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Integra at a Glance



OFS Equipment Manufacturing

\$290MM

\$44MM

Heavy drilling rigs

Cementing fleet

Other equipment

Ca. 3,100 employees

1 service business unit

23 rigs in production

20 rigs commissioned

3 production sites

1 R&D facility

Consolidated Revenue 2008- \$1 446MM Adjusted EBITDA 2008- \$162MM (1), Before provisions and write-offs - \$214 MM Total Assets as of 31 December 2008 - \$1.28 BN

Drilling, Workover, IPM, Technology **Services and Trade House**

Revenues 2008 Adj. EBITDA 2008

- \$836MM
- \$114MM

Key Services

- Drilling rig management
- Workovers
- Integrated Project Management
- Technology Services and Drilling Tools

Personnel (4)

Production assets 2008

Operating Statistics 2008

- **Key Customers**

- Ca. 9,200 employees(4)
- 25 active drilling rigs
- 122 workover crews (5)
- 354 th meters drilled
- 3,549 workover operations











ROSNEFT







Formation Evaluation

- \$334MM
- \$81MM
- 2-D, 3-D seismic surveys
- Seismic processing and interpretation
- Production logging
- Ca. 6,900 employees
- 42 seismic crews (5)
- 34 logging crews
- 782 th seismic shot points







19 cementing complexes produced





- (1) Adjusted EBITDA represents profit (loss) before interest income (expenses), exchange rate translation differences, goodwill impairment, income taxes, depreciation and amortization, share of associates, share-based compensation and minority interest
- (2) Share of the respective market in Russia
- Manuf. means share in heavy drilling rigs produced in Russia. Market means Russian market of heavy drilling rigs including import (5) (3)

(4) Personnel data as of March, 2009 Workover data including NKRS crews

Key 2008 highlights



Key financial highlights, in US\$ mIn

	2007	2008	<i>Chg %,</i> 2008/2007	1H '08	2H '08	Chg,% 2H08/1H08
Revenue	1,177	1,446	+23%	786	660	-16%
Adj. EBITDA ^[1]	211	162	-23%	129	33	-74%
Adj. EBITDA margin	17.9%	11.2%		16.4%	5%	
Adj. EBITDA (before impairments and write offs)	206	214	+4%	129	85	-34%
Adj. EBITDA margin (before write-offs and impairments)	17.5%	14.8%		16.4%	12.9%	
Net Loss	(51)	(272)	n/m	(5)	(267)	n/a
Operating Cashflow	(9.7)	135		3	132	n/m
Сарех	182	158	-13%	114	44	n/a

Revenue and Adj. EBITDA, in US\$ mln



Source: Company data

Key operating highlights

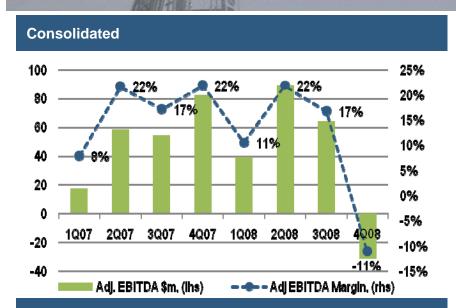
	2007	2008	Chg %, 2008/2007		2007	2008	Chg %, 2008/2007
Meters drilled	440,000	354,100	-19%	Drilling rigs in production	28	23	-18%
Workover operations	1,448	3,549	+145%	Drilling rigs commissioned	3	20	+566%
Seismic shot points	677,126	782,350	+15%	Cementing complexes produced	11	19	+72%
Downhole motors produced	751	940	+25%	Turbines produced	24	64	+166%

Source: Company

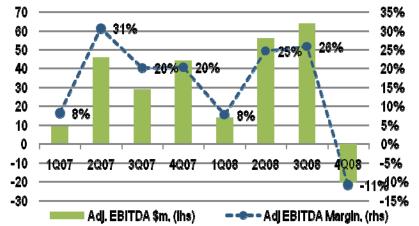
⁽¹⁾ Adjusted EBITDA represents profit (loss) before interest income (expenses), exchange translation difference, income taxes, depreciation and amortization, goodwill impairment, share-based compensation, share of results of associates and minority interest

Quarterly earnings dynamics

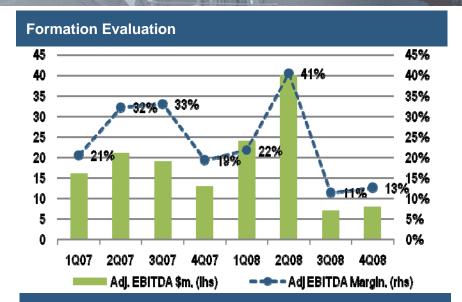




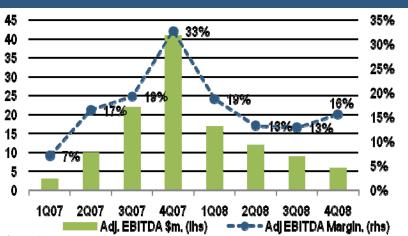
Drilling, Workover, IPM, Technology Services



Source: Management estimates



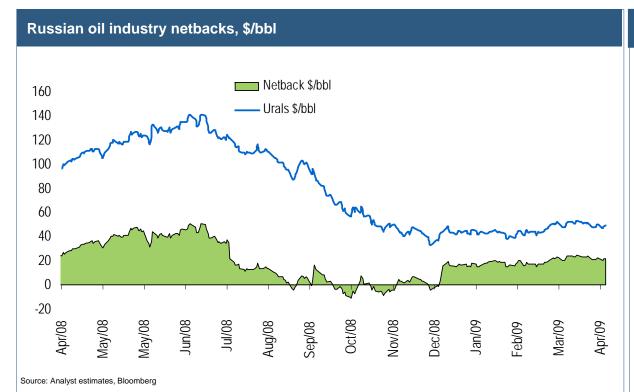
Equipment Manufacturing



Source: Management estimates

OFS markets continue to be driven by commodity prices

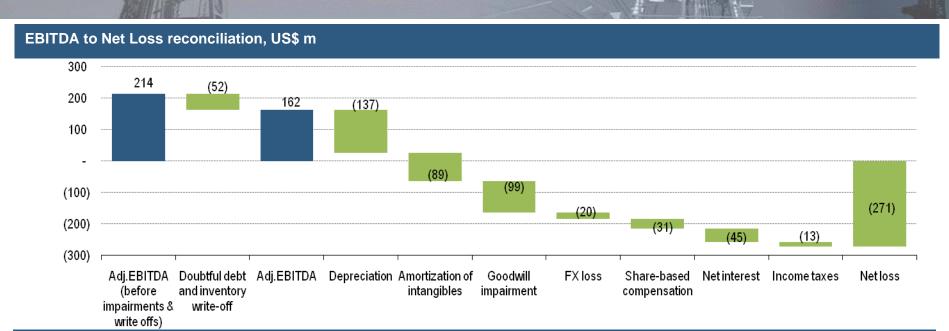




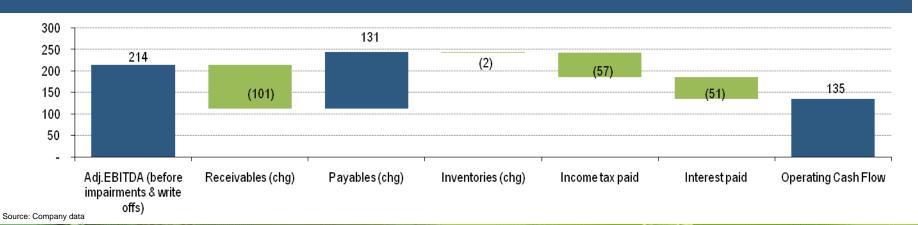
- Crude export netbacks have reached negative levels in Oct-Dec, 2008
- This had led to cancellation or postponement of OFS orders, even in relation to signed contracts – long-term payback projects such as seismic and exploration drilling were affected most
- Liquidity crisis in the banking sector cut off smaller players from financing leading to sharp contraction of operating activity in this customer segment
- From February, 2009 we saw some stabilisation in our market helped by better upstream economics

2008 EBITDA to Net Loss & OCF Reconciliation



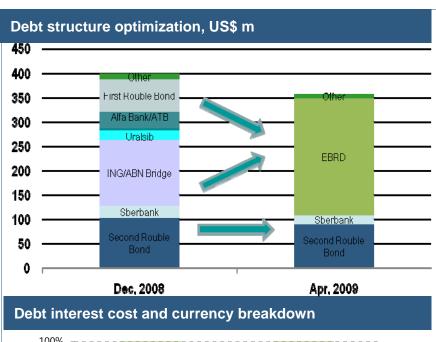


EBITDA to Operating Cashflow reconciliation, US\$ m



Debt refinancing





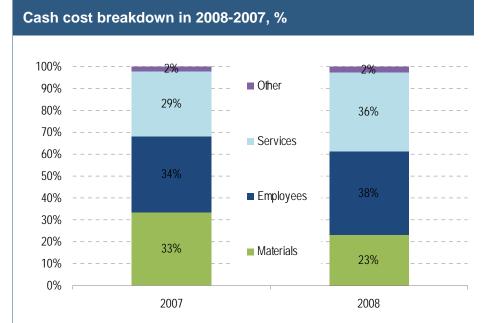
Debt interest cost and currency breakdown						
100% -	T ·		■ RUB 32% ,			
80% -	2	56%, 11.6% intere	USD/EUR - 11.7% interest			
60% -	9.7 % avg. interest	- -	-yg.			
40% -	7 % avç	44%,	68%, % 68%, % 9.3% interest			
20% -	.6	7.1% interes	st			
0% -						
Source: Com	pany da	Dec, 2008	Apr,2009			

	Currency	As of (31 Dec 08) FX 29.38 RUB/\$	Current level (29 Apr 09) FX 33.55 RUB/\$
The EBRD syndicated loan	US\$	-	240.0
ING/ABN Bridge	US\$	135.0	-
Second Ruble Bond	RR	101.6	89.4
First Ruble Bond	RR	67.9	-
Alfa Bank/ATB	RR/US\$	33.4	-
Sberbank	RR	25.0	21.5
Uralsib	RR	20.4	-
Other	RR	10.6	5.7
Commerzbank Total	Euro	3.7 397.6	356.6

- US\$ 94.6 million was repaid in 4Q 2008 from internally generated funds
- US\$ 253 million in total debt refinanced and repaid in 2009
- Debt maturing at the end of 2009 is scheduled to be repaid primarily from cash flow generation of 2009

Cash cost analysis



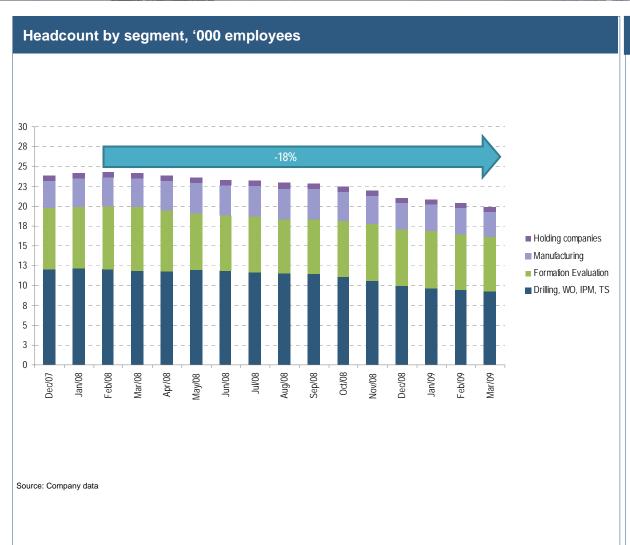




Source: Company data

Key cost optimization measure: headcount

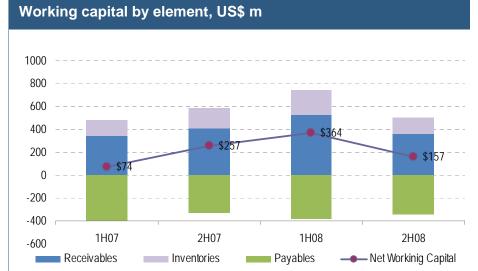




- 18% headcount reduction from the peak in 2008, including a nearly 30% reduction in the head office
- Several business units are operating on a reduced working week (3-4 days)
- Executive compensation is changed to fixed and variable components. Fixed component was cut 30-50%

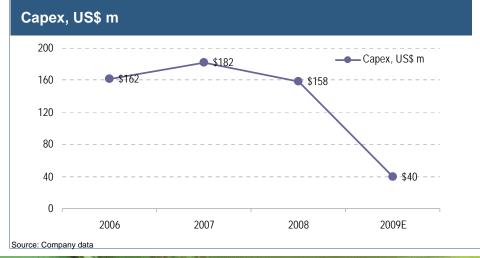
Working capital and capex





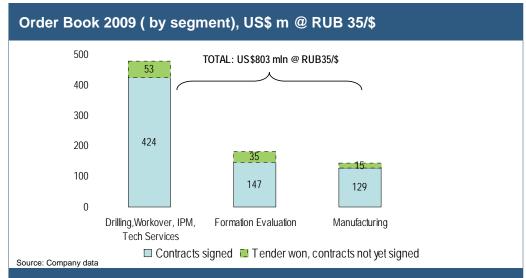


Days of accounts receivable/payable



Ruble order book catches up





- Order book indicates a reduction in volumes across all segments
- Order book in Rubles shows only moderate decline relative to last year
- Share of "smaller" customers reduced to 9.5% in 2009 from 23.2% in 2008

