## QUARTERLY REPORT

# PUBLIC JOINT STOCK COMPANY "SOUTHERN TELECOMMUNICATIONS COMPANY"

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## For the $2^{nd}$ quarter of 2006

Head quarters: 66, Karasunskaya Str., Krasnodar, 350000

Information contained in the given quarterly report shall be disclosed in accordance with the legislation of the Russian Federation on securities

| General Director of "UTK" PJSC    |             | A. V. Andreev      |
|-----------------------------------|-------------|--------------------|
|                                   | (signature) | Name, second name, |
| " <u>11</u> " <u>August</u> 2006  |             | surname            |
| Chief Accountant of "UTK" PJSC    |             | T. V. Rusinova     |
|                                   | (signature) | Name, second name, |
| " <u>11</u> " August 2006<br>Seal |             | surname            |

| Contact person:    | Julia Konstantinovna Omelchenko, Head of the section for securities and work with shareholders |
|--------------------|--|
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## Introduction

1. Issuer's full and abbreviated registered names.

Открытое акционерное общество "Южная телекоммуникационная компания" Public Joint Stock Company "Southern Telecommunications Company" OAO "ЮТК" "UTK" PJSC

2. Issuer's location address.

66, Karasunskaya Street, Krasnodar, 350000

3. Issuer's contact numbers, e-mail address.

Phone: (861) 253-20-56 Fax: (861) 253-19-69

e-mail: operator@mail.stcompany.ru

4. Internet web-site.

http://www.stcompany.ru/investor/openinfo

5. Essential information about Issuer's outstanding securities.

| ٥.                 | Essential informa             | tion about           | 155uci S outstallul            | Number of                           |  |   |
|--------------------|-------------------------------|----------------------|--------------------------------|-------------------------------------|--|---|
| Kind of securities | Category (type) of securities | Series of securities | Form of securities             | Number of placed securities (units) | face value of<br>one security<br>(RUR) | Full name of securities   |
| Shares             | Ordinary                      | -                    | registered non-<br>documentary | 2, 960, 512, 964                    | 0.33                                   | registered non-<br>documentary ordinary<br>shares   |
| Shares             | Preference type A             | -                    | registered non-<br>documentary | 972, 151, 838                       | 0.33                                   | registered non-<br>documentary<br>preference type A<br>shares   |
| Bonds              | Interest-bearing              | 01                   | documentary pay-to-<br>bearer  | 1, 500, 000                         | 1,000                                  | series 01 non-<br>convertible interest-<br>bearing documentary<br>pay-to-bearer bonds<br>with mandatory<br>centralized custody. |
| Bonds              | Interest-bearing              | 02                   | documentary pay-to-<br>bearer  | 1,500,000                           | 1,000                                  | series 02 non-<br>convertible interest-<br>bearing documentary<br>pay-to-bearer bonds<br>with mandatory<br>centralized custody. |
| Bonds              | Interest-bearing              | 03                   | documentary pay-to-<br>bearer  | 3, 500, 000                         | 1,000                                  | series 03 non-<br>convertible interest-<br>bearing documentary<br>pay-to-bearer bonds<br>with mandatory<br>centralized custody. |
| Bonds              | Interest-bearing              | 04                   | documentary pay-<br>to-bearer  | 5,000,000                           | 1,000                                  | series 04 non-<br>convertible interest-<br>bearing documentary<br>pay-to-bearer bonds<br>with mandatory<br>centralized custody  |

### No such information

- 7. The present quarterly Report includes estimates and forecasts of the Issuer's authorized governing bodies relating to the future events and/or actions, development trends of telecommunications sector which the Issuer belongs to, as well as the Issuer's performance results including its plans, certain events and actions probability. Investors should not fully rely on the estimates and forecasts of the Issuer's authorized governing bodies because in the future the actual results of the Issuer's performance may be different from the expected ones for many reasons. Acquisition of the Issuer's securities includes some risks described in the present quarterly Report.
  - I. Brief information about the persons forming the Issuer's governing bodies, information about the Company's bank accounts, Auditor, Appraiser and Financial Consultant as well as about the other persons who have signed the quarterly report.

## 1.1. Persons forming the Issuer's governing bodies.

| The Issuer's governing body   | Name, surname                              | Year of birth |  |
|---|--|---------------|--|
| Personal membership of the Issuer's Board o                                     |  | 1945          |  |
| Directors:  | (Chairman)                                 |               |  |
|   | Boris Dmitrievich Antonyuk                 | 1949          |  |
|   | Elena Petrovna Selvich                     | 1968          |  |
|   | Valentina Fyodorovna Veremianina           | 1966          |  |
|   | Anatoly Anatolievich Gavrilenko            | 1972          |  |
|   | Elena Viktorovna Zabuzova                  | 1950          |  |
|   | Denis Viktorovich Kulikov                  | 1975          |  |
|   | Andrey Alexandrovich Vinkov                | 1977          |  |
|   | Yevgeny Petrovich Yenin                    | 1958          |  |
|   | Ekaterina Alexandrovna Punina              | 1973          |  |
|   | Yuriev Vladimir Pavlovich                  | 1946          |  |
| Personal membership of the Issuer's collegiate executive body (Management       | Andreev Alexander Vladimirovich (Chairman) | 1954          |  |
| Board).   | Devyatkina Lyudmila Ivanovna               | 1955          |  |
|   | Kondrakov Denis Yurievich                  | 1977          |  |
|   | Krasulya Lyudmila Nikolaevna               | 1956          |  |
|   | Litvinov Andrey Alexandrovich              | 1973          |  |
|   | Lyakh Dmitry Georgievich                   | 1978          |  |
|   | Martynenko Nikolay Vladimirovich           | 1971          |  |
|   | Moskalev Valeriy Anatolievich              | 1962          |  |
|   | Poyarkov Yevgeni Nikolaevich               | 1943          |  |
|   | Prokofieva Irina Viktorovna                | 1968          |  |
|   | Roitblat Alexander Markovich               | 1947          |  |
|   | Rusinova Tatyana Viktorovna                | 1958          |  |
|   | Statuev Vladislav Andreevich               | 1956          |  |
| The person acting as the Issuer's individual executive body (General Director): | Andreev Alexander Vladimirovich            | 1954          |  |

## 1.2. Information about the Issuer's bank accounts

| Full registered name of the bank  | Abbreviated name of the bank                | Location                                   | TIN        | Account number       | Type of account | BIC       | Correspondent account |
|---|---|--|------------|----------------------|-----------------|-----------|-----------------------|
| Krasnodar branch №  | Krasnodar OSB № 8619 of                     | 65, Gimnazicheskaya Str.,                  | 7707083893 | 40702810930000100148 | settlement      | 040349602 | 301018101000000000602 |
| 8619 of the South-  | the South-western bank of                   | Krasnodar, 350000                          |            | 40702810330010120048 |                 |           |                       |
| western bank of the Joint-stock commercial  | the RF SB                                   |  |            | 40702810530010120521 |                 |           |                       |
| bank, Savings Bank of   |   |  |            | 40702810430020102244 |                 |           |                       |
| the Russian Federation  |   |  |            | 40702810930020102317 |                 |           |                       |
|   |   |  |            | 40702810630000100147 |                 |           |                       |
|   |   |  |            | 40702810030000100145 |                 |           |                       |
|   |   |  |            | 40702810330000100146 |                 |           |                       |
|   |   |  |            | 40702810430000100143 |                 |           |                       |
|   |   |  |            | 40702810530000100124 |                 |           |                       |
|   |   |  |            | 40702810830000100125 |                 |           |                       |
|   |   |  |            | 40702810130000100126 |                 |           |                       |
|   |   |  |            | 40702810430000100127 |                 |           |                       |
|   |   |  |            | 40702810730000100128 |                 |           |                       |
|   |   |  |            | 40702810130000100142 |                 |           |                       |
| Inter-regional commercial bank for communications and informatics development (open Joint -Stock Company) | Krasnodar branch of OJSC<br>AKB "Svyazbank" | 383, Severnaya Str.,<br>Krasnodar, 350002  | 7710301140 | 40702810300340000012 | settlement      | 040349796 | 30101810100000000796  |
| Branch "Krasnodarskiy" of the Open joint-stock company "Alfa-bank"  | Branch "Krasnodarskiy" of OJSC "Alfa-bank"  | 124/B, Krasnaya Str.,<br>Krasnodar, 350020 | 7728168971 | 40702810700160000770 | settlement      | 040349570 | 30101810300000000570  |

### 1.3. Data on Issuer's Auditor (Auditors)

Full name: "Ernst and Young" Company with Limited Liability

Abbreviated name "Ernst and Young" LLC

Location: building 1, 77, Sadovnicheskaya nab., Moscow, Russian Federation, 115035

Tel: (095) 755-97-00
Fax: (095) 755-97-01
Data on Auditor's license:

No. of license for auditing: E002138

Date of issue: 30.09.2002 Period: till 30.09.2007

Authority issuing the license: Ministry of Finance of the Russian Federation

Fiscal year, for which the auditor independently checked the issuer's accounts and financial (book-

keeping) statements: 2005

Factors that may have influence on independence of the auditor on the issuer including information on any essential interests connecting the auditor (auditor's officials) with the issuer (issuer's officials) as well as measures that have been taken by the Issuer and the auditor to reduce the influence of the said factors:

Share of the auditor's (auditor's officials') participation in the authorized capital of the issuer: **none** 

Granting loans and credits by the issuer to the auditor (auditor's officials):

### no loans or credits have been granted

Any close business relationships (participation in issuer's products (services) promotion, participation in joint business, etc.):

### None

Immediate family members:

### None

Data on issuer's executive officers who are at the same time the auditor's executive officers:

### no such persons

Pursuant to the Law "On Audit" № 119-FZ of 07.08.2001 audit shall not be performed by:

- 1) auditors being founders (shareholders) of audited persons, their executive officers, accountants or other persons responsible for accounting and making financial (accounting) statements;
- 2) auditors being immediate family members of founders (shareholders) of audited persons, their executive officers, accountants or other persons responsible for accounting and making financial (accounting) statements (their parents, spouse, brothers, sisters, children as well as mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law);
- 3) auditing companies whose executive officers and other officials are founders (shareholders) of audited persons, their executive officers, accountants or other persons responsible for accounting and making financial (accounting) statements;
- 4) auditing companies whose executive officers and other officials are immediate family members of founders (shareholders) of audited persons, their executive officers, accountants or other persons responsible for accounting and making financial (accounting) statements (their parents, spouse, brothers, sisters, children as well as mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law);
- 5) auditing companies in relation to audited persons being their founders (participants), in relation to audited persons of whom these auditing companies are founders (participants), in

- relation to affiliates, branches and representative offices of the indicated audited persons as well as in relation to the companies having the same founders (participants);
- 6) auditing companies and auditors who provided services on accounting and making financial reports to natural and legal entities in relation to such persons until three years after provision of such services.

Terms and size of compensation to be paid to auditing companies and individual auditors for performing audit (including mandatory one) and providing auxiliary services shall be determined in the Agreements on providing audit services and may not depend on the results of the audit.

Measures undertaken by the Issuer and the Auditor to reduce the effect of the specified factors: due to absence of factors which may influence the auditor's independence from the Issuer, the Issuer and the Auditor undertook no such measures. The main action undertaken by the Issuer for non-occurrence of the specified factors was inclusion of conditions of the Auditor's independence from the Issuer into the conditions of rendering audit services.

Issuer's auditor selection procedure:

Every year the Company engages a qualified auditor having no material relationships with the Company and its shareholders to carry out audit and confirm authenticity of the Company's annual financial statements.

The Auditor performs audit of the Company's financial and economic activity in accordance with the legislation of the Russian Federation on a contractual basis.

On March 3, 2005 the Board of Directors of the Issuer approved the Provisions on the procedure for holding a contest for selection of an auditing company for performing audit of accounting procedures and financial statements of "UTK" PJSC.

At the session of the Audit Committee of UTK's Board of Directors held on April 14, 2006 Ernst and Young LLC was proposed to be appointed the Auditor of "UTK" PJSC for 2006.

The auditor is to be approved by the Annual General Shareholders' Meeting. Terms of the Contract with the Auditor including size of compensation (fee) are to be approved by the Company Board of Directors.

Audit of economic and financial activity of the company shall be performed at any time at the request of shareholders owning in the aggregate 10 (ten) or more percent of the authorized capital. The shareholders initiating an audit shall submit a written request to the Board of Directors including reason of the request, names of the shareholders, number and type of shares owned by them, signature of the shareholder or his proxy. Should a proxy sign the request, Letter of Attorney shall be attached to the request.

Information on the work performed by the auditor in the framework of special auditor assignments: *No such work has been performed.* 

Procedure of determining the auditor's compensation:

Size of compensation to be paid to auditor shall be determined by the Issuer's Board of Directors.

Any postpones or outstanding payments for services provided by the auditor:

No postpones or outstanding payments for services provided by the auditor.

1.4. Data on the Issuer's Appraiser

No Appraiser in the reporting period.

1.5. Data on the Issuer's Consultants

No Financial Consultant in the reporting period

## 1.6. Data on Other Parties Who Have Signed the Quarterly Report Only the officials of the Issuer have signed quarterly report for the accounting period

## II. Key Information on the Financial and Economic Position of the Issuer

## 2.1. Indices of Issuer's Financial and Economic Performance

Key financial highlights

| Index   | Calculation procedure  | 2Q 2006        |
|---|--|----------------|
| Net assets, RUR   | According to the order established by the Ministry of Finance of the Russian Federation and the Federal commission for joint-stock companies   | 13,449,082,000 |
| Borrowed funds to the capital and reserves ratio, %         | (Long-term liabilities as at the end of the accounting period + Short-term liabilities as at the end of the accounting period) / Capital and reserves as at the end of the accounting period x 100   | 221.86         |
| Short-term liabilities to the capital and reserves ratio, % | Short-term liabilities as at the end of the accounting period / Capital and reserves as at the end of the accounting period x 100  | 113.79         |
| Coverage of debt service, %                                 | (Net profit for the accounting period + depreciation charges for the accounting period) / (liabilities subject to repayment in the accounting period +Interest payable in the accounting period) *100  | 6.18           |
| Overdue debt level  | Overdue debt as at the end of the accounting period / (Long-term liabilities as at the end of the accounting period + Short-term liabilities as at the end of the accounting period) x 100   | 2.76           |
| Turnover rate of accounts receivable, times                 | Revenue from sale of goods, products, works, services less value added tax, excises and similar taxes and obligatory payments / (accounts receivable as at the end of the accounting period – debts of participants (founders) under contributions in the charter capital as at the end of the accounting period | 3.91           |
| Portion of dividends in profits, %                          | (Ordinary dividend based on the results of the completed fiscal year) / (Net profit of the completed fiscal year – preferred dividend of the completed fiscal year) x 100  | -              |
| Labor productivity, RUR per employee                        | (Revenue) / (Average number of employees (workers) on payroll  | 235,323.96     |
| Depreciation charges to revenues ratio, %                   | (Depreciation charges) / (Revenue) x 100   | 15.35          |

The above indexes were calculated by the method recommended by the Provisions  $N_{2}03$ -32/ps on information disclosure by the issuers of emissive securities approved by the Order of the RF FFMS  $N_{2}05$ -5/pz-n of March 16, 2005.

Analysis of the Issuer's creditworthiness and credit risk level as well as its financial position based on economic analysis of the specified indexes' dynamics:

Net assets value is the basic parameter of a company's financial stability. In the analyzed period net assets value had an upward trend. In 2Q2006 net assets increased by 6.49 % over 2Q2005. As of June 30, 2006 net assets considerably exceeded the size of the authorized capital of the Issuer (by

### 10.36 times).

The next two indexes characterize a company's dependence from borrowings. The borrowed funds-to-capital and reserves ratio (financial dependence ratio) shows the borrowed funds amount per 1 ruble of the company's equity capital. In 2Q2006 the percentage of borrowed capital in the structure of Company's liabilities decreased by 12.3% over 2Q2005.

The index "overdue debt level" should tend to zero, showing that a company is "healthy" and able to repay its debts without significant delay. As of June 30, 2006 this parameter was 2.76%. Accounts receivable turnover rate shows increases and decreases in trade credit granted by a company. In 2Q2006 this indicator was 3.91 times.

Labor productivity is an the important indicator describing volume of products output per one employee. During the analyzed period labor productivity index had an upward trend due to improvements in employees' professional skills and introduction of new production technologies. 2Q2006 Labor productivity increased by 0.91% or by 2,099 rubles per employee over 2Q2005.

Depreciation to revenue ratio has been constantly growing in the reporting period due to great amount of PP&E put into operation.

## 2.2. The Issuer's Market Capitalization

Market capitalization of the Issuer for the last 5 complete financial years, or for each complete fiscal year if the Issuer operates for less than 5 years and on the expiry date of the last complete accounting period:

| Date       | Market capitalization, USD* | Rate of exchange** |
|------------|-----------------------------|--------------------|
| 31.12.2000 | 112,093,230*                | 28.1600            |
| 31.12.2001 | 79,637,115*                 | 30.1400            |
| 31.12.2002 | 258,739,486*                | 31.7844            |
| 31.12.2003 | 347,793,753*                | 29.4545            |
| 31.12.2004 | 279,433,761*                | 27.7487            |
| 31.12.2005 | 509,571,835**               | 28.7900            |
| 30.06.2006 | 405,966,215*                | 27.0789            |

<sup>\* -</sup> according to RTS stock exchange;

The Issuer's market capitalization shall be calculated as the product of the number of shares of a corresponding category (type) multiplied by the market price of one share disclosed by the organizer of trade in the securities market. Market capitalization is calculated by the method for determining the Issuer's market capitalization recommended by the Provisions  $N_205-5/pz$ -n on information disclosure by the issuers of emissive securities approved by FFMS of Russia.

Market price shall be calculated in accordance with RF FCSM Decree  $N_2$  03-52/ps of 24.12.2003 taking into account requirements for organizers of trade set forth in FFMS Order  $N_2$  04-1245/pz-n of 15.12.2004.

As at 31 December 2004 there was no data on market price of Issuer's ordinary and preference shares. Thus, the Issuer's market capitalization is calculated as a product of the number of shares of the corresponding category (type) and the weighted average price of one share of this category (type). The weighted average price of one share is calculated on the basis of 10 largest transactions concluded at the trading session in the RTS Stock Exchange in the month preceding the expiry date of the last reporting quarter, or in the last month of each complete financial year for

<sup>\*\*</sup> according to MICEX stock exchange.

which the Issuer's market capitalization is specified. If less than 10 transactions are concluded during the specified month, the average weighted price of one share shall be calculated on the basis of 10 largest transactions concluded at the trading session in the RTS Stock Exchange during the specified month and two preceding ones. If less than 10 transactions are concluded during the abovementioned three months, the average weighted price of one share shall not be calculated.

#### 2.3. Issuer's Liabilities

### 2.3.1. Accounts payable

| Description                       | 2Q 2006    |
|-----------------------------------|------------|
| Accounts payable – total, RUR ths | 27,211,965 |
| Overdue accounts payable, RUR ths | 804,260    |

### Kind of overdue debts:

The outstanding debt to Vneshtorgbank under the agreements N 109-1-1-27 of 19.06.1996, N 56-1-1-27 of 21.03.1995, N 113-1-1-27 of 19.06.1996, N 223-1-1-27 of 10.07.1997, N 53-1-1-27 of 21.03.1995, N 207-1-1-27 of 10.07.1997, N 148-1-1-27 of 02.12.1996, N 66-1-1-27 of 21.03.1995, N 225-1-1-27 of 10.07.1997, N 108-1-1-27 of 19.09.1996, N 143-1-1-27 of 02.12.1996.

Reason for non-execution of obligations: default of 1998

Consequences that have already occurred or may occur in the future due to non-execution of its obligations:

In July 2005 the Ministry of Finance of the Russian Federation advanced a claim to the Issuer concerning the repayment of debts due to Vnesheconombank valued at 804,260 thousand rubles as of June 30, 2006.

Sanctions imposed on the Issuer: *none* 

Term (proposed term) of the overdue debts' repayment:

As of June 30, 2006 total amount of debts due to Vnesheconombank is reflected in the financial accounts as a portion of short-term debts. The Issuer negotiates with representatives of the Ministry of Finance of the Russian Federation on re-structuring of the specified debts.

Structure of the Issuer's payables as of June 30, 2006

| Payables   | Period in which the debt is to be paid |                    |  |
|--|--|--------------------|--|
| Payables   | within 1 year                          | More than one year |  |
| Accounts payable to suppliers and contractors, RUR                     | 2 481 550 109                          | 2 482 228 366      |  |
| Including overdue payables, RUR  | 0                                      | X                  |  |
| Accounts payable to the Company's employees, RUR                       | 227 935 111                            | 0                  |  |
| Including overdue payables, RUR  | 0                                      | X                  |  |
| Accounts payable to budget and government out-of-the-budget funds, RUR | 330 336 177                            | 78 504             |  |
| Including overdue debts, RUR   | 0                                      | X                  |  |
| Credits, RUR   | 3 533 236 246                          | 3 340 441 556      |  |
| Including overdue debts, RUR   | 804 260 000                            | X                  |  |
| Loans, total, RUR.   | 5 816 782 195                          | 7 294 212 318      |  |

| Payables                            | Period in which th | ne debt is to be paid |
|-------------------------------------|--------------------|-----------------------|
| r ayables                           | within 1 year      | More than one year    |
| Including overdue payables, RUR     | 0                  | X                     |
| Including promissory notes, RUR     | 1 417 712 302,69   | X                     |
| Including bonded debts, TOTAL       | 4 482 215 000      | 7 250 000 000         |
| including                           |                    |                       |
| series 01                           | 1 562 025 000      | 0                     |
| series 02                           | 1 561 275 000      | 0                     |
| series 03                           | 85 715             | 3 500 000 000         |
| series 04                           | 1 273 200 000      | 3 750 000 000         |
| Including overdue bonded debts, RUR | 0                  | X                     |
| Other accounts payable, RUR         | 1 705 164 392      | 0                     |
| Including overdue payables, RUR     | 0                  | X                     |
| Total debt, RUR                     | 14 095 004 230     | 13 116 960 744        |
| Including overdue debts, RUR        | 804 260 000        | X                     |

Creditors, the debt to which is at least 10 per cent of the total debt:

Full and abbreviated registered names: Open Joint –Stock Company "RTC-LEASING" / OJSC "RTC-LEASING".

Location: building 2A, 42 Schepkina Str., Moscow, 129110 Accounts payable as of 30.06.2006: 4,018,861,019 rubles

Accounts payable overdue: none

This creditor is not the Issuer's affiliated person.

## 2.3.2. Issuer's crediting history

Information on execution of the liabilities under former and current agreements of credit or/and any agreements of loan for the last 5 complete financial years, or for each complete fiscal year if the Issuer operates for less than 5 years, and effective on the expiry date of the accounting period, the amount of principal debt under which as of the date of the last complete quarter under report preceding the conclusion of the respective agreement, would be 5 or more per cent of the value of net assets of the Company, as well as of other credit or/and any agreements of loan that the Issuer considers material:

| Description of the liabilities                   | Name of the creditor                      | Amount of principal debt | Maturity date | Any delay in execution of liabilities |
|--|---|--------------------------|---------------|---------------------------------------|
| 31.12.2001 - No                                  | such liabilities                          |                          |               |                                       |
| 31.12.2002 - No                                  | such liabilities                          |                          |               |                                       |
| 31.12.2003                                       |   |                          |               |                                       |
| Credit in rubles<br>of the Russian<br>Federation | Savings Bank of the<br>Russian Federation | 1,500,000,000 rubles     | 19.12.2008    | None                                  |
| 31.12.2004                                       |   |                          |               |                                       |
| Credit in rubles<br>of the Russian<br>Federation | Savings Bank of the<br>Russian Federation | 1,500,000,000 rubles     | 19.12.2008    | None                                  |
| 31.12.2005                                       |   |                          |               |                                       |
| Credit in rubles of the Russian Federation       | Savings Bank of the<br>Russian Federation | 1,500,000,000 rubles     | 19.12.2008    | none                                  |

| Description of the liabilities                   | Name of the creditor                      | Amount of principal debt | Maturity<br>date | Any delay in execution of liabilities |
|--|---|--------------------------|------------------|---------------------------------------|
| 30.06.2006                                       |   |                          |                  |                                       |
| Credit in rubles<br>of the Russian<br>Federation | Savings Bank of the<br>Russian Federation | 1,500,000,000 rubles     | 19.12.2008       | none                                  |

Information on execution of the liabilities under each bond issue which total par value makes 5 and more percent of the balance sheet value of net assets of the Company as of the date of the last complete quarter preceding the state registration of the Report on the results of the bond issue, and in case the bond placement is not completed or the state registration of the Report on the results of the bond issue is not effected for any other reasons, - as of the date of the last complete quarter preceding the state registration of the Report on the results of the bond issue.

| Description of the bond issue  | Date of the<br>state<br>registration<br>of the Report<br>on the results<br>of the bond<br>issue | Total par<br>value of the<br>bond issue,<br>RUR ths | Balance<br>sheet value<br>of the net<br>assets of the<br>Issuer, RUR<br>ths | Share of total par<br>value of the bond<br>issue in the<br>balance sheet<br>value of the net<br>assets, % | Maturity<br>date         | Any delay in execution of obligations |
|--|---|---|---|---|--------------------------|---------------------------------------|
| series 01 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody. | 21.10.2003  | 1,500,000   | 25,387,823  | 5.91  | Three years / 14.09.2006 | None                                  |
| series 03 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody. | 11.11.2004  | 3,500,000   | 40,724,263  | 8.59  | Five years / 10.10.2009  | None                                  |
| series 04 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody. | 12.01.2006  | 5,000,000   | 43,473,271  | 11.50   | Four years / 09.12.2009  | None                                  |

<sup>\* -</sup> Balance sheet value of the net assets of the Issuer is recorded as of the date of the last complete quarter preceding the state registration of the Report on the results of the bond issue.

### 2.3.3. Issuer's Liabilities of Security Granted to Third Parties

| Description   | 2Q2006   |
|---|----------|
| Issuer's liabilities of security granted to third parties, total, RUR ths   | 0.00     |
| Total amount of the third parties' liabilities for which the Issuer granted the security to third parties including in the form of a pledge or surety, ths RUR. |          |
|   | 2,690.00 |

The Issuer's liabilities of security granted to third parties in the quarter under report, including in the form of security or surety, the amount of which would exceed 5 % of the Company's assets: *this type of security was not granted* 

### 2.3.4. Other liabilities of the Issuer.

The Issuer's agreements including urgent transactions not reflected in the balance sheet that may essentially affect the Issuer's financial position, its liquidity, sources of financing and terms of their usage, performance results and costs:

No such agreements.

## 2.4. Goals of the Issue and Areas of Using the Funds Received as a Result of placement the Issued Securities

Series 01 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody:

Goals of the issue: diversification of the credit portfolio, bond issue is the most cost-effective way to attract borrowed funds.

Areas of Using the Funds Received as a Result of placement the Issued Securities: it is planned that the funds obtained from placement of the Company's bonds will be used for financing the current activities by replenishment of current assets.

No funds were borrowed for financing a specific transaction (interrelated transactions) or any other operation.

The Issuer is not a state or municipal unitary company.

Series 02 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody:

Goals of the issue: diversification of the credit portfolio, bond issue is the most cost-effective way to attract borrowed funds.

Areas of Using the Funds Received as a Result of placement the Issued Securities: it is planned that the funds obtained from placement of the Company's bonds will be used for financing the current activities by replenishment of current assets.

No funds were borrowed for financing a specific transaction (interrelated transactions) or any other operation.

The Issuer is not a state or municipal unitary company.

Series 03 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody:

Goals of the issue: diversification of the credit portfolio, bond issue is the most cost-effective way to attract borrowed funds.

Areas of Using the Funds Received as a Result of placement the Issued Securities: it is planned that the funds obtained from placement of the Company's bonds will be used for financing the current activities by replenishment of current assets, development of existing telecommunications facilities and acquisition of new ones, modernization of telecom equipment, increase of its digitization level and development of new telecom services.

No funds were borrowed for financing a specific transaction (interrelated transactions) or any other operation.

The Issuer is not a state or municipal unitary company.

Series 04 non-convertible interest-bearing documentary pay-to-bearer bonds with mandatory centralized custody:

Goals of the issue: diversification of the credit portfolio, bond issue is the most cost-effective way to attract borrowed funds.

Areas of Using the Funds Received as a Result of placement the Issued Securities: it is planned that the funds obtained from placement of the Company's bonds will be used for debt optimization and smoothing of the peak payments under the Issuer's liabilities.

The funds obtained from placement of the Company's 04-series bonds were used for optimization of

the debt structure and its partial repayment.

No funds were borrowed for financing a specific transaction (interrelated transactions) or any other operation.

The Issuer is not a state or municipal unitary company.

## 2.5. Risks Related to Acquisition of the Placed Issued Securities (to be Placed)

#### 2.5.1. Sector risks

The level of a competition in the Russian market of telecommunication services steadily grows. In spite of the fact that the market of fixed telephone services is shared among 7 interregional consolidated telecom operators, each of them being an absolute monopolist in the sphere of traditional services, we observe strengthening of competition with alternative operators in the sphere of providing new telecom services and services of long-distance telephony. One of the major factors of uncertainty still remains a tariff reform, character and terms of which remain unclear.

Deterioration of the market position of the Company can be caused by the following factors:

- decrease in demand for services by the business sector in case of possible change of world prices for energy resources and non-ferrous metals;
- general downfall of the production volumes and economic growth impairment;
- the ruble devaluation rate exceeding the tariff growth rate, which would result in a significant increase of negative exchange rate margins and more expensive currency debt service;
- higher competition in the mobile communication sector by the largest mobile operators (OJSC "MTS", OJSC "MegaFon", OJSC "Vympelcom"). We consider this risk to be the most essential of sector risks in the long term;
- higher charge rates of OJSC Rostelecom as the major long-distance and international communication operator providing the Issuer's access to the national network and international communication channels;
- economic risks typical for the Russian Federation in general, including predictable revisions of legislation resulting in lower earnings of the Issuer or in a stricter taxation procedure for income on securities.

In case of unfavorable development of the situation in the region the Issuer plans to:

- optimize its operating costs structure;
- reduce enterprise's expenses, including reduction and revision of Issuer's investment program;
- change the structure of provided services in order to maximize the profit.

Risks related to possible variation of prices for raw materials and services used by the Issuer in its business (separately for the domestic and international market):

"UTK" PJSC acts as a telecommunications operator; the Issuer does not export any products, works or services. The portion of imported equipment or its component parts is significant. So, change in prices for such equipment may affect the Issuer's business.

Generally, influence of sector risks on the Issuer's business is estimated as moderate. Due to the Company's consolidation, "UTK" PJSC has obtained an opportunity to use unified infrastructure and technical means of the South of Russia, that allows to provide customers with the broadest range of telecom services in the regional market, as well as to develop inter-regional communication networks in order to reduce the cost of services and to increase profitability.

Though sector risks are unlikely to occur, the specified risks may result in decrease of the Issuer's revenues that will have an adverse effect on its paying capacity and fulfillment of its obligations in respect of securities.

Risks related to possible variation of prices for the Issuer's products and/or services (separately for the domestic and international market). Impact of the above risks on the Issuer's business and fulfillment of its securities-related obligations:

State regulation of the telecommunication industry brings risks and uncertainty common for all interregional companies into the Issuer's business. They are related to tariff revision and restricted cross-subsidizing. In particular, within the framework of reform of pricing of telecom services, local tariffs are to be increased and cross-subsidy of local telephony at the expense of long-distance services is to be eliminated. Work on improvement of tariff policy is carried out by holding of Svyazinvest together with Ministry of information technologies and communications of the Russian Federation, Federal Service for Tariffs and Federal Communications Control service.

According to the active laws, the rates for services of operators recognized as natural monopolists are subject to regulation by the RF antitrust authorities. According to the law, interregional communication operators are natural monopolists, and their business is subject to regulation by antitrust authorities.

Any change in the rates charged by natural monopolist operators requires approval by the RF antitrust authorities, and may therefore lag behind the variations of the actual economic situation and of the operator's costs. Therefore, the natural monopolists see the risk of delayed tariff updating, which impairs their competitiveness and may adversely affect their business profitability.

According to the new law "On communication", universal communication services are guaranteed in the RF. A universal service operator to be named in a bidding shall provide a universal communication service. Where no applicants are available, an operator having a material standing in the territory may be appointed as such operator. Currently, an interregional company is the only communication operator of such level over most of the RF. Therefore, it will be assigned the "universal service operator" functions. In this case, the operator may not deny the duties assigned thereto. The "universal service" mechanism is to be introduced in the Russian Federation in 2006.

Provision of a universal service implies provision of a minimum scope of telecommunication services in all communities. Article 57 of the Federal law "On Communications" defines the requirements for provision of universal services:

rendering universal services provided from payphones – it must not take more than one hour for a user of universal services to arrive at a payphone on foot; at least one payphone must be installed in each inhabited locality and it must ensure free access to emergency services.

rendering universal services of data transmission and Internet access provided from public access centers – at least one public Internet access center must be organized in each settlement having more than 500 inhabitants.

"UTK" PJSC took part in the biddings on provision of universal services in Rostov and Astrakhan regions, announced by the Ministry for information technologies and communication. According to the results of the biddings the Company won:

in bidding 47 on rendering universal services provided from payphones in the Astrakhan region;

in bidding 53 on rendering universal services provided from payphones in the Rostov region.

According to the decision of the Bidding Commission the Company concluded agreements with the Federal Communications Agency on rendering universal services provided from payphones with respect to 11 lots in the Rostov region and 2 lots in the Astrakhan region. Under the terms of the agreements "UTK" PJSC is obliged to start provision of universal services no later than six months after the date of signing the agreement ( at least one payphone per each lot should be in service), all payphones under the agreement should be put into service no later than 12 months from the date of signing the agreement.

Federal Communications Agency plans to hold biddings on provision of universal services in other regions of UTK's licensed territory in the fourth quarter of 2006.

### 2.5.2. National and regional risks

Main factors of national risks are the following:

- imperfection of the legislation regulating economic relations;
- inefficiency of judicial system;

Economic situation in Russia may become worse in case of the following material changes: drastic changes of national currency exchange rate that may result in reduction of the number of industry and agricultural enterprises of all forms of ownership operating in the district, growth of unemployment, decrease in the solvent demand of population. Such succession of events would result in suspension of the Issuer's investment program, decrease in volume of telecommunications services provided by the Issuer in the territory of the Southern federal district, and slowdown of revenue base growth.

Results of the elections to the State Duma and the presidential elections in Russia held on March 14, 2004 allow to predict with confidence that economic, legal and other reforms in the country will be continued that will result in increase in political and economic stability. In connection therewith we can speak about the essential downtrend of national risks. Their effect on the Issuer's economic operations can be recognized immaterial in the intermediate- term prospect.

On December 15, 2005 international rating agency Standard & Poor's raised the long-term foreign currency credit rating of the Russian Federation from "BBB-" to "BBB" and the long-term local currency credit rating from "BBB" to "BBB+". Standard & Poor's also upgraded short-term senior credit rating of the Russian Federation from "A-3" to "A-2" and affirmed its "ruAAA" rating according to national scalee. The outlook is stable. Analytics consider, that the rating growth will not effect materially the Russia economy.

Regional risks should be estimated as more significant, than national ones due to the fact that the Issuer operates in the territory of Northern Caucasus, which is the most politically unstable region of Russia.

Among the factors of regional investment risk for SFD, sociopolitical risks owing to presence of the potential centers of development of conflicts in boundary territories of Northern Caucasian Republics and affinity of the Chechen republic are of the greatest importance. The basic risks are connected with the possibility of nationalization of the private capitals at sharp change of a political policy or their destruction in case of armed conflict. There is a risk of armed conflicts in Northern Caucasian republics and, therefore, faulty operation of cellular operators, serving the territory, and increase in traffic volume passing through UTK's communication networks. In case of emergency all communication facilities will be under strong protection of security service of "UTK" PJSC and FGUP "Svyaz -Bezopasnost". However, the basic part of the territory of the Southern federal district is occupied by the subjects of the Russian Federation with quite favorable conditions for development of business. It is important to note that "UTK" PJSC does not operate in the territory of the Chechen and Ingush republics which sociopolitical instability considerably worsens an integrated risk parameter of SFD.

At present process of creation of vertically and horizontally integrated holdings, reorganization of the companies continues in the district that in the future may lead to increase of efficiency of business sector of the district, and thus to growth of investments into economy of SFD. In opinion of the Issuer, an economic situation in the region and relations with administrations of the subjects of the Federation and municipalities are developing positively that affects favorably the activity of the company and execution of its obligations. However contradictions between the central and regional authorities can create uncertainties in the sphere of the Company's operations that may affect its long-term planning and costs of investments in Russia.

The territory of the Northern - Caucasian district is characterized by high natural and climatic risks connected with geographical features of the region. At the same time "Southern Telecommunications Company" PJSC has many years' experience of successful liquidation of consequences of acts of nature related to technical means and telecom infrastructure. "UTK" PJSC closely cooperates with federal and regional bodies of the Ministry of Emergency Measures of Russia and in case emergency gets essential state support. "UTK" PJSC carries out regularly preventive actions with a view of prevention and minimization of influence of unfavorable climatic conditions on efficiency of the Company's economic activities.

In case of any deterioration of the situation in the district, the Issuer will fulfill its obligations under securities at the expense of its operating profit and, if necessary, it will attract commercial bank credits for that purpose.

On the basis of the abovementioned facts we can make a conclusion about the moderate level of regional risks.

#### 2.5.3. Financial risks

Risks associated with change of interest rates, exchange rate of foreign currencies (in connection with the Issuer's operations or hedging carried out to reduce adverse results of the above-stated risks):

The situation in the credit market is characterized by stable interest rates having an insignificant downtrend that allows to speak about the insignificant risks connected with change of interest rates. Interest rates of commercial banks being reduced, the Issuer undertakes measures on change of conditions of the current credit contracts and agreements relating to reduction of cost of credits. Changes of the currency exchange rate may increase the expenses and reduce the reserves of the Issuer or hamper repayment of its debts.

Influence of the change of the exchange rate on the financial condition of the Issuer (its liquidity, sources of financing, performance results) (currency risks):

A certain part of expenses and liabilities of the Issuer is nominated in US dollar and Euro (0.01% and 2.87 % respectively as of June 30, 2006). The risk remains that rate of growth of tariffs will lag behind rates of falling of a ruble exchange rate. In case of a decrease of the ruble exchange rate ahead of the increase of the rates for services, the Issuer may experience difficulties in payment or re-financing of a debt in foreign currency in case of sharp devaluation of ruble of the Russian Federation in relation to US dollar and euro. Should a dollar exchange rate increase, the Issuer will replace obligations nominated in US dollar with ruble obligations.

During the last years the inflation rate in Russia has been decreasing. In 2002 the inflation rate was 15.1%, in 2003-12%, in 2004-11.6%, in 2005-10.9%. The RF Ministry of Finance predicts that in 2006 the inflation rate will be the lowest in the newest history of Russia (8-9%).

From the point of view of the Issuer's financial results, the effect of the inflation factor is polyvalent. Lower inflation rates given a continuing economic growth will promote further growth of real earnings of the population and the corporate sector, thus increasing consumption of communication services. On the contrary, higher price rise rates may result both in lower consumption of communication services and in the Issuer's higher costs (for example, due to a fuel price rise) and higher borrowed funds cost, causing a decrease in profitability indices. Therefore, in case of the inflation rates increasing to critical 25%, the Issuer intends to take actions to restrict the cost increase, to cut down the accounts receivable, and to reduce their average periods.

Indicators of the financial reporting of the Issuer most subject to financial risks:

In the Issuer's opinion, main financial indicators of the Issuer - profit and cost price of services - are most subject to influence of the financial risks listed herein. Financial risks have a minimum effect on revenues. Probability of financial risks listed herein (sudden change of exchange rates, inflation, growth of interest rates) is estimated by the Issuer as low for the nearest years. Nevertheless, should such risks occur, cost price of services provided and reduction of profit are possible and it can be compensated by tariff growth and decrease in volume of borrowed funds.

| Risks influencing the financial indicators of the Issuer | Probability of their occurrence | Changes in financial reports  |
|--|---------------------------------|---|
| Change of interest rates                                 | Low                             | Change of interest rates may influence the Issuer's policy on debt management   |
| Change of the exchange rate                              | Low                             | Changes of the currency exchange rate may increase the expenses and reduce the reserves of the Issuer or hamper repayment of its debts. |
| Inflation  | Low                             | Inflation may result in increase of expenses of the Company (because of the increased prices of fixed assets,                           |

| Risks influencing the financial indicators of the Issuer | Probability of their occurrence | Changes in financial reports  |
|--|---------------------------------|---|
|  |                                 | materials, works and services of outsider organizations)) and, as a consequence, in a drop in profits of the Issuer and, respectively, in the profitability of its business. Besides, growth of inflation will lead to an increase in the borrowed funds value for the Issuer, which may result in shortage of the Company's working capital. |

### 2.5.4. Legal risks

"UTK" PJSC acts as a telecommunications operator; the Issuer does not export any products, works or services. In this connection we describe legal risks only for domestic market.

Risks of change of currency exchange regulations:

Risks connected to change of currency exchange regulation are minimal in the Issuer's opinion. Risks connected to the change of the currency exchange legislation are being reduced due to the current policy on liberalization of currency exchange regulation.

Risks of change of tax legislation:

- 1. Federal law No. 137-FZ "On Amending Some Legislative Acts of the Russian Federation and Declaring Some Provisions of the Legislative Acts of the Russian Federation Invalid Due to the Implementation of Measures Aimed at Modernization of Administrative Procedures for the Disputes Settlement" dated November 4, 2005 has become effective since January 1, 2006. This Law
- 1) expands authority of tax bodies related to:
- a) determination whether a taxpayer is guilty or not of tax violations; establishment of the circumstances significant for determination of liability for violations: mitigating and aggravating (Articles 108, 112 of the RF Tax Code);
- b) out-of-court procedure for levying tax penalties from organizations and individual entrepreneurs (Article 103.1 of the RF Tax Code);
- 2) defines the procedure for levy of underpaid amounts on insurance payments, penalties and penalizing interest based on the decisions of regional bodies of the Russia Pension Fund including indisputable levy of penalties and underpaid amounts and penalizing interest (Article 25.1 of Federal Law N 167-FZ of 15.12.2001);
- 3) enables the Russia Pension Fund bodies to settle disputes with payers (Articles 25, 25.1 of Federal Law N 167-FZ of 15.12.2001);
- 2. Article 1 of Federal law No 139-FZ of 11.11.2003 "On making addition in the second part of the Tax code of the Russian Federation and making amendments and additions in Article 20 of the Law of the Russian Federation" On Tax structure in the Russian Federation", as well as on declaring invalid legal acts of the Russian Federation regarding taxes and dues" has become effective since January, 1 2004. Item 30 "Property Tax of organizations" has been added to chapter IX of the second part of the Tax Code of the Russian Federation.
- 3. Article 27 of the second Part of the Tax Code of the Russian Federation (purchase tax) has become ineffective since January 1, 2004 − Federal Law № 148-FZ of 27.11.2001.
- 4. Since Customs Code of the Russian Federation had come into force from January 1, 2004, corresponding amendments were introduced in Parts I and II of the Tax Code of the Russian Federation as well as into Federal Law  $N_2$  120-FZ of 21.11.1996 "On Accounting (article 438 of Federal law  $N_2$  61-FZ of 28.05.2003).

5. Pursuant to the Decree of the Government of the Russian Federation  $N_2$  84 of 16.02.2004, amendments were introduced into the Rules of book-keeping of invoices, books of records of purchases and sales when calculating value-added tax, approved by the Decision of the Government of the Russian Federation  $N_2$  914 of 02.12.2000.

In case of observance and correct application of norms of the above-stated legal acts the Issuer has no risks related to its activity.

Russian tax legislation is subject to varying interpretations and frequent changes. Recent events in the Russian Federation show that the interpretation of the tax legislation by the tax authorities can be very strict. As a result, tax authorities may challenge transactions and accounting principles, not claimed by them before, and the Company may be assessed additional taxes, penalties and interest which can be significant. Tax books remain open to review by the tax authorities for three years. Under certain conditions, even earlier periods may be audited.

Recent court decisions of various degrees of jurisdiction of the Russian Federation on privatization and taxation matters casting doubt on some law interpretations, that has been universally accepted until recently, increase risk of possible trials for many Russia companies, including the Issuer.

The Issuer's management believes that the corresponding provisions of the current law are interpreted by it correctly, and the position of the Company in respect to law observance is most likely to remain intact. At the same time it is highly probable that the current opinions of the Issuer's management in respect of some law interpretations and taxation mattes can be later on considered by the state fiscal bodies as not having sufficient ground. Financial (accounting) reports does not contain corrections which may be needed due to such uncertainties and opinions of the Issuer.

Risks associated with change of customs laws and duties:

New Customs Code of the Russian Federation has come into force from January 1, 2004 approved by Federal Law  $N_0$  61-FZ of 28.05.2003.

Customs Code of the Russian Federation approved by Supreme Soviet of the Russian Federation № 5221-1 of 18.06.93 remains in force regarding items 6, 8 of Article 110, Articles 114, 116 as well as Article 119 (regarding customs duties), which will remain effective till January 1, 2006.

Normative legal acts of the State Customs Committee of Russia, issued with a view of realization of the new Customs code of the Russian Federation were listed in the letter of the State Customs Committee of the Russian Federation № 14-10/7236 of 27.02.2004 "On coming into force, including in I quarter of 2004, of normative legal acts of the State Customs Committee of Russia issued with a view of realization of the Customs code of the Russian Federation". It is also noted that prior to coming into force of normative legal acts of the State Customs Committee of Russia issued with a view of realization of new edition of the Customs code of the Russian Federation, normative and other legal acts of the State Customs Committee of Russia, issued before 31.12.2003 remain valid in the part not contradicting new edition of the Customs code of the Russian Federation.

Regulations of the Central Bank of the Russian Federation ND = 258-Å "On the procedure for providing to the authorized banks documents and materials confirming legality of currency transactions effected with non-residents under international contracts by residents, and the procedure of the control over currency transactions by the authorized banks" effective since June 1, 2004 are specified among the statutory acts that have come into force.

As the most part of acquired telecommunications equipment is imported or made of component parts of foreign manufacture, change of the customs Rules and customs duties can result in certain risks for the Issuer associated with rise in prices of acquired equipment.

Russian customs legislation is subject to varying interpretations and frequent changes. Recent events in the Russian Federation show that the interpretation of the customs legislation by the customs authorities can be very strict. As a result, tax authorities may challenge transactions and accounting principles, not claimed by them before, and the Company may be assessed additional taxes, penalties and interest which can be significant. Tax books remain open to review by the tax authorities for three years. Under certain conditions, even earlier periods may be audited.

New Customs code has reduced the risks associated with the procedures of customs registration and customs supervision. The new code is based on the provisions of the new edition of Kyoto treaty on simplification and harmonization of customs procedures; it eliminates contradictions and discrepancies of

the provisions of the previous Customs code with civil, tax and administrative legislations.

Effect of changed requirements for licensing of the Issuer's core business or for licensing of the rights to use facilities of restricted circulation (natural resources included):

The main risks are connected with regulatory uncertainty in the telecommunications sector due to new Federal Law "On Telecommunications" effective since January 1, 2004.

A number of statutory acts regulating licensing of telecom services is under development stage, and the existing by-laws do not fully correspond to the requirements of the new law. At the moment the management of the Issuer cannot predict the effect these risks on the Issuer's business.

Risks of changes in judiciary practices on the matters relating to the Issuer's activity (including on licensing matters) which can have an adverse effect on its performance results as well as the results of the current litigations in which the Issuer is a participant:

Changes in court practices on the matters relating to the Issuer's activity are possible due to coming into force of the new law "On Telecommunications". Such changes in court practices are possible in favor of both the Issuer and its opponents. There is also a risk of occurrence of new kinds of litigations.

Changes in court practices on the matters relating to the Issuer's activity cannot affect essentially its performance results, as well as the results of the current lawsuits of the Issuer with the third parties as the current lawsuits have no adverse effect on the Issuer's core activity (volume of claims against the Issuer under the existing lawsuits is insignificant in proportion to its total turnover).

At present main legal risks are associated with uncertainties in legal regulation of separate kinds of services and conditions of economic activities in the telecommunications sector after coming into force since January 01, 2004 of Federal law № 126-FZ "On Telecommunications". More than 30 statutory acts regulating various operations in the sphere of rendering telecom services should be developed and accepted in connection with the new Law. But till now such statutory acts are under development stage, and the existing by-laws do not fully correspond to the requirements of the new law.

### 2.5.5. Risks connected to the Issuer's activity

Company-specific risks, including:

Risks related to the current litigations in which the Issuer is a participant:

In July 2005 the Ministry of Finance of the Russian Federation advanced a claim to the Issuer concerning the repayment of debts due to Vnesheconombank valued at 28,200,871.31 EURO.

The parties agreed to settle the claim through amicable agreement which is now being prepared for signing. The hearing of the case has been postponed till October 16, 2006.

In 4Q2005 "UTK" PJSC registered a claim in the arbitration court contesting the decision of tax bodies, namely, Decision N 9 of 16 December 2005 resulting in back-tax claim N198 (ref. N58-11-09/7257) of 21 December 2005 issued to "Southern Telecommunications Company" PJSC. According to the Decision underpaid taxes amounted to 677,979,856.04 rubles and the amount of penalties interest made 240,261,304.64 rubles; the underpaid taxes and penalties should be paid till 30 December 2005. The hearing of the case has been postponed to September 13, 2006.

Similar tax claims were received by "Dalsvyaz" OJSC and "CenterTelecom" OJSC. Analysts believe that the problem belongs not to the Company but to the telecommunication sector and should be solved at the corresponding administrative level.

Risks concerning a possibility of prolongation of the Issuer licenses:

In compliance with Decree No. 314 of the President of the RF dated March 9, 2004 and with the RF Government Resolution No. 163 of 06.04.2004, communication business will be licensed by the Federal Communication Supervision Service. The period of "UTK" PJSC licenses expires at different times in the range of the years 2006 - 2012 and can be prolonged after submitting an application to the Federal Communication Supervision Service. "UTK" PJSC has no guarantees that the licenses will be extended upon expiry of their term of validity, and that the liabilities will not be increased and/or that the rights will not be reduced under extended licenses, which would involve

higher costs, and possibly a restriction of the communication service zone. If the Issuer is unable to extend the existing licenses or to obtain updated licenses on conditions comparable to the current ones, it will have to reduce the scope of services provided, which will entail a decrease of the number of subscribers. On the other hand, the term of validity of the licenses for provision of communication services making the largest segment in the Company's earnings is four to nine years, which materially reduces the mid-term risk of uncertainty in license prolongation.

Risks concerning a possibility of prolongation of the Issuer's licenses for use of objects having limited circulation (including natural resources):

At present such risks are considered as minimal.

Other risks related to possible liabilities of the Issuer for third parties' debts, including the Issuer's subsidiaries:

Total amount of liabilities of the Issuer for third parties' debts, including in the form of a pledge or a guarantee, makes 2,690 ths rubles as of June 30, 2006.

Risks related to liabilities of the Issuer for the debts of its subsidiaries are minimal, as the Issuer has no right to give obligatory instructions for subsidiaries (such right is not stipulated by the charters of subsidiaries or by the contracts with them).

Risks associated with possible loss of customers accounting for more than 10 percent of the Issuer's total revenue from sale of products (works, services):

There are no customers accounting for more than 10 percent of the Issuer's total revenue from sale of products (works, services). Therefore, there are no risks associated with possible loss of such customers.

#### Other risks:

Receivables from social organizations for tariff compensation of expenses connected with providing telecom services to privileged customers amounted to 483,112,248 ths rubles as of June 30, 2006.

Since January 1, 2005 Article 47 of Federal Law «On Telecommunications» №126-FZ has come into force. This Article changed the order of providing certain benefits to privileged customers when telecom operators rendered telecom services to such customers at reduced cost and then received tariff compensation from the state budget. The new order obliges privileged customers to pay in full for telecom services provided with the subsequent reimbursement of their expenses by the state budget of a corresponding level. The Issuer's management believes that monetization of benefits will allow the Company to reduce this type of receivables.

## III. Detailed information on the Issuer

- 3.1. The History of the Issuer's Foundation and Development
- 3.1.1. Data on the Issuer's registered name

Issuer's full registered name:

Public Joint-Stock Company "Southern Telecommunications Company"

Abbreviated name:

PJSC "UTK"

The registered name of the Issuer is not similar to the name of any other legal entity.

The registered name of the Issuer is not registered as a trademark or a service mark.

Information about the previous Issuer's full and abbreviated registered names and legal organizational forms, dates and grounds of the changes.

Issuer's full registered name:

Public Joint-Stock Company "Southern Telecommunications Company"

Abbreviated name: *PJSC "UTK"* Date of change: 28.06.2001

Grounds for the change:

Resolution of the General Shareholders' Meeting of "Kubanelectrosvyaz" Open Joint –Stock Company of 30.05.2001 on making amendments in the Charter about renaming the Company into Public Joint –Stock Company "Southern Telecommunications Company" (registered by the Registration Chamber of Krasnodar №16048 of 28.06.2001).

Issuer's full registered name:

Open Joint-Stock Company "Kubanelectrosvyaz"

Abbreviated name: "Kubanelectrosvyaz" OJSC

Date of change: *06.06.1996* Grounds for the change:

Bringing the Issuer's legal-organizational form to conformity with the Civil Code of the Russian Federation on the basis of the Minutes of the General Shareholders' Meeting of 22.05.1996 (The changes were registered by the Registration Chamber of Krasnodar № 2893 of 06.06.1996).

Issuer's full registered name:

Open-type Joint-Stock Company "Kubanelectrosvyaz"

Abbreviated name: "Kubanelectrosvyaz" OJSC

Date of change: 20.05.1994 Grounds for the change:

Open-type joint-stock company "Kubanelectrosvyaz" was founded according to the Decree of the President of the Russian Federation  $N_2$  721 of July 1 1992 "On organizational measures on transformation of the state-run enterprises, voluntary associations of the state enterprises to joint-stock companies", and the Decree of the Government of the Russian Federation  $N_2$  1003 of December 22 1992"On privatization of telecom enterprises".

### 3.1.2. Data on the State Registration of the Issuer:

Date of the Issuer's state registration: 20.05.1994

No. of the certificate of the state registration (or any other document confirming the state registration of the Issuer): series A № 494

State registration number: 186-p

Authority of state registration: Registration Chamber of Krasnodar

Certificate of making an entry in the Single State Register of Legal Entities on the legal entity registered before 1<sup>st</sup> July 2002:

Date of registration: 02.08.2002

Number of the certificate: *series 23 № 003062350* State registration number: *1022301172112* 

Name of registering authority: Interregional inspectorate on the largest taxpayers of the Ministry of Taxes and Fees of the Russian Federation for Krasnodar Krai.

## 3.1.3. History of Issuer's Foundation and Development

The Issuer has existed for 11 years and 10 month since the date of its state registration.

The Issuer has been established for an unlimited period.

Public Joint Stock Company "Southern Telecommunications Company" was founded as open joint-stock company "Kubanelectrosvyaz" by Committee on management of the state property of the Krasnodar Territory according to the Decree of the President of the Russian Federation № 721 of July 1 1992 "On organizational measures on transformation of the state-run enterprises,

voluntary associations of the state enterprises to joint-stock companies ", and the Decree of the Government of the Russian Federation № 1003 of December 22 1992"On privatization of telecom enterprises".

20.05.1994. "Kubanelectrosvyaz" OJSC was registered by the Decree of the Head of Krasnodar Administration №186-p as a legal successor of the state-run telecom enterprise of the Krasnodar Territory "Rossvyazinform".

Since January 1997 UTK shares have been traded in RTS Stock exchange. At present ordinary shares of "UTK" PJSC are included in RTS quotation list A2, preference shares – in RTS quotation list B.

05.02.1998. Level 1 ADR program was established. UTK ADRs representing its shares are quoted in the US over-the-counter market, and in Europe – Frankfort and Berlin Stock Exchanges and NEWEX Borse AG, Vienna.

07.03.2001. Ordinary and preference shares of "UTK" PJSC are included in the list of securities, which can be subjects of transactions concluded through the Moscow Interbank Currency Exchange (MICEX).

21.05.2002 "UTK" PJSC shares are included in the list of securities, which can be subjects of transactions through NP "Saint Petersburg Stock exchange".

30.05.2001. General Shareholders' Meeting of "Kubanelectrosvyaz" OJSC approved the resolution on introducing changes into the Company's Charter regarding renaming the Company into Public Joint Stock Company "Southern Telecommunications Company" (registered by Krasnodar Registration Chamber, N 16048 of 28.06.01).

31.10.2002. On the basis of the resolution of the General Shareholders' Meeting of "UTK" PJSC (former "Kubanelectrosvyaz" OJSC) approved on 21 December 2001 "Southern Telecommunications Company" PJSC was reorganized through merger of the following companies into it as branches:

"Volgogradelectrosvyaz"OJSC;

"KabBalktelecom" OJSC;

"Karachaevo-Cherkesskelectrosvyaz" OJSC;

"Svyazinform" OJSC, Astrakhan Region;

"Sevosetinelectrosvyaz" OJSC;

"Electrosvyaz of Adygeia Republic" OJSC;

"Electrosvyaz" OJSC, Kalmykia Republic;

"Rostovelectrosvyaz" OJSC;

"Electrosvyaz" OJSC, Stavropol Territory;

21.01.2003. Joint Extraordinary General Shareholders' Meeting of "UTK" PJSC was held completing the process of the Company's formal reorganization.

18.12.2002 "Southern Telecommunications Company" PJSC was assigned corporate governance score (CGS) of "CGS-5.2" by international rating agency "Standard & Poor's". "Standard & Poor's" believes that governance practices at "UTK" PJSC are improving rapidly.

29.09.2003. The international rating agency "Standard & Poor's" raised corporate governance score (CGS) of "Southern Telecommunications Company" PJSC ("UTK" PJSC) to "CGS-5.6» from "CGS-5.2".

28.05.2004 Russian Institute of Directors and Expert RA Rating Agency consortium ("RID-Expert RA") assigned its "B++" national rating of corporate governance to "Southern Telecommunications Company" PJSC. The assigned rating confirms that "UTK" PJSC does not break the requirements of the Russian legislation in the sphere of corporate management and follows the main recommendations of the Code of corporate conduct by the FFMS.

22.11.2004. Standard & Poor's Ratings Services lowered its corporate governance score (CGS) on the Company from 'CGS-5+' to 'CGS-5'. The Russia national scale CGS on the Company was also lowered from 'CGS-5.6' to 'CGS-5.2'.

24.12.2004. Standard & Poor's Ratings Services lowered its corporate governance score (CGS) on the Company from 'CGS-5' to 'CGS-4'. The Russia national scale CGS on the Company was also

lowered from 'CGS-5.2' to 'CGS-4.4'.

31.01.2005 The rating agency «Expert RA» in cooperation with the Russian institute of directors confirmed its national scale B++ rating assigned to "UTK" PJSC.

24.08.2005 The rating agency «Expert RA» performed monitoring of the Company's corporate governance practices and confirmed its national scale B++ rating assigned to "UTK" PJSC on January 31,2005.

29.11.2005 The Krasnodar krai Government rewarded winners of the contest of 2004 annual reports among Kuban open joint-stock companies. 52 companies took part in the contest. "UTK" PJSC has become a winner in two nominations: « The best information disclosure» and «The best sector report »

01.12.2005 "UTK" PJSC was the first in the nominations "The Best information disclosure for investors" and "The Best information disclosure for customers" at VIII Annual competition of annual reports and corporate sites organized within the framework of the Federal Investment Forum in Moscow.

05.12.2005 Standard & Poors Governance Services raised its corporate governance score (CGS) on Southern Telecommunications Company to CGS-4+ from CGS-4. At the same time, Standard & Poors raised its Russia national scale CGS on the company to CGS-4.6 from CGS-4.4.

14.12.2005 Annual Report of "UTK" PJSC has become a winner in the nomination "Internet" at VII Contest "Best annual reports of Russian companies" organized by the rating agency «Expert RA». Annual reports were analyzed and estimated and short-lists were formed in strict accordance with methodology specially developed and approved by company "PricewaterhouseCoopers". 95 Russian companies took part in the contest. The decision was made by the commission of experts including representatives of state bodies and largest news agencies, directors of sock exchanges and investment banks as well as leading experts of consulting and design companies.

13.02.2006 Standard & Poors Governance Services downgraded its corporate governance score (CGS) on Southern Telecommunications Company from CGS-4+ to CGS-4 due to incomplete disclosure of information on details of tax claims brought against the Company. At the same time, Standard & Poors downgraded its Russia national scale CGS on the company from CGS-4.6 to CGS-4.4.

27.06.2006. Public Joint –Stock Company "Southern Telecommunications Company" held its annual General Shareholders' Meeting in the form of joint personal presence of shareholders.

The list of persons entitled to participate in the Annual General Shareholders' Meeting was made up on the basis of the register of shareholders as of May 11, 2006.

The agenda of the annual General Shareholders' Meeting:

- Approval of annual report, annual financial accounts including income statement and distribution of profits and losses on the basis of the reported fiscal year 2005 financial results
- Approval of 2005 dividend size, its payment form, schedule and procedure under each category of shares.
- Election of the members to the Company's Board of Directors.
- Election of the members to the Company's Auditing Commission.
- Approval of the Company's Auditor for the year 2006.
- Determination of the size of annual remuneration to be paid to the members of the Board of Directors.
- Introduction of amendments and additions to the Company's Charter.
- Introduction of amendments and additions to the Company's Regulations on the procedure for conducting a General Shareholders' Meeting.
- Introduction of amendments and additions to the Company's Statute on the Board of Directors.
- Introduction of amendments and additions to the Company's Statute on the Management Board.

 Introduction of amendments and additions to the Company's Provisions on the Auditing Commission

The main purpose of "UTK" PJSC is to gain revenues from providing services of local, domestic and international long-distance telephony, document communication, data transmission, wired radio, paging services, offering communication channels for rent and other kinds of telecommunication services.

"UTK" PJSC mission is to provide Southern regions of Russia with full range of integrated telecom services of high quality that will enrich living standards of the work collective and the whole society.

The Company's activity is aimed at:

integrating customers in common global infocommunication area;

promoting mutual understanding between people, development of business and personality;

creating conditions for professional promotion;

participating in formation of high-performance economy of Russia.

The licensed area of "UTK" PJSC covers 519.6 thousand sq. km. (3.5 % of territory of Russia) with population of 18.76 million people (12.92 % of the population of Russia). The main competitive advantage of "Southern Telecommunications Company" PJSC in the telecom market of the South of Russia is based on usage of unique infrastructure resources and technical means of the traditional operator, allowing to provide customers with maximal range of telecom services. After the reorganization "UTK" PJSC got the opportunity to use common information area, optimal planning and development of inter-regional communication networks for reduction of the services' cost price that would permit to obtain price leading position and to increase profitability.

### 3.1.4. Contact information

Seat of the Company: 66, Karasunskaya Str., Krasnodar, 350000

Phone: (861) 253-20-56 Fax: (861) 253-25-30

E-mail: operator@mail.stcompany.ru

URL of the page in the Internet with information on the Issuer and on securities issued and/or to be issued by it: <a href="http://www.stcompany.ru/investor/openinfo">http://www.stcompany.ru/investor/openinfo</a>

Information about the special team of the Issuer (third person) working with the Issuer's shareholders and investors:

Securities Department:

Location: 66, Karasunskaya Str., Krasnodar, 350000

Phone: (861) 259-25-38, 253-02-07

Fax: (861) 253-19-69

E-mail: <u>y.omelchenko@mail.stcompany.ru</u>, ocb@mail.stcompany.ru
URL of the page in Internet: <u>http://www.stcompany.ru/investor/openinfo</u>

### 3.1.5. Taxpayer Identification Number

TIN of the Issuer: 2308025192

## 3.1.6. Issuer's branches and representative offices

The following changes took place during the reporting period:

Name: "Electrosvyaz", Kalmykia Republic"

Location: 255, Lenin Str., Elista, Kalmykia Republic, 358000

Head: Kornyakov Arslan Bataevich

Established: **8.01.2002** 

Power of Attorney is valid till: December 31, 2006

### 3.2. Basic Business Activities of the Issuer

### 3.2.1 Branch to which the Issuer belongs

Codes of basic branch areas of the issuer's activities according to the OKVED classifier:

| 64.20    | 64.20.11 | 64.20.12 | 64.20.2 | 64.20.21 |
|----------|----------|----------|---------|----------|
| 64.20.22 | 64.20.3  | 74.83    | 92.20   | 22.22    |
| 22.15    | 45.31    | 45.21.4  | 45.21.3 | 51.70    |
| 51.65.5  | 52.48.15 | 52.48.39 | 55.23.2 | 55.51    |
| 85.11.2  |          |          |         |          |

### 3.2.2 Basic Economic Activities of the Issuer

Basic Economic Activities of the Issuer

Provision of telecommunications services.

Share of Telecom Services revenues in total revenue of the Issuer:

| Description  | 2Q2006      |
|--|-------------|
| Revenue from domestic and international long-distance telephony: |             |
| Volume of long-distance services revenue, ths RUR                | 485,884.4   |
| Share in total revenue structure, %                              | 11.4        |
| Revenues from local telephony                                    |             |
| Volume of local services revenue, ths RUR                        | 2,116,580.6 |
| Share in total revenue structure, %                              | 49.7        |

Changes of the Issuer's revenue from basic economic activity by more than 10% as compared to the previous quarter under report and reasons for such changes:

No such changes in the reporting quarter.

|  | 2Q2006          |                  |  |
|--|-----------------|------------------|--|
| Geographic areas accounting for more than 10 percent of revenues | % of<br>revenue | % over<br>2Q2005 |  |
| Volgograd region   | 15.0            | 102.0            |  |
| Krasnodar kray   | 29.8            | 100.0            |  |
| Rostov region  | 20.4            | 96.7             |  |
| Stavropol kray   | 17.2            | 101.2            |  |

Growth rate of revenues from basic telecom services generated by these geographic areas slowed down for 6 months of 2006 compared to 6 months of 2005.

Seasonal nature of the Issuer's basic economic activity.

Basic economic activity of the issuer is not of cyclic or seasonal nature.

## 3.2.3. Basic Types of Products (Works, Services)

General structure of the Issuer's cost value:

| Description  | 2Q2006      |  |  |  |  |
|--|-------------|--|--|--|--|
| Revenue from domestic and international long-distance telephony: |             |  |  |  |  |
| Volume of long-distance services revenue, ths RUR                | 485,884.4   |  |  |  |  |
| Share in total revenue structure, %                              | 11.4        |  |  |  |  |
| Revenues from local telephony                                    |             |  |  |  |  |
| Volume of local services revenue, ths RUR                        | 2,116,580.6 |  |  |  |  |
| Share in total revenue structure, %                              | 49.7        |  |  |  |  |

| Description  | 2Q2006 |
|--|--------|
| Raw materials, %   | 6.9    |
| Acquired componentry, semi-finished items, %                                   | 0.0    |
| Jobs and services of production nature, performed by external organizations, % | 7.9    |
| Fuel, %  | 1.7    |
| Electrical power, %  | 2.3    |
| Expenses for wages, %  | 34.5   |
| Interest on credits, %   | 0.0    |
| Rental, %  | 1.7    |
| Social expenses, %   | 8.6    |
| Depreciation of fixed assets, %  | 21.0   |
| Taxes included in products cost value, %                                       | 0.1    |
| Other expenses (please, explain), % *  | 15.2   |
| Depreciation of intangible assets, %   | 0.0    |
| remuneration for innovations, %  | 0.0    |
| compulsory insurance payments, %   | 0.2    |
| representation (entertainment) expenses, %                                     | 0.0    |
| Other, %   | 15.0   |
| Total: expenses for production and sales of products (cost value), %           | 100    |
| Reference: Proceeds from sales, %  | 137.9  |

- Other expenses include the following expenses items: transport charges, guard of communication facilities and the Company's offices, auditing and consulting services, information services, postal and traveling expenses, expenses for research and development works, payments to Gossvyaznadzor, expenses for personnel training and advertising expenses.
- Rental expenses include rental fees and leasing payments
- Compulsory insurance payments include money deducted for insurance against accidents and act liability (motor-car) insurance.

New essential kinds of services offered by the Company in the market

Value-added services rendered by "UTK" PJSC include: VPN services on the basis of MPLS and other technologies; services of data transmission; Internet access services (hardwired IP-connection,

dial-up access, xDSL-based broadband access, wireless access on the basis of Wi-Fi technology); digital cable TV services (IPTV); services of multimedia and multi-service networks based on HFC, Ethernet to the home and other technologies; video telephony and video conferencing; intelligent services (on the basis of SCP-SSP); content services (including on the basis of Call-centers); Hosting and Co-location services, Triple-Play services.

Deployment of such kinds of products (works, services) in the reporting period:

2Q2006 revenues from value-added services increased by 27.2 % over 2Q2005 to RUR 435.7 million. Revenues from Internet services grew by 62%, from VPN (virtual private networks) services - by 52.2%, from intelligent services - by 44.5%. Revenues from Internet services and VPN services accounted for major part of revenues from value-added services representing 81% and 18%, respectively.

In 2Q2006 demand for Internet services was still growing in the region. According to 2Q2006 results, total number of Internet users in the Southern federal district reached 3.1 million users or 569,970 subscribers. In 2Q2006 number of SFD Internet subscribers using dedicated access lines increased by 38 % over 2005. Due to active development of new technologies and improvement of sales system, "Southern Telecommunications Company" PJSC occupies strong positions in the value-added regional market. According to 2Q2006 results, Internet market share of "UTK" PJSC has made 56.7%, including dedicated Internet access — 67.9%, dial-up Internet access — 55.3 %.

Internet services sales were supported by strong usage growth: Internet traffic for 2Q2006 increased by 1.7 times over 2Q2005 to 233.55 Tb, connection time via dial-up access to the Internet was up by 1.4 times to 736,780 ths minutes.

The basic priority of 2006 business - plan of the Company is rapid development of services on the basis of new technologies, ensuring universal and constant access to communications instruments. Such positioning will allow it to form stable associative relation between a customer, UTK's services and the Company. Formation of such associative relation will in its turn have a positive effect on enhancement of the Company's competitive power due to increase in the customers' loyalty to the Company.

The Company set the following priority tasks for 2006 in the most lucrative segments of the value-added regional market:

Internet dial-up access

As regards Internet dial-up access in 2006 the Company will focus on rendering services on credit at market average tariffs. Thus the service will obtain additional unique competitive advantages and will allow to maintain market share both in terms of number of dial-up users and revenues from the service.

### Broadband Internet access

The Company continues active development and promotion to the market of broadband access technologies. The number of equipped XDSL ports increased to 61 thousand ports in 2Q2006. 2Q2006 revenues from xDSL-based Internet services made RUR 163.3 million, that is up 2.2 times over a year-ago. The expected volume of newly-connected xDSL subscribers being 32.4 thousand users (1.4 times more), the Company plans to increase total number of the equipped xDSL ports to 62.2 thousand ports by the end of 2006.

Building of virtual private networks (VPN)

2Q2006 revenues from building of corporate networks based on VPN technology increased by 1.5 times to RUR 78.211 mln. The Company plans to put 1.74 ths VPN ports into service in 2006 (a 20%-gain over 2005) due to growing demand of customers for reliable corporate networks.

Intelligent services (ISS)

In 2005 ALDTEs of some branches were equipped with SSP/IP intelligent functions making it possible to put into service a uniform service card under the brand "CARD NUMBER ONE". The Company plans to issue 890 thousand cards. The new card is being introduced on the basis of the well-balanced business strategy allowing it to gradually replace local cards.

Cable (CTV) and digital (IP-TV) TV.

In November 2004 UTK's branch "Kubanelectrosvyaz" launched the project on provision of IP-TV services designed for connection of 33 TV channels on the basis of Krasnodar multimedia and multi-service network (first stage). The formed content kernel allowed to distribute the given package among ADSL2 +-based broadband access users. In addition, the Company plans to offer the following MMS services to the connected subscribers in Krasnodar: IP telephony, video upon demand, virtual cinema hall. According to 2Q2006 results total number of IP-TV users in the branch "Kubanelectrosvyaz" reached 3,109 subscribers, including 2,208 customers using ETTH technology and 801 customers using ADSL2 + technology.

At present the Company undertakes measures on expansion of IR-TV coverage area in the territories of the Stavropol kray, the Rostov region and the Kabardino – Balkarian Republic.

In 2Q2006 subscriber base of HFC-based cable TV networks in several new micro-districts of the cities of Volgograd, Volzhskiy and Zhirnovsk situated in the Volgograd region (the branch "Volgogradelectrosvyaz") reached 91,744 users.

Accounting standards (rules)

Tax Code of the Russian Federation, Part II, Chapter 25 – "Income tax for enterprises and organizations".

Accounting standards "Revenue of enterprises" PBU 9/99 approved by the Order of the Ministry of Finance of the Russian Federation of 6 May 1999 No 32n amended and restated on 30 December 1999 and 30 March 2001.

Accounting rules "Expenses of enterprises" PBU 10/99 approved by the Order of the Ministry of Finance of the Russian Federation of 6 May 1999 No 3n amended and restated on 30 December 1999 and 30 March 2001.

### 3.2.4. Raw materials and the Issuer's suppliers

Due to specific character of the Issuer's core activity – rendering telecom services - raw materials are not used.

The key sources of material holdings and fixed assets are reliable and long-term partners of the Issuer, whose production activities are aimed at telecommunication companies who are the main consumers. No changes in the structure of material assets suppliers are planned.

Suppliers accounting for 10% and more of all inventory holdings supplies:

| Supplier               | Location         | Share in total volume of supplies in 2Q2006, % |
|------------------------|------------------|--|
| LLC «General DataConn» | Saint-Petersburg | 56.27  |
| LLC «Electrokabel»     | Krasnodar        | 25.61  |

Changes in prices of main materials by more than 10% in 2Q2006 versus 2Q2005:

In 2Q2006 prices of cables increased by 50 % over 2Q2005.

The Issuer does not expect any difficulties in accessibility of the specified material assets sources in the nearest future.

Possible alternative sources:

Attraction of other suppliers of material assets on a competitive basis.

### 3.2.5. Issuer's Products (Works, Services) Sales Markets

General information on the Issuers sales markets:

Territory of the Southern federal district of the Russian Federation (except for Chechen Republic, Ingushetia and Dagestan).

Possible adverse factors that may affect the sales of the Issuer's products are:

- rapid development of cellular services; their share in 2006 total volume of regional revenues of telecommunications sector (according to the preliminary results) are estimated at 56.7%.
- keen competition among Internet providers.
- expected increase of competitive activity in the sphere of new technologies and valueadded services taking into account high level of potential competitiveness.

Actions of the Company's management in case of occurrence of adverse factors:

The Company's management regularly exercises monitoring and control over the most important indices of the Company's business efficiency in the sphere of economic, financial, technical and marketing policies to make forecasts and quickly respond for occurrence and/or strengthening the influence of various negative factors. Strategic and medium-term plans of the Company's development are being worked out in the context of pessimistic estimations thus providing additional safety factor in case of crisis situations. Yearly the Company corrects the forecasts of economic development and marketing strategy on the basis of performance results for the last reporting period and analysis of the changes of the conditions of the Company's activity.

### 3.2.6. Data on Availability of the Issuer's Licenses:

Data on the Issuer's licenses excluding licenses for provisions of communication services (see clause 3.2.10 hereof).

| № | License<br>number                               | Date of issue | Valid till | Licensing authority   | Activity category   | Licensed<br>territory | The Issuer's forecast about the license extension probability |
|---|---|---------------|------------|---|---|-----------------------|---|
|   | GS-3-23-02-<br>21-0-<br>2308025192-<br>001423-4 |               |            | State Committee of<br>the Russian Federation<br>for Construction and<br>Housing and<br>Communal Services                  | Design of buildings and<br>facilities of the I or II<br>levels of<br>responsibility according<br>to national standard | Russian<br>Federation | positive  |
| 2 | 397   | 14.02.2003    |            |   |   |                       | positive  |
| 3 | LF/07 - 4703                                    | 25.06.2003    |            | Federal Agency on<br>Governmental<br>Communication and<br>Information under the<br>President of the<br>Russian Federation | Activities on distribution of cryptographic hardware  | -                     | positive  |
| 4 | LF/ 07- 4704                                    | 25.06.2003    |            | Federal Agency on<br>Governmental<br>Communication and<br>Information under the<br>President of the<br>Russian Federation | Activities on technical maintenance of cryptographic hardware   | -                     | positive  |
| 5 | LF/ 07- 4705                                    | 25.06.2003    |            | Federal Agency on<br>Governmental<br>Communication and<br>Information under the<br>President of the                       | Providing cryptographic services  | -                     | positive  |

| №  | License number   | Date of issue | Valid till | Licensing authority   | Activity category   | Licensed<br>territory                 | The Issuer's forecast about the license extension probability |
|----|------------------|---------------|------------|---|---|---------------------------------------|---|
|    |                  |               |            | Russian Federation  |   |                                       |   |
| 6  | 1148M            | 19.04.2004    |            | Licensing,<br>Certification, and<br>State Secret Protection<br>Center of the FSS of<br>Russia | Measures and services on state secret protection  | -                                     | positive  |
| 7  | 08/05            | 12.01.2005    |            | Department of Education and Science of the Krasnodar kray government                          | Educational activities according to educational programs specified in the Annexes to the license              | -                                     | positive  |
| 8  | EV-30-<br>000291 | 08.06.2005    |            | Federal Service for<br>Environmental,<br>Technological and<br>Nuclear Supervision             | maintenance of<br>dangerous (explosive)<br>industrial objects   | -                                     | positive  |
| 9  | 467              | 08.01.2004    |            | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services<br>of state secrets protection   |                                       | positive  |
| 10 | 1/03657          | 24.02.2004    | 24.02.2009 | Central<br>administrative board<br>of the State fire-<br>prevention service                   | Activities on fire prevention and extinguishing   | Russian Federation                    | positive  |
| 11 | 2/06398          | 24.02.2004    | 24.02.2009 | Central<br>administrative board<br>of the State fire-<br>prevention service                   | Activities on installation, repair and maintenance of fire-extinguishing means in buildings and constructions | Russian Federation                    | positive  |
| 12 | 397/8            | 29.08.2003    | 29.08.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works using information being a State secret   | Stavropol kray                        | positive  |
| 13 | 467/2            | 22.12.2003    | 22.12.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or<br>services of state secrets<br>protection  | Stavropol kray                        | positive  |
| 14 | 1148/8M          | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret<br>Protection Center of<br>the FSS of Russia | measures and/or services<br>of state secrets protection   |                                       | positive  |
| 15 | 467/6            | 02.12.2003    |            | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services of state secrets protection  |                                       | positive  |
| 16 | 397/3            | 21.02.2003    |            | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret   | Severnaya Osetia -<br>Alania Republic | positive  |
| 17 | 30004357         | 03.02.2003    | 02.02.2008 | Ministry of Energy<br>of the Russian<br>Federation  | Activities on storage of oil, gas and their processed products  | Severnaya Osetia -<br>Alania Republic | positive  |
| 18 | 408              | 11.12.2003    |            | The Board of the<br>Federal Security<br>Service (FSB) of                                      | Execution of works using information being a State secret   | Krasnodar kray                        | positive  |

| №  | License number | Date of issue | Valid till | Licensing authority   | Activity category   | Licensed<br>territory   | The Issuer's forecast about the license extension probability |
|----|----------------|---------------|------------|---|---|---|---|
|    |                |               |            | Russia for Krasnodar<br>krai  |   |   |   |
| 19 | 467/7          | 15.04.2004    | 15.04.2009 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services<br>of state secrets protection         |   | positive  |
| 20 | 467/4          | 22.12.2003    | 22.12.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services<br>of state secrets protection         | Adygeia Republic  | positive  |
| 21 | 397/7          | 30.05.2003    | 30.05.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works using information being a State secret       | Adygeia Republic  | positive  |
| 22 | 548/5 T        | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Activities on technical maintenance of cryptographic hardware   | Adygeia Republic  | positive  |
| 23 | 548/5 P        | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Activities on distribution of cryptographic hardware            | Adygeia Republic  | positive  |
| 24 | 548/5 Y        | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Providing cryptographic services                                | Adygeia Republic  | positive  |
| 25 | 1148/9M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret<br>Protection Center of<br>the FSS of Russia | measures and/or<br>services of state secrets<br>protection      | Stavropol kray  | positive  |
| 26 | 60027009       | 10.08.2004    | 09.08.2009 | Ministry of Energy<br>of the Russian<br>Federation  | Activities on operation of heat networks                        |   | positive  |
| 27 | 416            | 27.06.2003    | 27.06.2008 | Public Health<br>Department of the<br>Krasnodar kray<br>Government                            | Medical activities according to the appendix                    | Volgograd: ul.<br>Mira, 9, ul.<br>Mira, 16, ul.<br>Sovetskaya, 47/1;<br>Kamyshin of the<br>Volgograd region,<br>ul. Oktyabrskaya,<br>60 | positive  |
| 28 | 397/1          | 21.02.2003    | 21.02.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret | Karachaevo-<br>Cherkessian<br>Republic  | positive  |
| 29 | 1148/6M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret Protection<br>Center of the FSS of<br>Russia | measures and/or services<br>of state secrets protection         | Karachaevo-<br>Cherkessian<br>Republic  | positive  |
| 30 | 1148/4M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret Protection                                   | measures and/or services of state secrets protection            | Kabardino-<br>Balkarian<br>Republic   | positive  |

| Nº | License number | Date of issue | Valid till | Licensing authority   | Activity category   | Licensed<br>territory               | The Issuer's forecast about the license extension probability |
|----|----------------|---------------|------------|---|---|-------------------------------------|---|
|    |                |               |            | Center of the FSS of<br>Russia  |   | Republic                            |   |
| 31 | 397/2          | 21.02.2003    | 21.02.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret | Kabardino-<br>Balkarian<br>Republic | positive  |
| 32 | 467/3          | 22.12.2003    | 22.12.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services<br>of state secrets protection         |                                     | positive  |
| 33 | 1148/5M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret<br>Protection Center of<br>the FSS of Russia | measures and/or services<br>of state secrets protection         |                                     | positive  |
| 34 | 397/4          | 21.02.2003    | 21.02.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret | Kalmykia<br>Republic                | positive  |
| 35 | 557            | 29.10.2003    | 29.10.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Rostov<br>region       | Execution of works<br>using information being<br>a State secret | Rostov region                       | positive  |
| 36 | 1148/7M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret Protection<br>Center of the FSS of<br>Russia | services of state secrets                                       | Rostov region                       | positive  |
| 37 | 1148/3M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret Protection<br>Center of the FSS of<br>Russia | measures and/or services<br>of state secrets protection         |                                     | positive  |
| 38 | 467/5          | 22.12.2003    | 22.12.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | measures and/or services<br>of state secrets protection         |                                     | positive  |
| 39 | 397/5          | 30.05.2003    | 30.05.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret | Volgograd region                    | positive  |
| 40 | 1148/2M        | 19.04.2004    | 14.02.2008 | Licensing,<br>Certification, and<br>State Secret<br>Protection Center of<br>the FSS of Russia | measures and/or<br>services of state secrets<br>protection      | Astrakhan region                    | positive  |
| 41 | 397/6          | 30.05.2003    | 30.05.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai      | Execution of works<br>using information being<br>a State secret | Astrakhan region                    | positive  |
| 42 | 467/1          | 22.12.2003    | 22.12.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar              | measures and/or services of state secrets protection            |                                     | positive  |

| №  | License number                                  | Date of issue | Valid till | Licensing authority  | Activity category  | Licensed<br>territory               | The Issuer's forecast about the license extension probability |
|----|---|---------------|------------|--|--|-------------------------------------|---|
| 43 | 467/8   | 22.12.2003    | 22.12.2008 | krai The Board of the Federal Security Service (FSB) of Russia for Krasnodar krai                          | measures and/or services<br>of state secrets protection  |                                     | positive  |
| 44 | GS-3-23-02-<br>27-0-<br>2308025192-<br>011806-4 | 16.01.2006    | 12.04.2007 | Federal Agency of<br>the Russian<br>Federation for<br>Construction and<br>Housing and<br>Communal Services | Construction of<br>buildings and facilities<br>of the I and II levels of<br>responsibility according<br>to national standard | Russian<br>Federation               | positive  |
| 45 | 548/4 Y   | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Providing cryptographic services   | Rostov region                       | positive  |
| 46 | 548/4 P   | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Activities on distribution of cryptographic hardware   | Rostov region                       | positive  |
| 47 | 548/4 T   | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Activities on technical maintenance of cryptographic hardware  | Rostov region                       | positive  |
| 48 | 548/3 T   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Activities on technical maintenance of cryptographic hardware  | Kabardino-<br>Balkarian<br>Republic | positive  |
| 49 | 548/3 Y   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   |  | Kabardino-<br>Balkarian Republic    | positive  |
| 50 | 548/3 P   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   |  | Kabardino-<br>Balkarian Republic    | positive  |
| 51 | 548/2 P   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Activities on distribution of cryptographic hardware   | Astrakhan region                    | positive  |
| 52 | 548/2 T   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Activities on technical maintenance of cryptographic hardware  | Astrakhan region                    | positive  |
| 53 | 548/2 Y   | 28.03.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai                   | Providing cryptographic services   | Astrakhan region                    | positive  |
| 54 | 548/5 У   | 20.04.2005    | 25.06.2008 | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar                           | Providing cryptographic services   | Adygeia Republic                    | positive  |

| №  | License<br>number | Date of issue | Valid till | Licensing authority  | Activity category   | Licensed<br>territory | The Issuer's forecast about the license extension probability |
|----|-------------------|---------------|------------|--|---|-----------------------|---|
|    |                   |               |            | krai   |   |                       |   |
| 55 | 548/5 T           | 20.04.2005    |            | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai | Activities on technical maintenance of cryptographic hardware | Adygeia Republic      | positive  |
| 56 | 548/5 P           | 20.04.2005    |            | The Board of the<br>Federal Security<br>Service (FSB) of<br>Russia for Krasnodar<br>krai | Activities on distribution of cryptographic hardware          | Adygeia Republic      | positive  |
| 57 | 002333-Р          | 27.04.2006    | 27.04.2011 | Federal Agency for<br>Technical Control and<br>Metrology                                 |   | Russian Federation    | positive  |

#### 3.2.7. The Issuer's joint activity

The Issuer's joint activity with other organizations:

The joint activity of "UTK" PJSC in the person of its branch "Electrosvyaz of Adygeia Republic" with "Vestelcom" CJSC.

Amount of investments: 9,494 thousand rubles (during the period of joint activity)

Purpose of investments: joining property and efforts for construction of Republican Telecommunications House in Maikop, combined digital AMTS/ATS, digital superimposed network, further joint commercial operation of this network.

2Q2006 financial result from investments: 430 ths rubles

- 3.2.8. Extra Requirements for Issuers Being joint-stock investment funds or insurance companies *The Issuer is not an investment fund or insurance company.*
- 3.2.9. Extra Requirements for Issuers Whose Key Activities Consist in Mining Operations *The Issuer is not involved in mining operations.*
- 3.2.10. Extra Requirements for Issuers Whose Key Activities Consist in Provision of Communication Services
- a) Licenses for rendering telecom services

License: 000641/000753

Date of issue: 01.11.1996

Validity period: till 13.05.2007

Authority issuing the license: *Ministry of RF for Press, Telecasting, Broadcasting and Mass Media* Kinds of telecom services: *This license certifies the right to use a conformance mark of the* 

certification system;

The Certificate verifies that:

- The technical base of TV programs production of «The Thirty Seventh TV channel » of Novocherkassk telecommunications center of UTK's branch "Rostovelectrosvyaz" is designed for creating and broadcasting programs for local telecasting;
- The technical base of radio programs production of «Oktava radio channel» of Novocherkassk telecommunications center of UTK's branch "Rostovelectrosvyaz" is designed for creating and broadcasting monophonic sound programs with a nominal frequency range of 40... 15 000 Hz

meets the requirements of normative documents: GOST 19871-83, GOST 18471-83, GOST 11515-91, OST 58-18-96 (part. 1 "Teleproduction"), to technical bases of TV centers of quality group III as regards the equipment (Addenda A to the Certificate); OST 58-18-96 (part II "Radio production") to technical bases of radio centers of the quality group "Oa" (Addenda B to the Certificate)

Types of networks allowed to be used: *public communication network*:

The Licensee is obliged to ensure conformity of technical base of TV and radio programs production to requirements of the by-laws, according to which it has been certificated, as well as marking it with a conformance mark in the established order. The License is obliged to suspend (stop) using the conformance mark in case of suspension (cancellation) of the certificate and (or) suspension (cancellation) of this license.

The list of equipment of the technical production base (Appendix A to the certificate)

Reportage equipment: video camera Panasonic M9500; video camera Panasonic AG-DP200E.

Equipment room for editing: video recorder Panasonic NV-HS800, editing station personal computer + Pinnacle DV-500 board.

Equipment room for on-air transmission: output server personal computer + Pinnacle DV-500 board, video mixer Panasonic WJ-MX30, transcoder DSC-542.

The list of equipment of the technical production base (Appendix B to the certificate)

Mackie1402-VLZPro panel, recording and reproducing hard disk, computer + Creative Sound Blaster board, microphone ATTR 1001

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

There are no such factors

Issuer's commitments to create a subscriber base under the said license: not applicable

License: 24058

Date of issue: 24.10.2002

Validity period: *till 24.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of long-distance and international telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The license authorizes "UTK" PJSC (the Licensee) to provide long-distance and international telephone communication services via a public network in the territories of Adygeia, Kabardino-Balkaria, Kalmykia, Karachaevo-Cherkessia, Severnaya Osetia - Alania Republics; Krasnodar and Stavropol Krays; Astrakhan, Volgograd and Rostov Regions using the Licensee's payphones and call offices.

The Licensee's total installed network capacity shall be at least 11,044 payphones and 2,318 call offices. Payphones and call offices of the Licensee shall be connected to local telephone networks at the subscriber device level

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24059

Date of issue: 24.10.2002 Validity period: till 24.10.2007

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of telegraph communication services (receiving, sending and delivering of telegrams, services of AT/Telex network)

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The telegraph communication services shall be provided using the Licensee's engineering facilities. The installed capacity of the telegraph switching and transmission facilities owned by the Licensee should ensure full meeting of the demand for telegraph communication in the licensed area.

The Licensee's telegraph communication equipment may be connected to a public telegraph network (TG-P) at the level of terminal devices and message switch centers.

AT/Telex networks may be used to transmit telegrams via a public telegraph network subject to the Issuer documenting the information on the transmitting subscriber terminal, time of sending, and text of the telegram.

The licensed area covers Adygeia, Kabardino-Balkaria, Kalmykia – Khalmg Tangch, Karachaevo-Cherkessia, Severnaya Osetia - Alania Republics; Krasnodar and Stavropol Krays; Astrakhan, Volgograd and Rostov Regions.

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 23899

Date of issue: *04.10.2002*Validity period: *till 04.10.2012* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of local and intra-zone telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) shall provide to its network users access to local and intra-zone telephone communication services via a public network as well as telephone services using engineering facilities of intelligent network.

The total installed capacity of the Licensee's communication network shall be at least 4,097,600 numbers, of which in the territory of the Republic of Adygeia 73,900 lines, Kabardino-Balkaria 270,000 lines, Kalmykia 64,000 lines, Karachaevo-Cherkessia 86,200 lines, Severnaya Osetia - Alania 148,500 lines; Krasnodar kray 1,500,000 lines, Stavropol Kray 547,400 lines; Astrakhan region 192,100 lines, Volgograd region 540,000 lines and Rostov Region 675,500 lines.

Long-distance exchange of the Licensee's communication network shall be connected to the RF public communication network at the long-distance and international telephone network level in compliance with technical requirements of OJSC Rostelecom.

Subscriber lines of public telephone networks shall not be used as connecting lines.

Users located outside the licensed area may be connected to the Licensee's intelligent network according to specifications of the operators licensed to provide long-distance telephone communication services via a public network.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24076

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: public communication network

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services to the public network in the cities of Krasnodar, Sochi, Tikhoretsk and Gulkevichi of the Krasnodar Kray.

Maximum number of subscribers to the Licensee's network is 1,500. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24077

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: public communication network

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services to the public network in the cities of Rostov-on-Don, Morozovsk, villages of Matveev Kurgan, Oblivskaya and Bagaevskaya of the Rostov Region.

The number of subscribers to the Licensee's network is 640. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24078

Date of issue: 31.10.2002

Validity period: till 31.10.2007

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services to the public network in the territory of the Stavropol Kray.

The number of subscribers to the Licensee's network is 200. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24079

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: public communication network

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services to the public network in the city of Nalchik of the Kabardino-Balkarian Republic.

The number of subscribers to the Licensee's network is 1,000. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24080

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services in the territory of the Astrakhan Region.

The number of subscribers to the Licensee's network is 120. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

#### The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24081

Date of issue: 31.10.2002 Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services to the public network in the city of Vladikavkaz of the Severnaya Osetia - Alania Republic.

The number of subscribers to the Licensee's network is 200. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24082

Date of issue: 31.10.2002

Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services of the public network in the city of Maikop of the Adygeia Republic.

The number of subscribers to the Licensee's network is 100. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

#### The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24083

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of mobile radio telephone communication services

Types of networks allowed to be used: public communication network

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide mobile radio telephone communication services of the public network in the city of Volgograd of the Volgograd region.

The number of subscribers to the Licensee's network is 4,000. The Licensee's communication network shall be built using radio telephone communicant equipment operated on the frequency of 330 MHz. The network shall be designed and built in such a way that the percentage of failures inside the network in busy hours would not exceed 5% at the design load of 0.025 Erl per subscriber.

The Licensee's communication network may be connected to the RF public communication network at the local telephone network level, to specifications of the operators licensed to provide local telephone communicant services in the given territory.

Communication network equipment may be connected to the RF public communication network and operated in compliance with applicable regulatory documents of the RF Ministry of Communication and Information Technologies.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24056

Date of issue: 24.10.2002 Validity period: till 24.10.2007 Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of data transmission services

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

Data transmission services shall be provided using the licensee's data transmission network. The Licensee's network installed subscriber capacity shall provide for connection, by the end of the license term of validity, of at least 173,905 users (of which, at least 124,250 users by the end of 2003).

The licensee may connect data transmission equipment to a public telephone communication network, to the portion of the Iskra network used for commercial purposes, and to the AT/Telex telegraph network, and use communication channels and physical circuits of a public communication network.

The Licensee's data transmission equipment may be connected to a public telephone communication network, to the portion of the Iskra network used for commercial purposes, to the AT/Telex telegraph network, as well as communication channels and physical circuits of a public communication network may be used to transmit telecommunication signals under an interconnection agreement with operators of the appropriate public communication networks and at the rates effective for the given category of users.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24060

Date of issue: 24.10.2002 Validity period: till 24.10.2007

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: leasing out communication channels

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) is authorized to provide to users local, long-distance channels and communication paths, TV program and audio broadcasting channels, and physical circuits for telecommunication signal transmission in the territory of Adygeia, Kabardino-Balkaria, Kalmykia, Karachaevo-Cherkessia, Severnaya Osetia - Alania Republics; Krasnodar and Stavropol Krays; Astrakhan, Volgograd and Rostov Regions.

Communication channels include local, long-distance channels and communication paths, TV program and audio broadcasting channels, physical circuits for telecommunication signal transmission.

The total number of tone frequency channels (primary digital channels), including digital chains, arranged by the licensee shall be at least: in the territory of the Republic of Adygeia 150, Kabardino-Balkaria 227, Kalmykia 248, Karachaevo-Cherkessia 140, Severnaya Osetia - Alania 483; Krasnodar kray 4,800, Stavropol Kray 889; Astrakhan region 626, Volgograd region 404 and Rostov Region 1,347.

Terms and feasibility of extension of the license term of validity: *The Issuer intends to extend the term of validity of the license* 

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24807

Date of issue: *31.10.2002*Validity period: *till 31.10.2007* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: *provision of wired network sound broadcasting*Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

"UTK" PJSC (the Licensee) is authorized to provide wired network sound broadcasting via wired networks in the territories of Adygeia, Kabardino-Balkaria, Kalmykia, Karachaevo-Cherkessia, Severnaya Osetia - Alania Republics; Krasnodar and Stavropol Krays; Astrakhan, Volgograd and Rostov Regions.

The Licensee's network is designed for broadcasting audio programs of Russian national and state-owned regional companies. Other programs may be broadcast subject to a license for TV and radio broadcasting and under an appropriate agreement with the licensee broadcaster.

The Licensee shall provide the users with communication services of a quality meeting the standards, regulations, certificates, and terms of the license for TV and radio broadcasting and communication service contract.

The engineering facilities shall be operated as per the applicable GOST standards, industry rules and regulations, and meeting the occupational safety and fire safety rules and the Building Codes (SNiP).

Communication equipment may be used subject to an issued certificate of compliance of the Svyaz obligatory certification system.

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 24057

Date of issue: 24.10.2002 Validity period: till 24.10.2007

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of telematic services

Types of networks allowed to be used: public communication network

Basic conditions of activities:

"UTK" PJSC (the Licensee) may provide telematic services of a public communication network (e-mail, informant resource access, facsimile messages, information/inquiry, message handling, speech information transmission, voice message, audio conference, and video conference) in the territory

of:

Adygeia, Kabardino-Balkaria, Kalmykia, Karachaevo-Cherkessia, Severnaya Osetia - Alania Republics;

Krasnodar and Stavropol Krays;

Astrakhan, Volgograd, Rostov Regions

Provision of telematic services of a public communication network (e-mail, informant resource access, facsimile messages, information/inquiry, message handling, speech information transmission, voice message, audio conference, and video conference. The Licensee's telematic service installed subscriber capacity shall provide for connection of at least 83,191 users, of which, at least 32,480 users by the end of 2003).

The capacity of the Licensee's speech information transmission telematic service shall ensure provision of at least 4,596 simultaneous conversations, at least 1,120 of them - by the end of 2003. The number of users simultaneously participating in an audio or video conference session shall be at least 130. Number of PKPs (public telematic service centers) by the end of the license term of validity shall be at least 265, of which at least 152 by the end of 2003).

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 22716

Date of issue: 04.10.2002

Validity period: *till* 19.12.2007

Authority issuing the license: *Ministry of RF for Communication and Informatization*Areas of activities: *provision of local telephone services using radio access facilities* 

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

This license authorizes "UTK" PJSC (the Licensee) to provide local telephone services via a public network using radio access facilities in the territory of Severnaya Osetia - Alania Republic.

The network shall be built using radio access facilities operated in the radio frequencies 828-831 MHz and 873-876 MHz on the basis of CDMA-technology.

The Licensee's network installed subscriber capacity shall provide for connection, by the end of the license term of validity, of at least 10,000 users, provided a sufficient frequency resource is allocated. By the end of the third year of operation the Licensee must ensure the percentage of coverage of at least 50% of the territory stated in the license.

Terms and feasibility of extension of the license term of validity:

The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 22743

Date of issue: *04.10.2002*Validity period: *till 19.12.2007* 

Authority issuing the license: *Ministry of RF for Communication and Informatization*Areas of activities: *provision of local telephone services using radio access facilities* 

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

This license authorizes "UTK" PJSC (the Licensee) to provide local telephone services via a public network using radio access facilities in the territory of the Rostov region.

The network shall be built using radio access facilities operated in the radio frequencies 828-831 MHz and 873-876 MHz on the basis of CDMA-technology.

The Licensee's network installed subscriber capacity shall provide for connection, by the end of the license term of validity, of at least 34,710 users, provided a sufficient frequency resource is allocated. By the end of the third year of operation the Licensee must ensure the percentage of coverage of at least 50% of the territory stated in the license.

Terms and feasibility of extension of the license term of validity:

#### The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume.

License: 7601

Date of issue: *02.09.2003*Validity period: *till 05.02.2008* 

Authority issuing the license: *Ministry of RF for Communication and Informatization*Areas of activities: *provision of services in radio broadcasting (on-air broadcasting)* 

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The coverage area is the city of Novocherkassk of the Rostov region and the adjacent localities.

Total broadcasting volume shall be 112 hours (100 %), of which national programs make 100%. Retransmission of the radio program « Radio-Southern Region» takes 80%, own programs occupy 20%, including social and political programs 7%, economic programs 2%, historical programs 2%, cultural programs 2%, musical and entertainment programs 6%, children's programs 1%. Advertising shall occupy no more than 20% of total broadcasting volume a week.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 7602

Public Joint Stock Company "Southern Telecommunications Company" TIN 2308025192

Date of issue: 02.09.2003

Validity period: till 20.02.2008

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: provision of services in telecasting

Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The coverage area is the city of Novocherkassk of the Rostov region and the adjacent localities.

Total telecasting volume shall be 112 hours a week, of which 50% are national programs and 50% are foreign programs. Retransmission of TNT channel takes 75%, own programs occupy 25%, including social and political programs 10%, economic programs 5%, cultural programs 6%, musical and entertainment programs 2%, children's programs 2%. Advertising shall occupy no more than 20% of total telecasting volume a week.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

#### There are no such factors

Issuer's commitments to create a subscriber base under the said license: all obligations of creating the subscriber base and other terms of the license are fulfilled within the established time and in the full volume

License: 34188

Date of issue: 25.08.2005 Validity period: *till* 25.08.2010

Authority issuing the license: Federal Supervising Service for Communications

Areas of activities: *provision of cable network telecasting services*Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The coverage area is the city of Krasnodar and the adjacent localities.

The Licensee shall be obliged to start provision of services under the license no later than 25.08.2007.

The license authorizes the Licensee to provide a subscriber with:

- Access to the Licensee's communication network;
- Transmission of TV and sound programs via cable TV network from transmitting terminal to subscriber's (terminal) equipment.

Cable TV network shall operate in compliance with all interference protection standards to avoid interferences with mobile radio communication systems operating according to "Table of distribution of radio frequencies among the RF Services within the range of 3 kHz - 400 GHz ».

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all terms of the license are fulfilled within the established time and in the full volume

Public Joint Stock Company "Southern Telecommunications Company" TIN 2308025192

License: 34205

Date of issue: 25.08.2005 Validity period: *till* 25.08.2010

Authority issuing the license: Federal Supervising Service for Communications

Areas of activities: *provision of cable network telecasting services*Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

The coverage area is the Volgograd region.

The Licensee shall be obliged to start provision of services under the license no later than 25.08.2007.

The license authorizes the Licensee to provide a subscriber with:

- Access to the Licensee's communication network;
- Transmission of TV and sound programs via cable TV network from transmitting terminal to subscriber's (terminal) equipment.

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

# There are no such factors

Issuer's commitments to create a subscriber base under the said license: all terms of the license are fulfilled within the established time and in the full volume

License: 19174

Date of issue: 27.08.2001

Validity period: *till 27.08.2006* 

Authority issuing the license: Ministry of RF for Communication and Informatization

Areas of activities: *provision of services of sound programs broadcasting* Types of networks allowed to be used: *public communication network* 

Basic conditions of activities:

Place of the equipment installation: village Arzgir of the Stavropol kray, frequency range: 73.32 MHz.

Capacity of the transmitter: 100 Watt

Terms and feasibility of extension of the license term of validity:

# The Issuer intends to extend the term of validity of the license

Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence:

## There are no such factors

Issuer's commitments to create a subscriber base under the said license: not applicable to this License

# b) Communication networks

Physical communications networks used by the Issuer for provision of telecom services:

Operating digital, quasi-electronic, crossbar and step-by-step (1.0%) telephone exchanges, "UTK" PJSC uses inter-zonal and local communication networks to render telecom services. As at 1 July 2006 installed capacity of urban telephone network reached 3,244.5 ths lines including 2,193.72 ths digital lines and 1,050.52 analog lines. Thus, digitization level of urban TN constituted 67.62%.

Installed capacity of rural telephone network reached 1027.55 ths lines including 503.56 ths digital lines and 523.99 ths analog lines. Thus, digitization rate of rural TN constituted 49.01%.

Total installed capacity of urban and rural telephone networks reached 4,272.05 ths lines with digitization level of 63.14 %.

"UTK" PJSC operates 12 automatic long-distance telephone exchanges with equipped capacity level being 94.02% including 91.36% - in intra-zonal networks.

Characteristics of leased channels:

"UTK" PJSC leases both digital and analog channels and trunk lines from other operators. The following typical digital links and channels are being leased: primary digital link (PDL) with transfer rate of 2048 Kb/s, main digital links (MDL) with transfer rate of 64 Kb/s, digital channels with transfer rate of nx64 Kb/s. Analog telephone voice-frequency channels (v f of 0.3-3.4 kGz), primary and secondary analog links are leased.

The Issuer leases channels and links from:

"Rostelecom" OJSC, "Transtelecom" CJSC, "Volgograd – GSM"CJSC, "Volgotranstelecom" CJSC, "Svyaztransneft" OJSC, CJSC "Volgotelecom", "Astrakhan-GSM" CJSC, "Mobile TeleSystem" OJSC, CJSC, "Mobicom-Kavkaz" CJSC, "YugSvyazService" LLC, CJSC «Rostovskaya Sotovaya svyaz», LLC «Electronic Systems and Communications», "Russian railways" OJSC, LLC "Kubtelecom", ORTPTs, LLC «Digital Telephone Networks Yug».

Terms of lease contracts:

Terms of lease are usually 1 year with the next prolongation. Less links and channels are leased for the term of from several days to several months.

# 3.3. Plans of Issuer's Future Operation

According to the Company's budget for 2006 approved by the Board of Directors (Minutes № 30 of 31 March 2006) "Southern Telecommunications Company" PJSC expects to generate 2006 total revenue of RUR 16,135.7 mln which is down 11% over 2005. Revenues from core activity (sale of telecom services) are to be decreased by 14.7% to RUR 15,252.4 mln including from local telephony – RUR 8,415.8 mln, from long-distance telephony – RUR 2,775.9 mln, from value-added services – RUR 1,522.1 mln (representing a 13.5%-increase over 2005). 2006 operating expenses are planned at 12,127.22mln rubles, a 13.1 %-decrease over 2005. 2006 EBITDA is expected to grow by 3.3% to 5,601.6 mln rubles. Estimated 2006 revenue decrease is due to liberalization of long-distance market.

One of the main directions of "UTK" PJSC business activity in order to increase revenues, raise the Company's business efficiency and strengthen its financial position is the increase in number of basic telephone sets. "UTK" PJSC is actively developing its communication network and increasing its number capacity. In 2006 the Company plans to put into service 125,337 lines and increase the number of basic telephones by 43,500 sets. Total installed capacity is expected to reach 4, 286.16 thousand lines at the end of 2006.

When planning revenue structure the Company gives preference to growth of value-added services' share. In 2006 "UTK" PJSC will focus on rendering services of broadband Internet access, IP telephony and VPN as being most higher-margin and promissing.

UTK's main task for 2006 is to strengthen its position in the market of perspective and higher-margin services and to increase VAS share in total revenue structure in order to raise the Company's business efficiency.

Implementation of 2006 investment plan will allow to increase the digitization rate to 63,58% and equipped number capacity level to 95.24%...

The Company's development plans are supported by 2006 plan of capital expenditures, which provide for RUR 1,699.9 mln of capital investments and about RUR 2,614.9 mln of basic assets to be put into operation. In 2006 the investments will be financed from the Company's own funds.

# Medium-term strategic directions of "UTK" PJSC development:

- strengthening the Company's leading position in the fixed-line market by reaching at least 84%-share in SFD fixed-line telecom market revenues by the end of 2006;
- maintaining the Company's aggregate share in total revenues of SFD telecommunication market of at least 34 % in 2006;
- meeting the solvent demand for key telecom services by increase of equipped number capacity;
- development of public Internet-access center, connection of regional data transmission networks to Internet;
- introduction of intelligent services;
- improvement of corporate client service, formation of optimal package of services for corporate clients;
- equipment of public telecom centers with means of presentation, sale of services to corporate customers, organization of active target advertising;
- Increase in the Company's share in the value-added services market to at least 50%;
- bringing a share of value-added services in 2006 revenue structure to at least 10 %.;
- increase in the Company's share in the business market segment to at least 55%;
- stirring up the Company's investment and marketing activities in priority local regions.

# Long-term strategic directions of "UTK" PJSC development:

- creation of up-to-date telecommunication system including imposed digital telecommunication network equipped with digital automatic switching exchanges, digital transmission systems, fiber-optic communication lines (FOLs);
- introduction of new technologies: ISDN, IP-telephony, ATM, xDSL;
- integration of communication and management infrastructures with international informational and switching systems;
- improvement of the provided services;
- optimization of the provided services' list, aiming at increasing proportion of the most progressive services;
- maximization of the Company's profitability;
- optimal tariff policy taking into consideration interests of the Company and its shareholders;
- pressing marketing policy;
- hard control of expenditures' volume;
- improvement of corporate management

High requirements to quality of services alongside with application of modern equipment call for high professional level of UTK's specialists.

Share of the Company's specialists having higher professional education is constantly growing. Staff planning, recruitment, distribution and training are the main trends of the Company's activity.

"UTK" PJSC does not plan to change type of its key activity – rendering telecom services according to the licenses in force and the Company Charter.

#### Sources of future revenues:

The main sources of future revenues are rendering telecommunications services.

3.4. Participation of the Issuer in industrial, banking and financial groups, holdings,

# concerns and associations

| № | Name of organization   | Activity   | Goal of participation  |
|---|--|--|--|
| 1 | Association of MDKR network operators (CDMA).  | Coordination of work of Russia operators building<br>and operating CDMA-based radio telephone<br>networks  | Development of national CDMA-based radio telephone networks through integration of works of operators building and operating CDMA-based radio telephone networks, as well as of Russia and foreign legal entities engaged in development, manufacture, delivery of the equipment, scientific and technical support and organization of CDMA networks.  |
| 2 | Non-commercial partnership "Board of Directors of enterprises and organizations of the Volgograd region" | Support of economic reforms and market relations development to ensure efficient industrial activity of enterprises and organizations. Support of socially-oriented economic policy, formation of system of partnership in the sphere of social and labour relations.  | Popularization of scientific, technical and economic achievements, distribution of best management practices in market conditions.   |
| 3 | Non-commercial partnership<br>«Union of employers of the<br>Rostov region»                               | Representation and protection of common interests and rights of employers in relations with governmental bodies, institutions of local governing, trade unions and other public associations. Coordination of activity of employers – members of Partnership on execution and control of obligations under contracts and collective agreements.  | Participation in development and realization of statutory acts, plans and programs being of great social and economic importance   |
| 4 | Non-commercial partnership "Research center on problems of telecommunications development"               | Research of the problems on development of telecommunications market, assistance to increase competitive strengths of telecom companies, creation and maintenance of good image and reputation of these companies for Russian and foreign investors, customers and other persons.  | Development of telecommunications infrastructure, reception of analytical information on the conditions and development prospects of telecommunication market and telecommunications sector as a whole   |
| 5 | Non-commercial partnership "Russian club of telecommunications workers"                                  | Creation of scientific - methodical and material base for development and realizations of noncommercial socially useful projects and actions for the benefit of telecommunications workers of the Russian Federation.  Participation in preparation of draft laws and statutory acts, normative documents regulating telecommunication sector, making proposals on improvements in the legislation of the Russian Federation as well as participation in discussion of similar projects, their estimation and making conclusions on them.  Carrying out meetings and negotiations on behalf of members of Partnership with representatives of judicial bodies and bodies of the government carrying out interrogations of experts and other competent persons, as well as studying public opinion on the problems representing interest for members of Partnership.  Broadening and deepening of international relations, organization of information and creative communications. | have a positive effect on development of the telecommunications sector. It will simplify a procedure for developing common position of the members of the club on actual problems of infocommunication community, ensure effective and coordinated dialogue with the state and controlling bodies as well as with population.  Participation of leading Russian telecommunication companies in the Partnership will be a powerful instrument in solving the problems which solution requires joint efforts of key enterprises and top managers of the telecommunications sector. |

# 3.4. Issuer's subsidiaries and associates

1) Full registered name: "Armavirskiy zavod svyazi" Closed Joint -Stock Company

Abbreviated name: "Armavirskiy zavod svyazi" ACJSC

Location: 1a, Urupskaya Str., Armavir, Krasnodar Krai, 352903

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $100\ \%$ 

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 100%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or affiliate: no such share

Basic areas of business of the company: cable production

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results, the Issuer is one of the main consumers of the plant's production.

Personal membership of the Board of Directors:

| Name                                      | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---|---------------|---|--|
| Bizyaeva Natalia Petrovna                 | 1977          | none  | none                                   |
| Belov Yuri Nikolaevich                    | 1942          | 0.0003                                      | none                                   |
| Kuskov Vasiliy Grigoryevich               | 1947          | none  | none                                   |
| Korobskoy Vladislav Vladimirovich         | 1974          | none  | none                                   |
| Stasyuk Vladimir Yaroslavovich (Chairman) | 1954          | none  | none                                   |

Personal membership of the collective executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                        | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-----------------------------|------------------|---|--|
| Kuskov Vasiliy Grigoryevich | 1947             | none  | none                                   |

2) Full registered name: "Yugsvyazstroy" Closed Joint - Stock Company

Abbreviated name: "Yugsvyazstroy" CJSC

Location: 110/1, Aivazovskogo Str., Krasnodar, 350040

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 100 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 100%

Share of the subsidiary or affiliate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: construction services

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results. "Yugsvyazstroy" CJSC is one of the main contractors for construction of communication facilities.

Personal membership of the Board of Directors:

| Name                                      | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---|------------------|---|--|
| Stasyuk Vladimir Yaroslavovich (Chairman) | 1954             | none  | none                                   |
| Valeri Ivanovich Kurennoy                 | 1954             | none  | none                                   |
| Bizyaeva Natalia Petrovna                 | 1977             | none  | none                                   |
| Dyban Oksana Valerievna                   | 1979             | none  | none                                   |
| Vladimir Eduardovich Skoblikov            | 1972             | none  | none                                   |

Personal membership of the collective executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial

# organization

Person acting as a sole executive organ:

| Name                      | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------|------------------|---|--|
| Valeri Ivanovich Kurennoy | 1954             | none  | none                                   |

3) Full registered name: "Health-care center "Orbita" Open Joint –Stock Company

Abbreviated name: "Orbita" OJSC

Location: Olginka, Tuapse district, Krasnodar Territory, 352840

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $100\ \%$ 

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 100%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: recreation services

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name                                  | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------------------|------------------|---|--|
| Olga Yurievna Polulyakhova (chairman) | 1970             | none  | none                                   |
| Julia Alexandrovna Kushavina          | 1974             | none  | none                                   |
| Dmitry Georgievich Lyakh              | 1978             | none  | none                                   |
| Mikhail Gennadievich Kaminsky         | 1979             | none  | none                                   |
| Natalia Petrovna Bizyaeva             | 1977             | none  | none                                   |

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

Person acting as a sole executive organ:

| Name                                 | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------------|------------------|---|--|
| Konstantin Vladimirovich Yevtushenko | 1969             | none  | none                                   |

4) Full registered name: "Intmashservice" Limited Liability Company

Abbreviated name: "Intmashservice" Ltd.

Location: 8, Golubinskaya Str., Volgograd, 400131

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 100 %

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: Maintenance and repair of communication facilities

The company's importance for the issuer's business activity: business activity of the company is insignificant in respect to consolidation of financial results. "Intmashservice" Ltd. provides to the

Issuer the services on delivery of messages, construction services, services on maintenance of cash registers as well as services on production of products for construction and major overhaul of linear - cable facilities.

Personal membership of the Board of Directors:

Board of Directors is not stipulated by the constituent documents of the commercial organization

Personal membership of the collective executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

Person acting as a sole executive organ:

| Name                           | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------|------------------|---|--|
| Klitochenko Igor Vladimirovich | 1960             | none  | none                                   |

5) Full registered name: "Faktorial-99" Limited Liability Company

Abbreviated name: "Faktorial-99" Ltd.

Location: 47, Bratskiy per., Rostov-on-Don, 344082

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $100\,\%$ 

Share of the subsidiary or associate in the Issuer's authorized capital: 0.00005%

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: Trading and agency, consulting services.

The company's importance for the issuer's business activity: business activity of the company is insignificant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

Board of Directors is not stipulated by the constituent documents of the commercial organization

Personal membership of the collective executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                            | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------------|---------------|---|--|
| Krukhmalev Andrey Vladimirovich | 1970          | none  | none                                   |

6) Full registered name: "UTK-Finance" Limited Liability Company

Abbreviated name: "UTK-Finance" LLC

Location: 66, Karasunskaya Str., Krasnodar, 350000

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $100\,\%$  Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: financial operations

The company's importance for the issuer's business activity: business activity of the company is insignificant in respect to consolidation of financial results, but significant in respect to structuring of the bond issues.

Personal membership of the Board of Directors:

Board of Directors is not stipulated by the constituent documents of the commercial organization

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                           | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------|------------------|---|--|
| Skoblikov Vladimir Eduardovich | 1972             | none  | none                                   |

7) Full registered name: "Kuzminov Stavtelecom" Open Joint –Stock Company

Abbreviated name: "Kuzminov Stavtelecom" OJSC

Location: 10/12, prospect Oktyabrskoy revolutsii, Stavropol, Stavropol Territory, 355035, Russia

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 100 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 100%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: local telephone services (urban and rural), inter-city telephony

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name                                 | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------------|------------------|---|--|
| Bekasov Kirill Borisovich (chairman) | 1959             | none  | none                                   |
| Sapelkina Galina Nikolaevna          | 1953             | none  | none                                   |
| Zavyazkin Roman Alexeevich           | 1974             | 0.00001                                     | none                                   |
| Panasenko Vyacheslav Illarionovich   | 1943             | none  | none                                   |
| Lazarenko Pavel Stepanovich          | 1934             | none  | none                                   |
| Nefyodov Igor Yevgenievich           | 1962             | 0.00009                                     | 0.00012                                |
| Dubchuk Vitaliy Ivanovich            | 1957             | 0.00014                                     | none                                   |
| Korobskoy Vladislav Vladimirovich    | 1974             | none  | none                                   |
| Bizyaeva Natalia Petrovna            | 1977             | none  | none                                   |

Personal membership of the collective executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                            | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------------|------------------|---|--|
| Zemtsev Alexander Vladimirovich | 1957             | 0.00203                                     | 0.00190                                |

8) Full registered name: Closed Joint – Stock Company TV and radio broadcasting company "Foton"

Abbreviated name: CJSC TRK "Foton"

Location: 30, Zheleznodorozhnaya Str., Krasnodar, Krasnodar krai, 350033, Russia

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 50.5 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 50.5%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

**Basic areas of business of the company**: provision of services of air, cable, satellite and air-cable TV and TV broadcasting.

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name                              | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-----------------------------------|------------------|---|--|
| Rik Nickolay Olegovich            | 1973             | none  | none                                   |
| Kim Ivan Valeryevich              | 1972             | none  | none                                   |
| Lychak Irina Vladimirovna         | 1975             | none  | none                                   |
| Shestopalova Marina Nikolaevna    | 1966             | none  | none                                   |
| Trubchaninova Oksana Vladimirovna | 1973             | none  | none                                   |

Personal membership of the collective executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization

# Person acting as a sole executive organ:

| Name                            | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------------|---------------|---|--|
| Bogachev Alexander Nickolaevich | 1953          | none  | none                                   |

9) Full registered name: Company with Limited Liability Creative Association "Accent"

Abbreviated name: OOO TO "Accent"

Location: 68, Krasnoarmeiskaya Str., Krasnodar, Krasnodar krai, 350000, Russia

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 50% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 51 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 51%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

**Basic areas of business of the company**: provision of services of air, cable, satellite and air-cable TV and TV broadcasting.

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results.

Personal membership of the Board of Directors of the commercial organization:

| Name                                       | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--|---------------|---|--|
| Shestopalova Marina Nickolaevna (chairman) | 1966          | none  | none                                   |
| Kim Ivan Valeryevich                       | 1972          | none  | none                                   |
| Lychak Irina Vladimirovna                  | 1975          | none  | none                                   |
| Naboka Larisa Igorevna                     | 1967          | none  | none                                   |
| Sporchich Oksana Anatolievna               | 1976          | none  | none                                   |

# The Chairman of the Board of Directors is not elected.

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

#### Person acting as a sole executive organ:

| Name                          | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-------------------------------|------------------|---|--|
| Zabotina Adelina Valentinovna | 1967             | none  | none                                   |

10) Full registered name: "Volgograd-GSM" Closed Joint – Stock Company

Abbreviated name: "Volgograd-GSM" CJSC

Location: 13d, Kommunisticheskaya Str., Volgograd, Russian Federation, 400131

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 50 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 50%

Share of the subsidiary or associate in the Issuer's authorized capital: 0,0150%

Share of the Issuer's common stock owned by the subsidiary and/or associate: 0,0040%

Basic areas of business of the company: cellular services of GSM-900/1800 standard

The company's importance for the issuer's business activity: business activity of the company is important in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name                             | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|----------------------------------|------------------|---|--|
| Martynenko Nikolay Vladimirovich | 1971             | none  | none                                   |
| Litvinov Andrey Alexandrovich    | 1973             | none  | none                                   |
| Kiryushin Gennadi Vasilyevich    | 1949             | none  | none                                   |
| Tareeva Larisa Valeryevna        | 1977             | none  | none                                   |
| Girev Andrei Vitalyevich         | 1973             | none  | none                                   |
| Skvortsov Boris Vladimirovich    | 1941             | none  | none                                   |

Personal membership of the collegiate executive body:

| Name  | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---|---------------|---|--|
| Vetyutnev Alexander Mikhailovich (chairman) | 1948          | none  | none                                   |
| Yushkin Sergei Vasilievich                  | 1968          | none  | none                                   |
| Bychenkova Tatiana Vyacheslavna             | 1957          | none  | none                                   |
| Popkov Sergey Viktorovich                   | 1961          | none  | none                                   |
| Krutov Sergey Borisivich                    | 1961          | none  | none                                   |
| Taldikin Dmitri Vladimirovich               | 1972          | none  | none                                   |

# Person acting as a sole executive organ:

| Name                             | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|----------------------------------|---------------|---|--|
| Vetyutnev Alexander Mikhailovich | 1948          | none  | none                                   |

11) Full registered name: "Stavropolskaya Sotovaya svyaz" Closed Joint –Stock Company

Abbreviated name: "SSS" CJSC

Location: 10/12, prospect Oktyabrskoy revolutsii, Stavropol, Stavropol Territory, 355035, Russia

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $50\,\%$ 

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 50%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: cellular services of AMPS-800 standard

The company's importance for the issuer's business activity: business activity of the company is insignificant in respect to consolidation of financial results.

#### Personal membership of the Board of Directors:

| Name                              | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-----------------------------------|---------------|---|--|
| Pshenichnaya Lyudmila Ivanovna    | 1948          | 0.00375                                     | 0.00078                                |
| Vladimir Eduardovich Skoblikov    | 1972          | none  | none                                   |
| Zavyazkin Roman Alekseevich       | 1974          | 0.00001                                     | none                                   |
| Bizyaeva Natalia Petrovna         | 1977          | none  | none                                   |
| Korobskoy Vladislav Vladimirovich | 1974          | none  | none                                   |
| Lyakh Dmitriy Georgievich         | 1978          | none  | none                                   |

Term of office of these members of the Board of Directors expired, except for the cases stipulated by the current legislation (item 1 of Article 66 of the Federal Law «On Joint –Stock Companies»).

The new members of the Board of Directors have not been elected.

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

Person acting as a sole executive organ:

| Name                        | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-----------------------------|---------------|---|--|
| Churkin Valeriy Viktorovich | 1960          | none  | none                                   |

12) Full registered name: "TeleRoss-Volgograd" Closed Joint - Stock Company

Abbreviated name: "TeleRoss-Volgograd" CJSC

Location: 16, Mira Str., Volgograd, 400131

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 50 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 50%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: providing cellular services

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name   | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--|---------------|---|--|
| Kudryavtsev Alexander Georgievich (co-chairman)  | 1954          | none  | none                                   |
| Arefyev Alexey Viktorovich                       | 1965          | 0.00081                                     | 0.00047                                |
| Skoblikov Vladimir Eduardovich (co-<br>chairman) | 1975          | none  | none                                   |
| Patoka Andrey Yevgenievich                       | 1969          | none  | none                                   |
| Bolotin Stanislav Semyonovich                    | 1948          | none  | none                                   |
| Dubchuk Vitaliy Ivanovich                        | 1957          | 0.00014                                     | none                                   |

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

Person acting as a sole executive organ:

| Name                        | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-----------------------------|------------------|---|--|
| Marshanin Viktor Andreevich | 1955             | none  | none                                   |

13) Full registered name: "TeleRoss-Kubanelectrosvyaz" Closed Joint –Stock Company

Abbreviated name: "TeleRoss-Kubanelectrosvyaz" CJSC

Location: 110/1, Aivazovskogo Str., Krasnodar, 350040

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate:  $50\,\%$ 

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 50%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

**Basic areas of business of the company**: building and operation of corporate communication network providing services of urban local and long-distance telephony.

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name | Year of | Share in the Issuer's | Share of the Issuer's |
|------|---------|-----------------------|-----------------------|
|------|---------|-----------------------|-----------------------|

|  | birth | authorized capital, % | voting shares, % |
|--|-------|-----------------------|------------------|
| Sergey Nikolaevich Basanets                    | 1951  | 0.00037               | 0.00049          |
| Kudryavtsev Alexander Georgievich(cochairman)  | 1954  | none                  | none             |
| Alexander Petrovich Shipulin                   | 1953  | 0.00665               | none             |
| Moskalev Valery Anatolievich (co-<br>chairman) | 1962  | none                  | none             |
| Patoka Andrey Yevgenievich                     | 1969  | none                  | none             |
| Butenko Anatoliy Ivanovich                     | 1947  | none                  | none             |

Personal membership of the collegiate executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                          | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|-------------------------------|------------------|---|--|
| Yelistratov Boris Yakovlevich | 1947             | 0.01284                                     | 0.013                                  |

14) Full registered name: "ZanElCom" Closed Joint -Stock Company

Abbreviated name: "ZanElCom" CJSC

Location: 7/2, Novolesnaya Str., Moscow, 103055, Russia

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 45 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 45%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: Internet services

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

Board of Directors is not stipulated by the constituent documents of the commercial organization

Personal membership of the collegiate executive body:

Collective executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                         | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|------------------------------|------------------|---|--|
| Yermokhin Andrey Dmitrievich | 1954             | none  | none                                   |

15) Full registered name: "Yug-Giprosvyaz" Limited Liability Company

**Abbreviated name:** "Yug-Giprosvyaz" LLC. **Location**: 67, Gagarin Str., Krasnodar, 350062

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 24 %

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: technological designing of communication facilities including trunk engineering networks

The company's importance for the issuer's business activity: business activity of the company is insignificant in respect to consolidation of financial results, but it is important in respect to organization of the process of construction of communication networks, because "Yug-Giprosvyaz" LLC is one of the Issuer's main designers.

Personal membership of the Board of Directors:

| Name                                 | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------------|------------------|---|--|
| Kurashova Valentina Viktorovna       | 1952             | none  | none                                   |
| Semin Aleksei Vitalievich (Chairman) | 1963             | none  | none                                   |
| Devyatkina Lyudmila Ivanovna         | 1955             | none  | none                                   |
| Stasyuk Vladimir Yaroslavovich       | 1954             | none  | none                                   |
| Serbina Olga Vladimirovna            | 1961             | 0.00003                                     | none                                   |

Personal membership of the collegiate executive body:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization

Person acting as a sole executive organ:

| Name                      | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---------------------------|------------------|---|--|
| Serbina Olga Vladimirovna | 1961             | 0.00003                                     | none                                   |

16) Full registered name: "Telekinokompaniya IR" Closed Joint –Stock Company

Abbreviated name: "Telekinokompaniya IR" CJSC

Location: 2-a, Osetinskaya gorka Str., Vladikavkaz, RSO-A, 362007

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 23.5 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 23.5%

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

**Basic areas of business of the company**: Commercial broadcasting of TV and radio programs

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

| Name  | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|---|------------------|---|--|
| Bizyaeva Natalia Petrovna                   | 1977             | none  | none                                   |
| Gioyev Vladislav Akhmetkhanovich (chairman) | -                | none  | none                                   |
| Tabolov Sergey Soltanbekovich               | 1972             | none  | none                                   |
| Kabisova Irina Khazbievna                   | 1974             | none  | none                                   |

| Obukhan Mikhail Ivanovich | 1952 | none | none |
|---------------------------|------|------|------|
|---------------------------|------|------|------|

Personal membership of the collegiate executive body of this commercial organization:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                           | Year of birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------|---------------|---|--|
| Dzheliev Robert Akhsarbekovich | 1949          | none  | none                                   |

17) Full registered name: Closed Joint -Stock Company "Kabardino-Balkarsky GSM"

Abbreviated name: CJSC "KB GSM"

Location: 14, Shogentsukova Str., Nalchik, 360051

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 20 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 20 %

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: cellular services of GSM 900 standard

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors:

The Board of Directors has not been elected.

Personal membership of the collegiate executive body of this commercial organization:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                                 | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|--------------------------------------|------------------|---|--|
| Shukhostanov Marat Amdul khamidovich | 1973             | none  | none                                   |

**18) Full registered name**: Closed Joint –Stock Company "Karachaevo-CherkesskTeleSot"

Abbreviated name: CJSC "KChTS"

Location: 147, Lenin the Prospectus on the bond issue., Cherkessk, 369001

Ground, on which the company is considered a subsidiary or associate of the issuer:

Stock holding over 20% in the authorized capital of the subsidiary

Issuer's share in the authorized capital of the subsidiary or associate: 20 %

Portion of ordinary shares of the subsidiary or associate owned by the Issuer: 20 %

Share of the subsidiary or associate in the Issuer's authorized capital: none

Share of the Issuer's common stock owned by the subsidiary and/or associate: no such share

Basic areas of business of the company: cellular services of GSM 900 standard

The company's importance for the issuer's business activity: business activity of the company is unimportant in respect to consolidation of financial results.

Personal membership of the Board of Directors

# The Board of Directors has not been elected.

Personal membership of the collegiate executive body of this commercial organization:

Collegiate executive body is not stipulated by the constituent documents of the commercial organization.

Person acting as a sole executive organ:

| Name                         | Year of<br>birth | Share in the Issuer's authorized capital, % | Share of the Issuer's voting shares, % |
|------------------------------|------------------|---|--|
| Akbashev Alexander Ayubovich | 1937             | 0.00018                                     | 0.00024                                |

# 3.5. Composition, Structure and Value of Issuer's Fixed Assets, Information on Plans for Acquisition, Replacement and Retirement of Fixed Assets, and on all Facts of Issuer's Fixed Assets Burdening

#### 3.5.1. Fixed Assets

|                                     | Original (replacement)<br>value of fixed assets,<br>RUR | Depreciation charges,<br>RUR |
|-------------------------------------|---|------------------------------|
| As of 30.06.2006                    | '   | ,                            |
| Land                                | 3,479,160   | 0                            |
|                                     |   | 1,576,967,570                |
| Buildings                           | 7,076,004,950   |                              |
| Communication lines                 | 14,508,537,754  | 4,001,388,451                |
| Vehicles (Transportation equipment) | 470,951,767   | 278,592,018                  |
| Switches                            | 10,994,024,192  | 3,088,687,705                |
|                                     | 7,444,473,823   | 2,153,053,351                |
| Other telecommunication equipment   |   |                              |
|                                     | 1,154,749,098   | 545,112,371                  |
| Computers and office equipment      |   |                              |
|                                     | 3,134,233,754   | 1,154,093,418                |
| Other equipment                     |   |                              |
|                                     | 1,034,763,385   | 445,125,739                  |
| Other fixed assets                  |   |                              |
| Total                               | 45,821,217,883  | 13,243,379,275               |

Depreciation methods by fixed assets groups:

Fixed assets are depreciated for accounting purposes on a straight-line basis based on their original or replacement cost (in case of revaluation) and depreciation rate determined based on their useful lives.

The lifetime of fixed assets groups is determined by a special commission on fixed assets acceptance and approved by the Company's General Director.

Lifetime of used fixed assets acquired by the Company is determined based on the time of their actual usage and their expected useful life in the Company.

Information on the last revaluation of the Company's fixed assets and fixed assets leased on a long-term basis, have been carried out within five years before the quarter under report:

| Fixed assets<br>group | Complete<br>balance sheet<br>value prior to<br>revaluation,<br>RUR | Depreciated cost<br>prior to<br>revaluation,<br>RUR | Date of revaluation | Complete<br>balance sheet<br>value after<br>revaluation,<br>RUR | Depreciated cost<br>after revaluation,<br>RUR |
|-----------------------|--|---|---------------------|---|---|
| Buildings             | 12,147,809,000   | 8, 311,713, 000                                     | 01.01.2003          | 19,002,817,000  | 11,868,654,000                                |
| Total:                | 12,147,809,000   | 8,311,713,000                                       | -                   | 19,002,817,000  | 11,868,654,000                                |

As of June 30, 2006 revaluation of only one group "buildings" of the Issuer's fixed assets was carried out.

#### Revaluation method:

Revaluation was carried out according to market value by direct recalculation on the basis of the documented market prices.

Information about the appraiser:

Full registered name: "ROSTO" Limited Liability Company

Abbreviated name: "ROSTO" Ltd

Location: 102, Novorossiyskaya Str., Krasnodar, 350058

TIN: 2308057388

Postal address: 102, Novorossiyskaya Str., Krasnodar, 350058

Phone, fax: (861) 255-00-49 E-mail: elan@istnet.ru

In 2006 the Issuer does not plan to acquire, replace or retire fixed assets which value exceeds 10 % of total fixed assets value.

Information on all the facts of the Issuer's fixed assets burden as of 30 June 2006

| Character of the fixed assets burden   | Date of the<br>burden<br>occurrence | Valid till | Other terms (balance sheet value, ths RUR) |
|--|-------------------------------------|------------|--|
| Left as a security under the Credit Agreement № 218  | 22.12.2003                          |            |  |
| of 22.12.2003 with the Savings Bank of the Russian Federation                                    |                                     | 19.12.2008 | 806,211,720.00                             |
| Left as a security under the Credit Agreement №  |                                     |            |  |
| 71/05 of 25.10.2005 with "Vneshtorgbank" OJSC  | 25.10.2005                          | 24.10.2007 | 150,233,395.38                             |
| Left as a security under the Credit Agreement № 57/04 of 29.04.2004 with the Krasnodar branch of |                                     |            |  |
| OJSC "Promyshlenno-stroitelniy bank"   | 29.04.2004                          | 26.04.2007 | 1,567,308,100.00                           |

| Character of the fixed assets burden  | Date of the burden occurrence | Valid till | Other terms (balance sheet value, ths RUR) |
|---|-------------------------------|------------|--|
| Left as a security under the Credit Agreement № 103/04 of 30.09.2004 with "Vneshtorgbank" OJSC                    | 30.09.2004                    | 29.09.2006 | 146,711,940.33                             |
| Left as a security under the Credit Agreement № 499 of 09.02.2005 with the Savings Bank of the Russian Federation | 09.02.2005                    | 04.08.2006 | 241,999,217.63                             |
| Left as a security under the Credit Agreement № 14/05 of 09.03.2005 with "Vneshtorgbank" OJSC                     | 09.03.2005                    | 30.07.2006 | 235,200,444.46                             |
| Left as a security under the Credit Agreement № 533 of 29.03.2005 with the Savings Bank of the Russian Federation | 29.03.2005                    | 25.09.2006 | 485,661,349.76                             |
| Left as a security under the Credit Agreement № 060/326/06 of 26.05.2005 with International Moscow Bank           | 26.05.2006                    | 26.11.2007 | 49,351,199.12                              |
| Left as a security under the Credit Agreement № 050KB/15/234-05 of 25.08.2005 with the Bank of Moscow             | 25.08.2005                    | 25.08.2008 | 1,238,493,777.62                           |
| TOTAL   |                               |            | 4,921,171,144.30                           |

# IV. Information about the Issuer's financial and economic performance

# 4.1. Results of the Issuer's financial and economic activity

# 4.1.1. Profit and loss statement

| Indicator   | Formula   | 2Q2006        | 2Q2005        |
|---|---|---------------|---------------|
| Revenue, RUR  |   | 8,373,768,000 | 8,669,974,000 |
| Gross profit, RUR   |   | 2,410,317,000 | 2,099,267,000 |
| Net profit (retained earnings (uncovered loss), RUR               |   | 657,179,000   | 106,735,000   |
| Return on equity (owned capital profitability), %                 | Net profit / (equity and reserves – target financing and inputs + deferred income – own shares repurchased from shareholders)*100 | 4.91          | 0.86          |
| Production assets profitability, %                                | Net profit / balance sheet value of assets*100  | 1.53          | 0.25          |
| Net profit margin, %  | (Net profit) / (Revenue) x 100  | 7.85          | 1.23          |
| Profitability of products (sales), %                              | Sales income / revenue *100   | 28.78         | 24.21         |
| Ratio of capital turnover   | (Revenue) / (book value of assets – short-term liabilities)   | 0.30          | 34.64         |
| Amount of uncovered loss as of the reporting date, RUR            | Uncovered loss of past years + uncovered loss of the reporting year   | -             | -             |
| Uncovered loss as of the reporting date to balance currency ratio | Amount of uncovered loss as of the reporting date / balance sheet value of assets (balance currency)                              | -             | -             |

The above indicators were calculated according to the methodology recommended by the statutory acts of the federal authorities.

Economic analysis of the Issuer's business efficiency:

1H2006 revenue decreased by 3,41 % over 1H2005, gross profit was up 14.81 %.

Net profit shows actual growth of a company's own capital, i.e. shows whether a company can generate profit for its owners. 1H 2006 net profit increased by 515.71% over 1H2005 which was related to a positive trend in revenue growth compared to the Company's operating costs and slowdown of interest expenses growth due to reduction of the Company's investment program in the analyzed period.

Profitability indicators representing ratio of net profit to means of its generation, characterize business efficiency of a company - productivity or return on financial resources. In 2Q2006 own capital profitability has made 4.91%, assets profitability -1.53%.

2Q2006 net profit margin has made 7.85% representing a 6.6%-increase over a year-ago.

Profitability of products (sales) characterizes primary activity and shows profit per one ruble of operating revenues. This indicator does not depend on quantitative changes of proceeds from sales and is a qualitative characteristic of the Issue's core activity. In 2Q2006 this indicator demonstrates an upward tendency compared to 2Q2005 which is a positive factor.

Capital turnover ratio shows the efficiency of assets management by the Company. In 2Q 2006 capital turnover ratio has made 0.30 times.

Factors that in opinion of the Issuer's governing bodies have affected the amount of profits/losses of the Issuer reflected in the accounting records: The Issuer gained profit mainly due to a positive trend in revenue growths compared to the operating costs caused by cutting the Company's investment program in the period under report and following the policy of rigid cost control.

Opinions of the Issuer's governing bodies concerning the mentioned factors and-or level of their effect on financial and economic activities of the Issuer are similar.

None of the members of the Board of Directors or collective executive body (Management Board) of the Issuer has special opinion on the mentioned factors and-or level of their effect on financial and economic activities of the Issuer.

# 4.1.2. Factors That Have Influenced the Change of the Amount of revenues from Issuer's Sales of Goods, Products, Works, Services and Profits (Losses) of the Issuer from Core Activity

Factors That Have Influenced the Change of the Amount of revenues from Issuer's Sales of Goods, Products, Works, Services in the reporting period:

1H2006 revenue amounted to RUR 8,373.8 million, a 3.4%-decrease over 1H2005. Revenues from telecom services declined by 7.2% to RUR 7,927.4 million. Share of revenues from long-distance and intra-zonal services is being replaced with revenues from local and value-added services. According to 1H2006 result, share of revenues from long-distance, intra-zonal services and local telecommunication services constituted 15.4% and 53.2% of the Company's telecom revenues, respectively.

As before, the growth of the Company's revenues from telecommunication services in 1H2006 was due to network development and the increase in local tariffs from September 2005.

Changes of exchange rates have not influenced materially the Issuer's revenues from core activity. Decisions of state bodies have not influenced materially the Issuer's revenue size in the analyzed period.

Opinions of the Issuer's governing bodies concerning the mentioned factors and-or level of their effect on financial and economic activities of the Issuer are similar.

#### 4.2. Liquidity of the Issuer

|  |  | 2Q 2006         |
|--|--|-----------------|
| Indicator  | Formula  |                 |
| Own current<br>assets (working<br>capital), RUR. | Capital and reserves (excluding<br>own shares repurchased from<br>shareholders) – target financing<br>and inputs + deferred income –<br>non-circulating assets – long-<br>term accounts receivable | -24,362,043,072 |
| Fixed assets<br>index                            | Non-circulating assets + long-<br>term accounts receivable<br>/Capital and reserves (excluding<br>own shares repurchased from<br>shareholders) – target financing<br>and inputs + deferred income  | 2.82            |
| Current<br>liquidity ratio                       | (circulating assets – long-term accounts receivable / (short-term liabilities - deferred income)   | 0.31            |
| Quick liquidity<br>ratio                         | (current assets - reserves – VAT<br>on acquired valuables - long-<br>term accounts receivable) /<br>short-term liabilities (excluding<br>deferred income)  | 0.16            |
| Own assets<br>autonomy ratio                     | (Capital and reserves (excluding<br>own shares repurchased from<br>shareholders) - target financing<br>and inputs + deferred income) /<br>(non-circulating assets +<br>circulating assets)         | 0.32            |

The above indicators were calculated according to the methodology recommended by the Regulations on information disclosure by Issuers of emissive securities approved by the Federal Financial Markets Service of Russia  $N_2$  05-5/pz-n.

Liquidity indicators show the ability of the company to fulfill its short-term liabilities and are based on the principle of the correspondence of a part of current assets and short-term liabilities.

Own current assets are understood as the part of own capital allocated to current assets funding. The negative value of own circulating assets shows that investment is partially financed from borrowed funds.

The fixed assets index for the analyzed period is higher than the recommended value of 0.9, while the value has been calculated for enterprises with medium capital coefficient. Communication enterprises are considered to be enterprises with a high capital coefficient. In 2Q2006 the fixed assets index made 2.82.

The current liquidity ratio shows the general availability of circulating funds for the short-term debt of the enterprise, the recommended value for Russian enterprises approximating 2.

Quick liquidity ratio is more strict estimation of a company's liquidity. It estimates the part of current short-tern liabilities that could be repaid by a company under critical conditions. It is assumed that inventories has no liquidity value. The optimal value of this indicator is 0.8-1.0.

In the analyzed period ratios of current liquidity and quick liquidity were less than the recommended standard values, representing 0.31 and 0.16 respectively.

In 2Q2006 the autonomy ratio in fact remained the same low and was 0.32. The autonomy ratio shows the share of own capital in assets and describes financial independence from creditors.

The management has opened several credit lines sufficient for covering main part of working capital deficit.

In 2006 the Issuer plans to receive money from the following sources: moneyed proceeds from core activity and financial resources of domestic and international credit organizations. It will help the Issuer to pay out existing debts in due time in case of lack of funds.

The Issuer's own funds are not sufficient for execution of short-term obligations and coverage of current operating expenses.

Opinions of the Issuer's governing bodies concerning the mentioned factors and-or level of their effect on financial and economic activities of the Issuer are similar.

# 4.3. Amount, Structure and Sufficiency of Issuer's Equity and Working capital

# 4.3.1. Amount and Structure of Issuer's Equity and Working capital

| Description  | 2Q2006         |
|--|----------------|
| Authorized capital, RUR*   | 1,297,779,000  |
| Total value of the Issuer's shares<br>repurchased by the Issuer for their<br>future resale (transfer)  | 0              |
| The Issuer's reserves formed from the Company's profit, RUR.   | 64,889,000     |
| Additional paid-in capital reflecting increase of assets value after revaluation, RUR  | 5,534,008,000  |
| Difference between the sale price (price of distribution) and par value of the Company's shares resulted from selling the Company's shares at the price higher than their nominal value, RUR | 0              |
| Retained net profit of the Issuer,<br>RUR **   | 6,226,767,000  |
| Total capital value of the Issuer, RUR   | 13,123,440,000 |

<sup>\*</sup>The size of the authorized capital of the Issuer corresponds to the constituent documents of the Issuer;

Structure and amount of the Issuer's current assets in accordance with its financial accounts:

|   | 2Q2006    |       |  |
|---|-----------|-------|--|
| Description   | RUR ths   | %     |  |
| Inventories   | 901,845   | 19.97 |  |
| VAT on acquired values  | 1,324,983 | 29.33 |  |
| Accounts receivable (expected in over 12 months after the reporting date) | 14,812    | 0.33  |  |
| Accounts receivable (expected within 12 months after the reporting date)  | 1,770,354 | 39.2  |  |
| Short-term financial investments  | 93,463    | 2.07  |  |
| Cash and cash equivalent  | 410,003   | 9.08  |  |
| Other current assets  | 888       | 0.02  |  |
| Current assets - total  | 4,516,348 | 100   |  |

<sup>\*\*</sup>retained earnings of past years+retained earnings of the reporting year – uncovered loss of past years – uncovered loss of the reporting year

<sup>\*\*\*</sup>including "Social fund" (line 440) valued at 8,825 thousand rubles

Sources of financing the Issuer's current assets:

|                              | 2          | Q 2006 |
|------------------------------|------------|--------|
| Description                  | RUR ths    | %      |
| Own funds                    |            |        |
|                              | 13,123,440 | 33.92  |
| Long-term loans and credits  | 10,634,654 | 27.49  |
| Short-term loans and credits | 9,350,018  | 24.16  |
| Accounts payable             | 4,744,986  | 12.26  |
| Other sources of financing   | 839,323    | 2.17   |
| Total                        | 38,692,421 | 100.00 |

The Issuer's policy on financing the Issuer's working capital:

The Issuer tries to minimize the current accounts payable, which makes it possible to ensure smaller liquidity risk and greater total efficiency. Such strategy requires usage of long-term liabilities and own capital for financing most part of working capital.

Factors that may result in changing the policy of financing the circulating assets

- actions aimed at reduction of accounts receivable, decrease of the stock level, acceleration of the circulating assets turnover;
- growth of market prices of working stock and other kinds of inventories;
- financial risks associated with the change of interest rates caused by possible alteration of refinancing rates of the Central Bank of the Russian Federation;
- change of prices on services provided by the Issuer.

Probability of such factors' occurrence:

- the Issuer's policy on assets management regarding receivables and stock is aimed at reduction of their level and turnover period. Possibility of negative influence of the given factor on financing the working capital is estimated as low;
- cost of bank credits and the rate of refinancing of the Central Bank of the Russian Federation have a downward tendency. Possibility of adverse effect of the given factor on financing the working capital is estimated as low;
- prices of inventories used by the Issuer in its business activity are not liable to the sudden ups and downs of the market. Possibility of adverse effect of the given factor on financing the working capital is estimated as low;
- the Issuer's marketing strategy is aimed at broadening its activity in the market sectors with non-regulated prices and tariffs. Possibility of adverse effect of the given factor on financing the working capital is estimated as low.

#### 4.3.2. The Issuer's financial investments

Financial investment of the issuer, making over 10 per cent of all financial investment as of the expiry date of the period under report.

1) Investments in securities.

Kind, category (type), form of securities: *ordinary registered non-documentary shares*Full and abbreviated registered name of the issuer: *Open Joint –Stock Company "Health-care center "Orbita"*/ *OJSC "Health-care center "Orbita"*.

Location: Olginka, Tuapse district, Krasnodar Krai, 352840

State registration of securities' issues:

| Date    | of   | the | issue's | state | State registration number of the | Authority of state registration of |
|---------|------|-----|---------|-------|----------------------------------|------------------------------------|
| registi | atio | 1   |         |       | issue                            | the issue:                         |

| 20.04.2001 | 1-01-58003-P | Regional branch of FCSM of     |
|------------|--------------|--------------------------------|
|            |              | Russia in the Southern federal |
|            |              | district                       |

Number of securities owned by the Issuer, pieces: 354,400

Total par value of securities owned by the Issuer, RUR: 354,400,000

Total balance value of securities owned by the Issuer, RUR: 354, 400, 000

Balance value of securities of the Issuer's subsidiaries and associates, RUR: 354, 400, 000

Amount of fixed rate or other income yielded by bonds and other debt emissive securities or procedure of its determination: *none* 

Period of payment: none.

Preference share dividend and procedure of its determination if it is indicated in the Charter of the Issuer –Joint –Stock Company: *none* 

Payout period: none.

Common share dividend (if common share dividend for the current years is not declared, dividend declared for the previous year should be indicated), payout period:

No income has been charged or paid by the securities during the period of the Company's operation.

Potential losses caused by the bankruptcy of the organizations (enterprises) in which investments have been made:

In the opinion of the Issuer potential losses are limited to balance value of investments.

#### 2) Non-emissive securities:

Financial investment of the issuer in non-emissive securities making over 10 per cent of all financial investment as of the end of the last fiscal year before the date of approval the Emissive Prospectus: *no such investments* 

Potential losses caused by the bankruptcy of the organizations (enterprises) in which investments have been made: *none* 

#### 3) Other financial investments:

Other financial investment of the issuer making over 10 per cent of all financial investment as of the end of the last fiscal year before the date of approval the Emissive Prospectus: *no such investments* 

Potential losses caused by the bankruptcy of the organizations (enterprises) in which investments have been made: *none* 

Provision for impairment of the securities.

In December 2003 pursuant to PBU 19/02 the Issuer created provision for impairment of financial investments.

Size of the provision for impairment of the securities makes:

3,679,000 rubles as of January 1, 2005;

1,773,000 rubles as of 31 December 2005.

The Issuer's funds are not placed on deposit or other accounts in banks and other credit organizations which licenses have been suspended or withdrawn or concerning which the decisions on reorganization, liquidation of such credit organizations, starting the procedure of bankruptcy, or recognition of such organizations bankrupt have been accepted.

Accounting Standards according to which the Issuer has made calculations reflected in the present item of the Emissive prospectus:

Financial investments are reflected by the Issuer on account 58 according to PBU 19/02 "Accounting for financial investments" approved by Order of the Ministry of Finance of the Russian Federation №126n of 10.12.2002.

#### 4.3.3. Issuer's Intangible Assets

Structure, Original (replacement) cost of intangible assets and depreciation charged in the

reporting period:

| Nº | Group of intangible assets                            | Overall value, RUR ths | Depreciation charged,<br>RUR ths |  |
|----|---|------------------------|----------------------------------|--|
|    | Reporting date: <u>30.06.2006</u>                     | <u> </u>               |                                  |  |
| 1  | Exclusive rights to trade marks and service marks     | 146,169                | 7,309                            |  |
| 2  | Exclusive rights to usage of isolated natural objects | 0                      | 0                                |  |
| 3  | Exclusive rights to software, data bases              | 2,042,298              | 185,368                          |  |
|    | TOTAL   | 2,188,467              | 192,677                          |  |

There were no contributions of intangible assets to the authorized capital or on a gratis basis.

Accounting for intangible assets.

Intangible assets are reflected according to "Accounting rules for intangible assets" PBU 14/2000, approved by the Order of the Ministry of Finance of the Russian Federation  $N_2$  91n of October 16, 2000.

Depreciation charges on intangible assets is determined monthly according to the norms established on the basis of the initial value of such assets and their useful life using linear method.

The projected useful life of intangible assets is determined at their registration by a special commission and approved by the Company's General Director.

Intangible assets are depreciated on a straight-line basis by accrual of amortization on account 05 "Amortization of intangible assets".

# 4.4. Data on the policy and expenses of the issuer in the field of scientific and technical development, in respect of licenses and patents, new designs and research

The Issuer's expenses in the field of scientific and technical development in the reporting period preceding the expiry date of the previous reporting period, in respect of licenses and patents, new designs and research at the expense of the Issuer's own funds in such reporting period.

In the context of the policy of technical development "UTK" PJSC obtains and maintains the licenses necessary for providing full range of telecom services to potential and existing customers.

| Period | Payments for licenses,<br>RUR | Payments for research and development works, RUR |
|--------|-------------------------------|--|
| 2000   | 372,355                       | 200,000  |
| 2001   | 8,252,477                     | 21,957,000                                       |
| 2002   | 160,633                       | 35,719,700                                       |
| 2003   | 1,154,059                     | 0  |
| 2004   | 747,487                       | 3,219,160  |
| 2005   | 1,255,332                     | 961  |
| Total  | 11,942,343                    | 61,096,821                                       |

Data on creation and obtaining the legal protection by the Issuer of the basic objects of the intellectual property (including data on the date of issue and termination of patents for invention, utility model and industrial model, on the state registration of trade marks and service marks, names of the place of products' origin):

#### 1) Certificate of trade mark (service mark) № 243488

Registered in the State Register of trade marks and service marks of the Russian Federation on April 15,2003.

Period of validity - 10 years Holder of right: "UTK" PJSC

The main direction of the trademark's usage is its usage when rendering all kinds of services by the Issuer, protection of the registered name of the Company, creation of strong advertising brand. Results of usage: Making the Company more recognizable, the Company's positioning in the telecom market

#### 2) Computer-based billing system ASR "KURS"

Conformance certificate № OS/1-ST-170 issued on 9.08.2001 by the Ministry for Communications of the Russian Federation, valid till 9.08.2004.

Purpose: automation of business accounting.

The Issuer intends to extend the certificate.

# 3) Software ASU BUKHUCHOT

Contract № 1-97 of 5.03.1997 with the company "Kubaninformholding" for right of software usage (date of registration 31.07.1999). Contractual time is 10 years. Purpose: automation of business accounting.

### 4) Certificate of trade mark (service mark № 297060 DISEL

Registered in the State Register of trade marks and service marks of the Russian Federation on 20 October 2005

Valid till 26.05.2015

Holder of right: "UTK" PJSC

List of services under the registered trade mark: telecommunications; news agencies; TV broadcasting; Internet access (services of providers); provision of telecommunication connection to the Internet and other.

Risk associated with the possibility of withdrawal of the certificate on usage of trademarks:

The main risks are connected with regulatory uncertainty in the telecommunications sector due to new Federal Law N 126 "On Telecommunications" of July 7, 2003, effective since January 1, 2004. A number of statutory acts regulating licensing of telecom services is under development stage, and the existing by-laws do not fully correspond to the requirements of the new law. At the moment the management of the Issuer cannot predict the effect of these risks on the Issuer's business.

#### 4.5. Analysis of the Development Trends in the Sector of the Issuer's Principal Activity

During many years telecom sector of Russia has a growing tendency of industrial and economic activity. It demonstrates increase of solvent demand for telecom services and growth of volume of the provided telecom services. Investment activity of the telecom sector is increasing against the background of economic growth in all telecom market segments.

In 1H03 process of reorganization of Svyazinvest holding structure completed and resulted in creation of seven interregional telecom companies which could be compared with East-European operators of fixed communications. Completion of the legal procedure of reorganization of Svyazinvest subsidiaries has become an initial phase of reforming telecom sector. At present corporate restructuring of the consolidated telecoms is being carried out.

The basic tendencies in telecommunications sector within the next few years will be the following:

- transition to time-based billing system for local outgoing calls;
- fundamental improvement of tariff policy;
- increase of a technical level of public telephone systems.

The Federal Tariff Service has set new tariffs for local and intercity telephone calls in the Republic of Adygeia, Republic of Kabardino-Balkaria, Republic of Kalmykia, Republic of Karachaevo-Cherkessia, Republic of the North Osetia-Alaniya, the Astrakhan region, the Volgograd region, the

Krasnodarsky krai, the Rostov region, and Stavropolsky krai (orders by FTS head №№376-c10 and 375-c9, dated August 17, 2005) effective since September 1, 2005.

The monthly subscriber's rental was raised on average by 20% for residential customers and 15% - for businesses. In order to restrict cross-subsidizing and taking into consideration sizable decrease in growth rate of long-distance traffic volume, the FTS of Russia took a decision to cut the long-distance connection rates for individuals and legal entities by average of 4.1%.

According to the adopted decision on local tariffs growth and on simultaneous decrease in long-distance tariffs, the average increase in tariffs has made 8.2%.

The new legal acts in addition to the Federal law «On Communications» having come into effect since January 1, 2006, namely: decrees of the Government of the Russian Federation№ 87 of February 18, 2005, № 161 of March 28, 2005 and № 310 of May 18, 2005, the terms of the licenses and procedures of interconnection and provision of telecom services have also changed for telecom operators belonging to Svyazinvest holding. In compliance with these changes, Order of the Head of the Federal Tariffs service №375-c/9 has become invalid since January 1, 2006. According to Order of the Head of the Federal Tariffs Service №731-c/5 tariffs for "UTK" PJSC on intra-zonal services remained the same and compensation fee in addition to the price of local and zonal call initiation price was established at 0.64 rubles per one minute.

In 2005 the RF communication market volume rose 31,4 % over 2004 to 710 billion rubles. Revenue from telecom services amounted to RUR 668 billion representing a 32%-increase over 2004.

Share of communication and IT sector in gross domestic product reached 5 %, in 2000 it was 3.2%. According to estimates of the RF Ministry of Communications share of communication and IT sector in gross domestic product will increase from 5% to 10% by 2010.

One of the strategic directions of telecom sector development in the nearest future is radical improvement of tariff policy of the telecom companies. The key points here are to bring telecom tariffs to the level of economically justified costs and to minimize cross subsidizing of various telecom services. This improvement implies growth of local telephony tariffs to put an end to its subsidizing by long-distance and international telephony. "Svyazinvest" PJSC works out new tariff policy together with Ministry of Telecommunications and Informatics of the Russian Federation and Federal Anti-Monopoly Service of the Russian Federation.

Main factors of the Issuer's tariff income growth in medium-term outlook will be the following:

- Growth of local tariffs;
- Increase of long-distance traffic per line due to improvement of the residents' standard of living and growth of revenues from business sector;
- Considerable increase in number of communication lines in operation and as a result growth of telephone density in the country;
- Growth of revenues from value-added telecom services especially from providing Internet access, because this market segment is characterized by low satiety level.

Heavy capital investments will be continued to extend and modernize public telephone and data transmission networks of the inter-regional telecom companies aimed at liquidation of waiting lists for installation of telephone sets and increase of level of network digitization.

Development of the Issuer's business corresponds to the general development tendencies of the telecommunications sector.

Main factors having effect on the state of the telecommunications sector:

- changes in state regulation of the sector (including pricing policy on regulated telecom services, availability of licenses, realization of the reform of the sector);
- general condition of national economy, as telecommunications as an infrastructural sector, is very sensitive to such changes.

Key performance results of the Issuer in the telecommunications sector:

In 1H2006 the Company showed a good progress.:

- -operating income increased by 14.8% over 1H2005 mainly due to rigid costs control;
- EBITDA was up 26% over 1H2005.;
- -labour productivity grew by 3.2%
- -number of lines per one employee rose by 8.7%.

#### Revenues from:

- -local telephony increased by 18.3%;
- intra-zonal telephony decreased by 1.1%.

Estimation of conformity of the Issuer's performance results to development trends of the sector:

The Issuer's business development is in line with the industry's overall trends.

Grounds for the received activity results (satisfactory and unsatisfactory results in the opinion of the Issuer):

Telecommunications sector development corresponds to common positive trends in the Russia economy. The sector has been developing dynamically during the last several years: new technologies and new services have appeared; solvent demand for telecom services has increased. The Issuer's activity is aimed at providing full range of telecom services to wide circle of customers.

Factors and terms having effect on the Issuer's activity and its performance results:

# The main risk factors of the Issuer's activity:

1) The most recent version of the federal law "On Telecommunications" came into effect on 1 January 2004. It determines the authority that various branches of the government exercise over the regulation of the telecommunications sector. The law can increase a degree of regulation of the Issuer's business. Till the moment of approval of the corresponding normative acts, the period of contradictions and uncertainties relating to different interpretation of the Law by regulating authorities is inevitable.

Pursuant to the new Law the Company is obliged to establish equal status of connection of communication networks and pass-through of traffic for telecom operators providing similar services and to render to these operators services on connection and pass-through of traffic on the same conditions and of the same quality as for its own structural divisions and affiliated persons.

In addition, according to the new Law "On Telecommunications" a subscriber (natural person) has the right to choose form of payment for local telephone calls: monthly subscriber fee or time-based billing system of payment.

#### 2) Running processes of integration of alternative telecoms in large holdings.

Forecast concerning duration of the specified factors and conditions:

It is difficult to predict the duration of the main adverse factors because it is impossible to determine the period of validity of the main law regulating activity in telecommunications sector. Integration process of alternative operators is very dynamic and it will be continued for several more years.

Actions undertaken by the Issuer and actions which the Issuer plans to undertake in the future for effective usage of the given factors and conditions:

#### The Issuer is going to make advantage of its main competitive strengths.

Actions taken by the Issuer and actions which the Issuer plans to undertake in the future in order to diminish negative effect of factors and conditions influencing the Issuer's business:

# The Issuer takes and plans to take the following actions:

- development of cable TV. High quality of video transmission, a lot of digital, analog and satellite channels to any taste and availability of many additional services, such as high-speed Internet access, IP telephony, telex, intruder and fire alarm systems and others, attract great number of customers;
- rendering of new additional service under the brand "DiSeL-TV" in the Krasnodar krai for broadband Internet subscribers using ADSL2 + technology. "DiSeL-TV" bundle includes 33 TV channels with digital quality of video and audio signals. In future the Company plans to extend a list of TV channels for viewing and to provide video upon request;
- -further improvements in range and quality of offered services as well as in customer service in order to attract new clients including large corporate clients.

Essential events / factors which can have a negative effect on the opportunity of the Issuer to receive similar or better future results than those received in the last accounting period. Probability of occurrence of such events (factors):

Among major factors are liberalization of long-distance market and privatization of Svyazinvest. However it is not obviously possible at the moment to estimate the size and influence of the given factors.

In future the main negative effect is expected from strengthening of competition especially with mobile operators. Probability of the situation that mobile operators will be strong competitors is very high, since they are actively building up their presence in all regional markets.

Main existing and potential competitors of the Issuer in the sphere of its core activity including foreign ones. Competitive capacity factors of the Issuer with the description of a degree of their influence on competitive power of products (jobs, services).

As of June 30, 2006 430 telecom operators operated in the territory of the Southern Federal District, 122 of them being Internet-providers, 225 – providers of local and long-distance telephone services. But main competitors of "Southern Telecommunications Company" PJSC in SFD telecom market are cellular operators. 46 cellular operators representing 13 trademarks operate in the Company's licensed territory.

In spite of high level of competition "UTK" PJSC maintains major market share of traditional fixed-line services. According to 2005 preliminary results total market share of "UTK" PJSC in the aggregate SFD fixed-line market constituted 81%.

According to 2005 estimates UTK's share of regional telecom market was:

- 92% local telephony;
- 89% long-distance telephony;
- 48% value-added telecom services.

As a whole UTK's market share was estimated at 35% in 2005.

"Southern Telecommunications Company" PJSC states the following priority tasks:

- Introducing new technologies and services meeting the market development tendencies and customers' real requirements
- Making value-added services more competitive
- Developing integrated data networks (multi-service networks) in the Southern Federal District
- Introduction and deployment of pre-paid universal service cards throughout the licensed territory of "UTK" PJSC.
- Technical realization of intra-regional service roaming.
- Provision of services "in package".

Priority services of the Issuer are the following:

- Broadband access to Internet services
- Call-center services
- Intelligent services
- Services of multimedia and multi service networks (including digital cable TV and IP-TV)

#### • Content services

# • Construction of VPN

One of the priorities in the service sphere is introduction and further development of prepaid service cards including universal cards, development of "self-service" system, as well as development of the content to be accessed by subscribers through various information access channels (Internet, E-mail, SMS, WAP, IVR, operators of the Contact-center).

Market shares of the Issuer and its competitors for the last five fiscal years in opinion of the Issuer:

| *****              |              |                              |                 |      |      |       |
|--------------------|--------------|------------------------------|-----------------|------|------|-------|
| Name               | Country of   | Volume of sold products, RUR | Market share, % |      |      |       |
|                    | registration | thousand (including 2004)    | 2002            | 2003 | 2004 | 2005E |
| The Issuer         | Russia       | 57,441.23                    | 45.0            | 46.0 | 39.6 | 35.5  |
| Cellular operators | Russia       | 69,549.10                    | 34.5            | 41.7 | 51.5 | 56.6  |
| Other operators    | Russia       | 15,878.67                    | 20.5            | 12.3 | 8.9  | 7.9   |

Analysis of the factors of the Issuer's competitive capacity:

- the table shows estimations of competitive power of "UTK" PJSC and its competitors: cellular and fixed line operators, Internet and IP-telephony providers;
- quantitative estimations of the factors of the competitive capacity shown in the table represent aggregate average estimations received from end users of services;
- Bottom-line value of the competitive capacity of the Issuer is calculated taking into consideration a rate of importance of such factors.

| Description   | Rating of<br>the factor<br>importanc<br>e | Issuer | Fixed-line<br>operators | Cellular<br>operators | Internet and IP providers |
|---|---|--------|-------------------------|-----------------------|---------------------------|
| Convenience of location (distribution system)       | 0.1                                       | 4.2    | 3.4                     | 4.6                   | 3.7                       |
| Price   | 0.2                                       | 3.9    | 3.5                     | 3.4                   | 3.3                       |
| Quality of products                                 | 0.25                                      | 4.1    | 3.7                     | 4.0                   | 3.3                       |
| Service rapidity                                    | 0.15                                      | 4.1    | 3.6                     | 4.3                   | 3.6                       |
| After-sale service                                  | 0.15                                      | 4.1    | 3.5                     | 4.3                   | 3.8                       |
| Consumer properties of services                     | 0.15                                      | 4.5    | 3.7                     | 4.5                   | 4.0                       |
| Closing value of the company's competitive capacity |   | 4.1    | 3.6                     | 4.1                   | 3.6                       |

Essential events / factors which can improve the Company's performance results:

General economic growth in Russia and increase of the telecommunications sector share in Gross Domestic Product has a positive effect on the Company's activities.

Opinions of the Issuer's governing bodies concerning the mentioned factors and-or level of their effect on financial and economic activities of the Issuer are similar.

None of the members of the Board of Directors or collective executive body (Management Board) of the Issuer has special opinion on the mentioned factors and-or level of their effect on financial and economic activities of the Issuer.

# V. Detailed Data on the Persons Who are Members of the Issuer's Governing Bodies, Issuer's Bodies for Control over its Financial and Economic Operation, and Brief Data on the Workers (Employees) of the Issuer

#### 5.1 Data on the Structure and Terms of Reference of the Issuer's Governing Bodies

Structure of the Issuer's governing bodies and their terms of reference in accordance with its Charter:

Structure of the Issuer's governing bodies in accordance with its Charter:

- General Shareholders' Meeting is the Company's supreme governing body.
- Board of Directors is a collegiate governing body exercising general management of the Company's activity.
- Management Board is a collegiate executive organ of the Company providing realization of the resolutions adopted by a General Shareholders' Meeting and the Company Board of Directors.
- General Director is the personal executive power exercising management of the Company's current activity.

Board of Directors is elected annually by the General Shareholders' Meeting in number of 11 persons by cumulative voting.

The General Shareholders' Meeting is entitled to take a decision on pre-term termination of the Board of Directors' powers. Such resolution may be approved only in regard to all members of the Company's Board of Directors simultaneously.

In case of early termination of the Board of Directors' powers, powers of new members of the Board of Directors shall be legal till the next Annual General Shareholders' Meeting.

Quantitative membership, personal structure of the Management Board is to be approved by the Board of Directors' resolution upon proposal of the General Director and the members of the Company's Board of Directors. Board of Director is entitled to adopt resolution on early termination of powers of the members of the Management Board.

General Director is appointed by the Board of Directors of the Company. General Director acts on behalf of the Company without Power of Attorney. General Director acts as the Chairman of the Company's Management Board. General Director has the right to take decisions on the issues not referred to the exclusive competence of General Shareholders' Meeting, Board of Directors and Management Board pursuant to the present Charter.

General Director presides at the General Shareholders' Meeting if not decided otherwise by the Company's Board of Directors.

Board of Directors of the Company is entitled to adopt the resolution on pre-term termination of powers of General Director and on cancellation of the Employment Agreement with him

The General Shareholders' Meeting's terms of reference according to the Company's Charter cover:

- 1) making amendments and additions to the Company's Charter and approving the Charter's new edition (except for the cases falling under the Federal Law "On Joint Stock Companies"), in which cases decisions may be taken by at least three quarters of voting shareholders attending the General Shareholders' Meeting);
  - 2) the Company's reorganization that shall be voted in favor of it by at least three quarters of voting shareholders attending the General Shareholders' Meeting;
  - 3) the Company's liquidation, appointment of a liquidation commission and approval of a preliminary and final liquidation statements that shall be voted in favor of them by at least three

quarters of voting shareholders attending the General Shareholders' Meeting;

- 4) election of the Board of Directors' members by a cumulative voting;
- 5) early termination of powers of the Board of Director's members that shall be voted in favor of it by majority of voting shareholders attending the General Shareholders' Meeting;
- 6) definition of the number, nominal value, category (type) of the Company's declared shares and rights entitled by these shares, in which cases decisions shall be passed by at least three quarters of voting shareholders attending the General Shareholders' Meeting;
- 7) increase of the Company's authorized capital by increasing the shares' nominal value that shall be voted in favor of it by majority of voting shareholders attending the General Shareholders' Meeting;
- 8) increase of the Company's authorized capital by placing additional shares by public subscription, should the number of additional shares exceed 25 percent of the Company's ordinary shares having been previously placed, in which case a decision shall be passed by at least three quarters of voting shareholders attending the General Shareholders' Meeting;
- 9) increase of the Company's authorized capital by placing additional shares by close subscription, in which case a decision shall be passed by at least three quarters of voting shareholders attending the General Shareholders' Meeting;
- 10) reduction of the Company's authorized capital by decrease of the shares' nominal value, repurchase of the part of the Company's shares in order to reduce their total number as well as cancellation of the shares acquired or redeemed by the Company that shall be voted in favor of it by majority of voting shareholders attending the General Shareholders' Meeting;
  - 11) election of the members of the Company's Auditing Commission and early termination of their powers in which case a decision shall be passed by a majority of voting shareholders attending the General Shareholders' Meeting;
  - 12) appointment of the Company's auditor, in which case a decision shall be passed by a majority of voting shareholders taking part in the General Shareholders' Meeting;
  - 13) approval of the Company's annual reports, balance sheets, income and loss statements, distribution of profits and losses including dividend payment (declaration). The decisions in these cases shall be passed by a majority of voting shareholders taking part in the General Shareholders' Meeting;
  - 14) procedures for conducting a General Shareholders' Meeting, in which case a decision shall be passed by a majority of voting shareholders attending the General Shareholders' Meeting;
  - 15) split-up and consolidation of the Company's shares, in which cases decisions shall be passed by a majority of voting shareholders attending the General Shareholders' Meeting;
  - 16) taking resolutions on approval of transactions with vested interests; such resolutions shall be passed in the cases and in the procedure specified in Article XI of the Federal law "On Joint Stock Companies";
  - 17) taking resolutions on approval of major transactions related directly or indirectly to purchase, alienation or possible alienation by the Company of property, the value of which exceeds 50% of the book value of the Company's assets on the basis of its accounting as of the latest reporting date, except for transactions effected as part of the Company's usual business, transactions related to placement (sale) of the Company's ordinary shares by subscription and transactions related to placement of issued securities convertible into ordinary shares of the Company. The decision in this case shall be passed by at least three quarters of votes of holders of the Company's voting shares attending the Meeting;
  - 18) participation in holding companies, financial and industrial groups, associations and other commercial entities, that shall be voted in favor of it by majority of voting shareholders attending the General Shareholders' Meeting;
  - 19) approval of internal documents regulating the activities of the Company's bodies. The decision in this case shall be passed by a majority of voting shareholders attending the General Shareholders' Meeting;
- 20) placement by the Company of convertible bonds and other issued securities convertible into shares, if such bonds (or other issued securities) are placed by close subscription or by public subscription, where in case of a public subscription such convertible bonds (or other

issued securities) may be converted into the Company's ordinary shares exceeding 25 percent of the previously placed ordinary shares. The decision in this case shall be passed by at least three quarters of votes of holders of the Company's voting shares attending the Meeting;

- 21) decision on compensation, at the Company's expense, of the costs of preparation and conduct of an extraordinary General Meeting of the Shareholders of the Company in the case when the Board of Directors, against the effective laws of the Russian Federation, did not take a decision on convening of an extraordinary meeting, and such meeting is convened by other persons. The decision in this case shall be passed by a majority of holders of the Company's voting shares attending the Meeting;
  - 22) delegating the authority of the Company's individual executive body to a managing organization or a manager that shall be voted in favor of it by majority of voting shareholders attending the General Shareholders' Meeting;
- 23) other matters stipulated by the Federal law "On Joint Stock Companies" and this Charter.

General Shareholders' Meeting shall have the right to take decision on issues specified in subparagraphs 2,7,8,9,15-19,22 of the Charter exclusively when presented by the Board of Directors. In this case, other persons authorized under the effective laws of the Russia Federation to enter items on the agenda of the annual or extraordinary General Shareholders Meeting shall not demand that the Board of Directors enter the above matters on the agenda of the meeting.

The General Shareholders Meeting may not review or make decisions on matters that are outside its frame of reference as defined by the Federal Law "On Joint Stock Companies".

Board of Directors' terms of reference according to the Company's Charter:

- 1) setting of priorities in the activity of the Company, and in particular, approval of the annual budget, budgets for medium- and long-term periods, strategies, and development programs of the Company, making changes in the indicated documents, consideration of the results of their implementation;
- 2) preliminary approval of the operations exceeding the scope determined by the Company's annual budget;
- 3) convocation of the annual and extraordinary General Shareholders Meetings, except for the cases provided for under paragraph 8 of Article 55 of the Federal law "On Joint-Stock Companies";
  - 4) Approval of the General Shareholders' Meeting's agenda;
- 5) Setting record date for shareholders entitled to attend a General Shareholders' Meeting, and other questions referred to the competence of the Board of Directors pursuant to Part VII of the Federal Law "On Joint-Stock Companies" and related to preparing and conducting a General Shareholders' Meeting;
  - 6) Preliminary approval of the Company's annual report;
- 7) increase of the Company's authorized capital by placing by the Company of additional shares within the number of declared shares as defined by this Charter, except for the cases provided for under subparagraph 8,9 of paragraph 12.2. hereof;
- 8) placement by the Company of bonds or other issued securities in cases, where under the terms of placement of such bonds or other issued securities, they are not convertible into the Company's shares;
- 9) placement by the Company of bonds or other issued securities convertible to shares, if such bonds (or other issued securities) are placed by public subscription, where such convertible bonds (or other issued securities) may be converted into the Company's ordinary shares amounting to 25 or less percent of the previously placed ordinary shares;
- 10) pricing (cash evaluation) of property and the price of placement and redemption of issued securities in cases provided for by the Federal Law "On Joint-Stock Companies";

- 11) approving resolutions on securities' issue, the emissions' prospects and reports on the results of the Company's securities' issue, quarterly reports of the emissive securities' Issuer as well as reports on the results of repurchase of the Company shares for their redemption approval of resolutions on issue of securities, security issue prospectus, reports on the results of issuance of the Company's securities, reports on the results of purchasing the Company's shares for the purpose of their redemption;
  - 12) acquisition of shares, bonds and other securities placed by the Company;
- 13) approval of the Company Registrar and of the terms of the contract therewith as well as taking resolutions on the cancellation of the contract therewith;
- 14) recommendations on size, form and time of dividend payment, approval of internal document on the Company's dividends;
  - 15) use of the Company's reserve fund and other funds;
  - 16) approval of the internal document of the Company regulating the procedures for internal control over its financial and business operations;
  - 17) recommendations on the amount of remuneration and compensation to be paid to the members of the Company's Auditing Commission, approval of the terms of the Agreement with the Company's Auditor on audit services and determination of the fee payable for audit services;
- 18) approval of the Provisions on structural subdivision of the Company performing the functions of internal control as well as consideration of other issues, decisions on which shall be taken by the Board of Directors in accordance with the Provisions on the indicated subdivision;
- 19) approval of transactions related to purchase, alienation or possible alienation by the Company, directly or indirectly, of property, the value whereof ranges from 0.5 to 25 percent of the book value of the Company's assets as of the latest reporting date determined from its accounting data;
- 20) approval of transactions related to purchase, alienation or possible alienation by the Company, directly or indirectly, of property, the value whereof ranges from 25 to 50 percent of the book value of the Company's assets as of the latest reporting date determined from the financial statements, except for transactions effected as part of the Company's usual business, transactions related to placement (sale) by subscription of the Company's ordinary shares, and transactions related to placement of issued securities convertible into ordinary shares of the Company;
- 21) approval of interested- party transactions in cases provided for under Chapter XI of the Federal Law "On Joint-Stock Companies";
- 22) determination (change) of functional blocks of the Company's organizational structure and of the main functions of subdivisions incorporated in the functional blocks of the Company's organizational structure (except for structures of the Company's branches and representative offices);
- 23) setting-up subsidiaries, opening representative agencies, their liquidation and approval of the Provisions on them;
- 24) preliminary agreement on the candidates to the posts of directors of branches, representative offices, structural subdivision of the Company performing internal control functions and relieving the indicated directors of their posts at the Company's initiative;
- 25) approval of annual budgets, development strategies and programs, making changes in the indicated documents, consideration of the results of their implementation;
- 26) nomination of the Company's individual executive body (General Director), determination of his term of office and early termination of his powers;
- 27) election (re-election) of Chairman of the Company's Board of Directors and the Vice-chairman;
- 28) forming a collegiate executive body (Management Board), determination of its term of office as well as appointment of the members of the Management Board and early termination of their authority;
  - 29) agreement on combination by the person performing the functions of the individual

executive body of the Company, members of the Management Board of the Company of the posts at the managing bodies of other organizations;

- 30) permitting the person acting as individual executive body of the Company to combine jobs holding a paid post at other organizations;
- 31) formation of standing or temporary (for resolving certain matters) committees of the Board of Directors, approval of Provisions thereon;
- 32) appointment and dismissal of the Company's Corporate Secretary, approval of the Provisions on the Corporate Secretary and the office of the Company's Corporate Secretary;
- approval of the terms of contracts (additional agreements), concluded with the General Director, members of the Management Board, directors of branches and representative offices, head of the Company's separate division executing functions of internal control, Corporate Secretary; as well as consideration of matters, the resolutions on which shall be taken by the Board of Directors in accordance with the abovementioned contracts;
- 34) taking decisions on participation (joining as a participant, termination of participation, change in the participation share) of the Company in other organizations by buying, selling shares, shares of other organizations as well as by making additional contributions to the authorized capital of these organizations;
- 35) taking decisions on participation of the Company in non-profit organizations, except for the cases provided for under sub-paragraph 18, paragraph.12.2 of the present Charter, by joining as a participant, termination of participation, making additional contributions (installments) related to the Company's participation in non-profit organizations;
- 36) taking decisions on items of the agenda of the General Meetings of subsidiaries (supreme governing bodies of other organizations), of which the Company is the sole participant;
- 37) determination of the procedure of the Company's interaction with organizations in which the Company is a shareholder;
- 38) approval of the internal documents (document) regulating principles of information disclosure about the Company, procedures for using confidential information about the Company's operations and transactions»;
- 39) approval of the Corporate Governance Code of the Company, making amendments and additions into it;
- 40) approval of other internal documents of the Company, in addition to those provided for under paragraph 13.4 of the present Charter, regulating matters within the competence of the Board of Directors of the Company, except for internal documents, the approval of which is assigned by the Company's Charter to the competence of the General Shareholders meeting and executive bodies of the Company;
- 41) approval of the procedure for risk management in the Company»;
- 42) preliminary agreement on engagement on a paid basis of outsider experts in the audit performed by the Auditing Commission of the Company »;
- 43) determination of payment procedure and other material conditions of engagement on a paid basis of outsider experts in the audit performed by the Auditing Commission;
- 44) approval of sale and purchase contracts on the Company's bonds except for the transactions approved by General Shareholders' Meetings and the Board of Directors of the Company on other grounds stipulated by the Federal law "On Joint –Stock Companies" and this Charter;
- 45) determination of corporate social responsibility policy of the Company and its branches;
- 46) other matters provided for by the Federal Law "On Joint Stock Companies" and the present Charter.

Terms of reference of the Management Board according to the Company's Charter:

- 1) developing proposals on the main trends of the Company's activities including draft annual budgets, budgets for the medium- and long-term periods, Company's development strategies and programs, proposals on making changes to the aforementioned documents;
- 2) making decisions on matters being within the terms of reference of supreme governing

bodies of the non-profit organizations where the Company is the sole founder (stockholder), except for the non-profit organizations which supreme governing body is formed without participation of the founder (participant);

- 3) developing the Company's social and personnel policy;
- 4) approving the internal document regulating general matters of motivation of labor, examining collective agreements and adopting resolutions on their conclusion;
- 5) Preparing materials and draft resolutions on the matters to be considered by the Company's Board of Directors, except for the issues specified in paragraphs 24, 26, 27, 28, 31, 32, 33 of item 13.4 of Article 13 of this Charter and those submitted for consideration in accordance with the legislation of the Russian Federation and the Company Charter with indication of the fixed time of their consideration by the Board of Directors making impossible their preliminary examination by the Company's Management Board;
  - preparation of materials to be considered by the Committees of the Board of Directors;
- 6) organizational and technical support of the activity of the Company bodies;
- 7) developing technical, economic, financial and tariff policy of the Company and its branches.
- 8) developing accounting policy, controlling the improvement of methodology of management and business accounting and introduction accounting statements on the activity of the Company and its branches in accordance with international accounting standards;
- 9) determining the methodology of planning, budgeting and controlling of the Company and its branches;
- 10) developing security policy of the Company and its branches;
- 11) determining the procedure for allotting assets to a branch and withdrawing the assets owned by a branch;
- 12) determining the quantitative structure of the branches' collegiate executive bodies, appointing their members, early termination of their powers, approving The Provisions on the collegiate executive body of a branch;
- 13) preliminary approval of the candidates to be appointed deputy directors, chief accountants of branches and representative offices as well as relieving the aforesaid persons of their positions at the Company's initiative;
- 14) approving terms of contracts (additional agreements), concluded with the members of the collegiate executive bodies of the branches, deputy directors, chief accountants of the branches and representative offices, as well as examining issues to be approved by the Management Board in accordance with the aforesaid contracts;
- 15) approving quarterly budgets of the branches, making changes to the indicated documents;
- 16) analysis of operation of structural divisions of the Company, detached units included, and development of mandatory guidelines for improvement of their operation;
- 17) approving internal document regulating matters referred to the competence of the Company's Management Board except for the documents subject to approval by the General Shareholders' Meeting and the Board of Directors of the Company.
- 18) determination (change) of the Company's organizational structure including determination of the main functions of structural subdivisions (except for structures and functions of the Company's representative offices and branches' structural subdivisions situated not at the branches' location addresses;
- 19) determination of the Company's corporate ethics rules;
- 20) formation of the Company's advisory collegiate body Coordinating Council, appointment of the members of the Coordinating Council and release them of their duties.

The Management Board can also take decisions on other matters of the Company's current business by assignment of the Board of Directors or by presentation of the General Director of the Company.

Terms of reference of the General Director according to the Company's Charter:

- 1) making decisions on the matters not referred by the Charter to the competence of the Company's General Shareholders' Meeting, Board of Directors and Management Board,
- 2) acting as the Chairman of the Company's Management Board,
- 3) General Director acts on behalf of the Company without Power of Attorney representing the interests of the Company, concluding transactions on behalf of the Company, approving staff, issuing orders and giving instructions mandatory for all the Company's employees;

Data on availability of the Issuer's internal document setting the rules of corporate conduct and ethics (Corporate Governance Code).

Corporate Governance Code of "UTK" PJSC (Appendix  $N_2$  1) was approved by the Issuer's Board of Directors (Minutes  $N_2$  44 of May 25, 2004) and amended and restated by UTK's Board of Directors on May 25, 2005 (Minutes  $N_2$  36 of May 25, 2005).

URL of Internet site for public access to full text of Corporate Conduct (governance) Code of the Issuer:

### http://www.stcompany.ru/investor/docs

Data on amendments introduced in the Issuer's Charter and other bylaws regulating activity of the Issuer's bodies in the last accounting period:

The Issuer's Annual General Shareholders' Meeting held on June 27, 2006 took a decision to introduce the following amendments and additions to the Charter of "UTK" PJSC (Minutes  $N_2$  17 of June 27,2006):

- 1) Item 5.4 of Article 5 of the Charter shall be stated as follows:
- «5.4. The Company's branches and representative offices shall operate in accordance with the Provisions thereon to be approved by the Board of Directors. The Board of Directors shall adopt resolutions on establishment of branches, representative offices and on their liquidation.

Branches of the Company have multilevel structure including structural subdivisions situated outside registered location addresses of the branches indicated in item 5.2 hereof.

Heads of branch establishments and representative offices shall be nominated and relieved of their posts by the Company's General Director by preliminary agreement with the Board of Directors. Heads of branches and representative offices shall act on behalf of the Company on the basis of the Power of Attorney.

By resolution of the Management Board a collegiate executive body of the branch can be set up for organizing the execution of decisions of the Company's bodies and acting on the basis of the Provisions approved by the Management Board of the Company";

- 2) Item 7.12. of Article 7 of the Charter shall be stated as follows:
- «7.12. Shareholders owners of the Company's ordinary shares shall have other obligations as provided for by the current legislation of the Russian Federation and this Charter»;
  - 3) The following item shall be added to Article 8 of the Charter:
- «8.11. Shareholders owners of the Company's preference shares shall have other obligations as provided for by the current legislation of the Russian Federation and this Charter»;
- 4) Paragraph 22 of item 12.2 of Article 12 of the Charter shall be deleted, paragraphs 23, 24 of item 12.2 of Article 12 of the Charter shall be considered paragraphs 22, 23 respectively, in paragraph 1 of item 12.3 the words "stipulated by paragraphs 2, 7, 8, 9, 15 19, 23 of item 12.2 of the Charter" shall be replaced with the words "stipulated by paragraphs 2, 7, 8, 9, 15 19, 22 of item 12.2 of the Charter";
  - 5) Paragraph 17 of item 13.4 of Article 13 of the Charter shall be stated as follows:
  - «17) recommendations on the amount of remuneration and compensation to be paid to the members of the Company's Auditing Commission, approval of the terms of the Agreement with the Company's Auditor on audit services and determination of the fee payable for audit services":
  - 6) Paragraph 18 of item 13.4 of Article 13 of the Charter shall be stated as follows:

- «18) approval of the Provisions on structural subdivision of the Company performing the functions of internal control as well as consideration of other issues, decisions on which shall be taken by the Board of Directors in accordance with the Provisions on the indicated subdivision»;
  - 7) Paragraph 22 of item 13.4 of Article 13 of the Charter shall be stated as follows:
- «22) determination (change) of functional blocks of the Company's organizational structure and of the main functions of subdivisions incorporated in the functional blocks of the Company's organizational structure (except for structures of the Company's branches and representative offices);»;
  - 8) Paragraph 24 of item 13.4 of Article 13 of the Charter shall be stated as follows:
- «24) preliminary agreement on the candidates to the posts of directors of branches, representative offices, structural subdivision of the Company performing internal control functions and relieving the indicated directors of their posts at the Company's initiative;»;
  - 9) Paragraph 28 of item 13.4 of Article 13 of the Charter shall be stated as follows:
- «28) forming a collegiate executive body (Management Board), determination of its term of office as well as appointment of the members of the Management Board and early termination of their authority;»;
- 10) Paragraph 41 of item 13.4 of Article 13 of the Charter "41) other matters provided for by the Federal Law "On Joint Stock Companies" and the present Charter" shall be considered paragraph 46 of item 13.4 of Article 13 of the Charter "46) other matters provided for by the Federal Law "On Joint Stock Companies" and the present Charter"; the following paragraph shall be added to item 13.4 of Article 13 of the Charter:
- "42) preliminary agreement on engagement on a paid basis of outsider experts in the audit performed by the Auditing Commission of the Company »;
  - 11) The following paragraph shall be added to item 13.4 of Article 13 of the Charter::
- «43) determination of payment procedure and other material conditions of engagement on a paid basis of outsider experts in the audit performed by the Auditing Commission»
  - 12) The following paragraph shall be added to item 13.4 of Article 13 of the Charter::
- « 44) approval of sale and purchase contracts on the Company's bonds except for the transactions approved by General Shareholders' Meetings and the Board of Directors of the Company on other grounds stipulated by the Federal law "On Joint –Stock Companies" and this Charter; »;
  - 13) The following paragraph shall be added to item 13.4 of Article 13 of the Charter::
  - «46) determination of corporate social responsibility policy of the Company and its branches »;
  - 14) item 13.6. of Article 13 of the Charter: shall be stated as follows:
- «13.6. Resolutions on matters described under paragraphs 7, 9, 20 of item 13.4 of this Charter shall be passed by a solid vote by all the members of the Board of Directors, except for the votes of retiring members of the Board of Directors.

Where a solid vote of the Board of Directors on matters provided under paragraph 2 of item 13.4 of this Charter cannot be reached, this matter may, by decision of the Board of Directors, be introduced for resolution by the General Shareholders Meeting. In this case, a decision shall be passed by a majority of votes of holders of the Company's voting shares attending the meeting.

Resolution on matters described under paragraph 21 of item 13.4 hereof shall be passed by a majority of votes of independent directors not interested in effecting the transaction.

Should all the members of the Company's Board of Directors be recognized as the related parties and (or) are not independent directors, the transaction can be approved by resolution of the General Meeting of the Shareholders by a majority of votes of all holders of voting shares not interested in the transaction.»;

15) The following item 13.8 shall be added to Article 13. of the Charter:, items 13.8-13.15 shall be considered items 13.9-13.16 accordingly:

- «13.8.When submitting the issue stipulated by paragraph 19 of item 13.4 of the present Charter to the Board of Directors for taking decision, the price of property (works, services) to be acquired or disposed shall be compared to balance sheet value of the Company's assets:
  - when acquiring property acquisition price including VAT and other indirect taxes and duties;
- when disposing or possibility of disposing property price of disposal of property excluding VAT and other indirect taxes and duties, determined by the parties of the transaction, or balance sheet value of the property, depending on what value is larger.»;
  - 16) Paragraph 5 of item 14.4 of Article 14 of the Charter shall be stated as follows:
  - «5) Preparing materials and draft resolutions on the matters to be considered by the Company's Board of Directors, except for the issues specified in paragraphs 24, 26, 27, 28, 31, 32, 33 of item 13.4 of Article 13 of this Charter and those submitted for consideration in accordance with the legislation of the Russian Federation and the Company Charter with indication of the fixed time of their consideration by the Board of Directors making impossible their preliminary examination by the Company's Management Board;

preparation of materials to be considered by the Committees of the Board of Directors;»;

- 17) Paragraph 13 of item 14.4 of Article 14 of the Charter shall be stated as follows:
- «13) preliminary approval of the candidates to be appointed deputy directors, chief accountants of branches and representative offices as well as relieving the aforesaid persons of their positions at the Company's initiative;»;
  - 18) Paragraph 18 of item 14.4 of Article 14 of the Charter shall be stated as follows:
- «18) determination (change) of the Company's organizational structure including determination of the main functions of structural subdivisions (except for structures and functions of the Company's representative offices and branches' structural subdivisions situated not at the branches' location addresses);»;
  - 19) The following paragraph shall be added to item 14.4 of Article 14 of the Charter::
  - «19) determination of the Company's corporate ethics rules»;
  - 20) The following paragraph shall be added to item 14.4 of Article 14 of the Charter::
- «20) formation of the Company's advisory collegiate body Coordinating Council, appointment of the members of the Coordinating Council and release them of their duties. »;
  - 21) Item 14.5 of Article 14 of the Charter shall be stated as follows:
- «14.5. The Management Board can also take decisions on other matters of the Company's current business by assignment of the Board of Directors, proposals of the BoD Committees or by presentation of the General Director of the Company»;
  - 22) Item 14.6 of Article 14 of the Charter shall be stated as follows:
- «14.6. The procedure of calling and holding of the Management Board meetings, the procedure of decision-making by the Management Board shall be established in the Statute on the Company's Management Board to be approved by the General Shareholders Meeting of the Company.
  - 23) Item 14.7 of Article 14 of the Charter shall be stated as follows:
- «14.7. Rights, obligations and responsibility of the members of the Management Board shall be defined in the agreement to be signed between each of them and the Company.

Terms of the agreement should entitle a member of the Management Board to receive compensation of documented expenses associated with discharge of his/her duties as a member of the Management Board as well as to receive remuneration, which size and payment procedure shall be determined by the Company's by-law approved by the Board of Directors.

The Company's General Director shall sign the contract on behalf of the Company...;

- 24) The following item shall be added to Article 19 of the Charter::
- « 19.4. Should a decision on liquidation of the Company as a legal entity without transfer of its functions to other organizations been taken, the Company shall take measures on protection of the information being a state secret and its carriers. The Company shall inform in writing the body which issued the license for the works related to information being a state secret on the liquidation of the Company»;
  - 25) Paragraph. 5.2.9 of item 5.2 of Article 5 of the Charter shall be stated as follows:

# «5.2.9. Branch "Electrosvyaz of Stavropol Territory" with registered location address at 10/12, Oktyabrskoi Revolutsii pr., Stavropol, 355 035».

Internet-page where the full text of the valid version of the Issuer's Charter and the by-laws regulating the operation of the Issuer's management bodies is published for free access:

http://www.stcompany.ru/investor/docs

# 5.2. Information on the Members of the Issuer's Governing Bodies

Personal membership of each of the Issuer's governing bodies specified in item 5.1 of the quarterly report (except for the participants of the General Shareholders' Meeting):

Members of the Board of Directors of the Issuer:

# Stanislav Nikolaevich Panchenko (Chairman)

Date of birth: 1945

Education: higher education

# Posts held during the last 5 years:

| Period                   | Company                                      | Position held  |
|--------------------------|--|--|
| 2001 - till present time | "Svyazinvest" OJSC                           | Member of the Management<br>Board , Deputy General<br>Director |
| 2001 – till present time | "Dagsvyazinform" OJSC                        | Chairman of the Board of Directors                             |
| 2001 – 2005              | "Rostelecom" OJSC                            | Member of the Board of<br>Directors                            |
| 2006 – till present time | "Rostelecom" OJSC                            | Member of the Board of<br>Directors                            |
| 2001 – 2004              | "Lensvyaz" OJSC                              | Chairman of the Board of Directors                             |
| 2001 – 2001              | "PTS" OJSC                                   | Member of the Board of<br>Directors                            |
| 2001 - 2002              | "Electrosvyaz" OJSC, Vladimir<br>Region      | Member of the Board of<br>Directors                            |
| 2002 - 2002              | "Electrosvyaz" OJSC, Vladimir<br>Region      | Chairman of the Board of Directors                             |
| 2001 - 2002              | "Lipetskelectrosvyaz" OJSC                   | Chairman of the Board of Directors                             |
| 2001 - 2002              | "Nizhegorodsvyazinform" OJSC                 | Member of the Board of<br>Directors                            |
| 2001 - 2002              | "Electrosvyaz" OJSC, Stavropol<br>Territory" | Chairman of the Board of Directors                             |
| 2001 - 2002              | "Electrosvyaz" OJSC, Rostov<br>Region        | Member of the Board of<br>Directors                            |
| 2002 - 2002              | "Voronezhsvyazinform" OJSC                   | Member of the Board of<br>Directors                            |
| 2004 – 2005              | "Uralsvyazinform" OJSC                       | Member of the Board of<br>Directors                            |

| Period                   | Company                                       | Position held                      |
|--------------------------|---|------------------------------------|
| 2004 – 2005              | "North-Western Telecom" OJSC                  | Member of the Board of Directors   |
| 2005 – 2006              | "Central Telegraph" OJSC                      | Member of the Board of Directors   |
| 2005 – till present time | "Central Telegraph" OJSC                      | Chairman of the Board of Directors |
| 2003 – 2006              | "Southern Telecommunications<br>Company" PJSC | Member of the Board of Directors   |
| 2006 – till present time | "Southern Telecommunications<br>Company" PJSC | Chairman of the Board of Directors |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Vinkov Andrey Aleksandrovich

Year of birth: 1977

Education: *higher education*Posts held during the last 5 years:

| Period                   | Company  | Position held                    |
|--------------------------|--|----------------------------------|
| 2000 – 2001              | ANO "Center of support of industry and entrepreneurship development" | General Director                 |
| 2001 – till present time | Magazine "Expert"  | Reviewer of Industry section     |
| 2006 – till now          | "Gornozavodsktsement" OJSC   | Member of the Board of Directors |
| 2006 – till now          | "Moscow Confectionery "Krasny Oktyabrj" OJSC                         | Member of the Board of Directors |
| 2006 - till present time | "Southern Telecommunications<br>Company" PJSC                        | Member of the Board of Directors |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

# Antonyuk Boris Dmitrievich

Year of birth: 1949

Education: *higher education*Posts held during the last 5 years:

| Period          | Company   | Position held   |
|-----------------|---|---|
| 1999 - 2002     | FGUP "Kosmicheskaya Svyaz"  | General Director  |
| 2002 - 2004     | Ministry for Information Technologies and<br>Communications of the Russian Federation | First Deputy Minister,<br>Chairman of Liquidation<br>Commission |
| 2003 - till now | "Svyazinvest" OJSC  | Member of the Board of<br>Directors                             |
| 2004 - till now | Ministry for Information Technologies and Communications of the Russian Federation    | General Minister  |
| 2005 - till now | "Uralsvyazinform" OJSC  | Member of the Board of<br>Directors                             |
| 2005 - till now | OJSC "MGTS"   | Member of the Board of<br>Directors                             |
| 2005 – till now | OJSC "MMTS-9"   | Member of the Board of<br>Directors                             |
| 2005 - 2006     | "Sibirtelecom" OJSC   | Member of the Board of<br>Directors                             |
| 2005 - till now | "CenterTelecom" OJSC  | Member of the Board of<br>Directors                             |
| 2006 - till now | "Southern Telecommunications Company"<br>PJSC   | Member of the Board of<br>Directors                             |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Veremianina Valentina Fyodorovna

Year of birth: 1966

Education: *higher education*Posts held during the last 5 years:

| Period                   | Company                                       | Position held   |
|--------------------------|---|---|
| 2000 – 2003              | Bank "MENATEP Saint Petersburg"               | Legal expert of the branch in the city of Voronezh                      |
| 2003 – 2004              | OJSC "RTC-Leasing"                            | Deputy head of the section, Head of the section of the Legal Department |
| 2004 – till now          | "Svyazinvest" OJSC                            | Deputy Director of the Legal<br>Department                              |
| 2005 – till now          | "CenterTelecom" OJSC                          | Member of the Auditing Commission                                       |
| 2005 - till present time | "Southern Telecommunications<br>Company" PJSC | Member of the Board of Directors  |
| 2005 – 2005              | OJSC "Svyazintek"                             | Chairman of the Board of Directors                                      |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Gavrilenko Anatoliy Anatolievich

Year of birth: 1972

Education: *higher education*Posts held during the last 5 years:

| Period          | Company  | Position held                                      |
|-----------------|--|--|
| 1998-2004       | CJSC "Alor Invest"                                   | Director for strategic finance planning            |
| 2001-2005       | LLC "Alor +"   | Deputy Director General                            |
| 2004 – till now | CJSC "Leader"  | General Director, member of the Board of Directors |
| 2005 – 2006     | OJSC "Ulyanovsk motor-car factory"                   | member of the Board of Directors                   |
| 2004 – 2006     | OJSC "United Engineering Plants"                     | member of the Board of Directors                   |
| 2005 – 2006     | OJSC "Belvnesheconombank"                            | member of the Supervisory Board                    |
| 2005 – till now | OJSC "Moscow Heat Supply<br>Company"                 | member of the Board of Directors                   |
| 2005 – till now | OJSC "Moscow City Electrical<br>Supply Networks"     | member of the Board of Directors                   |
| 2005 – till now | OJSC "Moscow Regional<br>Electrical Supply Networks" | member of the Board of Directors                   |
|                 | OJSC "Management energy company"                     | member of the Board of Directors                   |

| Period                   | Company                                       | Position held                    |
|--------------------------|---|----------------------------------|
| 2005 – till now          |   |                                  |
| 2005 – till now          | OJSC "Mosenergo"                              | Member of the Board of Directors |
| 2005 - till present time | "Southern Telecommunications<br>Company" PJSC | Member of the Board of Directors |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Zabuzova Elena Viktorovna

Year of birth: 1950

Education: higher education

Positions held during the last 5 years:

| Period          | Company                                     | Position held   |
|-----------------|---|---|
| 2001-2003       | "Svyazinvest" OJSC                          | Deputy Director – Head of the Economic<br>Planning Division, Economic and Tariff<br>Policy Department |
| 2002 - 2002     | OJSC "Smolensksvyazinform"                  | member of the Board of Directors  |
| 2002 - 2003     | "UTK" PJSC                                  | member of the Board of Directors  |
| 2002 - 2002     | OJSC "Electrosvyaz" of the<br>Rostov Region | member of the Board of Directors  |
| 2003 - 2004     | "VolgaTelecom" OJSC                         | member of the Board of Directors  |
| 2003 – till now | "Sibirtelecom" OJSC                         | member of the Board of Directors  |
| 2004 - 2005     | OJSC "MGTS"                                 | member of the Board of Directors  |
| 2004 - 2005     | CJSC "RusLeasingSvyaz"                      | member of the Board of Directors  |
| 2003 – till now | "Svyazinvest" OJSC                          | Director of the Department of Economic Planning and Budgeting   |
| 2005 – 2006     | "North-Western Telecom" OJSC                | Chairman of the Auditing Commission   |
| 2005 – 2006     | "Uralsvyazinform" OJSC                      | Member of the Auditing Commission   |
| 2005 – till now | CJSC "RusLeasingSvyaz"                      | Chairman of the Board of Directors  |
| 2005 – till now | "CenterTelecom" OJSC                        | Member of the Management Board  |
| 2005 – till now | "UTK" PJSC                                  | member of the Board of Directors  |
| 2006 – till now | "North-Western Telecom" OJSC                | Member of the Management Board  |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in

accordance with his rights on the Issuer's options owned by him: none

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

Denis Viktorovich Kulikov

Date of birth: 1975

Education: higher education

# Posts held during the last 5 years:

| Period                   | Company                                       | Position held                       |
|--------------------------|---|-------------------------------------|
| 2000 - 2002              | CJSC "IAUC "NAUFOR"                           | Expert of the Consulting<br>Center  |
| 2001 - 2003              | "Kurskenergo" OJSC                            | Member of the Board of Directors    |
| 2002 - 2004              | "Ryazanenergo" OJSC                           | Member of the Board of Directors    |
| 2003 - 2003              | "Bryanskenergo" OJSC                          | Member of the Board of Directors    |
| 2003 - 2006              | "Cherepetskaya GRES" OJSC                     | Member of the Board of Directors    |
| 2003 - 2003              | "Kalugaenergo" OJSC                           | Member of the Board of Directors    |
| 2003 - 2006              | "Pechorskaya GRES" OJSC                       | Member of the Board of Directors    |
| 2003 - 2004              | "Kurskenergo" OJSC                            | Member of the Board of Directors    |
| 2003 - till present time | "Southern Telecommunications<br>Company" PJSC | Member of the Board of Directors    |
| 2001 - till present time | Investor Protection Association               | expert                              |
| 2004 – 2005              | OJSC «Vladimir Energy<br>Company»             | Member of the Board of Directors    |
| 2004 – 2006              | OJSC «Penza Generating<br>Company»            | Member of the Board of Directors    |
| 2005 – 2006              | "VolgaTelecom" OJSC                           | Member of the Board of Directors    |
| 2006 – till now          | OJSC "OGK-5"                                  | Member of the Board of<br>Directors |

Share in the Issuer's authorized capital: *none* 

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: *none* 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

# Selvich Elena Petrovna

Date of birth: 1968

Education: higher education

# Posts held during the last 5 years:

| Period                   | Company                                       | Position held                          |
|--------------------------|---|--|
| 1999 - 2003              | "Best Ceramics" CJSC                          | Deputy Director General                |
| 2003 - 2005              | "Petersburg Transit Telecom"                  | Financial Director                     |
| 2005- till now           | "Uralsvyazinform" OJSC                        | Member of the Management<br>Board      |
| 2005 - till present time | "Svyazinvest" OJSC                            | Finance Department Director            |
| 2006 – till now          | "CenterTelecom" OJSC                          | Member of the Board of Directors       |
| 2006 – till now          | "Svyazintech" OJSC                            | Chairman of the Auditing<br>Commission |
| 2006 – till now          | "Sibirtelecom" OJSC                           | Member of the Auditing<br>Commission   |
| 2006 – till now          | "Pochtobank" CJSC                             | Member of the Auditing<br>Commission   |
| 2006 – till now          | "Rostelecom" OJSC                             | Member of the Board of<br>Directors    |
| 2006 – till present time | "Southern Telecommunications<br>Company" PJSC | Member of the Board of<br>Directors    |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

Year of birth: 1973

Education: higher education

Posts held during the last 5 years:

| Period          | Company                                       | Position held                    |
|-----------------|---|----------------------------------|
| 1999 - 2003     | "Svyazinvest" OJSC                            | Senior Specialist                |
| 2002 - 2002     | "Svyazinform" of Chuvashia<br>Republic "OJSC  | Member of the Board of Directors |
| 2002 - 2002     | "Electrosvyaz of Adygeia<br>Republic" OJSC    | Member of the Board of Directors |
| 2002 - 2002     | "Kamchatsvyazinform" OJSC                     | Member of the Board of Directors |
| 2003 – till now | "Svyazinvest" OJSC                            | Chief Specialist                 |
| 2004 - 2004     | "Svyaz of Komi Republic"                      | Member of the Board of Directors |
| 2006-till now   | "Southern Telecommunications<br>Company" PJSC | Member of the Board of Directors |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

Yenin Eugheny Petrovich Year of birth: 1958

Education: higher education

Posts held during the last 5 years:

| Period          | Company  | Position held                               |
|-----------------|--|---|
| 2000 - 2002     | OJSC "Bank "Saint<br>Petersburg"                   | Deputy Director of Commercial<br>Department |
| 2002 – 2003     | CJSC Renaissance- Capital"                         | Deputy Director General                     |
| 2003 – 2004     | Fund "Institute of Stock<br>Market and Management" | General Director                            |
| 2004 – 2005     | LLC IK "LenMontazhStroy"                           | Deputy Director General                     |
| 2005 – 2006     | IK "Russkiy Monolit"                               | General Director                            |
| 2006 – till now | NP "Russia Institute of Directors"                 | Deputy Director                             |

| Period          | Company                | Position held                    |
|-----------------|------------------------|----------------------------------|
| 2006 – till now | "Volgatelecom" OJSC    | Member of the Board of Directors |
| 2006 – till now | "Uralsvyazinform" OJSC | Member of the Board of Directors |
| 2006 – till now | "UTK" PJSC             | Member of the Board of Directors |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Yuriev Vladimir Pavlovich

Year of birth: 1946

Education: higher education

#### Posts held during the last 5 years::

| Period                   | Company   | Position held  |
|--------------------------|---|--|
| 2000 – 2004              | Ministry for Communications and Informatization of the Russian Federation | Deputy Director of the Department for Economic Policy            |
| 2000 – 2006              | OJSC "Chukotkasvyazinform"  | Member of the Board of Directors                                 |
| 2004 – till present time | Federal Communications<br>Agency  | Head of the Department for economics, finance and state property |
| 2005 – till present time | "UTK" PJSC  | Member of the Board of Directors                                 |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

### 5.2.2. Person acting as the Issuer's individual executive organ:

Year of birth: 1954

Education: higher education

Posts held during the last 5 years:

| Period        | Company   | Position held                                      |
|---------------|---|--|
| 2001 - 2002   | OJSC "Electrosvyaz" of<br>Kaliningrad Region                                    | General Director, Chairman of the Management Board |
| 2002 - 2006   | "North-Western Telecom" OJSC,<br>branch "Electrosvyaz" of<br>Kaliningrad Region | Regional Director                                  |
| 2006 - 2006   | "North-Western Telecom" OJSC,<br>Kaliningrad Branch                             | Regional Director – Director of the branch         |
| 2006-till now | "Southern Telecommunications<br>Company" PJSC                                   | Director General, Chairman of the Management Board |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

5.2.3. Structure of the Issuer's collegiate executive body (Management Board)

Structure of the Issuer's collegiate executive body (Management Board)

Andreev Alexander Vladimirovich (Chairman)

Year of birth: 1954

Education: higher education

Posts held during the last 5 years:

| Period      | Company   | Position held                                       |
|-------------|---|---|
| 2001 - 2002 | OJSC "Electrosvyaz" of<br>Kaliningrad Region                                    | General Director , Chairman of the Management Board |
| 2002 - 2006 | "North-Western Telecom" OJSC,<br>branch "Electrosvyaz" of<br>Kaliningrad Region | Regional Director                                   |
| 2006 - 2006 | "North-Western Telecom" OJSC,<br>Kaliningrad Branch                             | Regional Director – Director of the Branch          |

| Period        | Company                                       | Position held                                      |
|---------------|---|--|
| 2006-till now | "Southern Telecommunications<br>Company" PJSC | Director General, Chairman of the Management Board |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Devyatkina Lyudmila Ivanovna

Date of birth: 1955

Education: higher education

# Posts held during the last 5 years:

| Period          | Company                                       | Position held   |
|-----------------|---|---|
| 2001 - 2002     | "Electrosvyaz" OJSC Pskov<br>Region           | Chairman of the Board of Directors  |
| 2000 - 2001     | "Central Telegraph" OJSC                      | Member of the Board of Directors  |
| 2001 - 2002     | "Electrosvyaz" OJSC Vladimir region           | Member of the Board of Directors  |
| 2003 - till now | "Southern Telecommunications<br>Company" PJSC | Member of the Management<br>Board   |
| 2006 – till now | "Yug-Giprosvyaz" LLC                          | Member of the Board of Directors  |
| 2006 – till now | "RusLeasingSvyaz" CJSC                        | Member of the Board of Directors  |
| 2005 – till now | CJSC "Yugsvyazstroy"                          | Member of the Auditing<br>Commission  |
| 1999 - till now | "Svyazinvest" OJSC                            | Deputy Director-Head of the<br>Logistics Section of the Capital<br>investments Department |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Litvinov Andrey Alexandrovich

Year of birth: 1973

Education: *higher education*Posts held during the last 5 years:

| Period          | Company  | Position held                              |
|-----------------|--|--|
| 1999 - 2001     | "Rostovelectrosvyaz" OJSC                        | Economist, Head of the Securities Division |
| 2001 - 2006     | "Southern Telecommunications<br>Company" PJSC    | Deputy General Director                    |
| 2001 - till now | "Southern Telecommunications<br>Company" PJSC    | Member of the Management<br>Board          |
| 2002 - 2002     | "Kabardino-Balkarskie<br>telekommunikatsii" OJSC | Member of the Board of<br>Directors        |
| 2002 - 2002     | "Svyazinform" of the Astrakhan<br>Region" OJSC   | Member of the Board of<br>Directors        |
| 2006 - till now | "Svyazintech" OJSC                               | Member of the Board of<br>Directors        |
| 2006 - till now | "Volgograd-GSM" CJSC                             | Member of the Board of<br>Directors        |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

# Lyakh Dmitri Georgievich

Year of birth: 1978

Education: *higher education*Posts held during the last 5 years:

| Period      | Company                                       | Position held                  |
|-------------|---|--------------------------------|
| 1999 - 2002 | "RC"Audit Alyans" Ltd                         | Legal adviser                  |
| 2002 - 2003 | "Southern Telecommunications<br>Company" PJSC | Legal adviser of Legal Section |

| Period          | Company                                       | Position held  |
|-----------------|---|--|
| 2003 - 2003     | "Southern Telecommunications<br>Company" PJSC | Head of Legal Section  |
| 2003 – till now | "Southern Telecommunications<br>Company" PJSC | Director of Legal Department,<br>member of the Management<br>Board |
| 2004- till now  | OJSC "OK "Orbita"                             | Member of the Board of Directors                                   |
| 2004- 2005      | CJSC "CMTO"                                   | Member of the Board of Directors                                   |
| 2004- till now  | CJSC "SSS"                                    | Member of the Board of Directors                                   |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Martynenko Nikolay Vladimirovich

Year of birth: 1971

Education: higher education

#### Posts held during the last 5 years:

| Period      | Company   | Position held                                |
|-------------|---|--|
| 2000 - 2001 | "Kubanelectrosvyaz" OJSC                        | Deputy Head of<br>Telecommunications Service |
| 2001 - 2002 | "Southern Telecommunications<br>Company" PJSC   | Head of Telecommunications<br>Service        |
| 2003 - 2004 | "Southern Telecommunications<br>Company" PJSC   | Director of Telecommunications<br>Department |
| 2004 - 2005 | "Rostelegraph" CJSC                             | Member of the Board of<br>Directors          |
| 2004 – 2004 | "CMTO" CJSC                                     | Chairman of the Board of Directors           |
| 2004 - 2005 | "Stavtelecom named after V.I.<br>Kuzminov" OJSC | Member of the Board of<br>Directors          |
| 2004 - 2004 | "SSS" CJSC                                      | Member of the Board of<br>Directors          |
| 2004 - 2005 | "Southern Telecommunications<br>Company" PJSC   | Deputy Director General                      |

| Period          | Company  | Position held                                       |
|-----------------|--|---|
| 2004 2005       | CJSC "Startcom"  | Member of the Board of Directors                    |
| 2004 – till now | "Southern Telecommunications<br>Company" PJSC  | Member of the Management<br>Board                   |
| 2005 - 2005     | "Southern Telecommunications<br>Company" PJSC  | Acting Director General                             |
| 2005 – 2005     | "Southern Telecommunications<br>Company" PJSC  | Deputy Director General –<br>Technical Director     |
| 2006 - till now | "Volgograd-GSM" CJSC   | Member of the Board of Directors                    |
| 2005 – till now | Branch of "Southern<br>Telecommunications Company"<br>PJSC – "Volgogradelectrosvyaz" | Deputy Director General –<br>Director of the branch |

Share in the Issuer's authorized capital: 0.000152% Share of the Issuer's common stock: 0.00011%

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

# Statuev Vladislav Andreevich

Year of birth: 1956

Education: *higher education*Posts held during the last 5 years:

| Period          | Company                                       | Position held                     |
|-----------------|---|-----------------------------------|
| 1999 - 2001     | "Kubanelectrosvyaz" OJSC                      | Head of Security Service          |
| 2001 - 2001     | "Southern Telecommunications<br>Company" PJSC | Head of Security Service          |
| 2001 - till now | "Southern Telecommunications<br>Company" PJSC | Deputy General Director           |
| 2002 - till now | "Southern Telecommunications<br>Company" PJSC | Member of the Management<br>Board |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates:  ${\it none}$ 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be

acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Poyarkov Yevgeni Nikolaevich

Year of birth: 1943

Education: higher education

# Posts held during the last 5 years:

| Period          | Company                                       | Position held                             |
|-----------------|---|---|
| 2001 - 2002     | "Electrosvyaz" OJSC, Vladimir<br>Region       | Member of the Board of<br>Directors       |
| 2001 - 2002     | "KabBalktelecom" OJSC                         | Member of the Board of<br>Directors       |
| 2001 - 2002     | "Sevosetinelectrosvyaz" OJSC                  | Member of the Board of<br>Directors       |
| 1999 - 2005     | "Svyazinvest" OJSC                            | Deputy Director of Security<br>Department |
| 2005 – till now | "Svyazinvest" OJSC                            | Director of Security<br>Department        |
| 2001 - till now | "Dagsvyazinform" PJSC                         | Member of the Board of<br>Directors       |
| 2003 - till now | "Southern Telecommunications<br>Company" PJSC | Member of the Management<br>Board         |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Roitblat Alexander Markovich

Year of birth: 1947

Education: *higher education*Posts held during the last 5 years:

| Period      | Company                        | Position held                 |
|-------------|--------------------------------|-------------------------------|
| 2000 - 2002 | "Electrosvyaz" OJSC, Stavropol | General Director, Chairman of |

| Period          | Company  | Position held   |
|-----------------|--|---|
|                 | Territory  | the Management Board,<br>member of the Board of<br>Directors      |
| 2001 - 2005     | "StavTeleSot" CJSC   | Member of the Board of<br>Directors                               |
| 2003 - till now | "Southern Telecommunications<br>Company" PJSC                    | Member of the Management<br>Board                                 |
| 2002 - till now | "Electrosvyaz" Stavropol<br>Territory" – branch of "UTK"<br>PJSC | "UTK" PJSC Deputy<br>General Director – Director of<br>the branch |

Share in the Issuer's authorized capital: 0.015325% Share of the Issuer's common stock: 0.015205%

Amount of the Issuer's shares of each category (type) that can be acquired by such person in

accordance with his rights on the Issuer's options owned by him: *none*Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Rusinova Tatyana Viktorovna

Year of birth: 1958

Education: *higher education*Posts held during the last 5 years:

| Period          | Company                                       | Position held                                    |
|-----------------|---|--|
| 1999 - 2003     | "Murmanskelectrosvyaz" OJSC                   | Chief Accountant                                 |
| 2003 - till now | "Southern Telecommunications<br>Company" PJSC | Chief Accountant, Member of the Management Board |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

Year of birth: 1962

Education: *higher education*Posts held during the last 5 years:

| Period          | Company                                       | Position held   |
|-----------------|---|---|
| 2001 - 2005     | CJSC "Globus-Telecom"                         | Technical Director, Vice-<br>President for Information<br>Technologies and<br>Maintenance |
| 2005 – 2006     | CJSC "TeleRoss-<br>Kubanelectrosvyaz"         | Chairman of the Board of Directors  |
| 2005 - 2006     | "Svyazintek" OJSC                             | Member of the Board of<br>Directors   |
| 2005 - 2006     | "Southern Telecommunications<br>Company" PJSC | First Deputy Director General   |
| 2005 - till now | "Southern Telecommunications<br>Company" PJSC | member of the Management<br>Board   |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: *none* 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Kondrakov Denis Yurievich

Year of birth: 1977

Education: *higher education*Posts held during the last 5 years:

| Period      | Company  | Position held  |
|-------------|--|--|
| 2001 - 2002 | "Electrosvyaz" of Stavropol<br>Territory" OJSC | Economist of the financial department for direct investments and relations with shareholders |
| 2002 - 2003 | "Electrosvyaz" of Stavropol<br>Territory" OJSC | Head of the Budget Section   |
| 2003 - 2004 | "Southern Telecommunications<br>Company" PJSC  | Deputy Director of the<br>Department for Economic<br>Policy                                  |
| 2004 - 2005 | "Southern Telecommunications<br>Company" PJSC  | Acting Deputy General<br>Director  |
| 2005-2005   | "Southern Telecommunications<br>Company" PJSC  | Deputy Director General member of the Management   |

| Period          | Company  | Position held  |
|-----------------|--|--|
| 2001 - 2002     | "Electrosvyaz" of Stavropol<br>Territory" OJSC | Economist of the financial department for direct investments and relations with shareholders |
| 2002 - 2003     | "Electrosvyaz" of Stavropol<br>Territory" OJSC | Head of the Budget Section   |
|                 |  | Board  |
| 2006 – till now | "Southern Telecommunications<br>Company" PJSC  | Commercial Director, member of the Management Board  |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates:  ${\it none}$ 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

# Krasulya Lyudmila Nikolaevna

Year of birth: 1956

Education: *higher education*Posts held during the last 5 years:

| Period          | Company  | Position held  |
|-----------------|--|--|
| 1997 - 2002     | "Electrosvyaz" of Stavropol<br>Territory" OJSC | Head of Personnel Department   |
| 2002 - 2005     | "Southern Telecommunications<br>Company" PJSC  | Head of Personnel Department<br>of UTK's branch –<br>"Electrosvyaz" of Stavropol<br>Territory" |
| 2005 - till now | "Southern Telecommunications<br>Company" PJSC  | Member of the Management<br>Board  |
| 2005 - 2006     | "Southern Telecommunications<br>Company" PJSC  | Deputy Director General  |

Share in the Issuer's authorized capital: 0.000129% Share of the Issuer's common stock: 0.000171%

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Prokofieva Irina Viktorovna

Year of birth: 1968

Education: *higher education*Posts held during the last 5 years:

| Period      | Company                                       | Position held   |
|-------------|---|---|
| 1999-2001   | "Telecominvest" OJSC                          | Taxation manager  |
| 2001-2003   | "Svyazinvest" OJSC                            | Deputy Director - Head of the<br>Unit of Internal Audit of the<br>Department of Internal Audit<br>and Economic Analysis |
| 2003- 2004  | "Lensvyaz" OJSC                               | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Volgograd-GSM" CJSC                          | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Armavirskiy zavod svyazi"<br>CJSC            | Member of the Auditing<br>Commission  |
| 2003- 2004  | "CMTO" CJSC                                   | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Yugsvyazstroy" CJSC                          | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Teleross-"Kubanelectrosvyaz" CJSC            | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Stake GSM" CJSC                              | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Orenburg-GSM" CJSC                           | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Primtelefon" CJSC                            | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Giprosvyaz" OJSC                             | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Yuzhno-Uralskiy sotoviy telefon" Ltd.        | Member of the Auditing<br>Commission  |
| 2003- 2004  | "Vestelcom" CJSC                              | Member of the Auditing<br>Commission  |
| 2002- 2005  | "Southern Telecommunications<br>Company" PJSC | Chairman of the Auditing<br>Commission  |
| 2003 - 2005 | "Svyazinvest" OJSC                            | Director of the Internal Audit<br>Department  |
| 2003- 2005  | "Yermak RMS" CJSC                             | Member of the Board of Directors  |
| 2003- 2005  | "NWT" OJSC                                    | Member of the Auditing<br>Commission  |
| 2004- 2005  | "NWT" OJSC                                    | Chairman of the Auditing<br>Commission  |
| 2003- 2005  | «CenterTelecom» OJSC                          | Member of the Auditing<br>Commission  |

| Period     | Company                                  | Position held                          |
|------------|--|--|
| 2004- 2005 | "CenterTelecom" OJSC                     | Chairman of the Auditing<br>Commission |
| 2003- 2005 | "Uralsvyazinform" OJSC                   | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Uralsvyazinform" OJSC                   | Chairman of the Auditing<br>Commission |
| 2003- 2005 | "Sibirtelecom" OJSC                      | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Sibirtelecom" OJSC                      | Chairman of the Auditing<br>Commission |
| 2003- 2005 | "Rostelecom" OJSC                        | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Rostelecom" OJSC                        | Chairman of the Auditing<br>Commission |
| 2003- 2005 | "Giprosvyaz" OJSC                        | Member of the Auditing<br>Commission   |
| 2003- 2005 | "MGTS" OJSC                              | Member of the Auditing<br>Commission   |
| 2003- 2005 | "WestBaltTelecom" CJSC                   | Member of the Auditing<br>Commission   |
| 2005- 2005 | "WestBaltTelecom" CJSC                   | Chairman of the Auditing Commission    |
| 2003- 2005 | "Health-care center "Orbita"<br>CJSC     | Member of the Auditing<br>Commission   |
| 2005- 2005 | "Health-care center "Orbita" OJSC        | Chairman of the Auditing<br>Commission |
| 2004- 2005 | "Startcom" CJSC                          | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Nizhegorodskaya sotovaya<br>svyaz" CJSC | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Nizhegorodskaya sotovaya<br>svyaz" CJSC | Chairman of the Auditing<br>Commission |
| 2003- 2005 | "Pochtobank" CJSC AKIB                   | Member of the Auditing<br>Commission   |
| 2005- 2005 | "Pochtobank" CJSC AKIB                   | Chairman of the Auditing<br>Commission |
| 2004- 2005 | "Tatincom-T" OJSC                        | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Primtelefon" CJSC                       | Member of the Auditing<br>Commission   |
| 2004- 2005 | "Tvertelecom" LLC                        | Member of the Auditing<br>Commission   |
| 2005- 2005 | "Tvertelecom" LLC                        | Chairman of the Auditing<br>Commission |
| 2004- 2005 | "Baikalvestcom" CJSC                     | Member of the Auditing<br>Commission   |
| 2005- 2005 | "Baikalvestcom" CJSC                     | Chairman of the Auditing<br>Commission |

| Period         | Company           | Position held  |
|----------------|-------------------|--|
| 2005- 2005     | "Dalsvyaz" OJSC   | Member of the Auditing<br>Commission                               |
| 2005- 2005     | "Svyaz-bank" OJSC | Member of the Auditing<br>Commission                               |
| 2005 – 2006    | "UTK" PJSC        | Deputy Director General –<br>Director for Economics and<br>Finance |
| 2005- till now | "UTK" PJSC        | Member of the Management<br>Board                                  |
| 2005- till now | "RSU-Telecom" LLC | Member of the Auditing<br>Commission                               |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

## 5.3. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Expenses for Each of the Issuer's Governing Bodies

Data on the Amount of Remuneration including salaries, bonuses, commission, privileges and/or reimbursement of expenses as well as other property provisions paid by the Issuer during the last complete financial year for Each of the Issuer's Governing Bodies (excl. the person acting as the Issuer's individual executive organ) and data on existing agreements in respect of remunerations in the current fiscal year.

| Description                            | Salary     | Bonus     | Commission,<br>benefits,<br>reimbursement<br>of expenses,<br>other property<br>provisions | Total      |
|--|------------|-----------|---|------------|
| 2005                                   |            |           |   |            |
| Members of the Board of Directors, RUR | 0          | 0         | 13,615,256  | 13,615,256 |
| Members of the Management Board*, RUR  | 32,323,488 | 7,449,067 | 8,397,606   | 48,170,161 |

<sup>\* -</sup> Amount of remuneration paid to I. F. Ignatenko and G.A. Romsky who were the members of the Board of Directors and the Management Board in 2005 is included in the specified amount of remuneration paid to the members of the Management Board.

According to the Provisions on the Company's Board of Directors approved by the Extraordinary General Shareholders' Meeting on January 21, 2003 (Minutes # 13) and amended on June 30, 2004

(Minutes of the Annual General Shareholders' Meeting # 15), June 30, 2005 (Minutes of the Annual General Shareholders' Meeting #16), June 27, 2006 (Minutes of the annual General Shareholders' Meeting # 17) remuneration of the members of the Board of Directors shall include quarterly and yearly remunerations.

1) Quarterly remuneration to each member of the Board of Directors shall be established in the amount of 200, 000 rubles.

Remuneration to the Chairman of the Board of Directors shall be set with a raising coefficient 1.5.

Remuneration to a member of the Board of Directors shall be cut down by:

30 percent – in case of his attendance at less than a half of the Board of Directors meetings held in the form of joint personal presence;

100 percent - in case of his attendance at less than a half of the held Board of Directors meetings.

Remuneration for the quarter, in which re-election of the Board of Directors was held, shall be paid to the members of the Board of Directors in proportion to the hours worked during the quarter.

2) The annual remuneration for the entire body of the Board of Directors of the Company shall be rated as a sum of:

percentage of the Company's EBITDA for the reported year as per the Company's financial statements in accordance with IFRS;

percentage of the Company's net profit allocated to dividend payment according to the financial results of the reporting year;

The annual remuneration shall be distributed among all the directors by equal shares.

The annual remuneration to a member of the Board of Directors shall be reduced by 50 percent, should he attend less than a half of the Board of Directors meetings held during his term of office.

Percent of deductions for calculation of the annual remuneration shall be determined by the resolution of the General Shareholders' Meeting electing the current membership of the Board of Directors.

The annual remuneration shall be paid to a member of the Board of Directors not later than three months after termination of the term of office of the current membership of the Board of Directors.

Should a member of the Board of Directors be also a member of a Board of Directors' Committee, the bonus of RUR 40 thousand shall be paid to him in addition to his quarterly remuneration; a member of the Board of Directors shall not be at the same time a member of more than two Committees of the Board of Directors.

This bonus for the Chairman of a Board of Directors' Committee shall be rated by a raising factor 1.25.

The Issuer's Annual General Shareholders' Meeting held on June 27, 2006 adopted the following resolutions (Minutes N 17 of June 27, 2006):

To approve the following rates of deductions for calculation of the annual remuneration to be paid to the members of the Board of Directors elected at the present Meeting:

0.26% of the Company's EBITDA for the reporting year as per the Company's IFRS 2006 financial statements;

0.78% of the Company's net profit allocated to dividend payment according to 2005 financial results.

According to the Provisions on the Company's Management Board approved by the Extraordinary General Shareholders' Meeting on January 21, 2003 (Minutes # 13) and amended on June 30, 2004

(Minutes of the Annual General Shareholders' Meeting # 15), June 27, 2006 (Minutes of the annual General Shareholders' Meeting # 17) size of remuneration and its distribution among the members of the Management Board shall be determined by the resolution of the Board of Directors of the Company.

According to the Provisions on the Remuneration to the Company's Management Board approved by the Board of Directors on September 6, 2005 (Minutes # 6) remuneration to the members of the Management Board shall be paid on the basis of performance results for each quarter. Total amount of a quarterly remuneration to the members of the Management Board shall be determined by the resolution of the Board of Directors of the Company but shall not exceed 150,000 rubles to each member of the Management Board for a quarter.

Size of remuneration shall be calculated on the basis of the following characteristics:

- execution of the basic planned economic parameters of the Company's budget;
- fulfillment of the decisions taken by General Shareholders' Meetings and Board of Directors of the Company;
- quality of preparation of materials for the Board of Directors meetings.

The item on definition of the size of quarterly remuneration to the Management Board shall be without fail considered by the Personnel and Rewards Committee of UTK"s Board of Directors.

The sum of quarterly remuneration to the Management Board determined by the resolution of the Board of Directors shall be distributed equally among the members of the Management Board.

The Board of Directors can take a decision on reduction of the total amount of quarterly remuneration to each membership of the Management Board being in office during the quarter. Total amount of such reduction may reach 100% of the maximal size of quarterly remuneration to the members of the Company's Management Board.

In addition, members of the Board of Directors and the Management Board of the Issuer who are the employees of "Southern Telecommunications Company" PJSC shall receive salaries and bonuses according to the staff list of "UTK" PJSC.

### 5.4. Data on the Structure and Terms of Reference of the Bodies of Control over Financial and Economic Operation of the Issuer

Description of the structure and terms of reference of the bodies of control over financial and economic operation of the Issuer in accordance with its Charter.

To exercise control over financial and economic operations, the Company creates an Auditing Commission, a special structural division exercising the internal control functions, and engages an external auditor.

The Auditing Commission is an independent control body of the Company, elected at the annual general meeting of the shareholders for a period till the next annual general meeting of the shareholders, with 5 members.

General Shareholders' Meeting may terminate Powers of several or all members of the Auditing Commission before the appointed time.

Should the powers of the members of the Auditing Commission be terminated before the appointed time, terms of reference of the new membership of the Auditing Commission shall be continued till the next annual General Shareholders' Meeting.

Should the actual number of the members of the Auditing Commission become less than half of the elected number, Board of Directors shall be obliged to call an extraordinary General Shareholders' Meeting for election of the members of the Auditing Commission. The remaining members of the Auditing Commission shall exercise their functions for a period till election of the new members of the Auditing Commission at the next extraordinary General Shareholders' Meeting.

The terms of reference of the Auditing Commission include:

- checking the reliability of the data contained in the reports and other financial documents of the Company;

- revealing any facts of violation of the procedure for book-keeping and submission of financial reports, established by the legal acts of the Russian Federation;
  - checking the observance of the legal standards in tax calculation and payment;
- revealing any facts of violation of the legal acts of the Russian Federation, in compliance with which the Company performs its financial and economic operations;
  - evaluating the economic advisability of financial and economic operations of the Company.

To ensure permanent internal control over the Company's economic activity a special structural department independent of the Company's executive organs should be formed which operation is to be controlled directly by the Company's Board of Directors.

Functions of such structural department, its operation, procedure of appointment of its workers and their responsibilities shall be determined in internal document approved by the Company's Board of Directors.

Data on the system of internal control over financial and economic activity of the Issuer:

Data on Internal Audit Department:

Period of work: created on 27.05.2003.

Key specialists:

- 1. Podgornaya Ljubov Yurievna Director of the Internal Audit Department.
- 2. Demchenko Marina Ivanovna Head of the audit section.

Basic functions of the Internal Audit Department:

Organization of integrated audit of financial and economic activity of the Company, its branches and structural units according to the standing orders approved by the Management Board. Integrated audit in the Company's branches shall be planned so that the specialists of the General Management can visit all branches of the Company minimum once in 3 years.

Performing audit in the General Directorate and the branches of the Issuer in accordance with the schedule of audit approved by the Board of Directors.

Experts of the Internal Audit Department and specialists engaged for carrying out audit must reveal mistakes, discrepancies and illegal actions during financial and economic operations transacted by the Company.

Sampling audit of financial and management reports of the Company, analysis of their reliability, estimation of timeliness of the reporting and its presentation.

Carrying out of unannounced inspections of cash departments and cash discipline in order to strengthen the system of internal control over safe keeping of money resources.

Performing sampling audit according to the programs approved by the director of the Internal Audit Department as well as sampling inventories to exercise control over safe keeping and effective usage of the Company's assets.

Participating in audit of subsidiaries as engaged specialists.

Working out recommendations and instructions on performing audit, specialized checks and integrated audit of financial and economic activity.

Preparation of proposals on elimination of infringements revealed during audit, inspections of tax and other state authorities (information of all sections of the internal audit Department, services and departments of General management and branches is integrated).

Control over fulfillment of plans aimed at elimination of the revealed infringements.

Carrying out of the independent analysis of financial and economic activity of the Company, its branches and structural divisions in all directions determined by the internal audit department.

Development of the programs of training and information seminars in order to eliminate typical infringements revealed during audit, integrated and tax inspections. Preparing information for

realization of actions aimed at optimization of taxation.

Monitoring of expenditures of means, funds for different projects or programs, sampling analysis of incomes and costs.

Preparing consultations on tax matters addressed to Chief Accountant, work check-up by the accounts services.

Preparation of the Company for external audit within its term of reference; analysis of work reports of external Auditors of the Company; making recommendations on elimination of the infringements revealed by auditors.

Regular work within the framework of any projects. Definition and analysis of possible external and internal risks during development and introduction of new projects in the Company and during the conclusion of contracts. Development of recommendations allowing to reduce the risk of separate operations or to minimize possible losses.

Gathering and analysis of information on the state of risk management system. Risks database maintenance.

Carrying out sampling inspections aimed at revealing and liquidation of debts and deficiencies, periodic control over fulfillment of obligations by the Company and its contractors.

Supervision of work of the personnel in the sphere of finances; control over the work of internal audit department in the branches.

Making reports on the done work, analytical and staff reports, opinions of experts.

Accountability of the Internal Audit Department:

The Internal Audit Department is functionally subordinate to the Board of Directors and administratively – to the General Director of the Company.

Interaction of the Internal Audit Department with the executive bodies of the Issuer and with the Board of Directors:

Presentation of the results of audits to the Management Board and results of work – to the Board of Directors of the Company, preparation of documents for work of the Board Audit Committee, informing the management on the audit results after and during the audit.

Interaction with the external auditor of the Issuer:

Measures on elimination of the infringements affecting reliability of the accounting reports, conducting meetings, discussing the results of audit performed by the Auditor of the Company and informing the branches on typical infringements.

Data on availability of the Issuer's internal document on protection of internal (inside) information.

Full text of the current version of the "Provisions on the procedure for using information on the activities of Public Joint –Stock Company "Southern Telecommunications Company" or on its securities and transactions with them, unavailable to the general public, whose illegal use or disclosure may have a material effect on the market value of securities of Public Joint –Stock Company "Southern Telecommunications Company", approved by the Board of Directors of "UTK" PJSC, Minutes No. 40 of June 29, 2005, can be viewed on the corporate website <a href="http://www.stcompany.ru">http://www.stcompany.ru</a>.

#### 5.5. Information on the Members of the Auditing Commission

Frolov Kirill Viktorovich (Chairman)

Year of birth: 1977

Education: *higher education* 

Positions held during the last 5 years:

| Period          | Company            | Position held                     |
|-----------------|--------------------|-----------------------------------|
| 2000 – 2001     | LLC "A-Hold"       | auditor                           |
| 2001 – till now | "Svyazinvest" OJSC | Deputy Director of Internal Audit |

| Period          | Company          | Position held                       |
|-----------------|------------------|-------------------------------------|
|                 |                  | Department                          |
| 2002-2002       | "Amursvyaz" OJSC | Member of the Board of Directors    |
| 2006 – till now | "UTK" PJSC       | Chairman of the Auditing Commission |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Loshakov Dmitry Anatolievich

Year of birth: 1975

Education: higher education

Positions held during the last 5 years (including as a by-worker):

| Period                   | Company                           | Position held  |
|--------------------------|-----------------------------------|--|
| 2000 – 2002              | CJSC "Unicon/MS consulting group" | Expert, consultant   |
| 2002 - 2003              | OJSC "Rospechat"                  | Head of the Monitoring Department  |
| 2003 – till present time | "Svyazinvest" OJSC                | Senior specialist of the section for investment projects of the Economic planning and budgeting Department |
| 2005 – till now          | "UTK" PJSC                        | Member of the Auditing Commission  |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

Feoktistova Natalia Vladimirovna

Year of birth: 1966

Education: higher education

Positions held during the last 5 years:

| Period                   | Company  | Position held  |
|--------------------------|--|--|
| 1998 - 2000              | "Svyazinvest" OJSC                             | Senior specialist  |
| 2000 - 2004              | "Svyazinvest" OJSC                             | Chief specialist   |
| 2001 - 2002              | OJSC "Electrosvyaz" of the<br>Ulianovsk region | Member of the Board of Directors                                   |
| 2001 - 2002              | "Kirovelectrosvyaz" OJSC                       | Member of the Board of Directors                                   |
| 2004 - 2005              | "Svyazinvest" OJSC                             | Head of the group for work with associated companies               |
| 2005 – till present time | "Svyazinvest" OJSC                             | Head of the section of analysis and improvement of the legislation |
| 2006 - till present time | "Dalsvyaz" OJSC                                | Member of the Board of Directors                                   |
| 2006 - till present time | "Uralsvyazinform" OJSC                         | Member of the Auditing Commission                                  |
| 2006 - till present time | "Mobitel" CJSC                                 | Inspector  |
| 2005 - 2006              | "Volgatelecom" OJSC                            | Member of the Auditing Commission                                  |
| 2005 - 2005              | "Informatsionnie tehnologii<br>svyazi" OJSC    | Member of the Board of Directors                                   |
| 2004 - 2006              | "Mobiltelecom" OJSC                            | Member of the Board of Directors                                   |
| 2006 - till present time | "UTK" PJSC                                     | Member of the Auditing Commission                                  |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Zubova Tatiana Yurievna

Year of birth: 1960

Education: higher education

Positions held during the last 5 years:

| Period                   | Company               | Position held  |
|--------------------------|-----------------------|--|
| 1994 - 2002              | RAO «EES Rossii»      | Head of accounting reports section of Accounting Department          |
| 2003 – 2004              | "Svyazinvest" OJSC    | Chief specialist of the methodology section of Accounting Department |
| 2004 - till present time | "Svyazinvest" OJSC    | Deputy head of the methodology section of Accounting Department      |
| 2005 - till present time | "Volgatelecom" OJSC   | Member of the Auditing Commission                                    |
| 2005 - 2006              | "Startcom" CJSC       | Auditor  |
| 2005 - 2006              | "Yeniseytelecom" CJSC | Member of the Auditing Commission                                    |

| Period                   | Company    | Position held                     |
|--------------------------|------------|-----------------------------------|
| 2006 – till present time | "UTK" PJSC | Member of the Auditing Commission |

Share in the Issuer's authorized capital: *none* Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in

accordance with his rights on the Issuer's options owned by him: *none* 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Ganeeva Alla Aljbertovna

Year of birth: 1951

Education: higher education

Positions held during the last 5 years:

| Period                   | Company  | Position held  |
|--------------------------|--|--|
| 2000 – till present time | "Svyazinvest" OJSC                             | Head of the section of technical maintenance of telecommunication networks |
| 1996 - 2002              | OJSC "Electrosvyaz" of the Kaliningrad region  | Chairman of the Board of Directors   |
| 1999 – 2002              | OJSC "Svyazinform" of the<br>Mordovia Republic | Chairman of the Board of Directors   |
| 2003 – till present time | "Dalsvyaz" OJSC                                | Member of the Management Board   |
| 2005 - till present time | "Volgatelecom" OJSC                            | Member of the Management Board   |
| 2006 - till present time | "UTK" PJSC                                     | Member of the Auditing Commission  |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: *none* 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### **5.5.1. Specialists of the Internal Audit Department:**

Podgornaya Ljubov Yurievna

Date of birth: 1964

Education: higher education

#### Posts held during the last 5 years:

| Period         | Company                 | Position held  |
|----------------|-------------------------|--|
| 1998 - 2002    | "RCAU Audit Alyans" Ltd | Chief auditor  |
| 2002 – 2004    | "UTK" PJSC              | Head of the Section of Internal<br>Audit               |
| 2004 – 2005    | "UTK" PJSC              | Head of the Section of methodology and risk management |
| 2005- till now | "UTK" PJSC              | Director of the Internal Audit<br>Department           |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none*Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: *none* 

#### Demchenko Marina Ivanovna

Date of birth: 1957

Education: *higher education*Posts held during the last 5 years:

| Period          | Company               | Position held                    |  |
|-----------------|-----------------------|----------------------------------|--|
| till 2002       | "Maxima" Ltd.         | Chief auditor                    |  |
| 2002-2003       | "Firm "ROS-Audit" Ltd | Senior auditor                   |  |
| 2003 – 2004     | "UTK" PJSC            | Senior auditor                   |  |
| 2004- 2005      | "UTK" PJSC            | Acting head of the audit section |  |
| 2005 – till now | "UTK" PJSC            | Head of the Audit Section        |  |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none*Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options

owned by him: none

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Marienko Tatiana Petrovna

Date of birth: 1958

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company                  | Position held |
|-----------------|--------------------------|---------------|
| 2000 - 2001     | "Audit firm "Egida" Ltd. | Auditor       |
| 2001-2004       | "ROS-Audit" Ltd          | Auditor       |
| 2004 – till now | "UTK" PJSC               | Auditor       |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: *none* 

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Kior Yevgenia Anatolyevna

Date of birth: 1979

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company                          | Position held     |
|-----------------|----------------------------------|-------------------|
| 2001 - 2003     | "Agropromaudit" CJSC             | Accountant-expert |
| 2003-2004       | "Unicon" CJSC (Krasnodar branch) | Expert            |
| 2004 – till now | "UTK" PJSC                       | Auditor           |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: *none* 

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

Lants Alexander Borisovich

Date of birth: 1975

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company            | Position held |
|-----------------|--------------------|---------------|
| 1998 - 2003     | "Account-Yug" Ltd. | Legal adviser |
| 2003-2004       | "BDO Unicon" CJSC  | Expert        |
| 2004 – till now | "UTK" PJSC         | Auditor       |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Kramarenko Antonina Anatolievna

Date of birth: 1957

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company     | Position held                             |
|-----------------|-------------|---|
| 2001-2005       | "CMTO" CJSC | Chief accountant                          |
| 2005 – till now | "UTK" PJSC  | Senior specialist of the Audit<br>Section |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: *none* 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Balyakina Oksana Aleksandrovna

Date of birth: 1978

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company            | Position held   |
|-----------------|--------------------|---|
| 2000 - 2002     | "Audit Alyans" LLC | Auditor   |
| 2002 – till now | "UTK" PJSC         | Senior specialist of the Section of methodology and risk management |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: none

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options owned by him: **none** 

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

#### Parfyonova Zhanna Arkadievna

Date of birth: 1983

Education: higher education

#### Posts held during the last 5 years:

| Period          | Company                        | Position held  |
|-----------------|--------------------------------|--|
| 2003 - 2005     | "FinCon" LLC                   | Auditor  |
| 2005 - 2006     | Krasnodar branch of Impeksbank | Inspector on credits   |
| 2006 – till now | "UTK" PJSC                     | Specialist of the Section of<br>methodology and risk<br>management |

Share in the Issuer's authorized capital: none

Share of the Issuer's common stock: none

Amount of the Issuer's shares of each category (type) that can be acquired by such person in accordance with his rights on the Issuer's options owned by him: **none** 

Share in the authorized capital of the Issuer's subsidiaries and associates: none

Share of the common stock of the Issuer's subsidiaries and associates: *none* 

Amount of the shares of each category (type) of the Issuer's subsidiaries and associates that can be acquired by such person in accordance with his rights on the subsidiaries and associates' options

owned by him: none

Data on any immediate family member that is the Issuer's executive officer or/and a member of the Issuer's internal or external audit committees: **none** 

### 5.6. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Expenses for the Control Body over the Financial and Economic Activities of the Issuer

Data on the Amount of all kinds of remuneration paid by the Issuer during the last complete financial year for Each of the Issuer's Control Body over the Financial and Economic Activities and data on existing agreements in respect of remunerations in the current fiscal year.

| Description  | Salary    | Bonus   | Commission,<br>benefits,<br>reimbursement<br>of expenses and<br>other property<br>provisions | Total     |
|--|-----------|---------|--|-----------|
| 2005   |           |         |  |           |
| Members of the Auditing<br>Commission, RUR         | 927,053   | 174,267 | 1,882,913  | 2,984,233 |
| Specialists of the Internal Audit Department, RUR* | 1,482,598 | 326,224 | 66,309   | 1,875,131 |

<sup>\*</sup> Amount of remuneration paid to L. Yu. Podgornaya who was the member of the Auditing Commission and the Internal Audit Department in 2005 is included in the specified amount of remuneration paid to the members of the Auditing Commission. Amount of remuneration paid to I. V. Prokofieva who was the member of the Management Board and the Auditing Commission in 2005 is included in the specified amount of remuneration paid to the members of the Management Board

According to item 7.4. of the Provisions on the Auditing Commission of "UTK" PJSC, approved by the General Shareholders' Meeting of 30 May 2001 (Minutes  $N_2$  10 of 30.05.2001) and amended by the General Shareholders' Meetings of June 21,2002 (Minutes  $N_2$  12) and of June 30, 2004 (Minutes  $N_2$  15), remuneration to each member of the Auditing Commission during execution of his duties shall be paid quarterly in the amount of 150,000 rubles. Quarterly remuneration to the Chairman of the Auditing Commission shall be rated by a raising factor 1.3. Remuneration for the quarter in which the Auditing Commission has been re-elected shall be paid to the members of the Auditing Commission in proportion to the time worked in the quarter.

Members of the Auditing Commission who are employees of "Southern Telecommunications Company" PJSC shall receive salaries and bonuses according to the Collective Agreement of "UTK" PJSC.

Specialists of the Internal Audit Department of "Southern Telecommunications Company" PJSC receive salaries and bonuses according to the staff list of "UTK" PJSC.

# 5.7. Data on the Number of and Generalized Data on the Education and Composition of the Issuer's Workers (Employees) and on Any Changes in the Number of the Issuer's Workers (Employees)

Average number of workers (employees) of the Issuer including employees working in its branches and representative offices, as well as the size of deductions for wages and social security:

| Description                          | 2Q 2006 |
|--------------------------------------|---------|
| Average payroll number of employees, | 35,584  |

| people  |           |
|---|-----------|
| Share of the Issue's employees having higher education, % | 28.25     |
| Wages fund, RUR ths                                       | 1,063,338 |
| Social expenditures, RUR ths                              | 265,839   |
| Total expenses, RUR ths                                   | 1,329,177 |

Data are presented according to the form of the statistical reporting 1-T (Annual) pursuant to the Instruction on structure of wage fund and social payments approved by the decision of Goskomstat of the Russian Federation № 116 of 24.11.2000 as agreed with Economic Development Ministry of the Russian Federation, Ministry of Labor of the Russian Federation, the Central Bank of Russia.

In 1H2006 the average number of employees decreased by 6.4% over !H2005. This change of the staff size in the period under report is not essential for the Issuer and is due to planned staff cuts.

The information on the employees (workers) of the Issuer having considerable impact on its financial and economic operations:

#### There are no such employees.

Trade-union body of the Issuer.

The Krasnodar regional territorial trade-union organization of telecommunications workers of the All-Russian trade union of the Russian Federation. On 6 October 1999 the first constituent conference of the trade-union organization was held.

### 5.8. Data on Any Obligations of the Issuer to Workers (Employees) Concerning the Possibility of their Participation in the Authorized Capital (Unit Investment Fund) of the Issuer

No agreements or obligations of the Issuer have been provided for concerning the possibility of Issuer's workers (employees) participation in its authorized capital (unit investment fund).

Share of participation in the authorized capital (unit investment fund) of the Issuer (number of the Issuer's ordinary shares – joint-stock company), which can be acquired by employees (workers) of the Issuer under agreements or obligations of the Issuer concerning the possibility of Issuer's workers (employees) participation in its authorized capital (unit investment fund):

#### There are no such agreements or obligations.

Data on granting or possibility of granting of the Issuer's options to employees (workers) of the Issuer: *There are no such agreements or obligations.* 

# VI. Data on the Issuer's Participants (Shareholders) and on Party-Related Transactions made by the Issuer

#### 6.1. Data on Total Number of Shareholders of the Issuer:

Total number of parties registered in the shareholders register of the issuer as of the date of the end of the last quarter under report: 25,576

Total number of nominal holders of issuer's shares: 22

6.2. Data on the Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund) or at least 5 per cent of its common stock, as well as

data on participants (shareholders) of such parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of their common stock

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital:

**6.2.1.** Full registered name: *Investitsionnaya Kompaniya Svyazi - Open Joint-Stock Company* 

Abbreviated registered name: "Svyazinvest" OJSC

TIN: 7710158355

Place of business: str., 2, 55 Plyushchikha, Moscow, Russia, 119121

Share in the Issuer's authorized capital: 38.16 %

Share of the Issuer's common shares owned by the shareholder: 50.69%

Parties, holding at least 20 per cent of the authorized capital of an issuer's shareholder (participant):

Full registered name: Federal agency on federal property management

Abbreviated registered name: Federal agency on federal property management

TIN: 7710542402

Place of business: 9 Nikolsky per., Moscow, 103685

Share in the authorized capital of the Issuer's shareholder (participant): 75 % - 1 share

Voting stock share: 75 % - 1 share

Share in the Issuer's charter capital: *none*Share of the Issuer's common stock: *none* 

Full registered name: *MUSTSCOM LIMITED*Abbreviated registered name: *Mustcsom Ltd* 

TIN: not applied

Place of business: *3 Themistoklis Dervis Street Julia House CY-1066 Nicosia, Cyprus* Share in the authorized capital of the Issuer's shareholder (participant): *25%* + *1 share* 

Voting stock share: 25% + 1 share

Share in the Issuer's charter capital: *none* Share of the Issuer's common stock: *none* 

6.2.2. Full registered name: *Depository Clearing Company - Private Joint -Stock Company (nominal holder)* 

Abbreviated name: "DCC" ZAO

Mailing address: 31/B, Shabolovka Str, building 4, Moscow, 115162

Phone: (095) 956-09-99 Fax: (095) 232-68-04 e-mail: dcc@dcc.ru

Information about the license of the professional participant of the securities market:

License for depository activity № 177-06236-000100 issued by the RF FCSM on October 9, 2002, unlimited

Number of ordinary shares of the Issuer registered in the register of the Issue's shareholders under the name of this nominal holder, shares: 489,212,109

6.2.3. Full registered name: UBS Nominees Private Company (nominal holder)

Abbreviated name: "UBS Nominees" CJSC

Place of business: 2, Paveletskaya Pl., building 2, Moscow, 115054

Phone: (095) 258-52-00 fax: (095) 725-41-70

e-mail: custody@brunswickubs.com

Information about the license of the professional participant of the securities market:

License for depository activity № 177-04885-000100 issued by the RF FCSM on 13.03.2001, unlimited

Number of ordinary shares of the Issuer registered in the register of the Issue's shareholders under the name of this nominal holder, shares: 142,368,898

### 6.2.4. Full registered name: Closed Joint –Stock Company Commercial bank "CITYBANK" (nominal holder)

Abbreviated name: CJSC CB "Citibank"

Location: 8-10, Gashek Str., Moscow, 125047

Phone: (095) 725-67-36 Fax: (095) 251-46-58

Information about the license of the professional participant of the securities market:

License for depository activity № 177-02719-000100 issued by the RF FCSM on 01.11.2000, unlimited

Number of ordinary shares of the Issuer registered in the register of the Issue's shareholders under the name of this nominal holder, shares: 87,714,320

### 6.2.5. Full registered name: "ING BANK (EVRASIA) ZAO" (Closed Joint –Stock Company) (nominal holder)

Abbreviated name: "ING BANK (EVRASIA) ZAO" (CJSC)

Location: 36, Krasnoproletarskaya Str., Moscow, Russia, 127473

Phone: (095) 755-54-00 Fax: (095) 755-54-99 e-mail: mail@ibimos.ru

Information about the license of the professional participant of the securities market:

License for depository activity № 177-03728-000100 issued by the RF FCSM on 07.12.2000, unlimited

Number of ordinary shares of the Issuer registered in the register of the Issue's shareholders under the name of this nominal holder, shares: 259,884,339

## 6.3. Data on the share of the state or the municipal unit in the authorized capital of the Issuer and on availability of a special right ("golden share")

Data on the share of the state (municipal unit) in the authorized capital of the Issuer:

Share of the Issuer's authorized capital owned by the state (municipality): 0.00028%

Manager of the block: Regional state specialized organization "Fund of State Property of the Krasnodar Krai"

Location: 176, Krasnaya Str., Krasnodar, 350020

A special right of participation for the Russian Federation, entities of the Russian Federation or municipal entities in managing the Issuer ('golden share'):

no such special right is provided for

Share of the Issuer's authorized capital owned by the state (municipality): 0.09190%

Manager of the block: Specialized state organization under the Government of the Russian Federation "Russian Fund of Federal Property"

Location: 9, Leninsky prospect, Moscow, 109049

A special right of participation for the Russian Federation, entities of the Russian Federation or municipal entities in managing the Issuer ('golden share') its term of validity:

#### no such special right is provided

Share of the Issuer's authorized capital owned by the state (municipality): 0.00031%

Manager of the block: Administration of Federal Mail Service of the Volgograd Region

Location: 9, Mira Str., Volgograd, 400066

A special right of participation for the Russian Federation, entities of the Russian Federation or municipal entities in managing the Issuer ('golden share'), its term of validity:

no such special right is provided

### 6.4. Data on Restrictions for Participation in the Authorized Capital (Unit Investment Fund) of the Issuer

Any restrictions of the number of shares held by one shareholder and/or their aggregate face value, and/or the maximum number of votes granted to one shareholder established by the Charter of the issuer, which is a joint-stock company:

The Charter of the issuer has provided for no such restrictions.

Any restrictions of the share of foreign parties participation in the authorized capital of the issuer established by the legislation of the Russian Federation or by other standard legal acts of the Russian Federation:

there are no such restrictions

# 6.5. Data on changes in the composition and size of participation of the Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund) or at least 5 per cent of its common stock

| Full registered name   | Abbreviated name    |       | Share o common shares, % |
|--|---------------------|-------|--------------------------|
| Date of annual General Shareholders' Mee                             | eting: 31.05.2000   |       |                          |
| Cut-off date: 10.04.2000   |                     |       |                          |
| Open Joint –Stock Company "Investment communication Company"         | Svyazinvest" OJSC   | 38.00 | 50.67                    |
| Date of annual General Shareholders' Mee<br>Cut-off date: 14.04.2001 | eting: 30.05.2001   |       |                          |
| Open Joint –Stock Company "Investment communication Company"         | 'Svyazinvest'' OJSC | 38.00 | 50.67                    |
| THE BANK OF NEW YORK TINTERNATIONAL NOMIN                            |                     |       | 5.43                     |
| Date of annual General Shareholders' Mee                             | eting: 21.12.2001   |       |                          |
| Cut-off date: 05.11.2001   |                     |       |                          |
| Open Joint –Stock Company "Investment communication Company"         | Svyazinvest" OJSC   | 38.00 | 50.67                    |
| Date of Annual General Shareholders' Me<br>Cut-off date: 03.05.2002  | eeting: 21.06.2002  |       |                          |

| Full registered name                   | Abbreviated name                              | Share in the charter capital, % | Share of common shares, % |
|--|---|---------------------------------|---------------------------|
|  | "Svyazinvest" OJSC                            |                                 |                           |
| "Investment communication Company"     |   | 38.00                           | 50.67                     |
| CJSC "LEADER" D.U.                     | CJSC "LEADER" D.U.                            | 7.26                            | 9.68                      |
| Date of annual General Shareholders' M | eeting: 21.01.2003                            |                                 |                           |
| Cut-off date: 21.11.2002               |   |                                 |                           |
| Open Joint -Stock Company              | "Svyazinvest" OJSC                            |                                 |                           |
| "Investment communication Company"     |   | 38.16                           | 50.69                     |
| Date of Annual General Shareholders' M |   |                                 |                           |
| Cut-off date: 08.05.2003               |   |                                 |                           |
| Open Joint -Stock Company              | "Svyazinvest" OJSC                            |                                 |                           |
| "Investment communication Company"     |   | 38.16                           | 50.69                     |
| Date of Annual General Shareholders' M | leeting: 30.06.2004                           |                                 |                           |
| Cut-off date: 14.05.2004               |   |                                 |                           |
| Open Joint -Stock Company              | "Svyazinvest" OJSC                            |                                 |                           |
| "Investment communication Company"     |   | 38.16                           | 50.69                     |
| Closed Joint -Stock Company            | CJSC "Leader" (Pension fi                     | ınd                             |                           |
| "Leader" (Pension fund assets          | assets management compa                       |                                 |                           |
| management company) D.U.               | D.U.  | 5.84                            | 5.46                      |
| Date of Annual General Shareholders' M | Ieeting: 30.06.2005                           |                                 |                           |
| Cut-off date: 11.05.2005               |   |                                 |                           |
| "Investment communication Company"     | "Svyazinvest" OJSC  CJSC "Leader" (Pension fi | 38.16                           | 50.69                     |
| 1 2                                    | assets management compa                       |                                 |                           |
| management company) D.U. NPF           |   | 11y )                           |                           |
| "Gasfond"                              |   | 7.27                            | 7.40                      |
|  | Fenway Services Limited                       |                                 |                           |
|  |   | 4.20                            | 5.57                      |
| Date of Annual General Shareholders' M | leeting: 27.06.2006                           | •                               |                           |
| Cut-off date: 11.05.2006               |   |                                 |                           |
| Open Joint -Stock Company              | "Svyazinvest" OJSC                            |                                 |                           |
| "Investment communication Company"     | -   | 38.16                           | 50.69                     |
|  | CJSC "Leader" (Pension                        |                                 |                           |
| · ·                                    | fund assets management                        |                                 |                           |
|  | company) D.U. NPF                             | <b>7</b> 2 -                    | <b>5</b> 50               |
| "Gasfond"                              | "Gasfond"                                     | 7.35                            | 7.50                      |
| JP MORGAN CHASE BANK N.A.              | JP MORGAN CHASE                               |                                 |                           |
|  | BANK N.A.                                     | 5.84                            | 7.76                      |
| FIM Securities Ltd                     | FIM Securities Ltd                            | 4.01                            | 5.32                      |

#### 6.6. Data on Related-Party Transactions Made by the Issuer

Information on effected interest party transactions approved by each governing body of the

| issuel.     |                                 |
|-------------|---------------------------------|
| Description | 2 <sup>nd</sup> quarter of 2006 |

| Description                       | 2 <sup>nd</sup> quarter of 2006 |
|-----------------------------------|---------------------------------|
| Total number of transactions      | 21                              |
| Total amount of transactions, RUR | 120,160,573.4                   |

#### Price of transaction cannot be determined under some contracts.

Transaction (a group of interrelated transactions) with the price of 5 and more per cent of the balance value of the issuer's assets as determined based on the data of its accounts and reports as of the last reporting date: there have been no such transactions in the second quarter of 2006

Information on the related-party transactions effected by the Issuer:

| Description                       | 2Q2006        |  |  |
|-----------------------------------|---------------|--|--|
| Total amount of transactions, RUR | 120,160,573.4 |  |  |

Price of the transaction cannot be determined under some contracts.

Party-related transaction (a group of interrelated transactions), the decision on approving which was not taken by the Board of Directors (Supervisory Board) or the general meeting of the shareholders (participants) of the issuer in the cases when such approval was obligatory according to the laws of the Russian Federation: *there have been no such transactions in the period under report* 

#### 6.7. Data on the amount of accounts receivable

| Description                             | 2Q2006        |
|---|---------------|
| Accounts receivable, total, RUR         | 1,785,165,000 |
| Overdue accounts receivable, total, RUR | 151,923,000   |

Information on the structure of the accounts receivable of the Issuer with the indication of the time of obligations execution:

As of June 30, 2006.

| T  | Period in which the debt arises |                  |  |  |
|--|---------------------------------|------------------|--|--|
| Type of accounts receivable  | within 1 year                   | more than 1 year |  |  |
| Accounts receivable from buyers and customers, RUR                               | 1,231,700,000                   | 644,000,         |  |  |
| Including overdue, RUR   | 112,819,000                     | X                |  |  |
| notes receivable, RUR  | 0                               | 0,               |  |  |
| Including overdue, RUR   | 0                               | X                |  |  |
| debts of participants (founders) by contributions to the authorized capital, RUR | 0                               | 0,               |  |  |
| Including overdue, RUR   | 0                               | X                |  |  |
| advances distributed, RUR  | 120,886,000                     | 0,               |  |  |
| Including overdue, RUR   | 15,351,000                      | X                |  |  |
| Other debtors, RUR   | 417,768,000                     | 14,168,000       |  |  |
| Including overdue, RUR   | 23,753,000                      | X                |  |  |
| Receivables, total, RUR  | 1,770,354,000                   | 14,811,000       |  |  |
| Including overdue, RUR   |                                 | X                |  |  |

Information on debtors for which account no less than 10 percent of the total debts:

There are no such debtors.

telecom services to privileged customers amounted to 483,112,248 rubles as of 30 June 2006.

## VII. The Issuer's Accounts and Reports and Other Financial Information

7.1. The Issuer's Annual accounts and reports

Annual accounting reports of the Issuer are not to be included in the quarterly report for the second quarter.

- 7.2. Issuer's Quarterly Accounts and Reports for the Last Completed Quarter under Report See Annex 2 (Forms 01, 02)
- 7.3. Issuer's Consolidated Accounts for the Last Completed Fiscal Year See Annex 4.
- 7.4. Data on the Accounting Policy of the Issuer

See Annex 3

7.5. Data on the Total Amount of Exports and on the Share of Exports in the Total Volumes of Sales

The Issuer does not export any services

# 7.6. Value of Issuer's Immovable property and Data on Essential Changes that Have Taken Place in the Composition of Issuer's Property after the Date of Expiry of the Last Completed Fiscal Year

| Description                    | 30.06.2006     |
|--------------------------------|----------------|
| Total value of immovables, RUR | 42,376,554,547 |
| Depreciation charges, RUR      | 63,638,403     |

Information about the estimation of immovable property.

During 12 months before the date of the end of the quarter under report, no valuation of immovables owned or leased by the Issuer on a long-term basis.

Data on any essential changes that have taken place in the composition of Issuer's immovable property as well as on any acquisitions or retirement of any other property of the Issuer, if the balance sheet value of such property exceeds 5% of the balance sheet value of the Issuer's assets, and data on any other essential changes that have taken place in the composition of Issuer's property after the date of expiry of the last completed fiscal year till the expiry date of the quarter under report

There have been no essential changes.

### 7.7. Data on Issuer's Participation in Any Court Proceedings, if Such Participation May Materially Affect Financial or Economic Operation of the Issuer

Data on Issuer's Participation in Any Court Proceedings (with indication of imposed sanctions), if Such Participation May Materially Affect Financial or Economic Operation of the Issuer, during the three years preceding the expiry date of the quarter under report.

In July 2005 the Ministry of Finance of the Russian Federation advanced a claim to the Issuer concerning the repayment of debts due to Vnesheconombank valued at 28,200,871.31 Euro as of June 30, 2006.

Sanctions imposed on the Issuer: none

The Issuer negotiates with representatives of the Ministry of Finance of the Russian Federation on re-structuring of the specified debts.

The parties agreed to settle the claim through amicable agreement which is now being prepared for signing. The hearing of the case has been postponed till October 16, 2006.

In 4Q2005 "UTK" PJSC brought the case before the arbitration court to contest tax authorities' claim, namely, Decision N 9 of 16 December 2005 resulting in back-tax claim N198 (ref. N58-11-09/7257) of 21 December 2005 issued to "Southern Telecommunications Company" PJSC. According to the Decision underpaid taxes amounted to 677,979,856.04 rubles and the amount of penalties interest made 240,261,304.64 rubles; the underpaid taxes and penalties should be paid till 30 December 2005. At present the hearing of the case has been transferred to 13 September 2006. Similar tax claims were received by "Dalsvyaz" OJSC and "CenterTelecom" OJSC. Analysts believe that the problem belongs not to the Company but to the telecommunication sector and should be solved at the corresponding administrative level.

## VIII. Extra Data on the Issuer and the Issued Securities Placed by the Issuer

#### 8.1. Extra Data on the Issuer

#### 8.1.1. Data on the Amount and Structure of the Authorized Capital (Unit Fund) of the Issuer

Amount of the Issuer's authorized capital as of the date of the expiry of the last quarter under report (rubles): 1, 297, 779, 384.66

| Category        | Number, shares | Par value, RUR | Total par value,<br>RUR | Share in the Issuer's authorized capital, % |
|-----------------|----------------|----------------|-------------------------|---|
| Common stock    | 2,960,512,964  | 0.33           | 976,969,278.12          | 75.280074                                   |
| Preferred stock | 972,151,838    | 0.33           | 320,810,106.54          | 24.719926                                   |
| TOTAL           | 3,932,664,802  | 0.33           | 1,297,779,384.66        | 100.00000                                   |

Data on the part of the Issuer's shares circulating outside the Russian Federation:

Category of stock circulating outside the Russian Federation: *ordinary shares* 

Percentage of stock circulating outside the Russian Federation in the total number of the stock of the respective category: 7.62 % (as of 30.06.2006).

Name and location of the foreign issuer whose securities certify the rights in respect of the Issuer's shares of the respective category:

Name: "JPMorgan Chase Bank "

Location: Morgan Guaranty Trust Company of New York ADR Department, 60 Victoria Embankment, London EC4Y 0JP, United Kingdom

Brief description of the program (type of program) for the issue of foreign issuer's securities certifying the rights in respect of the stock of the respective category:

Level 1 ADR program was established on February 5 1998 according to which ordinary registered shares of "Southern Telecommunications Company" PJSC are traded. On April 23, 2002 the Company's Level 1 ADR program was transferred from The Bank of New York to JP Morgan Chase Bank, which at present is the Company's ADR Depositary. The Deposit Agreement among the Company and JP Morgan Chase Bank was signed on April 22, 2002 and restated on December 15, 2002 in connection with reorganization.

One unit of American Depositary Receipt represents 50 common shares of the Company.

Total amount of emissive securities permitted for circulation outside the Russian Federation is 2,102,078,765 shares; their total nominal value reaches 693, 685, 992.45 rubles.

Data on obtaining permission from the Federal Commission for circulation of issuer's stock of the respective category outside the Russian Federation:

According to the Decree of FCSM N 1819/r of 24.12.2002 circulation of "UTK" PJSC common registered non-documentary shares outside the Russian Federation is permitted in the form of securities of foreign issuers issued under foreign legislation and certifying the rights in respect to UTK's registered non-documentary ordinary shares.

Name of foreign professional participants of the securities market (organizer of trade) through whom foreign issuer's securities certifying the rights in respect of issuer's shares circulate:

The Company's ADRs are quoted on the US over-the-counter market, and in Europe – Frankfort and Berlin Stock Exchanges and NEWEX (Vienna, Austria)

| Name                                 | CUSIP (WKN) | ADR ticker | ISIN         |
|--------------------------------------|-------------|------------|--------------|
| US over-the-counter market (OTC USA) | 843899105   | STJSY      | S1843899105  |
| Frankfort Stock Exchange (FWB)       | 912640      | KUE        | US5011671006 |
| Berlin Stock Exchange                | 912640      | KUBNy      | US8438991056 |
| NEWEX (Vienna, Austria)              | 912640      | KUE        | US8438991056 |

Other data on the Issuer's shares circulating outside the Russian Federation specified at the issuer's own discretion:

No other data

#### 8.1.2. Data on Changes in the Amount of the Authorized Capital (Unit Fund) of the Issuer

Data on the Amount and Structure of the Authorized Capital of the Issuer and its changes during the last five complete financial years preceding the date of expiry of the quarter under report as well as during the reporting quarter:

| Amount and structure of the authorized capital as at the beginning of the period, RUR | Name of the Issuer's<br>governing body which took<br>the decision on the change of<br>the authorized capital | Date and number of the minutes of the meeting (session) of the Issuer's governing body at which the decision on the change of the authorized capital was taken | Amount of the<br>authorized capital<br>after the change,<br>RUR | Character of the change      |
|---|--|--|---|------------------------------|
| 2000 - no changes   |  |  |   |                              |
| 2001 – no changes   |  |  |   |                              |
|   |  | 2002   |   | 7                            |
| 506,142, 862.50   | Board of Directors   | Minutes of the Board of Directors<br>№16 of 18.11.2002   | 1,297,779,384.66  | Conversion at reorganization |
| Common stock: 1,150,323,325   |  |  |   |                              |
| Total volume (RUR): 379,606,697.25  |  |  |   |                              |
| Share in the authorized capital: 75.00 %  |  |  |   |                              |
| Preferred stock: 383,442,925  |  |  |   |                              |
| Total volume (RUR):   |  |  |   |                              |
| 1 265 361 65.25   |  |  |   |                              |
| Share in the authorized capital: 25.00 %  |  |  |   |                              |
|   |  | 2003   |   |                              |

| Amount and structure of the authorized capital as at the beginning of the period, RUR | Name of the Issuer's<br>governing body which took<br>the decision on the change of<br>the authorized capital | Date and number of the<br>minutes of the meeting (session)<br>of the Issuer's governing body<br>at which the decision on the<br>change of the authorized<br>capital was taken | Amount of the<br>authorized capital<br>after the change,<br>RUR | Character of the change      |  |  |
|---|--|---|---|------------------------------|--|--|
| 1,297,779,384.66  | Board of Directors   | Minutes of the Board of Directors<br>№16 of 18.11.2002  | 1,297,779,384.66  | Conversion at reorganization |  |  |
| Common stock: 2,960,512,964   |  |   |   |                              |  |  |
| Total volume (RUR): 976,969,278.12  |  |   |   |                              |  |  |
| Share in the authorized capital: 75.28 %  |  |   |   |                              |  |  |
| Preferred stock: 972,151,838<br>Total volume (RUR): 320,810,106.54                    |  |   |   |                              |  |  |
| Share in the authorized capital: 24.72 %  |  |   |   |                              |  |  |
| 2004- no changes  |  |   |   |                              |  |  |
| 2005– no changes  |  |   |   |                              |  |  |
| 2Q2006 – no changes   |  |   |   |                              |  |  |

#### 8.1.3. Data on Formation and Use of the Reserve and other Funds of the Issuer

Name of the fund: pursuant to the Federal Law "On Joint -Stock Companies" the Issuer shall establish the reserve fund.

Size of the fund stipulated by the constituent documents: 5 percent of the legal capital.

The Company shall pay the compulsory annual contributions being not less than 5 percent of the net profit into the reserve fund until it reaches the prescribed size.

The objective of the reserve fund shall be covering the Company losses, redeeming the Company's bonds and repurchasing the Company's shares should other assets be insufficient.

Reserve fund shall not be used for any other purpose.

RUR ths

| Description                                    | 30.06.2006 |
|--|------------|
| The fund's size in money terms, RUR            | 64,889,000 |
| The fund's size in % of the charter capital, % | 5          |
| Restitution of the fund during the year, RUR   | -          |
| Reserve funds used during the year, RUR        | -          |
| Purpose of the reserve fund usage              | -          |
|  |            |

Other funds from the Company's net income have not been created.

### 8.1.4.Data on the Procedure of Calling and Holding the Meeting of the Supreme Governing Body of the Issuer

Name of the supreme governing body of the issuer: *General Shareholders' Meeting* 

Procedure of notifying the shareholders (participants) on holding the meeting of the supreme governing body of the issuer:

Notice of the General Shareholders' Meeting shall be given not later than 30 days before its opening. Should the proposed agenda of the Extraordinary General Shareholders' Meeting include the issue on election of the Company Board of Directors, notification of the

Extraordinary General Shareholders' Meeting shall be made not later than 50 (fifty) days before the meeting.

Should an Extraordinary General Shareholders' Meeting be convened upon request of the Company's Auditing Commission, Auditor as well as of any shareholder or group of shareholders owning at least 10 percent of the Company's voting shares, notice of the Extraordinary General Shareholders' Meeting should be given not later than 20 days before its opening.

The Company aims at notifying about holding a shareholders meeting not later than 30 days from the date of the meeting irrespective of the questions, included into agenda, if greater terms are not stated by the law.

Notification of the General Shareholders' Meeting shall be sent to each person from the list of persons entitled to take part in the General Shareholders' Meeting by registered mail or delivered to each of the abovementioned persons personally (provided that a signed acknowledgement of receipt is obtained), or published in the newspaper "Rossiyskaya Gazeta".

Parties (bodies) entitled to call (demand holding) an extraordinary meeting of the issuer's supreme governing body, and procedure of sending (presenting) such demands:

An extraordinary General Shareholders' Meeting shall be held upon decision of the Board of Directors on the basis of its own initiative; demand of the Company's Auditing Commission, Company's Auditor, or shareholder(s) holding at least 10 per cent of the Company's voting shares as of the date the demand is presented. Extraordinary General Shareholders' Meeting upon request of the Company's Auditing Commission, Company's Auditor, or shareholder(s) holding at least 10 per cent of the Company's voting shares is called by the Company's Board of Directors.

Requests on calling the Extraordinary General Shareholders' Meeting shall be delivered:

by mail to the address (seat) of the personal executive organ of the Company contained in the Single State Register of Legal Entities;

personally (provided that a signed acknowledgement of receipt is obtained) to the person acting as the Company's individual executive body, Chairman of the Company Board of Directors, Corporate Secretary of the Company or any other person being authorized to receive the written correspondence addressed to the Company;

by facsimile transmission.

Request on convening the Extraordinary General Shareholders' Meeting shall include information provided by Article 55 of the Federal Law "On Joint Stock Companies". Proposal on nominating candidates to the Company's bodies to be elected by the General Shareholders' Meeting being included into the request on calling the Extraordinary General Shareholders' Meeting shall follow the provisions set by Article 53 of the Federal Law "On Joint Stock Companies".

Requests on holding the Extraordinary General Shareholders' Meeting shall be considered received from the shareholders or their proxies who signed them.

Should the request on holding the Extraordinary General Shareholders' Meeting be send by non-registered letter or other non-registered mail, date at the postmark confirming the date of receiving shall be considered the date of making the request. Should the request on holding the Extraordinary General Shareholders' Meeting be send by registered letter or other registered mail, date of its delivery to the addressee (provided that a signed acknowledgement of receipt is obtained) shall be considered the date of making the request.

Procedure of fixing the date of holding the meeting of the Issuer's supreme governing body:

An annual General Shareholders' Meeting shall be held not earlier than four months and not later than six months after the termination of the fiscal year.

When preparing the General Shareholders' Meeting the Board of Directors of the Company shall determine:

- Form of the General Shareholders' Meeting;
- Date, venue and time of the General Shareholders' Meeting as well as postal address for delivery of duly executed voting papers, in case the General Shareholders' Meeting being held by absentee voting cut-off date of receiving the voting instruction cards and postal address for delivery of duly executed voting papers;
- Starting time of registration of the shareholders entitled to take part in the General Shareholders' Meeting;
- Cut-off date (date of making list of the shareholders entitled to take part in the General Shareholders' Meeting);
- Agenda of the General Shareholders' Meeting;
- Type (types) of preferred shares granting their holders the right to vote on the agenda issues of the General Shareholders' Meeting;
- Procedure for informing the shareholders on the General Shareholders' Meeting;
- List of information and materials to be submitted to shareholders when preparing the General Shareholders' Meeting and order of their presentation.
- Form and wording of a voting instruction card

Extraordinary General Shareholders' Meeting to be convened at the request of the Auditing Commission, the Company's Auditor as well as of any shareholder or group of shareholders that owns 10 percent or more of the Company's total number of voting shares shall be held within the 40-days period from the date of presenting the request to hold an Extraordinary General Shareholders' Meeting.

Should the agenda of Extraordinary General Shareholders' Meeting to be convened at the request of the Auditing Commission, the Company's Auditor as well as of any shareholder or group of shareholders that owns 10 percent or more of the Company's total number of voting shares include the issue on election of the Board of Directors, the Extraordinary General Shareholders' Meeting shall be held within the 70-days period from the date of presenting the request to hold an Extraordinary General Shareholders' Meeting.

When the number of the Board of Directors members becomes less than the quorum sufficient for conducting the Board of Directors meetings, Extraordinary General Shareholders' Meeting to be convened upon the decision of the Company's Board of Directors on the basis of its own initiative in order to consider the issue on election of the Board of Directors shall be held within 70-days period from the date of taking the decision by the Board of Directors to hold it.

Parties entitled to put forward motions to the agenda of the meeting of the supreme governing body of the issuer, procedure of putting forward such motions:

Shareholder(s) holding in the aggregate at least 2 per cent of the Company's voting shares are entitled to put forward motions to the agenda of the annual General Shareholders' Meeting and to propose candidates to the Board of Directors of the Company and to the Auditing Commission of the Company, the number of which may not exceed the number of members of the respective body as established by the Company's Charter. Such proposals shall be received by the Company within 60 (sixty) days after the termination of the fiscal year.

When preparing an Extraordinary General Shareholders' Meeting with election of the Board of Directors included in the agenda, any shareholder or group of shareholders that owns 2 percent or more of the Company's total number of voting shares shall be entitled to nominate candidates to the Board of Directors in number not exceeding its quantitative structure determined by the present Charter. The names of candidates shall be submitted to the Company 30 days before the date of the extraordinary General Shareholders' Meeting at the latest.

Proposals on the issues to be inserted in the agenda of the Annual General Shareholders' Meeting and on nominating candidates to the Company's bodies to be elected by the General Shareholders' Meeting, and the requests on calling the Extraordinary General Shareholders' Meeting shall be delivered:

by mail to the address (seat) of the personal executive organ of the Company contained in the Single State Register of Legal Entities;

personally (provided that a signed acknowledgement of receipt is obtained) to the person acting as the Company's individual executive body, Chairman of the Company Board of Directors, Corporate Secretary of the Company or any other person being authorized to receive the written correspondence addressed to the Company;

by facsimile transmission.

If the proposal on the issues to be inserted in the agenda of the Annual General Shareholders' Meeting and on nominating candidates to the Company's bodies elected by the General Shareholders' Meeting is sent by mail, date at the postmark confirming the date of sending shall be considered the date of making the proposal.

When the proposal on the issues to be inserted in the agenda of the Annual General Shareholders' Meeting and on nominating candidates to the Company's bodies to be elected by the General Shareholders' Meeting, or the request on calling the Extraordinary General Shareholders' Meeting is delivered personally (provided that a signed acknowledgement of receipt is obtained), date of such delivery shall be considered the date of making the proposal or request.

Parties entitled to get familiarized with the information (materials) provided for preparation and holding of the meeting of the supreme governing body of the Issuer, and procedure of getting familiarized with such information (materials):

The following information (materials) is provided to the persons entitled to participation in the General Shareholders' Meeting according to the procedure and to the address (-es) indicated in the notification of the General Shareholders' Meeting:

- annual financial accounts and statements, including the auditor report and the conclusion of the Auditing Commission of the Company on the results of the audit of the annual accounts and reports;
- data on candidates to the Company's Board of Directors and the Company's Auditing Commission:
- draft amendments and additions to the Company's Charter or new edition of the Company's draft Charter;
  - draft internal regulations of the Company;
- other draft documents, the adoption of which is provided for by draft resolutions of the General Shareholders' Meeting;
  - draft resolutions of the General Shareholders' Meeting;
  - other information (materials) required for submission in compliance with the active law;
- other information (materials) for taking decisions on the issues of the agenda of the General Shareholders' Meeting, included by the Board of Directors in the list of information (materials) provided to shareholders during preparation for the General Shareholders' Meeting.
- 8.1.5. Data on Commercial Organizations, in Which the Issuer Holds not Less Than 5 Per Cent of the Authorized Capital (Unit Fund) or at Least 5 Per Cent of Common Stock

| 11N 230 | 08025192  |   |  |   |  |   |  |
|---------|---|---|--|---|--|---|--|
| №       | Full registered name  | Abbreviated registered<br>name                      | Location   | The Issuer's stockholding in the authorized capital of the company, % | Share of the company's common stock owned by the Issuer, % | The company's stockholding in the authorized capital of the Issuer, % | Share of the Issuer's common stock owned by the company, % |
| 1       | "Armavir<br>Communication<br>Facilities Plant" Closed<br>Joint-Stock Company-<br>Branch Establishment | "Armavir<br>Communication<br>Facilities Plant" CJSC | 1a, Urupskaya St.,<br>Armavir, Krasnodar<br>Region, 352903                         | 100   | 100  | none  | none   |
| 2       | Closed Joint-Stock<br>Company<br>"Yugsvyazstroy"  | CJSC "Yugsvyazstroy"                                | 110/1, Ayvazovskogo<br>St., Krasnodar,<br>350040                                   | 100   | 100  | none  | none   |
| 3       | Open Joint-Stock<br>Company "Health-care<br>center "Orbita"   | "Health-care center<br>"Orbita" OJSC                | Village Olginka,<br>Tuapse district,<br>Krasnodar Krai<br>352840                   | 100   | 100  | none  | none   |
| 4       | "Intmashservice"<br>Company with Limited<br>Liability   | "Intmashservice" LLC                                | 8, Golubinskaya Str.,<br>Volgograd, 400131   | 100   | -  | none  | none   |
| 5       | "Factorial-99"<br>Company with Limited<br>Liability   | "Factorial-99" LLC                                  | 47, Bratskiy per.,<br>Rostov-on-Don<br>344082                                      | 100   | -  | 0.00005   | none   |
| 6       | "UTK-Finance"<br>Company with Limited<br>Liability  | "UTK-Finance" LLC                                   | 66, Karasunskaya St.,<br>Krasnodar 350000  | 100   | -  | none  | none   |
| 7       | Open Joint –Stock<br>Company "Kuzminov<br>Stavtelecom"  | OJSC "Kuzminov<br>Stavtelecom"                      | 10/12, Oktyabrjskoi<br>Revolutsii Pr.,<br>Stavropol, Stavropol<br>Territory 355035 | 100   | 100  | none  | none   |
| 8       | Closed Joint –Stock<br>Company<br>Teleradiokompaniya<br>"Foton"                                       | CJSC TRK "Foton"                                    | 30,<br>Zheleznodorozhnaya<br>St., Krasnodar,<br>Krasnodar krai,<br>350033          | 50.5  | 50.5   | none  | none   |
| 9       | Company with Limited<br>Liability Creative<br>Association "Accent"                                    | TO"Accent" LLC                                      | 68, Krasnoarmeiskaya<br>St., Krasnodar,<br>Krasnodar krai,<br>350000               | 51  | 51   | none  | none   |
| 10      | Closed Joint –Stock<br>Company "Volgograd-<br>GSM"  | CJSC "Volgograd-<br>GSM"                            | 19d,<br>Kommunisticheskaya<br>St., Volgograd,<br>400131                            | 50  | 50   | 0.015   | 0.004  |
| 11      | Closed Joint –Stock<br>Company<br>"Stavropolskaya<br>sotovaya svyaz"                                  | CJSC "SSS"  | 10/12, Oktyabrjskoi<br>Revolutsii Pr.,<br>Stavropol, Stavropol<br>Territory 355035 | 50  | -  | none  | none   |
| 12      | Closed Joint –Stock<br>Company "TeleRoss-<br>Volgograd"   | CJSC "TeleRoss-<br>Volgograd"                       | 16, Mira Str.,<br>Volgograd 400 131  | 50  | 50   | none  | none   |
| 13      | Closed Joint –Stock<br>Company "TeleRoss-<br>Kubanelectrosvyaz"                                       | CJSC "TeleRoss-<br>Kubanelectrosvyaz"               | 51,<br>GimnazicheskayaSt.,<br>Krasnodar, 350000                                    | 50  | 50   | none  | none   |
| 14      | Closed Joint –Stock<br>Company "ZanElCom"   | CJSC "ZanElCom"                                     | Office 2, 7,<br>Novolesnaya Str.,<br>Moscow 103055                                 | 45  | 45   | none  | none   |
| 15      | "Yug-Giprosvyaz"<br>Company with Limited<br>Liability   | "Yug-Giprosvyaz" LLC                                | 67, Gagarin Str.,<br>Krasnodar 350062  | 24  | -  | none  | none   |

| №  | Full registered name  | Abbreviated registered<br>name         | Location  | The Issuer's stockholding in the authorized capital of the company, % | Share of the company's common stock owned by the Issuer, % | The company's stockholding in the authorized capital of the Issuer, % | Share of the Issuer's common stock owned by the company, % |
|----|---|--|---|---|--|---|--|
| 16 | Closed Joint –Stock<br>Company<br>"Telekompania IR"   | CJSC "Telekompania<br>IR"              | 2-a, Osetinskaya<br>gorka Str.,<br>Vladikavkaz RSO-A<br>362007                  | 23.5  | 23.5   | none  | none   |
| 17 | Closed Joint –Stock<br>Company "Kabardino-<br>Balkarski GSM"  | CJSC "Kabardino-<br>Balkarski GSM"     | 14, pr.<br>Shogentsukova,<br>Nalchik, 360051                                    | 20  | 20   | none  | none   |
| 18 | Closed Joint –Stock<br>Company<br>"Karachaevo-<br>CherkesskTeleSot"   | CJSC "Karachaevo-<br>CherkesskTeleSot" | 147, Lenin pr.,<br>Cherkessk,<br>Karachaevo-<br>Cherkessian Republic,<br>369000 | 20  | 20   | none  | none   |
| 19 | Closed Joint –Stock<br>Company of Russian<br>documental<br>communication<br>"Rostelegraph"                  | CJSC "Rostelegraph"                    | 7, Tverskaya Str.,<br>Moscow 103375   | 15.68   | 15.68  | none  | none   |
| 20 | Joint –Stock<br>Commercial Bank<br>"Krasnodarbank"  | AKB "Krasnodarbank"                    | 70, Karasunskaya St.,<br>Krasnodar, 350000                                      | 13.5  | 13.5   | none  | none   |
| 21 | Closed Joint –Stock<br>Company "Startcom"   | "Startcom" CJSC                        | 6, 2 <sup>nd</sup> Spasonalikovski<br>per., Moscow 117909                       | 11.1  | 11.1   | none  | none   |
| 22 | Open Joint –Stock<br>Company<br>"Informatsionnie<br>tekhnologii svyazi"                                     | "Svyazintech" OJSC                     | Building 2, 55,<br>Plyushchikha Str.,<br>Moscow, 119121                         | 11  | 11   | none  | none   |
| 23 | Closed Joint –Stock<br>Company, Astrakhan<br>TV and Radio<br>Broadcasting<br>Independent Company<br>"TRANK" | CJSC "TRANK"                           | 3, Studencheskaya<br>Str., Astrakhan<br>414004                                  | 10  | 10   | none  | none   |
| 24 | "Astrakhan-Page"<br>Company with Limited<br>Liability   | "Astrakhan-Page" LLC                   | 16, Trusova Str.,<br>Astrakhan 414000   | 10  | -  | none  | none   |
| 25 | Closed Joint –Stock<br>Company<br>"Nalchikskaya Sotovaya<br>Set"  | CJSC "NSS"                             | 14, pr.<br>Shogentsukova,<br>Nalchik, 360051                                    | 6   | 6  | none  | none   |

#### 8.1.6. Data on Material Transactions Effected by the Issuer

Any material transactions (groups of interrelated transactions) the amount of commitments under which is 10 and more per cent of the balance value of the issuer's assets according to its accounts for the last completed period under report, preceding the date of the transaction:

In 2Q2006 material transactions the amount of commitments under which is 10 and more percent of the balance value of the issuer's assets were not concluded.

#### 8.1.7. Data on Credit Ratings of the Issuer

Information on assignment to the Issuer and-or securities of the Issuer of a credit rating (ratings) during the last 5 completed financial years:

Object of assigning the credit rating: Issuer

a) Credit rating as at the date of expiry of the quarter under report:

Long-term corporate credit rating "CCC+" according to international standards

Long-term corporate credit rating "ruBB" according to Russian standards

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating   |
|-----------------------------|---|
| 27.12.2001                  | Long-term local and foreign currency corporate credit ratings "CCC+"  |
| 02.04.2003                  | Upgrade of long-term corporate credit rating to 'B-' from 'CCC+'.   |
| 06.08.2003                  | Assignment of long-term corporate credit rating "ruBBB" according to Russian standards  |
| 10.02.2004                  | Outlook of UTK ratings was changed from "Stable" to "Negative".   |
|                             | "B-" long-term corporate credit rating of "Southern Telecommunications Company" PJSC according to international standards was confirmed.                |
|                             | Russia national scale rating of PJSC "Southern Telecommunications Company" was decreased from "ruBBB" to "ruBBB-".                                      |
| 02.02.2005                  | Long-term corporate credit rating of "Southern Telecommunications Company" PJSC according to international standards was decreased from "B-" to "CCC+". |
|                             | Russia national scale rating of PJSC "Southern Telecommunications Company" was decreased from "ruBBB-" to "ruBB".                                       |
| 26.09.2005                  | Outlook of UTK ratings was changed from "Negative" to "Stable".   |

Full and abbreviated registered names, location of organization that assigned the credit rating:

Company "Standard & Poor's International Services Inc." (Standard & Poor's)

Location: 615 South Dupont Highway, Dover, Kent county, Delaware, USA.

Brief description of the method of assigning the credit rating:

Issuer's credit rating according to Standard & Poor's international scales expresses the current opinion on general credit capacity of the Issuer of bonds, underwriter or guarantee, business partner, its ability and intention to service its debt in full and in due time.

Standard & Poor's assigns ratings on the basis of transparent methodology taking into consideration quantitative and qualitative factors, financial risks and business risks only if there is sufficient information.

Depending on categories of issuers and type of rating, there are different methods of Standard & Poor's rating assignment. Thus, in the case of companies, the characteristics of the business (market, position in competition, management and strategy) are analyzed, as well as the financial profile (financial policy, profitability, capital structure, cash flow indices, financial flexibility).

Standard & Poor's Russian national credit rating scale serves issuers, insurers, counter parties, intermediaries and investors in the Russian financial market by providing both Debt Credit Ratings which apply to a specific debt instrument, and Enterprise Credit Ratings which apply to an obligor (i.e., borrower, guarantor, insurer, or other provider of credit enhancement). The Russian national credit rating scale uses Standard & Poor's global rating symbols with the addition of "ru" prefix to denote "Russia" and the scale's focus on Russian financial markets. The criteria employed for determining ratings on the Standard & Poor's Russian National Scale are broadly similar to

those employed on the Standard & Poor's Global Scale.

However, certain direct sovereign risk considerations weigh less heavily on the Standard & Poor's Russian National Scale than on the global scale. For example, some types of sovereign risk considerations that can adversely affect all Russian obligors equally are not considered within the bounds of Standard & Poor's National Scale. Indeed, sovereign risk is examined only in a local context relative to the credit risk of other Russian obligors. As a result, the Standard & Poor's Russian National Scale is not directly comparable to Standard & Poor's global scale or to any other national rating scale.

Other information about the credit rating specified at the Issuer's own discretion:

On 26th September 2005 Standard & Poor's revised its outlook on "UTK" PJSC to Stable from Negative due to the Company's ability to stabilize its financial profile shown in first-half-2005. At the same time Standard & Poor's affirmed its «CCC+» long-term corporate credit rating and "ruBB" Russia national scale and senior unsecured debt ratings on the Company.

According to Standard & Poor's analysts, outlook revision reflects UTK's showing noticeable improvements in its operating and financial performance during 2005 as the Company stuck to its promised focus on cost control, much reduced capital spending and profitability enhancements.

The ratings, however, remain constrained by the Company's weak liquidity position, significant debt levels, limited business diversification, and uncertainties associated with industry restructuring. These risks are moderated by UTK's solid market position, its improving operations, progress in the regulation of local tariffs, and growth potential.

Stable outlook reflects Standard & Poor's expectation that UTK's continuing focus on stringent cost and cautious approach to capital investments – combined with increasing EBITDA and cash flow generation will help the Company to stabilize its financial profile.

On 2 February 2005 Standard & Poor's downgraded the credit rating of "Southern Telecommunications Company" PJSC according to international scale from «B-» to «CCC+»; outlook «Negative» (according to Russia national scale - from ruBBB to ruBB).

On 10.02.2004 Standard and Poor's changed the outlook of UTK ratings from "Stable" to "Negative" that reflected expectations of the rapid growth of a negative operating cash flow and debt obligations in 2003.

At the same time Standard and Poor's confirmed its "B-" long-term credit rating of "UTK" PJSC according to international scale, but decreased Russia national scale credit ratings of the Company and its senior unsecured bond issues from "ruBBB" to "ruBBB-".

Credit analyst of Standard and Poor's Pavel Kochanov noted: "Increase in a negative free operating cash flow and debt obligations has exceeded initial expectations of Standard and Poor's; similar changes in financial position of "UTK" PJSC can be continued in 2004".

The aggressive investment policy is aimed at essential increase in revenues from traditional telecommunications services and new non-regulated telecommunications services, however Standard and Poor's believes, that impact of capital investments on revenue growth and profitability of the Company in the next several years are uncertain at the given stage. Demand for new telecommunications services due to which the Company expects to increase proceeds, and also revenue growth from extension of the subscriber base can appear not so optimistic.

On August 6, 2003 Standard & Poor's assigned its "ruBBB" Russia national scale rating to "Southern Telecommunications Company" PJSC. At the same time Standard & Poor's assigned its "ruBBB" Russia national scale rating to "UTK" PJSC proposed Russian ruble 1.5 billion senior unsecured bond issue due 2006. The proceeds from the bond issue will be used to finance RUR 5 billion capital expenditure program in 2003 which will further upgrade the company's outdated network and expand its network capacity.

The ratings continue to be supported by "UTK" PJSC dominant market share as the main

provider of essential telecoms services in the southern region of the Russian Federation and progress in enabling the provision of a wider range of higher-quality services. Standard & Poor's expects "UTK" PJSC to increase its debt to a manageable level without materially weakening its financial profile and ability to service its debt obligations.

The rating action of 02.04.2003 reflects the net benefits of the merger of Southern Telecom with nine other fixed-line incumbents in the southern region of Russia that are controlled by the state-owned holding Svyazinvest. The merger has resulted in a stronger competitive position and improved business profile for the company. The outlook is stable. The new company—which had approximately 3x greater revenues of about \$331 million in 2002—should benefit from its larger scale by receiving better terms from vendors of telecoms equipment. The merger will also give it a stronger market position that is less vulnerable to weaknesses in a particular area or customer segment, and make it easier to access capital markets.

Offsetting these gains to some extent is the fact that the enlarged service area has marginally less attractive average market characteristics and will require integration work and additional investments to reconcile and improve network characteristics to a more uniform level across the whole area. It is expected that Southern Telecom will continue with its structural reorganization, management improvement, and network modernization, and that it will execute its business plan without materially weakening its financial profile and ability to service its debt obligations.

A manageable increase in debt is already factored into the rating on Southern Telecom. The rating assumes, however, that operating cash flow will be sufficient to service debt in the short-term and that the company can return to free operating cash flow generation in the medium term as network investments are completed.

δ) Credit rating as at the expiry date of the quarter under report:

Long-term national-scale credit rating of Baa3 (rus).

Short-term Russia- scale credit rating of RUS-3.

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change)   | Credit rating   |
|---|---|
| 12.04.2004  | Interfax Rating Agency in association with Moody's Investors Service assigned a long-term national- scale credit rating of Baa3 (rus) and short-term rating of RUS-3 to "Southern Telecommunications Company" PJSC. |
| 12.07.2005 A long-term national- scale credit rating of Baa3 (rus) of Telecommunications Company" PJSC was changed to Ba introduction of a new national-scale rating system |   |

Full registered name of organization that assigned the credit rating: *private Joint –Stock Company "Interfax Rating Agency"* 

Abbreviated registered name: CJSC "RA Interfax"

Location: building 1, 2, 1-st Tverskaya-Yamskaya Str., Moscow, 127006

Brief description of the method of assigning the credit rating:

Issuer's credit rating expresses the current opinion on its ability and intention to service its debt in full and in due time.

Interfax rating agency (IRA) assigns credit ratings to the Russian companies according to national scale of the agency. Credit rating of IRA is an instrument allowing local investors to differentiate credit risks of various Russian borrowers as well as their obligations. Such borrowers and obligations can turn out to be indistinguishable when using international ratings, which take into

consideration country risks. IRA national scale credit ratings do not take into account some country risks, in particular, risk of introduction of governmental restrictions on transfer of foreign currency abroad, as well as other system-defined risks relating equally to all borrowers in Russia.

Quantitative analysis plays an important role when assigning credit rating to a company, however assignment of a credit rating is not reduced to application of some universal formula including a number of quantity indicators. IRA pays special attention to qualitative analysis of existing and future credit risks to which companies and their obligations are subject. Experts of IRA make their final opinion on a company's credit status on the basis of the qualitative analysis of risk factors and possible changes in the environment of the company's activity which may result in the company's default on its obligations. Great attention is paid to comparison of the company being under rating procedure with other companies of the sector and-or special group of companies. The main object of the analysis is the company's ability to generate cash flow sufficient for financing urgent investments, dividend payments and debt service.

When assigning a credit rating, experts of IRA usually rely on the information about the activity of a company being under rating procedure including on its financial accounts for the last 3-5 years as well as use corresponding forecasts both of a company's specialists and of its own.

The basic aspects of the analysis of companies' credit status are the following:

- sector risks,
- political and regulatory risks,
- market position of the company and its business efficiency,
- management quality,
- ownership structure,
- financial risk.

Other data on the credit rating specified by the Issuer at its own discretion:

Credit ratings have been assigned in association with international rating agency Moody's Investors Service.

The rating reflects UTK's strong position on the telecommunications market of the Southern Federal District; the company's strengthening position on the fast-growing and lucrative segment of the market for new communications services; improved technical condition of networks; and opportunity to receive support from the state. The rating is constrained by government tariff regulation, aggressive investment policy, growing competition from alternative telecoms providers.

B) Credit rating as at the expiry date of the quarter under report:

#### B3 senior implied rating (Outlook - "Stable)

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating                                |
|-----------------------------|--|
| 26.07.2004                  | B3 senior implied rating (Outlook – "Stable) |
| 23.06.2005                  | The ratings were confirmed.                  |

Full registered name of organization that assigned the credit rating: Moody's Investor Services Ltd.

Abbreviated registered name: Moody's

Location: 2 Minster Court, Mincing Lane, London, EC3R 7XB, UK

Brief description of the method of assigning the credit rating:

Rating methodology consists in expressing the opinion of the rating agency whether an issuer is able to pay its debts in due time and revealing the stable cash flow to debt ratio. Rating methodology includes the following main criteria:

- <u>State support</u> (participation of the state in the Company). The principle is to analyze a degree of participation of the state in the Company. Companies which are completely privatized as well as state corporations are not supported;
- <u>Degree of the state regulation of the market</u>. The principle partly follows from the previous one influence of the state regulation can not correspond with the conditions of the market economy;
- <u>Competitive Environment</u>. The principle is to estimate the potential of the regional market;
- <u>Management potential</u>. The principle is to estimate the ability of the management to make correct decisions in the conditions of the market dynamics (market adaptation);
- <u>Management strategy</u>. The principle the strategy should reflect viability of the approved plans of the Company, taking into account every possible risks;
- <u>Diversification strategy</u>. The principle is to reveal the signs of the business diversification;
- <u>Financial management</u>. The principle is to control the conformity of made (planned) capital investments with the amount of attracted funds;
- <u>Financial showing</u>. The principle the higher the indicators providing duly debt services (debt + interest), the better. Regular costs control and outstripping growth of revenues over expenses.
- <u>Stock market strategy</u>. The principle is the ability of the Company to generate its own sources of circulating assets (as the factor of the liquidity growth).

The Company's credit rating is determined on the basis of analysis and combination of the given principles.

Other information about the credit rating specified at the Issuer's own discretion:

#### No other information

- Object of assigning the credit rating: **bonds**
- a) Type, category, series, form and other descriptors of the securities: series 01 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody, series 02 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

State registration No. of the securities issue: 4-05-00062-A, 4-06-00062-A

Date of state registration: August 15,2003; November 28, 2003

Credit rating as at the date of expiry of the quarter under report:

Long-term corporate credit rating "ruBB" according to Russia national scale with Stable outlook

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating   |
|-----------------------------|---|
| 10.02.2004                  | "ruBBB-" Russia national scale rating and "B-" long-term corporate credit rating according to international standards were assigned   |
| 02.02.2005                  | Russia national scale rating was decreased from "ruBBB-" to "ruBB". Long-term corporate credit rating according to international standards was decreased from "B-" to "CCC+". Outlook "Negative".     |
| 26.09.2005                  | "ruBB" Russia national scale rating and "CCC+" long-term corporate credit rating according to international standards were confirmed. Outlook of UTK ratings was changed from "Negative" to "Stable". |

Full and abbreviated registered names, location of organization that assigned the credit rating:

Company "Standard & Poor's International Services Inc." (Standard & Poor's)

Location: 615 South Dupon Highway, Dover, Kent, Delaware, USA.

Brief description of the method of assigning the credit rating:

Standard & Poor's Russian national credit rating scale serves issuers, insurers, counter

parties, intermediaries and investors in the Russian financial market by providing both Debt Credit Ratings which apply to a specific debt instrument, and Enterprise Credit Ratings which apply to an obligor (i.e., borrower, guarantor, insurer, or other provider of credit enhancement). The Russian national credit rating scale uses Standard & Poor's global rating symbols with the addition of "ru" prefix to denote "Russia" and the scale's focus on Russian financial markets. The criteria employed for determining ratings on the Standard & Poor's Russian National Scale are broadly similar to those employed on the Standard & Poor's Global Scale.

However, certain direct sovereign risk considerations weigh less heavily on the Standard & Poor's Russian National Scale than on the global scale. For example, some types of sovereign risk considerations that can adversely affect all Russian obligors equally are not considered within the bounds of Standard & Poor's National Scale. Indeed, sovereign risk is examined only in a local context relative to the credit risk of other Russian obligors. As a result, the Standard & Poor's Russian National Scale is not directly comparable to Standard & Poor's global scale or to any other national rating scale.

Other information about the credit rating specified at the Issuer's own discretion:

No additional information.

b) Type, category, series, form and other descriptors of the securities: series 03 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

State registration No. of the securities issue: 4-07-00062-A

Date of state registration: August 17,2004

Credit rating as at the date of expiry of the quarter under report:

Long-term corporate credit rating "ruBB" according to Russia national scale with Stable outlook

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating   |
|-----------------------------|---|
| 02.02.2005                  | Russia national scale rating was decreased from "ruBBB-" to "ruBB". Long-term corporate credit rating according to international standards was decreased from "B-" to "CCC+". Outlook "Negative". |
| 26.09.2005                  | "ruBB" Russia national scale rating and "CCC+" long-term corporate credit rating according to international standards were confirmed. Outlook was changed from "Negative" to "Stable".            |

Full and abbreviated registered names, location of organization that assigned the credit rating:

Company "Standard & Poor's International Services Inc." (Standard & Poor's)

Location: 615 South Dupon Highway, Dover, Kent, Delaware, USA.

Brief description of the method of assigning the credit rating:

Standard & Poor's Russian national credit rating scale serves issuers, insurers, counter parties, intermediaries and investors in the Russian financial market by providing both Debt Credit Ratings which apply to a specific debt instrument, and Enterprise Credit Ratings which apply to an obligor (i.e., borrower, guarantor, insurer, or other provider of credit enhancement). The Russian national credit rating scale uses Standard & Poor's global rating symbols with the addition of "ru" prefix to denote "Russia" and the scale's focus on Russian financial markets. The criteria employed for determining ratings on the Standard & Poor's Russian National Scale are broadly similar to those employed on the Standard & Poor's Global Scale.

However, certain direct sovereign risk considerations weigh less heavily on the Standard & Poor's Russian National Scale than on the global scale. For example, some types of sovereign risk considerations that can adversely affect all Russian obligors equally are not considered within the bounds of Standard & Poor's National Scale. Indeed, sovereign risk is examined only in a local

context relative to the credit risk of other Russian obligors. As a result, the Standard & Poor's Russian National Scale is not directly comparable to Standard & Poor's global scale or to any other national rating scale.

Other information about the credit rating specified at the Issuer's own discretion:

# No additional information.

c) Type, category, series, form and other descriptors of the securities: series 01 non-convertible interest bearing certificated pay-to-bearer bonds with mandatory centralized custody, series 02 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

State registration No. of the securities issue: 4-05-00062-A, 4-06-00062-A

Date of state registration: August 15, 2003; November 28, 2003

Credit rating as at the date of approval of the Emissive prospectus:

## Long-term national scale credit rating Baa3 (rus)

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating   |
|-----------------------------|---|
| 12.04.2004                  | Long-term national scale credit rating Baa3 (rus) was assigned  |
| 12.07.2005                  | Long-term national scale credit rating Baa3 (rus) was confirmed |

Full registered name of organization that assigned the credit rating: Closed Joint -Stock Company "Interfax Rating Agency"

Abbreviated registered name: CJSC "RA Interfax"

Location: building 1, 2, 1-st Tverskaya-Yamskaya Str., Moscow, 127006

Brief description of the method of assigning the credit rating:

Credit rating of a bonded issue or type of the company's bonded issues expresses the current opinion on its credit status relating to such bonded issue/type of bonded issues.

Interfax rating agency (IRA) assigns credit ratings to the Russian companies according to national scale of the agency. Credit rating of IRA is an instrument allowing local investors to differentiate credit risks of various Russian borrowers as well as their obligations. Such borrowers and obligations can turn out to be indistinguishable when using international ratings, which take into consideration country risks. IRA national scale credit ratings do not take into account some country risks, in particular, risk of introduction of governmental restrictions on transfer of foreign currency abroad, as well as other system-defined risks relating equally to all borrowers in Russia.

Credit rating of a separate obligation (bonded issue) cannot coincide with the company's credit rating because it must take into account the issue's structure, degree of security of the rights of the creditor under the obligation, credit status of underwriters of the bonded issue. If the bond issue is objectively secure enough, that is, provides for certain forms of risks reduction such as, for example, reliable security, then credit rating of the obligation can be higher than the rating of the borrower.

Quantitative analysis plays an important role when assigning credit rating to a company, however assignment of a credit rating is not reduced to application of some universal formula including a number of quantity indicators. IRA pays special attention to qualitative analysis of existing and future credit risks to which companies and their obligations are subject. Experts of IRA make their final opinion on a company's credit status on the basis of the qualitative analysis of risk factors and possible changes in the environment of the company's activity which may result in the company's default on its obligations. Great attention is paid to comparison of the company being under rating procedure with other companies of the sector and-or special group of companies. The main object of the analysis is the company's ability to generate cash flow sufficient for financing urgent investments, dividend payments and debt service.

When assigning a credit rating, experts of IRA usually rely on the information about the activity of a company being under rating procedure including on its financial accounts for the last 3-5 years as well as use corresponding forecasts both of a company's specialists and of its own.

The basic aspects of the analysis of companies' credit status are the following:

- sector risks,
- political and regulatory risks,
- market position of the company and its business efficiency,
- management quality,
- ownership structure,
- financial risk.

Other data on the credit rating specified by the Issuer at its own discretion:

Credit ratings have been assigned in association with international rating agency Moody's Investors Service.

The rating reflects UTK's strong position on the telecommunications market of the Southern Federal District; the company's strengthening position on the fast-growing and lucrative segment of the market for new communications services; improved technical condition of networks; and opportunity to receive support from the state. The rating is constrained by government tariff regulation, aggressive investment policy, growing competition from alternative telecoms providers.

d) Type, category, series, form and other descriptors of the securities: series 01 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody, series 02 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

State registration No. of the securities issue: 4-05-00062-A, 4-06-00062-A

Date of state registration: August 15, 2003; November 28, 2003

Credit rating as at the expiry date of the quarter under report:

#### Caal senior implied rating (Outlook - "Stable)

History of changes of the credit rating for the last 5 complete financial years preceding the date of expiry of the quarter under report with indication of the value of the credit rating and the date of its assignment (change):

| Date of assignment (change) | Credit rating  |
|-----------------------------|--|
| 26.07.2004                  | Caa1 senior implied rating (Outlook – "Stable)               |
| 23.06.2005                  | Caa1 senior implied rating (Outlook – "Stable) was confirmed |

Full registered name of organization that assigned the credit rating: Moody's Investor Services Ltd.

Abbreviated registered name: Moody's

Location: 2 Minster Court, Mincing Lane, London, EC3R 7XB, UK

Brief description of the method of assigning the credit rating:

Rating methodology consists in expressing the opinion of the rating agency whether an issuer is able to pay its debts in due time and revealing the stable cash flow to debt ratio. Rating methodology includes the following main criteria:

- <u>State support</u> (participation of the state in the Company). The principle is to analyze a degree of participation of the state in the Company. Companies which are completely privatized as well as state corporations are not supported;
- <u>Degree of the state regulation of the market</u>. The principle partly follows from the previous one influence of the state regulation can not correspond with the conditions of the market economy;
- <u>Competitive Environment</u>. The principle is to estimate the potential of the regional market;

- <u>Management potential</u>. The principle is to estimate the ability of the management to make correct decisions in the conditions of the market dynamics (market adaptation);
- <u>Management strategy</u>. The principle the strategy should reflect viability of the approved plans of the Company, taking into account every possible risks;
- <u>Diversification strategy</u>. The principle is to reveal the signs of the business diversification;
- <u>Financial management</u>. The principle is to control the conformity of made (planned) capital investments with the amount of attracted funds;
- <u>Financial showing</u>. The principle the higher the indicators providing duly debt services (debt + interest), the better. Regular costs control and outstripping growth of revenues over expenses.
- <u>Stock market strategy</u>. The principle is the ability of the Company to generate its own sources of circulating assets (as the factor of the liquidity growth).

The Company's credit rating is determined on the basis of analysis and combination of the given principles.

Other information about the credit rating specified at the Issuer's own discretion:

No other information

# 8.2. Data on Each Category of Issuer's Shares

Category: ordinary

Form: registered non-documentary

Face value, RUR: 0.33

Number of shares in circulation (number of shares that are not retired or cancelled) (pcs.):

2,960,512,964

Number of extra shares in the process of floatation (number of shares of the extra issue, for which there has been no state registration of the report of the results of their issue, shares:  $\theta$ 

Number of declared shares: 130,814,345

Number of shares on the issuer's balance sheet:  $\theta$ 

Number of extra shares that may be floated as a result of converting floated securities convertible into shares or as a result of fulfilling the obligations under issuer's options:  $\theta$ 

Data on the state registration of the issue:

Date of state registration: 09.09.2003 (dates of the state registration numbers of associated issues: 27.12.1997, 15.08.2002).

State registration No: 1-03-00062-A (state registration numbers of associated issues: 1-04-00062-A, 1-05-00062-A, 1-06-00062-A, 1-07-00062-A, 1-08-00062-A, 1-09-00062-A, 1-10-00062-A, 1-11-00062-A, 1-12-00062-A, 1-13-00062-A).

Rights granted by shares to their holders:

Each ordinary share grants the shareholder – its owner -the equal scope of rights. Each ordinary shareholder shall be entitled:

- to take part in General Shareholders' Meeting pursuant to the current legislation of the Russian Federation;
- to receive dividends according to the order determined by the current Russian legislation and the present Charter in case the Company announces their payment;
- to get the portion of the Company's assets (liquidation value) in case of its liquidation pro rata the quantity of shares owned by him;
- to have free access to the Company's documents pursuant to paragraph 1 of Article 89 of the Federal Law "On Joint-stock Companies" in order determined by Article 91 of the aforementioned Law;

- to demand confirmation of a shareholder's rights for shares from the Registrar in the form of issue of an excerpt from the register of the Company's shareholders.
- to get information about all records on his personal account from the Registrar and other information stipulated by the legislation of the Russian Federation regulating the order of keeping the register of shareholders;
- to alienate the shares held by him without consent of the Company and other shareholders;
- to bring suits to the courts because of violation of his civil rights including demand of recovery of damages from the Company;
- to demand redemption by the Company of all or part of shares held by him in cases and in order stipulated by the current legislation of the Russian Federation;
- to sell his shares to the Company in case the Company decided to buy them;
- to demand from the Company an excerpt from the list of shareholders entitled to take part in the General Shareholders' Meeting containing information about a shareholder;
- to exercise his right of priority when acquiring extra shares distributed by public subscription and emissive securities convertible into shares in proportion to the quantity of shares owned by him;

Any shareholder that owns 1% or more of the Company's voting shares is entitled to demand information from the Registrar about the name of shareholders registered in the list and about the number, category and par value of shares held by them (this information does not include the shareholders' addresses).

Any shareholder or group of shareholders that owns 1% or more of the Company's placed ordinary shares is/are entitled to bring suits against a member of the Company's Board of Directors, individual executive body, member of the collective executive body as well as managing organization or manager demanding indemnification of expense which may arise out of any act or failure to act of the aforementioned persons.

Shareholders that own 1% or more of the votes at a General Shareholders' Meeting are entitled to demand a list of shareholders entitled to take part in the General Shareholders' Meeting. Information from the documents of individuals and Postal addresses can be given only by their expressed assent.

Any shareholder or group of shareholders that owns 2% or more of the Company's total number of voting shares is/are entitled to place issues for the annual General Shareholders' Meeting's agenda and to nominate candidates to the Company's governing and supervising bodies. When preparing an Extraordinary General Shareholders' Meeting with election of the Board of Directors included in the agenda the aforementioned shareholders are entitled to nominate candidates to the Board of Directors.

Any shareholder or group of shareholders that owns 10% or more of the Company's total number of voting shares at the submission date is/are entitled to demand calling an Extraordinary General Shareholders' Meeting by the Company's Board of Directors. In case the Board of Directors does not approve the resolution on calling an Extraordinary General Shareholders' Meeting within the period defined by the current legislation of the Russian Federation and the present Charter or approves the resolution on refusal to call it, the Extraordinary General Shareholders' Meeting can be called by the aforementioned shareholder(s).

Any shareholder or group of shareholders that owns 10% or more of the Company's total number of voting shares is/are entitled to request at any time audit of the Company's financial and economic activities.

Any shareholder or group of shareholders that owns 25% or more of the Company's total number of voting shares is/are entitled to have free access to the Company's accounting records and the minutes of the Management Board's meetings and to obtain copies of the aforesaid documents.

Shareholders – holders of the Company's ordinary shares are granted other rights as stipulated by the current legislation of the Russian Federation, other legal documents and the present Charter.

Other information about shares specified at the Issuer's own discretion:

Data on the state registration of the report on the results of the issue:

Registration date: 26.02.2002

State registration was made by: FCSM of Russia

Category: preferred

Type: A

Form: registered non-documentary

Face value, RUR: 0.33

Number of shares in circulation (number of shares that are not retired or cancelled) (pcs.):

972,151,838

Number of extra shares in the process of floatation (number of shares of the extra issue, for which there has been no state registration of the report of the results of their issue, shares:  $\theta$ 

Number of declared shares: 32,711,532

Number of shares on the issuer's balance sheet:  $\theta$ 

Number of extra shares that may be floated as a result of converting floated securities convertible into shares or as a result of fulfilling the obligations under issuer's options:  $\theta$ 

Data on the state registration of the issue:

Date of state registration: 09.09.2003 (dates of the state registration numbers of associated issues: 27.12.1997, 15.08.2002).

State registration No: 2-03-00062-A (state registration numbers of associated issues: 2-04-00062-A, 2-05-00062-A, 2-06-00062-A, 2-07-00062-A, 2-08-00062-A, 2-09-00062-A, 2-10-00062-A, 2-11-00062-A, 2-12-00062-A).

Rights granted by shares to their holders:

Each preferred Type A share shall grant its holder equal scope of rights.

Holders of preference Type A shares shall be entitled to receive annual fixed dividend except for the cases specified by the present Charter. The total amount to be paid as dividend on each of preference Type A share is set to be 10% of the net profit of the Company in the last fiscal year divided by the number of shares accounting for 25% of the charter capital of the company. If the amount of dividend paid by the Company on each ordinary share in a certain year exceeds the amount to be paid as dividend on each preference Type A share, the latter shall be increased up to the amount of dividend paid on the ordinary shares.

The shareholders – holders of the preference Type A shares are entitled to take part in the General Shareholders' Meeting with voting right if the issues of reorganization or liquidation of the Company are to be resolved or if the Meeting shall decide on introduction of amendments and additions to the Charter of the Company restricting the rights of holders of this type of shares.

The shareholders – holders of the preference Type A shares are entitled to take part in the General Shareholders' Meeting with voting right on all issues within its authority, starting from the annual General Shareholders' Meeting following the Meeting at which a resolution to pay dividend on this type of preferred shares was not passed, or a resolution to pay incomplete dividend amount on this type of preferred shares was passed. The right of shareholders – holders of the preference Type A shares to vote at the General Shareholders' Meeting shall be terminated as of the moment of the first payment of dividend made on the preference Type A shares in full.

The shareholders – holders of the preference Type A shares have the following rights:

- to get the portion of the Company's assets (liquidation value) in case of its liquidation pro rata the quantity of shares owned by him;
- to have free access to the Company's documents pursuant to paragraph 1 of Article 89 of the Federal Law "On Joint-stock Companies" in order determined by Article 91 of the aforementioned Law;

- to demand confirmation of a shareholder's rights for shares from the Registrar in the form of issue of an excerpt from the register of the Company's shareholders.
- to get information about all records on his personal account from the Registrar and other information stipulated by the legislation of the Russian Federation regulating the order of keeping the register of shareholders;
- to alienate the shares held by him without consent of the Company and other shareholders;
- to bring suits to the courts because of violation of his civil rights including demand of recovery of damages from the Company;
- to sell his shares to the Company in case the Company decided to buy them;
- to demand from the Company an excerpt from the list of shareholders entitled to take part in the General Shareholders' Meeting containing information about a shareholder;

These rights are granted to the shareholders – holders of the preference Type A shares if these shares are not voting ones.

The shareholders – holders of the preference Type A shares have the following rights if preference Type A shares have voting right on all issues within the authority of a General Shareholders' Meeting:

- Any shareholder that owns 1% or more of the Company's voting shares is entitled to demand information from the Registrar about the name of shareholders registered in the list and about the number, category and par value of shares held by them (this information does not include the shareholders' addresses).
- Any shareholder or group of shareholders that owns 2% or more of the Company's total number of voting shares is/are entitled to place issues for the annual General Shareholders' Meeting's agenda and to nominate candidates to the Company's governing and supervising bodies. When preparing an Extraordinary General Shareholders' Meeting with election of the Board of Directors included in the agenda the aforementioned shareholders are entitled to nominate candidates to the Board of Directors.
- Any shareholder or group of shareholders that owns 10% or more of the Company's total number of voting shares at the submission date is/are entitled to demand calling an Extraordinary General Shareholders' Meeting by the Company's Board of Directors. In case the Board of Directors does not approve the resolution on calling an Extraordinary General Shareholders' Meeting within the period defined by the current legislation of the Russian Federation and the present Charter or approves the resolution on refusal to call it, the Extraordinary General Shareholders' Meeting can be called by the aforementioned shareholder(s).
- Any shareholder or group of shareholders that owns 10% or more of the Company's total number of voting shares is/are entitled to request at any time audit of the Company's financial and economic activities.
- Any shareholder or group of shareholders that owns 25% or more of the Company's total number of voting shares is/are entitled to have free access to the Company's accounting records and the minutes of the Management Board's meetings and to obtain copies of the aforesaid documents.

The shareholders – holders of the preference Type A shares are entitled to demand redemption of all or part of shares, held by them, by the Company in cases and in order stipulated by the effective legislation of the Russian Federation.

The holders of the preference Type A shares that own 1% or more of the votes at a General Shareholders' Meeting are entitled to demand a list of shareholders entitled to take part in the General Shareholders' Meeting. Information from the documents of individuals and Postal addresses can be given only by their expressed assent.

Shareholders – holders of the Company's preferred Type A shares are granted other rights as stipulated by the effective legislation of the Russian Federation, other legal documents and the present Charter.

Other information about shares specified at the Issuer's own discretion:

Data on the state registration of the report on the results of the issue:

Registration date: 26.02.2002

State registration was made by: FCSM of Russia

# 8.3. Data on Any Previous Issues of Issuer's Securities, Except for the Issuer's Stock

#### 8.3.1. Data on Issues, All Securities of Which Have Been Retired (Cancelled)

Form of securities: bonds

Series: K-1

Type: interest-bearing

Form of securities: registered non-documentary

Other identifications of securities: none

Date of registration: 15.08.2002 Registration number: 4-01-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 20.12.2002

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia Par value of one security of the issue, RUR: 500 Total number of the issued securities, bonds: 500

Total value of the issue, RUR: 250,000

#### Redemption period:

Launch date: 1.10.2003 Expiry date: 31.12.2003

Grounds for redemption of securities of the issue (execution of obligations under securities, conversion in connection with placement of securities of another issue, declaration of the securities' issue invalid or frustrated, other):

# Execution of obligations under the securities.

Form of securities: bonds

Series: *K-2* 

Type: interest-bearing

Form of securities: registered non-documentary

Date of registration: 15.08.2002 Registration number: 4-02-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 20.12.2002

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia
Par value of one security of the issue, RUR: 500
Total number of the issued securities, bonds: 500

Total value of the issue, RUR: 250,000

Redemption period:

Launch date: 1.10.2002 Expiry date: 31.12.2002 Grounds for redemption of securities of the issue (execution of obligations under securities, conversion in connection with placement of securities of another issue, declaration of the securities' issue invalid or frustrated, other):

# Execution of obligations under the securities.

Form of securities: bonds

Series: C-1

Type: interest-bearing

Form of securities: registered non-documentary

Date of registration: 15.08.2002 Registration number: 4-03-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 20.12.2002

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia
Total number of the issued securities, bonds: 3,566

Par value of one security of the issue, RUR: 2,500

Total value of the issue, RUR: 8,915,000

Maturity period for the bonds acquired:

from 01.05.1997 to 31.12.1997 is from 1 May 2002 to 1 July 2002 from 01.01.1998 to 25.03.1998 is from 1 May 2003 to 1 July 2003

Grounds for redemption of securities of the issue (execution of obligations under securities, conversion in connection with placement of securities of another issue, declaration of the securities' issue invalid or frustrated, other):

Execution of obligations under the securities.

Form of securities: bonds

Series: *C-2* 

Type: interest-bearing

Form of securities: registered non-documentary

Date of registration: 15.08.2002 Registration number: 4-04-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 20.12.2002

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia
Total number of the issued securities, bonds: 6
Par value of one security of the issue, RUR: 300

Total value of the issue, RUR: 1,800

Maturity period:

Launch date: 01.10.2005 Expiry date: 01.11.2005

Grounds for redemption of securities of the issue (execution of obligations under securities, conversion in connection with placement of securities of another issue, declaration of the securities' issue invalid or frustrated, other):

Execution of obligations under the securities.

#### 8.3.2. Data on Issues, the Securities of Which are Circulating

Total number of bonds in circulation (not redeemed), bonds: 11,500,000

Total nominal value of bonds being in circulation (not redeemed), RUR: 11,500,000,000

Form of securities: bonds

Series: 01

Type: interest-bearing

Form of securities: certificated pay-to-bearer

Full name of the bond issue: series 01 non-convertible interest-bearing certificated pay-to-bearer

bonds with mandatory centralized custody

Date of registration: 15.08.2003 Registration number: 4-05-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 21.10.2003

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia

Total number of the issued securities, bonds: 1,500,000 Par value of one security of the issue, RUR: 1,000 Total value of the issue, RUR: 1,500,000,000

Rights granted by each security of the issue to their holders:

A Bondholder is entitled to get the face value of the Bond specified in paragraph 4 of the Resolution on the Bond Issue when the Bond is retired.

A Bond holder is entitled to get the interest of the Bond face value (coupon yield), fixed in the Bond, the procedure of determining such interest being described in paragraph 8.3 of the decision on the issue and payout period - in paragraph 8.4 of the decision on the issue.

A Bondholder is entitled to get the face value of the Bond in case of liquidation of the Issuer in the sequence established by article 64 of the Civil Code of the Russian Federation.

A Bondholder is entitled to freely sell or otherwise dispose the Bond.

A Bondholder who bought a bond during primary distribution has no right to conduct transactions with this bond before the state registration of the report on the results of the bond issue pursuant to the legislation of the Russian Federation.

If the Issuer refuses to fulfill its obligations on bond issue, a Bondholder is entitled to exercise his rights in accordance with the procedure prescribed by paragraph 8.6 of the Resolution on the bond issue and paragraph 56.11 of the Prospectus on Bonds.

- A Bondholder is not entitled to present a Bond of the issue for retirement before maturity except for the following cases:
  - 1) coming into effect court decision on the Issuer's bankruptcy;
  - 2) taking decision on the Issuer's liquidation by the Issuer's body authorized to take such decision;
  - 3) coming into effect court decision on the Underwriter's bankruptcy;
  - 4) taking decision on the Underwriter's liquidation by the Underwriter's body authorized to take such decision;
  - 5) not meeting the commitments by the Issuer to pay coupon income on the bond issue within 10 (ten) business days from the date of payment of this coupon income specified in the Decision on the bond issue;
  - 6) other case prescribed by the laws of the Russian Federation.

A Bondholder is entitled to demand fulfillment of the redemption commitment from the Underwriter if the Issuer does not fulfill this obligation. Procedure of bonds redemption by the Underwriter is specified in paragraph 11 of the Resolution on the bond issue and paragraph 56.14 of the Prospectus on Bonds. A Bondholder is entitled to exercise other rights provided for by the laws of

#### the Russian Federation.

The Issuer undertakes to ensure the rights of Bondholders if they observe the rules of exercise of rights established by the legislation of the Russian Federation.

Depositary providing centralized custody of issuer's securities:

Full registered name: "National Depositary Center» Non-commercial partnership

Abbreviated registered name: NDC

Location: 1/13 Sredniy Kislovskiy per., Moscow, Russia, 103009

License:

No. of license: 177-03431-0000100

Date of issue: 4.12.2000

Period: unlimited

Authority issuing the license: Federal Commission for Securities Market

Terms and the arrangements of the redemption:

Bonds are to be redeemed at their face value on the 1092-nd day from the first day of the bond placement (hereinafter referred to as "The maturity date") by the Issuer and/or the Issuer's payment agent, which is:

Full registered name: "National Depositary Center" Non-commercial partnership

Abbreviated registered name: NDC

Location: 1/13 Sredniy Kislovskiy per., Moscow, Russia

Postal address: building 4, 1/13 Sredniy Kislovskiy per., Moscow, Russian Federation 125009

The Issuer is entitled to appoint other payment agents and cancel such appointments. Official notice of such appointments shall be published by the Issuer in the newspapers "Vedomosti" and/or "Izvestiya" and/or "Kommersant" not later than 10 (ten) working days prior to such actions.

If the maturity date happens to be week-end, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the maturity date. The Holder of Bonds is not entitled to claim any compensation for such delay of payment.

Repayment of Bonds is made to the persons included by the Depositary in the list of owners and holders of Bonds, for the benefit of owners of Bonds. A Bond Owner, if it/he/she is not a depositor of the Depositary may authorize a Bondholder to receive amounts from the Bond yield (coupon) payment and Bond redemption.

It is presumed that a bondholder who is a depositor of the Depositary is authorized to receive amounts from the Bond yield (coupon) payment and Bond redemption. Not later than four working days prior to the date of the Bond yield (coupon) payment and/or Bond redemption, a bond holder being a depositor of the Depositary and/or other parties who are not authorized by their clients to receive amounts from the Bond yield (coupon) payment and Bond redemption provides the Depositary with the List of Bond Owners, containing all essential elements necessary for Making up the List of Bond Holders and Bond Owners, as set forth below.

Repayment of Bonds is made for the benefit of owners of the Bonds being those as of the end of working hours of the Depositary, previous to the fifth business day before the maturity date (further under the text - " Date of making up a list of owners and Holders of Bonds with a view of their redemption).

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and Holders of Bonds with a view of redemption, declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and Holders of Bonds with a view of redemption.

Not later than 2 (two) working days prior to the Maturity Date the Depositary provides the Issuer with the list of owners and Holders of the Bonds, made on Date of making up the list of owners and Holders of Bonds with a view of the bond redemption including the following data:

a) A full name of the person, authorized to receive the redemption sums under Bonds.

If Bonds are transferred by the owner to the Holder and the Holder is authorized to receive the sums of repayment under Bonds, the full name of the Holder shall be specified. If Bonds have not been transferred to the Holder and-or the Holder is not authorized by the owner to get the sums of repayment under Bonds, the full name of the owner of Bonds (First name, middle initial, last name the owner - for the physical person) shall be specified:

- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the Holder of Bonds, authorized to receive the sums of repayment under Bonds;
- c) Location and postal address of the person, authorized to receive the sums of repayment under Bonds:
- d) The name and essential elements of the bank account of the person, authorized to receive the sums of repayment under Bonds, namely:
- Number of the account;
- The name of bank in which the account is open;
- The correspondent account of bank in which the account is open;
- Bank identification code (BIK) of bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of repayment under Bonds;
- f) The tax status of the person authorized to receive the sums of repayment under Bonds (resident, non-resident with permanent representative office in the Russian Federation, non-resident without permanent representative office in the Russian Federation, etc.).
- A Bond Holder independently monitors the completeness and actuality of the data provided by it to the Depositary (the information necessary for execution of obligations under Bonds). Should the said data fail to be submitted, or fail to be submitted in due time to the Depositary, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the Depositary's data. In this case obligations of the Issuer are considered executed in full and properly.

Not later than 1 (one) working day before the Maturity Date, the Issuer transfers the appropriate money to the Payment Agent's account.

At repayment of Bonds the coupon income is paid for last coupon period also.

On the basis of the list of Bond Owners and Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each Bond Owner and Holders authorized to receive Bond redemption amounts.

As at the date of Bonds redemption the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of redemption under Bonds, specified in the list of the Bond Holders and Owners.

If one person is authorized to receive Bond retirement amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner. The Bond holders who are not owners of Bonds, transfer money received as Bond redemption payment to the Bond owners according to the procedure determined between the Holder of Bonds and the owner of Bonds.

Obligations of the Issuer on Bonds redemption are considered executed after charge-off of money from the correspondent account of the bank serving the Issuer and-or the correspondent account of the bank / credit organization of the Payment agent in return for face-value of Bonds and the coupon income for the last coupon period in favor of owners and Holders of Bonds.

Bonds are being charged off the accounts of depot in the Depositary at repayment of all Bonds after execution by the Issuer and/or Payment Agent of the obligations on transferring amounts required to fulfill the payment commitments on Bonds redemption and payment of the coupon income for the last coupon period.

The Certificate is to be cancelled after all Bonds are written off the accounts of depot of the Depositary.

Size of interest yield (coupon income) on Bonds, procedure and terms of its payment.

# **Procedure of calculating income paid under each bond:**

| Coupon period  | <u>.</u>  | Coupon income  |
|--|---|--|
| Launch date  | Expiry date   | Coupon meome   |
| 1. Coupon: first   | Expiry date   |  |
| Launch date of the first   | Expiry date of the first  | The size of each coupon income is determined   |
| coupon is the first day  | oupon is the first day   coupon is the 182 <sup>nd</sup> day                                | according to the following formula:  |
| of the bond placement.   | from the first day of the bond placement.   | Kj = Cj*Nom* (T (j) - T (j-1)) / (365*100 %),  |
|  |   | Where,   |
|  |   | j - a serial number of the coupon period, j=1, 2, 3, 4, 5, 6;  |
|  |   | Kj - size of the coupon income on each Bond (RUR).;  |
|  |   | Nom - face-value of one Bond (RUR).;   |
|  |   | Cj - the size of the interest rate of j-th coupon, in percentage annual;   |
|  |   | T (j-1) - a launch date of j-th coupon period;   |
|  |   | T (j) – an expiry date of j-th coupon period.  |
|  |   | 1 (j) – an expiry date of j-th coupon period.  |
|  |   | The size of coupon income for each coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |
|  |   | Annual yield on the first coupon was fixed during the auction on the first day of the bond placement at the  |
|  |   | size of 14.24%.  |
| 2. Coupon: second  |   |  |
| Launch date of the second coupon is 182-nd day from the first day of the bond placement. | Expiry date of the second coupon is the 364th day from the first day of the bond placement. | Method of determination of the coupon income under<br>the second coupon is the same as for the first coupon.<br>The interest yield for the second coupon will be equal<br>to the interest rate for the first coupon.   |
| 3. Coupon: third   | 1   |  |
| Launch date of the third coupon is 364-th day from the first day of the bond placement.  | Expiry date of the third coupon is the 546th day from the first day of the bond placement.  | Method of determination of the coupon income under<br>the third coupon is the same as for the first coupon.<br>The interest yield for the third coupon will be equal to<br>the interest rate for the first coupon.   |
| <b>4. Coupon:</b> fourth   |   |  |
| Launch date of the   | Expiry date of the fourth   | Method of determination of the coupon income under   |
| fourth coupon is 546-th day from the first day of  | coupon is the 728 <sup>th</sup> day from the first day of the                               | the fourth coupon is the same as for the first coupon.<br>The interest yield for the fourth coupon will be equal to  |
| the bond placement.  | bond placement.   | the interest rate for the first coupon.  |
| 5. Coupon: fifth   | coma piacement.   | the interest face for the first coupon.  |
| Launch date of the fifth   | Expiry date of the fifth  | Method of determination of the coupon income under   |
| coupon is 728-th day   | coupon is the 910th day   | the fifth coupon is the same as for the first coupon. The  |
| from the first day of the  | from the first day of the   | interest yield for the fifth coupon will be equal to the   |
| bond placement.  | bond placement.   | interest rate for the first coupon   |
| <b>6. Coupon:</b> sixth  |   |  |
| Launch date of the sixth   | Expiry date of the sixth  | Method of determination of the coupon income under   |
| coupon is 910-th day   | coupon is the 1092 <sup>nd</sup>  | the sixth coupon is the same as for the first coupon.  |
| from the first day of the  | day from the first day of   | The interest yield for the sixth coupon will be equal to   |
| bond placement.  | the bond placement.   | the interest rate for the first coupon.  |

# Order and term of payment of the income on bonds:

| Coupan pariod | Period (date) of coupon | Date of making up the   |
|---------------|-------------------------|-------------------------|
| Coupon period | income payment          | list of Bond owners for |

|   |  |   | payment of coupon income |
|---|--|---|--------------------------|
| Launch date   | Expiry date  |   |                          |
| 1. Coupon: first  |  |   |                          |
| Launch date of the first coupon is the first day of the bond placement. | Expiry date of the first coupon is the 182 <sup>nd</sup> day from the first day of the bond placement. | Date of the first coupon income payment is the $182^{nd}$ day from the first day of the bond placement. |                          |

#### **Procedure Coupon Yield payment:**

Payment of the coupon yield on the Bonds is effected by the Issuer or/and a payment agent upon instructions of the Issuer on the expiry date of the coupon period. Should the expiry date of the Bonds coupon period fall on a day off, irrespective of whether it is a national holiday or a day off for settlement operations, then payment of the due amount shall be effected on the first working day following the expiry date of the coupon period. The bond owner is not entitled to demand any interest or any other compensation for such a delay in payment.

Payment of the Bond yield is effected in the currency of the Russian Federation in the non-cash order to the persons included by the Depositary in the list of owners and holders of Bonds, for the benefit of owners of Bonds. A Bond Owner, if it/he/she is not a depositor of the Depositary may authorize a Bondholder to receive amounts from the Bond yield (coupon) payment and Bond redemption.

It is presumed that a bond holder who is a depositor of the Depositary is authorized to receive amounts from the Bond yield (coupon) payment .Not later than three working days prior to the date of the Bond yield (coupon) payment, a bond holder being a depositor of the Depositary and/or other parties who are not authorized by their clients to receive amounts from the Bond yield (coupon) payment provides the Depositary with the List of Bond Owners, containing all essential elements necessary for Making up the List of Bond Holders and Bond Owners, as set forth below.

Payment of coupon income on Bonds is made for the benefit of owners of the Bonds being those as of the end of working hours of the Depositary, previous to the fourth business day before the date of payment of the coupon income (further under the text - " Date of making up a list of owners and Holders of Bonds for payment of coupon income). Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and Holders of Bonds with a view of payment of coupon income, is considered as due and proper, including the case of Bonds alienation after Date of making up a list of owners and Holders of Bonds with a view of payment of coupon income. Not later than 2 (two) working days prior to the Date of payment of coupon income the Depositary provides the Issuer with the list of owners and Holders of the Bonds, made on Date of making up the list of owners and Holders of Bonds with a view of the payment of coupon income including the following data:

- a) A full name of the person, authorized to receive sums of coupon income under Bonds. If Bonds are transferred by the owner to the Holder and the Holder is authorized to receive sums of coupon income, the full name of the Holder shall be specified. If Bonds have not been transferred to the Holder and-or the Holder is not authorized by the owner to get sums of coupon income, the full name of the owner of Bonds (First name, middle initial, last name the owner for the physical person) shall be specified:
- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the Holder of Bonds, authorized to receive sums of coupon income;
- c) Location and postal address of the person, authorized to receive sums of coupon income under Bonds;
- d) The name and essential elements of the bank account of the person, authorized to receive sums of coupon income, namely:
- Number of the account;
- The name of bank in which the account is open;
- The correspondent account of bank in which the account is open;
- Bank identification code (BIK) of bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive sums of coupon income under Bonds;
- f) The tax status of the person authorized to receive sums of coupon income (resident, non-resident with permanent representative office in the Russian Federation, etc.).

A Bond Holder independently monitors the completeness and actuality of the data provided by it to the Depositary (the information necessary for execution of obligations under Bonds). Should the said data fail to be submitted, or fail to be submitted in due time to the Depositary, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the Depositary's data. In this case obligations of the Issuer are considered executed in full and properly. Not later than 1 (one) working day before the Date of coupon income payment, the Issuer transfers the appropriate money to the Payment Agent's account. On the basis of the list of Bond Owners and Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each Bond Owner and Holders authorized to receive sums of coupon income on Bonds. As at the date of payment of coupon income the Payment Agent transfers the appropriate money to accounts of the persons authorized to get sums of coupon income under Bonds, specified in the list of the Bond Holders and Owners. If one person is authorized to receive sums of coupon income for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner. The Bond holders who are not owners of Bonds, transfer money received as sums of coupon income payment to the Bond owners according to the procedure determined between the Holder of Bonds and the owner of Bonds. Obligations of the Issuer on payment of coupon income on Bonds redemption are considered executed after charge-off of money from the correspondent account of the bank serving the Issuer and-or the correspondent account of the bank / credit organization of the Payment agent in return for the coupon income in favor of owners and Holders of Bonds.

| Launch date of the second coupon is 182-nd day from the first day | second coupon is the 364th day from the first | Date of the second coupon income payment is the 364th day from the first | made for the benefit of   |
|---|---|--|---|
| of the bond placement.  | day of the bond placement.                    | day of the bond placement.   | owners of Bonds being<br>those as of the end of<br>business day of the<br>Depositary, previous to |
| Due and a superior  |   |  | the fifth working day<br>before date of payment<br>of the income on Bonds.                        |

## Procedure of coupon income payment:

Procedure of the second coupon income payment is the same as that of the first coupon income payment.

3. Coupon: third

| Launch date of the third        | Expiry date of the third            | Date of the third coupon             | Payment of the coupon   |
|---------------------------------|-------------------------------------|--------------------------------------|-------------------------|
| coupon is 364 <sup>th</sup> day | coupon is the 546 <sup>th</sup> day | income payment is the                | income on bonds are     |
| from the first day of the       | from the first day of the           | 546 <sup>th</sup> day from the first | made for the benefit of |
| bond placement.                 | bond placement.                     | day of the bond placement.           | owners of Bonds being   |
|                                 |                                     |                                      | those as of the end of  |
|                                 |                                     |                                      | business day of the     |
|                                 |                                     |                                      | Depositary, previous to |
|                                 |                                     |                                      | the fifth working day   |
|                                 |                                     |                                      | before date of payment  |
|                                 |                                     |                                      | of the income on Bonds. |

#### **Procedure of coupon income payment:**

Procedure of the third coupon income payment is the same as that of the first coupon income payment.

**4. Coupon:** fourth

| Launch date of the        | Expiry date of the fourth           | Date of the fourth coupon            | Payment of the coupon   |
|---------------------------|-------------------------------------|--------------------------------------|-------------------------|
| fourth coupon is 546th    | coupon is the 728 <sup>th</sup> day | income payment is the                | income on bonds are     |
| day from the first day of | from the first day of the           | 728 <sup>th</sup> day from the first | made for the benefit of |
| the bond placement.       | bond placement.                     | day of the bond placement.           | owners of Bonds being   |
|                           |                                     |                                      | those as of the end of  |
|                           |                                     |                                      | business day of the     |
|                           |                                     |                                      | Depositary, previous to |
|                           |                                     |                                      | the fifth working day   |
|                           |                                     |                                      | before date of payment  |
|                           |                                     |                                      | of the income on Bonds. |
|                           |                                     |                                      |                         |

#### **Procedure of coupon income payment:**

Procedure of the fourth coupon income payment is the same as that of the first coupon income payment.

5. Coupon: fifth

|                                 | Expiry date of the fifth            | Date of the fifth coupon             | Payment of the coupon   |
|---------------------------------|-------------------------------------|--------------------------------------|-------------------------|
| coupon is 728 <sup>th</sup> day | coupon is the 910 <sup>th</sup> day | income payment is the                | income on bonds are     |
| from the first day of the       | from the first day of the           | 910 <sup>th</sup> day from the first | made for the benefit of |
| bond placement.                 | bond placement.                     | day of the bond placement.           | owners of Bonds being   |
|                                 |                                     |                                      | those as of the end of  |
|                                 |                                     |                                      | business day of the     |
|                                 |                                     |                                      | Depositary, previous to |
|                                 |                                     |                                      | the fifth working day   |
|                                 |                                     |                                      | before date of payment  |
|                                 |                                     |                                      | of the income on Bonds. |

#### **Procedure of coupon income payment:**

Procedure of the fifth coupon income payment is the same as that of the first coupon income payment.

6. Coupon: sixth

| Launch date of the sixth        | Expiry date of the sixth         | Date of the sixth coupon | Payment of the coupon |
|---------------------------------|----------------------------------|--------------------------|-----------------------|
| coupon is 910 <sup>th</sup> day | coupon is the 1092 <sup>nd</sup> | income payment is the    | income on bonds are   |

| from the first day of the | day from the first day of | 1092 <sup>nd</sup> day from the first | made for the benefit of |
|---------------------------|---------------------------|---------------------------------------|-------------------------|
| bond placement.           | the bond placement.       | day of the bond placement.            | owners of Bonds being   |
|                           |                           |                                       | those as of the end of  |
|                           |                           |                                       | business day of the     |
|                           |                           |                                       | Depositary, previous to |
|                           |                           |                                       | the fifth working day   |
|                           |                           |                                       | before date of payment  |
|                           |                           |                                       | of the income on Bonds. |

#### **Procedure of coupon income payment:**

Procedure of the sixth coupon income payment is the same as that of the first coupon income payment. Income under the sixth coupon is paid simultaneously with repayment of Bonds

Kind of security: underwriting

Form of securities: bonds

Series: 02

Type: interest-bearing

Form of securities: certificated pay-to-bearer

Full name of the bond issue: series 02 non-convertible interest-bearing certificated pay-to-bearer

bonds with mandatory centralized custody

Date of registration: 28.11.2003 Registration number: 4-06-00062-A

State registration authority performing the registration: *FCSM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 19.03.2004

State registration authority performing the registration of the report on the issue's results: Federal

Commission on Securities' Market of Russia

Total number of the issued securities, bonds: 1,500,000 Par value of one security of the issue, RUR: 1,000 Total value of the issue, RUR: 1,500,000,000

Rights granted by each security of the issue to their holders:

Each bond shall grant its holder equal scope of rights.

- 1. A Bondholder is entitled to get the face value of the Bond when the Bond is retired.
- 2. A Bondholder is entitled to get the interest of the Bond face value (coupon yield), fixed in the Bond, the procedure of determining such interest being described in paragraph 9.3 of the decision on the bond issue.
- 3. A Bondholder is entitled to demand repayment of Bonds by the Issuer in cases and on terms specified by the Decision on the bond issue and the Prospectus on Bonds.

If the Issuer refuses to fulfill its obligations on bond issue in order and terms specified by the Decision on the bond issue, a Bondholder is entitled to advance a claim to the Issuer in the arbitration court.

4. In case of non-fulfillment by the Issuer of obligations under Bonds or delay in their fulfillment (a default, a technical default) security in the form of underwriting is provided according to item 9.7. and item 12.2. of the Decision on bond issue and item 56.11. and item 56.14 of the Prospectus on the bond issue. The Underwriter carries liability before Bond owners under obligations of the Issuer to pay total par value of the Bonds amounting to 1.5 billion rubles and the cumulative coupon income under Bonds. The size of commitments secured by the Underwriter cannot exceed 2400000000 (Two billion four hundred million) rubles. The Underwriter shall not be responsible for compensation of the Owners' legal costs incurred during the arbitration and other losses of Owners and / or penalties caused by default or inadequate execution by the Issuer of its obligations on payment of par value of Bonds and / or coupon income under Bonds.

The owner of Bonds is entitled to make claims to the company with limited liability "UTK-Finance" in accordance with the conditions of underwriting specified in item 12.2. of the Decision on bond issue and item 56.14.of the Prospectus on the bond issue. Rights on the Bond are transferred to the

new owner (purchaser) together with all rights provided by the Underwriter.

- 5. A Bond Owner is entitled to return his investments in case the bond issue is declared ineffective or invalid in accordance with the legislation of the Russian Federation.
- 6. A Bondholder is entitled to exercise other rights provided for by the laws of the Russian Federation.

The Issuer undertakes to ensure the rights of Bondholders if they observe the rules of exercise of rights established by the legislation of the Russian Federation.

Depositary:

Full registered name: Non-commercial partnership "National Depositary Center"

Abbreviated name: NDC

Headquarters: building 4, 1/13, Sredniy Kislovskiy pereulok, Moscow, 125009

License number: *177-03431-000100*Date of license registration: *4.12.2000* 

Valid till: unlimited

Registration authority: FCSM of Russia

Terms and the arrangements of the redemption:

Repayment of Bonds shall be carried out in money terms in currency of the Russian Federation by cashless settlement.

Bonds are to be redeemed by the Payment agent on behalf and at the expense of the Issuer, which is:

Full registered name: Joint-stock commercial bank "ROSBANK" (open joint-stock company)

Abbreviated name: OJSC AKB " ROSBANK"

Location: 11, Masha Poryvaeva Str., Moscow, 107078

Postal address: mailbox 208, 11, Masha Poryvaeva Str., Moscow, 107078

The Issuer is entitled to appoint other payment agents and cancel such appointments. Official notice of such appointments shall be published by the Issuer in the newspapers "Vedomosti" and/or "Izvestiya» not later than 10 (ten) working days prior to such actions.

Bonds are to be redeemed at their par value on the 1092<sup>nd</sup> (one thousand and ninety second) day from the launch date of the bonds placement

If the maturity date happens to be week-end, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the maturity date. The Holder of Bonds is not entitled to claim any compensation for such delay of payment.

Repayment of Bonds shall be carried out in currency of the Russian Federation by cashless settlement in favor of the Bond Holders. It is presumed that a bondholder who is a depositor of NDC is authorized to receive amounts from the Bond redemption.

Repayment of Bonds is made for the benefit of Holders of the Bonds being those as of the end of working hours of NDC, previous to the seventh business day before the maturity date (further under the text - "Date of making up a list of owners and Holders of Bonds).

Obligations on Bonds redemption are executed by the Issuer for the benefit of the Bond owners on the basis of the List of owners and/or Holders of Bonds presented by NDC.

Not later than 6 (six) working days prior to the Maturity Date NDC depositor who is not authorized by the clients to receive amounts from the Bond redemption shall provide NDC with the List of the Bond owners including the below mentioned data.

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and Holders of Bonds.

Not later than 4 four) working days prior to the Maturity Date NDC provides the Issuer and the Payment agent with the list of owners and Holders of the Bonds, made on Date of making up the list of owners and Holders of Bonds including the following data:

- a) A full name of the person, authorized to receive the redemption sums under Bonds.
- If Bonds are transferred by the owner to the Holder and the Holder is authorized to receive the sums of repayment under Bonds, the full name of the Holder shall be specified. If Bonds have not been transferred to the Holder and-or the Holder is not authorized by the owner to get the sums of repayment under Bonds, the full name of the owner of Bonds (First name, middle initial, last name the owner for the physical person) shall be specified:
- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the Holder of Bonds, authorized to receive the sums of repayment under Bonds;
- c) Location and postal address of the person, authorized to receive the sums of repayment under Bonds;
- d) The name and essential elements of the bank account of the person, authorized to receive the sums of repayment under Bonds, namely:
- Number of the account;
- The name of bank in which the account is open;
- The correspondent account of bank in which the account is open;
- Bank identification code (BIK) of bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of repayment under Bonds;
- f) The tax status of the person authorized to receive the sums of repayment under Bonds (resident, non-resident with permanent representative office in the Russian Federation, non-resident without permanent representative office in the Russian Federation, etc.).

Bond Owners, their authorized persons including depositors of NDC are obliged to provide all necessary information to NDC and independently control the completeness and actuality of the data provided by them to the Depositary, they bear all the risks related to non-provision/untimely provision of such information. Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on Bond redemption. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data. In cases stipulated by the Agreement with NDC the Issuer is entitled to demand confirmation of such data by information from the Register.

On the basis of the list of Bond Owners and Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond redemption amounts.

Not later than 3 (three) working days before the Maturity Date, the Issuer transfers the appropriate money to the Payment Agent's account.

As at the date of Bonds redemption the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of redemption under Bonds for the benefit of the Bond Owners.

If one person is authorized to receive Bond retirement amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

The Maturity date:

The first day of the Maturity date:

the 1 092<sup>nd</sup> (one thousand and ninety second) day from the starting date of the bonds placement. The last day of the Maturity date:

Coincides with the first day of the Maturity date.

Size of interest yield (coupon income) on Bonds, procedure and terms of its payment.

Procedure of calculating income paid under each bond.

| Coupon period |             | Coupon income |
|---------------|-------------|---------------|
| Launch date   | Expiry date |               |

1. Coupon: Annual interest rate on the first coupon is to be fixed during the auction held in the MICEX Stock market section (9.25% per annum). The Auction shall start and end on the launch day of the bond placement. Time of fixing interest rate on the first coupon and conclusion of transactions is determined by the Moscow Interbank Currency Stock Exchange as agreed with the Issuer and-or the Underwriter

On the date of the Auction the members of the Stock Market Section of MICEX participating in the Auction shall submit orders for the Bond acquisition through the trading system of MICEX. Each order shall include the interest rate under the first coupon at which potential buyers are ready to acquire the Bonds at the price of 100 percent of their par value and the corresponding number of Bonds which potential buyers are ready to acquire if the Issuer fixes the interest rate on the first coupon higher or equal to that specified in the order. Interest rate on the first coupon specified in the order shall be expressed as annual interest rate to the 100-th share of percent.

By the beginning of the Auction the members of the Stock Market Section of MICEX participating in the Auction shall have to reserve money resource on their accounts in the MICEX Clearing system, sufficient for full payment of the Bonds specified in the orders for purchase including MICEX commission fee.

The orders, which do not conform, to the above-mentioned conditions are not allowed to take part in the Auction.

After the period of submission of the orders for the Auction expires, members of the Stock Market Section of MICEX cannot withdraw the submitted orders.

After the period of submission of the orders for the Auction expires, MICEX shall make a joint register of the submitted orders and send it to the Issuer.

All the submitted orders are to be considered by the Issuer. Individual executive body of the Issuer shall make decision on the size of the annual interest rate under the first coupon on the basis of total number of the submitted orders and the interest rates on the first coupon indicated in them and inform the Underwriter and MICEX about it.

The Underwriter shall publish a notice on the size of the interest rate under the first coupon using MICEX Trading system by means of e-mail to all members of the MICEX Stock Market Section.

| Starting date of the first coupon is the first day of the bond placement. | Expiry date of the first coupon is the launch date of the second coupon being the 182 <sup>nd</sup> day from the first day of the bond placement. | The size of the first coupon income per one Bond is determined according to the following formula:  KD = C1*N * (T1 – T0)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C1 - the size of the interest rate of the first coupon, in percentage annual;  T0 - a launch date of the first coupon period;  T1 – an expiry date of the first coupon period.   |
|---|---|--|
|   |   | The size of coupon income for the first coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change).  Annual interest rate on the first coupon is to be fixed during the auction held in the MICEX Stock market |

| TIN 2308025192   |   |  |
|--|---|--|
|  |   | section (9.25% per annum). The Auction shall start and end on the launch day of the bond placement.  |
| <b>2. Coupon:</b> The interest yie   | eld for the second coupon will  | be equal to the interest rate for the first coupon.  |
| Launch date of the second coupon is the 182-nd day from the first day of the bond placement. | Expiry date of the second coupon is the launch date of the third coupon being the 364th day from the first day of the bond placement. | The size of the second coupon income per one Bond is determined according to the following formula:  KD = C2*N * (T2 – T1)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;   |
|  |   | N - face-value of one Bond;  |
|  |   | C2 - the size of the interest rate of the second coupon, in percentage annual;   |
|  |   | T1 - a launch date of the second coupon period;  |
|  |   | T2 – an expiry date of the second coupon period.   |
|  |   | The size of coupon income for the second coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |
| 3. Coupon: The interest  | rate on the third coupon l  | has been set at 12%per annum (Minutes of the Board   |
| Issuer in numerical value  | and brought to the notice   | est rate on the third coupon shall be fixed by the e of Bond Owners through publication in newspapers working days prior to the date of the second coupon  |
| Launch date of the third   | Expiry date of the third  | The size of the third coupon income per one Bond is  |
| coupon is 364-th day from the first day of the   | coupon is the launch<br>date of the fourth  | determined according to the following formula:<br>KD = C3*N*(T3 - T2))/(365/100%),   |
| bond placement.  | coupon being the 546th  | Where,   |
|  | day from the first day of   |  |
|  | the bond placement.   | KD - size of the coupon income on each Bond; N - face-value of one Bond;   |
|  |   | C3 - the size of the interest rate of the third coupon, in percentage annual;  |
|  |   | T2 - a launch date of the third coupon period;   |
|  |   | T3 – an expiry date of the third coupon period.  |
|  |   | The size of coupon income for the third coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change).  |
| _  | _   | has been set at 12%per annum (Minutes of the   |
|  |   | ne interest rate on the fourth coupon shall be fixed by  |
|  |   | otice of Bond Owners through publication in  |
| second coupon payment.   |   | than 10 (ten) working days prior to the date of the  |
| Launch date of the   | Expiry date of the fourth   | The size of the fourth coupon income per one Bond is   |
| fourth coupon is 546-th  | coupon is the launch  | determined according to the following formula:   |
| day from the first day of  | date of the fifth coupon  | KD = C4*N*(T4 - T3)) / (365/100%),   |
| the bond placement.  | being the 728 <sup>th</sup> day from  | Where,   |
|  | the first day of the bond placement.  | KD - size of the coupon income on each Bond;   |
|  | pracement.  | N - face-value of one Bond;  |
|  |   | 11 Tucc value of one Dona,   |

| C4 - the size of the interest rate of the fourth coupon, in percentage annual;   |
|--|
| T3 - a launch date of the fourth coupon period;  |
| T4 – an expiry date of the fourth coupon period.   |
| The size of coupon income for the fourth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

**5. Coupon:** The interest rate on the fifth coupon has been set at 10.5% per annum (Minutes of the Board of Directors № 23 of January 20, 2006). The interest rate on the fifth coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" not later than 10 (ten) working days prior to the date of the fourth coupon payment

| Expiry date of the fifth coupon is the launch date of the sixth coupon being the 910th day from the first day of the bond placement. | The size of the fifth coupon income per one Bond is determined according to the following formula:  KD = C5*N * (T5 – T4)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C5 - the size of the interest rate of the fifth coupon, in percentage annual;  T4 - a launch date of the fifth coupon period;  T5 – an expiry date of the fifth coupon period.  The size of coupon income for the fifth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point increases for unit in case the third sign |
|--|--|
|  | after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change).   |
|  | coupon is the launch<br>date of the sixth coupon<br>being the 910th day<br>from the first day of the   |

**6.** Coupon: The interest rate on the sixth coupon has been set at 10.5%per annum (Minutes of the Board of Directors № 23 of January 20, 2006). The interest rate on the sixth coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" not later than 10 (ten) working days prior to the date of the fourth coupon payment.

| Tourtii Coupon payment.   |  |  |
|---|--|--|
| Launch date of the sixth coupon is 910-th day from the first day of the bond placement. | Expiry date of the sixth coupon coincides with the maturity date and is the 1092 <sup>nd</sup> day from the first day of the bond placement. | The size of the sixth coupon income per one Bond is determined according to the following formula:  KD = C6*N * (T6 – T5)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C6 - the size of the interest rate of the sixth coupon, in percentage annual;  T5 - a launch date of the sixth coupon period;  T6 – an expiry date of the sixth coupon period.  The size of coupon income for the sixth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a |

| mathematical rounding off, namely: in case the third        |
|---|
| sign after a point more or is equal 5, the second sign      |
| after a point increases for unit in case the third sign     |
| after a point is less 5, the second sign after a point does |
| not change).  |

Order and term of payment of the income on bonds including order and term of payment of the income on each coupon period.

| Coupon      | period      | Period (date) of coupon income payment | Date of making up the list of Bond owners for payment of coupon income |
|-------------|-------------|--|--|
| Launch date | Expiry date |  |  |

1. Coupon: Annual interest rate on the first coupon was fixed during the auction on the launch day of the bond placement (9.25% per annum)

| (7.2370 pci aiiiiuiii)   |                                    |                                      |                         |
|--------------------------|------------------------------------|--------------------------------------|-------------------------|
| Launch date of the first | Expiry date of the first           | Date of the first coupon             | Payment of coupon       |
| coupon is the first day  | coupon is the launch               | income payment is the                | income on bonds are     |
| of the bond placement.   | date of the second                 | 182 <sup>nd</sup> day from the first | made for the benefit of |
|                          | coupon being the 182 <sup>nd</sup> | day of the bond placement.           | owners of Bonds being   |
|                          | day from the first day of          |                                      | those as of the end of  |
|                          | the bond placement.                |                                      | business day of NDC,    |
|                          |                                    |                                      | previous to the 7       |
|                          |                                    |                                      | (seventh) working day   |
|                          |                                    |                                      | before the date of      |
|                          |                                    |                                      | payment of the coupon   |
|                          |                                    |                                      | income on Bonds         |
|                          |                                    |                                      | (hereinafter – Date of  |
|                          |                                    |                                      | making a List of Bond   |
|                          |                                    |                                      | owners and/or Bond      |
|                          |                                    |                                      | nominal Holders).       |

#### **Procedure of Coupon Yield payment:**

Payment of the coupon yield on the Bonds is effected by a payment agent upon instructions and at the expense of the Issuer. Payment of the Bond yield is effected in the currency of the Russian Federation in the non-cash order for the benefit of owners of Bonds. It is presumed that a nominal bondholder who is a depositor of NDC is authorized to receive amounts from the Bond yield (coupon) payment.

Bond Owners, their authorized persons including depositors of NDC independently control the completeness and actuality of the data provided by them to the Depositary and bear all the risks related to non-provision/untimely provision of such information. Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data. In cases stipulated by the Agreement with NDC the Issuer is entitled to demand confirmation of such data by information from the Register.

Coupon income payment is made for the benefit of owners of the Bonds being those as of the end of working hours of NDC, previous to the seventh business day before the date of the coupon payment. Obligations on coupon income payment are executed by the Issuer on the basis of the List of owners and/or Holders of Bonds presented by NDC.

Not later than 6 (six) working days prior to the date of coupon income payment NDC depositor who is not authorized by the clients to receive amounts from coupon income on the Bonds shall provide NDC with the List of the Bond owners including all the essential elements mentioned below in the List of the Bond Owners and/or Nominal Holders.

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and Holders of Bonds.

Not later than 4 four) working days prior to the date of coupon income payment NDC provides the Issuer and the Payment agent with the List of owners and Holders of the Bonds, made on the Date of making up the list of owners and Holders of Bonds including the following data:

a) A full name of the person, authorized to receive the coupon income sums under Bonds.

If Bonds are transferred by the owner to the Holder and the Holder is authorized to receive the sums of coupon

income under Bonds, the full name of the Holder shall be specified. If Bonds have not been transferred to the Holder and-or the Holder is not authorized by the owner to get the sums of coupon income under Bonds, the full name of the owner of Bonds (First name, middle initial, last name the owner - for the physical person) shall be specified:

- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the Holder of Bonds, authorized to receive the sums of coupon income under Bonds;
- c) Location and postal address of the person, authorized to receive the sums of coupon income under Bonds;
- d) The name and essential elements of the bank account of the person, authorized to receive the sums of coupon income under Bonds, namely:
- Number of the account;
- The name of bank in which the account is open;
- The correspondent account of bank in which the account is open;
- Bank identification code (BIK) of bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of coupon income under Bonds;
- f) The tax status of the person authorized to receive the sums of coupon income under Bonds.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on coupon income payment on Bonds. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data.

On the basis of the list of Bond Owners and Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond coupon income amounts.

Not later than 3 (three) working days before the date of coupon income payment under Bonds, the Issuer transfers the appropriate money to the Payment Agent's account.

As at the date of coupon income payment the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of coupon income under Bonds for the benefit of the Bond Owners.

If one person is authorized to receive Bond coupon income amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

If the date of coupon income payment happens to be week-end, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment.

**2.** Coupon: The interest yield for the second coupon will be equal to the interest rate for the first coupon

| Launch date of the        | Expiry date of the       | Date of the second coupon  | Payment of the coupon   |
|---------------------------|--------------------------|----------------------------|-------------------------|
| second coupon is 182-     | second coupon is the     | income payment is the      | income on bonds are     |
| nd day from the first day | launch date of the third | 364th day from the first   | made for the benefit of |
| of the bond placement.    | coupon period being the  | day of the bond placement. | owners of Bonds being   |
|                           | 364th day from the first |                            | those as of the end of  |
|                           | day of the bond          |                            | business day of NDC,    |
|                           | placement.               |                            | previous to the 7       |
|                           |                          |                            | (seventh) working day   |
|                           |                          |                            | before date of payment  |
|                           |                          |                            | of the coupon income on |
|                           |                          |                            | Bonds.                  |

#### **Procedure of coupon income payment:**

Procedure of the second coupon income payment is the same as that of the first coupon income payment.

**3. Coupon:** The interest rate on the third coupon has been set at 12% per annum (Minutes of the Board of Directors № 22 of January 21, 2005). The interest rate on the third coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" not later than 10 (ten) working days prior to the date of the second coupon payment.

| Launch date of the third | Expiry date of the third | Date of the third coupon | Payment of the coupon |
|--------------------------|--------------------------|--------------------------|-----------------------|
|--------------------------|--------------------------|--------------------------|-----------------------|

| coupon is 364 <sup>th</sup> day | coupon is the launch     | income payment is the                | income on bonds are     |
|---------------------------------|--------------------------|--------------------------------------|-------------------------|
| from the first day of the       | date of the fourth       | 546 <sup>th</sup> day from the first | made for the benefit of |
| bond placement.                 | coupon period being the  | day of the bond placement.           | owners of Bonds being   |
|                                 | 546th day from the first |                                      | those as of the end of  |
|                                 | day of the bond          |                                      | business day of NDC,    |
|                                 | placement.               |                                      | previous to the 7       |
|                                 |                          |                                      | (seventh) working day   |
|                                 |                          |                                      | before date of payment  |
|                                 |                          |                                      | of the coupon income on |
|                                 |                          |                                      | Bonds.                  |

#### **Procedure of coupon income payment:**

Procedure of the third coupon income payment is the same as that of the first coupon income payment.

**4.** Coupon: The interest rate on the fourth coupon has been set at 12% per annum (Minutes of the Board of Directors № 22 of January 21, 2005). The interest rate on the fourth coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" not later than 10 (ten) working days prior to the date of the second coupon payment.

| of the coupon income on | Launch date of the fourth coupon is 546th day from the first day of the bond placement. | Expiry date of the fourth coupon is the launch date of the fifth coupon period being the 728 <sup>th</sup> day from the first day of the bond placement. | Date of the fourth coupon income payment is the 728 <sup>th</sup> day from the first day of the bond placement. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of business day of NDC, previous to the 7 (seventh) working day before date of payment of the coupon income on |
|-------------------------|---|--|---|--|
| Bonds.                  |   |  |   | of the coupon income on  |

#### **Procedure of coupon income payment:**

Procedure of the fourth coupon income payment is the same as that of the first coupon income payment.

5. Coupon: The interest rate on the fifth coupon has been set at 10.5 % per annum (Minutes of the Board of Directors № 23 of January 20, 2006). The interest rate on the fifth coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" not later than 10 (ten) working days prior to the date of the fourth coupon payment.

| Launch date of the fifth            | Expiry date of the fifth           | Date of the fifth coupon             | Payment of the coupon   |
|-------------------------------------|------------------------------------|--------------------------------------|-------------------------|
| coupon is 728 <sup>th</sup> day     | coupon is the launch               | income payment is the                | income on bonds are     |
| from the first day of the           | date of the sixth coupon           | 910 <sup>th</sup> day from the first | made for the benefit of |
| bond placement.                     | period being the 910 <sup>th</sup> | day of the bond placement.           | owners of Bonds being   |
|                                     | day from the first day of          |                                      | those as of the end of  |
|                                     | the bond placement.                |                                      | business day of NDC,    |
|                                     |                                    |                                      | previous to the 7       |
|                                     |                                    |                                      | (seventh) working day   |
|                                     |                                    |                                      | before date of payment  |
|                                     |                                    |                                      | of the coupon income on |
|                                     |                                    |                                      | Bonds.                  |
| Procedure of councy income payment. |                                    |                                      |                         |

#### **Procedure of coupon income payment:**

Procedure of the fifth coupon income payment is the same as that of the first coupon income payment.

**6. Coupon:** The interest rate on the sixth coupon has been set at 10.5% per annum (Minutes of the Board of Directors № 23 of January 20, 2006). The interest rate on the sixth coupon shall be fixed by the Issuer in numerical value and brought to the notice of Bond Owners through publication in newspapers "Vedomosti" or "Izvestiya" or "Kommersant" or any other mass media not later than 10 (ten) working days prior to the date of the fourth coupon payment.

| coupon is 910 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the sixth coupon coincides with the maturity date and is the 1092 <sup>nd</sup> day from the first day of the bond placement. | Date of the sixth coupon income payment is the 1092 <sup>nd</sup> day from the first day of the bond placement. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of business day of NDC, previous to the 7 (seventh) working day before date of payment of the coupon income on Bonds. |
|---|--|---|---|
|---|--|---|---|

#### **Procedure of coupon income payment:**

Procedure of the sixth coupon income payment is the same as that of the first coupon income payment. List of the Bond owners and nominal holders made up for Bonds redemption is used for the sixth coupon income payment.

Income under the sixth coupon is paid simultaneously with repayment of Bonds

Kind of security: underwriting

Form of securities: bonds

Series: 03

Type: interest-bearing

Form of securities: *certificated pay-to-bearer* 

Full name of the bond issue: series 03 non-convertible interest-bearing certificated pay-to-bearer

bonds with mandatory centralized custody

Date of registration: 17.08.2004 Registration number: 4-07-00062-A

State registration authority performing the registration: *FSFM of Russia* Information about state registration of the report on the issue's results:

Date of registration:11.11.2004

State registration authority performing the registration of the report on the issue's results: *Federal Service on Financial Markets of Russia* 

Total number of the issued securities, bonds: 3,500,000 Par value of one security of the issue, RUR: 1,000

Total value of the issue, RUR: 3,500,000,000

Rights granted by each security of the issue to their holders:

The Bonds represent direct and pure obligations of "Southern Telecommunications Company" PJSC (hereinafter referred to as "Issuer").

- 1. A Bondholder is entitled to get the face value of the Bond when the Bond is retired.
- 2. A Bondholder is entitled to get the interest of the Bond face value (coupon yield) after termination of each coupon period.
- 3. In case of non-fulfillment by the Issuer of obligations under Bonds or delay in their fulfillment (including a default, a technical default according to item 9.7. and item 12.2. of the Decision on bond issue and item 9.1.2. e) and item 9.1.2. 3) of the Prospectus on the bond issue) security in the form of underwriting is to be provided. The Underwriter carries liability before Bond owners under obligations of the Issuer to pay total par value of the Bonds amounting to 3.5 (three and a half) billion rubles and the cumulative coupon income under Bonds.
- 4. The owner of Bonds is entitled to make claims to the company with limited liability "UTK-Finance" in accordance with the conditions of underwriting specified in item 12.2. of the Decision on bond issue and item 9.1.2. z) of the Prospectus on the bond issue. Rights on the Bond are transferred to the new owner (purchaser) together with all rights provided by the Underwriter.
- 5. A Bond Owner is entitled to get back his investments in case the bond issue is declared ineffective or invalid.
- 6. A Bondholder is entitled to demand repayment of Bonds by the Issuer in cases and on terms

specified by the Decision on the bond issue and the Prospectus on Bonds.

7. A Bondholder is entitled to exercise other rights provided for by the laws of the Russian Federation.

Depositary:

Full registered name: Non-commercial partnership "National Depositary Center"

Abbreviated name: NDC

Headquarters: building 4, 1/13, Sredniy Kislovskiy pereulok, Moscow, 125009

INN: 7706131216 Phone: (095) 232-05-27

License number: *177-03431-000100* Date of license registration: *4.12.2000* 

Valid till: unlimited

Registration authority: FCSM of Russia

Terms and the arrangements of the redemption:

Bonds are to be redeemed by the Payment agent on behalf and at the expense of the Issuer, which is:

Full registered name: Joint-stock commercial bank "ROSBANK" (open joint-stock company)

Abbreviated name: OJSC AKB "ROSBANK"

Location: 11, Masha Poryvaeva Str., Moscow, 107078

Postal address: mailbox 208, 11, Masha Poryvaeva Str., Moscow, 107078

The Issuer is entitled to appoint other payment agents and cancel such appointments. Official notice of such appointments shall be published by the Issuer in order and terms specified in Article 11 of the Decision on the bond issue and Article 2.9. of the Prospectus of the Bonds.

Bonds are to be redeemed at their par value on the 1 830<sup>th</sup> (one thousand eight hundred and thirtieth) day from the starting date of the bonds placement.

If the maturity date happens to be week-end, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment.

Repayment of Bonds shall be carried out in currency of the Russian Federation by cashless settlement in favor of the Bond Holders. It is presumed that nominal holders of the Bonds being depositors of NDC are authorized to receive amounts from the Bond redemption.

Repayment of Bonds is made for the benefit of Holders of the Bonds being those as of the end of working hours of NDC, previous to the seventh business day before the maturity date (further under the text - "Date of making up a list of owners and nominal Holders of Bonds).

Obligations on Bonds redemption are executed by the Issuer for the benefit of the Bond owners on the basis of the List of owners and/or nominal Holders of Bonds presented by NDC.

Not later than 6 (six) working days prior to the Maturity Date NDC depositor who is not authorized by the clients to receive amounts from the Bond redemption shall provide NDC with the List of the Bond owners and/or nominal holders of the Bonds including the below mentioned data.

If the Bond Owners who authorized a nominal holder to receive amounts from the Bond redemption are non-residents and-or physical persons, the nominal holder is obliged to specify the following information about such persons in the list of Bond Owners:

- full name/first name, middle initial, last name the owner of Bonds;
- number of the Bonds owned;
- full name of the person, authorized to receive the redemption sums under Bonds;
- location (or place of registration for individual persons) and postal address of the Bond Owner including postal code;
- essential elements of the bank account of the person, authorized to receive the sums of repayment under Bonds;

- Tax-payer's Identification number (TIN) of the Bond Owner;
- tax status of the Bond Owner.

If a Bond Owner is a juridical person – non-resident:

- personal identification number (IIN) - if any.

If a Bond Owner is a natural person:

- kind, number, date and place of issue of the identity document of a Bond Owner, name of the authority issuing the identity card;
- number of the certificate of the state retirement insurance of the Bond Owner (if any);
- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and/or nominal Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and nominal Holders of Bonds.

If the rights of an owner to Bonds are transferred to a nominal holder and a nominal holder is authorized to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a nominal holder.

If the rights of an owner to Bonds are not transferred to a nominal holder or a nominal holder is not authorized by a Bond owner to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a Bond owner.

Not later than 4 four) working days prior to the Maturity Date NDC provides the Issuer and the Payment agent with the list of owners and/or nominal Holders of the Bonds, made on Date of making up the list of owners and/or nominal Holders of Bonds including the following data:

- a) Full name of the person, authorized to receive the redemption sums under Bonds.
- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the nominal Holder of Bonds, authorized to receive the sums of repayment under Bonds;
- c) Location and postal address of the person, authorized to receive the sums of repayment under Bonds;
- d) Essential elements of the bank account of the person, authorized to receive the sums of repayment under Bonds, namely:
- Number of the account;
- The name of bank in which the account is open;
- The correspondent account of bank in which the account is open;
- Bank identification code (BIK) and Taxpayer's Identification number (TIN) of the bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of repayment under Bonds;
- f) The tax status of the person authorized to receive the sums of repayment under Bonds.

Bond Owners, their authorized persons including depositors of NDC are obliged to provide all necessary information to NDC and independently control the completeness and actuality of the data provided by them to the Depositary, they bear all the risks related to non-provision/untimely provision of such information.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on Bond redemption. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution

and being the owner of Bonds as of the date of submitting the claim. The Issuer fulfils the obligations under the Bonds on the basis of the NDC's data. In such a case obligations of the Issuer are considered executed in full and properly. If the essential elements of bank account and other information necessary for execution by the Issuer of its obligations under Bonds, provided by a Bond owner or Bond Holder or available in the Depositary, do not allow the Payment agent to transfer money resources in due time such delay cannot be considered as a delay of execution of obligations under Bonds, and a Bond owner has no right to claim extra interest or any other compensation for such delay in payment. In cases stipulated by the Agreement with NDC the Issuer is entitled to demand confirmation of such data by information from the Register.

On the basis of the list of Bond Owners and/or nominal Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond redemption amounts.

Not later than 3 (three) working days before the Maturity Date, the Issuer transfers the appropriate money to the Payment Agent's account.

As at the date of Bonds redemption the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of redemption under Bonds for the benefit of the Bond Owners.

If one person is authorized to receive Bond redemption amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

#### The Maturity date:

The first day of the Maturity date:

the 1,830<sup>th</sup> (one thousand eight hundred and thirtieth) day from the starting date of the bonds placement.

The last day of the Maturity date:

Coincides with the first day of the Maturity date.

Size of interest yield (coupon income) on Bonds, procedure and terms of its payment.

Procedure of calculating income paid under each bond:

| Coupon period |             | Coupon income |
|---------------|-------------|---------------|
| Starting date | Expiry date |               |

1<sup>st</sup> Coupon: Annual interest rate on the first coupon is to be fixed during the auction held in the MICEX Stock market section among the potential buyers of the Bonds on the starting day of the bond placement (12.3%).

On the date of the Auction the members of the Stock Market Section of MICEX (hereinafter referred to as the Section Members) shall submit target orders for the Bond acquisition with T0 code through the trading system of MICEX in compliance with the Securities Trading Rules of MICEX and other regulatory documents of MICEX both at their own expense and at the expense and on behalf of their client. Time and procedure for submission of orders for participation in the auction on determination of the first coupon interest rate are defined by the Moscow Interbank Currency Stock Exchange as agreed with the Issuer and-or the Underwriter. The members of the Stock Market Section of MICEX shall submit orders for the Bond acquisition to the Underwriter.

Each order shall include the interest rate under the first coupon at which potential buyers are ready to acquire the number of Bonds specified in the order. Interest rate on the first coupon specified in the order shall be expressed as annual interest rate to the 100-th share of percent.

By the beginning of the Auction the members of the Stock Market Section of MICEX participating in the Auction shall have to reserve money resource, sufficient for full payment of the Bonds specified in the orders for purchase including MICEX commission fee.

The orders, which do not conform, to the above-mentioned conditions are not allowed to take part in the Auction.

After the period of submission of the orders for the Auction expires, members of the Stock Market

Section of MICEX cannot withdraw the submitted orders.

After the period of submission of the orders for the Auction expires, MICEX shall make a joint register of the submitted orders for the Issuer and/or Underwriter.

The joint register of the submitted orders shall include all terms specified in each order, namely: the price of acquisition, number of securities, date and time of the order's reception as well as the name of the Member of the Section who submitted the order. The joint register of the submitted orders shall be approved by the Financial Consultant in the equity market.

Individual executive body of the Issuer shall make decision on the size of the annual interest rate under the first coupon on the basis of total number of the submitted orders and the interest rates on the first coupon indicated in them. The Issuer shall inform the MICEX about such decision in written form not later than 30 minutes prior to its sending to a news agency. After sending notification on the size of the interest rate under the first coupon to a news agency the Issuer informs the Underwriter about the size of the interest rate under the first coupon. The Underwriter informs all members of the MICEX Stock Market Section about the size of the interest rate under the first coupon fixed by the Issuer using MICEX Trading system by means of e-mail to all members of the MICEX Stock Market Section.

The information on the interest rate under the first coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the first coupon is the first day of the bond placement. | Expiry date of the first coupon is the starting date of the second coupon being the 183d day from the first day of the bond placement. | The size of the first coupon income per one Bond is determined according to the following formula:  KD = C1*N * (T1 – T0)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C1 - the size of the interest rate of the first coupon, in percentage annual;  T0 - starting date of the first coupon period;  T1 - expiry date of the first coupon period.     |
|---|--|---|
|   |  | The size of coupon income for the first coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

**2<sup>nd</sup> Coupon:** The interest yield for the second coupon will be equal to the interest rate for the first coupon.

| Starting date of the second coupon is the 183 <sup>rd</sup> day from the first day of the bond placement. | Expiry date of the second coupon is the starting date of the third coupon being the 366th day from the first day of the bond placement. | The size of the second coupon income per one Bond is determined according to the following formula:  KD = C2*N * (T2 - T1)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C2 - the size of the interest rate of the second coupon, in percentage annual;  T1 - a launch date of the second coupon period; |
|---|---|--|
|   |   | T2 – an expiry date of the second coupon period.  The size of coupon income for the second coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a  |

| mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign |
|---|
| after a point is less 5, the second sign after a point does   |
| not change).  |

3<sup>rd</sup> Coupon: The interest rate on the third coupon shall be equal to the interest rate for the first coupon.

| Starting date of the third coupon is 366-th day from the first day of the bond placement. | Expiry date of the third coupon is the starting date of the fourth coupon being the 549th day from the first day of the bond placement. | The size of the third coupon income per one Bond is determined according to the following formula:  KD = C3*N * (T3 – T2)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C3 - the size of the interest rate of the third coupon, in percentage annual;  T2 - starting date of the third coupon period;  T3 - expiry date of the third coupon period.     |
|---|---|---|
|   |   | The size of coupon income for the third coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

4<sup>th</sup> Coupon: The interest rate on the fourth coupon has been set at 10.9% per annum (Minutes of the Board of Directors № 28 of March 24, 2006). The interest rate on the fourth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the interest rate on the fourth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the       | Expiry date of the fourth                                 | The size of the fourth coupon income per one Bond is                           |
|----------------------------|---|--|
| fourth coupon is the       | coupon is the starting                                    | determined according to the following formula:                                 |
| 549-th day from the first  | date of the fifth coupon                                  | KD = C4*N*(T4 - T3)) / (365/100%),   |
| day of the bond placement. | being the 732 <sup>nd</sup> day from the first day of the | Where,   |
| pracement.                 | bond placement.   | KD - size of the coupon income on each Bond;                                   |
|                            |   | N - face-value of one Bond;  |
|                            |   | C4 - the size of the interest rate of the fourth coupon, in percentage annual; |
|                            |   | T3 - a starting date of the fourth coupon period;                              |
|                            |   | T4 – an expiry date of the fourth coupon period.                               |
|                            |   |  |
|                            |   | The size of coupon income for the fourth coupon                                |
|                            |   | is to be determined to within one kopeck (the                                  |
|                            |   | rounding off of the second sign after a point is                               |
|                            |   | made by rules of a mathematical rounding off,                                  |
|                            |   | namely: in case the third sign after a point more or                           |
|                            |   | is equal 5, the second sign after a point increases                            |
|                            |   | for unit in case the third sign after a point is less 5,                       |
|                            |   | the second sign after a point does not change). the                            |
| zth co                     | 4 4 601   | interest rate for the first coupon.  |

5<sup>th</sup> Coupon: The interest rate on the fifth coupon has been set at 10.9% per annum (Minutes of the Board of Directors  $N_2$  28 of March 24, 2006). The interest rate on the fifth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the

interest rate on the fifth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the fifth coupon is 732 <sup>nd</sup> day from the first day of the bond placement. | Expiry date of the fifth coupon is the starting date of the sixth coupon being the 915th day from the first day of the bond placement. | The size of the fifth coupon income per one Bond is determined according to the following formula:  KD = C5*N * (T5 – T4)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C5 - the size of the interest rate of the fifth coupon, in percentage annual;  T4 - a starting date of the fifth coupon period;  T5 – an expiry date of the fifth coupon period. |
|--|--|--|
|  |  | The size of coupon income for the fifth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change).  |

6<sup>th</sup> Coupon: The interest rate on the sixth coupon has been set at 10.9% per annum (Minutes of the Board of Directors № 28 of March 24, 2006). The interest rate on the sixth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the interest rate on the sixth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the sixth coupon is 915-th day from the first day of the bond placement. | Expiry date of the sixth coupon is the starting date of the seventh coupon being the 1 098 <sup>th</sup> day from the first day of the bond placement. | The size of the sixth coupon income per one Bond is determined according to the following formula:  KD = C6*N * (T6 – T5)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  |
|---|--|---|
|   |  | C6 - the size of the interest rate of the sixth coupon, in percentage annual; T5 - a starting date of the sixth coupon period; T6 - an expiry date of the sixth coupon period.  |
| ath o   |  | The size of coupon income for the sixth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

7<sup>th</sup> Coupon: The interest rate on the seventh coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the seventh coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| seventh coupon is 1                  | coupon period is the   | determined according to the following formula:                                  |
|--------------------------------------|--|---|
| 098 <sup>th</sup> day from the first | starting date of the   | KD = C7*N*(T7 - T6)) / (365/100%),  |
| day of the bond                      | eighth coupon being the 1 281 <sup>st</sup> day from the first | Where,  |
| placement.                           | day of the bond  | KD - size of the coupon income on each Bond;                                    |
|                                      | placement.   | N - face-value of one Bond;   |
|                                      |  | C7 - the size of the interest rate of the seventh coupon, in percentage annual; |
|                                      |  | T6 - starting date of the seventh coupon period;                                |
|                                      |  | T7 – expiry date of the seventh coupon period.                                  |
|                                      |  |   |
|                                      |  | The size of coupon income for the seventh coupon                                |
|                                      |  | is to be determined to within one kopeck (the                                   |
|                                      |  | rounding off of the second sign after a point is                                |
|                                      |  | made by rules of a mathematical rounding off,                                   |
|                                      |  | namely: in case the third sign after a point more or                            |
|                                      |  | is equal 5, the second sign after a point increases                             |
|                                      |  | for unit in case the third sign after a point is less 5,                        |
| oth or                               |  | the second sign after a point does not change).                                 |

8<sup>th</sup> Coupon: The interest rate on the eighth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the eighth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the eighth coupon is the 1 281 <sup>st</sup> day from the first day of the bond placement. | Expiry date of the eighth coupon period is the starting date of the ninth coupon being the 1 464 <sup>th</sup> day from the first day of the bond placement. | The size of the eighth coupon income per one Bond is determined according to the following formula:  KD = C8*N * (T8 – T7)) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  |
|---|--|--|
|   |  | C8 - the size of the interest rate of the eighth coupon, in percentage annual;   |
|   |  | T7 - starting date of the eighth coupon period;  |
|   |  | T8 – expiry date of the eighth coupon period.  |
|   |  | The size of coupon income for the eighth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

**9TH Coupon:** The interest rate on the ninth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the ninth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the                 | Expiry date of the ninth             | The size of the ninth coupon income per one Bond is |
|--------------------------------------|--------------------------------------|---|
| ninth coupon is the 1                | coupon period is the                 | determined according to the following formula:      |
| 464 <sup>th</sup> day from the first | starting date of the tenth           | KD = C9*N*(T9 - T8)) / (365/100 %),                 |
| day of the bond                      | coupon being the 1 647 <sup>th</sup> | Where,  |
| placement.                           | day from the first day of            | ,   |
|                                      | the bond placement.                  | KD - size of the coupon income on each Bond;        |

| N - face-value of one Bond;   |
|---|
| C9 - the size of the interest rate of the ninth coupon, in percentage annual;   |
| T8 - starting date of the ninth coupon period;  |
| T9 – expiry date of the ninth coupon period.  |
| The size of coupon income for the ninth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, |
| the second sign after a point does not change).   |

10<sup>th</sup> Coupon: The interest rate on the tenth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the tenth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the tenth coupon is 1647-th day from the first day of the bond placement. | Expiry date of the tenth coupon coincides with the maturity date and is the 1830 <sup>th</sup> day from the first day of the bond placement. | The size of the tenth coupon income per one Bond is determined according to the following formula:  KD = C10*N * (T10 - T9) / (365/100 %),  Where,  KD - size of the coupon income on each Bond;  N - face-value of one Bond;  C10 - the size of the interest rate of the tenth coupon, in percentage annual;  T9 - starting date of the tenth coupon period;  T10 - expiry date of the tenth coupon period.  |
|--|--|---|
|  |  | The size of coupon income for the tenth coupon is to be determined to within one kopeck (the rounding off of the second sign after a point is made by rules of a mathematical rounding off, namely: in case the third sign after a point more or is equal 5, the second sign after a point increases for unit in case the third sign after a point is less 5, the second sign after a point does not change). |

Order and term of payment of the income on bonds including order and term of payment of the income on each coupon period.

| Coupon period |             | Period (date) of coupon income payment | Date of making up the list of Bond owners for payment of coupon income |
|---------------|-------------|--|--|
| Starting date | Expiry date |  |  |

**1**<sup>st</sup> **Coupon:** Annual interest rate on the first coupon is to be fixed during the auction on the starting day of the bond placement

| Starting date of the first | Expiry date of the first           | Date of the first coupon             | Payment of coupon       |
|----------------------------|------------------------------------|--------------------------------------|-------------------------|
| coupon is the first day    | coupon is the starting             | income payment is the                | income on bonds are     |
| of the bond placement.     | date of the second                 | 183 <sup>rd</sup> day from the first | made for the benefit of |
|                            | coupon being the 183 <sup>rd</sup> | day of the bond placement.           | owners of Bonds being   |

| 1111 2300023172 |   |   |  |
|-----------------|---|---|--|
|                 | day from the first day of the bond placement. | If the date of the coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | those as of the end of business day of NDC, previous to the 7 (seventh) working day before the date of payment of the coupon income on Bonds (hereinafter – Date of making a List of Bond owners and/or Bond nominal Holders). |
|                 |   |   |  |

#### **Procedure of Coupon Yield payment:**

Payment of the coupon yield on the Bonds is effected by a payment agent upon instructions and at the expense of the Issuer. Payment of the Bond yield is effected in the currency of the Russian Federation in the non-cash order for the benefit of owners of Bonds. It is presumed that a nominal bondholder who is a depositor of NDC is authorized to receive amounts from the Bond yield (coupon) payment.

Bond Owners, their authorized persons including depositors of NDC independently control the completeness and actuality of the data provided by them to the Depositary and bear all the risks related to non-provision/untimely provision of such information. Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. The Issuer fulfils the obligations under the Bonds on the basis of the NDC's data. In such a case obligations of the Issuer are considered executed in full and properly. If the essential elements of bank account and other information necessary for execution by the Issuer of its obligations under Bonds, provided by a Bond owner or Bond Holder or available in the Depositary, do not allow the Payment agent to transfer money resources in due time such delay cannot be considered as a delay of execution of obligations under Bonds, and a Bond owner has no right to claim extra interest or any other compensation for such delay in payment. In cases stipulated by the Agreement with NDC the Issuer is entitled to demand confirmation of such data by information from the Register.

Coupon income payment is made for the benefit of owners of the Bonds being those as of the end of working hours of NDC, previous to the seventh business day before the date of the coupon payment. Obligations on coupon income payment are executed by the Issuer on the basis of the List of owners and/or nominal Holders of Bonds presented by NDC.

Not later than 6 (six) working days prior to the date of coupon income payment NDC depositor who is not authorized by the clients to receive amounts from coupon income on the Bonds shall provide NDC with the List of the Bond owners including all the essential elements mentioned below in the List of the Bond Owners and/or Nominal Holders.

If the Bond Owners who authorized a nominal holder to receive amounts from the Bond redemption are non-residents and-or physical persons, the nominal holder is obliged to specify the following information about such persons in the list of Bond Owners:

- full name/first name, middle initial, last name the owner of Bonds;
- number of the Bonds owned;
- full name of the person, authorized to receive the redemption sums under Bonds;
- location (or place of registration for individual persons) and postal address of the Bond Owner including postal code;
- essential elements of the bank account of the person, authorized to receive the sums of repayment under Bonds;
- Tax-payer's Identification number (TIN) of the Bond Owner;
- tax status of the Bond Owner.

If a Bond Owner is a juridical person – non-resident:

- personal identification number (IIN) – if any.

If a Bond Owner is a natural person:

- kind, number, date and place of issue of the identity document of a Bond Owner, name of the authority issuing the identity card;

- number of the certificate of the state retirement insurance of the Bond Owner (if any);
- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and nominal Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and nominal Holders of Bonds.

If the rights of an owner to Bonds are transferred to a nominal holder and a nominal holder is authorized to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a nominal holder.

If the rights of an owner to Bonds are not transferred to a nominal holder or a nominal holder is not authorized by a Bond owner to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a Bond owner.

Not later than 4 four) working days prior to the date of coupon income payment NDC provides the Issuer and the Payment agent with the List of owners and nominal Holders of the Bonds, made on the Date of making up the list of owners and nominal Holders of Bonds including the following data:

- a) A full name of the person, authorized to receive the coupon income sums under Bonds.
- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the nominal Holder of Bonds, authorized to receive the sums of coupon income under Bonds;
- c) Location and postal address of the person, authorized to receive the sums of coupon income under Bonds;
- d) Essential elements of the bank account of the person, authorized to receive the sums of coupon income under Bonds, namely:
- Number of the account;
- The name of the bank in which the account is open;
- The correspondent account of the bank in which the account is open;
- Bank identification code (BIK) and Tax-payer's Identification number (TIN) of the bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of coupon income under Bonds:
- f) The tax status of the person authorized to receive the sums of coupon income under Bonds.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on coupon income payment on Bonds. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data.

On the basis of the list of Bond Owners and nominal Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond coupon income amounts.

Not later than 3 (three) working days before the date of coupon income payment under Bonds, the Issuer transfers the appropriate money to the Payment Agent's account.

As at the date of coupon income payment the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of coupon income under Bonds for the benefit of the Bond Owners.

If one person is authorized to receive Bond coupon income amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

# **2<sup>nd</sup> Coupon:** The interest yield for the second coupon will be equal to the interest rate for the first coupon

| Starting date of the                 | Expiry date of the                   | Date of the second coupon            | Payment of the coupon   |
|--------------------------------------|--------------------------------------|--------------------------------------|-------------------------|
| second coupon is the                 | second coupon is the                 | income payment is the                | income on bonds are     |
| 183 <sup>rd</sup> day from the first | starting date of the third           | 366 <sup>th</sup> day from the first | made for the benefit of |
| day of the bond                      | coupon period being the              | day of the bond placement.           | owners of Bonds being   |
| placement.                           | 366 <sup>th</sup> day from the first | If the date of coupon                | those as of the end of  |
|                                      | day of the bond                      | income payment happens               | business day of NDC,    |
|                                      | placement.                           | to be weekend, holiday or            | previous to the 7       |

|  | any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | (seventh) working day<br>before date of payment<br>of the coupon income on<br>Bonds. |
|--|--|--|
|--|--|--|

**Procedure of coupon income payment:** 

Procedure of the second coupon income payment is the same as that of the first coupon income payment.

3<sup>rd</sup> Coupon: The interest yield for the third coupon will be equal to the interest rate for the first coupon.

| Starting date of the third coupon is the 366 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the third coupon is the starting date of the fourth coupon period being the 549th day from the first day of the bond placement. | Date of the third coupon income payment is the 549 <sup>th</sup> day from the first day of the bond placement. If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of business day of NDC, previous to the 7 (seventh) working day before date of payment of the coupon income on Bonds. |
|--|--|--|---|
|--|--|--|---|

#### **Procedure of coupon income payment:**

Procedure of the third coupon income payment is the same as that of the first coupon income payment.

4<sup>th</sup> Coupon: The interest rate on the fourth coupon has been set at 10.9% per annum (Minutes of the Board of Directors № 28 of March 24, 2006). The interest rate on the fourth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the interest rate on the fourth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the fourth coupon is the 549 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the fourth coupon is the starting date of the fifth coupon period being the 732 <sup>nd</sup> day from the first day of the bond placement. | Date of the fourth coupon income payment is the 732 <sup>nd</sup> day from the first day of the bond placement. If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of business day of NDC, previous to the 7 (seventh) working day before date of payment of the coupon income on Bonds. |
|---|--|---|---|
|---|--|---|---|

#### **Procedure of coupon income payment:**

Procedure of the fourth coupon income payment is the same as that of the first coupon income payment.

5<sup>th</sup> Coupon: The interest rate on the fifth coupon has been set at 10.9% per annum (Minutes of the Board of Directors № 28 of March 24, 2006). The interest rate on the fifth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the interest rate on the fifth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the fifth          | Expiry date of the fifth           | Date of the fifth coupon             | Payment of the coupon   |
|-------------------------------------|------------------------------------|--------------------------------------|-------------------------|
| coupon is the 732 <sup>nd</sup> day | coupon is the starting             | income payment is the                | income on bonds are     |
| from the first day of the           | date of the sixth coupon           | 915 <sup>th</sup> day from the first | made for the benefit of |
| bond placement.                     | period being the 915 <sup>th</sup> | day of the bond placement.           | owners of Bonds being   |
|                                     | day from the first day of          | If the date of coupon                | those as of the end of  |
|                                     | the bond placement.                | income payment happens               | business day of NDC,    |
|                                     |                                    | to be weekend, holiday or            | previous to the 7       |
|                                     |                                    | any other day off in the             | (seventh) working day   |
|                                     |                                    | Russian Federation, the              | before date of payment  |
|                                     |                                    | due sum shall be paid out            | of the coupon income on |
|                                     |                                    | on the first business day            | Bonds.                  |
|                                     |                                    | after the day off. The               |                         |
|                                     |                                    | Holder of Bonds is not               |                         |
|                                     |                                    | entitled to claim any                |                         |
|                                     |                                    | compensation for such                |                         |
|                                     |                                    | delay of payment.                    |                         |

Procedure of coupon income payment:

Procedure of the fifth coupon income payment is the same as that of the first coupon income payment.

**6<sup>th</sup> Coupon:** The interest rate on the sixth coupon has been set at 10.9% per annum (Minutes of the Board of Directors № 28 of March 24, 2006). The interest rate on the sixth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the third coupon payment. Information on the interest rate on the sixth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the sixth          | Expiry date of the sixth         | Date of the sixth coupon               | Payment of the coupon   |  |
|-------------------------------------|----------------------------------|--|-------------------------|--|
| coupon is the 915 <sup>th</sup> day | coupon is the starting           | income payment is the                  | income on bonds are     |  |
| from the first day of the           | date of the seventh              | 1 098 <sup>th</sup> day from the first | made for the benefit of |  |
| bond placement.                     | coupon period being the          | day of the bond placement.             | owners of Bonds being   |  |
|                                     | 1 098 <sup>th</sup> day from the | If the date of coupon                  | those as of the end of  |  |
|                                     | first day of the bond            | income payment happens                 | business day of NDC,    |  |
|                                     | placement.                       | to be weekend, holiday or              | previous to the 7       |  |
|                                     |                                  | any other day off in the               | (seventh) working day   |  |
|                                     |                                  | Russian Federation, the                | before date of payment  |  |
|                                     |                                  | due sum shall be paid out              | of the coupon income on |  |
|                                     |                                  | on the first business day              | Bonds.                  |  |
|                                     |                                  | after the day off. The                 |                         |  |
|                                     |                                  | Holder of Bonds is not                 |                         |  |
|                                     |                                  | entitled to claim any                  |                         |  |
|                                     |                                  | compensation for such                  |                         |  |
|                                     |                                  | delay of payment.                      |                         |  |
| Procedure of coupon income payment: |                                  |  |                         |  |

Procedure of the sixth coupon income payment is the same as that of the first coupon income payment

**7<sup>th</sup> Coupon:** The interest rate on the seventh coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the seventh coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the seventh coupon is the 1 098 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the seventh coupon is the starting date of the eighth coupon period being the 1 281st day | Date of the seventh coupon income payment is the 1 281 <sup>st</sup> day from the first day of the bond placement.  | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of                    |  |
|--|--|---|---|--|
|  | from the first day of the bond placement.  | If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | business day of NDC,<br>previous to the 7<br>(seventh) working day<br>before date of payment<br>of the coupon income on<br>Bonds. |  |
| Procedure of coupon income payment:  |  |   |   |  |

Procedure of the seventh coupon income payment is the same as that of the first coupon income payment

 $8^{th}$  Coupon: The interest rate on the eighth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the eighth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| placement.  1 464 <sup>th</sup> day from the first day of the bond placement.  If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment.  Procedure of coupon income payment:  If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | on the first business day after the day off. The Holder of Bonds is not entitled to claim any |
|--|---|
|--|---|

Procedure of the eighth coupon income payment is the same as that of the first coupon income payment

9th Coupon: The interest rate on the ninth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the ninth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the ninth coupon is the 1 464 <sup>th</sup> day from the first day of the bond | Expiry date of the ninth coupon is the starting date of the tenth coupon period being the 1 647 <sup>th</sup> | Date of the ninth coupon income payment is the 1 647 <sup>th</sup> day from the first day of the bond placement. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being |
|---|---|--|---|
| placement.  | day from the first day of the bond placement.   | If the date of coupon income payment happens to be weekend, holiday or   | those as of the end of<br>business day of NDC,<br>previous to the 7                     |
|   |   | any other day off in the<br>Russian Federation, the  | (seventh) working day before date of payment  |

|   | due sum shall be paid out<br>on the first business day<br>after the day off. The<br>Holder of Bonds is not<br>entitled to claim any | of the coupon income on Bonds. |
|---|---|--------------------------------|
|   | compensation for such delay of payment.   |                                |
| Procedure of coupon income payment:   |   |                                |
| Procedure of the ninth coupon income payment is the same as that of the first coupon income payment |   |                                |

**10th Coupon:** The interest rate on the tenth coupon shall be fixed by the Issuer in numerical value after the state registration of the Report on the results of the bond issue, not later than 10 (ten) working days prior to the date of the sixth coupon payment. Information on the interest rate on the tenth coupon shall be disclosed in terms and order stipulated in item 11 of the Decision on the bond issue and item 2.9 of the Emissive Prospectus of the securities.

| Starting date of the tenth coupon is the 1 647 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the tenth coupon coincides with the maturity date and is the 1830th day from the first day of the bond placement. | Date of the tenth coupon income payment is the 1 830 <sup>th</sup> day from the first day of the bond placement. If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. | Payment of the coupon income on bonds are made for the benefit of owners of Bonds being those as of the end of business day of NDC, previous to the 7 (seventh) working day before date of payment of the coupon income on Bonds. |
|--|--|--|---|
| Procedure of coupon income payment:  |  |  |   |

Procedure of the tenth coupon income payment is the same as that of the first coupon income payment

Kind of security: *underwriting* 

Form of securities: bonds

Series: 04

Type: interest-bearing

Form of securities: certificated pay-to-bearer

Full name of the bond issue: series 04 non-convertible interest-bearing certificated pay-to-bearer

bonds with mandatory centralized custody

Date of registration: 24.11.2005 Registration number: 4-08-00062-A

State registration authority performing the registration: *FSFM of Russia* Information about state registration of the report on the issue's results:

Date of registration: 12.01.2006

State registration authority performing the registration of the report on the issue's results: Federal

Service on Financial Markets of Russia

Total number of the issued securities, bonds: 5,000,000 Par value of one security of the issue, RUR: 1,000 Total value of the issue, RUR: 5,000,000,000

Rights granted by each security of the issue to their holders:

1. For common shares, the exact provisions of the Charter of the joint-stock company on the rights granted by common shares to shareholders shall be stated: Not applicable for this type of securities.

- 2. For preferred shares, the exact provisions of the Charter of the joint-stock company on the rights granted by preference shares to shareholders shall be stated: Not applicable for this type of securities
- 3. For bonds the securities, the rights granted by the bonds to their holders shall be stated:
- A Bond holder is entitled to get the face value according to the procedure and within the time determined in Clause 9.2. of the Decision on the bond issue and in Clause 9.1.2. of the securities Offering Circular.
- A Bond holder is entitled to get the coupon yield, the procedure of its determining and payment being described in Clause 9.3. of the Decision on the bond issue and in Clause 9.1.2. of the securities Offering Circular.

In case of Issuer's failure to fulfill or to duly fulfill the obligations of payment of the face value and yield payment under the Bonds of the issue, the Bond Owner shall be entitled to apply to the party providing security for the Bonds issue (the Underwriter) with the appropriate demand.

The Underwriter of 04-series Bond issue is Company with Limited Liability «UTK-Finance».

The Bond with the security in the form of a surety of "UTK-Finance" LLC grants to its holder all the rights ensuing from such security according to the security conditions determined in Clause 12.2. of the Decision on the bond issue and in Clause 9.1.2. of the securities Offering Circular. The title to the secured Bond being transferred, the new Owner (acquirer) also receives the rights ensuing from such security. Possible actions of a Bond owner in the case of the default and / or technical default under the Bonds are set up in Clause 9.7 of the Decision on the bond issue and clause 9.1.2 of the securities Offering Circular.

A Bond owner is entitled to get the outstanding part of the face value of the Bond in case of liquidation of the Issuer in the sequence established by article 64 of the Civil Code of the Russian Federation. The outstanding part of the Bond's face value means above and hereinafter the difference between the face value of a Bond of the issue and the part of the face value of the Bond, that has been paid off to the Holders in compliance with the Decision on the bond issue and the securities Offering Circular.

A Bond holder is entitled to freely sell or otherwise alienate the Bond. Bond owners who bought Bonds during the placement shall not be entitled to make transactions with Bonds prior to registration of the report on the results of the bond issue in compliance with the legislation of the Russian Federation.

A Bondholder is entitled to exercise other rights provided for by the laws of the Russian Federation.

Depositary:

Full registered name: Non-commercial partnership "National Depositary Center"

Abbreviated name: NDC

Headquarters: building 4, 1/13, Sredniy Kislovskiy pereulok, Moscow

Postal address: building 4, 1/13, Sredniy Kislovskiy pereulok, Moscow, 125009

TIN: 7706131216 Tel.: (095) 232-05-27

License number: *177-03431-000100* Date of license registration: *4.12.2000* 

Valid till: unlimited

Registration authority: FCSM of Russia

Terms and the arrangements of the redemption:

The dates (procedure for setting the dates) as of which the lists of Bonds Holders are made up for the purpose of their retirement:

Retirement of the appropriate part of the Bonds face value is effected in favor of Bond Owners who are such Owners as of the end of Depositary's operation day preceding the fourth day before the day of the retirement of the appropriate part of the Bonds' face value (hereinafter referred to as the Date of Making up the List of Bond Holders for Retirement of a Part of the Bonds' Face Value).

If the owner's title to the Bonds are taken into account by the nominal holder of the Bonds and the nominal holder of the Bonds is authorized to receive the money from retirement of Bonds, the person authorized to receive the money from retirement of Bonds shall mean the nominal holder of the Bonds.

If the owner's title to the Bonds are not taken into account by the nominal holder of the Bonds or the nominal holder of the Bonds is not authorized by the owner to receive the money from retirement of Bonds, the person authorized to receive the money from retirement of Bonds shall mean the owner of the Bonds.

It is presumed that nominal holders, who are the depositors of the Depositary, are authorized to receive Bonds retirement money. Not later than at 2.00 p.m. Moscow time on the 4<sup>th</sup> (Fourth) working day before the Date of Retirement of a Part of the Bonds Face Value, the depositors of the Depositary, who are nominal holders and who are not authorized by their clients to receive Bonds retirement money, shall transfer to the Depositary the list of Bond holders, that must contain all the details indicated below in the List of Bond Holders for Retirement of a Part of the Face Value.

If a Bond Owner who authorizes a nominal Bond holder to receive amounts from retirement of the Bonds face value is a non-resident or/and an individual, the nominal holder shall be obliged to specify in the List of Bond Owners the following information about such person.

- full name/first name, middle initial, last name the owner of Bonds;
- number of the Bonds owned;
- full name of the person, authorized to receive the redemption sums under Bonds;
- location (or place of registration for individuals) and postal address of the Bond Owner including postal code;
- details of the bank account of the person, authorized to receive the sums of repayment under Bonds;
- Tax-payer's Identification number (TIN) of the Bond Owner;
- tax status of the Bond Owner.

If a Bond Owner is a legal entity – non-resident:

- personal identification number (IIN) - if any.

If a Bond Owner is an individual:

- kind, number, date and place of issue of the identity document of a Bond Owner, name of the authority issuing the identity card;
- number of the certificate of the state retirement insurance of the Bond Owner (if any);
- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

A Bond Owner, if it/he/she is not a depositor of the Depositary, may authorize a Bond holder who is a depositor of the Depositary to receive amounts from yield payment and retirement of a part of the Bonds face value.

On the basis of the data available and/or submitted by depositors, the Depositary shall make up the List of Bond Holders for Retirement of a Part of the Face Value, which List shall be submitted to the Issuer and/or to the Payment Agent no later than on the 3<sup>rd</sup> (third) working day before the Date of retirement of a part of the Bonds face value. The List of Bond Holders for Retirement of a Part of the Face Value shall include the following details:

a) full official name (official name for non-profit organizations, full personal name for an

individual) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds;

- b) the number of Bonds registered on the custody account of the Owner or on the inter-depositary account of the nominal Bonds holder authorized by the Owner to receive the retirement amounts under the Bonds;
- c) location and mailing address of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds;
- d) bank account details of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds, viz:
- No. of the bank account;
- name of the bank, with which the account is opened;
- correspondent account of the bank, with which the account is opened;
- location and mailing address of the bank;
- bank identification code of the bank, with which the account is opened;
- e) tax-payer's identification No. (INN, or TIN) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds;
- f) tax status of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds (resident, non-resident with a permanent representative office in the Russian Federation, non-resident without a permanent representative office in the Russian Federation, etc.)

Owners of the Bonds, their authorized representatives, including Depository's depositors, shall independently monitor whether the details of the bank account presented to the Depository are complete and up-to-date. Should the said details fail to be submitted, or fail to be submitted in due time to Depositary, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim.

In such a case the Issuer fulfils the obligations under the Bonds on the basis of Depositary's data and the Issuer's obligations shall be considered as fulfilled duly and in full. Should the bank account details and the other data provided by the Owner or the nominal holder or available in the Depositary, which are necessary for the Issuer to perform its obligations under the Bonds, do not make it possible for the Payment Agent to effect money transfer in due time, then such a delay shall not be considered as a delinquency in commitment of obligations under the Bonds. Then the Bond Owner is not entitled to demand any interest or any other compensation for such a delay in payment.

Other terms and the procedure of Bonds retirement:

Bonds are retired in the monetary form in the currency of the Russian Federation using non-cash instruments by transfer to the Bond Owners. Bonds are to be redeemed by the Payment agent on behalf and at the expense of the Issuer.

Not later than on the 2<sup>nd</sup> (second) working day before the Date of Retirement of a Part of the Bonds Face Value, the Issuer shall transfer the required monetary funds to the Payment Agent's account. On the basis of the list of Bond Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each of the Bond Holders authorized to receive Bond retirement amounts.

On the date of Bonds face value partial retirement, the Payment Agent transfers the appropriate monies to accounts of Bond Holders in favor of Bond Owners.

If one person is authorized to receive Bond retirement amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

Should the Date of Bonds Face Value Partial Retirement fall on a day off, irrespective of whether it is a national holiday or a day off for settlement operations, then payment of the due amount shall be effected on the first working day following the day off. The bondholder is not entitled to demand any interest or any other compensation for such a delay in payment.

Execution of the obligations under the Bonds in respect of a party included in the List of Bond Holders for Bonds face value partial retirement shall be considered as due and proper also in case of alienation of Bonds after the date on which the above List was made up.

Dates of the bond redemption:

The face value of each 04-series bond is to be redeemed consistently by installments within the following deadlines (hereinafter referred to as the Dates of Bonds Face Value Partial Retirement:

- 1. on the 364<sup>th</sup> (three hundred and sixty-fourth) day from the starting date of the Bond placement each bond is to be redeemed partly at 10 (ten) per cent of its face value. The starting and expiry dates of the retirement of the first part of the bond face value coincide:
- 2. on the 546<sup>th</sup> (five hundred and forty-sixth) day from the starting date of the Bond placement each bond is to be redeemed partly at 15 (fifteen) per cent of its face value. The starting and expiry dates of the retirement of the second part of the bond face value coincide;
- 3. on the 728<sup>th</sup> (seven hundred and twenty-eighth) day from the starting date of the Bond placement each bond is to be redeemed partly at 10 (ten) per cent of its face value. The starting and expiry dates of the retirement of the third part of the bond face value coincide;
- 4. on the 910<sup>th</sup> (nine hundred and tenth) day from the starting date of the Bond placement each bond is to be redeemed partly at 15 (fifteen) per cent of its face value. The starting and expiry dates of the retirement of the fourth part of the bond face value coincide;
- 5. on the 1,274<sup>th</sup> (one thousand two hundred and seventy-fourth) day from the starting date of the Bond placement each bond is to be redeemed partly at 25 (twenty-five) per cent of its face value. The starting and expiry dates of the retirement of the fifth part of the bond face value coincide;
- 6. on the 1,456<sup>th</sup> (one thousand four hundred and fifty-sixth) day from the starting date of the Bond placement each bond is to be redeemed at the remaining 25 (twenty-five) per cent of its face value. The starting and expiry dates of the retirement of the last part of the bond face value coincide.

#### Size of interest yield (coupon income) on Bonds, procedure and terms of its payment:

The interest rate for the fifth, sixth, eighth, ninth, tenth, eleventh, twelfth, thirteenth, fourteenth, fifteenth and sixteenth coupons is established at 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Coupon period |             | Coupon income |
|---------------|-------------|---------------|
| Starting date | Expiry date |               |

**1. Coupon:** The interest rate of the first coupon is determined by holding an auction among potential buyers of Bonds on the first day of the Bond placement. Procedure and terms of holding the Auction are described in clause 8.3. of the Decision on the bond issue and clause 2.7 of the Offering Circular.

| Starting date of the first coupon is the starting | Expiry date of the first coupon period is     | The amount of payment under the first coupon per Bond is calculated as follows:  |
|---|---|--|
| date of the bond<br>placement                     | the coupon payment date being the 91st        | K1 = C1 * 1000 * (T1 - T0)/ 365/ 100 %,<br>where   |
|   | day from the first day of the bond placement. | K1- the amount of coupon payment for the 1 <sup>st</sup> coupon per Bond , rubles:   |
|   | pracement.                                    | C1 is the interest rate of the first coupon, in per cent per annum;  |
|   |   | T0 is the starting date of the 1 <sup>st</sup> coupon period;  |
|   |   | T1 is the expiry date of the 1 <sup>st</sup> coupon period.  |
|   |   | Procedure of disclosing information on the interest rate under the 1 <sup>st</sup> coupon is described in clause 11 of the Decision on the bond issue. |

2. Coupon: The interest rate for the second coupon is established as equal to the interest rate for the first coupon.

| Starting date of the second coupon is the 91 <sup>st</sup> day from the first day of the bond placement.  Expiry date of the coupon period is the coupon payment date being the 182 <sup>nd</sup> day from the first day of the bond placement. | The amount of payment under the second coupon per Bond is calculated as follows: $K2 = C2 * 1000 * (T2 - T1) / 365 / 100 \%,$ where $K2 - \text{the amount of coupon payment for the } 2^{\text{nd}} \text{ coupon per Bond },$ rubles; $C2 \text{ is the interest rate of the second coupon, in per cent per annum;}$ $T1 \text{ is the starting date of the } 2^{\text{nd}} \text{ coupon period;}$ $T2 \text{ is the expiry date of the } 2^{\text{nd}} \text{ coupon period.}$ |
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**3. Coupon:** The interest rate for the third coupon is established as equal to the interest rate for the first coupon.

| Starting date of the third coupon is the 182 <sup>nd</sup> day | Expiry date of the coupon period is                 | The amount of payment under the third coupon per Bond is calculated as follows:  |
|--|---|--|
| from the first day of the bond placement.                      | the coupon payment date being the 273 <sup>rd</sup> | K3 = C3 * 1000 * (T3 - T2)/ 365/ 100 %,<br>where   |
|  | day from the first<br>day of the bond<br>placement. | <ul> <li>K3 - the amount of coupon payment for the third coupon per Bond, rubles:</li> <li>C3 - is the interest rate of the third coupon, in per cent per annum;</li> <li>T2 - is the starting date of the third coupon period;</li> </ul> |
|  |   | T3 - is the expiry date of the third coupon period.  |

4. Coupon: The interest rate for the fourth coupon is established as equal to the interest rate for the first coupon.

| ir coupont the interest face i  | or the retarm coupon is con   | abilished as equal to the interest rate for the first coupon  |
|---|---|---|
| Starting date of the fourth coupon is the 273 <sup>rd</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 364 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the fourth coupon per Bond is calculated as follows:  K4 = C4 * 1000 * (T4 - T3)/ 365/ 100 %,  where,  K4 - the amount of coupon payment for the fourth coupon per Bond, rubles;  C4 - is the interest rate of the fourth coupon, in per cent per annum;  T3 - is the starting date of the fourth coupon period;  T4 - is the expiry date of the fourth coupon. |

**5.** Coupon: The interest rate for the fifth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| coupon is the 364 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 455 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the fifth coupon per Bond is calculated as follows: $K5 = C5 *0.9*1000 * (T5 - T4)/ 365/ 100 \%,$ where, $K5 - \text{the amount of coupon payment for the fifth coupon per Bond},$ rubles: $C5 - \text{is the interest rate of the fifth coupon, in per cent per annum;}$ $T4 - \text{is the starting date of the fifth coupon period;}$ $T5 - \text{is the expiry date of the fifth coupon period.}$ |
|---|---|---|
|---|---|---|

**6. Coupon:** The interest rate for the sixth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the sixth coupon is the 455 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 546 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the sixth coupon per Bond is calculated as follows: $K6 = C6 *0.9* 1000 * (T6 - T5)/ 365/ 100 \%$ ,  where, $K6$ - the amount of coupon payment for the sixth coupon per Bond, rubles: $C6$ - is the interest rate of the sixth coupon, in per cent per annum; $T5$ - is the starting date of the sixth coupon period; $T6$ - is the expiry date of the sixth coupon period |
|--|---|---|
|  | •   |   |

**<sup>7.</sup> Coupon:** The interest rate for the seventh coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the seventh coupon is the 546 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 637 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the seventh coupon per Bond is calculated as follows:  K7 = C7 *0,75* 1000 * (T7 – T6)/ 365/ 100 %,  where,  K7 - the amount of coupon payment for the seventh coupon per Bond, rubles:  C7 - is the interest rate of the seventh coupon, in per cent per annum;  T6- is the starting date of the seventh coupon;  T7 - is the expiry date of the seventh coupon period. |
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**8.** Coupon: The interest rate for the eighth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value

| Starting date of the eighth coupon is the 637 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 728 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the eighth coupon per Bond is calculated as follows: $K8 = C8 * 0.75*1000 * (T8 - T7)/ 365/ 100 \%,$ where, $K8 - \text{the amount of coupon payment for the eighth coupon per Bond},$ rubles: $C8 - \text{is the interest rate of the eighth coupon, in per cent per annum;}$ $T7 - \text{is the starting date of the eighth coupon period;}$ $T8 - \text{is the expiry date of the eighth coupon period.}$ |
|---|---|--|
|---|---|--|

**9. Coupon:** The interest rate for the ninth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value

| Starting date of the ninth coupon is the 728 <sup>th</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 819 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the ninth coupon per Bond is calculated as follows: $K9 = C9 *0,65* 1000 * (T9 - T8)/ 365/ 100 \%,$ where, $K9 - \text{the amount of coupon payment for the ninth coupon per Bond},$ rubles: $C9 - \text{is the interest rate of the ninth coupon, in per cent per annum;}$ $T8 - \text{is the starting date of the ninth coupon period;}$ $T9 - \text{is the expiry date of the ninth coupon period.}$ |
|--|---|---|
|--|---|---|

10. Coupon: The interest rate for the tenth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value..

| Starting date of the tenth coupon is the 819 <sup>th</sup> day from the first day of the bond placement.  Expiry date of the coupon period is the coupon payment date being the 910 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the tenth coupon per Bond is calculated as follows: $K10 = C10 *0,65* 1000 * (T10 - T9)/ 365/ 100 \%,$ where, $K10 - \text{the amount of coupon payment for the tenth coupon per Bond}, \text{rubles:}$ $C10 - \text{is the interest rate of the tenth coupon, in per cent per annum}$ $T9 - \text{is the starting date of the tenth coupon period;}$ $T10 - \text{is the expiry date of the tenth coupon period.}$ |
|---|---|
|---|---|

11. Coupon: The interest rate for the eleventh coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the eleventh coupon is the 91oth day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 1,001 <sup>st</sup> day from the first day of the bond placement. | The amount of payment under the eleventh coupon per Bond is calculated as follows:  K11 = C11 *0,5* 1000 * (T11 – T10)/ 365/ 100 %, where, K11 - the amount of coupon payment for the eleventh coupon per Bond, rubles:  C11 - is the interest rate of the eleventh coupon, in per cent per annum; T10 - is the starting date of the eleventh coupon period; |
|---|---|--|
|   |   | T11 - is the expiry date of the eleventh coupon period.  |

12 Coupon: The interest rate for the twelfth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value...

| Starting date of the twelfth coupon is the 1001 <sup>st</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 1,092 <sup>nd</sup> day from the first day of the bond placement. | The amount of payment under the twelfth coupon per Bond is calculated as follows:  K12 = C12 *0,5* 1000 * (T12 – T11)/ 365/ 100 %, where, K12 - the amount of coupon payment for the twelfth coupon per Bond, rubles:  T11 - is the starting date of the twelfth coupon period; T12 - is the expiry date of the twelfth coupon period. |
|---|---|--|
|---|---|--|

**13. Coupon:** The interest rate for the thirteenth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the thirteenth coupon is the 1,092 <sup>nd</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 1,183 <sup>rd</sup> day from the first day of the bond placement. | The amount of payment under the thirteenth coupon per Bond is calculated as follows:  K13 = C13 *0,5* 1000 * (T13 – T12)/ 365/ 100 %, where, K13 - the amount of coupon payment for the thirteenth coupon per Bond, rubles:  C13 - is the interest rate of the thirteenth coupon, in per cent per annum  T12 - is the starting date of the thirteenth coupon period; T13 - is the expiry date of the thirteenth coupon period |
|---|---|---|
|---|---|---|

**14. Coupon:** The interest rate for the fourteenth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the fourteenth coupon is the 1,183 <sup>rd</sup> day from the first day of the bond placement. | Expiry date of the coupon period is the coupon payment date being the 1,274 <sup>th</sup> day from the first day of the bond placement. | The amount of payment under the fourteenth coupon per Bond is calculated as follows:  K14 = C14 *0,5* 1000 * (T14 – T13)/ 365/ 100 %, where, K14 - the amount of coupon payment for the fourteenth coupon per Bond, rubles:  C14 - is the interest rate of the fourteenth coupon, in percent per annum; T13 - is the starting date of the fourteenth coupon period; T14 - is the expiry date of the fourteenth coupon period. |
|---|---|---|
|---|---|---|

**15. Coupon:** The interest rate for the fifteenth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| fifteenth coupon is the 1,274 <sup>th</sup> day from the first day of the bond placement. | spiry date of the supon period is e coupon syment date sing the 1,365 <sup>th</sup> sy from the first sy of the bond accement. | The amount of payment under the fifteenth coupon per Bond is calculated as follows:  K15 = C15 *0,25* 1000 * (T15 – T14)/ 365/ 100 %, where,  K15 - the amount of coupon payment for the fifteenth coupon per Bond, rubles:  C15 - is the interest rate of the fifteenth coupon, in percent per annum;  T14 - is the starting date of the fifteenth coupon period; T15 - is the expiry date of the fifteenth coupon period. |
|---|--|---|
|---|--|---|

**16. Coupon:** The interest rate for the sixteenth coupon is 10 (ten) percent per annum of the unredeemed part of the bonds' face value.

| Starting date of the                   | Expiry date of the | The amount of payment under the sixteenth coupon per Bond is |
|--|--------------------|--|
| sixteenth coupon is the                | coupon period is   | calculated as follows:                                       |
| 1,365 <sup>th</sup> day from the first | the coupon         | K16 = C16 *0.25* 1000 * (T16 - T15) / 365 / 100 %,           |
| day of the bond                        | navment date       | where.   |

| placement.  payment de being the 1 day from the day of the placement. | Bond, rubles: C16 - is the interest rate of the sixteenth coupon, in per cent per |
|---|---|
|---|---|

Order and term of payment of the income on bonds including order and term of payment of the income on each coupon period.

| Coup                                      | on period   | coupon income<br>payment  | payment of coupon income   |
|---|---|---|--|
| Starting date                             | Expiry date   |   |  |
| 1 Coupon                                  |   |   |  |
| Starting date of<br>the bond<br>placement | 91 <sup>st</sup> day from the<br>starting date of the<br>bond placement | On the 91 <sup>st</sup> day<br>from the starting<br>date of the bond<br>placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |

Period (date) of Date of making up the list of Bond owners for

#### The procedure of the coupon (interest) yield payment:

Payment of the Bond yield is effected in the monetary form in the currency of the Russian Federation using non-cash instruments by transfer to Bond Owners and/or Bond Holders authorized to receive appropriate amounts from the Bond yield payment in favor of Bond Owners A Bond owner, if it/he/she is not a depositor of the Depositary may, but is not obliged to authorize the Bond holder who is a depositor of the Depositary to receive amounts from the Bond yield payment. If the owner of Bonds has not authorized a Depository's depositor to receive money from the yield on the Bonds in his/her favor, the yield on the Bonds shall be paid directly to the owner of the Bonds.

It is presumed that nominal holders, who are the depositors of the Depositary, are authorized to receive Bonds retirement money. Not later than at 2.00 p.m. Moscow time on the 4<sup>th</sup> (Fourth) working day before the Date of Retirement of a Part of the Bonds Face Value, the depositors of the Depositary, who are nominal holders and who are not authorized by their clients to receive Bonds retirement money, shall transfer to the Depositary the list of Bond holders, that must contain all the details indicated below in the List of Bond Holders for Retirement of a Part of the Face Value.

If a Bond Owner who authorizes a nominal Bond holder to receive amounts from retirement of the Bonds face value is a non-resident or/and an individual, the nominal holder shall be obliged to specify in the List of Bond Owners the following information about such person.

- full name/first name, middle initial, last name the owner of Bonds;
- number of the Bonds owned:
- full name of the person, authorized to receive the redemption sums under Bonds;
- location (or place of registration for individuals) and postal address of the Bond Owner including postal code;
- details of the bank account of the person, authorized to receive the sums of repayment under Bonds;
- Tax-payer's Identification number (TIN) of the Bond Owner;
- tax status of the Bond Owner.

If a Bond Owner is a legal entity – non-resident:

- personal identification number (IIN) – if any.

If a Bond Owner is an individual:

- kind, number, date and place of issue of the identity document of a Bond Owner, name of the authority issuing the identity card:
- number of the certificate of the state retirement insurance of the Bond Owner (if any);
- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

A Bond Owner, if it/he/she is not a depositor of the Depositary, may authorize a Bond holder who is a depositor of the Depositary to receive amounts from yield payment and retirement of a part of the Bonds face value.

On the basis of the data available and/or submitted by depositors, the Depositary shall make up the List of Bond Holders for Retirement of a Part of the Face Value, which List shall be submitted to the Issuer and/or to the Payment Agent no later than on the 3<sup>rd</sup> (third) working day before the Date of retirement of a part of the Bonds face value. The List of Bond Holders for Retirement of a Part of the Face Value shall include the following details:

- a) full official name (official name for non-profit organizations, full personal name for an individual) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds;
- b) the number of Bonds registered on the custody account of the Owner or on the inter-depositary account of the nominal Bonds holder authorized by the Owner to receive the retirement amounts under the Bonds;
- c) location and mailing address of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds;
- d) bank account details of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds, viz:
- No. of the bank account;
- name of the bank, with which the account is opened;
- correspondent account of the bank, with which the account is opened;
- location and mailing address of the bank;
- bank identification code of the bank, with which the account is opened;
- e) tax-payer's identification No. (INN, or TIN) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds:
- f) tax status of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds (resident, non-resident with a permanent representative office in the Russian Federation, nonresident without a permanent representative office in the Russian Federation, etc.)

Owners of the Bonds, their authorized representatives, including Depository's depositors, shall independently monitor whether the details of the bank account presented to the Depository are complete and up-to-date. Should the said details fail to be submitted, or fail to be submitted in due time to Depositary, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim.

In such a case the Issuer fulfils the obligations under the Bonds on the basis of Depositary's data and the Issuer's obligations shall be considered as fulfilled duly and in full. Should the bank account details and the other data provided by the Owner or the nominal holder or available in the Depositary, which are necessary for the Issuer to perform its obligations under the Bonds, do not make it possible for the Payment Agent to effect money transfer in due time, then such a delay shall not be considered as a delinquency in commitment of obligations under the Bonds. Then the Bond Owner is not entitled to demand any interest or any other compensation for such a delay in payment.

Not later than on the 2<sup>nd</sup> (second) working day before the Date of Retirement of a Part of the Bonds Face Value, the Issuer shall transfer the required monetary funds to the Payment Agent's account. On the basis of the list of Bond Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each of the Bond Holders authorized to receive Bond retirement amounts.

On the date of Bonds face value partial retirement, the Payment Agent transfers the appropriate monies to accounts of Bond Holders in favor of Bond Owners.

If one person is authorized to receive Bond retirement amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

Should the Date of Bonds Face Value Partial Retirement fall on a day off, irrespective of whether it is a national holiday or a day off for settlement operations, then payment of the due amount shall be effected on the first working day following the day off. The bondholder is not entitled to demand any interest or any other compensation for such a delay in payment.

| 0 2                           | such a delay in paymen                |                              | not entitled to demand any interest of any other |
|-------------------------------|---------------------------------------|------------------------------|--|
|                               |                                       | l.                           |  |
| 2 Coupon                      | , , , , , , , , , , , , , , , , , , , | · ·                          |  |
| 91 <sup>st</sup> day from the | 182 <sup>nd</sup> day from the        | On the 182 <sup>nd</sup>     | Payment of the coupon income on bonds are        |
| starting date of              | starting date of the                  | day from the                 | made for the benefit of Bond Owners being        |
| the bond                      | bond placement                        | starting date of             | those as of the end of business day of the       |
| placement                     |                                       | the bond                     | Depositary preceding the 4 (fourth) working day  |
|                               |                                       | placement                    | before the date of the coupon income payment.    |
| Procedure of the second       | ond coupon income paym                | nent is the same as tha      | at of the first coupon income payment.           |
| 3 Coupon                      |                                       |                              |  |
| 182 <sup>nd</sup> day from    | 273 <sup>rd</sup> day from the        | On the 273 <sup>rd</sup> day | Payment of the coupon income on bonds are        |
| the starting date             | starting date of the                  | from the starting            | made for the benefit of Bond Owners being        |
| of the bond                   | bond placement                        | date of the bond             | those as of the end of business day of the       |
| placement                     |                                       | placement                    | Depositary preceding the 4 (fourth) working day  |
|                               |                                       |                              | before the date of the coupon income payment.    |
| Procedure of the thir         | d coupon income paymen                | nt is the same as that       | of the first coupon income payment.              |
| 4. Coupon:                    |                                       |                              |  |
| 273 <sup>rd</sup> day from    | 364 <sup>th</sup> day from the        | On the 364 <sup>th</sup>     | Payment of the coupon income on bonds are        |
| the starting date             | starting date of the                  | day from the                 | made for the benefit of Bond Owners being        |
| of the bond                   | bond placement                        | starting date of             | those as of the end of business day of the       |
| placement                     |                                       | the bond                     | Depositary preceding the 4 (fourth) working day  |
|                               |                                       | placement                    | before the date of the coupon income payment.    |
| Procedure of the four         | rth coupon income payme               | ent is the same as that      | t of the first coupon income payment.            |
| 5 Coupon                      |                                       |                              |  |
| 364 <sup>th</sup> day from    | 455 <sup>th</sup> day from the        | On the 455 <sup>th</sup>     | Payment of the coupon income on bonds are        |
| the starting date             | starting date of the                  | day from the                 | made for the benefit of Bond Owners being        |
| of the bond                   | bond placement                        | starting date of             | those as of the end of business day of the       |
| placement                     | 1                                     | the bond                     | Depositary preceding the 4 (fourth) working day  |
| 1                             |                                       | placement                    | before the date of the coupon income payment.    |
| Procedure of the f            | ifth coupon income paym               | nent is the same as tha      | at of the first coupon income payment.           |
| 6 Coupon                      | 1 1                                   |                              |  |
| 455 <sup>th</sup> day from    | 546 <sup>th</sup> day from the        | On the 546 <sup>th</sup>     | Payment of the coupon income on bonds are        |
| the starting date             | starting date of the                  | day from the                 | made for the benefit of Bond Owners being        |
| of the bond                   | bond placement                        | starting date of             | those as of the end of business day of the       |
| placement                     |                                       | the bond                     | Depositary preceding the 4 (fourth) working day  |
|                               |                                       | placement                    | before the date of the coupon income payment.    |
| Procedure of the sixt         | h coupon income paymen                | nt is the same as that       | of the first coupon income payment.              |
| 7 Coupon                      | <u> </u>                              |                              | ·  |
| th                            | d.                                    | 41.                          |  |

| 7 Coupon   |                                |                          |   |
|--|--------------------------------|--------------------------|---|
| 546 <sup>th</sup> day from   | 637 <sup>th</sup> day from the | On the 637 <sup>th</sup> | Payment of the coupon income on bonds are       |
| the starting date  | starting date of the           | day from the             | made for the benefit of Bond Owners being       |
| of the bond  | bond placement                 | starting date of         | those as of the end of business day of the      |
| placement  | _                              | the bond                 | Depositary preceding the 4 (fourth) working day |
|  |                                | placement                | before the date of the coupon income payment.   |
| Procedure of the seventh coupon income payment is the same as that of the first coupon income payment. |                                |                          |   |

Procedure of the seventh coupon income payment is the same as that of the first coupon income payment.

8 Coupon

|                            | 1                              | 1                        |   |
|----------------------------|--------------------------------|--------------------------|---|
| 637 <sup>th</sup> day from | 728 <sup>th</sup> day from the | On the 728 <sup>th</sup> | Payment of the coupon income on bonds are       |
| the starting date          | starting date of the           | day from the             | made for the benefit of Bond Owners being       |
| of the bond                | bond placement                 | starting date of         | those as of the end of business day of the      |
| placement                  |                                | the bond                 | Depositary preceding the 4 (fourth) working day |

| TIN 2308025192   |  |   |  |  |
|--|--|---|--|--|
|  |  | placement   | before the date of the coupon income payment.  |  |
| Procedure of the eigl  | nth coupon income paym   | ent is the same as tha  | at of the first coupon income payment.   |  |
| 9 Coupon   |  |   |  |  |
| 728 <sup>th</sup> day from<br>the starting date<br>of the bond<br>placement                              | 819 <sup>th</sup> day from the<br>starting date of the<br>bond placement   | On the 819 <sup>th</sup> day from the starting date of the bond placement   | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the nin   | th coupon income payme   | nt is the same as that  | of the first coupon income payment.  |  |
| 10 Coupon  |  |   |  |  |
| 819 <sup>th</sup> day from<br>the starting date<br>of the bond<br>placement                              | 910 <sup>th</sup> day from the starting date of the bond placement         | On the 910 <sup>th</sup> day from the starting date of the bond placement   | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the tent  | th coupon income payme   | nt is the same as that  | of the first coupon income payment.  |  |
| 11 Coupon  |  |   |  |  |
| 910 <sup>th</sup> day from<br>the starting date<br>of the bond<br>placement                              | 1,001 <sup>st</sup> day from the<br>starting date of the<br>bond placement | On the 1,001st<br>day from the<br>starting date of<br>the bond<br>placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the elev  | venth coupon income pay  | ment is the same as t   | that of the first coupon income payment.   |  |
| 12 Coupon  |  |   |  |  |
| 1,001 <sup>st</sup> day from<br>the starting date<br>of the bond<br>placement                            | 1,092 <sup>nd</sup> day from<br>the starting date of<br>the bond placement | On the 1,092 <sup>nd</sup> day from the starting date of the bond placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the twe   | lfth coupon income payn  | *   | at of the first coupon income payment.   |  |
| 13 Coupon  |  |   |  |  |
| 1,092 <sup>nd</sup> day from<br>the starting date<br>of the bond<br>placement                            | 1,183 <sup>rd</sup> day from<br>the starting date of<br>the bond placement | On the 1,183 <sup>rd</sup> day from the starting date of the bond placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the the   | hirteenth coupon income  | payment is the same   | as that of the first coupon income payment.  |  |
| 14 Coupon  |  |   |  |  |
| 1,183 <sup>rd</sup> day from the starting date of the bond placement                                     | 1,274 <sup>th</sup> day from the starting date of the bond placement       | On the 1,274 <sup>th</sup> day from the starting date of the bond placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| 15 Coupon  | Teenin coupon income p   | ayment is the same as   | o mat of the mot coupon meonic payment.  |  |
| 1,274 <sup>th</sup> day from<br>the starting date<br>of the bond<br>placement                            | 1,365 <sup>th</sup> day from<br>the starting date of<br>the bond placement | On the 1,365 <sup>th</sup> day from the starting date of the bond placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
| Procedure of the fifteenth coupon income payment is the same as that of the first coupon income payment. |  |   |  |  |
| 16 Coupon  |  |   |  |  |

| 1,365 <sup>th</sup> day from<br>the starting date<br>of the bond<br>placement                            | 1,456 <sup>th</sup> day from<br>the starting date of<br>the bond placement | On the 1,456 <sup>th</sup> day from the starting date of the bond placement | Payment of the coupon income on bonds are made for the benefit of Bond Owners being those as of the end of business day of the Depositary preceding the 4 (fourth) working day before the date of the coupon income payment. |  |
|--|--|---|--|--|
| D 1 01   | A A V  |   |  |  |
| Procedure of the sixteenth coupon income payment is the same as that of the first coupon income payment. |  |   |  |  |

Kind of security: underwriting

## 8.3.3. Data on the Issues, the Issuer's Commitments under the Securities of Which Have not Been Fulfilled (Default)

No such issues.

#### 8.4. Data on the Person(s) Providing Security for the Bonds of the Issue

1) Data on the person providing security for series 01 non-convertible interest-bearing certificated payto-bearer bonds with mandatory centralized custody

Full registered name: Closed joint-stock company " Management company " Baltic Financial Agency " (since 10.11.2003 – Private Joint –Stock Company "Management Company PSB).

Abbreviated name: CJSC " Management company "BFA" (since 10.11.2003 – PJSC "MK PSB"

Location: 212, Moskovskiy pr., Saint Petersburg, 196066

2) Data on the person providing security for series 02 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

Full registered name: Company with Limited Liability "UTK-Finance"

Abbreviated name: "UTK-Finance " Ltd

Location: 66, Karasunskaya Str., Krasnodar, 350000

3) Data on the person providing security for series 03 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody

Full registered name: Company with Limited Liability "UTK-Finance"

Abbreviated name: "UTK-Finance " Ltd

Location: 66, Karasunskaya Str., Krasnodar, 350000

4) Data on the person providing security for series 04 non-convertible interest-bearing certificated payto-bearer bonds with mandatory centralized custody

Full registered name: Company with Limited Liability "UTK-Finance"

Abbreviated name: "UTK-Finance " Ltd

Location: 66, Karasunskaya Str., Krasnodar, 350000

#### 8.5. Conditions of Ensuring Fulfillment of Commitments under the Bonds of the Issue

1) Conditions of ensuring fulfillment of commitments under series 01 non-convertible interestbearing certificated pay-to-bearer bonds with mandatory centralized custody

Kind of security: underwriting.

Volume of security that the Underwriter provides for Bond owners in case of default by the Issuer of the payment commitments on Bonds (payout of par value, coupon income payment, other property rights granted by the bonds):

Maximum sum - the size of obligations of the Underwriter under the given security, shall not exceed 1,500,000,000 (one and a half billion) rubles.

Underwriting is an unconditional and irrevocable commitment of the Underwriter to each owner of Bonds to pay the sum equal to par value of Bonds, to be paid by the Issuer according to the Decision on Bond Issue and the Prospectus of Bonds (hereinafter referred to as - terms of Bond Issue) to any owner of Bonds, for any reason, in time, currency and at the date, stipulated by terms of Bond Issue within the limits of the Maximum sum.

Acquisition of Bonds means the conclusion of contract of the guarantee among the purchaser of Bonds (further – Bond owners) and the Underwriter. Rights under the specified contract of guarantee shall be transferred to a purchaser together with other rights on Bonds in the same volume and on the same conditions, which exist at the moment of transferring such rights.

The Underwriter and the Issuer carry joint liability before Bond owners under obligations to pay par value of the Bonds arising in connection with Bond issue and placement.

Procedure of making claims by Bond owners to the Underwriter

Under condition of reception of the notice from the owner of Bonds about non-fulfillment of payment by the Issuer the Underwriter undertakes to provide (without any demand to the owner of Bonds to take measures concerning the Issuer or any other person) fulfillment of such payment as though the Underwriter has been specified instead of the Issuer as the basic person who has accepted the terms of Bond issue so that the Owner of Bonds would receive the same sum of the same currency as he should receive if this payment would be made by the Issuer according to terms of Bond issue, within no more than 70 (seventy) days after the date of such payment, but as a whole not later than 10 (ten) days after receiving the notice from the owner of Bonds.

The notice should be made in writing and sent to the Underwriter by registered mail or handed the authorized representative of the Underwriter on receipt.

The notice may be directed to the Underwriter during 60 (sixty) days from the moment of non-fulfillment of payment by the Issuer to the postal address of Joint-Stock Company "Management company "BFA": 212, Moskovskiy pr., Saint Petersburg, 196066 Russia

The following documents should be enclosed to the notice:

- A copy of an extract from the account of depot (inter-deposit account) of the Depositary of the owner of Bonds in the Depositary as at the date of making up of the list of Holders of Bonds as it is determined in the Decision on Bond issue and the Prospectus of Bonds;
- A copy of an extract from the account of depot of the owner of Bonds as at the date of making up of the list of Holders of Bonds as it is determined in the Decision on Bond issue and the Prospectus of the Bonds, certified by the Depositary of the owner of Bonds in case the account of Bonds is carried out in the Depositary of the owner of Bonds having inter-deposit account in the Depositary;
- The documents confirming powers of persons who have signed the claim on behalf of the owner of Bonds (in case of presentation of the claim by the authorized persons of the owner of Bonds);
- Notarized samples of signatures of the persons who have signed the claim on behalf of the owner of Bonds.

The notice should include amount of money to be paid to the owner of Bonds under the underwriting as well as description of the breach of the Issuer's obligations secured by the Underwriter.

Claim to the Underwriter can be made by a person – depositor of the Depositary, which keeps the bonds (hereinafter referred to as - "Bond Holder") for the benefit of Bond owners being depositors of such Bond Holder. In this case, Bond Holder should confirm its powers in the claim applications on behalf of owners of Bonds.

The notice should contain payment essential elements and other data of the person making the claim (the name for the legal person or a surname, name and patronymic for the physical person, the address of his site (residence), TIN, for physical persons - passport data, for legal entities - codes OKPO and OKVED (OKONKh), for bank establishments - BIK), necessary for transferring money to the owner of Bonds. The claim on payment of cash shall not be satisfied.

Within 10 (ten) days from the date of receiving the above-stated documents, the Underwriter shall carry out their check and in case they meet the requirements of the present Guarantee, fulfill payment of the sum due to the owner of Bonds, according to the payment essential elements

specified in the claim. Obligations of the Underwriter are considered executed from the moment of charge-off of the corresponding sum from the account of the Underwriter for the benefit of the owner of Bonds.

If the Notice or the enclosed documents do not meet the requirements of the present Guarantee, the Underwriter is obliged to send notification on the reasons of refusal to satisfy the claim of the Bond owner to the owner of Bonds not later than 5 (five) working days from the moment of receiving the requirement.

The Issuer's net assets as of the date of providing security, RUR ths: 12, 362, 359

Net assets of the juridical person underwriting the Issuer's bond issue as of the last reporting date prior to providing security, RUR ths: 15

Net assets of the juridical person underwriting the Issuer's bond issue as at the end of the reporting quarter, RUR ths: 3,305

### 2) Conditions of ensuring fulfillment of commitments under series 02 non-convertible interestbearing certificated pay-to-bearer bonds with mandatory centralized custody

Kind of security: underwriting.

Volume of security that the Underwriter provides for Bond owners in case of default by the Issuer of the payment commitments on Bonds (payout of par value, coupon income payment, other property rights granted by the bonds):

Size of security (RUR): Total par value of the Bonds amounting to 1,500,000,000 (one billion five hundred million) rubles and the cumulative coupon income under Bonds.

The size of commitments secured by the Underwriter cannot exceed 2,400,000,000 (Two billion four hundred million) rubles.

Procedure of exercising by Bond owners their right on provided security:

Item 12.2 of the Decision on Bond Issue and item 56.14 of the Prospectus on the bond issue represent the offer of the Underwriter to conclude the contract of guarantee on the stated conditions (hereinafter referred to as - "Offer").

By this Offer the Underwriter undertakes to assume liability before the buyers of the bonds (hereinafter referred to as – Owners of the bonds) under the Issuer's obligations to pay total par value of the Bond issue amounting to RUR 1.5 billion as well as cumulative coupon income under Bonds (hereinafter referred to as - Obligations) in the order set forth in the Decision on bond issue and the Prospectus of Bonds, aimed at due execution by Public Joint –Stock Company "UTK" (hereinafter referred to as - the Issuer) obligations under series 02 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody, total amount of 1,500,000 (one million five hundred thousand) bonds with face value of 1,000 (one thousand) rubles each (hereinafter referred to as – Bonds).

The Underwriter and the Issuer carry joint liability before Owners of Bonds under Obligations.

The size of commitments secured by the Underwriter cannot exceed 2,400,000,000 (Two billion four hundred million) rubles. The Underwriter shall not be responsible for compensation of the Owners' legal costs incurred during the arbitration and other losses of Owners and / or penalties caused by default or inadequate execution by the Issuer of its obligations on payment of par value of Bonds and / or coupon income under Bonds.

The Underwriter shall execute the Obligations if all the following conditions are present at the same time:

- A Bond Owner or a person properly authorized by the Owner has submitted a Claim on execution of the corresponding Obligation to the Underwriter (hereinafter referred to as the Claim);
- The Claim shall contain:
- (a) Nature of Obligations that were not fulfilled by the Issuer before the Owner;
- (b) The size of non-fulfilled Obligations of the Issuer before the Owner;

- (c) The full registered name (First name, middle initial, last name for the natural person) of the Owner and the person, authorized to receive payments under Bonds (in case of appointment of such person);
- (d) The location of the Owner and the person, authorized to receive payments under Bonds (in case of appointment of such person);
- (e) For the natural person a series and number of the passport, date of issue and issuing body;
- (f) Name of the country where the Owner is a tax resident;
- (g) Number of Bonds owned by the Owner under which payments are to be made; and
- (h) Essential elements of the bank account of the Owner or the person, authorized to receive payments under Obligations;
- The following documents should be enclosed to the Claim:
  - (a) A copy of an extract from the account of depot of the owner of Bonds certified by the Depositary recording the rights under Bonds with indication of the number of the Bonds belonging to the Owner, or other document confirming the rights of the Owner on the Bonds;
- (b) duly executed according to the effective legislation of the Russian Federation documents confirming powers of the authorized person (in case of submission of the Claim by the authorized person of the owner of Bonds);
- The Claim shall be signed by the Owner or the person, authorized to receive payments under Obligations. If the Claim is submitted by the legal person, it should contain a seal of this legal person.

Claims can be submitted to the Underwriter during two years from the Maturity date of the Bond issue fixed in the Decision on bond issue and the Prospectus of Bonds.

The Underwriter shall make the corresponding payments on the account specified in the Claim not later than 30 (Thirty) days from the date of the receipt of the Claim.

Acquisition of Bonds means the acceptance of the Offer, namely, the conclusion of the contract of guarantee between the buyers of the Bonds and the Underwriter on the conditions stated above. The specified contract of guarantee is considered concluded from the moment of obtaining the property rights on Bonds by the first Owner, at that, the written form of the contract of guarantee is considered observed. Rights under the specified contract of guarantee shall be transferred to a purchaser together with other rights on Bonds in the same volume and on the same conditions, which exist at the moment of transferring such rights. Transfer of the rights arising from the specified contract of guarantee is declared invalid without transfer of the rights under the Bonds. The Offer is irrevocable.

Any dispute arising out of the given Offer and the contract of guarantee concluded by means of the acceptance of the Offer shall be settled by Arbitration court of Moscow or in the court of the general jurisdiction at the place of the sued party residence.

Terms of underwriting are regulated and subject to interpretation according to the legislation of the Russian Federation.

The Issuer's net assets as of the date of providing security, RUR ths: 12, 322, 700

Net assets of the juridical person underwriting the Issuer's bond issue as of the last reporting date prior to providing security, RUR ths: - 3, 993

Net assets of the legal entity underwriting the Issuer's bond issue as at the end of the reporting quarter, RUR ths: 6,261

#### 3) Conditions of ensuring fulfillment of commitments under series 03 non-convertible interestbearing certificated pay-to-bearer bonds with mandatory centralized custody

Kind of security: *underwriting*.

Volume of security that the Underwriter provides for Bond owners in case of default by the Issuer of the payment commitments on Bonds (payout of par value, coupon income payment, other property rights granted by the bonds):

Size of security (RUR): Total par value of the Bonds amounting to 3,500,000,000 (three billion five hundred million) rubles and the cumulative coupon income under Bonds.

Procedure of exercising by Bond owners their right on provided security:

Item 12.2 of the Decision on Bond Issue and item 9.1.2 of the Prospectus on the bond issue represent the offer of the Underwriter to conclude the contract of guarantee on the stated conditions (hereinafter referred to as - "Offer").

By this Offer the Underwriter undertakes to assume liability before the buyers of the bonds (hereinafter referred to as – Owners of the bonds) under the Issuer's obligations to pay total par value of the Bond issue amounting to RUR 3.5 billion as well as cumulative coupon income under Bonds (hereinafter referred to as - Obligations) in the order set forth in the Decision on bond issue and the Prospectus of Bonds, aimed at due execution by Public Joint –Stock Company "UTK" (hereinafter referred to as - the Issuer) obligations under series 03 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody, total amount of 3,500,000 (three million five hundred thousand) bonds with face value of 1,000 (one thousand) rubles each (hereinafter referred to as – Bonds).

The Underwriter and the Issuer carry joint liability before Owners of Bonds under Obligations.

The size of commitments secured by the Underwriter cannot exceed total par value of the bond issue constituting 3,500,000,000 (Three billion five hundred million) rubles and cumulative coupon income under 3,500,000 (three million five hundred thousand) bonds. The Underwriter shall not be responsible for compensation of the Owners' legal costs incurred during the arbitration and other losses of Owners and / or penalties caused by default or inadequate execution by the Issuer of its obligations on payment of par value of Bonds and / or coupon income under Bonds.

The Underwriter shall execute the Obligations if all the following conditions are present at the same time:

- A Bond Owner or a person properly authorized by the Owner has submitted a Claim on execution of the corresponding Obligation to the Underwriter (hereinafter referred to as the Claim);
- The Claim shall contain:
- (a) Nature of Obligations that were not fulfilled by the Issuer before the Owner;
- (b) The size of non-fulfilled Obligations of the Issuer before the Owner;
- (c) The full registered name (First name, middle initial, last name for the natural person) of the Owner and the person, authorized to receive payments under Bonds (in case of appointment of such person);
- (d) The location of the Owner and the person, authorized to receive payments under Bonds (in case of appointment of such person);
- (e) For the natural person a series and number of the passport, date of issue and issuing body;
- (f) Name of the country where the Owner is a tax resident;
- (g) Number of Bonds owned by the Owner under which payments are to be made; and
- (h) Essential elements of the bank account of the Owner or the person, authorized to receive payments under Obligations;
- The following documents should be enclosed to the Claim:
  - (a) A copy of an extract from the account of depot of the owner of Bonds certified by the Depositary recording the rights under Bonds with indication of the number of the Bonds belonging to the Owner, or other document confirming the rights of the Owner on the Bonds;
- (b) duly executed according to the effective legislation of the Russian Federation documents confirming powers of the authorized person (in case of submission of the Claim by the authorized person of the owner of Bonds);
- The Claim shall be signed by the Owner or the person, authorized to receive payments under Obligations. If the Claim is submitted by the legal person, it should contain a seal of this legal person.

Claims can be submitted to the Underwriter during two years from the Maturity date of the Bond issue fixed in the Decision on bond issue and the Prospectus of Bonds.

The Underwriter shall make the corresponding payments on the account specified in the Claim not later than 30 (Thirty) days from the date of the receipt of the Claim.

Acquisition of Bonds means the acceptance of the Offer, namely, the conclusion of the contract of guarantee between the buyers of the Bonds and the Underwriter on the conditions stated above. The specified contract of guarantee is considered concluded from the moment of obtaining the property rights on Bonds by the first Owner, at that, the written form of the contract of guarantee is considered observed. Rights under the specified contract of guarantee shall be transferred to a purchaser together with other rights on Bonds in the same volume and on the same conditions, which exist at the moment of transferring such rights. Transfer of the rights arising from the specified contract of guarantee is declared invalid without transfer of the rights under the Bonds. The Offer is irrevocable.

Any dispute arising out of the given Offer and the contract of guarantee concluded by means of the acceptance of the Offer shall be settled by Arbitration court of Moscow or in the court of the general jurisdiction at the place of the sued party residence.

Terms of underwriting are regulated and subject to interpretation according to the legislation of the Russian Federation.

The Issuer's net assets as of the last reporting date prior to providing security, RUR ths: 12, 872, 338

Net assets of the juridical person underwriting the Issuer's bond issue as of the last reporting date prior to providing security, RUR ths: 15.67

Net assets of the juridical person underwriting the Issuer's bond issue as of the expiry date of the quarter under report, RUR ths: 6,261

#### 4) Conditions of ensuring fulfillment of commitments under series 04 non-convertible interestbearing certificated pay-to-bearer bonds with mandatory centralized custody

Kind of security: underwriting.

Volume of security that the Underwriter provides for Bond owners in case of default by the Issuer of the payment commitments on Bonds (payout of par value, coupon income payment, other property rights granted by the bonds):

The Underwriter assumes responsibility for the Issuer's execution of its obligations determined in compliance with the Documents of the Issue regarding:

- payment of the face value of the Bonds (corresponding parts of their face value) to Bond owners,
- payment of coupon yield under the Bonds,

Procedure of exercising by Bond owners their right on provided security:

Item 12.2 of the Decision on Bond Issue and item 9.1.2 of the Prospectus on the bond issue represent the offer of the Underwriter to conclude the contract of guarantee on the stated conditions (hereinafter referred to as - "Offer").

The Underwriter assumes responsibility for the Issuer's execution of its obligations determined in compliance with the Documents of the Issue regarding:

- payment of the face value of the Bonds (corresponding parts of their face value) to Bond owners,
- payment of coupon yield under the Bonds,

on the following conditions:

The extent to which the Company is answerable to the owners of Bonds covered by the guarantee in case of non-fulfillment and/or improper fulfillment by the Issuer of its obligations in respect of the Bonds shall be limited to a Limit Amount.

In case of Issuer's failure to fulfill and/or to duly fulfill the Issuer's Obligations, the Underwriter and the Issuer are jointly liable.

The Underwriter undertakes to fulfill the Issuer's Obligations for the Issuer where the Issuer has not fulfilled the Issuer's Obligations in the following cases:

- The Issuer has failed to pay or to fully pay the respective part of the face value to Bond Owners in the amount, according to the procedure and within the time set forth in the Documents of the Issue;
- The Issuer has failed to pay or to fully pay the coupon yield under Bonds to Bond Owners in the amount, according to the procedure and within the time set forth in the Documents of the Issue.

The Underwriter undertakes to fulfill the Issuer's Outstanding Obligations in the amount of the Outstanding Obligations and within the limits of the Limit Amount in compliance with the conditions of the Offer. The Underwriter on the basis of the Claims of Fulfilling the Obligations received from Bond Owners shall determine the volume of the Outstanding Obligations.

The Claim of Fulfilling the Obligations shall meet the following conditions:

- the Claim of Fulfilling the Obligations shall be presented to the Underwriter in writing in Russian and signed by the Bond Owner (or its authorized representatives);
- The following shall be indicated in the Claim of Fulfilling the Obligations:
  - full name of the Bonds Owner,
  - TIN of the Bonds Owner,
  - tax status of the Bonds Owner,
  - place of residence (location) of the Bonds Owner,
  - banking details for the Bonds Owner's money transfer,
  - number of Bonds under which the Claim of Fulfilling the Obligations of the Owner is presented;
  - Volume of Outstanding Obligations in respect of the Bonds Owner sending such a Claim of Fulfilling the Obligations.
- It shall be indicated in the Claim of Fulfilling the Obligations that the Issuer has not fulfilled to the Bond Owner or has not fulfilled in full within the time established by the Documents of the Issue:
  - the obligations to pay a respective part of the face value;
  - the obligations to pay the coupon yield;

The Claim of Fulfilling the Obligations shall be presented to the Underwriter not later than 90 (ninety) days from the respective due Date of Issuer's Obligations Execution in respect of the Bond Owner sending such a Claim of Fulfilling the Obligations. The date of the Claim receiving by the Company shall be considered the date of the Claim presentation;

The Claim of Fulfilling the Obligations shall be accompanied by a statement of custody account with NDC or with depositaries being depositors of NDC to confirm the rights of the Bond Owner to the Bonds stated in his Claim of Fulfilling the Obligations, as of the date of making up the list of Bond owners and/or nominal holders for the purpose of payment of coupon income yielded by Bonds or Bonds retirement, determined in compliance to the Documents of the Issue;

The Claim of Fulfilling the Obligations and documents enclosed thereto shall be sent to the Underwriter by registered mail, by messenger mail or express mail.

The Underwriter shall consider the Claim of Fulfilling the Obligations within 14 (fourteen) days from the day of the expiry of the period of 90 (ninety) days. The Underwriter is entitled to express any objections against the Claim of Fulfilling the Obligations that could be presented by the Issuer and shall not lose the right of such objections even if the Issuer waives them and recognizes its debt. The Underwriter shall not consider Claim of Fulfilling the Obligations presented to the Company later than 90 (ninety) days from the respective due Date of Issuer's Obligations Execution in respect of the Bond Owners sending such a Claim of Fulfilling the Obligations.

If the Underwriter takes the decision to satisfy the Claim of Fulfilling the Obligations, the Underwriter shall notify the Bond Owner thereof and, within 30 (thirty) days from the day of expiry of the period for consideration of the Claim of Fulfilling the Obligations shall effect money transfer in compliance with the terms and conditions of the Offer to the Bond Owner's account,

the details of which are indicated in the Claim of Fulfilling the Obligations.

Limit Amount - the size of commitments secured by the Underwriter cannot exceed 1,500,000,000 (one billion five hundred million) rubles.

The Offer is irrevocable.

All and any disputes in connection with the Offer shall be referred to the Court of Arbitration of the Krasnodar Region or to the court of the general jurisdiction in compliance with the active law.

The Issuer's net assets as of the last reporting date prior to providing security, RUR ths: 12, 628, 740 Net assets of the juridical person underwriting the Issuer's bond issue as of the last reporting date prior to providing security, RUR ths: 11,463

Net assets of the juridical person underwriting the Issuer's bond issue as of the expiry date of the quarter under report, RUR ths: 6,261

#### 8.6. Data on Organizations Registering Titles to Issuer's Securities

#### Registrar:

Full registered name: Open Joint -Stock Company "Objedinyonnaya Registratsionnaya Kompaniya"

Abbreviated registered name OAO "ORK"

Location: 15a, Kalanchevskaya Str., Moscow, 107078

License:

Number: 10-000-1-00314
Date of issue: 30.03.2004
Validatilla and initial

Valid till: unlimited

Authority issuing the license: Federal Commission for the Securities Market of the Russian Federation

Date since which the Issuer's registered securities register is kept by the said registrar: 13.12.2002

Additional information: on 13th December 2005 reorganization of UTK's registrar – CJSC Registrator-Svyaz which had kept the register of UTK's shareholders since 01.07.2002 – was completed through affiliation with OJSC Obyedinyonnaya Registratsionnaya Kompaniya. All rights and obligations of CJSC Registrator-Svyaz have passed to OJSC ORK by universal succession.

Depositary providing centralized custody of issuer's securities:

Full registered name: "National Depositary Center" Non-commercial partnership

Abbreviated registered name: NDC

Location: 1/13 Sredniy Kislovskiy per., Moscow, Russia, 103009

License:

No. of license: 177-03431-000100

Date of issue: 4.12.2000

Period: unlimited

Authority issuing the license: Federal Commission for Securities Market

- 8.7. Data on Legislative Acts Regulating the Issues of Import and Export of Capital That may Influence the Payment of Dividend, Interest and Other Amounts to Non-Residents
- 1. Law of the Russian Federation of 10.12.2003 № 173-FZ "On Currency Exchange Regulation and Control" (edition of Federal Laws of 29.06.2004 N 58-FZ, of 18.07.2005 N 90-FZ);
- 2. Federal Law of 07.08.2001 № 115-FZ "On Counteractions to Money-Laundering and Financing Terrorism" (edition of Federal Laws of 25.07.2002 N 112-FZ, of 30.10.2002 N 131-FZ, of

#### 28.07.2004 N 88-FZ).

- 3. Federal Law of July 9, 1999 N 160-FZ "On Foreign Investments in the Russian Federation" (edition of Federal Laws of 21.03.2002 N 31-FZ, of 25.07.2002 N 117-FZ, of 08.12.2003 N 169-FZ).
- 4.Decree of the Government of the Russian Federation of June 9, 2001 N 456 "On Conclusion of the Agreement between the Government of the Russian Federation and governments of foreign countries on Stimulation and Mutual Protection of Capital Investments" (edition of Decree of the Government of the Russian Federation of April 11, 2002 N 229).
- 5. Federal Law of 25.02. 1999 №39 FZ "On investment activity in the Russian Federation performed in the form of foreign capital investments" (edition of Federal Laws of 02.01.2000 № 22-FZ, of 22.08.2004 № 122-FZ.
- 6. International double taxation agreements of the Russian Federation.

### 8.8. Description of the Taxation Procedure for Income under Issuer's Placed Securities

Taxation of income of legal entities under the placed securities received in the form of

dividends according to the current legislation

| aividends according to the curren                                       | Categories of owners of securities   |   |  |
|---|--|---|--|
|   | Legal entities – tax residents of<br>the Russian Federation  | Foreign legal entities – non-<br>residents gaining income from the<br>sources in the Russian Federation   |  |
| Form of income under placed securities                                  | Dividends  |   |  |
| Kind of the tax on income under securities                              | Tax on income  |   |  |
| Tax rates   | 9 %  | 15 %  |  |
| Procedure and terms of tax payment                                      | Dividends are subject to a tax deducted from the source of income payment and transferred to the federal budget by the fiscal agent within 10 days from the date of income payment.  | The tax amount deducted from the foreign organizations is transferred by the tax agent to the federal budget together with payment of the income either in currency of payment of this income or in currency of the Russian Federation at the official rate of the Central bank of the Russian Federation as at the date of tax payment.  |  |
| Peculiarities of taxation of the given category of owners of securities | The total tax amount is determined from differences between the sum of the dividends to be distributed among shareholders-residents in the current tax period and the sum of the dividends received by the fiscal agent himself in the current accounting (tax) period. In case the received difference is negative, the duty on tax payment does not arise and compensation from the budget is not made. The tax amount to be deducted from taxable income of the taxpayer recipient of dividends, is calculated on the basis of the total tax amount and share of each taxpayer in the total sum of dividends. | The rules of double taxation agreements. If a tax payer is entitled to avoid tax under a double tax agreement, to receive tax exemption or other benefits, he should provide documentary evidence to fiscal authorities to confirm that it is a tax resident of a state with which the Russian Federation has a double taxation agreement as well as the document on the received income and on tax payments outside the Russian Federation, verified by the tax authority of the corresponding foreign country. This confirmation can be presented both prior to tax payment or advance payments and within one year after the end of taxation period for which he intends to receive tax exemption or other benefits. |  |

|  | Categories of owners of securities   |   |  |
|--|--|---|--|
|  | Legal entities – tax residents of the Russian Federation                         | Foreign legal entities – non-<br>residents gaining income from the<br>sources in the Russian Federation |  |
| Legislative and statutory acts regulating the taxation of the specified income | Chapter 25 of the RF Tax Code "The taxation of companies" (amended and restated) |   |  |

Taxation of income of individuals under the placed securities received in the form of dividends according to the current legislation

|  | Categories of owners of securities   |   |  |
|--|--|---|--|
|  | Individuals – tax residents of the Russian Federation  | Foreign individuals – non-<br>residents gaining income from the<br>sources in the Russian Federation  |  |
| Form of income under placed securities   | Dividend   |   |  |
| Kind of the tax on income under securities                                     | Income tax   |   |  |
| Tax rates  | 9 %  | 30 %  |  |
| Procedure and terms of tax payment   | Russian organization being a source of income of the taxpayer gained in the form of dividends (the tax agent) is obliged to deduct the tax amount from income of the taxpayer and transfer it to the corresponding budget. The tax amount is deducted directly from the taxpayer's income at its actual payment. The tax amount shall not exceed 50 percent of the payment sum. Tax agents are obliged to transfer the tax amounts not later than on the day of actual reception of available money resources for income payment in the bank, and also on the day of transfer of income sums from bank accounts of tax agents to accounts of the tax-payer or on his instruction - to bank accounts of the third parties |   |  |
| Peculiarities of taxation of the given category of owners of securities        | The total tax amount is determined from differences between the sum of the dividends to be distributed among shareholders-residents in the current tax period and the sum of the dividends received by the fiscal agent himself in the current accounting (tax) period. In case the received difference is negative, the duty on tax payment does not arise and compensation from the budget is not made. The tax amount to be deducted from taxable income of the taxpayer - recipient of dividends, is calculated on the basis of the total tax amount and share of each taxpayer in the total sum of dividends.   | The rules of double taxation agreements. If a tax payer is entitled to avoid tax under a double tax agreement, to receive tax exemption or other benefits, he should provide documentary evidence to fiscal authorities to confirm that it is a tax resident of a state with which the Russian Federation has a double taxation agreement as well as the document on the received income and on tax payments outside the Russian Federation, verified by the tax authority of the corresponding foreign country. This confirmation can be presented both prior to tax payment or advance payments and within one year after the end of taxation period for which he intends to receive tax exemption or other benefits. |  |
| Legislative and statutory acts regulating the taxation of the specified income | Chapter 23 of Part 2 of the RF Tax Code "The taxation of individuals" (restated and amended)   |   |  |

Taxation of income of legal entities from realization of the placed as well as interest under bonds of the Issuer according to the current legislation

|   | 3 | 8                                  |
|---|---|------------------------------------|
|   |   |                                    |
| 1 |   | Catagorias of aumors of soonnities |
|   |   | Categories of owners of securities |
|   |   |                                    |

| 11N 2308023192  | Legal entities – tax residents of<br>the Russian Federation   | Foreign legal entities – non-<br>residents gaining income from<br>the sources in the Russian  |
|---|---|---|
| Form of income under placed securities                                  | Income from realization of securities   | Income from realization of shares of Russian organizations, over 50 per cent of the assets of which consist of real estate situated in the territory of the Russian Federation as well as income under the bond issue.  |
| Kind of the tax on income under securities                              | Income tax  | ,   |
| Tax rates   | 24%, 6.5% of which are transferred to the federal budget and 17.5% - to the budgets of the RF regions. Under the Russia regional laws, the tax rate to be transferred to the budgets of the RF regions may be reduced for separate categories of taxpayers but to no less than 13.5%.   | 20 %  |
| Procedure and terms of tax payment                                      | The tax subject to payment after the expiry of tax period is paid not later than on March 28 of the year following the expired tax period. Quarterly advance payments are paid not later than 28 days from the expiry date of the corresponding accounting period. Monthly advance payments are paid not later than on the 28 <sup>th</sup> day of each month of this accounting period.  The taxpayers calculating monthly advance payments on the basis of actually received income should pay advance payments not later than on the 28 <sup>th</sup> day of the month following the accounting period. According to the results of the accounting (tax) period amounts of the monthly advance payments paid during the accounting (tax) period, are taken into consideration at payment of advance payments on the results of the accounting period. Advance payments according to the results of the accounting period are taken into consideration at tax payment on results of the tax period. | The tax amount is calculated and deducted by the Russian organization which pays out income to the foreign organizations at each income payment and is transferred by the tax agent to the federal budget together with payment of the income either in currency of payment of this income or in currency of the Russian Federation at the official rate of the Central bank of the Russian Federation as at the date of tax payment. |
| Peculiarities of taxation of the given category of owners of securities | period.   | If prior to income payment a foreign company provides documentary evidence to the fiscal agent from which it receives dividends to confirm that it is a tax resident of a state with which the Russian Federation has a double taxation agreement, it can avoid   |

|  | Categories of owners of securities                          |  |  |  |
|--|---|--|--|--|
|  | Legal entities – tax residents of<br>the Russian Federation | Foreign legal entities – non-<br>residents gaining income from<br>the sources in the Russian<br>Federation |  |  |
|  |   | paying income tax or reduce the tax rate.  |  |  |
| Legislative and statutory acts regulating the taxation of the specified income | Chapter 25 of Part 2 of the RF Tax C (amended and restated) | ode "The taxation of companies"  |  |  |

Taxation of income of individuals from realization of the placed as well as interest under bonds of the Issuer according to the current legislation

|  | Categories of ow  | ners of securities  |  |  |  |
|--|---|---|--|--|--|
|  | Individuals – tax residents of the Russian Federation  Individuals – tax residents of Russian Federation  |   |  |  |  |
| Form of income under placed securities   | The income (loss) related to a transaction of purchase and sale of securities is determined as the difference between the amounts obtained from realization of securities and the expenses for acquisition, realization and care of securities, actually incurred by the tax-payer and evidenced by documents.  |   |  |  |  |
| Kind of the tax on income under securities                                     | Income tax  |   |  |  |  |
| Tax rates  | 13 %  | 30 %  |  |  |  |
| Procedure and terms of tax payment   | Calculation and payment of the tax amount is effected by the fiscal age upon expiry of the tax period or when it pays money to the taxpayer before the expiry of the respective tax period.  If the fiscal agent makes payments before the expiration of the respective tax period the tax is paid from income share corresponding to the actual sum of paid money. |   |  |  |  |
| Peculiarities of taxation of the given category of owners of securities        | If after 01.01.2002 a taxpayer's expenses cannot be evidenced by documents, he or she is entitled to resort to a property tax deduction in the sum received from sale of securities, but not exceeding 125,000 rubles.  | The rules of double taxation agreements. If a tax payer is entitled to avoid tax under a double tax agreement, to receive tax exemption or other benefits, he should provide documentary evidence to fiscal authorities to confirm that it is a tax resident of a state with which the Russian Federation has a double taxation agreement as well as the document on the received income and on tax payments outside the Russian Federation, verified by the tax authority of the corresponding foreign country. This confirmation can be presented both prior to tax payment or advance payments and within one year after the end of taxation period for which he intends to receive tax exemption or other benefits. |  |  |  |
| Legislative and statutory acts regulating the taxation of the specified income | Chapter 23 of Part 2 of the RF Tax Code "The taxation of individuals" (restated and amended)  |   |  |  |  |

When presenting information on the given matter the Issuer was governed by the current tax legislation.

In case of coming into legal force of statutory acts of the tax legislation, other governmental decrees and orders of the state bodies materially changing the current legislation on taxation of

income under placed securities, which at present time are unknown and not published, the Issuer does not bear the responsibility for consequences which cannot be predicted by it due to the above-stated circumstances.

# 8.9. Data on Stated (Accrued) and Paid Dividend under Issuer's Shares, and on Income Yielded by Issuer's Bonds

Data on Stated (Accrued) and Paid Dividend under Issuer's common stock:

| Description   | 2002   | 2002 2003  |  | 2005   |
|---|--|--|--|--|
| Stock category, type – for preferred shares   | Ordinary shares  | Ordinary shares  | Ordinary shares  | Ordinary shares                                      |
| Amount of stated (accrued) dividend under issuer's shares of each category per share, RUR   | 0.0812   | 0.0812   | 0.00934  | 0.01031  |
| Amount of stated (accrued) dividend under issuer's shares in the aggregate for all shares of one category, RUR  | 240,393,653  | 240,393,653  | 27,651,188.50  | 30,522,888.66  |
| Name of the Issuer's governing body taking<br>the decision on (stating) payment of<br>dividend under issuer's shares:   | General<br>Shareholders'<br>Meeting  | General<br>Shareholders'<br>Meeting  | General<br>Shareholders'<br>Meeting  | General<br>Shareholders'<br>Meeting                  |
| Date of the General Shareholders' Meeting,<br>Date and Number of the minutes of the<br>meeting of the issuer's governing body<br>taking the decision on payment (stating) of<br>dividend: | Minutes № 14 of 25.06.2003   | Minutes № 15 of 30.06.2004   | Minutes № 16 of 30.06.2005   | Minutes № 17 of 27.06.2006                           |
| Time fixed for payment of the stated dividend under the issuer's shares   | Not later than 31.12.2003  | Not later than 15.12.2004  | Not later than 15.12.2005  | Not later than 15.12.2006                            |
| Form and other terms of payment of the stated dividend under the issuer's shares  | cash   | cash   | cash   | cash   |
| Period under report, for which the stated<br>dividends under the issuer's shares are<br>(were) paid   | One year   | One year   | One year   | One year   |
| Total amount of paid dividend, RUR  | 231,288,172.87   | 237,581,328.18   | 27,139,835.60  | 0  |
| Reasons of non-payment of the stated dividends  | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Due date for<br>dividend payment<br>has not come yet |

### Data on Stated (Accrued) and Paid Dividend under Issuer's preferred stock:

| Description  | 2002                                | 2003                                | 2004                                | 2005                                |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Stock category, type – for preferred shares  | Preferred type A shares             | Preferred type A shares             | Preferred type A shares             | Preferred type A shares             |
| Amount of stated (accrued) dividend under issuer's shares of each category per share, RUR  | 0.1607                              | 0.11114                             | 0.02847                             | 0.031395                            |
| Amount of stated (accrued) dividend under issuer's shares in the aggregate for all shares of one category, RUR   | 156,224,800                         | 108,044,955                         | 27,677,167                          | 30,520,706.95                       |
| Name of the Issuer's governing body taking<br>the decision on (stating) payment of dividend<br>under issuer's shares:  | General<br>Shareholders'<br>Meeting | General<br>Shareholders'<br>Meeting | General<br>Shareholders'<br>Meeting | General<br>Shareholders'<br>Meeting |
| Date of the General Shareholders' Meeting,<br>Date and Number of the minutes of the<br>meeting of the issuer's governing body taking<br>the decision on payment (stating) of dividend: | Minutes № 14 of 25.06.2003          | Minutes № 15 of 30.06.2004          | Minutes № 16 of 30.06.2005          | Minutes № 17 of 27.06.2006          |
| Time fixed for payment of the stated dividend under the issuer's shares  | Prior to 24.08.2003                 | Prior to 29.08.2004                 | Prior to 29.08.2005                 | Prior to 25.08.2006                 |
| Form and other terms of payment of the stated dividend under the issuer's shares   | cash                                | cash                                | cash                                | cash                                |
| Period under report, for which the stated dividends under the issuer's shares are (were)   | One year                            | One year                            | One year                            | One year                            |

| Description                                    | 2002   | 2003   | 2004   | 2005   |
|--|--|--|--|--|
| paid   |  |  |  |  |
| Total amount of paid dividend, RUR             | 137,936,354.40   | 104,951,468.62   | 26,859,694.23  | 0  |
| Reasons of non-payment of the stated dividends | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Wrong essential<br>elements,<br>shareholders'<br>addresses have<br>changed | Due date for<br>dividend payment<br>has not come yet |

paid income under the Issuer's honds:

| Data on paid income unde  | er the Issuer's bon                              | ds:                            |                       |   |
|---|--|--------------------------------|-----------------------|---|
| Type of securities (bonds), series, form and  |  |                                |                       | Registered non-   |
| other identification characteristics of the bond  |  |                                | documentary series C- | documentary series C-2  |
| issue   |  | 2 bonds                        | 1 bonds               | bonds   |
| The state registration Number of the bond   | 4-01-00062-A of                                  |                                |                       | 4-04-00062-A of   |
| issue and date of the state registration  | 15.08.2002                                       | 15.08.2002                     | 15.08.2002            | 15.08.2002  |
| Date of the state registration of the report or   | 20.12.2002                                       | 20.12.2002                     | 20.12.2002            | 20.12.2002  |
| the results of the bond issue   |  |                                |                       |   |
| Number of bonds of the issue  | 500  | 500                            | 3,566                 | 6   |
| Face value of each bond of the issue and total  |  |                                |                       |   |
| par value of the bond issue   | 500  |                                | 2,500                 | 300   |
| Type of income paid under the bond issue (par   | Face value, interest                             | Face value, interest           | Face value, interest  | Face value, interest rate   |
| value, coupon income, other)  | rate   | rate                           | rate                  |   |
| Amount of income to be paid under the bond  |  |                                |                       | Annual fixed income   |
| issue per bond, RUR   |  |                                |                       | payment amounting to 1  |
|   |  |                                |                       | percent of the bond's par   |
|   |  |                                |                       | value. If technically   |
|   |  |                                |                       | possible in   |
|   |  |                                |                       | "Sevosetinelectrosvyaz" -   |
|   |  |                                |                       | branch of "UTK" PJSC, a   |
|   |  |                                |                       | bond owner shall have the   |
|   |  |                                |                       | right of advance  |
|   |  |                                |                       | repayment of the bond by  |
|   |  |                                |                       | installation of telephone   |
|   |  |                                |                       | with top priority not later                                       |
|   |  |                                |                       | than one year from the  |
|   |  |                                |                       | date of the bond primary  |
|   |  |                                |                       | placement. At that face   |
|   |  |                                |                       | value of the bond and   |
|   |  |                                |                       | interest income on it for   |
|   | 500 50   | 502.50                         | 2// 21*               | all period are being  |
| A   |  | 502.50                         | 366.31*               | retired.  |
| Amount of income to be paid under the bond  |  | 251 250 00                     |                       | Not applicable  |
| issue, in the aggregate for all bonds, RUR  | 250,250.00                                       |                                | 1,306,250*            | 01.10.2005 01.11.2005   |
| Time fixed for payment of income under the  |  |                                |                       | 01.10.2005 - 01.11.2005   |
| bond issue  | 31.12.2003                                       |                                | July 1 of the         |   |
|   |  |                                | corresponding year    |   |
| Form and other terms of payment of the  | Not earlier than on                              | Not earlier than on            | At maturity a bond    | At maturity the bond  |
| income under the bond issue   |  |                                |                       | owner shall receive a par   |
|   | 0 11 11 11 11 11 11 11 11 11 11 11 11 11         |                                |                       | value of the bond and the   |
|   | TI   |                                |                       | interest income on the bond not later than 7                      |
|   |  | _                              |                       | (seven) days from the date  |
|   | Issuer. Forms of                                 | Issuer. Forms of               | moment of mstanation. | of submission of the  |
|   | payments: in cash,<br>cashless                   | payments: in cash,             |                       | application on redemption.  |
|   |  | cashless                       |                       | If technically possible in  |
|   | Payments are made:                               | Payments are made:             |                       | "Sevosetinelectrosvyaz" –   |
|   | -in cash from the cash                           | 1 1                            |                       | branch of "UTK" PJSC, a   |
|   |  | desk of                        |                       | bond owner shall have the   |
|   |  | "KabBalktelecom" –             |                       | right of advance  |
|   | branch of "UTK"                                  |                                |                       | repayment of the bond by  |
|   |  | PJSC;<br>hv. hamle transfer in |                       | installation of telephone   |
|   | by bank transfer in                              |                                |                       | with top priority not later                                       |
|   | favor of the bond                                |                                |                       | than one year from the  |
|   | owners (bank details                             |                                |                       | date of the bond primary  |
|   | should be indicated in<br>the application of the | should be indicated in         |                       | placement. At that face   |
|   |  |                                |                       | value of the bond and   |
|   | DONG OWNER)                                      | bond owner).                   |                       | interest income on it for   |
|   |  |                                |                       | all period are retired.   |
|   | <b> </b>   | from 31.10.2002 till           | from 31.10.2002 till  | The income is accrued as  |
| Period under report (year, quarter), for which  | from 31.10.2002 till                             | HOHES LAW 2007 1111            |                       |   |
| Period under report (year, quarter), for which the income under the bond issue was paid (is             |  |                                |                       | of 26.03.2003 and   |
| Period under report (year, quarter), for which<br>the income under the bond issue was paid (is<br>paid) |  |                                | the maturity date     |   |
| the income under the bond issue was paid (is  |  |                                | the maturity date     | of 26.03.2003 and 26.03.2004. All accrued income shall be paid on |
| the income under the bond issue was paid (is  |  |                                | the maturity date     | 26.03.2004. All accrued   |
| the income under the bond issue was paid (is  | the maturity date                                | the maturity date              | the maturity date     | 26.03.2004. All accrued income shall be paid on                   |

| of the issue for each period under report, for which such income was paid                    |    |  | the income under the four<br>bonds of the issue were<br>redeemed by top priority<br>installation of telephone. |
|--|----|--|--|
| If income on bonds was not paid or not paid in full, - Reasons of non-payment of such income | ** | **   | -  |
| Other information on bond income specified at the Issuer's own discretion                    |    | Annual fixed income payment amounting to I percent of the bond's par value. In case of delayed interest payment on the bonds the penalty is charged amounting to bank-rate of Sberbank of Russia for current accounts. The penalty is to be paid at one time with the interest payment on the bonds. Each bond holder is entitled to installation of a telephone with top priority in time and place indicated in the bond within a period from 1996 till 1999 |  |

<sup>\*</sup> At maturity a bond owner received a face value of the bond and the interest income on the bond less telephone installation fee as at the moment of installation.

At maturity the Issuer sent notices to the bond owners who had not submitted applications for redemption, indicating the necessity to receive money under the bonds owned by them. Not all bond owners submitted applications for bond redemption to the Issuer.

According to Article 327 of the Civil code of the Russian Federation and Articles 87-88 of the RF legislation "On notary" obligations have been executed by placing money resources to the deposit account of the notary on the basis of the agreements with the notaries (Agreement  $N_2$  148/2004 of 24.05.2004 and Agreement without number of 25.06.2004)

## According to Article 87 of the legislation of the Russian Federation "On notary" a notary shall inform the creditor about the reception of money and pay the due amount at his/her request.

| •  |  |  |  | _  |   |
|--|--|--|--|--|---|
| Type of securities (bonds), series, form and other identification characteristics of the bond issue  | series 01 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody |  |  |  |   |
| The state registration number of the bond issue and date of the state registration                   | 4-05-00062-A of 15.08.2003   |  |  |  |   |
| Date of the state registration of the report on the results of the cond issue                        | 21.10.2003   |  |  |  |   |
| Number of bonds of the issue   | 1,500,000  |  |  |  |   |
| Face value of each bond of the issue and total par value of the bond issue                           | 1,000  |  |  |  |   |
| Type of income paid under the bond issue (par value, coupon income, other)                           | Coupon income (1 <sup>st</sup> coupon)   | Coupon income (2 <sup>nd</sup> coupon)   | Coupon income (3 <sup>rd</sup> coupon)   | Coupon income (4 <sup>th</sup> coupon)   | Coupon income (5 <sup>th</sup> coupon)  |
| Amount of income to be paid under the bond issue per bond, RUR                                       | 71.01  | 71.00                                    | 71.00                                    | 71.00                                    | 71,00                                   |
| Amount of income to be paid under the bond issue, in the aggregate for all bonds, RUR                | 106,515,000<br>.00   | 106,500,000.0<br>0                       | 106,500,000.0<br>0                       | 106,500,000.00                           | 106,500,000                             |
| Time fixed for payment of income under the bond issue  | 18.03.2004   | 16.09.2004                               | 17.03.2005                               | 15.09.2005                               | 16.03.2006                              |
| Period under report (year, quarter), for which the income under<br>the bond issue was paid (is paid) | 18.09.2003<br>-<br>18.03.2004<br>(182 days)  | 18.03.2004 –<br>16.09.2004<br>(182 days) | 16.09.2004 –<br>17.03.2005<br>(182 days) | 17.03.2005 –<br>15.09.2005 (182<br>days) | 16.09.2005-<br>16.03.2006 (182<br>days) |

<sup>\*\*</sup> According to the terms of the bond redemption, the bond shall be repaid only if a bond owner submits an application for redemption and income payment.

| issue   | Payment of the Bond coupon income is effected in the currency of the Russian Federation in the non-cash order to the persons included by the Depositary in the list of owners and holders of Bonds, for the benefit of owners of Bonds. On the basis of the list of Bond Owners and Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each Bond Owner and Holders authorized to receive sums of coupon income on Bonds. As at the date of payment of coupon income the Payment Agent transfers the appropriate money to accounts of the persons authorized to get sums of coupon income under Bonds, specified in the list of the Bond Holders and Owners. |
|---|---|
|   | If one person is authorized to receive sums of coupon income for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner. The Bond holders who are not owners of Bonds, transfer money received as sums of coupon income payment to the Bond owners according to the procedure determined between the Holder of Bonds and the owner of Bonds.   |
|   | Obligations of the Issuer on payment of coupon income on Bonds redemption are considered executed after charge-off of money from the correspondent account of the bank serving the Issuer and-or the correspondent account of the bank / credit organization of the Payment agent in return for the coupon income in favor of owners and Holders of Bonds.  |
| Total amount of income paid under all bonds of the issue for each period under report, for which such income was paid | 532,500,000.00  |
| If income on bonds was not paid or not paid in full, - Reasons of non-payment of such income                          | -   |
| Other information on bond income specified at the Issuer's own discretion   | No other information  |

| Type of securities (bonds), series, form and other identification characteristics of the bond issue  |  | vertible interest-bear<br>centralized custody   | ing certificated pay-t   | o-bearer bonds  |
|--|--|---|--|---|
| The state registration number of the bond issue and date of the state registration                   | 4-06-00062-A of 28.11.2003   |   |  |   |
| Date of the state registration of the report on the results of the bond issue                        | 19.03.2004   |   |  |   |
| Number of bonds of the issue   | 1,500,000  |   |  |   |
| Face value of each bond of the issue and total par value of the bond issue                           | 1,000  |   |  |   |
| Type of income paid under the bond issue (par value, coupon income, other)                           | Coupon income (1st coupon)   | Coupon income (2 <sup>nd</sup> coupon)  | Coupon income (3 <sup>rd</sup> coupon)   | Coupon income (4 <sup>th</sup> coupon)  |
| Amount of income to be paid under the bond issue per bond, RUR                                       | 46.12  | 46.12   | 59.84  | 59.84   |
| Amount of income to be paid under the bond issue, in the aggregate for all bonds, RUR                | 69,180,000.00  | 69,180,000.00   | 89,760,000.00  | 89,760,000.00   |
| Time fixed for payment of income under the bond issue  | 11.08.2004   | 09.02.2005  | 10.08.2005   | 08.02.2006  |
| Period under report (year, quarter), for which the income under<br>the bond issue was paid (is paid) | 11.02.2004 –<br>11.08.2004 (182<br>days)   | 11.08.2004 –<br>09.02.2005 (182<br>days)  | 09.02.2005-<br>10.08.2005 (192<br>days)  | 11.08.2005<br>.08.02.2006 (182<br>days)   |
| Form and other terms of payment of the income under the bond issue                                   | instructions and at in the currency of owners of Bonds. NDC is authorized Bond Owners, the control the compositary and be such information. in due time to NI person submitting as of the date of obligations under the Agreement w data by information. Coupon income pathose as of the end before the date of executed by the Is presented by NDC Not later than 6 (s NDC depositor who coupon income on composition of the coupon income on composition of the coupon income on composition of the coupon income on the coupon income on the coupon income of the coupon income of the coupon income on the coupon | upon yield on the Bond the expense of the Issu the Russian Federation It is presumed that a no It or receive amounts for ir authorized persons in eleteness and actuality ear all the risks relate Should the said data f DC, execution of such the claim to obligation submitting the claim the Bonds on the basis ith NDC the Issuer is in from the Register.  The property of the coupon payment. Coupon payment. Coupon payment. Coupon payment. Coupon is not authorized by the Bonds shall provides the Bonds shall provides sential elements mentices. | ther. Payment of the Bot in the non-cash order ominal bondholder whom the Bond yield (complete the Bond) and to be submitted, or obligations shall be east execution and being at the Bond and the Bond yield (complete the Bond) and the Bond yield (complete the Bond yield | ond yield is effected for the benefit of o is a depositor of upon) payment.  NDC independently led by them to the ntimely provision of fail to be submitted ffected in favor of a the owner of Bonds he Issuer fulfils then cases stipulated by confirmation of such the Bonds being eventh business day income payment are Holders of Bonds income payment unounts from of the Bond owners |

Owners and/or Nominal Holders. Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and Holders of Bonds. Not later than 4 four) working days prior to the date of coupon income payment NDC provides the Issuer and the Payment agent with the List of owners and Holders of the Bonds, made on the Date of making up the list of owners and Holders of Bonds including the following data: a) A full name of the person, authorized to receive the coupon income sums under Bonds. If Bonds are transferred by the owner to the Holder and the Holder is authorized to receive the sums of coupon income under Bonds, the full name of the Holder shall be specified. If Bonds have not been transferred to the Holder and-or the Holder is not authorized by the owner to get the sums of coupon income under Bonds, the full name of the owner of Bonds (First name, middle initial, last name the owner for the physical person) shall be specified: b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the Holder of Bonds, authorized to receive the sums of coupon income under Bonds; c) Location and postal address of the person, authorized to receive the sums of coupon income under Bonds; d) The name and essential elements of the bank account of the person, authorized to receive the sums of coupon income under Bonds, namely: Number of the account: - The name of bank in which the account is open; - The correspondent account of bank in which the account is open; - Bank identification code (BIK) of bank in which the account is open; e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of coupon income under Bonds; f) The tax status of the person authorized to receive the sums of coupon income under Bonds Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on coupon income payment on Bonds. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data. Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data. On the basis of the list of Bond Owners and Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond coupon income amounts. Not later than 3 (three) working days before the date of coupon income payment under Bonds, the Issuer transfers the appropriate money to the Payment Agent's As at the date of coupon income payment the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of coupon income under Bonds for the benefit of the Bond Owners. If one person is authorized to receive Bond coupon income amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner. If the date of coupon income payment happens to be weekend, holiday or any other day off in the Russian Federation, the due sum shall be paid out on the first business day after the day off. The Holder of Bonds is not entitled to claim any compensation for such delay of payment. Total amount of income paid under all bonds of the issue for each 317,880,000.00 period under report, for which such income was paid If income on bonds was not paid or not paid in full, - Reasons of non-payment of such income Other information on bond income specified at the Issuer's own No other information

| 174  | series 03 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody |
|--|--|
| The state registration number of the bond issue and date of the state registration | 4-07-00062-A of 17.08.2004   |

| TIN 2308025192  |   |  |   |  |
|---|---|--|---|--|
| Date of the state registration of the report on the results of the bond issue                     | 11.11.2004  |  |   |  |
| Number of bonds of the issue  | 3,500,000   |  |   |  |
| Face value of each bond of the issue and total par value of the bond issue                        | 1,000   |  |   |  |
| Type of income paid under the bond issue (par value, coupon income, other)                        | e paid under the bond issue (par value, coupon  |  | Coupon income (3 <sup>rd</sup> coupon)  |  |
| Amount of income to be paid under the bond issue per bond, RUR                                    | 61.67   | 61.67  | 61.67   |  |
| Amount of income to be paid under the bond issue, in the aggregate for all bonds, RUR             | 215,845,000.00  | 215,845,000.00   | 215,845,000.00  |  |
| Time fixed for payment of income under the bond issue   | 07.04.2005  | 07.04.2005   | 08.04.2006  |  |
| Period under report (year, quarter), for which the income under the bond issue was paid (is paid) | 06.10.2004 - 07.04.2005 (183 days)  | 07.04.2005 - 07.10.2005<br>(183 days)  | 07.10.2005 - 08.04.2006<br>(183 days)   |  |
| Form and other terms of payment of the income under the bond issue                                | <ul> <li>number of the Bon</li> <li>full name of the punder Bonds;</li> <li>location (or place address of the Bond</li> <li>essential elements receive the sums of</li> <li>Tax-payer's Identificat tax status of the Bond Owner is a legation personal identificat</li> <li>If a Bond Owner is a nature kind, number, date Bond Owner, name</li> </ul> | of the Issuer. Payment of Federation in the non-cash ed that a nominal bondhold imounts from the Bond yie I persons including deposit d actuality of the data pissks related to non-provision in the submittent of such obligations shall obligations execution and its claim. The Issuer fulfills C's data. In such a case old properly. If the essential ry for execution by the Issuer or Bond Holder or and to transfer money resour lay of execution of obligations of such data by information of such data by information of NDC, previous to easis of the List of owners and days prior to the date of contribution of NDC with the lents mentioned below in the lents mentioned below in the lents mentioned below in the lents and-or physical persong information about such the lents mentioned below in the lents and-or physical persong information about such the lents mentioned below in the lents mentioned below in the lents mentioned below in the lents and or physical persong information about such the lents mentioned below in the lents and or physical persong information about such the lents mentioned lents and physical persong information about such the lents mentioned lents and lentity in famp.  In all provide NDC with the lents mentioned lents and lentity in famp. In all lentity in famp. In all lentity in any lent lentity in any lent lentity in any lentity in a | the Bond yield is effected order for the benefit of er who is a depositor of Id (coupon) payment. Ors of NDC independently provided by them to the bion/untimely provision of Ided, or fail to be submitted I be effected in favor of a being the owner of Bonds the obligations under the oligations of the Issuer are elements of bank account are of its obligations under wailable in the Depositary, the object of the submitted I be effected in favor of a being the owner of Bonds and a being the owner of Bonds account are of its obligations under wailable in the Depositary, the submitted in the Depositary, the Bonds being the seventh business day the submitted in the Bonds being the seventh business day the Issuer is of the Bond owners are List of the Bond owners are List of the Bond owners are List of the Bond owners are the Issuer is of the Bond owners are List of the Bond owners in the Ist of Bond the owner of Bonds;  The owner of Bonds;  The Bond Owner;  The Bond Owner;  The Bond Owner; |  |

Owner (if anv):

- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

Execution of obligations in relation to the Bond owner being those at the date of making up a list of owners and nominal Holders of Bonds declares appropriate including in case of alienation of Bonds after Date of making up a list of owners and nominal Holders of Bonds.

If the rights of an owner to Bonds are transferred to a nominal holder and a nominal holder is authorized to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a nominal holder

If the rights of an owner to Bonds are not transferred to a nominal holder or a nominal holder is not authorized by a Bond owner to receive amounts from the Bond redemption, then a person authorized to receive amounts from the Bond redemption is understood as a Bond owner.

Not later than 4 four) working days prior to the date of coupon income payment NDC provides the Issuer and the Payment agent with the List of owners and nominal Holders of the Bonds, made on the Date of making up the list of owners and nominal Holders of Bonds including the following data:

- a) A full name of the person, authorized to receive the coupon income sums under Bonds
- b) Number of the Bonds on the account of depot of the owner or inter-deposit account of depot of the nominal Holder of Bonds, authorized to receive the sums of coupon income under Bonds:
- c) Location and postal address of the person, authorized to receive the sums of coupon income under Bonds;
- d) Essential elements of the bank account of the person, authorized to receive the sums of coupon income under Bonds, namely:
- The name of the bank in which the account is open;
- The correspondent account of the bank in which the account is open;
- Bank identification code (BIK) and Tax-payer's Identification number (TIN) of the bank in which the account is open;
- e) Tax-payer's Identification number (TIN) of the person, authorized to receive the sums of coupon income under Bonds;
- f) The tax status of the person authorized to receive the sums of coupon income under Bonds

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, the Issuer bears no responsibility for untimely or undue execution of obligations on coupon income payment on Bonds. It is the Owner of Bonds who takes the risks of damages in case of untimely or incomplete submission of the above-mentioned data.

Should the said data fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of the NDC's data.

On the basis of the list of Bond Owners and nominal Holders, provided by NDC, the Payment Agent calculates the amounts of money to be paid to each person authorized to receive Bond coupon income amounts.

Not later than 3 (three) working days before the date of coupon income payment under Bonds, the Issuer transfers the appropriate money to the Payment Agent's

As at the date of coupon income payment the Payment Agent transfers the appropriate money to accounts of the persons authorized to get the sums of coupon income under Bonds for the benefit of the Bond Owners.

If one person is authorized to receive Bond coupon income amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

Total amount of income paid under all bonds of the issue for each 647,535, 000.00 period under report, for which such income was paid

If income on bonds was not paid or not paid in full, - Reasons of non-payment of such income

Other information on bond income specified at the Issuer's own discretion

No other information

| Type of securities (bonds), series, form and other identification characteristics of the bond issue | series 04 non-convertible interest-bearing certificated pay-to-bearer bonds with mandatory centralized custody   |   |
|---|--|---|
| The state registration number of the bond issue and date of the state registration                  | 4-08-00062-A of 24.11.2005   |   |
| Date of the state registration of the report on the results of the bond issue                       | 12.01.2006   |   |
| Number of bonds of the issue  | 5,000,000  |   |
| Face value of each bond of the issue and total par value of the bond issue                          | 1,000  |   |
| Type of income paid under the bond issue (par value, coupon income, other)                          | Coupon income (1st coupon)   | Coupon income (2 <sup>nd</sup> coupon)  |
| Amount of income to be paid under the bond issue per bond, RUR                                      | 26.18  | 26.18   |
| Amount of income to be paid under the bond issue, in the aggregate for all bonds, RUR               | 130,900,000  | 130,900,000   |
| Time fixed for payment of income under the bond issue   | 15.03.2006   | 14.06.2006  |
| Period under report (year, quarter), for which the income under the bond issue was paid (is paid)   | 14.12.2005 - 15.03.2006 (91 days)  | 15.03.2006 - 14.06.2006 (91 days)   |
| Form and other terms of payment of the income under the bond issue                                  | Payment of the Bond yield is effected in the monetary form in the currency of the Russian Federation using non-cash instruments by transfer to Bond Owners and/or Bond Holders authorized to receive appropriate amounts from the Bond yield payment in favor of Bond Owners A Bond owner, if it/he/she is not a depositor of the Depositary may, but is not obliged to authorize the Bond holder who is a depositor of the Depositary to receive amounts from the Bond yield payment. If the owner of Bonds has not authorized a Depository's depositor to receive money from the yield on the Bonds in his/her favor, the yield on the Bonds shall be paid directly to the owner of the Bonds. |   |
|   | authorized to receive Bonds retireme<br>time on the 4 <sup>th</sup> (Fourth) working day<br>Bonds Face Value, the depositors of<br>who are not authorized by their clie<br>transfer to the Depositary the list of  | who are the depositors of the Depositary, ar<br>nt money. Not later than at 2.00 p.m. Moscov<br>before the Date of Retirement of a Part of th<br>the Depositary, who are nominal holders an<br>nts to receive Bonds retirement money, shal<br>Bond holders, that must contain all the detail<br>Holders for Retirement of a Part of the Fac |
|   | l-a  |   |

nominal holder shall be obliged to specify in the List of Bond Owners the full name/first name, middle initial, last name the owner of Bonds;

If a Bond Owner who authorizes a nominal Bond holder to receive amounts from retirement of the Bonds face value is a non-resident or/and an individual, the

number of the Bonds owned;

following information about such person.

- full name of the person, authorized to receive the redemption sums under Bonds;
- location (or place of registration for individuals) and postal address of the Bond Owner including postal code;
- details of the bank account of the person, authorized to receive the sums of repayment under Bonds;
- Tax-payer's Identification number (TIN) of the Bond Owner;
- tax status of the Bond Owner.

If a Bond Owner is a legal entity – non-resident:

personal identification number (IIN) - if any.

If a Bond Owner is an individual:

- kind, number, date and place of issue of the identity document of a Bond Owner, name of the authority issuing the identity card;
- number of the certificate of the state retirement insurance of the Bond Owner (if any);
- Tax-payer's Identification number (TIN) of the Bond Owner (if any);
- date, month and year of birth of the Bond Owner.

A Bond Owner, if it/he/she is not a depositor of the Depositary, may authorize a Bond holder who is a depositor of the Depositary to receive amounts from yield payment and retirement of a part of the Bonds face value.

On the basis of the data available and/or submitted by depositors, the Depositary shall make up the List of Bond Holders for Retirement of a Part of the Face Value

which List shall be submitted to the Issuer and/or to the Payment Agent no later than on the 3<sup>rd</sup> (third) working day before the Date of retirement of a part of the Bonds face value. The List of Bond Holders for Retirement of a Part of the Face Value shall include the following details: a) full official name (official name for non-profit organizations, full personal name for an individual) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds; b) the number of Bonds registered on the custody account of the Owner or on the inter-depositary account of the nominal Bonds holder authorized by the Owner to receive the retirement amounts under the Bonds; c) location and mailing address of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds: d) bank account details of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds, viz: No. of the bank account: name of the bank, with which the account is opened; correspondent account of the bank, with which the account is opened; location and mailing address of the bank; bank identification code of the bank, with which the account is opened; e) tax-payer's identification No. (INN, or TIN) of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds; f) tax status of the Owner or nominal holder authorized by the Owner to receive the retirement amounts under the Bonds (resident, non-resident with a permanent representative office in the Russian Federation, non-resident without a permanent representative office in the Russian Federation, etc.) Owners of the Bonds, their authorized representatives, including Depository's depositors, shall independently monitor whether the details of the bank account presented to the Depository are complete and up-to-date. Should the said details fail to be submitted, or fail to be submitted in due time to Depositary, execution of such obligations shall be effected in favor of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the In such a case the Issuer fulfils the obligations under the Bonds on the basis of Depositary's data and the Issuer's obligations shall be considered as fulfilled duly and in full. Should the bank account details and the other data provided by the Owner or the nominal holder or available in the Depositary, which are necessary for the Issuer to perform its obligations under the Bonds, do not make it possible for the Payment Agent to effect money transfer in due time, then such a delay shall not be considered as a delinquency in commitment of obligations under the Bonds. Then the Bond Owner is not entitled to demand any interest or any other compensation for such a delay in payment. Not later than on the 2<sup>nd</sup> (second) working day before the Date of Retirement of a Part of the Bonds Face Value, the Issuer shall transfer the required monetary funds to the Payment Agent's account. On the basis of the list of Bond Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each of the Bond Holders authorized to receive Bond retirement amounts. On the date of Bonds face value partial retirement, the Payment Agent transfers the appropriate monies to accounts of Bond Holders in favor of Bond Owners. If one person is authorized to receive Bond retirement amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner. Should the Date of Bonds Face Value Partial Retirement fall on a day off irrespective of whether it is a national holiday or a day off for settlement operations, then payment of the due amount shall be effected on the first working day following the day off. The bondholder is not entitled to demand any interest or any other compensation for such a delay in payment. Total amount of income paid under all bonds of the issue for each 261,800,000.00 period under report, for which such income was paid If income on bonds was not paid or not paid in full, - Reasons of non-payment of such income Other information on bond income specified at the Issuer's own No other information discretion

#### 8.10. Other information

Notes relating to bond issues of series K-1, K-2 and C-1 described in item 10.3.1:

According to the terms of bonds redemption, they should be repaid after submission of the application on payment of face value and income under bonds by a Bond Holder.

The term of bonds redemption having been expired, notices were sent to the Bond Holders, who had not submitted such applications, informing them about the necessity to receive money resources under bonds owned by them. Not all Bond Holders of "UTK" PJSC submitted applications for repayment of bonds.

According to item 327 of the Civil Code of the Russian Federation and items 87-88 of the Basis of the legislation of the Russian Federation «On notary» obligations have been fulfilled by transferring money resources on the deposit account of the notary according to the Agreements with the notary (Agreement N 148/2004 of 24.05.2004 and Agreement of 25.06.2004)

According to Article 87 of the Basis of the legislation of the Russian Federation «On notary» the notary informs a creditor about receipt of money and pays out due sums of money to him at his request.

# **ANNEX 1**

CORPORATE GOVERNANCE CODE (SET OF RULES) OF "SOUTHERN TELECOMMUNICATIONS COMPANY" PJSC

Approved by the Board of Directors of "UTK" PJSC Minutes № 44 of 25 May 2004

Amended and restated by the Board of Directors of "UTK" PJSC Minutes № 36 of 25 May 2005

# Corporate Governance Code (Set of rules)

"Southern Telecommunications Company"
PJSC

Krasnodar 2004

#### **1.**Introduction

Public Joint –Stock Company "Southern Telecommunications Company" (hereinafter referred to as the Company) is the principal fixed-line telecommunications provider for Russia's Southern Federal District. The Company renders the services of local, domestic and international long-distance telephony, document communication, data transmission, wired radio broadcasting, paging, rent of channels and telematic services, Internet access and other telecom services.

Concentration of financial flows on the priority development trends will allow to realize projects of creating a unified information space of the region. For these purposes the Company gradually improves its corporate governance practice.

The policy of corporate governance perfection is aimed at the increase of the Company's capitalization, modernization of production basis, maintenance and strengthening its leadership positions in the Russia telecommunications market, break-through to a higher development level.

Information openness, intensive technical development in combination with efficient management are the criteria for defining the Company as a reliable business partner.

The mission of the Company is to provide Southern regions of Russia with full range of integrated telecom services of high quality thus raising living standards of the work collective and the whole society.

The purpose of the given Code adoption is to form and introduce into day-to-day activity the principles and rules of corporate conduct promoting the Company's successful development, expressed by long-term development outlooks of the Company, increase of its capitalization, observance of legitimate interests and rights of shareholders and formation of positive image of the company among shareholders, employees, customers of the Company and other interested persons.

Realizing this responsibility and the importance of good corporate governance for successful business and mutual understanding between all the persons concerned "UTK" PJSC undertakes to follow the principles hereunder and to make all reasonable efforts for their observation by the Company in its day-to-day activity.

The provisions of the given Code are based on the best international and national standards of corporate governance practices, in particular, on the internationally recognized corporate governance principles developed by the Organization for Economic Cooperation and Development (OECD) and Corporate Governance Code recommended by the Federal Commission for Securities Market of Russia.

Principles and rules set herein represent higher, in comparison with current legislation, level of management and control bodies functioning, business culture and observation of high ethical standards.

The Code must organize corporate identity of the largest company operating in vast territory and having many branches and subdivisions. Chairman of the Board of Directors, members of the Board of Directors, Management Board, Auditing Commission, General Director, the Company's Auditor and shareholders owning in the aggregate five and more percent of the Company's voting shares are entitled to make direct suggestions to the Board of Directors on changes or additions to the given Code.

The following persons concerned are also entitled to make suggestions to the Board of Directors on changes or additions to the given Code through the Board Corporate Governance Committee: shareholders owning in the aggregate not less than 2 per cent of voting shares of the Company, top-managers of the Company, management of the Company's branches.

The Company is guided by the following documents in its activity:

- The norms of the current legislation of the Russian Federation;
- The Company's Charter
- The given Corporate governance Code (Set of rules);

- Regulations on procedure for conducting General Shareholders' Meetings of "Southern Telecommunications Company" PJSC
  - Provisions on the Board of Directors of the Company;
  - Provisions on the Management Board of the Company;
  - -\_\_\_Provisions on the Auditing Commission of the Company;
  - -\_\_\_Provisions on the dividend policy of the Company;
- Provisions on the Corporate secretary and the Office of the Corporate secretary of the Company;
  - Information rules of the Company.

# 1. Principles of Corporate Governance

1.1. Corporate governance in the Company is the system of principles and norms, based on the requirements of the current legislation and international standards, which helps to coordinate for the benefit of the Company the rights and legitimate interests of the shareholders, members of the Board of Directors, executive bodies, employees and other interested persons and is aimed at receiving maximum profit from company's operations.

The Company undertakes to perfect the corporate governance practices with due respect for the rights and lawful interests of all participants and improve the quality of a company's operations by means of, among other things, increasing the value of corporate assets, creating jobs and enhancing the financial stability and profitability of the company. Общество берет на себя обязательство развивать совершенствовать корпоративные отношения поведение, уважая права и законные интересы их участников сторон и способствуя эффективной деятельности Общества, в том писле увеличению стоимости активов Общества, созданию рабочих мест и поддержанию финансовой стабильности и прибыльности Общества.

- 2.2. Практика корпоративного поведения Общества обеспечивает:
- 2.2.1.акционерам реальную возможность осуществлять свои права, связанные с участием в Обществе;
- 2.2.2.равное отношение к акционерам, владеющим равным числом акциямий одного типа (категории), и возможность получать эффективную защиту в случае нарушения их прав;
- 2.2.3.осуществление Советом директоров стратегического управления деятельностью общества и эффективный контроль с его стороны за деятельностью исполнительных органов Общества, а также подотчетность членов Совета директоров Общества его акционерам;
- 2.2.4.возможность исполнительным органам Общества разумно, добросовестно, исключительно в интересах Общества осуществлять эффективное руководство текущей деятельностью Общества, а также подотчетность исполнительных органов Совету директоров Общества и его акционерам;
- 2.2.5.своевременное раскрытие полной и достоверной информации об Обществе, в том числе о его финансовом положении, экономических показателях, структуре собственности и управления в целях обеспечения возможности принятия обоснованных решений акционерами Общества и инвесторами;
- 2.2.6.учет предусмотренных законодательством прав заинтересованных лиц, в том числе работников общества, и поощрение активного сотрудничества Общества и заинтересованных лиц в целях увеличения активов Общества, стоимости акций и иных ценных бумаг Общества, создания новых рабочих мест;
- 2.2.7.эффективный контроль за финансово-хозяйственной деятельностью Общества с целью защиты прав и законных интересов акционеров;
  - 2.2.8.соблюдение всех норм действующего законодательства.
  - 1.2.
  - 1.3. The Company undertakes to develop corporate governance practices providing for:
    - 1.3.1. a real opportunity for shareholders to exercise their rights in relation to the Company in full;
    - 1.3.2. equal treatment of shareholders owning an equal number of shares of the same type (category). All shareholders should have access to effective protection in the event of a violation of their rights;
    - 1.3.3. the strategic management of the company's business by the board of directors, for effective control by the board over the executive bodies of the company, and for the accountability of the board of directors to shareholders;
    - 1.3.4. the ability of the company's executive bodies to manage the day-to-day activities of the company reasonably, in good faith and solely in the interests of the company, and ensure that executive bodies report to the board of directors and shareholders;
    - 1.3.5. timely disclosure of full and accurate information about the company, including

information about its financial position, economic parameters, ownership and management structure, to enable shareholders and investors to make informed decisions;

- 1.3.6. taking into account the statutory rights of interested persons, including employees of the company, and encourage active cooperation between the company and interested persons with a view to increasing the assets of the company and the value of its shares and other securities, and to creating new jobs;
- 1.3.7. the efficient control over the financial and business operations of the company in order to protect the rights and legal interests of shareholders;
- 1.3.8. observation of all the norms of the current legislation;
- 1.3.9. introduction of ethical standards and rules into the Company operations.

3.2. General

### **Shareholders Meeting**

- 2.1. The corporate governance practice of the Company provides for the right of shareholders to receive detailed and reliable accounts of the policies pursued by the company from the board of directors and executive bodies. Holding of a General shareholders meeting provides the company with an opportunity to inform shareholders at least once a year of its activities, achievements and plans, and to involve them in making decisions on the most significant company matters.
- <u>2.2.</u> The procedure of shareholders meeting, confirmed in the Company, provides equal attitude to all the shareholders and is not very expensive and complicated.
- 2.3. The procedure of preparing and holding a shareholders meeting is regulated by Articles of the Company and internal document of the Company by "Regulations of shareholders meeting procedure of public corporation "Southern Telecommunication Company".
- 2.4. It is established by the internal documents of the Company, Articles of the Company and Regulations of shareholders meeting procedure of the Company, that the notification about holding a shareholders meeting is to contain enough information and to be done on term which permits shareholders to elaborate a viewpoint for every question of the agenda.
- 2.5. Notice of the General Shareholders' Meeting shall be given not later than 30 days before its opening. Should the proposed agenda of the Extraordinary General Shareholders' Meeting include the issue on election of the Company Board of Directors, notification of the Extraordinary General Shareholders' Meeting shall be made not later than 50 (fifty) days before the meeting.

Should an Extraordinary General Shareholders' Meeting be convened on request of the Company's Auditing Commission, Auditor as well as of any shareholder or group of shareholders that owns 10 percent or more of the Company's total number of voting shares, notice of the Extraordinary General Shareholders' Meeting should be given not later than 20 days before its opening.

- 2.6. The Company aims at notifying about holding a shareholders meeting not later than 30 days from the date of the meeting irrespective of the questions, included into agenda, if greater terms are not stated by the law.
  - 2.7. A notification about holding a shareholders meeting is to contain the following:
    - full trade name of the Company and the whereabouts of the Company;
    - the form of a shareholders meeting (meeting or absentee voting)
    - date, place, time of holding a shareholders meeting and post address for sending completed voting paper, or in case of shareholders meeting in a form of absentee voting – the final date of acceptance voting papers and post address for sending completed voting papers;
    - beginning of registration persons (their representatives) participating in a shareholders meeting;
    - date of compilation of the list of persons entitled for participation in a shareholders meeting;
    - agenda of a shareholders meeting;
    - procedure of conforming their authorities by representatives of persons entitled for participation in a shareholders meeting;
    - procedure of examination of the information (material) which is subject to submission to
      the persons entitled for participation in a shareholders meeting, during preparation for
      holding a meeting, and address (addresses) where the examination is possible, address (the
      whereabouts) of a sole executive office of the Company as well as addresses of other
      places where the information may be submitted;
    - other information according to the questions of agenda for a meeting.
- 2.8. The methods of notification are defined by the necessity to inform all the listed persons entitled to participate in a shareholders meeting. The notification about holding a shareholders meeting is sent to every person indicated in the list or persons entitled for participation in a meeting by registered letter or is given to every mentioned person with necessary addressee signature, or is published in print edition of "Rossiyskaya Gazeta", defined in Articles of the Company, and is located on the Internet site of the Company by the address <a href="http://www.stcompany.ru">http://www.stcompany.ru</a>
  - 2.9. In the place provided for information submission for a shareholders meeting the Company

gives possibility for the shareholders possessing not less than one per cent of votes to examine the list of persons entitled to participate in a shareholders meeting.

- 2.10. The Company provides the right of shareholders possessing total not less than 2 per cent of voting shares of the Company to include questions into agenda of annual shareholders meeting and nominate candidates into the Board of Directors of the Company, Auditing commission of the Company.
- 2.11. The Company wants that information made available in connection with preparation for the General Shareholders' Meeting and the access to such information enable shareholders to gain a full picture of the Company's operations and make informed decisions on the agenda issues. Such information shall be made available for shareholders at the address of the Company's General Director and at the addresses of the Company's branches. Electronic telecommunication means being developed, the Company endeavors that shareholders be given an additional opportunity to access General Shareholders' Meeting-related information by electronic telecommunication channels.

Reports reflecting the Board's position and any dissenting opinions of the directors on each agenda item should be submitted to shareholders before each General Shareholders' Meeting.

- 2.12. From the persons nominating candidates for the membership in the Board of Directors and Auditing commission the Company demands submission of biographic data of the candidates for further notification of the shareholders during preparation for the shareholders meeting.
- 2.13. For the control of the right for the share of the Company is executed by keeping the register of shareholders of the Company under the supervision of a specialized registering clerk, the Company does not require submission of any documents confirming the rights of the shareholder, recorded in the register.
- 2.14. When defining the place, the date and the time of holding a shareholders meeting the Company proceeds from the necessity to provide the real and not difficult possibility for the shareholders to take part in it.
- 2.15. The definition of the agenda questions for a shareholders meeting by the way, which minimize the possibility of their different and ambiguous interpretation.
- 2.16. The procedure of participant registration is elaborated and fixed in the internal documents of the Company in such a way that prevents obstacles for participation.
- 2.17. For the purpose of giving to the shareholders of the Company the possibility to get the answer for all the questions the Company aims at providing the presence of the Director General, full membership of the Administration, members of the Board of Directors, as well as candidates for the new Board of Directors, Auditor representatives and members of Auditing commission.
  - 2.18. The Board of Directors appoints the chairman of the meeting.
- 2.19. Voting at the meeting is executed with the help of voting papers. The Company aims at creating and realizing of effective voting mechanism for protection of minority shareholders from unfair treatment.
- 2.20. For the purpose of strict observation of shareholders rights when sizing up voting results the Company aims at summing and declaring the results on the day of the shareholders meeting (before its end).

### 4.3. Board of Directors of the Company

3.1. The Company considers the availability of an efficient, professional and independent Board of Directors an important element of good corporate governance. The Board of Directors cannot be substituted for talented managers or change the economic environment, in which the Company operates. However, it can influence the efficiency of operation through the general strategic management of and control over the work of the executive bodies in the interests of the Company and its shareholders. The executive bodies responsible for the management of the Company's current activities play an important role in the management processes. In the opinion of the Company, efficient interaction between the supervising bodies and the executive bodies and a clear distribution of powers between them are the key factor in ensuring the proper corporate governance practice.

- 4.1.3.2. The main objectives of the Board of Directors activity is to provide efficient supervision of the financial and business operations of the company with a view to long-term stable development of the Company, increase of its assets value, protection of rights and legitimate interests of the shareholders.
- 3.3. When realizing its objectives of activity the Board of Directors shall be guided by the principles stated below:
  - taking resolutions based on reliable information on the Company's activity;
  - preventing restrictions of the shareholders' rights to participate in managing the Company's business, receive dividends and information on the Company;
  - achieving the balance the interests between different groups of shareholders and taking the most objective decisions in the interests of all the shareholders of the Company.
  - 4.3.3.4. The Board of Directors of the Company fulfills the following functions:
    - Determines the development strategy for the Company and approves its annual budget;
    - provides efficient supervision of the financial and economic operations of the Company;
    - safeguards and protects the rights of shareholders as well as facilitates resolution of corporate conflicts;
    - ensures efficient operation of the executive offices of the Company by, among other things, supervising their operations;
    - defines ethical standards for the Company's operations;
    - establishes a risk management mechanism in the Company.
- 3.5. The principles and procedures of the Board of Directors activity, its terms of reference, the rights and obligations of the Board of Directors members shall be clearly defined in the Charter and the internal document of the Company Provisions on the Board of Directors.

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#### Composition and election of the Board of Directors.

- 3.6. Composition of the Board of Directors of the Company should optimize the effectiveness of the Board of Directors.
- 3.7. The members of the Board of Directors should refrain from actions that may result in a conflict of interests. If such conflict of interests arises they must disclose it to the Board of Directors and act in compliance with the requirements of the applicable legislation, constituent and other internal documents of the Company.

The members of the Board of Directors must notify the Board of Directors in writing of the fact of ownership of the Company's shares, of the intention to enter into transactions with securities of the Company or its subsidiary and controlled companies as well as of previous transactions with such securities.

- <u>4.8.3.8.</u> <u>Численный состав членов позволяет Совету директорова также</u> The Board of Directors of the Company is annually elected by the Annual General Shareholders' Meeting 11 persons in number. The main task of the Board of Directors is to hold productive and constructive discussions, make prompt and rational decisions, and efficiently organize the work of its committees.
- 4.9.3.9. позволяет Independent directors included in the Board of Directors ensure that the Board of Directors forms an objective opinion on matters under discussion.
- 3.10. The main eligibility criteria for independent directors the Company considers their ability to make independent judgments on the basis of their own experience and competence which assumes no property, sibling, official or any other factors capable of affecting their position.
  - 3.11. An independent director shall be a director who:
    - 3.11.1. over the last year has not been and at the time of taking the decision is not:

- a person acting as the individual executive body of the Company, including as a manager, a member of the collegiate executive body, or a person who holds managerial positions in the managing organization.
- a person thereof a spouse, parents, children, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law are persons who hold positions in the indicated governing bodies of the Company and the managing organization of the Company or act as a manager of the Company;
- an affiliated person of the Company except a member of the Board of Directors.
- соответствующий определению, содержащемуся в пункте 3 статьи 83 Федерального закона «Об акционерных обществах», а также отвечающий следующим дополнительным требованиям:
- 4.11.1.не являвшийся в течение последних 3 лет и не являющийся должностным лицом (управляющим) или работником Общества;
- 4.11.2.не являющийся должностным лицом другого общества, в котором любое из должностных лиц Общества является членом комитета совета директоров по кадрам и вознаграждениям;
- 4.11.3.не являющийся аффилированным лицом должностного лица (управляющего) Общества:
- 4.11.4.не являющийся аффилированным лицом Общества, а также аффилированным лицом таких аффилированных лиц; (для обсуждения)
- 4.11.5.3.11.2. is not bound by contractual relations with the Company whereby the person may acquire property (receive money) with a value in excess of 10 percent of such person's aggregate annual income, other than through receipt of remuneration for participation in the operations of the Board of Directors.
- 4.11.6.3.11.3. is not a major business partner (or his representative) of the Company (a business partner with an annual value of transactions with the Company in excess of 10 percent of the assets value of the Company);
- 3.11.4. is not a representative of the government;
- 3.11.5. does not possess personally or through affiliated persons the share of the Company's property sufficient for self nomination to the Board of Directors;
- 3.11.6. does not receive reward for consulting or other services for the company other than through receipt of remuneration for participation in the operations of the Board of Directors;
- 3.11.7. does not represent interests of consultants and partners of the Company;
- 3.11.8. declared publicly about his status of an independent director prior to being elected into the Board of Directors.
- 4.12.3.12. No director may be deemed to be independent if he/she has acted in the capacity of a member of the Board of Directors of the Company for 5 years.
- 4.13.3.13. In order to enable independent directors to influence actively the decision-making process and ensure that the Board of Directors considers the widest possible spectrum of opinions on matters being discussed, their number should comprise at least three persons of eleven members of the Board of Directors set forth in the Charter of the Company.
- 3.14. The Company shall disclose information about the number of independent directors and their names on the corporate Internet-site and in its quarterly report. An independent director shall declare publicly about his status of an independent director prior to being elected into the Board of Directors at the moment of nomination as a candidate into the Board of Directors.
- 3.15. If an independent director ceases to be independent due to any changes or new circumstances, such director should notify the Board of Directors accordingly, and give a detailed account of all such changes and new circumstances. The Company shall be obliged to disclose the information that the member of the Board of Directors ceased to be independent on the corporate website and in the press releases of the authorized information agencies.

- 4.15.3.16. The election of the Board of Directors members shall be conducted in accordance with a transparent procedure that takes into account the diverse opinions held by shareholders, ensures that the composition of the Board of Directors is in compliance with statutory requirements, and allows the election of independent directors.
- 4.16.3.17. The procedure for election of the Board of Directors by the Annual General Shareholders' Meeting by cumulative voting which ensures that the opinions of all shareholders shall be taken into account, including those with small share holding (minority shareholders), should be stipulated in the Charter of the Company.
- 4.17.3.18. The rights and duties of the members of the Board of Directors shall be clearly defined and incorporated into the internal document of the Company the Provisions on the Board of Directors of the Company.
  - 3.19. The Company shall not provide loans to the members of the Board of Directors.
- 3.20. The remuneration payable of the members of the Board of Directors shall depend on the personal participation of each member in the operation of the Board and on the long-term development of the Company. The remuneration mechanism shall not infringe upon the independence of the directors. The Board Personnel and Rewards Committee shall from time to time revise criteria for determination of the amount of remuneration payable to members of the Board of Directors in order to prepare the appropriate recommendations.
- 4.19.3.21. The members of the Board of Directors shall be loyal to the Company and act reasonably and in good faith with respect to the Company's affairs

#### Operations of the Board of Directors.

- 3.22. The Company suggests a special program for newly elected members of the Board of Directors to get familiar with the Company, directions of its activity and other questions for helping directors to execute their obligations. The Company as well provides the directors with the opportunity to participate in common educational programs with a view to increase their professional qualification. The Board of Directors and its committees shall also have an opportunity to attract independent advisors on legal, financial and other questions for the Board of Directors if necessary.
- 3.23. The Board of Directors shall keep detailed minutes of the meetings with proper discussion records. The minutes shall be signed by the Chairman of the Board of Directors and the Corporate Secretary and include namely the results of voting.
- 4.24.3.24. The meetings of the Board of Directors shall be conducted on a regular basis, at least once every six weeks in accordance with the plan for holding such meetings approved by the Board of Directors for its term in office and containing a list of matters to be considered at appropriate meetings. This list, which can be amended and supplemented, shall incorporate opinions expressed by the persons and bodies entitled to call meetings of the Board of Directors in accordance with the applicable legislation and the Charter of the Company.
- 3.25. The Board of Directors meeting can be conducted both in person (including use of conference calls) and by absentee voting.
- 3.26. The format of the meeting of the Board of Directors should be selected based on the importance of the agenda issues. The Company endeavors that the resolutions on approval of the priority trends of its operations and budget, preliminary approval of the annual report, convening or refusing a request to convene an extraordinary General Shareholders' Meeting, election and reelection of the Chairman of the Board of Directors, creation and early termination of executive bodies of the Company, submission for consideration by the General Shareholders' Meeting of proposals with respect to reorganization or liquidation of the Company should be passed by members of the Board of Directors only by personal vote.

In order to enhance the efficiency of the Board's decisions and to strengthen the role of independent directors, at least 15% of the Board meetings should be held in the form of personal presence of directors.

4.27.3.27. Shareholders (a shareholder) possessing at least 5 percent of voting shares shall be entitled to demand a Board of Directors meeting of the Company.

- 3.28. The Company endeavors that the members of the Board of Directors have access to all information they need to properly discharge their duties. To properly discharge their duties the members of the Board of Directors shall have access to information about the Company's operations and documents indicated in Article 89 of the Federal Law "On Joint –Stock Companies" as well as to other information necessary for their activity.
- 3.29. In order to increase efficiency and improve the work of the Board of Directors the Company creates the following standing Board Committees: Corporate Governance Committee, Strategic Development Committee, Personnel and Awards Committee, Audit Committee.
- 4.29.3.30. These Committees serve for preliminary consideration of the most important matters assigned to the authority of the Board of Directors and for preparation of recommendations on such matters for the Board of Directors.
- <u>4.30.3.31.</u> The number of members, composition, procedures for their establishment and operations shall be defined by the internal documents Provisions on the Board of Directors Committees of the Company.
- 3.32. The Board of Directors may establish other permanent or temporary (for resolution of specific matters) committees, as it may deem necessary.
- 3.33. If necessary, the committees may enroll experts with required professional skills relevant to the work of a particular committee who are not members of the committee.
- 3.34. The Board of Directors shall make annual evaluation of its activity. The evaluation process shall be organized by Personnel and Awards Committee and the results of such evaluation shall be discussed at the meeting of the Board of Directors. The Board of Directors shall be entitled to invite independent consultants for helping in the evaluation.
- <u>4.33.3.35.</u> Members of the Board of Directors of the Company shall receive remuneration and compensation of expenses related to discharge of their duties as the members of the Board of Directors.
- <u>4.34.3.36.</u> Criteria to determination of the amount of remuneration payable to the members of the Board of Directors shall be incorporated into the internal document of the Company the Provisions on the Board of Directors. The Company endeavors that the amount of remuneration payable to the Board of Directors shall be conditioned by the performance results of the Company and by the increase in its capitalization. Personnel and Awards Committee of the Board of Directors of the Company shall elaborate proposals on principles and criteria for determination of the amount of remuneration payable to the members of the Board of Directors.
- 4.35.3.37. The Company endeavors to create a transparent mechanism enabling shareholders to exercise control over the quality of the performance of the members of the Board of Directors and the level of their remuneration. The results of the evaluation of the performance of the Board of Directors as well as information on the amount of remuneration and/or compensation paid to each member of the Board of Directors or on the total amount of remuneration and/or compensation paid to all members of the Board of Directors for the last completed fiscal year shall be reflected in the annual report of the Company or in the quarterly report of the securities Issuer.
- 4.37.3.38. The Company endeavors, acting at its own expense, to obtain liability insurance of responsibility for members of the Board of Directors, so that if their involuntary actions or inactions result in losses to the Company or third parties, these losses can be compensated by an insurance company.

# 4. Executive Bodies of the Company

4.1. The collegiate executive body (the Management Board) and the individual executive body (Director General) of the Company shall manage everyday operations of the company and fulfill resolutions passed by the Board of Directors and the General Shareholders' Meeting.

4.2.

- 4.28. единоличного исполнительного органа The authority of the Management Board and the Director General shall be defined in the Charter of the Company.
- 4.3. The executive bodies of the Company shall act in compliance with the Charter of the Company and the Provisions on the Management Board as well as within the scope of the budget of the Company

which performance is the main criterion for evaluation of the efficiency of their activity.

- <u>5.4.4.4.</u> Quantitative and qualitative composition of the Management Board providing for the most efficient performance of the functions entrusted to them shall be defined by the resolution of the Board of Directors.
- 4.5. The main eligibility criteria applicable to members of the Management Board shall be as follows:
  - 4.5.1. Trust in them by shareholders of the Company, members of the Board of Directors, other managers and employees of the Company.
  - 4.5.2. Ability to take into account the interests of all shareholders and to make informed decisions.
  - 4.5.3. Professional experience and qualifications necessary for an effective manager;
  - 4.5.4. Experience of work in the area of operations of the Company, knowledge of national specificity and trends as well as knowledge of the market, products and competitors.
  - 4.5.5. Ability to use knowledge and experience for making decisions in relation to the Company's affairs.
- 4.6. The Director General shall be appointed by the Board of Directors for a certain period of time. The Director General and the members of the Board of Directors shall nominate candidates for election to the Management Board to be approved by the Board of Directors. The members of the Management Board shall be also elected for a certain period of time defined by the Board of Directors.
  - 4.7. The Director General shall act as the Chairman of the Management Board.
- 4.8. The Board of Directors shall be entitled to terminate the powers of the members of the Management Board at any moment. The grounds for early termination of powers may, among other things, be presentation of inadequate information to the Board of Directors, deliberate neglect of duties or charge of a crime.
  - 4.9. The Company shall not give any loans to the members of the Management Board.
- 4.10. The Management Board shall accept a plan of management succession defining all necessary procedures in case of incapacity (temporary or constant) of the key managers of the Company to perform the duties entrusted to them. For this purpose the Director General shall submit to the Board of Directors a list of persons, which fit the best to substitute the retired managers of the Company, including the Director General.
- 4.11. The General Director and the members of the Management Board of the Company should refrain from actions that may result or may potentially result in a conflict between their own interests and the interests of the Company. If such conflict of interests arises the General Director and the members of the Management Board must disclose it to the Board of Directors.

The General director discloses information and the members of the Management Board inform in writing about the fact of share ownership, the intention to make transactions with the securities of the Company, its affiliates and subsidiaries as well as about the concluded transactions with such securities.

- 4.12. Proper corporate management provides for free interaction between the supervising and executive bodies of the Company. For this purpose the Company developed a procedure for presentation of reports of the General director and the Management Board to the Board of Directors on a regular basis, according to the Provisions on the Company's Board of directors.
- 4.13. The meetings of the Management Board shall be conducted on a regular basis in accordance with the plan of work approved by the Management Board, both in person (including use of conference calls) and by absentee voting. If necessary, the Management Board shall consider matters not included into the plan of work.
- <u>4.35.4.14.</u> The Company endeavors that the remuneration of the Director General and members of the Management Board corresponds to their skills and reflects their actual contribution to the success of the Company's operations. The information on the amount of remuneration and/or compensation paid to each member of the Management Board or on the total amount of remuneration and/or compensation paid to all members of the Management Board for the last

completed fiscal year shall be reflected in the annual report of the Company or in the quarterly report of the securities Issuer.

- 4.15. The Director General and members of the Management Board should perform their duties on managing everyday operations of the Company with due diligence and in good faith.
- 4.16. The Company endeavors, acting at its own expense, to obtain liability insurance of responsibility for the Director General and members of the Management Board, so that if their involuntary actions or inactions result in losses to the Company or third parties, these losses can be compensated by an insurance company.

### 6.5. Corporate Secretary of the Company

- 5.1. The objective of the Corporate Secretary of the Company shall be to ensure that corporate bodies and officers comply with procedural requirements on the corporate governance safeguarding the rights and interests of the Company's shareholders.
- <u>6.2.5.2.</u> The Corporate Secretary shall be appointed and released from the position by the Board of Directors of the Company. The Corporate Secretary shall be accountable to the Board of Directors.
- 5.3. The Corporate Secretary shall act on continuing basis in compliance with the Charter of the Company and the internal document the Provisions on the Corporate Secretary and the Office of the Corporate Secretary approved by the Board of Directors of the Company.
- 5.4. The rights, duties, term of office, amount of remuneration and liability of the Corporate Secretary of the Company shall be determined in the Provisions on the Corporate Secretary and the Office of the Corporate Secretary of "UTK" PJSC as well as in the employment contract with the Company. The Chairman of the Board of Directors shall sign the contract on behalf of the Company.
  - 5.5. The Corporate Secretary of the Company shall fulfill the following functions:
    - 5.5.1. Корпоративный секретарь Общества обеспечивает preparation and holding the General Shareholders' Meeting in accordance with the existing legislation, the Charter and Regulations on the procedure for conducting the General Shareholders' Meeting of "Southern Telecommunications Company" PJSC;
    - 5.5.2. preparation and holding meetings of the Board of Directors in accordance with the existing legislation, the Charter of the Company and other internal documents of the Company;
    - 5.5.3. ensuring due consideration by the Company of shareholders petitions and resolution of conflicts arising out of violations of shareholder rights;
    - 5.5.4. ensuring disclosure (provision) of information about the Company and maintenance of corporate records.
- 5.6. The Corporate Secretary of the Company should have such knowledge as may be required for proper performance of the Secretary's functions and enjoy the trust of the shareholders and members of the Board of Directors. The Corporate Secretary of the Company should have a good business reputation.
- 5.7. The Office of the Corporate Secretary shall be created to ensure efficient discharge by the Corporate Secretary of his/her duties. Its composition, number of officers and their duties shall be defined in the Provisions on the Corporate Secretary and the Office of the Corporate Secretary of "Southern Telecommunications Company" PJSC.

# **7.6.** Major Corporate Actions

7.1.6.1. The Company endeavors that actions that may result in fundamental corporate changes

including changes in the rights of shareholders (major corporate actions) shall be performed with the utmost openness and transparency.

- 7.2.6.2. Major corporate actions of the Company shall include:
  - 7.2.1. major and interested-party transactions;
  - 7.2.2.- acquisition of 30 percent or more of the outstanding ordinary shares (takeover) of the Company;
  - <del>7.2.3.-</del> reorganization and liquidation of the Company;
  - <del>7.2.4.</del> increase or decrease of the authorized capital of the Company;
  - 7.2.5. making amendments to the Charter of the Company;
  - 7.2.6. creation and liquidation of branches and representative offices of the Company;
  - <u>7.2.7.</u> other major corporate actions recognized as such according to the current legislation and the Charter of the Company.
- <u>7.3.6.3.</u> The Company shall enable shareholders to influence effectively the course and outcome of major corporate actions through implementation of transparent and fair procedures based upon proper disclosure of information about the consequences that such actions may have on the Company.
- <u>7.4.6.4.</u> Major and interested-party transactions shall be considered and approved by the respective governing bodies of the Company General Shareholders' Meeting or the Board of Directors prior to their consummation.
- 7.6.6.5. To protect the interests of shareholders and other persons concerned reorganization and liquidation of the Company shall be done in accordance with the procedure established by the law of the Russian Federation.

## **<u>8.7.</u>** Disclosure of Information about the Company

- <u>8.1.7.1.</u> The goal of disclosure of information about the Company is to provide accessible, regular and reliable information to all interested parties to enable them to make informed decisions regarding participation in the Company or actions that can affect financial and business operations of the Company.
- <u>8.2.7.2.</u> The main principles of information disclosure include its availability on a regular and timely basis, accessibility to most shareholders and other interested parties, reliability and completeness, a reasonable balance between the Company's transparency and its commercial interests, its neutrality i.e. the satisfaction of the interests of certain groups of recipients in preference to other groups is unacceptable.
- <u>8.4.7.3.</u> The Company should not avoid disclosing negative information about itself if such information is essential for shareholders or potential investors.
- <u>8.5.7.4.</u> The information about the Company shall be disclosed on the basis of the internal document approved by the Board of Directors, which contains a list of items subject to disclosure (in addition to those items requiring disclosure by law), as well as rules for their disclosure.
- <u>8.6.7.5.</u> The information policy of the Company shall be aimed at regular and full information exchange between shareholders, other interested parties and the Company by means of modern communication facilities and mass media including electronic information distribution channels. The Company shall hold regular meetings with investors and shareholders of the Company, press conferences, publish information about the Company in mass media and disclose information about the Company through the Company's website in the Internet with registered domain name http://www.stcompany.ru.
- 7.6. The Company shall publish on its website the text of its Charter and amendments thereto, quarterly reports, prospectuses on securities emission, audit reports, information on material facts as well as information with respect to General Shareholders' Meetings and important resolutions of the Board of Directors, dividend policy, authorized capital structure, the Board of Directors, the Management Board, Director General, branches of the Company, affiliated and controlled companies,

Auditor of the Company, Registrar of the Company, number of independent directors in the Board of Directors and their names, credit ratings and corporate governance scores of the Company and the following internal documents;

- 7.6.1. Regulations on the procedure for conducting the General Shareholders Meeting of the Company;
  - 7.6.2. Provisions on the Board of Directors;
  - 7.6.3. Provisions on the Management Board;
  - 7.6.4. Provisions on the Auditing Commission;
  - 7.6.5. Provisions on Dividend Policy;
  - 7.6.6. Provisions on the Corporate Secretary and the office of the Corporate Secretary;
  - 7.6.7. Provisions on the Committees of the Board of Directors:
- 7.7. For the purpose of information disclosure the Company shall annually submit its annual report to shareholders and investors. The annual report shall contain information necessary to enable shareholders to evaluate the results of the Company's operations for the year. The annual report shall cover the most important matters related to the Company's operations including:
  - 8.9.1. position of the Company in the industry;
  - 8.9.2. attainment of the strategic objectives of the Company;
  - annual results: actual vs planned;
  - priority trends of the Company's operations;
  - <u>8.9.4.</u> report of the Board of Directors on the development results of the Company in priority trends;
  - prospects for the Company's development (sales, productivity, market share, income generation, profitability, debt/equity ratio);
  - relations with competitors;
  - report on payment of declared (accrued) dividend on the Company's shares;
  - description of the key risk factors related to Company's operation;
  - a list of major transactions, effected by the Company in the year under report, recognized as such according to the Federal law "On Joint –Stock Companies" as well as other transactions which pursuant to the Charter of the Company need to be approved in accordance with the procedure established for major transactions, stating the essential conditions for each transaction and the Company's governing body that took the decision to approve such a transaction;
  - a list of interested-party transactions, effected by the Company in the year under report, recognized as such according to the Federal law "On Joint –Stock Companies", stating interested party (parties), essential conditions for each transaction and the Company's governing body that took the decision to approve such a transaction;
  - composition of the Board of Directors, including information on changes in the composition that took place in the year under report, brief CVs of the members of the Company's Board of Directors and ownership of the Company's shares during the reporting year;
  - information about the Director General and members of the Management Board of the Company including their brief CVs and ownership of the Company's shares during the reporting year;
  - amount of remuneration (compensation of expenses) payable to the Director General, each member of the Management Board and the Board of Directors and criteria for its determination, or total amount of remuneration (compensation of expenses), paid or to be paid to these persons on the basis of the results of the year under report;
  - report of the Auditing Commission of the Company and opinion of the independent auditor of the Company;
  - information on the observance by the Company of the Corporate Governance Code.

- <u>8.10.7.8.</u> Financial accounts of the Company shall be accompanied by a detailed comment to help a reader to interpret correctly the Company's financial results. Financial information shall be augmented by comments and statements of the management of the Company.
- 7.9. Taking into account the necessity of maintaining the balance between the Company's openness and the need to protect its interests, the Board of Directors shall approve an internal document which specifies the list of items constituting a trade or official secret (confidential information), criteria for considering information as confidential and establishes the access procedures. The Company shall take measures to protect confidential information. The information obtained by employees and members of the governing bodies of the Company during execution of their duties shall not be used for private purposes.
- <u>8.11.7.10.</u> The Company undertakes to monitor regularly members of the Board of Directors, executive bodies and other employees of the Company for compliance with applicable provisions of the existing legislation and special requirements imposed by internal documents of the Company to prevent emergence of conflicts of interest and minimize misuse during the use of insider information. The results of such monitoring shall be considered at the meetings of the Board of Directors and by its Corporate Governance Committee. On the basis of the results of the monitoring the Company shall take measures on prevention and suppression of the mentioned actions.

# 9.8. Supervision of Financial and Business Operations of the Company

- <u>9.1.8.1.</u> The system of supervision of the financial and business operations of the Company is designed to foster the trust of investors in the Company and its governing bodies. The main purpose of this supervision is to ensure adequate protection of shareholders' investments and the assets of the Company.
- <u>9.2.8.2.</u> The supervision of financial and business operations of the Company shall be carried out by the Board of Directors of the Company and its Audit Committee, the Auditing Commission of the Company, Internal Audit Department of the Company performing functions of internal control. Audit and validation of the Company's annual financial accounts shall be performed by an independent auditor.
- <u>9.3.8.3.</u> The system of supervision of the financial and business operations of the Company calls for accurate performance of a financial and business plan approved by the Board of Directors.
- 8.4. The internal control procedures shall be developed by the Management Board of the Company jointly with the Internal Audit Department performing internal control functions and with the Audit Committee of the Board of Directors of the Company.
- 8.5. The Internal Audit Department is structural subdivision acting independently of the executive bodies of the Company. The Internal Audit Department should be monitored in its activities by the Board of Directors directly. The functions of this structural subdivision, procedures for its operation and the appointment of its employees, eligibility criteria applicable to its personnel shall be provided by an internal document of the Company approved by the Board of Directors.
- <u>9.5.8.6.</u> Approval of the internal document regulating procedures for the internal control over the Company's business and financial operations should be assigned to the Company's Board of Directors.
- 8.7. The use of the internal control procedures shall be the responsibility of the executive bodies of the Company.
- 8.8. The Audit Committee shall focus on three key aspects: financial reports, risk management, internal and external audit. This Committee shall include non-executive directors each possessing sufficient knowledge of financial matters. Its powers, composition, operation procedure and other matters shall be regulated by the Provisions on the Audit Committee of the Company's Board of Directors.
- 8.9. Pursuant to the Charter of the Company and the Provisions on the Auditing Commission, the Auditing Commission of the Company shall perform annual and extraordinary audits financial and business operations of the Company, thereof opinions resulting from audits shall be presented to the

Board of Directors and Director General of the Company.

- 8.10. Within its terms of reference the Auditing Commission shall exercise control over the Company's operations in the following areas:
  - audit of financial and economic statutory documents of the Company including, if necessary, source accounting data;
  - audit of the legality of the resolutions and actions of the Company's executive bodies including concluded contracts and effected transactions;
  - control that the terms of the transactions effected by the Company conform to the terms of transactions effected under comparable conditions;
  - analysis of the conformity of business and statistical accounting with current legal regulations;
  - analysis of the financial standing of the Company, finding out the reserves for improving the Company's economic position;
  - analysis of the timeliness and correctness of settlements with counteragents, budgets of various levels, shareholders and other Company's creditors;
  - analysis of the settlements with the Company's debtors with regard to the timeliness and completeness of measures taken by the executive bodies;
  - in other areas of the Company's operations within the terms of reference of the Auditing Commission.
- 8.11. For performing audit and presenting objective and complete information on the Company's activity the Company shall annually engage a professional auditor, not connected by property interests with the Company or its shareholders. The Company shall ensure periodic change of its external auditor. The amount of remuneration payable to the external auditor of the Company shall be disclosed to shareholders.
- 8.12. The Independent Auditor of the Company shall be appointed by the General Shareholders' Meeting on the basis of open tender by recommendations of the Board of Directors.
- 9.11.8.13. The auditor shall perform an audit of the financial and business operations of the Company in accordance with legal acts of the Russian Federation on the basis of the contract approved by the Board of Directors by recommendations of the Audit Committee of the Board of Directors.
- 8.14. Audit (inspection) of the financial and business operations of the Company shall be performed at any time upon request of a shareholder (shareholders) owning at least 10 percent of the Company's voting shares for all items within the competence of the General Shareholders' Meeting as of the date of presenting the request.

#### 10.9. Dividends

- 9.1. The Company recognizes as important the receipt of dividends by shareholders as a certain return on their investments into shares and endeavors to establish a transparent and easy-to-understand mechanism for determining the amount of dividends and their payment.
- 9.2. The information about the Company's dividend determination and payment strategy is articulated in the internal document of the Company the Provisions on Dividend Policy of the Company approved by the Board of Directors.
- 9.3. В Положении о дивидендной политике Общества сформулированы как общие задачи Общества по повышению благосостояния акционеров и обеспечению роста капитализации Общества, так и конкретные основанные на законах и подзаконных актах правила, регламентирующие порядок расчета чистой прибыли и определения части прибыли, направляемой на выплату дивидендов, условия их выплаты, порядок расчета размера дивиденда по акциям, размер дивидендов по которым Уставом Общества не определен, минимальный размер дивидендов по акциям разных категорий (типов), порядок выплаты дивидендов, в том числе сроки, место и форма их выплаты.

- <u>10.4.10.</u>The Company shall inform the shareholders and other interested persons about its dividend policy and all amendments to it by publishing in the periodical "Rossiyskaya Gazeta" authorized by the Charter to announce General Shareholders' Meetings of the Company as well as on the website of the Company http://www.stcompany.ru.
- 9.4. The dividends declared by the Company may be paid both in monetary and non-monetary form in case the Company's General Shareholders' meeting takes the decision on payment of dividends in the non-monetary form. The dividend payment procedure should ensure that shareholders could fully exercise their rights to receive dividends.
- 9.5. The dividends shall be paid by the Company within the time period fixed in the Charter of the Company and the resolutions of the General Shareholders' Meeting.
- <u>10.8.9.6.</u> Dividend policy of the Company shall provide for special measures to eliminate a possibility of incomplete or untimely payment of declared dividends.

### **11.10.** Resolution of Corporate Conflicts

<u>11.1.10.1.</u> Prevention and resolution of conflicts between the Company's bodies and its shareholders, or between shareholders, if such conflict jeopardize corporate interests (corporate conflicts) makes it possible to safeguard the rights of shareholders and protect the property interests and the business reputation of the Company.

<u>11.2.10.2.</u> The Company endeavors to ensure effective and timely prevention and identification of corporate conflicts at a very early stage of their development as well as fair resolution of corporate conflicts and due diligence of the Company's officers and employees.

<u>11.4.10.3.</u> Position of the Company in a corporate conflict shall be based on the law of the Russian Federation. The review and resolution of corporate conflicts by the bodies of the Company shall be realized within the scope of their authority. The Corporate Governance Committee of the Board of Directors shall coordinate the work of the Company's bodies on resolution of corporate conflicts

<u>11.4.10.4.</u> The Corporate Secretary of the Company shall play a key part in detection of corporate conflicts, collection and analysis of source information and initiation of corporate conflict resolution procedure.

<u>11.5.10.5.</u> For the purpose of resolving corporate conflicts related to issues, which are within its authority and authority of the Company's executive bodies, the Board of Directors of the Company may form a temporary committee for resolution of corporate conflicts.

<u>11.6.10.6.</u> If the corporate conflict that may affect interests of the Company itself or other shareholders arises between the Company's shareholders, then the Company's body which is tasked to examine the dispute in question shall determine whether this dispute jeopardizes the interests of the Company itself or other shareholders as well as whether the said body's mediatory effort may help resolve the corporate conflict.

<u>11.7.10.7.</u> Subject to the consent of shareholders who are the parties of the corporate conflict, the Company's bodies or their members may can participate in negotiations between the shareholders, provide the shareholders with available information and documents related to the conflict, explain provisions of the law and the Company's internal documents, give advice and recommendations to the shareholders, prepare draft documents on the conflict resolution to be signed by the shareholders, and, on behalf of the Company and within their authority, make a commitment to the shareholders to the extent that they can help resolve the conflict.

#### **12.11.** Final Provisions

<u>12.1.11.1.</u> The Code shall become effective from the moment of its approval by the Board of Directors of the Company.

- <u>12.2.11.2.</u> The Board of Directors of the Company shall consider the questions on observation of this Code at its meetings twice a year and publish its consideration results on the corporate website http://www.stcompany.ru.
- <u>12.3.11.3.</u> The Company undertakes to perfect the given Code taking into account new standards of corporate governance in Russian and international practice as well as interests of shareholders, the Company and other interested parties.
- <u>12.5.11.4.</u> The matters not regulated by the provisions of this Code shall be governed by the international agreements and contracts, active laws of the Russian Federation, the Charter of the Company and internal documents of the Company.

## 12. Application of the Code

- 12.1. For the purpose of execution of the provisions of this Code the Company shall publish the Code as a separate document presented on the corporate website (<a href="http://www.stcompany.ru">http://www.stcompany.ru</a>) and distributed at General Shareholders' Meetings.
- 12.2. The Corporate Governance Committee of the Board of Directors of the Company shall monitor the observance of the provisions of this Code in everyday operations of the Company.
  - 12.3. The results of such monitoring shall be reflected on the Internet site of the Company.
- 12.4. The Company's shareholders, members of the Board of Directors, officials and other interested parties are required to report violations of this Code, which have become known to them, to the Corporate Secretary of the Company.

# Appendix 3

Quarterly financial statements of the Issuer for the 2<sup>nd</sup> quarter of 2006

#### BALANCE SHEET

As of 30 June 2006

Company: Public Joint -Stock Company "Southern

**Telecommunications Company"** 

Taxpayer Identification Number 2308025192

Areas of activities: Telecommunications

Organizational & Legal form/Form of Ownership: mixed

Measurement unit: RUR thousand

Legal address: 66, Karasunskaya Str., Krasnodar, 350000, Russia,

tel: (861) 253-80-22

|                            | Codes           |        |    |  |
|----------------------------|-----------------|--------|----|--|
| Form No.1 under OKUD       | 07              | 710001 |    |  |
| Date (year, month, day)    | 2006            | 07     | 28 |  |
| under OKPO                 | 01151037        |        |    |  |
| TIN                        | 2308025192      |        |    |  |
| under OKVED                | 64.20; 64.20.11 |        |    |  |
| under OKOPF/OKFS           | 47/42           |        |    |  |
| under OKEI                 | 384             |        |    |  |
|                            |                 |        |    |  |
|                            |                 |        |    |  |
| Date of approval           | 28.07.2006      |        |    |  |
| Date dispatched (received) | 28.07.2006      |        |    |  |

| ASSETS   | Notes | Index code | Line code | Opening balance | Closing balance |
|--|-------|------------|-----------|-----------------|-----------------|
| 1  | 1a    | 2          | 2a        | 3               | 4               |
| I. NON-CURRENT ASSETS  |       |            |           |                 |                 |
| Intangible assets  |       | 110        | 110       | 624             | 432             |
| Fixed assets   |       | 120        | 120       | 32,818,296      | 32,185,927      |
| Capital investments  |       | 130        | 130       | 3,151,042       | 2,983,070       |
| Profitable investment in stocks of materials and capital equipment                   |       | 135        | 135       |                 |                 |
| Long-term financial investments  |       | 140        | 140       | 556,799         | 543,799         |
| including: investments in subsidiaries   |       |            | 141       | 466,403         | 466,403         |
| investments in associates  |       |            | 142       | 28,590          | 28,590          |
| investments in other companies   |       |            | 143       | 21,306          | 21,306          |
| Other long-term financial investments  |       |            | 144       | 40,500          | 27,500          |
| Deferred tax assets  |       | 145        | 145       | 265,976         | 178,420         |
| Other non-current assets   |       | 150        | 150       | 1,659,941       | 1,831,830       |
| Total for section I  |       | 190        | 190       | 38,452,678      | 37,723,478      |
| II.CURRENT ASSETS Inventories  |       | 210        | 210       | 1,021,628       | 90,1845         |
| including: raw materials,<br>materials and other similar<br>values                   |       | 211        | 211       | 756,357         | 718,481         |
| expenditures in work-in-<br>process (turnover costs)                                 |       | 213        | 213       | ,               |                 |
| finished products and goods for resale   |       | 214        | 214       | 27,758          | 26,043          |
| shipped goods  |       | 215        | 215       | ,               |                 |
| deferred expenses  |       | 216        | 216       | 237,512         | 157,320         |
| other inventories and expenses   |       | 217        | 217       | 1               | 1               |
| Value added tax on acquired values   |       | 220        | 220       | 1,879,956       | 1,324,983       |
| Accounts receivable (expected in over 12 months after the reporting date) including: |       | 230        | 230       | 16,978          | 14,812          |
| buyers and customers   |       | 231        | 231       | 2               | 644             |
| advances distributed   |       |            | 232       | 2               | 14,168          |
| other debtors  |       |            | 233       | 16,978          | 15,668          |
| Accounts receivable (expected within 12 months after the reporting date)             |       | 240        | 240       | 1,285,829       | 1,770,354       |
| including: buyers and customers  |       | 241        | 241       | 709,910         | 1,231,700       |
| advances distributed   |       | 211        | 242       | 80,929          | 120,886         |
| other debtors  |       |            | 243       | 494,990         | 417,768         |
| Short-term financial investments   |       | 250        | 250       | 80,842          | 93,463          |
| Monetary funds   |       | 260        | 260       | 729,217         | 410,003         |
| Other current assets   |       | 270        | 270       | 668             | 888             |
| Total for section II   |       | 290        | 290       | 5,015,118       | 4,516,348       |
| BALANCE (sum of lines 190+290)   |       | 300        | 300       | 43,467,796      | 42,239,826      |

| LIABILITIES  | Notes | Index code | Line code | Opening balance | Closing balance |
|--|-------|------------|-----------|-----------------|-----------------|
| 1  | 1a    | 2          | 2a        | 3               | 4               |
| III. CAPITAL AND                                       |       |            |           |                 |                 |
| RESERVES Authorized capital                            |       | 410        | 410       | 1,297,779       | 1,297,779       |
| Additional capital                                     |       | 420        | 420       | 5,559,936       | 5,534,008       |
| Capital reserves                                       |       | 430        | 430       | 64,889          | 64,889          |
| Own shares redeemed from                               |       | 430        | 430       | 04,007          | 04,007          |
| the shareholders                                       |       | 411        | 440       |                 |                 |
| Retained earnings (uncovered losses) of previous years |       | 470        | 460       | 5,604,701       | 5,569,585       |
| Retained earnings (uncovered                           |       |            |           |                 |                 |
| losses) of the year under report                       |       | 470        | 470       | X               | 324,811         |
| Total for section III                                  |       | 490        | 490       | 12,527,305      | 13,123,440      |
| IV. LONG-TERM  |       | 150        | 120       | 12,327,303      | 13,123,110      |
| LIABILITIES Loans and credits                          |       | 510        | 510       | 8,431,298       | 10,634,654      |
| Including:   |       |            |           | 2, 12 1,2 2     |                 |
| credits  |       |            | 511       | 3,675,277       | 3,340,442       |
| loans  |       |            | 512       | 4,756,021       | 7,294,212       |
| Deferred tax liabilities                               |       | 515        | 515       | 928,388         | 1,065,098       |
| Other long-term liabilities                            |       | 520        | 520       | 3,220,366       | 2,482,307       |
| Total for section IV                                   |       | 590        | 590       | 12,580,052      | 14,182,059      |
| V. SHORT-TERM  |       |            |           |                 |                 |
| LIABILITIES Loans and credits                          |       | 610        | 610       | 11,922,468      | 9,350,018       |
| Including:<br>credits                                  |       |            | 611       | 3,539,748       | 3,533,236       |
| loans  |       |            | 612       | 8,382,720       | 5,816,782       |
| Accounts payable,                                      |       | 620        | 620       | 5,470,758       | 4,744,986       |
| including:   |       | (21        | (21       | 4 000 (17       | 2 401 550       |
| suppliers and contractors                              |       | 621        | 621       | 4,009,617       | 2,481,550       |
| advances received                                      |       | 625        | 622       | 308,717         | 303,717         |
| Wage arrears   |       | 622        | 623       | 143,066         | 227,935         |
| Indebtness to state out-of-<br>budget funds            |       | 623        | 624       | 59,223          | 98,290          |
| Tax liabilities  |       | 624        | 625       | 315,376         | 232,046         |
| Other creditors  |       | 625        | 626       | 634,759         | 1,401,448       |
| Dividends payable to participants (founders)           |       | 630        | 630       | 30,067          | 88,267          |
| Deferred income  |       | 640        | 640       | 356,061         | 325,642         |
| Reserves for upcoming expenses                         |       | 650        | 650       | 581,085         | 425,414         |
| Other short-term liabilities                           |       | 660        | 660       | 361,083         | 423,414         |
|  |       |            |           | 10 270 420      | 14.024.225      |
| Total for section V                                    |       | 690        | 690       | 18,360,439      | 14,934,327      |
| BALANCE (sum of the lines 490+590+690)                 |       | 700        | 700       | 43,467,796      | 42,239,826      |

#### Availability statement of valuables recorded on off-balance accounts

| Availability statement of valuables recorded on on-balance accounts |       |            |           |   |  |  |  |  |  |
|---|-------|------------|-----------|---|--|--|--|--|--|
| Description   | Notes | Index code | Line code | At the beginning of<br>the period under<br>report | At the end of the period<br>under report |  |  |  |  |
| 1   | 1a    | 2          | 2a        | 3   | 4  |  |  |  |  |
| Leased fixed assets   |       | 910        | 901       | 736,336   | 752,519                                  |  |  |  |  |
| including those under leasing                                       |       | 911        | 911       | 2,391   | 11,943                                   |  |  |  |  |
| Inventories accepted for  |       | 920        | 902       | 63,096  | 43,113                                   |  |  |  |  |

| custody  |     |     |            |           |
|--|-----|-----|------------|-----------|
| Goods accepted for commission  | 930 | 903 | 6,163      | 2,800     |
| Bad debts charged to losses  | 940 | 904 | 140,177    | 143,720   |
| Obligations and payments collaterals (security) received                           | 950 | 905 | 3,647      | 787       |
| Obligations and payments collaterals (security) given                              | 960 | 906 | 11,366,215 | 8,642,889 |
| Depreciation of housing stock  | 970 | 907 | 10,234     | 1,0356    |
| Depreciation of objects<br>equipped with external<br>modern services and utilities |     |     |            |           |
| and other similar objects  | 980 | 908 | 1,750      | 1,975     |
| Payments for telecom services  |     | 909 | 149,520    | 186,008   |

#### Statement on the net assets value

| Description | Notes | Index code | Line code | At the beginning of<br>the period under<br>report | At the end of the period<br>under report |
|-------------|-------|------------|-----------|---|--|
| 1           | 1a    | 2          | 2a        | 3   | 4  |
| Net assets  |       |            | 1000      | 12,883,366  | 13,449,082                               |

| CEO | G.A.        | Romsky | Chief Accountant | T.V. Rusinova |
|-----|-------------|--------|------------------|---------------|
|     | (signature) | (name) | (signature)      | (name)        |

| PROFIT AND LOSS STATEMENT  | Codes                   |                 |  |
|--|-------------------------|-----------------|--|
|  | Form No.2 under OKUD    | 0710002         |  |
| For the first six months of 2006   | Date (year, month, day) | 2006 07 28      |  |
| Company: Public Joint –Stock Company "Southern Telecommunications Company" | under OKPO              | 01151037        |  |
| Taxpayer Identification Number 2308025192                                  | TIN                     | 2308025192      |  |
| Areas of activities: Telecommunications                                    | under OKVED             | 64.20; 64.20.11 |  |
| Organizational & Legal form/Form of Ownership: mixed                       | under OKOPF/OKFS        | 47/42           |  |
| Measurement unit: RUR thousand   | under OKEI              | 384             |  |

| Description | Notes | Index code | Line code | For the period<br>under report | For the same period of the previous year |
|-------------|-------|------------|-----------|--------------------------------|--|
| 1           | 1a    | 2          | 2a        | 3                              | 4  |

| TIN 2308025192  |     |     |             |             |
|---|-----|-----|-------------|-------------|
| I. Income from and expenses for normal activities (Net) returns from sale of goods, products, |     |     |             |             |
| works, services (less the VAT, excise taxes and similar obligatory fees)                      | 010 | 010 | 8,373,768   | 8,669,974   |
| including that from the sales: of communication services                                      |     | 011 | 7,927,392   | 8,544,849   |
| Cost of sold goods, products, works and services  | 020 | 020 | (5,963,451) | (6,570,707) |
| Including that of communication services  |     | 021 | (5,569,791) | (6,499,213) |
| PROFIT (LOSS) FROM SALES<br>(LINES 010 -020)  | 050 | 050 | 2,410,317   | 2,099,267   |
| II. Operating income and expenses   |     |     |             |             |
| Interest receivable   | 060 | 060 | 1,0364      | 10,060      |
| Interest payable  | 070 | 070 | (1,083,919) | (12,14,287) |
| Income from participation in other organizations  | 080 | 080 | 68,680      | 63,642      |
| Other operating income  | 090 | 090 | 107,023     | 94,271      |
| Other operating expenses  | 100 | 100 | (442,848)   | (761,500)   |
| III. Income and expenses from sources   |     |     |             |             |
| other than sales Income from  | 120 | 120 | (0.47)      | 161.716     |
| sources other than sales  | 120 | 120 | 69,476      | 161,716     |
| Expenses for purposes other than sales PROFIT (LOSS) BEFORE TAXES                             | 130 | 130 | (218,796)   | (185,554)   |
| (LINES 050+060-070+080+090-<br>100+120-130)   | 140 | 140 | 920,297     | 267,615     |
| Income tax charges (lines -151+/-152+/-   |     |     |             |             |
| 153) including  |     | 150 | (258,437)   | (148,370)   |
| Deferred tax liabilities  | 142 | 151 | (136,710)   | (226,761)   |
| Deferred tax assets   | 141 | 152 | (87,556)    | 79,252      |
| Current income tax charge   | 150 | 153 | (34,171)    | (861)       |
| PROFIT (LOSS) FROM NORMAL<br>ACTIVITIES (lines 140-150)                                       |     | 160 | 661,860     | 119,245     |
| IV. Extraordinary income and expenses Extraordinary income                                    |     | 170 | 479         | 1,770       |
| Extraordinary expenses  |     | 180 | (5,160)     | (14,280)    |
| NET PROFIT (RETAINED PROFIT<br>(LOSS) OF THE PERIOD UNDER                                     |     |     |             |             |
| REPORT) (LINES 160+170-180)   | 190 | 190 | 657,179     | 106,735     |
| FOR REFERENCE Income tax conditional expense (profit)   |     | 201 | (219,748)   | (61,225)    |
| Fixed tax liabilities   | 200 | 202 | (52,837)    | (256,724)   |
| Fixed tax assets  | 200 | 203 | 14,148      | 169,579     |

| Description                  | Notes | Index code | Line code For the period p |   | For the same<br>period of the<br>previous year |
|------------------------------|-------|------------|----------------------------|---|--|
| 1                            | 1a    | 2          | 2a                         | 3 | 4  |
| Base equity income (loss)    |       |            | 301                        | X | X  |
| Watered equity income (loss) |       |            | 302                        | X | X  |

| Description   | Index code | Line code | For the period under report |          | For the same period of the previous year |           |
|---|------------|-----------|-----------------------------|----------|--|-----------|
|   |            |           | profit                      | loss     | profit                                   | loss      |
| 1   | 1a         | 2         | 3                           | 4        | 5  | 6         |
| Fines, penalties<br>and forfeits,<br>which have been<br>acknowledged or<br>for which<br>(arbitration)<br>court awards on<br>recovery have |            |           |                             |          |  |           |
| been received Profit (loss) of  |            | 401       | 576                         | (27,939) | 1,039                                    | (16,515)  |
| previous years  |            | 402       | 22,644                      | (37,100) | 26,289                                   | (50,536)  |
| Compensation of losses inflicted by failure to fulfill or to fulfill duly the obligations   |            | 403       | 662                         | (245)    | 698                                      | (415)     |
| Foreign<br>exchange<br>differences  |            | 404       | 342                         | (506)    | 3,519                                    | (751)     |
| Allocations to evaluation reserves  |            | 405       | 60,312                      | (17,629) | 12,929,                                  | (320,419) |
| Written-off<br>accounts<br>receivable and<br>payable  |            | 406       | 1,515                       | (1,224)  | 637                                      | (1,010)   |

| CEO | G.A. Romsky |        | Chief Accountant | Chief Accountant |  |
|-----|-------------|--------|------------------|------------------|--|
|     | (signature) | (name) | (signature)      | (name)           |  |

# Appendix 3

Consolidated financial statements of "Southern Telecommunications Company" PJSC for the last complete financial year