

# **OAO LUKOIL**

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(prepared in accordance with US GAAP)

As of and for the three and nine month periods ended September 30, 2011 (unaudited)

These interim consolidated financial statements were prepared by OAO LUKOIL in accordance with US GAAP and have not been audited by our independent auditor. If these financial statements are audited in the future, the audit could reveal differences in our consolidated financial results and we can not assure that any such differences would not be material.



ZAO KPMG

10 Presnenskaya Naberezhnaya Moscow, Russia 123317 Telephone Fax Internet +7 (495) 937 4477 +7 (495) 937 400/99 www.kpmg.ru

## **Independent Accountants' Report**

The Board of Directors OAO LUKOIL:

We have reviewed the accompanying consolidated balance sheet of OAO LUKOIL and subsidiaries as of September 30, 2011, the related consolidated statements of income for the three-month and nine-month periods ended September 30, 2011 and 2010 and the related consolidated statements of stockholders' equity and comprehensive income and the related consolidated statements of cash flows for the nine-month periods ended September 30, 2011 and 2010. This interim financial information is the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial information taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for them to be in conformity with accounting principles generally accepted in the United States of America.

ZAO KPMG Moscow, Russian Federation November 24, 2011

ZAO KPMG-

(Millions of US dollars, unless otherwise noted)	Note	As of September 30, 2011 (unaudited)	As of December 31, 2010
Assets	11010	(unauditeu)	31, 2010
Current assets			
Cash and cash equivalents	4	4,441	2,368
Short-term investments		150	168
Accounts receivable, net	5	9,112	8,219
Inventories		7,107	6,231
Prepaid taxes and other expenses		2,534	2,934
Other current assets		777	697
Total current assets		24,121	20,617
Investments	6	5,802	5,637
Property, plant and equipment	7,8	56,384	54,629
Deferred income tax assets	,	776	676
Goodwill and other intangible assets	9	1,394	1,446
Other non-current assets		2,816	1,012
Total assets		91,293	84,017
Liabilities and Equity			
Current liabilities			
Accounts payable		6,285	5,607
Short-term borrowings and current portion of long-term debt	10	1,905	2,125
Taxes payable	10	2,486	2,099
Other current liabilities		1,104	944
Total current liabilities		11,780	10,775
Long-term debt	11, 14	7,814	9,069
Deferred income tax liabilities	11, 11	2,904	2,417
Asset retirement obligations	7	1,764	1,788
Other long-term liabilities	,	329	360
Total liabilities		24,591	24,409
Equity	13		
OAO LUKOIL stockholders' equity	13		
Common stock		15	15
Treasury stock, at cost		(4,029)	(3,683)
Equity-linked notes		(980)	(980)
Additional paid-in capital		4,774	4,700
Retained earnings		66,595	59,212
Accumulated other comprehensive loss		(57)	(67)
Total OAO LUKOIL stockholders' equity		66,318	59,197
Noncontrolling interests		384	411
Total equity		66,702	59,608
Total liabilities and equity		91,293	84,017

President of OAO LUKOIL Alekperov V.Y. Chief accountant of OAO LUKOIL Khoba L.N.

## OAO LUKOIL Consolidated Statements of Income (Millions of US dollars, unless otherwise noted)

(Minors of CD donars, diffess otherwise	Note	For the three months ended September 30, 2011 (unaudited)	For the three months ended September 30, 2010 (unaudited)	For the nine months ended September 30, 2011 (unaudited)	For the nine months ended September 30, 2010 (unaudited)
Revenues		(	(	(	(
Sales (including excise and export tariffs)	19	34,563	26,517	99,101	76,272
Costs and other deductions					
Operating expenses		(2,280)	(2,131)	(6,858)	(6,165)
Cost of purchased crude oil, gas and products		(15,051)	(10,959)	(43,058)	(31,002)
Transportation expenses		(1,604)	(1,389)	(4,677)	(4,169)
Selling, general and administrative expenses		(1,043)	(902)	(2,845)	(2,557)
Depreciation, depletion and amortization		(1,137)	(1,054)	(3,345)	(3,114)
Taxes other than income taxes		(3,442)	(2,173)	(9,811)	(6,522)
Excise and export tariffs		(6,128)	(4,732)	(16,519)	(14,072)
Exploration expenses		(196)	(29)	(309)	(175)
(Loss) gain on disposals and impairments of assets		(11)	19	(171)	29
Income from operating activities		3,671	3,167	11,508	8,525
Interest expense		(182)	(162)	(532)	(535)
Interest and dividend income		53	46	144	144
Equity share in income of affiliates	6	168	99	510	335
Currency translation loss		(154)	(59)	(312)	(101)
Other non-operating (expense) income		(48)	300	287	225
Income before income taxes		3,508	3,391	11,605	8,593
Current income taxes		(1,091)	(538)	(2,071)	(1,678)
Deferred income taxes		(27)	(26)	(500)	18
Total income tax expense	3	(1,118)	(564)	(2,571)	(1,660)
Net income		2,390	2,827	9,034	6,933
Net income attributable to noncontrolling					
interests		(146)	(9)	(22)	(113)
Net income attributable to OAO LUKOIL		2,244	2,818	9,012	6,820
Earnings per share of common stock attributable to OAO LUKOIL (US dollars):	13				
Basic		2.88	3.46	11.55	8.16
Diluted		2.83	3.46	11.31	8.16

OAO LUKOIL Consolidated Statements of Stockholders' Equity and Comprehensive Income (unaudited) (Millions of US dollars, unless otherwise noted)

	Common	Treasury stock	Equity- linked notes	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss		Noncontrol- ling interests	Total equity
Nine months ended September 30, 2011	SIOCK	SIOCK	notes	Сарпа	earnings	1035	equity	mterests	equity
Balance as of	1.7	(2, 602)	(000)	4.700	50.010	(67)	50 10 <b>7</b>	411	<b>=</b> 0 <00
December 31, 2010	15	(3,683)	(980)	4,700	59,212	(67)	59,197	411	59,608
Net income	-	-	-	-	9,012	- 11	9,012	22	9,034
Prior service cost Unrecognized loss on available for sale	-	-	-	-	-	11	11	-	11
securities Comprehensive	-	-	-	-	-	(1)	(1)	-	(1)
income							9,022	22	9,044
Dividends on common stock	-	-	-	-	(1,629)	-	(1,629)	-	(1,629)
Effect of stock				7.4			<b>5</b> 4		-4
compensation plan	-	(246)	-	74	-	-	74	-	74
Stock purchased Changes in non-	-	(346)	-	-	-	-	(346)	-	(346)
controlling interests	-	-	-	-	-	-	-	(49)	(49)
Balance as of September 30, 2011	15	(4,029)	(980)	4,774	66,595	(57)	66,318	384	66,702
Nine months ended September 30, 2010									
Balance as of									
December 31, 2009	15	(282)	-	4,699	51,634	(75)	55,991	388	56,379
Net income	-	-	-	-	6,820	-	6,820	113	6,933
Prior service cost	-	-	-	-	-	6	6	-	6
Unrecognized gain on available for sale									
securities Comprehensive	-	-	-	-	-	1	1	- 112	1
income Dividends on							6,827	113	6,940
common stock Effect of stock	-	-	-	-	(1,428)	-	(1,428)	-	(1,428)
compensation plan	_	_	_	74	_	_	74	_	74
New shares issued	_	_	_	1	_	_	1	_	1
Stock purchased	_	(3,664)	(980)	_	_	-	(4,644)	_	(4,644)
Stock disposed	_	263	-	(70)	_	-	193	-	193
Changes in non- controlling interests	-	-	-	(139)	-	-	(139)	(59)	(198)
Balance as of September 30, 2010	15	(3,683)	(980)	4,565	57,026	(68)	56,875	442	57,317
						Sh	are activity (t	housands of s	hares)
							ommon stock		ury stock
Nine months ended S Balance as of Decemb	_						850,563		(69,208)
Purchase of treasury s									(5,919)
Balance as of Septen							850,563		(75,127)
Nine months ended S	_						0.50 5.50		(2.02.5)
Balance as of Decemb							850,563		(3,836)
Purchase of treasury s							-		(68,912)
Disposal of treasury s							0.50 5.0		3,540
Balance as of Septen	nber 30, 201	LU					850,563		(69,208)

Note	For the nine months ended September 30, 2011 (unaudited)	For the nine months ended September 30, 2010 (unaudited)
Cash flows from operating activities	(0.2200)	(333333333)
Net income attributable to OAO LUKOIL	9,012	6,820
Adjustments for non-cash items:	·	
Depreciation, depletion and amortization	3,345	3,114
Equity share in income of affiliates, net of dividends received	160	387
Dry hole write-offs	215	97
Loss (gain) on disposals and impairments of assets	171	(29)
Deferred income taxes	500	(18)
Non-cash currency translation gain	(83)	(24)
Non-cash investing activities	(8)	(28)
All other items – net	294	290
Changes in operating assets and liabilities:		
Trade accounts receivable	(925)	(1,252)
Inventories	(907)	(308)
Accounts payable	716	1,438
Taxes payable	393	97
Other current assets and liabilities	416	1,048
Net cash provided by operating activities	13,299	11,632
Cash flows from investing activities	,	<u> </u>
Acquisition of licenses	(6)	(12)
Capital expenditures	(5,581)	(4,656)
Proceeds from sale of property, plant and equipment	47	100
Purchases of investments	(63)	(212)
Proceeds from sale of investments	65	88
Sale of subsidiaries, net of cash disposed	48	123
Acquisitions of subsidiaries and equity method affiliates (including advances		
related to acquisitions), net of cash acquired	(2,130)	(56)
Net cash used in investing activities	(7,620)	(4,625)
Cash flows from financing activities		
Net movements of short-term borrowings	(600)	725
Proceeds from issuance of long-term debt	1	18
Principal repayments of long-term debt	(794)	(1,400)
Dividends paid on Company common stock	(1,585)	(817)
Dividends paid to non-controlling interest stockholders	(76)	(59)
Financing received from related and third party non-controlling interest		
stockholders	3	16
Purchase of Company's stock	(346)	(3,664)
Sale of Company's stock	-	193
Purchase of equity-linked notes	-	(980)
Purchase of non-controlling interest	(1)	(190)
Net cash used in financing activities	(3,398)	(6,158)
Effect of exchange rate changes on cash and cash equivalents	(208)	(6)
Net increase in cash and cash equivalents	2,073	843
Cash and cash equivalents at beginning of year	2,368	2,274
Cash and cash equivalents at end of period 4	4,441	3,117
Supplemental disclosures of cash flow information		
Interest paid	437	504
Income taxes paid	1,707	1,487

#### Note 1. Organization and environment

The primary activities of OAO LUKOIL (the "Company") and its subsidiaries (together, the "Group") are oil exploration, production, refining, marketing and distribution. The Company is the ultimate parent entity of this vertically integrated group of companies.

The Group was established in accordance with Presidential Decree 1403, issued on November 17, 1992. Under this decree, on April 5, 1993, the Government of the Russian Federation transferred to the Company 51% of the voting shares of fifteen enterprises. Under Government Resolution 861 issued on September 1, 1995, a further nine enterprises were transferred to the Group during 1995. Since 1995, the Group has carried out a share exchange program to increase its shareholding in each of the twenty-four founding subsidiaries to 100%.

From formation, the Group has expanded substantially through consolidation of its interests, acquisition of new companies and establishment of new businesses.

#### Business and economic environment

The Russian Federation has been experiencing political and economic change, that has affected and will continue to affect the activities of enterprises operating in this environment. Consequently, operations in the Russian Federation involve risks, which do not typically exist in other markets. In addition, the recent contraction in the capital and credit markets has further increased the level of economic uncertainty in the environment.

The accompanying interim consolidated financial statements reflect management's assessment of the impact of the business environment in the countries in which the Group operates on the operations and the financial position of the Group. The future business environments may differ from management's assessment.

## Basis of preparation

The accompanying interim consolidated financial statements and notes thereto have not been audited by independent accountants, except for the balance sheet as of December 31, 2010. In the opinion of the Company's management, the interim consolidated financial statements include all adjustments and disclosures necessary to present fairly the Group's financial position, results of operations and cash flows for the interim periods reported herein. These adjustments were of a normal recurring nature.

These interim consolidated financial statements have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America ("US GAAP") as applicable to interim consolidated financial statements. These interim consolidated financial statements should be read in conjunction with the Group's December 31, 2010 annual consolidated financial statements.

The results for the nine-month period ended September 30, 2011 are not necessarily indicative of the results expected for the full year.

## Note 2. Summary of significant accounting policies

## Principles of consolidation

These interim consolidated financial statements include the financial position and results of the Company, controlled subsidiaries of which the Company directly or indirectly owns more than 50% of the voting interest, unless minority stockholders have substantive participating rights, and variable interest entities where the Group is determined to be the primary beneficiary. Other significant investments in companies of which the Company directly or indirectly owns between 20% and 50% of the voting interest and over which it exercises significant influence but not control, are accounted for using the equity method of accounting. Investments in companies of which the Company directly or indirectly owns more than 50% of the voting interest but where minority stockholders have substantive participating rights are accounted for using the equity method of accounting. Undivided interests in oil and gas joint ventures are accounted for using the proportionate consolidation method. Investments in other companies are recorded at cost. Equity investments and investments in other companies are included in "Investments" in the consolidated balance sheet.

### **Note 2. Summary of significant accounting policies (continued)**

## Use of estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include the carrying value of oil and gas properties and other property, plant and equipment, goodwill impairment assessment, asset retirement obligations, deferred income taxes, valuation of financial instruments, and obligations related to employee benefits. Eventual actual amounts could differ from those estimates.

#### Revenue

Revenues from the production and sale of crude oil and petroleum products are recognized when title passes to customers at which point the risks and rewards of ownership are assumed by the customer and the price is fixed or determinable. Revenues include excise on petroleum products sales and duties on export sales of crude oil and petroleum products.

Revenues from non-cash sales are recognized at the fair market value of the crude oil and petroleum products sold.

## Foreign currency translation

The Company maintains its accounting records in Russian rubles. The Company's functional currency is the US dollar and the Group's reporting currency is the US dollar.

For the majority of operations in the Russian Federation and outside the Russian Federation, the US dollar is the functional currency. Where the US dollar is the functional currency, monetary assets and liabilities have been translated into US dollars at the rate prevailing at each balance sheet date. Non-monetary assets and liabilities have been translated into US dollars at historical rates. Revenues, expenses and cash flows have been translated into US dollars at rates, which approximate actual rates at the date of the transaction. Translation differences resulting from the use of these rates are included in the consolidated statement of income.

For certain other operations, where the US dollar is not the functional currency and the economy is not hyperinflationary, assets and liabilities are translated into US dollars at year-end exchange rates and revenues and expenses are translated at average exchange rates for the year. Resulting translation adjustments are reflected as a separate component of comprehensive income.

In all cases, foreign currency transaction gains and losses are included in the consolidated statement of income.

As of September 30, 2011 and December 31, 2010, exchange rates of 31.88 and 30.48 Russian rubles to the US dollar, respectively, have been used for translation purposes.

#### Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments with an original maturity of three months or less.

#### Cash with restrictions on immediate use

Cash funds for which restrictions on immediate use exist are accounted for within other non-current assets.

#### (Millions of US dollars, unless otherwise noted)

### **Note 2. Summary of significant accounting policies (continued)**

#### Accounts receivable

Accounts receivable are recorded at their transaction amounts less provisions for doubtful debts. Provisions for doubtful debts are recorded to the extent that there is a likelihood that any of the amounts due will not be collected. Non-current receivables are discounted to the present value of expected cash flows in future periods using the original discount rate.

#### **Inventories**

The cost of finished goods and purchased products is determined using the FIFO cost method. The cost of all other inventory categories is determined using an "average cost" method.

#### **Investments**

Debt and equity securities are classified into one of three categories: trading, available-for-sale, or held-tomaturity.

Trading securities are bought and held principally for the purpose of selling in the near term. Held-tomaturity securities are those securities in which a Group company has the ability and intent to hold until maturity. All securities not included in trading or held-to-maturity are classified as available-for-sale.

Trading and available-for-sale securities are recorded at fair value. Held-to-maturity securities are recorded at cost, adjusted for the amortization or accretion of premiums or discounts. Unrealized holding gains and losses on trading securities are included in the consolidated statement of income. Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are reported as a separate component of comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are determined on a specific identification basis. Dividends and interest income are recognized in the consolidated statement of income when earned.

A permanent decline in the market value of any available-for-sale or held-to-maturity security below cost is accounted for as a reduction in the carrying amount to fair value. The impairment is charged to the consolidated statement of income and a new cost base for the security is established. Premiums and discounts are amortized or accreted over the life of the related held-to-maturity or available-for-sale security as an adjustment to yield using the effective interest method and such amortization and accretion is recorded in the consolidated statement of income.

#### Property, plant and equipment

Oil and gas properties are accounted for using the successful efforts method of accounting whereby property acquisitions, successful exploratory wells, all development costs, and support equipment and facilities are capitalized. Unsuccessful exploratory wells are expensed when a well is determined to be non-productive. Other exploratory expenditures, including geological and geophysical costs are expensed as incurred.

The Group continues to capitalize costs of exploratory wells and exploratory-type stratigraphic wells for more than one year after the completion of drilling if the well has found a sufficient quantity of reserves to justify its completion as a producing well and the Company is making sufficient progress assessing the reserves and the economic and operating viability of the project. If these conditions are not met or if information that raises substantial doubt about the economic or operational viability of the project is obtained, the well would be assumed impaired, and its costs, net of any salvage value, would be charged to expense.

Depreciation, depletion and amortization of capitalized costs of oil and gas properties is calculated using the unit-of-production method based upon proved reserves for the cost of property acquisitions and proved developed reserves for exploration and development costs.

#### **Note 2. Summary of significant accounting policies (continued)**

Production and related overhead costs are expensed as incurred.

Depreciation of assets not directly associated with oil production is calculated on a straight-line basis over the economic lives of such assets, estimated to be in the following ranges:

Buildings and constructions 5-40 Years Machinery and equipment 5-20 Years

In addition to production assets, certain Group companies also maintain and construct social assets for the use of local communities. Such assets are capitalized only to the extent that they are expected to result in future economic benefits to the Group. If capitalized, they are depreciated over their estimated economic lives.

Significant unproved properties are assessed for impairment individually on a regular basis and any estimated impairment is charged to expense.

## Asset retirement obligations

The Group records the fair value of liabilities related to its legal obligations to abandon, dismantle or otherwise retire tangible long-lived assets in the period in which the liability is incurred. A corresponding increase in the carrying amount of the related long-lived asset is also recorded. Subsequently, the liability is accreted for the passage of time and the related asset is depreciated using the unit-of-production method.

#### Goodwill and other intangible assets

Goodwill represents the excess of the cost of an acquired entity over the net of the fair value amounts assigned to assets acquired and liabilities assumed. It is assigned to reporting units as of the acquisition date. Goodwill is not amortized, but is tested for impairment at least on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The impairment test requires estimating the fair value of a reporting unit and comparing it with its carrying amount, including goodwill assigned to the reporting unit. If the estimated fair value of the reporting unit is less than its net carrying amount, including goodwill, then the goodwill is written down to its implied fair value.

Intangible assets with indefinite useful lives are tested for impairment at least annually. Intangible assets that have limited useful lives are amortized on a straight-line basis over the shorter of their useful or legal lives.

#### Impairment of long-lived assets

Long-lived assets, such as oil and gas properties (other than unproved properties), other property, plant, and equipment, and purchased intangibles subject to amortization, are assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset group to the estimated undiscounted future cash flows expected to be generated by that group. If the carrying amount of an asset group exceeds its estimated undiscounted future cash flows, an impairment charge is recognized by writing down the carrying amount to the estimated fair value of the asset group, generally determined as discounted future net cash flows. Assets to be disposed of are separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale are presented separately in the appropriate asset and liability sections of the balance sheet.

(Millions of US dollars, unless otherwise noted)

### **Note 2. Summary of significant accounting policies (continued)**

#### Income taxes

Deferred income tax assets and liabilities are recognized in respect of future tax consequences attributable to temporary differences between the carrying amounts of existing assets and liabilities for the purposes of the consolidated financial statements and their respective tax bases and in respect of operating loss and tax credit carryforwards. Deferred income tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse and the assets be recovered and liabilities settled. The effect on deferred income tax assets and liabilities of a change in tax rates is recognized in the consolidated statement of income in the reporting period which includes the enactment date. The estimated effective income tax rate expected to be applicable for the full fiscal year is used in providing for income taxes on a current year-to-date basis. If reliable estimates cannot be made due to future events and transactions that are subject to subsequent refinement or revision, the actual effective tax rate for the year to date is taken to be the best estimate of the annual effective tax rate.

The ultimate realization of deferred income tax assets is dependent upon the generation of future taxable income in the reporting periods in which the originating expenditure becomes deductible. In assessing the realizability of deferred income tax assets, management considers whether it is more likely than not that the deferred income tax assets will be realized. In making this assessment, management considers the scheduled reversal of deferred income tax liabilities, projected future taxable income, and tax planning strategies.

An income tax position is recognized only if the uncertain position is more likely than not of being sustained upon examination, based on its technical merits. A recognized income tax position is measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. The Company records interest and penalties relating to income tax in income tax expense in the consolidated statement of income.

#### **Interest-bearing borrowings**

Interest-bearing borrowings (except those issued with an interest rate lower than the market rate) are initially recorded at the value of net proceeds received. Any difference between the net proceeds and the redemption value is amortized at a constant rate over the term of the borrowing. Amortization is included in the consolidated statement of income and the carrying amounts are adjusted as amortization accumulates.

For borrowings (including convertible notes) issued with an interest rate lower than the market interest rate, the Group determines book value using market interest rate. The resulting difference is allocated to additional paid-in capital and is amortized at a constant rate over the term of the borrowings. Amortization is included in the consolidated statement of income each reporting period and the carrying amounts are adjusted as amortization accumulates.

If borrowings are repurchased or settled before maturity, any difference between the amount paid and the carrying amount is recognized in the consolidated statement of income in the period in which the repurchase or settlement occurs.

#### Pension benefits

The expected costs in respect of pension obligations of Group companies are determined by an independent actuary. Obligations in respect of each employee are accrued over the reporting periods during which the employee renders service in the Group.

### Treasury stock

Purchases by Group companies of the Company's outstanding stock are recorded at cost and classified as treasury stock within Stockholders' equity. Shares shown as Authorized and Issued include treasury stock. Shares shown as Outstanding do not include treasury stock.

### **Note 2. Summary of significant accounting policies (continued)**

## Earnings per share

Basic earnings per share is computed by dividing net income available to common stockholders of the Company by the weighted-average number of shares of common stock outstanding during the reporting period. A calculation is carried out to establish if there is potential dilution in earnings per share if convertible securities were to be converted into shares of common stock or contracts to issue shares of common stock were to be exercised. If there is such dilution, diluted earnings per share is presented.

#### **Contingencies**

Certain conditions may exist as of the balance sheet date, which may result in losses to the Group but the impact of which will only be resolved when one or more future events occur or fail to occur.

If a Group company's assessment of a contingency indicates that it is probable that a material loss has been incurred and the amount of the liability can be estimated, then the estimated liability is accrued and charged to the consolidated statement of income. If the assessment indicates that a potentially material loss is not probable, but is reasonably possible, or is probable, but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss, is disclosed in the notes to the consolidated financial statements. Loss contingencies considered remote or related to unasserted claims are generally not disclosed unless they involve guarantees, in which case the nature of the guarantee is disclosed.

## Environmental expenditures

Estimated losses from environmental remediation obligations are generally recognized no later than completion of remedial feasibility studies. Group companies accrue for losses associated with environmental remediation obligations when such losses are probable and reasonably estimable. Such accruals are adjusted as further information becomes available or circumstances change. Costs of expected future expenditures for environmental remediation obligations are not discounted to their present value.

#### Use of derivative instruments

The Group's derivative activity is limited to certain petroleum products marketing and trading outside of its physical crude oil and petroleum products businesses and hedging of commodity price risks. Currently this activity involves the use of futures and swaps contracts together with purchase and sale contracts that qualify as derivative instruments. The Group accounts for these activities under the mark-to-market methodology in which the derivatives are revalued each accounting period. Resulting realized and unrealized gains or losses are presented in the consolidated statement of income on a net basis. Unrealized gains and losses are carried as assets or liabilities on the consolidated balance sheet.

#### Share-based payments

The Group accounts for liability classified share-based payment awards to employees at fair value on the date of grant and as of each reporting date. Expenses are recognized over the vesting period. Equity classified share-based payment awards to employees are valued at fair value on the date of grant and expensed over the vesting period.

### Comparative amounts

Certain prior period amounts have been reclassified to conform with the current period's presentation.

#### **Note 2. Summary of significant accounting policies (continued)**

## Changes in accounting policy

In April 2011, the FASB issued Accounting Standards Update ("ASU") No. 2011-02, "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring," which amends Topic 310 of the Codification. This ASU provides additional guidance in considering whether a restructuring constitutes a troubled debt restructuring and helps creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties. ASU No. 2011-02 is effective starting from the first interim or annual period beginning on or after June 15, 2011. The Group adopted the requirements of ASU No. 2011-02 starting from the third quarter of 2011. This adoption did not have a material impact on the Group's results of operations, financial position or cash flows and did not require additional disclosures.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements," which requires reporting entities to make new disclosures about recurring or nonrecurring fair-value measurements including significant transfers into and out of Level 1 and Level 2 fair-value measurements and to present separately information about purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. This ASU also clarifies existing fair-value measurement disclosure guidance about the level of disaggregation, inputs, and valuation techniques. The Group fully adopted the requirements of ASU No. 2010-06 starting from the first quarter of 2011. This adoption did not have a material impact on the Group's results of operations, financial position or cash flows and did not require additional disclosures.

#### Recent accounting pronouncements

In September 2011, the FASB issued ASU No. 2011-08, "Intangibles—Goodwill and Other (Topic 350)," which allows an entity to use a qualitative approach to test goodwill for impairment. This ASU permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount and hence whether it is necessary to perform the two-step goodwill impairment test as required by the provisions of Topic 350. ASU No. 2011-08 is effective for annual and interim goodwill impairment tests performed for the fiscal years beginning after December 15, 2011. Early adoption is permitted. The Group is evaluating the effect of the adoption of ASU No. 2011-08 and does not expect any material impact on its results of operations, financial position or cash flows.

In June 2011, the FASB issued ASU No. 2011-05, "Presentation of comprehensive income," which amends Topic 220 of the Codification. This ASU increases the prominence of other comprehensive income in financial statements. Under this ASU, an entity will have the option to present the components of net income and comprehensive income in either one or two financial statements. The ASU eliminates the option in US GAAP to present other comprehensive income in the statement of changes in equity. ASU No. 2011-05 is effective for public entities for fiscal years, and interim periods within those years, beginning after December 15, 2011 and should be applied retrospectively. The Group is evaluating the effect of the adoption of ASU No. 2011-05 and does not expect any material impact on its results of operations, financial position or cash flows.

In May 2011, the FASB issued ASU No. 2011-04, "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in US GAAP and IFRSs," which amends Topic 820 of the Codification. This ASU provides guidance for fair value measurements and disclosure requirements and clarifies the Board's intent about the application of existing fair value measurement requirements. The new standard does not extend the use of fair value but, rather, provides guidance about how fair value should be applied where it already is required or permitted under US GAAP. ASU No. 2011-04 is effective for public entities during interim and annual periods beginning after December 15, 2011 and should be applied prospectively. The Group is evaluating the effect of the adoption of ASU No. 2011-04 and does not expect any material impact on its results of operations, financial position or cash flows.

#### Note 3. Income taxes

Operations in the Russian Federation are subject to a Federal income tax rate of 2.0% and a regional income tax rate that varies from 13.5% to 18.0% at the discretion of the individual regional administration. The Group's foreign operations are subject to taxes at the tax rates applicable to the jurisdictions in which they operate.

The Group's effective income tax rate for the periods presented differs from the statutory income tax rate primarily due to domestic and foreign rate differences and the incurrence of costs that are either not tax deductible or only deductible to a certain limit.

The high effective income tax rate for the three and nine months ended September 30, 2011 was due to a significant increase in the income tax expense related to taxable currency translation gains reported by Russian subsidiaries in the third quarter of 2011.

### Note 4. Cash and cash equivalents

	As of Septemder 30, 2011	As of December 31, 2010
Cash held in Russian rubles	2,158	367
Cash held in other currencies	2,014	1,506
Cash of a banking subsidiary in other currencies	72	171
Cash held in related party banks in Russian rubles	147	320
Cash held in related party banks in other currencies	50	4
Total cash and cash equivalents	4,441	2,368

#### Note 5. Accounts receivable, net

	As of September 30, 2011	As of December 31, 2010
Trade accounts receivable (net of provisions of \$181 million and \$182 million as of September 30, 2011 and December 31, 2010, respectively)	7,461	6,748
Current VAT and excise recoverable	1,187	1,149
Other current accounts receivable (net of provisions of \$55 million and \$50 million as of September 30, 2011 and December 31, 2010, respectively)	464	322
Total accounts receivable, net	9,112	8,219

### **Note 6. Investments**

	As of September 30, 2011	As of December 31, 2010
Investments in equity method affiliates and joint ventures	4,753	4,529
Long-term loans given by non-banking subsidiaries	1,044	1,092
Other long-term investments	5	16
Total long-term investments	5,802	5,637

#### Investments in "equity method" affiliates and joint ventures

The summarized financial information below is in respect of equity method affiliates and corporate joint ventures. The companies are primarily engaged in crude oil exploration, production, marketing and distribution operations in the Russian Federation, crude oil production and marketing in Kazakhstan, and refining operations in Europe.

		months ended mber 30, 2011			
	Total	Group's share	Total	Group's share	
Revenues	8,088	1,253	5,603	895	
Income before income taxes	3,406	248	2,099	137	
Less income taxes	(1,053)	(80)	(517)	(38)	
Net income	2,353	2,353 168		99	

## **Note 6. Investments (continued)**

		For the nine months ended September 30, 2011				months ended mber 30, 2010
	Total	Total Group's share		Group's share		
Revenues	24,508	3,624	17,261	2,638		
Income before income taxes	10,312	757	6,498	478		
Less income taxes	(3,159)	(247)	(1,817)	(143)		
Net income	7,153	7,153 510		335		

	As of Septe	ember 30, 2011	11 As of December 3	
	Total	Group's share	Total	Group's share
Current assets	7,255	1,338	7,462	1,359
Property, plant and equipment	18,090	5,394	18,053	5,099
Other non-current assets	1,528	508	989	350
Total assets	26,873	7,240	26,504	6,808
Short-term debt	945	184	701	57
Other current liabilities	3,830	674	2,844	551
Long-term debt	7,506	987	7,809	1,079
Other non-current liabilities	1,563	642	1,805	592
Net assets	13,029	4,753	13,345	4,529

In April 2011, the Company and OAO ANK Bashneft signed an agreement to establish a joint venture and to develop two oil fields named after R.Trebs and A.Titov, located in the Nenets Autonomous District of Russia. According to the agreement, the Company will acquire 25.1% of the joint venture for approximately \$169 million. The mineral rights for the development of the fields will be re-issued by OAO ANK Bashneft in favor of the joint venture. The parties agreed to transport oil extracted from the fields via the Group's transportation infrastructure and to consider the exploitation of certain other nearby infrastructure owned by the Group.

In January 2011, a Group company received a notice that the Board of Directors of ERG S.p.A. ("ERG") decided to partially exercise its option to sell to the Group an 11% interest in the joint venture which operates the ISAB refining complex located in Priolo (Italy). The notice was received in accordance with the initial agreement on the establishment of the joint venture signed in 2008. The transaction was finalized on April 1, 2011, in the amount of approximately €241 million (\$342 million). As a result the Group's interest in the joint venture was increased from 49% to 60%. Based on the agreement ERG and the Company still have equal participation rights. Therefore the Group continues to use the equity method of accounting for this joint venture. ERG has a put option to sell its remaining share in the joint venture to the Group in full.

Note 7. Property, plant and equipment and asset retirement obligations

	At cost		Net	
	As of September 30, 2011	As of December 31, 2010	As of September 30, 2011	As of December 31, 2010
Exploration and Production:				
Russia	54,765	51,797	34,435	32,973
International	7,698	7,114	6,003	5,624
Total	62,463	58,911	40,438	38,597
Refining, Marketing, Distribution and Chemicals:				
Russia	11,681	11,062	7,276	7,208
International	7,003	6,883	4,436	4,511
Total	18,684	17,945	11,712	11,719
Power generation and other:				
Russia	4,720	4,589	3,919	3,970
International	419	440	315	343
Total	5,139	5,029	4,234	4,313
Total property, plant and equipment	86,286	81,885	56,384	54,629

As of September 30, 2011 and December 31, 2010, the asset retirement obligation amounted to \$1,770 million and \$1,798 million, respectively, of which \$6 and \$10 million was included in "Other current liabilities" in the consolidated balance sheets as of September 30, 2011 and December 31, 2010, respectively. During the nine-month periods ended September 30, 2011 and 2010, asset retirement obligations changed as follows:

		For the nine months ended September 30, 2010
Asset retirement obligations as of January 1	1,798	1,199
Accretion expense	116	91
New obligations	38	117
Changes in estimates of existing obligations	(66)	170
Spending on existing obligations	(4)	(4)
Property dispositions	(10)	(1)
Foreign currency translation and other adjustments	(102)	(16)
Asset retirement obligations as of September 30	1,770	1,556

The asset retirement obligations incurred during the nine-month periods ended September 30, 2011 and 2010 were Level 3 (unobservable inputs) fair value measurements.

## Note 8. Suspended wells

During the nine-month period ended September 30, 2011, total suspended exploratory well costs capitalized changed insignificantly and amounted to \$429 million and \$405 million as of September 30, 2011 and December 31, 2010, respectively. Suspended exploratory well costs capitalized for the period greater than one year amounted to \$256 million and \$192 million as of September 30, 2011 and December 31, 2010, respectively. No suspended wells were charged to expenses during the nine-month period ended September 30, 2011.

## Note 9. Goodwill and other intangible assets

The carrying value of goodwill and other intangible assets as of September 30, 2011 and December 31, 2010 was as follows:

	As of September 30, 2011	As of December 31, 2010
Amortized intangible assets		
Software	387	391
Licenses and other assets	361	409
Goodwill	646	646
Total goodwill and other intangible assets	1,394	1,446

All goodwill amounts relate to the refining, marketing and distribution segment. During the nine-month period ended September 30, 2011, there were no changes in goodwill.

Note 10. Short-term borrowings and current portion of long-term debt

	As of September	As of December
	30, 2011	31, 2010
Short-term borrowings from third parties	173	728
Short-term borrowings from related parties	28	66
Current portion of long-term debt	1,704	1,331
Total short-term borrowings and current portion of long-term debt	1,905	2,125

Short-term borrowings from third parties are unsecured and include amounts repayable in US dollars of \$138 million and \$609 million, amounts repayable in Euro of \$8 million and \$29 million and amounts repayable in other currencies of \$27 million and \$90 million as of September 30, 2011 and December 31, 2010, respectively. The weighted-average interest rate on short-term borrowings from third parties was 2.14% and 1.87% per annum as of September 30, 2011 and December 31, 2010, respectively.

Note 11. Long-term debt

	As of September 30, 2011	As of December 31, 2010
Long-term loans and borrowings from third parties	2,960	3,764
6.375% non-convertible US dollar bonds, maturing 2014	897	896
2.625% convertible US dollar bonds, maturing 2015	1,406	1,388
6.356% non-convertible US dollar bonds, maturing 2017	500	500
7.250% non-convertible US dollar bonds, maturing 2019	596	595
6.125% non-convertible US dollar bonds, maturing 2020	998	998
6.656% non-convertible US dollar bonds, maturing 2022	500	500
7.10% Russian ruble bonds, maturing 2011	251	262
13.35% Russian ruble bonds, maturing 2012	784	820
9.20% Russian ruble bonds, maturing 2012	314	328
7.40% Russian ruble bonds, maturing 2013	188	197
Capital lease obligations	124	152
Total long-term debt	9,518	10,400
Current portion of long-term debt	(1,704)	(1,331)
Total non-current portion of long-term debt	7,814	9,069

(Millions of US dollars, unless otherwise noted)

### **Note 11. Long-term debt (continued)**

#### Long-term loans and borrowings

Long-term loans and borrowings from third parties include amounts repayable in US dollars of \$1,056 million and \$1,707 million, amounts repayable in Euro of \$343 million and \$369 million, amounts repayable in Russian rubles of \$1,539 million and \$1,667 million (including loans from ConocoPhillips), and amounts repayable in other currencies of \$22 million and \$21 million as of September 30, 2011 and December 31, 2010, respectively. This debt has maturity dates from 2011 through 2038. The weighted-average interest rate on long-term loans and borrowings from third parties was 5.03% and 4.50% per annum as of September 30, 2011 and December 31, 2010, respectively. A number of long-term loan agreements contain certain financial covenants which are being met by the Group. Approximately 10% of long-term loans and borrowings from third parties is secured by export sales and property, plant and equipment.

Group companies have a number of loan agreements nominated in Russian rubles with ConocoPhillips, the Group's former related party, with an outstanding amount of \$1,534 million as of September 30, 2011. This amount includes \$1,348 million loaned by ConocoPhillips to joint venture OOO Narianmarneftegaz ("NMNG") (refer to Note 15. Consolidation of Variable Interest Entity). Borrowings under these agreements bear interest at fixed rates ranging from 6.8% to 8.0% per annum and have maturity dates up to 2038. Financing under these agreements is used to develop oil production and distribution infrastructure in the Timan-Pechora region of the Russian Federation.

#### US dollar convertible bonds

In December 2010, a Group company issued unsecured convertible bonds totaling \$1.5 billion with a coupon yield of 2.625% and maturity in June 2015. The bonds were placed at face value. The bonds are convertible into LUKOIL ADRs (each representing one ordinary share of the Company) and have a conversion price of \$73.7087 per ADR. Bondholders have the right to convert the bonds into LUKOIL ADRs during the period starting from 40 days after the issue date and ending 6 dealing days before the maturity date. The issuer has the right to redeem the bonds after December 31, 2013.

#### US dollar non-convertible bonds

In November 2010, a Group company issued two tranches of non-convertible bonds totaling \$1.0 billion with a coupon yield of 6.125% and maturity in 2020. The first tranche totaling \$800 million was placed at a price of 99.081% of the bond's face value with a resulting yield to maturity of 6.250%. The second tranche totaling \$200 million was placed at a price of 102.44% of the bond's face value with a resulting yield to maturity of 5.80%. These tranches have a half year coupon period.

In November 2009, a Group company issued two tranches of non-convertible bonds totaling \$1.5 billion. The first tranche totaling \$900 million with a coupon yield of 6.375% per annum was placed with a maturity of 5 years at a price of 99.474% of the bond's face value with a resulting yield to maturity of 6.500%. The second tranche totaling \$600 million with a coupon yield of 7.250% per annum was placed with a maturity of 10 years at a price of 99.127% of the bond's face value with a resulting yield to maturity of 7.375%. These tranches have a half year coupon period.

In June 2007, a Group company issued non-convertible bonds totaling \$1 billion. \$500 million were placed with a maturity of 10 years and a coupon yield of 6.356% per annum. Another \$500 million were placed with a maturity of 15 years and a coupon yield of 6.656% per annum. All bonds were placed at the face value and have a half year coupon period.

### **Note 11. Long-term debt (continued)**

#### Russian ruble bonds

In December 2009, the Company issued 10 million stock exchange bonds with a face value of 1,000 Russian rubles each. The bonds were placed at face value with a maturity of 1,092 days. The bonds have a 182 days' coupon period and bear interest at 9.20% per annum.

In August 2009, the Company issued 25 million stock exchange bonds with a face value of 1,000 Russian rubles each. The bonds were placed at face value with a maturity of 1,092 days. The bonds have a 182 days' coupon period and bear interest at 13.35% per annum.

In December 2006, the Company issued 14 million non-convertible bonds with a face value of 1,000 Russian rubles each. Eight million bonds were placed with a maturity of 5 years and a coupon yield of 7.10% per annum and six million bonds were placed with a maturity of 7 years and a coupon yield of 7.40% per annum. All bonds were placed at face value and have a half year coupon period.

#### Note 12. Pension benefits

The Company sponsors a post employment and post retirement benefits program that covers the majority of the Group's employees. The plan primarily consists of a defined benefit plan enabling employees to contribute a portion of their salary to the plan and at retirement to receive a lump sum amount from the Company equal to all past contributions made by the employee (up to 2% of annual salary up to October 1, 2010 and up to 4% of annual salary in further periods). This plan is administered by a non-state pension fund, LUKOIL-GARANT, and provides pension benefits primarily based on years of service and final remuneration levels. The Company also provides several long-term employee benefits such as death-in-service benefit and lump-sum payments upon retirement of a defined benefit nature and other defined benefits to certain old age and disabled pensioners who have not vested any pensions under the pension plan.

Components of net periodic benefit cost were as follows:

	For the three months ended September 30, 2011	For the three months ended September 30, 2010	For the nine months ended September 30, 2011	For the nine months ended September 30, 2010
Service cost	3	4	11	12
Interest cost	6	6	18	19
Less expected return on plan assets	(2)	(3)	(8)	(8)
Amortization of prior service cost	4	3	11	10
Total net periodic benefit cost	11	10	32	33

#### Note 13. Stockholders' equity

#### Common stock

	As of September 30, 2011 (thousands of shares)	As of December 31, 2010 (thousands of shares)
Authorized and issued common stock, par value of 0.025 Russian rubles each	850,563	850,563
Treasury stock	(75,127)	(69,208)
Outstanding common stock	775,436	781,355

### Note 13. Stockholders' equity (continued)

#### Earnings per share

The calculation of diluted earnings per share for the reporting periods was as follows:

	For the three months ended September 30, 2011	For the three months ended September 30, 2010	For the nine months ended September 30, 2011	For the nine months ended September 30, 2010
Net income	2,244	2,818	9,012	6,820
Add back interest and accretion on 2.625% convertible US dollar bonds, maturing 2015 (net of tax at effective rate)	16	-	47	
Total diluted net income	2,260	2,818	9,059	6,820
Weighted average number of outstanding common shares (thousands of shares)	778,256	814,427	780,268	836,177
Add back treasury shares held in respect of convertible debt (thousands of shares)	20,393	-	20,365	
Weighted average number of outstanding common shares, after dilution (thousands of shares)	798,649	814,427	800,633	836,177
Earnings per share of common stock attributable to OAO LUKOIL (US dollars):				
Basic	2.88	3.46	11.55	8.16
Diluted	2.83	3.46	11.31	8.16

#### Dividends

At the annual stockholders' meeting on June 23, 2011, dividends were declared for 2010 in the amount of 59.00 Russian rubles per common share, which at the date of the meeting was equivalent to \$2.11. Dividends payable of \$10 million and \$13 million are included in "Other current liabilities" in the consolidated balance sheets as of September 30, 2011 and December 31, 2010, respectively.

At the annual stockholders' meeting on June 24, 2010, dividends were declared for 2009 in the amount of 52.00 Russian rubles per common share, which at the date of the meeting was equivalent to \$1.68.

#### Note 14. Financial and derivative instruments

#### Fair value

The fair values of cash and cash equivalents, current accounts receivable, long-term receivables and liquid securities are approximately equal to their value as disclosed in the consolidated financial statements. The fair value of long-term receivables was determined by discounting with estimated market interest rates for similar financing arrangements.

The fair value of long-term debt differs from the amount disclosed in the consolidated financial statements. The estimated fair value of long-term debt as of September 30, 2011 and December 31, 2010 was \$9,374 million and \$10,225 million, respectively, as a result of discounting using estimated market interest rates for similar financing arrangements. These amounts include all future cash outflows associated with the long-term debt repayments, including the current portion and interest. Market interest rates mean the rates of raising long-term debt by companies with a similar credit rating for similar tenors, repayment schedules and similar other main terms. During the nine months ended September 30, 2011, the Group did not have significant transactions or events that would result in nonfinancial assets and liabilities measured at fair value on a nonrecurring basis.

#### **Note 14. Financial and derivative instruments (continued)**

#### Derivative instruments

The Group uses financial and commodity-based derivative contracts to manage exposures to fluctuations in foreign currency exchange rates, commodity prices, or to exploit market opportunities. Since the Group is not currently using hedge accounting, defined by ASC No. 815, "Derivative and hedging," all gains and losses, realized or unrealized, from derivative contracts have been recognized in the consolidated income statement.

ASC No. 815 requires purchase and sales contracts for commodities that are readily convertible to cash (e.g., crude oil, natural gas and gasoline) to be recorded on the balance sheet as derivatives unless the contracts are for quantities the Group expects to use or sell over a reasonable period in the normal course of business (i.e., contracts eligible for the normal purchases and normal sales exception). The Group does apply the normal purchases and normal sales exception to certain long-term contracts to sell oil products. This normal purchases and normal sales exception is applied to eligible crude oil and refined product commodity purchase and sales contracts; however, the Group may elect not to apply this exception (e.g., when another derivative instrument will be used to mitigate the risk of the purchase or sale contract but hedge accounting will not be applied, in which case both the purchase or sales contract and the derivative contract mitigating the resulting risk will be recorded on the balance sheet at fair value).

The fair value hierarchy for the Group's derivative assets and liabilities accounted for at fair value on a recurring basis was:

	As of September 30, 2011			As	As of December 31, 2010			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets								
Commodity derivatives	-	1,767	-	1,767	-	226	-	226
Total assets	-	1,767	-	1,767	-	226	-	226
Liabilities								
Commodity derivatives	-	(1,582)	-	(1,582)	-	(264)	-	(264)
Total liabilities	-	(1,582)	-	(1,582)	-	(264)	-	(264)
Net assets (liabilities)	-	185	-	185	-	(38)	-	(38)

The derivative values above are based on an analysis of each contract as the fundamental unit of account as required by ASC No. 820, "Fair Value Measurements and Disclosures;" therefore, derivative assets and liabilities with the same counterparty are not reflected net where the legal right of offset exists. Gains or losses from contracts in one level may be offset by gains or losses on contracts in another level or by changes in values of physical contracts or positions that are not reflected in the table above.

### Commodity derivative contracts

The Group operates in the worldwide crude oil, refined product, natural gas and natural gas liquids markets and is exposed to fluctuations in the prices for these commodities. These fluctuations can affect the Group's revenues as well as the cost of operating, investing and financing activities. Generally, the Group's policy is to remain exposed to the market prices of commodities. However, the Group uses futures, forwards, swaps and options in various markets to balance physical systems, meet customer needs, manage price exposures on specific transactions, and do a limited, immaterial amount of trading not directly related to the Group's physical business. These activities may move the Group's profile away from market average prices.

#### **Note 14. Financial and derivative instruments (continued)**

The fair value of commodity derivative assets and liabilities as of September 30, 2011 was:

	As of September 30, 2011
Assets	
Accounts receivable	1,767
Liabilities	
Accounts payable	1,582

Hedge accounting has not been used for items in the table.

As required under ASC No. 815 the amounts shown in the preceding table are presented gross (i.e., without netting assets and liabilities with the same counterparty where the right of offset and intent to net exist). Derivative assets and liabilities resulting from eligible commodity contracts have been netted in the consolidated balance sheet and are recorded as accounts receivable in the amount of \$212 million and accounts payable in the amount of \$27 million.

Financial results from commodity derivatives were included in the consolidated income statements in "Cost of purchased crude oil, gas and products" and for the three and nine months ended September 30, 2011 were in the total amount of net gain of \$220 million (of which realized gain was \$145 million and unrealized gain was \$75 million) and net loss of \$422 million (of which realized loss was \$653 million and unrealized gain was \$231 million), respectively.

As of September 30, 2011, the net position of outstanding commodity derivative contracts, primarily to manage price exposure on underlying operations, was not significant.

#### Currency exchange rate derivative contracts

The Group has foreign currency exchange rate risk resulting from its international operations. The Group does not comprehensively hedge the exposure to currency rate changes, although the Group selectively hedges certain foreign currency exchange rate exposures, such as firm commitments for capital projects or local currency tax payments and dividends.

The fair value of foreign currency derivatives assets and liabilities open at September 30, 2011 was not significant.

The impact from foreign currency derivatives during the three and nine months ended September 30, 2011 on the consolidated income statement was not significant. The net position of outstanding foreign currency swap contracts as of September 30, 2011 also was not significant.

#### Credit risk

The Group's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash equivalents, over-the-counter derivative contracts and trade receivables. Cash equivalents are placed in high-quality commercial paper, money market funds and time deposits with major international banks and financial institutions.

The credit risk from the Group's over-the-counter derivative contracts, such as forwards and swaps, derives from the counterparty to the transaction, typically a major bank or financial institution. Individual counterparty exposure is managed within predetermined credit limits and includes the use of cash-call margins when appropriate, thereby reducing the risk of significant non-performance. The Group also uses futures contracts, but futures have a negligible credit risk because they are traded on the New York Mercantile Exchange or the ICE Futures.

#### **Note 14. Financial and derivative instruments (continued)**

Certain of the Group's derivative instruments contain provisions that require the Group to post collateral if the derivative exposure exceeds a threshold amount. The Group has contracts with fixed threshold amounts and other contracts with variable threshold amounts that are contingent on the Group's credit rating. The variable threshold amounts typically decline for lower credit ratings, while both the variable and fixed threshold amounts typically revert to zero if the Group falls below investment grade. Cash is the primary collateral in all contracts; however, many contracts also permit the Group to post letters of credit as collateral.

There were no derivative instruments with such credit-risk-related contingent features that were in a liability position on September 30, 2011. The Group posted \$17 million in collateral in the normal course of business for the over-the-counter derivatives. If the Group's credit rating were lowered one level from its "BBB-" rating (per Standard and Poors) on September 30, 2011, and it would be below investment grade, the Group would be required to post additional collateral of \$5 million to the Group's counterparties for the over-the-counter derivatives, either with cash or letters of credit. The maximum additional collateral based on the lowest downgrade would be \$14 million in total.

## Note 15. Consolidation of Variable Interest Entity

The Group and ConocoPhillips have a joint venture NMNG which develops oil reserves in the Timan-Pechora region of the Russian Federation. The Group and ConocoPhillips have equal voting rights over the joint venture's activity and effective ownership interests of 70% and 30%, respectively.

The Group originally determined that NMNG is a variable interest entity ("VIE") as the Group's voting rights are not proportionate to its ownership rights and all of NMNG's activities are conducted on behalf of the Group and ConocoPhillips, its former related party. Based on the requirements of ASC No. 810, "Consolidation," the Group performs a regular qualitative analysis as to whether it is the primary beneficiary of this VIE. As a result the Group is still considered to be the primary beneficiary of NMNG and consolidated it.

NMNG's total assets were approximately \$5.1 and \$5.5 billion as of September 30, 2011 and December 31, 2010, respectively.

#### Note 16. Commitments and contingencies

## Capital expenditure, exploration and investment programs

The Group owns and operates a number of assets under which it has commitments for capital expenditure in relation to its exploration and investment programs. They mainly relate to existing license agreements in the Russian Federation, production sharing agreements and long-term service contracts. The Group also has a commitment to execute the investment program in its power generation companies.

During the three-month period ended September 30, 2011, there were no significant changes in the commitments from those disclosed in the Group's consolidated financial statements for the period ended June 30, 2011.

#### **Note 16. Commitments and contingencies (continued)**

## Operating lease obligations

Group companies have commitments of \$469 million primarily for the lease of vessels and petroleum distribution outlets. Operating lease expenses were \$44 million, \$43 million, \$126 million and \$113 million for the three months ended September 30, 2011 and 2010 and for the nine months ended September 30, 2011 and 2010, respectively. Commitments for minimum rentals under these leases as of September 30, 2011 are as follows:

	As of September 30, 2011
For the three-months ending December 31, 2011	48
2012 fiscal year	126
2013 fiscal year	86
2014 fiscal year	66
2015 fiscal year	40
beyond	103

#### Insurance

The insurance industry in the Russian Federation and certain other areas where the Group has operations is in the course of development. Management believes that the Group has adequate property damage coverage for its main production assets. In respect of third party liability for property and environmental damage arising from accidents on Group property or relating to Group operations, the Group has insurance coverage that is generally higher than insurance limits set by the local legal requirements. Management believes that the Group has adequate insurance coverage of the risks, which could have a material effect on the Group's operations and financial position.

#### Environmental liabilities

Group companies and their predecessor entities have operated in the Russian Federation and other countries for many years and, within certain parts of the operations, environmental related problems have developed. Environmental regulations are currently under consideration in the Russian Federation and other areas where the Group has operations. Group companies routinely assess and evaluate their obligations in response to new and changing legislation.

As liabilities in respect of the Group's environmental obligations are able to be determined, they are charged against income. The likelihood and amount of liabilities relating to environmental obligations under proposed or any future legislation cannot be reasonably estimated at present and could become material. Under existing legislation, however, management believes that there are no significant unrecorded liabilities or contingencies, which could have a materially adverse effect on the operating results or financial position of the Group.

### Social assets

Certain Group companies contribute to Government sponsored programs, the maintenance of local infrastructure and the welfare of their employees within the Russian Federation and elsewhere. Such contributions include assistance with the construction, development and maintenance of housing, hospitals and transport services, recreation and other social needs. The funding of such assistance is periodically determined by management and is appropriately capitalized or expensed as incurred.

#### **Note 16. Commitments and contingencies (continued)**

#### Taxation environment

The taxation systems in the Russian Federation and other emerging markets where Group companies operate are relatively new and are characterized by numerous taxes and frequently changing legislation, which is often unclear, contradictory, and subject to interpretation. Often, differing interpretations exist among different tax authorities within the same jurisdictions and among taxing authorities in different jurisdictions. Taxes are subject to review and investigation by a number of authorities, which are enabled by law to impose severe fines, penalties and interest charges. In the Russian Federation a tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation. Such factors may create taxation risks in the Russian Federation and other emerging markets where Group companies operate substantially more significant than those in other countries where taxation regimes have been subject to development and clarification over long periods.

The tax authorities in each region may have a different interpretation of similar taxation issues which may result in taxation issues successfully defended by the Group in one region being unsuccessful in another region. There is some direction provided from the central authority based in Moscow on particular taxation issues.

The Group has implemented tax planning and management strategies based on existing legislation at the time of implementation. The Group is subject to tax authority audits on an ongoing basis, as is normal in the Russian environment and other republics of the former Soviet Union, and, at times, the authorities have attempted to impose additional significant taxes on the Group. Management believes that it has adequately met and provided for tax liabilities based on its interpretation of existing tax legislation. However, the relevant tax authorities may have differing interpretations and the effects on the financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

#### Litigation and claims

On November 27, 2001, Archangel Diamond Corporation ("ADC"), a Canadian diamond development company, filed a lawsuit in the Denver District Court, Colorado against OAO Arkhangelskgeoldobycha ("AGD"), a Group company, and the Company (together the "Defendants"). ADC alleged that the Defendants interfered with the transfer of a diamond exploration license to Almazny Bereg, a joint venture between ADC and AGD. ADC claimed compensatory damages of \$1.2 billion and punitive damages of \$3.6 billion. On October 15, 2002, the District Court dismissed the lawsuit for lack of personal jurisdiction. This ruling was upheld by the Colorado Court of Appeals on March 25, 2004. On November 21, 2005, the Colorado Supreme Court affirmed the lower courts' ruling that no specific jurisdiction exists over the Defendants. By virtue of this finding, AGD (the holder of the diamond exploration license) was dismissed from the lawsuit. The Colorado Supreme Court found, however, that the trial court made a procedural error by failing to hold an evidentiary hearing before making its ruling concerning general jurisdiction regarding the Company and remanded the case to the Colorado Court of Appeals to consider whether the lawsuit should have been dismissed on alternative grounds (i.e., forum non conveniens). The Colorado Court of Appeals declined to dismiss the case based on forum non conveniens and the case was remanded to the District Court. In June 2009, three creditors of ADC filed an Involuntary Bankruptcy Petition putting ADC into bankruptcy. In November 2009, after adding a claim, ADC removed the case from the District Court to the US Bankruptcy Court. On October 28, 2010, the Bankruptcy Court granted the Company's Motion for Remand and Abstention and remanded the case to the Denver District Court. On October 20, 2011, the Denver District Court dismissed all claims in the lawsuit against the Company. ADC has indicated that they plan to appeal. Management does not believe that the ultimate resolution of this matter will have a material adverse effect on the Group's financial condition.

#### **Note 16. Commitments and contingencies (continued)**

As of the date the financial statements were available to be issued 60 claims in relation to a violation of the anti-monopoly regulation were initiated against several Group companies in Russia and abroad. The Group companies were accused of violations primarily involving abuse of their dominant market position and execution of coordinated actions in oil products retail markets.

In 2008 and 2009, the Federal Anti-monopoly Service of the Russian Federation ("FAS of Russia") considered two cases which resulted in decisions being issued against a number of major Russian oil companies, including the Company and the Group's refinery plants, alleging abuse of their dominant position in the oil products wholesale market of the Russian Federation. The total amount of fines defined against the Group companies for these violations was \$111 million, which was paid by the end of third quarter of 2011.

On February 9, 2011, FAS of Russia filed a new case against the three largest Russian oil companies, including the Company, accusing them of abuse of their dominant position in the oil products market. The decision accusing the Company in establishing monopolistically high prices on diesel fuel during the period October 2010 – December 2010 was issued on August 9, 2011. The Group determined the total amount of administrative penalties probable to be paid as a result of this case and accrued a provision of \$27 million as of September 30, 2011.

The Group is involved in cost recovery disputes with the Republic of Kazakhstan. The Group's share of the claim is approximately \$295 million. Management is of the view that substantially all of the amounts subject to dispute are in fact recoverable under the Final Production Sharing Agreement. Management believes that the ultimate resolution of the claim will not have a material adverse impact on the Group's operating results or financial condition.

The Group is involved in various other claims and legal proceedings arising in the normal course of business. While these claims may seek substantial damages against the Group and are subject to uncertainty inherent in any litigation, management does not believe that the ultimate resolution of such matters will have a material adverse impact on the Group's operating results or financial condition.

## Note 17. Related party transactions

In the rapidly developing business environment in the Russian Federation, companies and individuals have frequently used nominees and other forms of intermediary companies in transactions. The senior management of the Company believes that the Group has appropriate procedures in place to identify and properly disclose transactions with related parties in this environment and has disclosed all of the relationships identified which it deemed to be significant. Related party sales and purchases of oil and oil products were primarily to and from affiliated companies and the Company's shareholder ConocoPhillips. Related party processing services were provided by affiliated refineries. As a result of the purchase of the Company's shares by a Group company from ConocoPhillips in September 2010, ConocoPhillips ceased to be a related party of the Group by the end of the third quarter of 2010.

Below are related party transactions not disclosed elsewhere in the financial statements. Refer also to Notes 4, 6, 10, 12 and 18 for other transactions with related parties.

Sales of oil and oil products to related parties were \$328 million, \$1,527 million, \$1,014 million and \$2,106 million during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively.

Other sales to related parties were \$13 million, \$57 million, \$40 million and \$93 million during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively.

#### **Note 17. Related party transactions (continued)**

Purchases of oil and oil products from related parties were \$61 million, \$173 million, \$266 million and \$461 million during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively.

Purchases of processing services from related parties were \$214 million, \$181 million, \$648 million and \$529 million during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively.

Other purchases from related parties were \$16 million, \$13 million, \$44 million and \$36 million during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively.

Amounts receivable from related parties, including loans and advances, were \$404 million and \$419 million as of September 30, 2011 and December 31, 2010, respectively. Amounts payable to related parties were \$101 million and \$114 million as of September 30, 2011 and December 31, 2010, respectively.

#### Note 18. Compensation plan

Since December 2009, the Company has a compensation plan to certain members of management for the period from 2010 to 2012, which is based on assigned shares and provides compensation consisting of two parts. The first part represents annual bonuses that are based on the number of assigned shares and the amount of dividend per share. The payment of these bonuses is contingent on the Group meeting certain financial KPIs in each financial year. The second part is based upon the Company's common stock appreciation from 2010 to 2012, with rights vesting after the date of the compensation plan's termination. The number of assigned shares is approximately 17.3 million shares.

For the first part of the share plan the Group recognizes a liability based on expected dividends and the number of assigned shares.

The second part of the share plan is classified as equity settled. The grant date fair value of the plan was estimated at \$295 million. The fair value was estimated using the Black-Scholes-Merton option-pricing model, assuming a risk-free interest rate of 8.0% per annum, an expected dividend yield 3.09% per annum, an expected term of three years and a volatility factor of 34.86%. The expected volatility factor was estimated based on the historical volatility of the Company's shares for the previous five year period up to January 2010.

As of September 30, 2011, there was \$123 million of total unrecognized compensation cost related to unvested benefits. This cost is expected to be recognized periodically by the Group up to December 2012.

Related to these plans the Group recorded \$34 million, \$32 million, \$105 million and \$97 million of compensation expenses during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, respectively, of which 25 million during the three months ended September 30, 2011 and 2010 and \$74 million during the nine months ended September 30, 2011 and 2010 are recognized as an increase in additional paid-in capital, respectively. As of September 30, 2011 and December 31, 2010, \$21 million and \$33 million related to these plans are included in "Other current liabilities" of the consolidated balance sheets, respectively. The total recognized tax benefit related to these accruals during the three months ended September 30, 2011 and 2010 and during the nine months ended September 30, 2011 and 2010, is \$7 million, \$6 million, \$21 million and \$19 million, respectively.

### **Note 19. Segment information**

Presented below is information about the Group's operating and geographical segments for the three and nine months ended September 30, 2011 and 2010, in accordance with ASC No. 280, "Segment reporting."

The Group has the following operating segments – exploration and production; refining, marketing and distribution; chemicals; power generation and other business. These segments have been determined based on the nature of their operations. Management on a regular basis assesses the performance of these operating segments. The exploration and production segment explores for, develops and produces primarily crude oil. The refining, marketing and distribution segment processes crude oil into refined products and purchases, sells and transports crude oil and refined products. The chemicals segment refines and sells chemical products. The power generation segment produces steam and electricity, distributes them and provides related services. The activities of the other business operating segment include businesses beyond the Group's traditional operations.

Geographical segments are based on the area of operations and include two segments: Russia and International. Geographical segments presentation has been changed starting from the three months period ended March 31, 2011, due to the reassessment of the Company's management system.

### **Operating segments**

### For the three months ended September 30, 2011

	Exploration	Refining, marketing and		Power			
	and production	distribution	Chemicals	generation	Other	Elimination	Consolidated
Sales							
Third parties	940	32,862	502	230	29	-	34,563
Inter-segment	10,231	518	117	357	695	(11,918)	
Total sales	11,171	33,380	619	587	724	(11,918)	34,563
Operating expenses	1,108	1,115	130	438	594	(1,105)	2,280
Depreciation, depletion and amortization	732	310	17	46	32	-	1,137
Interest expense	192	158	6	11	126	(311)	182
Income tax expense	429	661	14	2	-	12	1,118
Net income (net loss)	2,251	448	(63)	(17)	(237)	(138)	2,244
Total assets	59,023	60,297	1,474	4,121	20,120	(53,742)	91,293
Capital expenditures	1,565	354	21	39	55	-	2,034

#### For the three months ended September 30, 2010

		Refining,					
	Exploration	marketing and		Power			
	and production	distribution	Chemicals	generation	Other	Elimination	Consolidated
Sales							
Third parties	837	25,067	288	295	30	-	26,517
Inter-segment	8,228	269	49	327	436	(9,309)	-
Total sales	9,065	25,336	337	622	466	(9,309)	26,517
Operating expenses	995	664	87	480	389	(484)	2,131
Depreciation, depletion and amortization	710	259	9	46	30	-	1,054
Interest expense	190	172	10	10	86	(306)	162
Income tax expense	309	246	15	(5)	-	(1)	564
Net income (net loss)	1,894	555	23	(73)	269	150	2,818
Total assets	55,079	55,231	1,267	4,245	13,864	(47,847)	81,839
Capital expenditures	1,080	311	16	98	24	-	1,529

## For the nine months ended September 30, 2011

	Exploration and production	Refining, marketing and distribution	Chemicals	Power generation	Other	Elimination	Consolidated
Sales							
Third parties	2,725	93,610	1,540	1,146	80	-	99,101
Inter-segment	30,589	1,411	423	1,155	1,820	(35,398)	
Total sales	33,314	95,021	1,963	2,301	1,900	(35,398)	99,101
Operating expenses Depreciation, depletion	3,220	3,103	319	1,590	1,505	(2,879)	6,858
and amortization	2,104	919	47	171	99	5	3,345
Interest expense	560	528	14	35	374	(979)	532
Income tax expense	1,478	1,004	39	(2)	7	45	2,571
Net income (net loss)	6,140	3,098	20	(100)	(158)	12	9,012
Total assets	59,023	60,297	1,474	4,121	20,120	(53,742)	91,293
Capital expenditures	4,489	852	49	117	141	-	5,648

## For the nine months ended September 30, 2010

		Refining,					
	Exploration	marketing and		Power			
	and production	distribution	Chemicals	generation	Other	Elimination	Consolidated
Sales							
Third parties	2,231	72,023	895	1,025	98	-	76,272
Inter-segment	24,154	830	173	936	1,313	(27,406)	
Total sales	26,385	72,853	1,068	1,961	1,411	(27,406)	76,272
Operating expenses	2,893	2,284	297	1,389	1,095	(1,793)	6,165
Depreciation, depletion							
and amortization	2,076	777	28	139	94	-	3,114
Interest expense	628	670	21	25	304	(1,113)	535
Income tax expense	906	726	27	(11)	2	10	1,660
Net income (net loss)	4,533	2,471	75	(113)	(147)	1	6,820
Total assets	55,079	55,231	1,267	4,245	13,864	(47,847)	81,839
Capital expenditures	3,458	843	59	298	61	-	4,719

# **Geographical segments**

	For the three months ended September 30, 2011	For the three months ended September 30, 2010	For the nine months ended September 30, 2011	For the nine months ended September 30, 2010
Sales of crude oil within Russia	366	225	1,209	706
Export of crude oil and sales of oil of foreign subsidiaries	8,710	6,663	23,712	19,351
Sales of refined products within Russia	4,357	2,971	11,224	7,944
Export of refined products and sales of refined products of foreign subsidiaries	19,215	14,985	56,915	43,399
Sales of chemicals within Russia	241	170	744	520
Export of chemicals and sales of chemicals of foreign subsidiaries	277	128	849	398
Other sales within Russia	680	661	2,427	2,112
Other export sales and other sales of foreign subsidiaries	717	714	2,021	1,842
<b>Total sales</b>	34,563	26,517	99,101	76,272

## For the three months ended September 30, 2011

Russia	International	Elimination	Consolidated
6,730	27,833	-	34,563
9,773	48	(9,821)	-
16,503	27,881	(9,821)	34,563
1,715	552	13	2,280
939	198	-	1,137
96	117	(31)	182
982	123	13	1,118
2,353	18	(127)	2,244
71,500	34,030	(14,237)	91,293
1,535	499	-	2,034
	6,730 9,773 16,503 1,715 939 96 982 2,353 71,500	6,730 27,833 9,773 48 16,503 27,881 1,715 552 939 198 96 117 982 123 2,353 18 71,500 34,030	6,730       27,833       -         9,773       48       (9,821)         16,503       27,881       (9,821)         1,715       552       13         939       198       -         96       117       (31)         982       123       13         2,353       18       (127)         71,500       34,030       (14,237)

## For the three months ended September 30, 2010

	Russia	International	Elimination	Consolidated
Sales				
Third parties	4,605	21,912	-	26,517
Inter-segment	8,416	3	(8,419)	
Total sales	13,021	21,915	(8,419)	26,517
Operating expenses Depletion, depreciation and	1,640	502	(11)	2,131
amortization	853	201	-	1,054
Interest expense	92	88	(18)	162
Income tax expense	517	47	-	564
Net income	2,209	597	12	2,818
Total assets	62,225	29,326	(9,712)	81,839
Capital expenditures	1,216	313	-	1,529

## For the nine months ended September $30,\,2011$

	Russia	International	Elimination	Consolidated
Sales				
Third parties	18,549	80,552	-	99,101
Inter-segment	29,987	75	(30,062)	
Total sales	48,536	80,627	(30,062)	99,101
Operating expenses	5,311	1,569	(22)	6,858
Depletion, depreciation and amortization	2,760	585	-	3,345
Interest expense	266	352	(86)	532
Income tax expense	2,141	405	25	2,571
Net income	8,417	562	33	9,012
Total assets	71,500	34,030	(14,237)	91,293
Capital expenditures	4,493	1,155	-	5,648

30

#### For the nine months ended September 30, 2010

	Russia	International	Elimination	Consolidated
Sales				
Third parties	12,890	63,382	-	76,272
Inter-segment	25,243	16	(25,259)	-
Total sales	38,133	63,398	(25,259)	76,272
Operating expenses Depletion, depreciation and	4,709	1,486	(30)	6,165
amortization	2,526	588	-	3,114
Interest expense	316	327	(108)	535
Income tax expense	1,473	178	9	1,660
Net income	5,994	839	(13)	6,820
Total assets	62,225	29,326	(9,712)	81,839
Capital expenditures	3,638	1,081	-	4,719

The Group's international sales to third parties include sales in Switzerland of \$16,946 million, \$12,976 million, \$48,975 million and \$38,710 million for the three months ended September 30, 2011 and 2010 and for the nine months ended September 30, 2011 and 2010, respectively. The Group's international sales to third parties include sales in the USA of \$2,424 million, \$1,963 million, \$7,104 million and \$6,043 million for the three months ended September 30, 2011 and 2010 and for the nine months ended September 30, 2011 and 2010, respectively. These amounts are attributed to individual countries based on the jurisdiction of subsidiaries making the sale.

## Note 20. Subsequent events

In accordance with the requirements of ASC No. 855, "Subsequent events," the Group evaluated subsequent events through the date the financial statements were available to be issued. Therefore subsequent events were evaluated by the Group up to November 24, 2011.