

# **OAO LUKOIL**

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(prepared in accordance with US GAAP)

As of and for the three and nine month periods ended September 30, 2007

(unaudited)

These interim consolidated financial statements were prepared by OAO LUKOIL in accordance with US GAAP and have not been audited by our independent auditor. If these financial statements are audited in the future, the audit could reveal differences in our consolidated financial results and we can not assure that any such differences would not be material.

## **Independent Accountants' Review Report**

#### The Board of Directors of OAO LUKOIL:

We have reviewed the accompanying consolidated balance sheet of OAO LUKOIL and its subsidiaries as of September 30, 2007, the related consolidated statements of income for the three-month and nine-month periods ended September 30, 2007 and 2006 and the related consolidated statements of stockholders' equity and comprehensive income and cash flows for the nine-month periods ended September 30, 2007 and 2006 in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of OAO LUKOIL.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

ZAO KPMG

ZAO KPMG Moscow, Russian Federation December 7, 2007

(Millions of US dollars, unless otherwise noted)	N	As of September 30, 2007	As of December
Assets	Note	(unaudited)	31, 2006
Assets Current assets			
Cash and cash equivalents	4	835	752
Short-term investments	7	46	44
Accounts and notes receivable, net	6	6,532	5,158
Inventories	0	4,370	3,444
Prepaid taxes and other expenses		3,607	3,693
Other current assets		515	406
Assets held for sale	10	75	75
Total current assets	10	15,980	13,572
Investments	7	1,209	1,442
Property, plant and equipment	8	35,727	31,316
Deferred income tax assets	0	476	362
Goodwill and other intangible assets	9	939	791
Other non-current assets		1,033	754
Total assets		55,364	48,237
		,	,
Liabilities and Stockholders' equity			
Current liabilities			
Accounts payable		3,728	2,759
Short-term borrowings and current portion of long-term debt	11	1,257	1,377
Taxes payable		1,901	1,663
Other current liabilities		1,266	1,132
Total current liabilities		8,152	6,931
Long-term debt	12, 15	5,502	4,807
Deferred income tax liabilities		1,953	2,116
Asset retirement obligations	8	749	608
Other long-term liabilities		362	352
Minority interest in subsidiary companies		638	523
Total liabilities		17,356	15,337
Stockholders' equity	14		
Common stock		15	15
Treasury stock, at cost		(1,595)	(1,098)
Additional paid-in capital		4,470	3,943
Retained earnings		35,136	30,061
Accumulated other comprehensive loss		(18)	(21)
Total stockholders' equity		38,008	32,900
Total liabilities and stockholders' equity		55,364	48,237

First Executive Vice-President of OAO LUKOIL

Maganov R.U.

Chief accountant of OAO LUKOIL Khoba L.N.

# OAO LUKOIL Consolidated Statements of Income (Millions of US dollars, unless otherwise noted)

	Note	For the three months ended September 30, 2007 (unaudited)	For the three months ended September 30, 2006 (unaudited)	For the nine months ended September 30, 2007 (unaudited)	For the nine months ended September 30, 2006 (unaudited)
Revenues	Note	(unauditeu)	(unaudited)	(unauditeu)	(unauditeu)
Sales (including excise and export tariffs)	22	21,315	18,249	57,096	51,459
Equity share in income of affiliates	7	100	134	251	344
Total revenues		21,415	18,383	57,347	51,803
Costs and other deductions					
Operating expenses		(1,555)	(1,105)	(4,469)	(3,338)
Cost of purchased crude oil, gas and products		(7,384)	(5,709)	(19,504)	(17,514)
Transportation expenses		(1,116)	(974)	(3,251)	(2,613)
Selling, general and administrative expenses		(796)	(642)	(2,259)	(2,140)
Depreciation, depletion and amortization		(570)	(468)	(1,675)	(1,325)
Taxes other than income taxes		(2,486)	(2,342)	(6,529)	(6,175)
Excise and export tariffs		(3,954)	(3,713)	(10,623)	(9,667)
Exploration expenses		(51)	(55)	(176)	(118)
Gain (loss) on disposals and impairments of assets		1	(28)	(33)	(50)
Income from operating activities		3,504	3,347	8,828	8,863
Interest expense		(86)	(78)	(240)	(219)
Interest and dividend income		29	34	82	86
Currency translation gain (loss)		51	(2)	122	146
Other non-operating expense		(56)	(48)	(137)	(87)
Minority interest		(48)	(51)	(118)	(69)
Income before income taxes		3,394	3,202	8,537	8,720
Current income taxes		(906)	(586)	(2,364)	(2,170)
Deferred income taxes		(6)	(184)	125	(108)
Total income tax expense	3	(912)	(770)	(2,239)	(2,278)
Net income		2,482	2,432	6,298	6,442
Per share of common stock (US dollars):					
Basic	14	3.01	2.95	7.60	7.79
Diluted	14	3.00	2.90	7.59	7.77

# OAO LUKOIL Consolidated Statements of Stockholders' Equity and Comprehensive Income (unaudited) (Millions of US dollars, unless otherwise noted)

					Accumulated	
	Common stock	Treasury stock	Additional paid-in capital	Retained earnings	other comprehensive loss	Stockholders'
Nine months ended September 30, 2007						
Balance as of December 31, 2006	15	(1,098)	3,943	30,061	(21)	32,900
Net income	-	-	-	6,298		6,298
Prior service cost	-	-	-	-	5	5
Actuarial gain	-	-	-	-	(2)	(2)
Comprehensive income						6,301
Dividends on common stock	-	-	-	(1,223)	-	(1,223)
Effect of stock compensation plan	-	-	76	-	-	76
Stock purchased	-	(712)	-	-	-	(712)
Stock disposed		215	451	-		666
Balance as of September 30, 2007	15	(1,595)	4,470	35,136	(18)	38,008
Nine months ended September 30, 2006						
Balance as of December 31, 2005	15	(527)	3,730	23,586	-	26,804
Net income	-	-	-	6,442	-	6,442
Dividends on common stock	-	-	-	(1,010)	-	(1,010)
Stock purchased	-	(782)	-	-	-	(782)
Stock disposed	-	181	184	-	-	365
Balance as of September 30, 2006	15	(1,128)	3,914	29,018	-	31,819

	Share activity (thou	sands of shares)
	Common stock	Treasury stock
Nine months ended September 30, 2007		
Balance as of December 31, 2006	850,563	(23,632)
Stock purchased	-	(8,756)
Stock disposed	-	8,841
Balance as of September 30, 2007	850,563	(23,547)
Nine months ended September 30, 2006		
Balance as of December 31, 2005	850,563	(21,667)
Stock purchased	-	(9,017)
Stock disposed	-	4,991
Balance as of September 30, 2006	850,563	(25,693)

(Minions of US donars)	Note	For the nine months ended September 30, 2007 (unaudited)	For the nine months ended September 30, 2006 (unaudited)
Cash flows from operating activities	Note	(unauditeu)	(unaudited)
Net income		6,298	6,442
Adjustments for non-cash items:		-,	-,
Depreciation, depletion and amortization		1,675	1,325
Equity share in income of affiliates		1	(116)
Dry hole write-offs		74	34
Loss on disposals and impairments of assets		33	50
Deferred income taxes		(125)	108
Non-cash currency translation loss		165	39
Non-cash investing activities		(16)	(68)
All other items – net		299	228
Changes in operating assets and liabilities:			
Accounts and notes receivable		(1,366)	(141)
Inventories		(911)	(1,023)
Accounts payable		771	280
Taxes payable		246	(329)
Other current assets and liabilities		107	(665)
Net cash provided by operating activities		7,251	6,164
Cash flows from investing activities		<u> </u>	, in the second second
Acquisition of licenses		(249)	_
Capital expenditures		(6,440)	(4,356)
Proceeds from sale of property, plant and equipment		53	278
Purchases of investments		(120)	(215)
Proceeds from sale of investments		82	170
Sale of subsidiaries, net of cash disposed		1,137	41
Acquisitions of subsidiaries and minority shareholding interest (including advances related to acquisitions), net of cash acquired		(939)	(1,353)
Net cash used in investing activities		(6,476)	(5,435)
Cash flows from financing activities			_
Net movements of short-term borrowings		(27)	892
Proceeds from issuance of long-term debt		1,904	403
Principal repayments of long-term debt		(1,459)	(904)
Dividends paid		(586)	(620)
Financing received from related and third party minority shareholders		62	-
Purchase of Company's stock (including advances)		(712)	(782)
Proceeds from sale of Company's stock under compensation plan		129	-
Other – net		(15)	12
Net cash used in financing activities		(704)	(999)
Effect of exchange rate changes on cash and cash equivalents		12	40
Net increase (decrease) in cash and cash equivalents		83	(230)
Cash and cash equivalents at beginning of year		752	1,650
Cash and cash equivalents at end of period	4	835	1,420
Supplemental disclosures of cash flow information			
Interest paid		289	271
Income taxes paid		1,860	2,229

## Note 1. Organization and environment

The primary activities of OAO LUKOIL (the "Company") and its subsidiaries (together, the "Group") are oil exploration, production, refining, marketing and distribution. The Company is the ultimate parent entity of this vertically integrated group of companies.

The Group was established in accordance with Presidential Decree 1403, issued on November 17, 1992 under which, on April 5, 1993, the Government of the Russian Federation transferred to the Company 51% of the voting shares of fifteen enterprises, and Government Resolution 861 issued on September 1, 1995 under which, during 1995, a further nine enterprises were transferred to the Group. Since 1995 the Group has carried out a share exchange program to increase its shareholding in each of the twenty-four founding subsidiaries to 100%.

From formation, the Group has expanded substantially through consolidation of its interests, acquisition of new companies and establishment of new businesses.

#### Business and economic environment

The Russian Federation has been experiencing political and economic change, which has affected and will continue to affect the activities of enterprises operating in this environment. Consequently, operations in the Russian Federation involve risks, which do not typically exist in other markets.

The accompanying interim consolidated financial statements reflect management's assessment of the impact of the business environment in the countries in which the Group operates on the operations and the financial position of the Group. The future business environments may differ from management's assessment.

## Basis of preparation

The accompanying interim consolidated financial statements and notes thereto have not been audited by independent accountants, except for the balance sheet as of December 31, 2006. In the opinion of the Company's management, the interim consolidated financial statements include all adjustments and disclosures necessary to present fairly the Group's financial position, results of operations and cash flows for the interim periods reported herein. These adjustments were of a normal recurring nature.

These interim consolidated financial statements have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America ("US GAAP") as applicable to interim financial statements. These financial statements should be read in conjunction with the Group's December 31, 2006 annual consolidated financial statements.

The results for the nine-month period ended September 30, 2007 are not necessarily indicative of the results expected for the full year.

## Note 2. Summary of significant accounting policies

## Principles of consolidation

These interim consolidated financial statements include the financial position and results of the Company, controlled subsidiaries of which the Company directly or indirectly owns more than 50% of the voting interest, unless minority interest shareholders have substantive participating rights, and variable interest entities where the Group is determined to be the primary beneficiary. Other significant investments in companies of which the Company directly or indirectly owns between 20% and 50% of the voting interest and over which it exercises significant influence but not control, are accounted for using the equity method of accounting. Investments in companies of which the Company directly or indirectly owns more than 50% of the voting interest but where minority interest shareholders have substantive participating rights are accounted for using the equity method of accounting. Undivided interests in oil and gas joint ventures are accounted for using the proportionate consolidation method. Investments in other companies are recorded at cost. Equity investments and investments in other companies are included in "Investments" in the consolidated balance sheet.

#### Use of estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include the carrying value of oil and gas properties and other property, plant and equipment, goodwill impairment assessment, asset retirement obligations, deferred income taxes, valuation of financial instruments, and obligations related to employee benefits. Eventual actual amounts could differ from those estimates.

#### Revenue

Revenues from the production and sale of crude oil and petroleum products are recognized when title passes to customers. Revenues include excise on petroleum products sales and duties on export sale of crude oil and petroleum products. Revenues are reported net of value added tax.

Revenues from non-cash sales are recognized at the fair market value of the crude oil and petroleum products sold.

## Foreign currency translation

The Company maintains its accounting records in Russian rubles. The Company's functional currency is the US dollar and the Group's reporting currency is the US dollar.

For operations in the Russian Federation, hyperinflationary economies and other operations where the US dollar is the functional currency, monetary assets and liabilities have been translated into US dollars at the rate prevailing at each balance sheet date. Non-monetary assets and liabilities have been translated into US dollars at historical rates. Revenues, expenses and cash flows have been translated into US dollars at rates which approximate actual rates at the date of the transaction. Translation differences resulting from the use of these rates are included in the consolidated statement of income.

For the majority of operations outside the Russian Federation, the US dollar is the functional currency. For certain other operations outside the Russian Federation, where the US dollar is not the functional currency and the economy is not hyperinflationary, assets and liabilities are translated into US dollars at year-end exchange rates and revenues and expenses are translated at average exchange rates for the year. Resulting translation adjustments are reflected as a separate component of comprehensive income.

Foreign currency transaction gains and losses are included in the consolidated statement of income.

As of September 30, 2007 and December 31, 2006, exchange rates of 24.95 and 26.33 Russian rubles to the US dollar, respectively, have been used for translation purposes.

The Russian ruble and other currencies of republics of the former Soviet Union are not readily convertible outside of their countries. Accordingly, the translation of amounts recorded in these currencies into US dollars should not be construed as a representation that such currency amounts have been, could be or will in the future be converted into US dollars at the exchange rate shown or at any other exchange rate.

#### Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments with an original maturity of three months or less.

#### Cash with restrictions on immediate use

Cash funds for which restrictions on immediate use exist are accounted for within other non-current assets.

#### Accounts and notes receivable

Accounts and notes receivable are recorded at their transaction amounts less provisions for doubtful debts. Provisions for doubtful debts are recorded to the extent that there is a likelihood that any of the amounts due will not be obtained. Non-current receivables are discounted to the present value of expected cash flows in future periods using the original discount rate.

#### **Inventories**

Inventories, consisting primarily of stocks of crude oil, petroleum products and materials and supplies, are stated at the lower of cost or market value. Cost is determined using an "average cost" method.

#### **Investments**

Debt and equity securities are classified into one of three categories: trading, available-for-sale, or held-to-maturity.

Trading securities are bought and held principally for the purpose of selling in the near term. Held-to-maturity securities are those securities in which a Group company has the ability and intent to hold until maturity. All securities not included in trading or held-to-maturity are classified as available-for-sale.

Trading and available-for-sale securities are recorded at fair value. Held-to-maturity securities are recorded at cost, adjusted for the amortization or accretion of premiums or discounts. Unrealized holding gains and losses on trading securities are included in the consolidated statement of income. Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are reported as a separate component of comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are determined on a specific identification basis. Dividends and interest income are recognized in the consolidated statement of income when earned.

A permanent decline in the market value of any available-for-sale or held-to-maturity security below cost is accounted for as a reduction in the carrying amount to fair value. The impairment is charged to the consolidated statement of income and a new cost base for the security is established. Premiums and discounts are amortized or accreted over the life of the related held-to-maturity or available-for-sale security as an adjustment to yield using the effective interest method and such amortization and accretion is recorded in the consolidated statement of income.

# Property, plant and equipment

Oil and gas properties are accounted for using the successful efforts method of accounting whereby property acquisitions, successful exploratory wells, all development costs, and support equipment and facilities are capitalized. Unsuccessful exploratory wells are expensed when a well is determined to be non-productive. Other exploratory expenditures, including geological and geophysical costs are expensed as incurred.

The Group continues to capitalize the costs of exploratory wells and exploratory-type stratigraphic wells for more than one year after the completion of drilling if the well has found a sufficient quantity of reserves to justify its completion as a producing well and the company is making sufficient progress assessing the reserves and the economic and operating viability of the project. If these conditions are not met, or if information that raises substantial doubt about the economic or operational viability of the project is obtained, the well would be assumed impaired, and its costs, net of any salvage value, would be charged to expense.

Depreciation, depletion and amortization of capitalized costs of oil and gas properties is calculated using the unit-of-production method based upon proved reserves for the cost of property acquisitions and proved developed reserves for exploration and development costs.

Production and related overhead costs are expensed as incurred.

Depreciation of assets not directly associated with oil production is calculated on a straight-line basis over the economic lives of such assets, estimated to be in the following ranges:

Buildings and constructions 5-40 Years Machinery and equipment 5-20 Years

In addition to production assets, certain Group companies also maintain and construct social assets for the use of local communities. Such assets are capitalized only to the extent that they are expected to result in future economic benefits to the Group. If capitalized, they are depreciated over their estimated economic lives.

#### Asset retirement obligations

The Group records the fair value of liabilities related to its legal obligations to abandon, dismantle or otherwise retire tangible long-lived assets in the period in which the liability is incurred. A corresponding increase in the carrying amount of the related long-lived asset is also recorded. Subsequently, the liability is accreted for the passage of time and the related asset is depreciated using the unit-of-production method.

## Goodwill and other intangible assets

Goodwill represents the excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired and liabilities assumed. It is assigned to reporting units as of the acquisition date. Goodwill is not amortized, but is tested for impairment at least on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The impairment test requires estimating the fair value of a reporting unit and comparing it with its carrying amount, including goodwill assigned to the reporting unit. If the estimated fair value of the reporting unit is less than its net carrying amount, including goodwill, then the goodwill is written down to its implied fair value.

Intangible assets with indefinite useful lives are tested for impairment at least annually. Intangible assets that have limited useful lives are amortized on a straight-line basis over the shorter of their useful or legal lives.

## Impairment of long-lived assets

Long-lived assets, such as oil and gas properties, other property, plant, and equipment, and purchased intangibles subject to amortization, are assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset group to the estimated undiscounted future cash flows expected to be generated by that group. If the carrying amount of an asset group exceeds its estimated undiscounted future cash flows, an impairment charge is recognized by writing down the carrying amount to the estimated fair value of the asset group, generally determined as discounted future net cash flows. Assets to be disposed of are separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale are presented separately in the appropriate asset and liability sections of the balance sheet.

#### Deferred income taxes

The estimated effective income tax rate expected to be applicable for the full fiscal year is used in providing for income taxes on a current year-to-date basis. The estimated effective tax rate reflects statutory tax rates for each jurisdiction, the deductibility of expenses and taxability of income, anticipated tax credits and other available tax planning alternatives. The effect on deferred income tax assets and liabilities of a change in tax rates is recognized in the consolidated statement of income in the reporting period that includes the enactment date and is not accounted for as an adjustment of the annual effective tax rate.

#### *Interest-bearing borrowings*

Interest-bearing borrowings are initially recorded at the value of net proceeds received. Any difference between the net proceeds and the redemption value is amortized at a constant rate over the term of the borrowing. Amortization is included in the consolidated statement of income each year and the carrying amounts are adjusted as amortization accumulates.

If borrowings are repurchased or settled before maturity, any difference between the amount paid and the carrying amount is recognized in the consolidated statement of income in the period in which the repurchase or settlement occurs.

#### Pension benefits

The expected costs in respect of pension obligations of Group companies are estimated by management based on pension obligations as of the most recent annual period, which are determined by an independent actuary. Obligations in respect of each employee are accrued over the reporting periods during which the employee renders service to the Group.

#### Treasury stock

Purchases by Group companies of the Company's outstanding stock are recorded at cost and classified as treasury stock within Stockholders' equity. Shares shown as Authorized and Issued include treasury stock. Shares shown as Outstanding do not include treasury stock.

#### Earnings per share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted-average number of shares of common stock outstanding during the reporting period. A calculation is carried out to establish if there is potential dilution in earnings per share if convertible securities were to be converted into shares of common stock or contracts to issue shares of common stock were to be exercised. If there is such dilution, diluted earnings per share is presented.

#### **Contingencies**

Certain conditions may exist as of the balance sheet date, which may result in losses to the Group but the impact of which will only be resolved when one or more future events occur or fail to occur.

If a Group company's assessment of a contingency indicates that it is probable that a material loss has been incurred and the amount of the liability can be estimated, then the estimated liability is accrued and charged to the consolidated statement of income. If the assessment indicates that a potentially material loss is not probable, but is reasonably possible, or is probable, but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss, is disclosed in the notes to the consolidated financial statements. Loss contingencies considered remote or related to unasserted claims are generally not disclosed unless they involve guarantees, in which case the nature of the guarantee is disclosed.

#### Environmental expenditures

Estimated losses from environmental remediation obligations are generally recognized no later than completion of remedial feasibility studies. Group companies accrue for losses associated with environmental remediation obligations when such losses are probable and reasonably estimable. Such accruals are adjusted as further information becomes available or circumstances change. Costs of expected future expenditures for environmental remediation obligations are not discounted to their present value.

### Use of derivative instruments

The Group's derivative activity is limited to certain petroleum products marketing and trading outside of its physical crude oil and petroleum products businesses and hedging of commodity price risks. Currently this activity involves the use of futures and swaps contracts together with purchase and sale contracts that qualify as derivative instruments. The Group accounts for these activities under the mark-to-market methodology in which the derivatives are revalued each accounting period. Resulting realized and unrealized gains or losses are presented in the consolidated statement of income on a net basis. Unrealized gains and losses are carried as assets or liabilities on the consolidated balance sheet.

## Comparative amounts

Certain prior period amounts have been reclassified to conform with current period presentation.

#### Recent accounting pronouncements

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." This Statement expands the possibility of using fair value measurements and permits enterprises to choose to measure certain financial assets and financial liabilities at fair value. Enterprises shall report unrealized gains and losses on items for which the fair value option has been elected in earnings in each subsequent period. The Statement is effective in the first quarter 2008. The Group is currently assessing the effect of adoption of SFAS No. 159.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." This Statement requires an employer that sponsors one or more single-employer defined benefit plans to: (a) Recognize the funded status of a benefit plan in its statement of financial position; (b) Recognize as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise during the period but are not recognized as components of net periodic benefit cost; (c) Measure defined benefit plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position (with limited exceptions); (d) Disclose in the notes to financial statements additional information about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation. The provisions of this Statement were effective December 31, 2006, except for the requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end, which is effective December 31, 2008. The adoption of the provisions of SFAS No. 158 did not have a material impact on the Group's results of operations, financial position or cash flows.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," which establishes a single authoritative definition of fair value, sets out a framework for measuring fair value and requires additional disclosures about fair value measurements. This Statement does not require any new fair value measurements but is expected to increase the consistency of those measurements. The Group is required to adopt the provisions of SFAS No. 157 in the first quarter 2008 and does not expect any material impact on its financial statements upon adoption.

In June 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" (FIN 48). This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes." The Group adopted the provisions of FIN 48 in the first quarter 2007. The adoption of the provisions of Interpretation No. 48 did not have a material impact on the Group's results of operations, financial position or cash flows.

In June 2006, the FASB ratified the consensus reached by the EITF on Issue No. 06-3, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)." The consensus requires disclosure of either the gross or net presentation, and any such taxes reported on a gross basis should be disclosed in the interim and annual financial statements. The Group adopted the provisions of EITF Issue No. 06-3 in 2006. The adoption of the Issue did not have a material impact on the Group's financial statements.

In December 2004, the FASB issued SFAS No. 123(R), "Share-Based Payment," which revises SFAS No. 123 and supersedes Accounting Principles Board (APB) Opinion No. 25 regarding stock-based employee compensation plans. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be valued at fair value on the date of grant and as of each reporting date (for liability classified awards) and to be expensed over the applicable vesting period. The adoption of the provisions of SFAS No. 123(R) during the first quarter 2006 did not have a material impact on the Group's results of operations, financial position or cash flows.

#### Note 3. Taxes

Operations in the Russian Federation are subject to Federal and city income tax rates that total 9.5% and a regional income tax rate that varies from 10.5% to 14.5% at the discretion of the individual regional administration. The combined statutory tax rate in the Russian Federation is 24%. The Group's foreign operations are subject to taxes at the tax rates applicable to the jurisdictions in which they operate.

The Group's effective income tax rate for the periods presented differs from the statutory income tax rate primarily due to domestic and foreign rate differences and the incurrence of costs that are either not tax deductible or only deductible to a certain limit.

Note 4. Cash and cash equivalents

	As of September 30, 2007	As of December 31, 2006
Cash held in Russian rubles	131	119
Cash held in other currencies	400	321
Cash of a banking subsidiary in other currencies	49	130
Cash held in related party banks in Russian rubles	104	97
Cash held in related party banks in other currencies	151	85
Total cash and cash equivalents	835	752

#### Note 5. Non-cash transactions

The consolidated statements of cash flows exclude the effect of non-cash transactions, which are described in the following table:

	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Non-cash investing activity	16	68
Settlement of stock-based compensation plan liability	537	-
Non-cash acquisition of minority interest in a subsidiary	-	314
Settlement of bond liability with the Company's common stock	<u>-</u>	36
Total non-cash transactions	553	418

The following table shows the effect of non-cash transactions on investing activity:

	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Net cash used in investing activity	6,476	5,435
Non-cash acquisition of minority interest in a subsidiary	-	314
Non-cash investing activity	16	68
Total investing activity	6,492	5,817

#### Note 6. Accounts and notes receivable, net

	As of September 30, 2007	As of December 31, 2006
Trade accounts and notes receivable (net of provisions of \$101 million and \$84 million as of September 30, 2007 and December 31, 2006, respectively)	5,127	3,873
Current VAT and excise recoverable	1,132	1,097
Other current accounts receivable (net of provisions of \$37 million and \$38 million as of September 30, 2007 and December 31, 2006, respectively)	r 273	188
Total accounts and notes receivable, net	6,532	5,158

#### Note 7. Investments

	As of September 30, 2007	As of December 31, 2006
Investments in equity method affiliates and joint ventures	954	1,157
Long-term loans given by non-banking subsidiaries	237	261
Other long-term investments	18	24
Total long-term investments	1,209	1,442

## Investments in "equity method" affiliates and joint ventures

The summarized financial information below is in respect of equity method affiliates and corporate joint ventures. The companies are primarily engaged in crude oil exploration, production, marketing, refining and distribution operations in the Russian Federation and crude oil production and marketing in Kazakhstan.

		For the three months ended September 30, 2007		months ended mber 30, 2006
	Total	Group's share	Total	Group's share
Revenues	871	395	708	373
Income before income taxes	393	184	361	201
Less income taxes	(160)	(84)	(131)	(67)
Net income	233	100	230	134

# **Note 7. Investments (continued)**

		For the nine months ended September 30, 2007		months ended mber 30, 2006
	Total	Group's share	Total	Group's share
Revenues	2,182	1,012	1,795	955
Income before income taxes	988	457	1,024	534
Less income taxes	(405)	(206)	(376)	(190)
Net income	583	251	648	344

	As of September 30, 2007		As of Dece	ember 31, 2006
	Total	Group's share	Total	Group's share
Current assets	1,587	709	1,668	829
Property, plant and equipment	2,292	1,095	2,140	1,168
Other non-current assets	138	25	53	25
Total assets	4,017	1,829	3,861	2,022
Short-term debt	263	103	161	70
Other current liabilities	416	183	511	264
Long-term debt	1,416	584	1,003	518
Other non-current liabilities	11	5	24	13
Net assets	1,911	954	2,162	1,157

Note 8. Property, plant and equipment and asset retirement obligations

	At c	ost	Net		
	As of September 30, 2007	As of December 31, 2006	As of September 30, 2007	As of December 31, 2006	
Exploration and Production:					
Western Siberia	18,918	16,911	10,365	8,673	
European Russia	18,136	15,378	12,738	10,277	
International	4,086	5,238	3,467	4,594	
Total	41,140	37,527	26,570	23,544	
Refining, Marketing, Distribution and Chemicals:					
Western Siberia	22	19	16	16	
European Russia	8,232	7,281	5,401	4,700	
International	4,773	3,988	3,225	2,605	
Total	13,027	11,288	8,642	7,321	
Other:					
Western Siberia	149	157	62	72	
European Russia	363	307	308	267	
International	181	140	145	112	
Total	693	604	515	451	
Total property, plant and equipment	54,860	49,419	35,727	31,316	

## Note 8. Property, plant and equipment and asset retirement obligations (continued)

As of September 30, 2007 and December 31, 2006, the asset retirement obligation amounted to \$759 million and \$618 million, respectively, of which \$10 million was included in "Other current liabilities" in the consolidated balance sheets as of each balance sheet date. During the nine-month periods ended September 30, 2007 and 2006, asset retirement obligations changed as follows:

	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Asset retirement obligations as of January 1	618	397
Accretion expense	50	32
New obligations	27	39
Changes in estimates of existing obligations	33	16
Spending on existing obligations	(3)	(2)
Property dispositions	(2)	(2)
Foreign currency translation and other adjustments	36	32
Asset retirement obligations as of September 30	759	512

## Note 9. Goodwill and other intangible assets

The carrying value of goodwill and other intangible assets as of September 30, 2007 and December 31, 2006 was as follows:

	As of September 30, 2007	As of December 31, 2006
Amortized intangible assets		
Software	408	327
Licenses and other assets	55	52
Goodwill	476	412
Total goodwill and other intangible assets	939	791

All goodwill amounts relate to the refining, marketing and distribution segment. As a result of the acquisition of 376 petrol stations in Europe the Group recognized goodwill in the amount of \$64 million (refer to Note 16. Business combinations).

## Note 10. Dispositions of subsidiaries and assets

In April 2007, a Group company completed the sale of 50% of its interest in Caspian Investment Resources Ltd. ("Caspian", formerly Nelson Resources Limited), which has exploration and production operations in western Kazakhstan, to Mittal Investments S.A.R.L. for \$980 million. In addition, Mittal Investments S.A.R.L. paid a liability in the amount of approximately \$175 million, which represented 50% of Caspian's outstanding debt to Group companies.

In December 2005, the Company made a decision to sell ten tankers. A Group company finalized the sale of eight tankers in May 2006 for a price that approximated their carrying value of \$190 million. The sale of the remaining two tankers was expected to be finalized in July 2007, the finalization of this transaction was extended to March 2008. The price for these remaining tankers approximates their carrying value of \$75 million. As of September 30, 2007 and December 31, 2006, the Group classified these tankers as assets held for sale in the consolidated balance sheets.

## Note 11. Short-term borrowings and current portion of long-term debt

	As of September 30, 2007	As of December 31, 2006
Short-term borrowings from third parties	976	949
Short-term borrowings from related parties	-	52
Current portion of long-term debt	281	376
Total short-term borrowings and current portion of long-term debt	1,257	1,377

Short-term borrowings are unsecured and primarily payable in US dollars. The weighted-average interest rate on short-term borrowings from third parties was 5.63% and 5.64% per annum as of September 30, 2007 and December 31, 2006, respectively.

Note 12. Long-term debt

	As of September 30, 2007	As of December 31, 2006
Long-term loans and borrowings from third parties	2,223	3,277
Long-term loans and borrowings from related parties	1,663	1,043
3.5% Convertible US dollar bonds, maturing 2007	4	4
6.356% Non-convertible US dollar bonds, maturing 2017	500	-
6.656% Non-convertible US dollar bonds, maturing 2022	500	-
7.25% Russian ruble bonds, maturing 2009	240	228
7.10% Russian ruble bonds, maturing 2011	321	304
7.40% Russian ruble bonds, maturing 2013	240	228
Capital lease obligations	92	99
Total long-term debt	5,783	5,183
Current portion of long-term debt	(281)	(376)
Total non-current portion of long-term debt	5,502	4,807

#### Long-term loans and borrowings

Long-term loans and borrowings are primarily repayable in US dollars, maturing from 2007 through 2037. Approximately 7% of this debt is secured by export sales and property, plant and equipment. The weighted-average interest rate on long-term loans and borrowings from third parties was 6.01% and 6.23% per annum as of September 30, 2007 and December 31, 2006, respectively.

# Non-convertible US dollar bonds

In June 2007, a Group company issued non-convertible bonds totaling \$1 billion. \$500 million were placed with a maturity of 10 years and a coupon yield of 6.356% per annum. Another \$500 million were placed with a maturity of 15 years and a coupon yield of 6.656% per annum. All bonds were placed at nominal value and have a half year coupon period.

## Convertible US dollar bonds

On November 29, 2002, a Group company issued 350,000 3.5% convertible bonds with a face value of \$1,000 each, maturing on November 29, 2007, and exchangeable for 12.246 (previously 12.112) global depository receipts ("GDRs") of the Company per bond. The bonds are convertible into GDRs on or after January 9, 2003 up to the maturity date. The GDRs are exchangeable into four shares of common stock of the Company. Bonds not converted by the maturity date must be redeemed for cash. The redemption price at maturity will be 120.53% of the face value in respect of these bonds. A Group company may redeem the bonds for cash prior to maturity, subject to certain restrictions and early redemption charges. The carrying amount of the bonds is being accreted to their redemption value with the accreted amount being charged to the consolidated statement of income.

## Note 12. Long-term debt (continued)

As of September 30, 2007, bondholders had converted 346,259 bonds into 16.8 million shares of common stock of the Company. Subsequent to the period end bondholders had converted an additional 2,790 bonds into 136.7 thousand shares of common stock of the Company. The remaining bonds were redeemed for cash on November 29, 2007.

#### Russian ruble bonds

In December 2006, the Company issued 14 million non-convertible bonds with a face value of 1,000 Russian rubles each. Eight million bonds were placed with a maturity of 5 years and a coupon yield of 7.10% per annum and six million bonds were placed with a maturity of 7 years and a coupon yield of 7.40% per annum. All bonds were placed at the face value and have a half year coupon period.

In November 2004, the Company issued 6 million non-convertible bonds with a face value of 1,000 Russian rubles each, maturing on November 23, 2009. The bonds have a half year coupon period and bear interest at 7.25% per annum.

## Note 13. Pension benefits

The Company sponsors a post employment and post retirement benefits program that covers the majority of the Group's employees. The plan primarily consists of a defined benefit plan enabling employees to contribute a portion of their salary to the plan and at retirement to receive a lump sum amount from the Company equal to all past contributions made by the employee up to 7% of their annual salary. This plan is administered by a non-state pension fund, LUKOIL-GARANT, and provides pension benefits primarily based on years of service and final remuneration levels. The Company also provides several long-term employee benefits such as death-in-service benefit and lump-sum payments upon retirement of a defined benefit nature and other defined benefits to certain old age and disabled pensioners who have not vested any pensions under the pension plan.

Components of net periodic benefit cost were as follows:

	For the three months ended September 30, 2007	For the three months ended September 30, 2006	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Service cost	3	2	10	8
Interest cost	4	5	11	14
Less expected return on plan assets	(2)	(1)	(6)	(5)
Amortization of prior service cost	2	2	6	5
Actuarial gain	(1)	(1)	(3)	(2)
Total net periodic benefit cost	6	7	18	20

#### Note 14. Stockholders' equity

#### Dividends

At the annual stockholders' meeting on June 28, 2007, dividends were declared for 2006 in the amount of 38.00 Russian rubles per common share, which at the date of the meeting was equivalent to \$1.47. Dividends payable of \$665 million and \$7 million are included in "Other current liabilities" in consolidated balance sheet as of September 30, 2007 and December 31, 2006, respectively.

At the annual stockholders' meeting on June 28, 2006, dividends were declared for 2005 in the amount of 33.00 Russian rubles per common share, which at the date of the decision was equivalent to \$1.22.

#### Note 14. Stockholders' equity (continued)

The calculation of diluted earnings per share for the reporting periods was as follows:

	For the three months ended September 30, 2007	For the three months ended September 30, 2006	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Net income	2,482	2,432	6,298	6,442
Add back interest on 3.5% Convertible US dollar bonds, maturing 2007 (net of tax at effective rate)  Deduct income on compensation plan (net of tax at effective	-	1	-	3
rate)	-	(11)	-	
Total diluted net income	2,482	2,422	6,298	6,445
Weighted average number of outstanding common shares (thousands of shares)	825,828	825,748	829,183	826,900
Add back treasury shares held in respect of convertible debt (thousands of shares)  Add back incremental shares held in respect of compensation	183	2,648	183	2,745
plan (thousands of shares)	-	6,589	-	-
Weighted average number of outstanding common shares, after dilution (thousands of shares)	826,011	834,985	829,366	829,645

#### Note 15. Financial and derivative instruments

#### Commodity derivative instruments

The Group uses derivative instruments in its international petroleum products marketing and trading operations. The types of derivative instruments used include futures and swap contracts, used for hedging purposes, and purchase and sale contracts that qualify as derivative instruments. The Group maintains a system of controls over these activities that includes policies covering the authorization, reporting and monitoring of derivative activity. The Group recognized the following financial results from the use of derivative instruments: expense of \$136 million, income of \$279 million, expense of \$334 million and income of \$106 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively. The result is included in "Cost of purchased crude oil, gas and products" in the consolidated statements of income. The fair value of derivative contracts outstanding and recorded on the consolidated balance sheets was a net liability of \$85 million and a net asset of \$43 million as of September 30, 2007 and December 31, 2006, respectively.

#### Fair value

The fair values of cash and cash equivalents, current accounts and notes receivable, and liquid securities are approximately equal to their value as disclosed in the consolidated financial statements.

The fair value of long-term receivables included in other non-current assets approximates the amounts disclosed in the consolidated financial statements as a result of discounting using estimated market interest rates for similar financing arrangements. The fair value of long-term debt differs from the amount disclosed in the consolidated financial statements. The estimated fair value of long-term debt as of September 30, 2007 and December 31, 2006 was \$5,929 million and \$5,299 million, respectively, as a result of discounting using estimated market interest rates for similar financing arrangements. These amounts include all future cash outflows associated with the long-term debt repayments, including the current portion, and interest.

#### **Note 16. Business combinations**

In June 2007, the Group finalized the acquisition of a 100% interest in companies owning 376 petrol stations in Europe for approximately \$442 million from ConocoPhillips, its related party. The Group acquired these petrol stations to expand its presence in the European market. The purchase price is subject to the finalization of working capital and other adjustments. The results of operations of these petrol stations are included in the Group's consolidated statements of income from the date of acquisition. The Group made a preliminary estimation of the fair value of the assets acquired and liabilities assumed at the date of acquisition. As a result the Group recognized goodwill, property, plant and equipment, other assets and liabilities amounting to \$64 million, \$413 million, \$203 million and \$238 million, respectively. Goodwill relates to the refinery, marketing and distribution segment and is non-deductible for tax purposes. The Group will finalize the purchase price allocation upon the completion of an independent valuation of the fair value of property, plant and equipment.

In January 2007, a Group company acquired the remaining 34.0% of the share capital of OOO Geoilbent for \$300 million. The acquisition increased the Group's ownership to 100%. Prior to this acquisition the Group accounted for its investment using the equity method of accounting due to the fact that minority shareholder held substantive participating rights. OOO Geoilbent was an exploration and production company operating in the West Siberian region of the Russian Federation.

The acquisition of the petrol stations and the additional interest in OOO Geoilbent did not have a material impact on the Group's consolidated operations for the nine months ended September 30, 2007. Therefore, no pro-forma income statement information has been provided.

In June 2006, a Group company acquired 100% of the share capital of Khanty-Mansiysk Oil Corporation ("KMOC") from Marathon Oil Corporation for \$847 million (including \$249 million repayment of KMOC debt), which is subject to finalisation of working capital and other adjustments in accordance with the purchase agreement.

#### Note 17. Consolidation of Variable Interest Entity

The Group and ConocoPhillips have a joint venture Narianmarneftegaz ("NMNG") which develops oil reserves in the Timan-Pechora region of the Russian Federation. The Group and ConocoPhillips have equal voting rights over the joint venture's activity and effective ownership interests of 70% and 30%, respectively.

The Group determined that NMNG is a variable interest entity as the Group's voting rights are not proportionate to its ownership rights and all of NMNG's activities are conducted on behalf of the Group and ConocoPhillips, its related party. The Group is considered to be the primary beneficiary and has consolidated NMNG.

NMNG's total assets were approximately \$5.0 billion and \$3.0 billion as of September 30, 2007 and December 31, 2006, respectively.

The Group and ConocoPhillips agreed to provide financing to NMNG by means of long-term loans in proportion to their effective ownership interests. These loans mature till 2037, with the option to be extended with the agreement of both parties. As of September 30, 2007, borrowings from ConocoPhillips under these agreements bear fixed interest in the range of 6.8% to 8.2% per annum.

As of September 30, 2007, the amount outstanding to ConocoPhillips from NMNG was \$1,368 million, which consists of a number of loans with a weighted-average interest rate of 7.84% per annum. This amount is presented within "Long-term loans and borrowings from related parties."

## Note 18. Financial guarantees

The Group has entered into various guarantee arrangements. These arrangements arose in transactions related to enhancing the credit standing of an affiliated company LUKARCO and borrowings of the Group's suppliers.

## **Note 18. Financial guarantees (continued)**

The following table provides the undiscounted maximum amount of potential future payments for each major group of guarantees:

	As of September 30, 2007	As of December 31, 2006
Guarantees of equity investee's debt	360	410
Guarantees of third parties' debt	-	8
Total	360	418

#### Guarantees on debt

LUKARCO, an investee recorded under the equity method of accounting has a loan facility on which \$632 million was drawn as of September 30, 2007. Borrowings under this loan bear interest at LIBOR plus 2.5% per annum, maturing by May 1, 2012. To enhance the credit standing of LUKARCO, the Company guarantees 54% of the interest payment as well as the repayment of 54% of the loan at maturity. As of September 30, 2007, the total amount of the Company's guarantee was \$360 million, which includes \$19 million related to accrued interest on the outstanding amount. Payments are due if the Company is notified that LUKARCO is not able to fulfill its obligations at maturity date. The Company's guarantee is secured by its 54% interest in LUKARCO with the carrying value of \$437 million and \$358 million as of September 30, 2007 and December 31, 2006, respectively. There are no material amounts being carried as liabilities for the Group's obligations under this guarantee.

#### Note 19. Commitments and contingencies

#### Capital expenditure, exploration and investment programs

The Group owns and operates a number of assets under which it has commitments for capital expenditure in relation to its exploration and investment programs. They mainly relate to existing license agreements in the Russian Federation, production sharing agreements and long-term service contracts. In addition to these, the Group has commitments to comply with the requirements of European Union legislation in relation to the quality of produced petroleum products and environmental protection which require it to upgrade its Bulgarian and Romanian refineries.

During the three-month period ended September 30, 2007, there were no significant changes in these commitments from those disclosed in the Group's consolidated financial statements for the period ended June 30, 2007.

## Operating lease obligations

A Group company has commitments of \$1,847 million primarily for the lease of vessels and petroleum distribution outlets over the next 9 years. Commitments for minimum rentals under these leases as of September 30, 2007 are as follows:

	As of September 30, 2007
For the three-months ending December 31, 2007	130
2008 fiscal year	463
2009 fiscal year	401
2010 fiscal year	233
2011 fiscal year	153
beyond	467

## **Note 19. Commitments and contingencies (continued)**

#### Insurance

The insurance industry in the Russian Federation and certain other areas where the Group has operations is in the course of development. Management believes that the Group has adequate property damage coverage for its main production assets. In respect of third party liability for property and environmental damage arising from accidents on Group property or relating to Group operations, the Group has insurance coverage that is generally higher than insurance limits set by the local legal requirements. Management believes that the Group has adequate insurance coverage of the risks, which could have a material effect on the Group's operations and financial position.

#### Environmental liabilities

Group companies and their predecessor entities have operated in the Russian Federation and other countries for many years and, within certain parts of the operations, environmental related problems have developed. Environmental regulations are currently under consideration in the Russian Federation and other areas where the Group has operations. Group companies routinely assess and evaluate their obligations in response to new and changing legislation.

As liabilities in respect of the Group's environmental obligations are able to be determined, they are charged against income. The likelihood and amount of liabilities relating to environmental obligations under proposed or any future legislation cannot be reasonably estimated at present and could become material. Under existing legislation, however, management believes that there are no significant unrecorded liabilities or contingencies which could have a materially adverse effect on the operating results or financial position of the Group.

#### Social assets

Certain Group companies contribute to Government sponsored programs, the maintenance of local infrastructure and the welfare of their employees within the Russian Federation and elsewhere. Such contributions include assistance with the construction, development and maintenance of housing, hospitals and transport services, recreation and other social needs. The funding of such assistance is periodically determined by management and is appropriately capitalized or expensed as incurred.

#### Taxation environment

The taxation systems in the Russian Federation and other emerging markets where Group companies operate are relatively new and are characterized by numerous taxes and frequently changing legislation, which is often unclear, contradictory, and subject to interpretation. Often, differing interpretations exist among different tax authorities within the same jurisdictions and among taxing authorities in different jurisdictions. Taxes are subject to review and investigation by a number of authorities, which are enabled by law to impose severe fines, penalties and interest charges. In the Russian Federation a tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation. Such factors may create taxation risks in the Russian Federation and other emerging markets where Group companies operate that are substantially more significant than those in other countries where taxation regimes have been subject to development and clarification over long periods.

The tax authorities in each region may have a different interpretation of similar taxation issues which may result in taxation issues successfully defended by the Group in one region being unsuccessful in another region. There is some direction provided from the central authority based in Moscow on particular taxation issues.

#### **Note 19. Commitments and contingencies (continued)**

The Group has implemented tax planning and management strategies based on existing legislation at the time of implementation. The Group is subject to tax authority audits on an ongoing basis, as is normal in the Russian environment and other republics of the former Soviet Union, and, at times, the authorities have attempted to impose additional significant taxes on the Group. Management believes that it has adequately met and provided for tax liabilities based on its interpretation of existing tax legislation. However, the relevant tax authorities may have differing interpretations and the effects on the financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

#### Litigation and claims

On November 27, 2001, Archangel Diamond Corporation ("ADC"), a Canadian diamond development company, filed a lawsuit in the District Court of Denver, Colorado against OAO "Arkhangelskgeoldobycha" ("AGD"), a Group company, and the Company (together the "Defendants"). ADC alleged that the Defendants interfered with the transfer of a diamond exploration license to Almazny Bereg, a joint venture between ADC and AGD. ADC claimed total damages of approximately \$4.8 billion, including compensatory damages of \$1.2 billion and punitive damages of \$3.6 billion. On October 15, 2002, the District Court dismissed the lawsuit for lack of personal jurisdiction. This ruling was upheld by the Colorado Court of Appeals on March 25, 2004. On November 21, 2005, the Colorado Supreme Court affirmed the lower courts' ruling that no specific jurisdiction exists over the Defendants. By virtue of this finding, AGD (the holder of the diamond exploration license) was dismissed from the lawsuit. The Supreme Court found, however, that the trial court made a procedural error by not holding an evidentiary hearing before making its ruling concerning general jurisdiction regarding the Company, which is whether the Company had systematic and continuous contacts in the State of Colorado at the time the lawsuit was filed. In a modified opinion dated December 19, 2005, the Colorado Supreme Court remanded the case to the Colorado Court of Appeals (instead of the District Court) to consider whether the lawsuit should have been dismissed on alternative grounds (i.e., forum non conveniens). On June 29, 2006, the Colorado Court of Appeals declined to dismiss the case based on forum non conveniens. The Company filed a petition for certiorari on August 28, 2006 asking the Colorado Supreme Court to review this decision. This petition has been rejected. On March 5, 2007, the Colorado Supreme Court remanded the case to the District Court. On June 11, 2007, the District Court ruled it would conduct an evidentiary hearing on the issue of whether the Company is subject to general personal jurisdiction in the State of Colorado. The hearing date is expected to be set after December 31, 2007. Management does not believe that the ultimate resolution of this matter will have a material adverse effect on the Group's financial condition.

On February 20, 2004, the Stockholm District Court overturned the decision of the Arbitral Tribunal of the Arbitration Institute of the Stockholm Chamber of Commerce ("Arbitration Tribunal") made on June 25, 2001 dismissing ADC's action against AGD based on lack of jurisdiction. ADC's lawsuit against AGD was initially filed with the Arbitral Tribunal claiming alleged non-performance under an agreement between the parties and its obligation to transfer the diamond exploration license to Almazny Bereg. This lawsuit claimed compensation of damages amounting to \$492 million. In March 2004, AGD filed an appeal against the Stockholm District Court decision with the Swedish Court of Appeals. On November 15, 2005, the Swedish Court of Appeals denied AGD's appeal and affirmed the Stockholm District Court decision. On December 13, 2005, AGD filed an appeal against the Swedish Court of Appeals decision with the Swedish Supreme Court. On April 13, 2006, the Swedish Supreme Court denied the application of AGD for appeal against the Swedish Court of Appeal's decision dated November 15, 2005. On May 6, 2006, a Notice of Arbitration was received on behalf of ADC. On December 20, 2006, the first session of the Arbitration Tribunal with participation of both parties took place in order to define procedural issues related to the tribunal. As a result of the hearing the Arbitration Tribunal issued a detailed procedural order setting out the rules and timetable for the conduct of the arbitration. In May 2007, ADC filed a statement of claim that requested the Tribunal to require AGD to transfer the diamond exploration license to Almazny Bereg. On October 22, 2007 AGD submitted a statements of defense. The hearing into issues primarily relating to liability, if any, is currently scheduled to take place in June 2008. Management does not believe that the ultimate resolution of this matter will have a material adverse effect on the Group's financial condition.

#### **Note 19. Commitments and contingencies (continued)**

The Group is involved in various other claims and legal proceedings arising in the normal course of business. While these claims may seek substantial damages against the Group and are subject to uncertainty inherent in any litigation, management does not believe that the ultimate resolution of such matters will have a material adverse impact on the Group's operating results or financial condition.

## Note 20. Related party transactions

In the rapidly developing business environment in the Russian Federation, companies and individuals have frequently used nominees and other forms of intermediary companies in transactions. The senior management of the Company considers that the Group has appropriate procedures in place to identify and properly disclose transactions with related parties in this environment and has disclosed all of the relationships identified which it deemed to be significant. Related party sales and purchases of oil and oil products were primarily to and from affiliated companies and the Company's shareholder ConocoPhillips. Insurance services are provided by the related parties, whose management and directors include members of the Group's management.

Below are related party transactions not disclosed elsewhere in the financial statements. Refer also to Notes 4, 5, 7, 11, 12, 13, 16, 17, 18 and 21 for other transactions with related parties.

Sales of oil and oil products to related parties were \$143 million, \$136 million, \$529 million and \$486 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively.

Other sales to related parties were \$21 million, \$5 million, \$55 million and \$14 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively.

Purchases of oil and oil products from related parties were \$388 million, \$383 million, \$991 million and \$1,366 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively.

Other purchases from related parties were \$7 million, \$19 million, \$18 million and \$46 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively.

Purchases of insurance services from related parties were \$35 million, \$34 million, \$108 million and \$105 million during the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively.

Amounts receivable from related parties, including loans and advances, were \$599 million and \$121 million as of September 30, 2007 and December 31, 2006, respectively. Amounts payable to related parties were \$128 million and \$89 million as of September 30, 2007 and December 31, 2006, respectively.

#### Note 21. Compensation plan

During the period from 2003 to 2006, the Company had a compensation plan available to certain members of management, which provided compensation based upon share appreciation rights on the Company's common stock. The number of shares or rights allocated to individuals under the plan was approximately 8.8 million shares. These rights vested in December 2006.

#### **Note 21. Compensation plan (continued)**

In relation to this plan the Group has accrued a liability of \$537 million, included in "Other current liabilities" of the consolidated balance sheet as of December 31, 2006 and recognized income of \$11 million and compensation expense of \$258 million during the three and nine month periods ended September 30, 2006. In February 2007, the Group settled the plan. As a result of this settlement employees purchased approximately 8.8 million shares held by the Group as treasury stock at the grant price for \$129 million and resold approximately 1.5 million shares back to the Group for \$134 million. The accrued liability in relation to this plan of \$537 million was extinguished through the issuance of approximately 7.3 million shares.

In December 2006, the Company introduced a new compensation plan to certain members of management for the period from 2007 to 2009, which is based on assigned phantom shares and provides compensation consisting of two parts (the "Phantom share plan"). The first part represents annual bonuses that are based on the number of assigned phantom shares and amount of dividend per share. The payment of these bonuses is contingent on the Group meeting certain financial KPIs in each financial year. The second is based upon the Company's common stock appreciation from 2007 to 2009 with rights vesting after the date of the compensation plan's termination. The number of assigned phantom shares is approximately 15.5 million shares.

For the first part of the Phantom share plan the Group recognizes a liability based on expected dividends and number of assigned phantom shares.

The second part of the Phantom share plan is classified as equity. The grant date fair value of the plan is estimated at \$289 million. The fair value was estimated using the Black-Sholes-Merton option-pricing model, assuming a risk-free interest rate of 6.00% per annum, an expected dividend yield 1.59% per annum, expected term of three years and a volatility factor of 30.07%. The expected volatility factor was estimated based on the historical volatility of the Company's shares for the previous three year period up to January 2007.

Related to this plan the Group recorded \$32 million and \$93 million of compensation expense during the three-month and nine-month periods ended September 30, 2007, respectively, of which \$76 million is recognized as an increase in additional paid-in capital and \$17 million is included in "Other long-term liabilities" of the consolidated balance sheet as of September 30, 2007. The total recognized tax benefit related to this accrual is \$23 million.

As of September 30, 2007, there was \$212 million of total unrecognized compensation cost related to unvested benefits. This cost is expected to be recognized periodically by the Group up to December 2009.

#### **Note 22. Segment information**

Presented below is information about the Group's operating and geographical segments for the periods ended September 30, 2007 and 2006, in accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information."

The Group has four operating segments – exploration and production; refining, marketing and distribution; chemicals and other business segments. These segments have been determined based on the nature of their operations. Management on a regular basis assesses the performance of these operating segments. The exploration and production segment explores for, develops and produces primarily crude oil. The refining, marketing and distribution segment processes crude oil into refined products and purchases, sells and transports crude oil and refined petroleum products. The chemicals segment refines and sells chemical products. Activities of the other business operating segment include the development of businesses beyond the Group's traditional operations.

Geographical segments have been determined based on the area of operations and include three segments. They are Western Siberia, European Russia and International.

# **Operating segments**

# For the three months ended September 30, 2007

For the three months end	ed September 30,					
		Refining,				
	Exploration	marketing and	Cl 1-	Oulson	Elii4i	C1: 4-4- 4
<u> </u>	and production	distribution	Chemicals	Other	Elimination	Consolidated
Sales						
Third parties	330	20,386	596	3	-	21,315
Inter-segment	6,048	573	6	112	(6,739)	-
Total sales	6,378	20,959	602	115	(6,739)	21,315
Operating expenses and						
total cost of purchases	989	14,028	493	44	(6,615)	8,939
Depreciation, depletion						
and amortization expense	374	170	7	19	-	570
Interest expense	164	157	1	61	(297)	86
Income tax expense	497	410	2	3	-	912
Net income	1,202	1,216	36	99	(71)	2,482
Total assets	40,293	38,553	984	8,101	(32,567)	55,364
Capital expenditures	1,873	502	30	22	-	2,427
For the three months end	ed September 30,	2006				
		Refining,				
	Exploration and production	marketing and distribution	Chemicals	Other	Elimination	Consolidated
Sales	una production	distribution	Chemicals	Other	Limmation	Consolidated
Third parties	378	17,410	449	12	-	18,249
Inter-segment	5,623	469	5	58	(6,155)	-
Total sales	6,001	17,879	454	70	(6,155)	18,249
Operating expenses and total cost of purchases	714	11,867	376	27	(6,170)	6,814
Depreciation, depletion						
and amortization expense	313	143	6	6	-	468
Interest expense	106	88	-	57	(173)	78
Income tax expense	544	221	3	2	-	770
Net income	1,474	876	8	15	59	2,432
Total assets	33,277	31,342	695	5,874	(24,199)	46,989
Capital expenditures	1,461	342	51	20	-	1,874

For the nine months ended	l September	30, 2007
---------------------------	-------------	----------

	Exploration and production	Refining, marketing and distribution	Chemicals	Other	Elimination	Consolidated
Sales						
Third parties	1,082	54,324	1,661	29	-	57,096
Inter-segment	15,328	1,579	16	243	(17,166)	
Total sales	16,410	55,903	1,677	272	(17,166)	57,096
Operating expenses and total cost of purchases	2,824	36,393	1,341	125	(16,710)	23,973
Depreciation, depletion and amortization expense	1,133	487	19	36	-	1,675
Interest expense	421	456	3	158	(798)	240
Income tax expense	1,126	1,089	16	8	-	2,239
Net income	2,957	3,390	121	213	(383)	6,298
Total assets	40,293	38,553	984	8,101	(32,567)	55,364
Capital expenditures	5,258	1,169	119	56	-	6,602
For the nine months ende	d September 30, 2	2006				
	Exploration and production	Refining, marketing and distribution	Chemicals	Other	Elimination	Consolidated
Sales						
Third parties	1,235	48,872	1,322	30	-	51,459
Inter-segment	15,157	1,280	16	145	(16,598)	-
Total sales	16,392	50,152	1,338	175	(16,598)	51,459
Operating expenses and total cost of purchases	2,312	33,668	1,132	80	(16,340)	20,852
Depreciation, depletion and amortization expense	887	409	15	14	-	1,325
T	333	235	-	139	(488)	219
Interest expense	333	233				
-	1,375	889	11	3	-	2,278
Income tax expense Net income			11 41	3 94	(160)	2,278 6,442
Income tax expense	1,375	889			- (160) (24,199)	

# **Geographical segments**

	For the three months ended September 30, 2007	For the three months ended September 30, 2006	For the nine months ended September 30, 2007	For the nine months ended September 30, 2006
Sales of crude oil within Russia	121	108	315	310
Export of crude oil and sales of oil of foreign subsidiaries	4,831	4,954	13,860	13,597
Sales of refined products within Russia	2,584	2,213	6,737	6,090
Export of refined products and sales of refined products of foreign subsidiaries	12,469	9,947	32,464	28,542
Sales of chemicals within Russia	180	124	502	385
Export of chemicals and sales of chemicals of foreign subsidiaries	396	321	1,126	915
Other sales within Russia	354	291	1,073	821
Other export sales and other sales of foreign subsidiaries	380	291	1,019	799
Total sales	21,315	18,249	57,096	51,459

## For the three months ended September 30, 2007

	Western Siberia	European Russia	International	Elimination	Consolidated
Sales					
Third parties	25	3,389	17,901	-	21,315
Inter-segment	3,784	8,402	5	(12,191)	
Total sales	3,809	11,791	17,906	(12,191)	21,315
Operating expenses and total cost of purchases	488	4,699	15,833	(12,081)	8,939
Depletion, depreciation and amortization expense	167	250	153	-	570
Interest expense	5	62	59	(40)	86
Income tax expense	287	525	100	-	912
Net income	1,009	1,384	162	(73)	2,482
Total assets	14,720	30,312	19,973	(9,641)	55,364
Capital expenditures	552	1,445	430	-	2,427

# For the three months ended September 30, 2006

	Western Siberia	European Russia	International	Elimination	Consolidated
Sales					
Third parties	94	2,847	15,308	-	18,249
Inter-segment	3,739	7,293	10	(11,042)	_
Total sales	3,833	10,140	15,318	(11,042)	18,249
Operating expenses and total cost of purchases	413	4,042	13,419	(11,060)	6,814
Depletion, depreciation and amortization expense	165	181	122	-	468
Interest expense	5	20	61	(8)	78
Income tax expense	319	341	110	-	770
Net income	1,000	1,073	274	85	2,432
Total assets	12,528	24,531	19,021	(9,091)	46,989
Capital expenditures	318	1,162	394	-	1,874

#### For the nine months ended September 30, 2007

	Western Siberia	European Russia	International	Elimination	Consolidated
Sales					
Third parties	86	9,102	47,908	-	57,096
Inter-segment	9,679	22,338	20	(32,037)	-
Total sales	9,765	31,440	47,928	(32,037)	57,096
Operating expenses and total cost of purchases	1,515	12,168	41,928	(31,638)	23,973
Depletion, depreciation and amortization expense	528	705	442	-	1,675
Interest expense	15	176	175	(126)	240
Income tax expense	604	1,380	255	-	2,239
Net income	2,275	3,753	643	(373)	6,298
Total assets	14,720	30,312	19,973	(9,641)	55,364
Capital expenditures	1,631	3,898	1,073	-	6,602
For the nine months ended Septer	nber 30, 2006				
	Western Siberia	European Russia	International	Elimination	Consolidated
Sales					
Third parties	246	7,925	43,288	-	51,459
Inter-segment	9,266	20,617	24	(29,907)	-
Total sales	9,512	28,542	43,312	(29,907)	51,459
Operating expenses and total cost of purchases	1,272	11,082	38,183	(29,685)	20,852
Depletion, depreciation and amortization expense	414	554	357	-	1,325
Interest expense	13	60	173	(27)	219
Income tax expense	715	1,259	304	-	2,278
Net income	2,399	3,576	895	(428)	6,442
Total assets	12,528	24,531	19,021	(9,091)	46,989
Capital expenditures	972	2,670	880	-	4,522

The Group's international sales to third parties include sales in Switzerland of \$9,290 million, \$8,174 million, \$25,190 million and \$23,852 million for the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively. The Group's international sales to third parties include sales in USA of \$2,912 million, \$2,619 million, \$8,065 million and \$7,088 million for the three months ended September 30, 2007 and 2006 and during the nine months ended September 30, 2007 and 2006, respectively. These amounts are attributed to individual countries based on the jurisdiction of subsidiaries making the sale.