

# Investor Presentation 2006 Annual Results

### **Urals Energy Public Company Limited**

Stock Symbol:	UEN.L
Shares outstanding:	118,923,242 <sup>(1)</sup>
Free float:	66,075,677 (55.6% of total)
Share price (as of 27/02/07):	\$7.7159 (£3.875)
Market capitalisation:	\$917.6 million
Enterprise value:	\$1038.7 million
2P BOE Reserves:	577 MMBbls
2P Enterprise value:	\$1.80 per barrel

#### Notes:

1. Total shares issued and outstanding. On a fully-diluted basis, 124.0 million



### 2006 Highlights

#### Increased Asset Base

- Acquired Dulisma and Nizhny Omrynskoye
- 5x YoY growth in 2P reserves to 577mm at an average cost of \$1.44 per barrel
- 2.5x YoY increase in PV10 to \$1,804 million

### Enhanced Growth Potential

- 82% YoY increase in average daily production to 9,569 bopd
- New forecast peak of 50,000 bopd in 2013
- At peak in 2013, 90% of production will be export oil, 72% to Asian markets

### Improved Financials

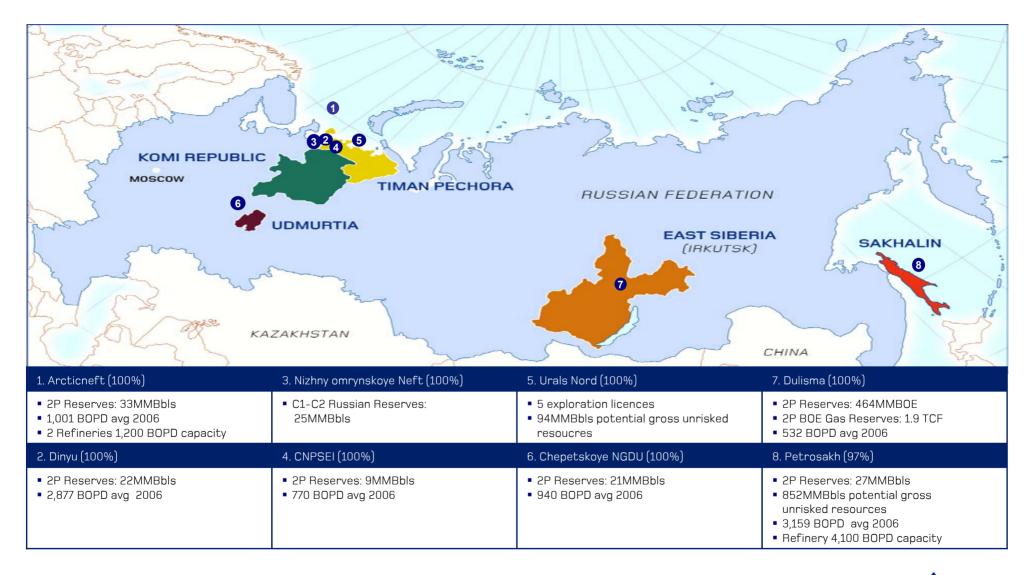
- Net revenues increased YoY by 80% to \$119.2 million
- EBITDA increased YoY by 36% to \$22.9 million
- 5x YoY increase in net income to \$34.3 million

#### Bolstered Financial Resources

- Raised additional net \$195 million in equity capital
- Secured additional \$144 million in debt, including a \$130 million Dulisma project loan
- Reduced spread on senior debt by 50 bps



### **Eight Operating Subsidiaries**



### 2006 and Q1 2007 Major Events

- January \$12 million subordinated loan placed with BNP Paribas
- February Sakhalin offshore exploration license extended for five years
- March Agreed terms of \$148 million acquisition of Dulisma
  (139 MMBO 2P oil reserves, 323 MMBOE 2P gas reserves)
- April Signed Dulisma acquisition with \$50 million bridge loan from Morgan Stanley
- May sold \$209 million worth of stock in public equity offering
  - Completed \$1.5 million acquisition of Nizhny Omrynskoye from LUKoil
- June ESPO re-routed to within 75 km of Dulisma field
- July Received license extension at Arcticneft for lower horizons
- September Slava Rovneiko resigns as Chairman of the Board, Charles Pitman becomes Interim Chairman
- October Secured working capital revolving debt facility from BNP Paribas



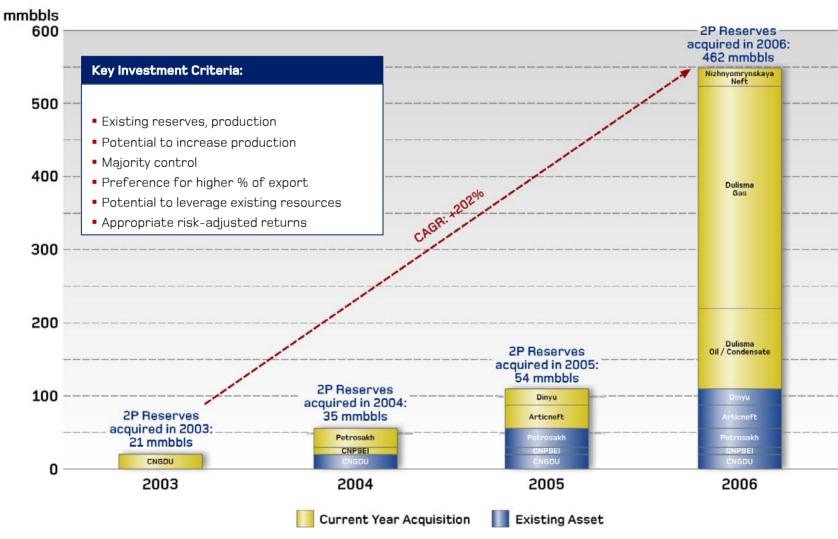
### 2006 and Q1 2007 Major Events

- November Agreement signed with Transneft for connection to ESPO at pump station 8
- January 07 Confirmation of Mineral Extraction Tax holiday at Dulisma through 2016
  - Closing of \$130 million Dulisma project loan with Goldman Sachs
- > February 07 Fracture stimulation work commences at Petrosakh
- April 07 Commercial agreement reached to sell future gas produced at Dulisma
  - Leonid Dyachenko appointed as CEO, William Thomas to remain as non-executive director on the Board
  - Bob Maguire and Alex Ogarev proposed for nomination to the Board



### 2P BOE Reserves Growth (million barrels) (1)

### 7 Acquisitions

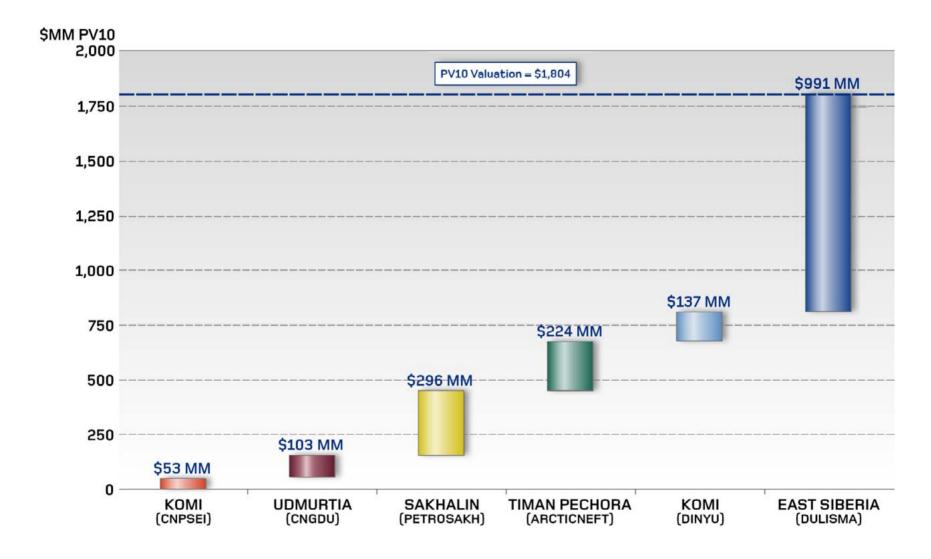


Notes

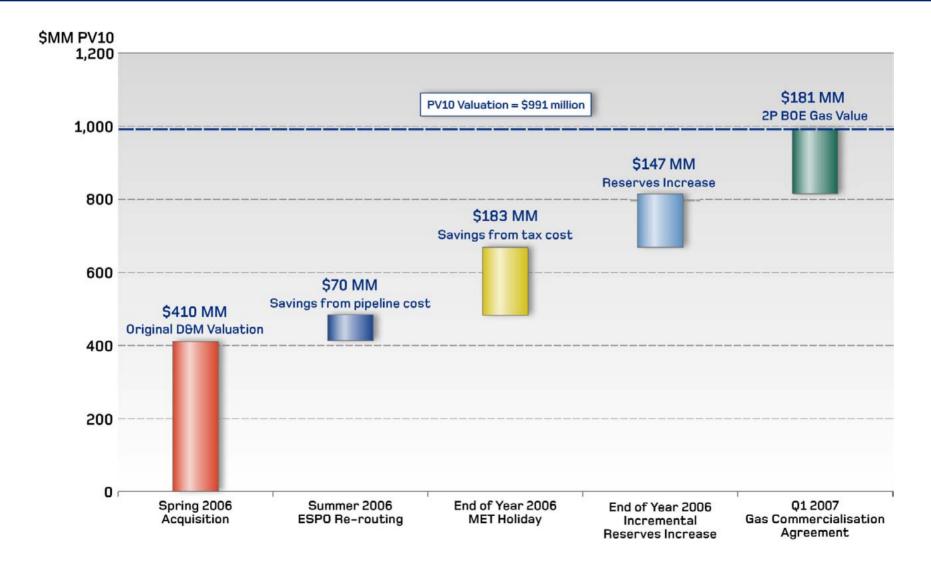
1. 2P reserves as per DeGolyer 8 MacNaughton reports as at 31 December 2006 except for Nizhny Omrynskoye Neft according to Russian C1-C2 classification



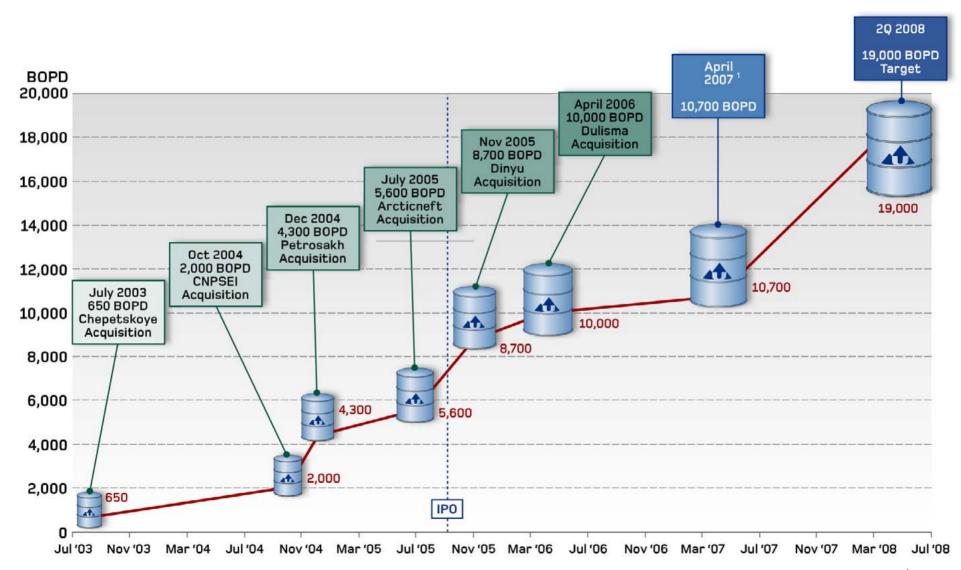
### DeGolyer and MacNaughton - 31/12/06 PV10 of the 2P Reserves



### Dulisma - PV10 Value build-up



### **Urals Energy - Production Growth**

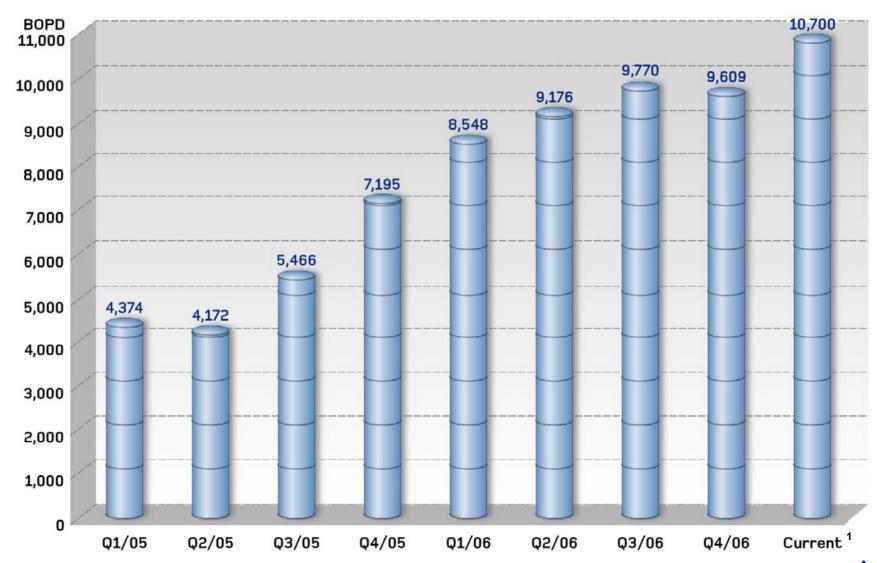


Notes

1. April 2007 as day of results release, includes Dulisma production of 1,144 BOPD which is temporarily shut-in due to pipeline maintenance work



### **Quarterly Production**

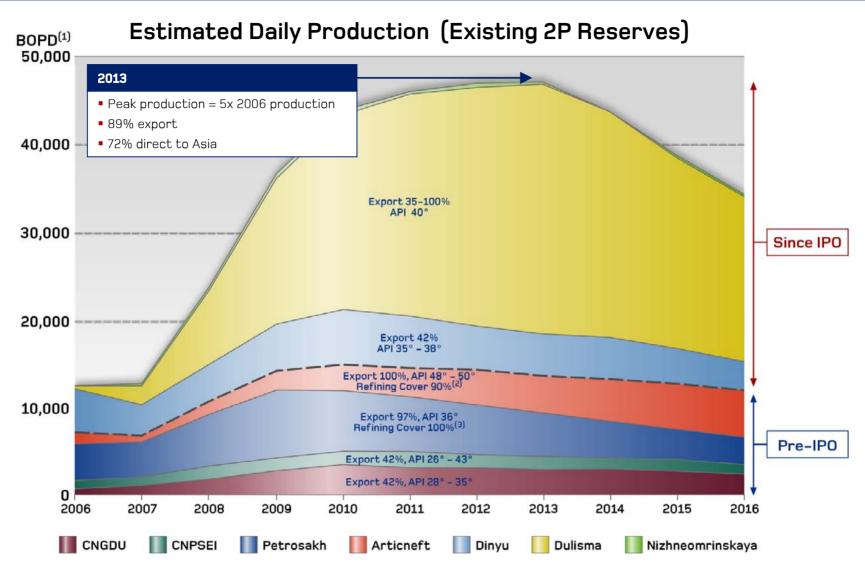


#### Notes

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### D&M Projected Daily Average Oil Production



#### Notes



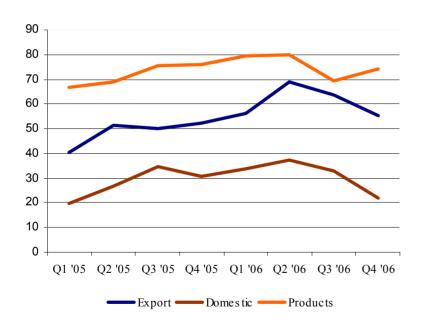
<sup>1.</sup> Current refining capacity of Arcticneft is 1,200 BOPD 2. Current refining capacity of Arcticneft is 1,200 BOPD 2. Current refining capacity of Petrosakh is 4,100 BOPD, upgradeable to 8,200 BOPD at limited cost

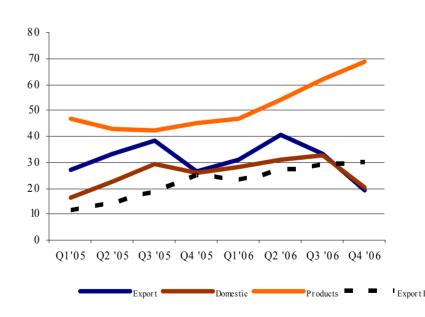
### **Improving Netbacks**

### Improving Prices and Netbacks

Average Oil Sales Prices \$/bbl

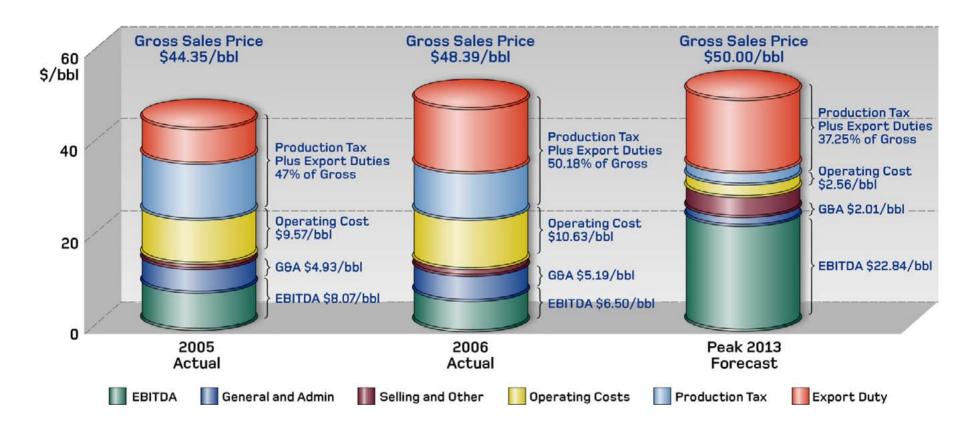
Average Realised Netbacks \$/bbl







### Improving per Barrel Economics



1. Average prices for 2005 and 2006 actual average for period. Peak rate 2013 set at a theoretical level of \$50/bbl

### 2006 Financial Results Summary

#### **Operational Highlights**

Average 2006 Oil Production: 9,569 BOPD

Current: 10,700 BOPD

Percent of 2006 Crude Exports: 55%

Average 2006 Netback: \$30.82/bbl

Export crude: \$29.63

- Domestic crude: \$28.71

- Domestic products: \$47.64

#### Financial Highlights

- Acquisition expenditures: \$137.3 million (net cash)
- Funding raised in 2006:
  - \$195.0 million in net equity proceeds
  - \$12.0 million in subordinated debt
- Funding raised in Jan 2007:
  - \$130 million in project financing for Dulisma

Summary 2006 and 2005				
in US \$ thousands	2006	2005		
Production (yearly average BOPD)	9,569	5,263		
Income Statement				
Net revenues	119,197	66,135		
IFRS EBITDA	22,773	16,913		
Operating profit	34,066	11,348		
Net profit / (loss)	34,308	7,055		



### 2006 - Investing in Growth

#### **Operational Task Completion**

#### **Drilling**

- 18 development wells
- 3 side track wells
- 2 exploration wells

#### **Rigs Purchased**

- 1 mobile rig 160 ton
- 1 mobile rig 100 ton
- 2 workover rigs 60/80 ton
- 1 Frac fleet

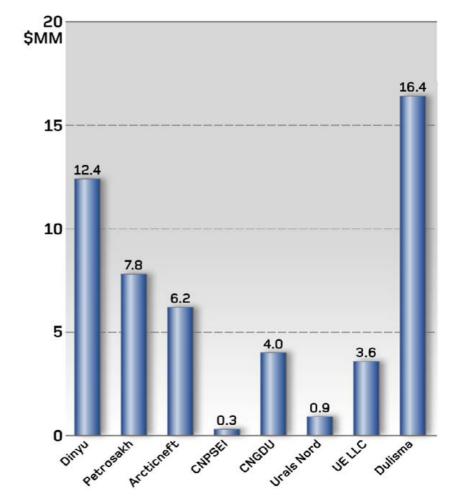
#### Seismic

- 2D acquisition 307 km²
- 3D acquisition 17 km²
- 3D reprocessing 517 km²

#### Storage

• 2 new 10,000cm³ storage tanks

#### 2006 Capex Expenditures – Approx. \$ 51.6 MM





## **Asset Update**

### East Siberia

Gross Reserves Summary (mmboe)			
1P	2P	3P <sup>(2)</sup>	2P PV10%
221.0	464.0	570.2	\$990.8 MM

Source D&M as at 31 Dec 2006

#### Dulisma

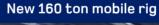
#### 2006 Highlights

Average production 2006 = 532 BOPD

#### 2007 Program

- New 160 ton mobile rig mobilised to site
- 2 gas turbine generators mobilised to site
- Commence construction of CFP facility
- New 100 man workers camp installed
- Drill first two horizontal wells







### Sakhalin

Gross Reserves Summary (mmbbl)				Unrisked
				Potential
1P	2P	3P	2P PV10	Resources (mmbl) <sup>(1)</sup>
8.7	26.7	50.5	\$291.5 MM	852

Source D8M as at 31 December 2006

#### **Operations**

- Average production
  - **–** 2006 = 3,159 BOPD

#### 2006 Highlights

- Onshore:
  - 2 development wells
  - 3 re-entry wells
  - 3D seismic reprocess & reinterpretation
  - 20,000 cm new crude storage tanks
- Offshore:
  - 1 exploration well
  - 3D seismic reprocess & reinterpretation

#### 2007 Program

- 6 development wells
- Frac 11 wells

### • 3 new oil products storage tanks









### Komi

Gross Reserves Summary (mmbbl)				
1P	2P	3P	2P PV10%	
11.8	31.5	59.1	\$181.8 MM	

Source D&M as at 31 December 2006

#### Operations (Dinyu, S. Michayu, CNPSEI, Nizhnyomrynskaya Neft)

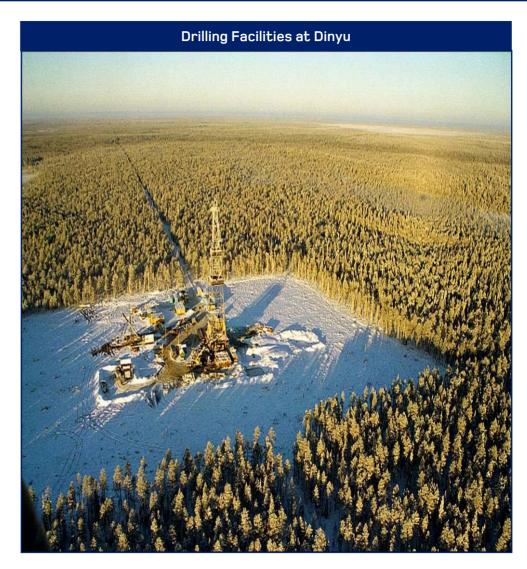
- Average production
  - **–** 2006 = 3,937 BOPD

#### 2006 Highlights

- Dinyu
  - 8 development wells
  - 2 exploration wells
  - 2D seismic program
- Nizhnyomrynskaya Neft
  - \$1.5 million acquisition from LUKoil
  - 25 million barrels C1-C2 Russian standard reserves
  - Mature field with development upside
  - Possible qualification for tax relief

#### 2007 Program

- Dinyu 5 development wells plus possible exploration well
- Nizhnyomrynskaya Neft work-over wells
- Komi-wide fraccing program
- 18 fracture simulations





### **Timan Pechora**

Gross Reserves Summary (mmbbl)				Unrisked
1P	2P	3P	2P PV10	Potential Resources (mmbl)
21.5	33.0	44.4	\$218.3 MM	94

Source D&M as at 31 December 2005

#### Operations (Arcticneft, Urals Nord)

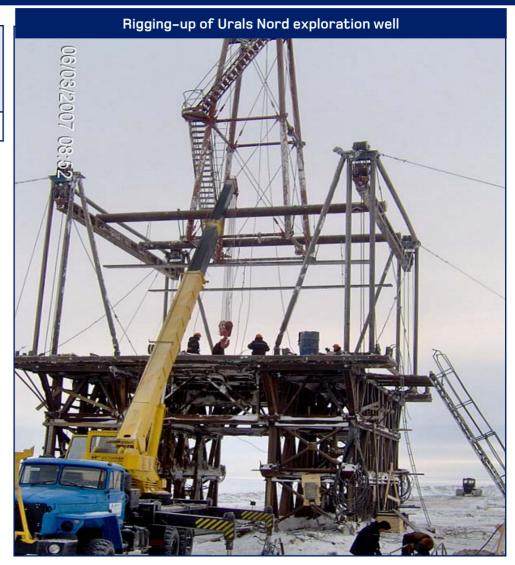
- Average production
  - **–** 2006 = 1,001 BOPD

#### 2006 Highlights

- Arcticneft
  - Completed reservoir model
  - Drilled 2 development wells
  - Received license extension for deeper Permian horizon

#### 2007 Program

- Arcticneft 4 development wells
- Arcticneft drill 1 side-track exploration well plus 1 possible exploration well
- Urals Nord
  - Drill first exploration well
  - Nadizhnsky prospect located 60 km south east of port of Varandey
  - 60 mmbbl target at 3,700 meters





### **Udmurtia**

Gross Reserves Summary (mmbbl)			
1P	2P	3P	2P PV10%
8.0	21.2	29.4	\$99.5 MM

Source D&M as at 31 December 2006

#### Operations (Chepetskoye NGDU)

- Average production
  - **–** 2006 = 940 BOPD

#### 2006 Highlights

Drilled 6 development wells

#### 2007 Program

■ Drill 5 development wells

