

FOR IMMEDIATE RELEASE November 26, 2015

# Sistema announces third quarter 2015 financial results

**Moscow, Russia** – November 26, 2015 – Sistema JSFC ("Sistema" or the "Company", together with its subsidiaries, "the Group") (LSE: SSA; MOEX: AFKS), a publicly-traded diversified holding company operating primarily in Russia and the CIS, today announces its unaudited consolidated IFRS financial results for the third quarter ended September 30, 2015.

# THIRD QUARTER FINANCIAL HIGHLIGHTS

- Consolidated revenues up 14.3% YoY to RUB 184.2 billion.
- Adjusted OIBDA<sup>2</sup> up 7.1% YoY to RUB 52.6 billion with an adjusted OIBDA margin of 28.5%.
- Net income attributable to the Group of RUB 481 million.
- Net debt<sup>3</sup> at the Corporate Holding level decreased by 10.3% to RUB 40.2 billion as at September 30, 2015.
- As at September 30, 2015, cash position at the Corporate Holding level amounted to RUB 47.9 billion, excluding RUB 33.2 billion represented by long-term deposits.

# KEY CORPORATE HIGHLIGHTS IN THE THIRD QUARTER AND AFTER THE REPORTING PERIOD

In July, Sistema's subsidiaries LLC Sistema Telecoms Assets and JSC RTI (the "sellers") signed legally binding agreements to sell their respective stakes in JSC NVision Group, including its debt obligations, to PJSC MTS for up to RUB 15 billion. The transaction was approved by the Boards of Directors of the sellers and MTS, and the Special Committee of independent directors under the MTS Board of Directors. Merrill Lynch International acted as financial advisor to the Special Committee to issue a Fairness Opinion on the transaction.

In October, Sistema acquired JSC Kronshtadt Group and its subsidiaries from Industrial Investors Group and its partners for RUB 4.8 billion. Kronshtadt Group comprises a number of companies with innovative solutions producing world-class high-technology products and solutions for the aircraft manufacturing, defence, security and transportation industries, as well as natural resource exploration. Kronshtadt has significant synergies with Sistema's RTI.

In October, Sistema acquired an additional 25.02% stake in Medsi Group JSC from the State Unitary Enterprise Medical Centre under the Moscow Mayor and Government's Department of Business Affairs for a consideration of RUB 6.1 billion, with 50% to be paid over the course of a year. The increase of Sistema's stake will enable Medsi to expand its private clinic network, build new medical facilities, and improve management efficiency. It is also expected to support Medsi's further growth by bringing in strategic and financial investors as shareholders.

In November, Sistema agreed to demerge its Indian telecommunications business from Sistema Shyam TeleServices Ltd ("SSTL") and to merge this business with Reliance Communications Ltd ("RCom"), one of the leading telecom operators in India. As a result of the merger, SSTL will acquire and hold a 10% equity stake in RCom. Prior to the transaction's completion, SSTL plans to pay off existing debt. Following the completion of the transaction, RCom will take responsibility for payment of SSTL's frequency spectrum licensing fees, which are payable in instalments to the Department of Telecommunications of India. RCom will also pay SSTL an earn out of up to US\$ 300 million in the event that Indian telecommunication authorities confirm that SSTL's spectrum can be used for building-out a 4G network (at 5MHz contiguous spectrum) without any additional payments.

Mikhail Shamolin, President and Chief Executive Officer of Sistema, commented:

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<sup>&</sup>lt;sup>1</sup> As announced in April 2015, Sistema reports its quarterly and annual consolidated financial results in accordance with International Financial Reporting Standards (IFRS) from the first quarter of 2015. The Group has also changed the currency it presents its financial statements in from the US dollar to the Russian rouble ("RUB"). Comparative information for the previous quarters has been restated to comply with IFRS. Sistema has previously prepared its consolidated financial statements in accordance with US GAAP.

See Attachment A for definitions and reconciliation of adjusted OIBDA to IFRS financial measures.

<sup>&</sup>lt;sup>3</sup> Including highly liquid deposits and liquid financial investments, based on management accounts.

<sup>&</sup>lt;sup>4</sup> Including highly liquid deposits and liquid financial investments, based on management accounts.

"Sistema's third quarter results reflect the fundamental strength of our assets and their continued resilience to the economic challenges. Our four largest portfolio companies have delivered solid revenue growth. MTS achieved stronger data and handset sales, Segezha Group benefited from a continued rise in exports and improved business processes, Detsky Mir successfully implemented its operational strategy and increased its market share while RTI also demonstrated strong performance.

Sistema is one of the largest investors in the Russian economy and now more than ever we are striving to enhance the efficiency of our assets. Our focus on cost optimisation enabled us to substantially reduce SG&A expenses at the Corporate Centre while also improving cost efficiency at subsidiaries.

We continue to look for attractive opportunities to put capital to work by investing in new assets. In October, we acquired high-tech conglomerate Kronshtadt Group, a strong complement to our market-leading defence, microelectronics and IT asset RTI. We also increased our stake in Russia's leading chain of private healthcare clinics, Medsi, as we continue to be firm believers in the great potential of the Russian private healthcare market. In addition, earlier this month we agreed to merge the telecommunications business of SSTL with RCom, a top Indian telecom operator. This demonstrates our ability to create value for us, our partners and shareholders."

# **Conference call information**

Sistema's management will host an analyst conference call today at 9.00 am (EST)/ 2.00 pm (London time) / 3.00 pm (CET) / 5.00 pm (Moscow time) to present and discuss the third quarter 2015 results.

To participate in the conference call, please dial:

### Russia

+7 495 705 9451 8 800 500 9312 (toll free)

# **United Kingdom**

+44 20 3427 1909 0800 279 5004 (toll free)

### US

+1646 254 3363 1877 280 1254 (toll free)

Conference ID: 5248179

Alternatively, you can quote the conference call title: "Sistema Third Quarter 2015 Financial Results".

A replay of the conference call will be available on the Company's website <a href="www.sistema.com">www.sistema.com</a> for 7 days after the event.

# For further information, please visit www.sistema.com or contact:

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## FINANCIAL SUMMARY AND GROUP OPERATING REVIEW

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	184,211	161,096	14.3%	163,996	12.3%
Adjusted OIBDA	52,562	49,073	7.1%	43,967	19.5%
Operating income	28,211	33,315	(15.3%)	21,338	32.2%
Adjusted operating income	28,211	27,223	3.6%	21,338	32.2%
Net income attributable to Sistema	481	11,436	(95.8%)	15,173	(96.8%)
Adjusted net income / (loss) attributable to Sistema	481	(5,526)	-	6,353	(92.4%)

In the third quarter of 2015, Sistema's consolidated revenues were up 14.3% year-on-year mainly driven by the consolidation of Segezha Group effective from the fourth quarter of 2014, increased revenues at MTS due to growth in consumption of data services and higher handset sales, expansion of Detsky Mir's business and the increase of RTI's revenues. A quarter-on-quarter revenue increase of 12.3% was mainly due to strong results at MTS supported by seasonally higher roaming consumption, RTI, as well as growth at Segezha Group and Detsky Mir.

The Group's selling, general and administrative expenses (SG&A) increased at a below inflation rate of 4.8% year-on-year, reflecting continued cost optimisation at the Corporate Centre as well as tight cost discipline across key subsidiaries. The Group continued to demonstrate improved efficiency, with the SG&A/Revenue ratio decreasing year-on-year from 20.2% to 18.6%. RTI's SG&A/Revenue ratio decreased to 9.1% year-on-year from 19.2%, while SSTL's SG&A expenses also declined as a percentage of revenues to 35.5% in the third quarter of 2015, compared to 46.7% in the corresponding period of the last year. In the reporting quarter, SG&A at the Corporate Centre declined by 20.1% year-on-year to RUB 1.7 billion. Depreciation and amortisation expenses increased by 11.4% year-on-year and 7.6% quarter-on-quarter to RUB 24.4 billion.

Sistema's adjusted OIBDA grew by 7.1% year-on-year as a result of increases at RTI and other certain non-public assets as well as the consolidation of Segezha Group. The growth was partially offset by OIBDA decline at MTS and MTS Bank. The Group's adjusted OIBDA margin expanded to 28.5% for the reporting period from 26.8% in the second quarter of 2015.

Adjusted net income attributable to Sistema improved to RUB 481 million, from a net loss of RUB 5.5 billion in the third quarter of 2014. Net income in the third quarter of 2015 was impacted by the recognition of a foreign exchange loss in the amount of RUB 9.6 billion.

# **OPERATING REVIEW**<sup>5</sup>

## MTS

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	115,034	107,152	7.4%	102,691	12.0%
Adjusted OIBDA	46,976	48,580	(3.3%)	42,036	11.8%
Operating income	26,276	33,078	(20.6%)	21,815	20.4%
Adjusted operating income	26,276	29,474	(10.9%)	21,815	20.4%
Net income attributable to Sistema	7,696	8,238	(6.6%)	9,129	(15.7%)
Adjusted net income attributable to Sistema	7,696	6,310	22.0%	9,129	(15.7%)

In the third quarter of 2015, MTS generated a 7.4% year-on-year increase in revenues, driven by stronger demand for telecommunication services across its markets, robust growth in data traffic revenues and a surge in handset sales in Russia. MTS' revenues were up 12.0% quarter-on-quarter, reflecting seasonal factors such as higher roaming revenues as well as an expanded Russian subscriber base and aggressive growth in handset sales.

Adjusted OIBDA decreased by 3.3% year-on-year; however quarter-on-quarter adjusted OIBDA was up by 11.8%. Despite the increase share of low-margin handset sales in total revenues, the adjusted OIBDA margin remained flat quarter-on-quarter as a result of a seasonal rise in high-margin roaming revenues and efforts to attract lucrative subscribers.

An extraordinary general meeting of shareholders ("EGM") held on September 30, 2015 approved semi-annual dividends of RUB 5.61 per ordinary MTS share (RUB 11.22 per ADR), or a total of RUB 11.592 billion, based on the financial results for the first half of 2015.

Significant events after the end of the reporting period

In October, MTS and Vodafone agreed to extend and expand the scope of their strategic partnership in Ukraine. Under the new agreement, the companies will roll out 3G and develop a number of new services in the market using the Vodafone brand in Ukraine.

In October, as a result of an online state auction MTS was allocated licenses for provision of mobile telecommunications services in the GSM standard, LTE standard and its subsequent modifications in the 1710-1785 MHz and 1805-1880 MHz ranges in the Amur Region, North-Ossetia-Alania, Orenburg Region, Perm Krai and in Komi-Perm District.

# Segezha Group<sup>6</sup>

(RUB millions)	3Q 2015	2Q 2015	Change	4Q 2014 <sup>7</sup>	Change
Revenues	8,803	7,844	12.2%	7,171	22.8%
OIBDA	1,680	1,387	21.1%	1,059	56.0%
Operating income	1,121	786	42.7%	477	135.0%
Net income attributable to Sistema	551	333	65.5%	397	38.8%

Segezha Group ("Segezha") delivered a strong growth in revenues and OIBDA since acquisition, driven by an organic increase in sales and production, as well as by the depreciation of the Russian rouble against the US dollar and euro, as over 53% of Segezha's revenues are generated by export sales. Quarter-on-quarter revenue and OIBDA growth was also attributable to a 3.5% increase in sales of sack paper.

Continued growth of Segezha's own logging operations contributed to widening of the OIBDA margin to 18.8% in the third quarter of 2015, compared to 17.6% in the second quarter.

In August 2015, Segezha launched a new production line for paper sacks, thus solidifying its leading position in the industry.

<sup>7</sup> First quarter of consolidation

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<sup>&</sup>lt;sup>5</sup> Here and from hereon, revenues are presented on an aggregated basis, excluding revenues from intra-segment (between entities in the same segment) transactions, but before inter-segment (between entities in different segments) eliminations, unless accompanied by the word "consolidated". Amounts attributable to individual companies, where appropriate, are shown prior to both intra-segment and inter-segment eliminations and may differ from respective standalone results due to certain reclassifications and adjustments.

Sistema acquired Segezha Group on September 30, 2014, and has consolidated its financials since the fourth quarter of 2014.

## **Detsky Mir**

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	15,222	11,679	30.3%	12,592	20.9%
OIBDA	1,623	1,564	3.8%	628	158.6%
Operating income	1,395	1,381	1.0%	401	248.2%
Net income attributable to Sistema	289	928	(68.9%)	344	(16.2%)

Detsky Mir continued robust expansion in its core markets, increasing revenues by 30.3% year-on-year and 20.9% quarter-on-quarter in the third quarter of 2015. Year-on-year growth was largely driven by a rise in like-for-like sales of 10.5% and the addition of retail space. During the quarter, the retailer's average like-for-like ticket and traffic grew year-on-year by 7.6% and 2.2%, respectively. Detsky Mir opened 23 new stores during the reporting quarter, expanding its total retail space to 435,000 sq.m.

Detsky Mir's third quarter OIBDA was largely stable year-on-year, reflecting the retailer's focus on market share expansion, as well as due to a shift in high-margin autumn clothing sales from September to October as a result of relatively warm weather in Russia. Detsky Mir posted another quarter of declining SG&A/Revenue ratio to 24.7% in the third quarter, compared to 27.6% in the second quarter and 30.3% in the first quarter of 2015.

During the reporting quarter, Detsky Mir opened a new warehouse in the Moscow region with a total area of 72,000 sq.m, aiming to reduce logistics costs and increase centralisation of the supply chain.

#### Medsi

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	1,959	2,352	(16.7%)	2,037	(3.8%)
OIBDA	152	442	(65.5%)	184	(17.4%)
Operating (loss)/ income	(2)	533	-	(2)	-
Net income/ (loss) attributable to Sistema	116	540	(78.4%)	(89)	-

In the reporting quarter, Medsi's revenues declined by 16.7% year-on-year due to ending of a state contract. Revenues were down quarter-on-quarter by 3.8% as a result of seasonality. OIBDA declined year-on-year and quarter-on-quarter on the back of lower revenues.

Revenues from services to individuals, Medsi's strategic sales channel, increased by 31% year-on-year with patient visits growth in this segment of 33%.

# Bashkirian Power Grid Company (BPGC)

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	3,371	3,021	11.6%	3,287	2.6%
OIBDA	1,225	1,346	(9.0%)	1,059	15.6%
Operating income	658	890	(26.0%)	513	28.4%
Net income attributable to Sistema	516	768	(32.8%)	581	(11.1%)

BPGC's revenue grew by 11.6% year-on-year in the third quarter of 2015, reflecting an increase in the number of new connections, as well as organic growth in electricity consumption and the indexation of distribution tariffs in July 2015.

In the reporting quarter, BPGC posted a 0.4% year-on-year increase in effective output, while reducing distribution grid losses by 0.35 p.p. year-on-year to 5.63% and transmission grid losses by 0.16 p.p. year-on-year to 1.24%.

BPGC's OIBDA declined year-on-year in the reporting period due to higher purchase prices in the wholesale electricity market.

In September 2015, BPGC's Board of Directors appointed Dmitry Sharovatov as the company's new CEO. Outgoing CEO Andrey Makarov was elected the Chairman of the Board of Directors.

# RTI<sup>8</sup>

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	17,788	15,711	13.2%	16,846	5.6%
OIBDA	2,861	1,466	97.9%	1,222	134.2%
Operating income	2,261	539	319.8%	616	267.3%
Net (loss)/ income attributable to Sistema	(736)	(765)	-	176	-

RTI's revenues were up by 13.2% year-on-year in the reporting quarter, as a result of a 27.0% year-on-year rise in revenues at the Defence Solutions BU. Revenues at the Microelectronics Solutions BU also increased, both on a year-on-year and quarter-on-quarter basis due to growing demand for local products with attractive pricing compared to imported producers.

RTI's OIBDA increased by 97.9% year-on-year and by 134.2% quarter-on-quarter, in part due to the one-off positive effect from the reversed provisions in the Information and Communications Technologies BU, as well as strong operating results in other business segments.

# Sistema Shyam TeleServices Ltd. (SSTL)

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	3,687	2,044	80.4%	3,076	19.9%
OIBDA	(458)	(618)	-	(373)	-
Operating loss	(677)	(1,183)	-	(537)	-
Net loss attributable to Sistema	(2,063)	(1,694)	-	(1,685)	-

In the third quarter, SSTL's revenues increased by 80.4% year-on-year and 19.9% quarter-on-quarter in rouble terms. In Indian rupees, revenue was up 9.8% year-on-year and 0.5% quarter-on-quarter driven by strong demand for data services. Non-voice revenues from data accounted for 58.0% of SSTL's total revenue in the reporting quarter, up from 43.0% in the third quarter of 2014.

SSTL's OIBDA loss in Indian rupees reduced by 18.2% quarter-on-quarter and 57.3% year-on-year. The quarter-on-quarter increase in OIBDA loss in Russian rouble terms was due to the devaluation of the Russian rouble during the third quarter.

As of September 30, 2015, SSTL's subscriber base was 8.4 million with data services subscribers accounting for 23.1% of the total subscriber base, as compared to 16.2% at the end of the third quarter last year.

## Sistema Mass Media (SMM)

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	805	816	(1.4%)	591	36.1%
OIBDA	241	279	(13.6%)	312	(22.7%)
Operating income	181	110	64.8%	255	(29.1%)
Net income/ (loss) attributable to Sistema	103	58	76.3%	(298)	

In the reporting quarter, SMM's revenues remained flat as higher sales at Stream LLC were offset by the deconsolidation of Russian World Studios (RWS) in April 2015. The 36.1% quarter-on-quarter rise in revenues was driven by growth at Stream LLC.

On the back of stronger revenues, both operating income and net income attributable to Sistema posted strong year-on-year growth. Net income significantly improved as a result of optimisation of operating expenses at the holding company.

# Binnopharm

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	307	547	(43.9%)	383	(19.7%)
OIBDA	(67)	53	-	38	-

<sup>&</sup>lt;sup>8</sup> RTI consolidates OJSC Concern RTI Systems, Mikron group of companies and CJSC NVision Group and comprises four principal business units ("BU") – Defence Solutions BU, Comprehensive Security Systems BU, Microelectronics Solutions BU and Information and Communication Technologies BU.

Operating loss	(95)	(2)	-	(1)	-
Net loss attributable to Sistema	(88)	(23)	-	(5)	-

In the reporting quarter, Binnopharm's revenues fell by 43.9% year-on-year as a result of lower distribution sales. OIBDA and net income also declined in line with the decrease in revenues. However, in the third quarter Binnopharm signed a contract with the National Immuno-biological Company for delivery of 6 million doses of the hepatitis B vaccine Regevak B, which tops the vaccine's entire sales for 2014. Binnopharm also launched production of a retroviral combination treatment for HIV called Kivex under a contract manufacturing agreement with ViiV Healthcare.

## **MTS Bank**

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	6,445	7,337	(12.2%)	6,824	(5.5%)
OIBDA	(3,896)	(3,234)	-	(2,346)	-
Operating loss	(4,082)	(3,408)	-	(2,530)	-
Net loss attributable to Sistema	(3,288)	(2,467)	-	(2,173)	-

MTS Bank's revenues decreased year-on-year in the third quarter of 2015 mainly as a result of a decline in its pre-provision net interest income, as the bank continued to focus on preserving its asset quality and scaling back its retail loan book. Net interest income grew quarter-on-quarter due to lower costs of funding.

Lower revenues as well as high provisioning costs contributed to year-on-year increase in the bank's net loss. The net loss expanded quarter-on-quarter mostly due to reduction in non-interest income.

As of the end of the third quarter, MTS Bank's capital adequacy ratio (N1.0) was 14.8%, remaining among the highest in the Russian banking sector.

#### **Intourist**

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	783	873	(10.4%)	588	33.2%
OIBDA	294	224	31.2%	105	181.3%
Operating income	236	174	36.2%	54	336.6%
Net income/ (loss) attributable to Sistema	52	77	(31.8%)	(2)	-

In the third quarter of 2015, Intourist's revenues were down year-on-year due to a decrease in the number of rooms owned, managed and rented. Intourist's 33.2% quarter-on-quarter rise in revenue is primarily attributable to high-season demand for its hotels abroad. OIBDA and net income were up quarter-on-quarter, reflecting an increase in revenue and continued cost optimisation.

Intourist's SG&A were down by 8.0% quarter-on-quarter in the reporting period, and its SG&A/Revenue ratio improved to 18.2% in the third quarter, as compared to 26.3% in the second quarter of 2015.

# **Targin**

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
Revenues	6,392	8,123	(21.3%)	6,116	4.5%
OIBDA	1,102	1,005	9.7%	917	20.2%
Operating income	713	780	(8.5%)	548	30.2%
Net income attributable to Sistema	465	496	(6.2%)	415	12.1%

Targin's revenues decreased by 21.3% year-on-year in the third quarter after disposal of its construction segment. Growth of Targin's revenues quarter-on-quarter mainly resulted from a significant increase in drilling volumes. A new contract for high-margin services in the Yamal-Nenets region also contributed to quarter-on-quarter revenue and OIBDA growth.

Reorganisation at the end of 2014 and equipment upgrades allowed Targin to significantly optimise its cost base and improve business efficiency.

## Corporate

(RUB millions)	3Q 2015	3Q 2014	Change	2Q 2015	Change
OIBDA	(1,020)	(2,075)	-	(1,856)	-
Net (loss)/ income	(5,265)	(9,339)	-	8,166	-
Indebtedness	88,031	65,978	33.4%	69,120	27.4%

The Corporate segment comprises companies that control and manage Sistema's interests in its subsidiaries.

In the third quarter, the Corporate segment's SG&A decreased by 20.1% year-on-year and 10.1% quarter-on-quarter, as a result of Sistema management's continued focus on cost optimisation.

In October 2015, Sistema placed its Series 001P-01 ten-year exchange traded bonds with a total par value of RUB 5 billion and a coupon of 12.50% per annum. In November, Sistema placed Series 001P-02 ten-year exchange-traded bonds with a total par value of RUB 1.7 billion. The coupon was set at 10.90% per annum.

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Sistema is a publicly-traded diversified holding company in Russia and the CIS, which invests in and is a major shareholder of companies serving over 100 million customers in the sectors of telecommunications, high technology, radars and aerospace, banking, retail, mass-media, tourism and healthcare services. Founded in 1993, the Company reported revenues of RUB 515.9 billion for the nine months of 2015, and total assets of RUB 1.2 trillion as at September 30, 2015. Sistema's global depository receipts are listed under the symbol "SSA" on the London Stock Exchange. Sistema's ordinary shares are listed under the symbol "AFKS" on the Moscow Exchange. Website: www.sistema.com

The Company is not an investment company, and is not and will not be registered as such, under the U.S. Investment Company Act of 1940.

Some of the information in this press release may contain projections or other forward-looking statements regarding future events or the future financial performance of Sistema. You can identify forward looking statements by terms such as "expect," "believe," "anticipate," "estimate," "intend," "will," "could," "may" or "might" the negative of such terms or other similar expressions. We wish to caution you that these statements are only predictions and that actual events or results may differ materially. In addition, there is no assurance that the new contracts entered into by our subsidiaries referenced above will be completed on the terms contained therein or at all. We do not intend to update these statements to reflect events and circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events. Many factors could cause the actual results to differ materially from those contained in our projections or forward-looking statements, including, among others, general economic conditions, our competitive environment, risks associated with operating in Russia, rapid technological and market change in our industries, as well as many other risks specifically related to Sistema and its operations.

# SISTEMA JSFC AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014 (Amounts in millions of Russian roubles, except for per share amounts)

	Nine months ended September 30,		Three mont Septemb	
	2015	2014	2015	2014
Revenue	515,915	452,243	184,211	161,096
Cost of sales	(265,610)	(211,726)	(96,029)	(77,687)
Selling, general and administrative expenses	(103,218)	(97,371)	(34,171)	(32,621)
Depreciation and amortization	(71,295)	(63,823)	(24,350)	(21,850)
Impairment losses	(5,547)	(3,498)	(1,568)	3,338
Taxes other than income tax	(4,691)	(5,222)	(925)	(1,888)
Share of the profit or loss of associates and joint ventures	3,110	1,688	1,352	1,252
Other operating expenses	(831)	3,058	(308)	1,675
Gain on acquisition of Lesinvest		2,483		
OPERATING INCOME	67,833	77,832	28,212	33,315
Finance income	12,080	5,871	4,087	2,252
Finance expense	(36,562)	(24,353)	(12,498)	(9,189)
Foreign currency transactions loss	(9,782)	(16,242)	(9,561)	(16,337)
PROFIT BEFORE INCOME TAX	33,569	43,108	10,240	10,041
Income tax expense	(14,638)	(16,584)	(4,659)	(5,078)
INCOME FROM CONTINUING OPERATIONS	18,931	26,524	5,581	4,963
Profit for the period from discontinued operations, net of tax	43,816	46,028	-	16,237
NET INCOME	62,747	72,552	5,581	21,200
Noncontrolling interests	(15,573)	(32,068)	(5,100)	(9,765)
NET INCOME ATTRIBUTABLE TO SISTEMA JSFC	47,174	40,484	481	11,435
Income per share, basic and diluted, Russian roubles	5,01	4,33	0,05	1,22

# SISTEMA JSFC AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015 AND DECEMBER 31, 2014 (Amounts in millions of Russian roubles)

	September 30,	December 31,
	2015	2014
ASSETS		
NON-CURRENT ASSETS:		
Property, plant and equipment	404,482	400,648
Investments in associates and joint ventures	20,832	20,219
Goodwill	47,025	45,992
Other intangible assets	106,573	97,950
Deferred tax assets	24,159	23,699
Investment property	14,134	10,229
Other financial assets	159,959	126,798
Other assets	14,957	10,115
Total non-current assets	792,121	735,650
CURRENT ASSETS:		
Inventories	64,285	47,582
Trade and other accounts receivable	77,377	78,961
Advances paid and prepaid expenses	20,265	22,335
Current income tax receivable	6,319	8,723
Other taxes receivable	25,209	19,918
Other financial assets	150,925	102,794
Other assets	1,676	1,011
Cash and cash equivalents	107,074	119,967
	453,130	401,291
Assets held for sale	585	-
Total current assets	453,715	401,291
TOTAL ASSETS	1,245,836	1,136,941

	September 30, 2015	December 31, 2014
LIABILITIES AND EQUITY		
SHAREHOLDERS' EQUITY:		
Share capital	869	869
Treasury stock	(7,257)	(6,913)
Additional paid-in capital	74,145	72,202
Retained earnings	134,847	92,095
Accumulated other comprehensive (loss)/income	(6,247)	418
Total Sistema JSFC shareholders' equity	196,357	158,671
Noncontrolling interests	65,797	76,336
TOTAL EQUITY	262,154	235,007
NON-CURRENT LIABILITIES:		
Borrowings	413,718	336,425
Put options over non-controlling interests	7,645	47,531
Bank deposits and liabilities	34,630	15,543
Deferred tax liabilities	39,338	38,130
Provisions	4,724	4,341
Other financial liabilities	25,057	23,180
Other liabilities	9,524	9,070
Total long-term liabilities	534,636	474,220
CURRENT LIABILITIES:		
Borrowings	123,024	126,008
Put options over non-controlling interests	52,933	3,192
Trade and other accounts payable	116,641	117,186
Bank deposits and liabilities	82,817	115,067
Advances received	25,342	23,294
Subscriber prepayments	17,571	20,424
Income tax payable	548	1,025
Other taxes payable	15,828	11,589
Dividends payable	5,343	75
Provisions	7,824	9,854
Other financial liabilities	1,175	-
Total current liabilities	449,046	427,714
TOTAL LIABILITIES	983,682	901,934
TOTAL LIABILITIES AND EQUITY	1,245,836	1,136,941

Nine months	ended	September	30,

	1,1110 11101111111111111111111111111111	September 60,
	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	62,747	72,552
Profit for the period from discontinued operations, net of tax	(43,816)	(46,028)
Income from continuing operations	18,931	26,524
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	71,295	63,823
Net (loss)/gain from fair value adjustment of financial instruments through profit or loss	(93)	177
Share of the profit or loss of associates and joint ventures	(3,110)	(1,688)
Finance income	(12,080)	(5,871)
Finance expense	36,562	24,353
Income taxes	14,638	16,584
Foreign currency transactions loss	9,782	16,242
Loss on disposal of property, plant and equipment	450	
Gain on disposal of subsidiaries	(211)	(4,777)
Gain on acquisition of Lesinvest	-	(2,483)
Amortization of connection fees	(1,044)	(898)
Allowance for loan losses	12,601	9,783
Dividends received from affiliates	2,205	1,907
Non-cash compensation to employees	1,774	2,287
Impairment of long-lived assets other than goodwill and provisions for other assets	3,849	3,498
Other non-cash items	164	515
	155,713	149,976
Movements in working capital:		
Bank loans to customers and interbank loans	13,004	31,592
Bank deposits and liabilities	(14,668)	(37,171)
Financial assets at fair value through profit or loss	2,672	6,491
Trade and other accounts receivable	(533)	28,505
Advances paid and prepaid expenses, net	1,695	4,918
Other taxes receivable	(5,291)	7,580
Inventories and spare parts	(17,442)	28,753
Trade and other accounts payable	5,153	(49,913)
Subscriber prepayments	(1,810)	(2,076)
Other taxes payable	2,093	(10,008)
Advances received and other accrued expenses	6,070	(32,960)
Interest paid	(29,657)	(21,726)
Income tax paid	(13,625)	(9,568)
Net cash provided by operating activities of continuing operations	103,374	94,393
Net cash provided by operating activities of discontinued operations		77,697
NET CASH PROVIDED BY OPERATING ACTIVITIES	103,374	172,090

	Nine months ended September 30,	
	2015	2014
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payments for purchases of property, plant and equipment	(76,318)	(52,415)
Proceeds from sale of property, plant and equipment	2,807	783
Payments for purchases of intangible assets	(25,772)	(14,904)
Payments for businesses, net of cash acquired	-	(11,365)
Purchase of investments in associates	(1,323)	(6,303)
Purchase of financial assets, long-term	(57,226)	(16,292)
Proceeds from sale of financial assets, long-term	1,474	3,000
Decrease/(increase) in restricted cash	280	(260)
Purchase of financial assets, short-term	(26,890)	(45,409)
Proceeds from sale of subsidiaries, net of cash disposed	8	3,865
Proceeds from sale of financial assets, short-term	21,229	57,061
Interest received	11,838	5,938
Net cash used in investing activities of continuing operations	(149,893)	(76,301)
Net cash provided by/(used in) investing activities of discontinued operations	10,821	(68,556)
NET CASH USED IN INVESTING ACTIVITIES	(139,072)	(144,857)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowings	111,355	72,507
Principal payments on borrowings	(64,374)	(50,252)
Debt issuance costs	(1,149)	-
Payments to purchase treasury stock	(456)	-
Acquisition of non-controlling interests in existing subsidiaries	-	(1,799)
Dividends paid	(22,381)	(37,488)
Proceeds from capital transactions with shares of existing subsidiaries		1,457
Net cash provided by/(used in) financing activities of continuing operations	22,995	(15,575)
Net cash provided by financing activities of discontinued operations		10,794
NET CASH PROVIDED BY/(USED IN) FINANCING ACTIVITIES	22,995	(4,781)
Effect of foreign currency translation on cash and cash equivalents	(190)	988
Net (decrease)/increase in cash and cash equivalents	(12,893)	23,440
Cash and cash equivalents at the beginning of the period, including discontinued operations	119,967	104,464
Cash and cash equivalents at the end of the period, including discontinued operations	107,074	127,904
Les: cash and cash equivalents of discontinued operations at the end of the period		(37,620)
Cash and cash equivalents of continuing operations at end of the period	107,074	90,284

For the nine months ended September 30, 2015	MTS	<u>RTI</u>	MTS Bank	<u>SSTL</u>	Corporate	<u>Total</u> reportable segment	<u>Other</u>	<u>Total</u>
Net sales to external								
customers <sup>(a)</sup>	317,001	51,564	19,873	10,339	1,414	400,191	115,724	515,915
Intersegment sales	906	4,908	492	-	838	7,144	3,298	10,442
Share of the profit or loss of associates and joint ventures	912	53	_	_	-	965	2,145	3,110
Net interest expense (b)	_	_	(6,975)	_	_	(6,975)	_	(6,975)
Depreciation and amortization	60,952	1,891	552	617	418	64,430	6,865	71,295
Operating income/(loss)	67,666	3,064	(7,613)	(2,745)	(4,513)	55,859	9,421	65,280
Finance income	6,698	1,855	(7,013)	247	7,197	15,997	2,209	18,206
Finance expense	19,289	4,698		4,525	8,371	36,883	4,585	41,468
Income tax expense/(benefit) Investments in associates	13,691	642	(194)	-	(1,266)	12,873	1,765	14,638
and joint ventures	8,422	675	-	-	5,589	14,686	6,146	20,832
Segment assets	662,722	94,233	184,289	30,832	189,243	1,161,319	204,248	1,365,567
Indebtedness <sup>(c)</sup>	345,073	41,190	-	33,512	88,031	507,806	28,936	536,742
Capital expenditures (d)	80,102	3,914	444	750	1,828	87,038	15,052	102,090
For the nine months ended September 30, 2014	<u>MTS</u>	<u>RTI</u>	MTS Bank	SSTL	Corporate	<u>Total</u> reportable segment	<u>Other</u>	<u>Total</u>
	<u>MTS</u> 303,577	<b>RTI</b> 35,735		<b>SSTL</b> 5,806	<u>Corporate</u> 1,258	<u>reportable</u>	Other 84,660	<u>Total</u> 452,243
September 30, 2014  Net sales to external		35,735	<u>Bank</u> 21,207			reportable segment	84,660	452,243
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup>	303,577		Bank		1,258	<u>reportable</u> <u>segment</u>		
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures	303,577	35,735 6,394	21,207 149		1,258	reportable segment  367,583  7,392  1,436	84,660 1,726 252	452,243 9,118 1,688
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and	303,577	35,735 6,394	21,207 149 (4,198)	5,806	1,258 849	reportable segment  367,583  7,392  1,436 (4,198)	84,660 1,726 252	452,243 9,118 1,688 (4,198)
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization	303,577 - 1,436 - 55,535	35,735 6,394 - - 2,321	21,207 149 (4,198) 508	5,806 - - 1,597 (3,565) 216	1,258 849 - - 414	reportable segment  367,583 7,392 1,436 (4,198) 60,375	84,660 1,726 252 - 3,448	452,243 9,118 1,688 (4,198) 63,823
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization  Operating income/(loss)  Finance income  Finance expense	303,577 - 1,436 - 55,535 82,054	35,735 6,394 - - 2,321 4,865	21,207 149 (4,198) 508	5,806 - - - 1,597 (3,565)	1,258 849 - - 414 (7,406)	reportable segment  367,583 7,392 1,436 (4,198) 60,375 71,198	84,660 1,726 252 - 3,448 6,635	452,243 9,118 1,688 (4,198) 63,823 77,833
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization  Operating income/(loss)  Finance income	303,577 1,436 - 55,535 82,054 3,413 12,834 16,301	35,735 6,394 - - 2,321 4,865 1,311	21,207 149 (4,198) 508 (4,750)	5,806 - - 1,597 (3,565) 216	1,258 849 - - 414 (7,406) 3,027	reportable segment  367,583 7,392 1,436 (4,198) 60,375 71,198 7,967	84,660 1,726 252 - 3,448 6,635 1,645	452,243 9,118 1,688 (4,198) 63,823 77,833 9,612
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization Operating income/(loss)  Finance income  Finance expense Income tax expense/(benefit) Investments in associates and joint ventures	303,577 1,436 - 55,535 82,054 3,413 12,834	35,735 6,394 - - 2,321 4,865 1,311 3,846	21,207 149 (4,198) 508 (4,750)	5,806 - - 1,597 (3,565) 216	1,258 849 - - 414 (7,406) 3,027 5,398	reportable segment  367,583 7,392 1,436 (4,198) 60,375 71,198 7,967 24,487	84,660 1,726 252 - 3,448 6,635 1,645 1,861	452,243 9,118 1,688 (4,198) 63,823 77,833 9,612 26,348
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization Operating income/(loss)  Finance income Finance expense Income tax expense/(benefit) Investments in associates and joint ventures  Segment assets	303,577 1,436 - 55,535 82,054 3,413 12,834 16,301	35,735 6,394 - - 2,321 4,865 1,311 3,846 1,084	21,207 149 (4,198) 508 (4,750)	5,806 - - 1,597 (3,565) 216 2,409	1,258 849 - - 414 (7,406) 3,027 5,398 (1,375)	reportable segment  367,583 7,392 1,436 (4,198) 60,375 71,198 7,967 24,487 14,970	84,660 1,726 252 3,448 6,635 1,645 1,861 1,614	452,243 9,118 1,688 (4,198) 63,823 77,833 9,612 26,348 16,584
September 30, 2014  Net sales to external customers <sup>(a)</sup> Intersegment sales  Share of the profit or loss of associates and joint ventures  Net interest expense <sup>(b)</sup> Depreciation and amortization Operating income/(loss)  Finance income  Finance expense Income tax expense/(benefit) Investments in associates and joint ventures	303,577 - 1,436 - 55,535 82,054 3,413 12,834 16,301 8,040	35,735 6,394 - 2,321 4,865 1,311 3,846 1,084	21,207 149 (4,198) 508 (4,750)	5,806	1,258 849 - - 414 (7,406) 3,027 5,398 (1,375) 5,033	reportable segment  367,583 7,392 1,436 (4,198) 60,375 71,198 7,967 24,487 14,970 13,075	84,660 1,726 252 - 3,448 6,635 1,645 1,861 1,614 12,148	452,243 9,118 1,688 (4,198) 63,823 77,833 9,612 26,348 16,584 25,223

<sup>(</sup>a) Interest income and expenses of MTS Bank are presented as revenues from financial services and cost of financial services, correspondingly, in the Group's consolidated financial statements.

<sup>(</sup>b) Represents the net interest result of banking activities. In reviewing the performance of MTS Bank, the chief operating decision maker reviews the net interest result, rather than the gross interest amounts.

<sup>(</sup>c) Represents the sum of short-term and long-term debt.

<sup>(</sup>d) Represents purchases of property, plant and equipment and intangible assets.

# **Attachment A**

Operating Income Before Depreciation and Amortization (OIBDA) and OIBDA margin. OIBDA represents operating income before depreciation and amortization. OIBDA margin is defined as OIBDA as a percentage of our net revenues. Our OIBDA may not be similar to OIBDA measures of other companies; is not a measurement under accounting principles generally accepted in the United States and should be considered in addition to, but not as a substitute for, the information contained in our consolidated statement of operations. We believe that OIBDA provides useful information to investors because it is an indicator of the strength and performance of our ongoing business operations, including our ability to fund discretionary spending such as capital expenditures, acquisitions of businesses and other investments and our ability to incur and service debt. While depreciation and amortization are considered operating costs under generally accepted accounting principles, these expenses primarily represent the non-cash current period allocation of costs associated with long-lived assets acquired or constructed in prior periods. Our OIBDA calculation is commonly used as one of the bases for investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies.

Adjusted OIBDA, operating income and net income attributable to Sistema. The Company uses adjusted OIBDA, operating income and net income attributable to Sistema to comment on its financial performance. These adjusted measures are used internally to evaluate performance and represent underlying financial measures adjusted for a number of one-off gains and losses which are of an exceptional nature. We believe that adjusted measures provide investors with additional useful information to measure our underlying financial performance, particularly from period to period, because these measures are exclusive of certain exceptional gains and losses.

Adjusted operating income and OIBDA can be reconciled to our consolidated statements of operations as follows:

RUB millions	3Q 2015	3Q 2014	2Q 2015
Operating income	28,211	33,315	21,338
Gain from re-entrance into Uzbekistan (MTS)	-	(3,604)	-
Gain on acquisition of Segezha Group	-	(2,488)	-
Adjusted operating income	28,211	27,223	21,338
Depreciation and amortization	24,351	21,850	22,629
Adjusted OIBDA	52,562	49,073	43,967

Adjusted net income attributable to Sistema can be reconciled to our consolidated statements of operations as follows:

RUB millions	3Q 2015	3Q 2014	2Q 2015
Net income	481	11,436	15,173
Gain from re-entrance into Uzbekistan (MTS)	-	(1,927)	-
Second settlement agreement with Ural-Invest	-	-	(8,820)
Gain on acquisition of Segezha Group	-	(2,488)	-
Net income of Bashneft attributable to Sistema	-	(12,547)	-
Adjusted net income/(loss)	481	(5,526)	6,353

Net debt at the Corporate Holding level. We define net debt as indebtedness less cash, cash equivalents and other highly liquid deposits and financial instruments. The indebtedness is defined as long-term debt, including its current portion, and short-term debt. We believe that the presentation of net debt at the Corporate Holding level provides useful information to investors because our management reviews this measure as part of its management of our liquidity, financial flexibility, capital structure and leverage. The IFRS financial measure most directly comparable to net debt at the Corporate Holding level is the indebtedness of our Corporate segment as reported in our segment disclosures. Net debt at the Corporate Holding level can be reconciled to the indebtedness of our Corporate segment as follows:

RUB millions	3Q 2015	2Q 2015	3Q 2014
Indebtedness	88,031	69,120	65,978
Cash and cash equivalents	(29,507)	(19,107)	(28,451)
Liquid financial investments	(18,356)	(5,233)	(16,416)
Net debt	40,168	44,780	21,111