

1 December 2011, Moscow

# Ros Agro 9 month financial results of the year 2011

**Moscow, 1 December 2011** – Today ROS AGRO PLC, Holding Company of Rusagro Group, a leading Russian diversified food producer with vertically integrated operations, has announced the unaudited financial results for the period ended 30 September 2011.

### 9 month of the year 2011 Highlights

- Sales amounted to 29 314 mln roubles (1 020 mln USD), an increase of 7 365 mln roubles compared to 9 months of the year 2010;
- Adjusted EBITDA (\*) amounted to 1 748 mln roubles (61 mln USD), a decrease of 3 201 mln roubles compared to 9 months of the year 2010;
- Adjusted EBITDA margin achieved is 5,96 %;
- Adjusted Net profit (\*\*) for the period of 1 595 mln roubles (56 mln USD) (in comparable terms with 9 months 2010 excluding share-based remuneration of 570 mln), a decrease of 2 221 mln roubles compared to 9 months of the year 2010;
- Net debt position (\*\*\*) on 30 September 2011 of 9 647 mln roubles (303 mln USD);
- Net Debt/ EBITDA (LTM) (\*\*\*\*) 2,0x.

Commenting on the results, Maxim Basov, a member of the Board of Directors of ROS AGRO PLC and CEO of the Group said:

Considering the 9 month results of 2011, we can acknowledge that despite the negative impact of the drought in 2010 and extremely volatile situation on world markets, the company has shown sustainable results and has strong cash flow.

Over the past nine months we have faced significant macroeconomic uncertainty, which has seriously affected the dynamics of world commodity prices, while also breaking the correlation between world and domestic prices. The result has been that we have not earned the money that was targeted for cane sugar.

The significant reduction in market sales prices, which among others was caused by the uniquely high yield, especially in the sugar and agricultural divisions, has forced us to lower sales volumes in the current year in order to achieve better results in a period with more attractive market prices. At the same time, we are satisfied with the results of the B2C sugar division, which has given us more stability during a period of high price volatility

We are also very pleased with the positive dynamics in the meat division, which has shown a significant increase in the results despite the costs of the Tambov bacon project which had only expenditure component before its startup.

We continue to focus on operational efficacy, which permits us to accomplish more stability in any market situation with impossibility to influence the dynamics of sales prices.

The company has shown the record production levels and achieved all planned goals in production of all business divisions. We would like to confirm that all of our key investment projects remain on schedule and within budget.

The Group is looking to the future with confident and we continue to believe that our focus on operational efficiency and strong financial position will allow the company to achieve its strategic goals.

# **Consolidated Income statement, key indicators**

	Nine mon	ths ended	Three months ended			
in mln Roubles	30 September 2011	30 September 2010	% change	30 September 2011	30 September 2010	% change
Sales	29 314	21 948	34%	10 471	7 501	40%
Gross profit	4 409	7 253	-39%	1 663	2 837	-41%
Gross margin, %	15,04%	33,05%		15,88%	37,82%	
Adjusted EBITDA	1 748	4 949	-65%	247	1 730	-86%
Adjusted EBITDA margin, %	5,96%	22,55%		2,36%	23,06%	
Adjusted Net profit	1 595	3 816	-58%	<b>799</b>	1 777	-55%
Adjusted Net profit margin %	5,44%	17,39%		7,63%	23,69%	
Net profit for the period	1 026	3 816	-73%	1 098	1 775	-38%
Net profit margin %	3,50%	17,39%		10,48%	23,66%	

# Change of Sales and adjusted EBITDA as per divisions

	Nine months ended			Three months ended			
in mln Roubles	30	30	%	30	30	%	
in initi Koubies	September 2011	September 2010	change	September 2011	September 2010	change	
Sales, incl.	29 314	21 948	34%	10 471	7 501	40%	
Sugar	20 886	15 291	37%	7 082	5 249	35%	
Meat	3 740	3 192	17%	1 340	1 022	31%	
Agricultural	1 993	1 204	66%	1 789	446	301%	
Oil & Fats	4 337	3 177	37%	1 836	1 161	58%	
Gross profit, incl	4 409	7 253	-39%	1 663	2 837	-41%	
Sugar	1 404	4 084	-66%	(397)	1 219		
Meat	1 002	1 090	-8%	459	438	5%	
Agricultural	1 796	947	90%	1 740	755	130%	
Oil & Fats	494	1 044	-53%	190	371	-49%	
Adjusted EBITDA	1 748	4 949	-65%	247	1 730	-86%	
Sugar	446	3 205	-86%	(639)	990		
Meat	1 577	1 373	15%	722	487	48%	
Agricultural	295	(19)		552	45	1120%	
Oil & Fats	(128)	581		(47)	224		
Adjusted EBITDA margin, %	5,96%	22,55%		2,36%	23,06%		
Sugar	2,14%	20,96%		-9,02%	18,86%		
Meat	42,16%	43,02%		53,89%	47,61%		
Agricultural	14,78%	-1,57%		30,86%	10,14%		
Oil & Fats	-2,96%	18,30%		-2,57%	19,26%		

#### Key operational and financial figures as per division

### Sugar

During the reported period our seven sugar processing plants have produced 743 thousand tons of sugar, 38% more than in 9M 2010 (3Q 2011: 215 thousand tons of sugar, 40% more than in the 3Q 2010). For 9M 2011 sales volume was 749 thousand tons (20% more than last year), which included 122 thousand tons of beet sugar and 627 thousand tons of cane sugar. In the 3<sup>rd</sup> Q2011 sales volume was 267 thousand tons (33% more than last year), which included 42 thousand tons of beet sugar and 225 thousand tons of cane sugar.

Net Sales of Sugar division has increased by 37% to 20 886 mln roubles (727 mln USD), average sale price was 27.7 roubles per kilogram excl. VAT (26,41 roubles per kilogram excl. VAT for the 3<sup>rd</sup> Q2011). While performing the B2C expansion strategy, the Group continued to increase the refined packed cube sugar market share.

Division EBITDA was 446 mln roubles (16 mln USD), 86% less than in 9M 2010 primarily due to significant volatility on global commodities markets and the smaller sales of beet sugar (by 68 thousand tones) and higher cost of beet sugar in 2010 than in 2009 as a result of summer drought 2010.

#### Meat

The meat sales volume during the reported period was 44 thousand tons, which was 1% less than last year. An average sale price for 9M 2011 was 75 roubles per kilogram excl. VAT (77 roubles per kilogram excl. VAT for the 3<sup>rd</sup> Q 2011). At the same time mixed fodder sales volume have increased by 37% to 44 thousand tons.

The key production efficiency figures were better than in 9M of last year.

Net Sales have increased by 17% to 3 740 mln roubles (130 mln USD). EBITDA has increased by 15% to 1 577 mln roubles (55 mln USD) despite higher feed cost with EBITDA margin of 42,16%.

The Group's biggest capital expenditure projects in Tambov and Belgorod region were progressing in accordance with plan.

#### Agricultural

The Group increased the area of controlled land to 420 thousand hectares. Net Sales have increased by 66% to 1 993 mln roubles (69 mln USD). The sales volume of grains amounted to 150 thousand tons (including 112 thousand tons sold to the Group's Meat Division) in the 9M2011. EBITDA has increased to 295 mln roubles (10 mln USD) despite decreasing government grants (39 mln roubles in 9M 2011 compared with 115 mln roubles in 9M 2010) with EBITDA margin of 14.8%.

The group completed the harvest of grain and has started sugar beet harvest. On our estimates the yields are very good and exact numbers will be published late in 4Q.

#### Oil&Fat

The Group has launched vegetable oil production on its new extraction plant located in Samara region and has produced 30 thousand tons of oil.

Production volume of mayonnaise and consumer margarine have exceeded the 9M 2010 figures by 1% and 7% respectively.

Division Net Sales increased by 37% to 4 337 mln roubles (151 mln USD), with average margarine sale price of 47,4 roubles per kilogram excl. VAT (+4%) for 9M 2011 (49.4 roubles per kilogram for the 3<sup>rd</sup> Q 2011), mayonnaise sale price of 53,3 roubles per kilogram excl. VAT (+10%) for 9M 2011 (54 roubles per kilogram for the 3<sup>rd</sup> Q 2011) and selling raw oil prices 36,5 roubles per kilogram for 9M 2011 (36,3 roubles per kilogram for the 3<sup>rd</sup> Q 2011). Margarine and mayonnaise selling price increase did not offset 18% increase in vegetable oil price comparing to 2010 (due to 2010 drought). These factors have resulted in EBITDA decrease in mayonnaise and margarine sales in 9M2011 comparing to 9M2010 results. EBITDA in 9M2011 include 213 mln roubles loss of Samaraagroprompererabotka, the oil extraction plant acquired at the beginning of 2011 year. This loss resulted from the sharp decrease in sale prices for raw oil.

# Consolidated Statement of cash flow – key indicators

	Nine mont	Nine months ended			
in mln Roubles	30 September 2011 30 September 2010		% change		
Net Operating cash flow, incl.	3 089	2 369	30%		
Operating cash flow before working capital changes	1 339	4 624	-71%		
Working capital changes	1 917	(1 768)			
Net Cash flows from investing activities, incl.	(19 930)	(7 129)	180%		
Purchases of property, plant and equipment	(8 712)	(2 602)	235%		
Net cash from/ (used in) financing activities	18 708	4 226	343%		
Net increase/ (decrease) in cash and cash					
equivalents	1 862	(552)			

Net cash from operating activities of 3 089 mln roubles have increased by 30% as result of favorable changes in working capital that offset negative changes in operating profit.

Capex investments during the reported period have totaled to 8 712 mln roubles, 235% higher than in 9M2010 primarily due to purchases of property and equipment in Agricultural division of 4,7 bln roubles, in Meat division of 2,9 bln roubles and in Sugar division of 0,8 bln roubles.

For the capital expenditure financing purposes the Group uses both its own resources and long-term loans (typically with maturities of seven years) with the partial rebates of the interest expenses incurred provided by the State.

One of the main factors of increasing net cash from financing activities was the Group's IPO.

#### Debt position and liquidity management

in mln Roubles	At 30 September 2011	At 31 December 2010	% change
Gross debt	32 895	19 472	69%
Short term borrowings	19 787	11 210	77%
Long term borrowings	13 108	8 262	59%
Net debt	9 647	8 671	11%
Short term borrowings, net	(3 168)	509	-723%
Long term borrowings, net	12 815	8 163	57%
Adjusted EBITDA (LTM)	4 715	7 916	-40%
Net debt/EBITDA (LTM)	2,0	1,1	

#### **Net finance expense:**

	Nine mont			
in mln Roubles	30 September 2011	30 September 2010	% change	
Net interest expense	-621	-690	-10%	
Gross interest expense	-1 456	-1 280	14%	
Reimbursement of interest expense	835	590	42%	
Interest income	586	296	98%	
Other financial income/(expense)	39	18	113%	
Total net interest expense	5	-376	-101%	

Regardless of traditional seasonal peak the Group has had a relatively low leverage, well balanced net debt maturity structure and strong, longstanding relationships with leading Russian banks which provide us access to significant, long-term financing at competitive rates.

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. Debt and deposit position of the Group are sufficiently balanced, all deposits were placed only into high quality Russian banks. Group Treasury aims are to maintain low currency risk (only functional currency Russian roubles) in deposit and credit portfolio. Ratio Net Debt/EBITDA on 30 September 2011 has been strengthened vs. ratio on 30 September 2010 and amounted to 2.0x. On 30 September 2011 the Group has kept committed credit lines available on 13 bln roubles. The group reduced its net finance expense by 381 mln roubles compared with 9 months 2010. As an agricultural producer Rusagro benefits from government support in the form of government grants for repayment of interest paid. Gross debt excluding trade financing as of 30 September 2011 can be subsidized.

# Appendices:

- I. Unaudited Consolidated Statement of Comprehensive Income for the Nine Months Ended 30 September 2011
- II. Unaudited Consolidated Highlights as per divisions for the Nine Months Ended 30 September 2011
- III. Unaudited Consolidated Statement of Financial Position at 30 September 2011
- IV. Unaudited Consolidated Cash Flow for the Nine Months Ended 30 September 2011

<sup>(\*)</sup> In order to provide investors with additional insight into the earnings of the Group and for the purpose of comparison with similar businesses, information is presented in accordance with the accounting policies adopted by the Group for the preparation of the Consolidated Financial Statements. This information is prepared on the basis of IFRS principles, but such segment information is not required by IFRS to be presented, and the Group presents such information in the notes to the Consolidated Financial Statements for comparison purposes only.

Adjusted EBITDA is defined as operating profit before taking into account (i) depreciation, (ii) other operating income, net (other than reimbursement of fuel and fertilisers (government grants)), (iii) the difference between gain on initial recognition of agricultural produce recognised in the year and the gain on initial recognition of agricultural produce attributable to realized agricultural produce for the year, and revaluation of biological assets of previous years attributable to realised biological assets and included in cost of sales (iv) provision/(reversal) for net realisable value, (v) share-based remuneration and (vi) unrealized losses from trading sugar derivative (see Appendix 2 for the detailed calculation of Adjusted EBITDA). Adjusted EBITDA is not a measure of financial performance under IFRS. You should not consider it an alternative to profit for the year as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Our calculation of Adjusted EBITDA may be different from the calculation used by other companies and therefore comparability may be limited. We believe that Adjusted EBITDA provides useful information to investors because it is an indicator of the strength and performance of our ongoing business operations, including our ability to fund discretionary spending such as capital expenditures, acquisitions of subsidiaries and other investments and our ability to incur and service debt.

(\*\*) Adjusted Net profit is determined as Profit for the year excluding share-based remuneration of 570 mln roubles.

Share-based remuneration represents the fair value of shares of ROS AGRO PLC granted by the controlling shareholder in March 2011 to Maxim Basov as part of his compensation package and gradually expensed in statement of comprehensive income until 2014, providing Mr. Basov remains in the position of the Director.

(\*\*\*) The Group determines the net debt of the Group as outstanding bank loans and state budget loans less cash in hand, bank balances receivable on demand, bank deposits and promissory notes.

(\*\*\*\*) LTM – The abbreviation for the "Last twelve months".

(\*\*\*\*\*) The functional currency of the Group's consolidated entities is the Russian Rouble (RR). We believe that for the purpose of convenience some of the figures in the above Release could be presented in USD. For PL figures we have used an average exchange rate for the reported period of 28,7423 RR/USD. For the Balance sheet figures on 30 September 2011- 31,8751 RR/USD respectively. Recent changes in currency rate RR/USD has resulted significantly on financial indicators, recalculated in USD compared to the similar of the prior year.

(\*\*\*\*\*) In the current Release EBITDA ratio should be treated as Adjusted EBITDA. See definition as per note above.

#### Note:

**ROS AGRO PLC (LSE: AGRO)** – Holding Company of Rusagro Group, a leading Russian diversified food producer with vertically integrated operations in the following branches:

# Sugar:

We are a leading Russian sugar producer, producing sugar on seven production sites from both sugar beets and raw cane sugar. We produce white cube sugar and white packaged sugar branded under the brands Chaikofsky, Russkii Sakhar, Brauni. Our Sugar division is vertically integrated with the sugar beet cultivation in our Agriculture division, through which we strive to ensure a consistent supply of sugar beets.

#### Meat:

Our pig breeding project was launched in 2006 and, according to the National Union of Pig Breeders, is currently the fifth largest pig breeding complex in Russia. We have implemented the best practices regarding biosecurity at our pig farms.

#### Agricultural:

The Group currently controls what it believes to be one of the largest land banks among Russian agriculture producers, with approximately 420 thousand hectares of land currently under our control located in the highly fertile Black Earth region of Russia, in the Belgorod, Tambov and Voronezh regions. Land and production sites are strategically located within the same regions to optimize efficiency and minimize logistical costs. We believe we are a leading Russian sugar beet producer, and our agricultural division also produces winter wheat and barley, sunflower products and soybeans. These products are partially consumed by the meat division, supporting and developing the synergic effect and lowering the price change risk.

#### Oil&Fat:

We are a leading producer of mayonnaise and consumer margarine in Russia, such as Provansal EZhK and Schedroe Leto. In addition, in March 2011, we acquired control of an oil extraction plant located in Samara, through which we expect to be able to control the source of 100% of the vegetable oil required by our oil and fats production plant.

Our sales in 2010 amounted to 30 956 mln. RRles (1 018 mln. USD), adjusted EBITDA amounted to 7 916 mln RRles, (260 mln USD), Net profit amounted to 5 158 mln RRles (169 mln USD). An average growth rate on Sales shows more than 30% for the last three years and more than 75% on Adjusted EBITDA

# **Forward-looking statements**

This announcement includes statements that are, or may be deemed to be forward-looking statements. These forward-looking statements can be identified, that they do not relate to the historical or current events, or relate to any future financial or operational activity of the Group.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond the Rusagro Group's control. As the result, actual future results may differ materially from the plans and expectations set out in these forward-looking statements.

The Group undertakes no obligation policy to release the results of any revisions to any forward-looking statements that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

Rusagro management organizes the presentation on conference call for investors and analytics

Details of call:

Date 1 December 2011

Time 6:30 PM (Moscow) /2:30 PM (London) 9:30 AM (New-York)

Subject Ros Agro financial results 9 months of the year 2011

UK Toll Free 0800-358-5263 USA Toll Free 1-877-941-6013 Russia Toll Free 810-8002-198-4011

Conference ID 4491246

**Contacts:** 

**Sergey Tribunsky** 

Chief Investment Officer (Deputy CEO on

Investment) LLC Rusagro Group

Тел.: +7 495 363 16 61 stribunsky@rusagrogroup.ru **Vladimir Gromov** 

First Deputy CEO LLC Rusagro Group

Тел. +7 495 363 16 61 vgromov@rusagrogroup.ru

Appendix 1. Unaudited consolidated statement of comprehensive income for the nine months ended 30 September 2011 (in thousand roubles)

Sales         29 313 674         21 948 277         10 470 919         7 501 37           Gain on initial recognition of agricultural produce and revaluation of unharvested crops         1 418 569         770 564         1 418 569         770 564         1 418 569         770 566         5748 760         <
Gain on initial recognition of agricultural produce and revaluation of unharvested crops         1 418 569         770 564         1 418 569         770 56         Cost of sales         (26 009 323) (16 680 689)         (9 455 132) (5 478 760 (771 429)         43 76         Gains less losses from trading sugar derivatives         (313 797)         1 214 660 (771 429)         43 76         Gross profit         4 409 123         7 252 811         1 662 926         2 836 93           Distribution and selling expenses         (1 479 616)         (1 129 762)         (498 415)         (326 882 (498 455))         (498 415)         (326 882 (498 455))         (498 415)         (326 882 (498 455))         (498 415)         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (326 882 (498 456))         (498 415)         (498 415)         (326 882 (498 456))         (498 415)         (498 415)         (326 882 (498 456))         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)         (498 415)
and revaluation of unharvested crops Cost of sales Cost of sales Gains less losses from trading sugar derivatives Gross profit  4 409 123 7 252 811 1 662 926 2 836 93  Distribution and selling expenses General and administrative expenses General and administrative expenses Ghare-based remuneration Other operating income /(loss), net General gincome /(loss), net
Cost of sales         (26 009 323)         (16 680 689)         (9 455 132)         (5 478 760 760 771 429)         43 76 43 760 771 429         43 76 760 771 771 771 771 771 771 771 771 771 77
Gains less losses from trading sugar derivatives         (313 797)         1 214 660         (771 429)         43 76           Gross profit         4 409 123         7 252 811         1 662 926         2 836 93           Distribution and selling expenses         (1 479 616)         (1 129 762)         (498 415)         (326 882           General and administrative expenses         (1 722 935)         (1 631 601)         (583 204)         (458 454 454 456)           Share-based remuneration         (569 670)         -         (209 951)         (209 951)           Other operating income /(loss), net         360 582         (4 495)         188 809         82 55           Operating profit         997 484         4 486 953         560 164         2 134 15           Interest expense         (620 868)         (690 460)         (304 077)         (171 014 16 16 16 16 16 16 16 16 16 16 16 16 16
Gross profit         4 409 123         7 252 811         1 662 926         2 836 93           Distribution and selling expenses         (1 479 616)         (1 129 762)         (498 415)         (326 882)           General and administrative expenses         (1 722 935)         (1 631 601)         (583 204)         (458 454)           Share-based remuneration         (569 670)         - (209 951)         (209 951) <td< td=""></td<>
General and administrative expenses       (1 722 935)       (1 631 601)       (583 204)       (458 454 545 545 545 545 545 545 545 545
General and administrative expenses       (1 722 935)       (1 631 601)       (583 204)       (458 454 545 545 545 545 545 545 545 545
Share-based remuneration Other operating income /(loss), net       (569 670)       - (209 951)       209 951       209 952       2
Other operating income /(loss), net         360 582         (4 495)         188 809         82 55           Operating profit         997 484         4 486 953         560 164         2 134 15           Interest expense         (620 868)         (690 460)         (304 077)         (171 017           Interest income         586 374         296 272         288 592         140 32           Other financial income, net         39 213         18 421         15 335         (91 783           Unrealised losses from trading sugar derivatives         -         -         508 253         (2 373           Profit before taxation         1 002 203         4 111 186         1 068 266         2 009 30           Income tax expense         23 568         (295 386)         29 479         (234 551)           Profit for the period         1 025 771         3 815 800         1 097 745         1 774 74           Profit/ (loss) is attributable to:         0wners of ROS AGRO PLC         1 094 806         3 809 640         1 137 915         1 763 228           Non-controlling interest         (69 035)         6 160         (40 170)         11 520
Operating profit         997 484         4 486 953         560 164         2 134 15           Interest expense         (620 868)         (690 460)         (304 077)         (171 012)           Interest income         586 374         296 272         288 592         140 32           Other financial income, net         39 213         18 421         15 335         (91 783)           Unrealised losses from trading sugar derivatives         -         -         508 253         (2 379)           Profit before taxation         1 002 203         4 111 186         1 068 266         2 009 30           Income tax expense         23 568         (295 386)         29 479         (234 551)           Profit for the period         1 025 771         3 815 800         1 097 745         1 774 749           Profit/ (loss) is attributable to:         0wners of ROS AGRO PLC         1 094 806         3 809 640         1 137 915         1 763 229           Non-controlling interest         (69 035)         6 160         (40 170)         11 520
Interest income
Interest income
Other financial income, net       39 213       18 421       15 335       (91 783 18 18 18 18 18 18 18 18 18 18 18 18 18
Unrealised losses from trading sugar derivatives         -         508 253         (2 379 279 279 279 279 279 279 279 279 279 2
Income tax expense         23 568         (295 386)         29 479         (234 551)           Profit for the period         1 025 771         3 815 800         1 097 745         1 774 745           Total comprehensive income for the period         1 025 771         3 815 800         1 097 745         1 774 745           Profit/ (loss) is attributable to: Owners of ROS AGRO PLC         1 094 806         3 809 640         1 137 915         1 763 229           Non-controlling interest         (69 035)         6 160         (40 170)         11 520
Profit for the period         1 025 771         3 815 800         1 097 745         1 774 749           Total comprehensive income for the period         1 025 771         3 815 800         1 097 745         1 774 74           Profit/ (loss) is attributable to:         0wners of ROS AGRO PLC         1 094 806         3 809 640         1 137 915         1 763 229           Non-controlling interest         (69 035)         6 160         (40 170)         11 520
Total comprehensive income for the period         1 025 771         3 815 800         1 097 745         1 774 74           Profit/ (loss) is attributable to:         0wners of ROS AGRO PLC         1 094 806         3 809 640         1 137 915         1 763 229           Non-controlling interest         (69 035)         6 160         (40 170)         11 520
Profit/ (loss) is attributable to:         Owners of ROS AGRO PLC       1 094 806       3 809 640       1 137 915       1 763 229         Non-controlling interest       (69 035)       6 160       (40 170)       11 520
Owners of ROS AGRO PLC       1 094 806       3 809 640       1 137 915       1 763 229         Non-controlling interest       (69 035)       6 160       (40 170)       11 520
Owners of ROS AGRO PLC       1 094 806       3 809 640       1 137 915       1 763 229         Non-controlling interest       (69 035)       6 160       (40 170)       11 520
Non-controlling interest (69 035) 6 160 (40 170) 11 520
-
Total comprehensive income/ (loss) is attributable to:
Owners of ROS AGRO PLC 1 094 806 3 809 640 1 137 915 1 763 229
Non-controlling interest (69 035) 6 160 (40 170) 11 520
Earnings per ordinary share for profit attributable
to the equity holders of ROS AGRO PLC, basic
and diluted (in RR per share) 54.53 190.49 56.67 88.16

Appendix 2. Unaudited segment information for the nine months ended 30 September 2011 (in thousand roubles)

			Other				
Nine months ended 30 September 2011	Sugar	Meat	agriculture	Oil	Other	Eliminations	Total
Sales	20 885 631	3 740 376	1 993 414	4 337 052	242 688	(1 885 487)	29 313 674
Gain on initial recognition of agricultural							
produce and revaluation of unharvested							
crops	-	-	1 418 569	-	-	-	1 418 569
Cost of sales	(19 168 242)	(2 737 882)	(1 615 589)	(3 842 872)	-	1 355 263	(26 009 323)
incl. depreciation	(454 810)	(517 980)	(171 008)	(104 126)	-	(17 000)	(1 264 924)
Gain on economic hedge of raw sugar	(313 797)	-	-	-	-	-	(313 797)
Gross profit	1 403 592	1 002 493	1 796 394	494 179	242 688	(530 224)	4 409 123
General and administrative expenses,							
Distribution and selling expenses	(1 433 785)	(252 576)	(592 778)	(749 198)	(275 579)	101 366	(3 202 551)
incl. depreciation	(21 748)	(15 339)	(18 156)	(22 540)	(3 381)	-	(81 164)
Share-based remuneration	-	_	_	_	(569 670)	_	(569 670)
Other operating income, net	39 334	392 221	(40 303)	19 803	1 035 594	(1 086 066)	360 582
incl. Reimbursement of fuel and fertilisers	00 00 .	002 22 .	(10 000)	.000	. 000 00 .	(. 555 555)	000 002
(government grants)	_	102 570	38 610	_	_	_	141 179
Operating profit	9 141	1 142 138	1 163 313	(235 215)	433 033	(1 514 925)	997 484
				(======)		(10110=0)	
Depreciation included in Operating Profit	476 558	533 319	189 164	126 666	3 381	17 000	1 346 087
Other operating income, net	(39 334)	(392 221)	40 303	(19 803)	(1 035 594)	1 086 066	(360 582)
Share-based remuneration	-	-	-	-	569 670	-	569 670
Reimbursement of fuel and fertilisers							
(government grants)	-	102 570	38 610	-	-	-	141 179
Gain on initial recognition of agricultural							
produce and revaluation of unharvested							
crops	-	-	(1 418 569)	-	-	-	(1 418 569)
Gain on initial recognition of agricultural			,				,
produce attributable to realised							
agricultural produce	-	-	238 022	-	-	-	238 022
Revaluation of biological assets of							
previous years attributable to realised							
biological assets and included in cost of							
sales	-	191 024	-	-	-	-	191 024
Provision/ (Reversal) for net realizable							
value costs	-	-	43 696	-	-	-	43 696
Adjusted EBITDA	446 365	1 576 829	294 539	(128 353)	(29 510)	(411 859)	1 748 012

# Appendix 2 (continued). Unaudited segment information for the nine months ended 30 September 2010 (in thousand roubles)

			Other				
Nine months ended 30 September 2010	Sugar	Meat	agriculture	Oil	Other	Eliminations	Total
Sales	15 290 565	3 192 267	1 203 974	3 176 539	188 956	(1 104 024)	21 948 277
Gain on initial recognition of agricultural							
produce and revaluation of unharvested							
crops	<del>-</del>	<del>-</del>	770 564	<del>-</del>	-	-	770 564
Cost of sales	(12 421 672)	(2 102 196)	(1 027 856)	(2 132 499)	-	1 003 533	(16 680 689)
incl. depreciation	(283 531)	(421 904)	(227 138)	(94 927)	-	(499)	(1 028 000)
Gain on economic hedge of raw sugar	1 214 660	-	-	-	-	-	1 214 660
Gross profit	4 083 554	1 090 071	946 681	1 044 040	188 956	(100 491)	7 252 811
General and administrative expenses,							
Distribution and selling expenses	(1 178 034)	(171 939)	(551 043)	(578 843)	(332 249)	50 745	(2 761 363)
incl. depreciation	(15 668)	(3 153)	(29 480)	(21 183)	(2 076)	499	(71 060)
Other operating income, net	(28 661)	180 895	(151 619)	2 101	(6 767)	(443)	(4 495)
incl. Reimbursement of fuel and fertilisers							
_(government grants)	-	-	114 987	-	-	-	114 987
Operating profit	2 876 858	1 099 027	244 019	467 298	(150 061)	(50 189)	4 486 953
Depreciation included in Operating Profit	299 199	425 057	256 618	116 110	2 076	-	1 099 060
Other operating income, net	28 661	(180 895)	151 619	(2 101)	6 767	443	4 495
Reimbursement of fuel and fertilisers							
(government grants)	-	-	114 987	-	-	-	114 987
Gain on initial recognition of agricultural							
produce and revaluation of unharvested							
crops	-	-	(770 564)	-	-	-	(770 564)
Gain on initial recognition of agricultural							
produce attributable to realised agricultural							
produce	-	-	7 991	-	-	-	7 991
Revaluation of biological assets of previous							
years attributable to realised biological							
assets and included in cost of sales	-	30 131	-	-	-	-	30 131
Provision/ (Reversal) for net realizable							
value costs	-	-	(23 592)	-	-	-	(23 592)
Adjusted EBITDA	3 204 718	1 373 320	(18 921)	581 307	(141 218)	(49 746)	4 949 461

# Appendix 3. Unaudited consolidated statements of financial positions as at 30 September 2011 (in thousand roubles)

	30 September 2011 (unaudited)	31 December 2010 (unaudited)
ASSETS		<u> </u>
Current assets		
Cash and cash equivalents	6 982 018	5 120 208
Restricted cash	289	305 276
Short-term investments	16 490 707	6 165 571
Trade and other receivables	2 130 796	2 237 468
Prepayments Current income tax receivable	678 571 52 503	906 444 63 518
Other taxes receivable	1 705 863	725 322
Inventories	7 345 439	7 298 722
Short-term biological assets	2 923 091	855 069
Total current assets	38 309 277	23 677 599
	00 000 2.1	
Non-current assets		
Property, plant and equipment	19 693 147	13 721 002
Goodwill	1 245 389	474 899
Advances paid for property, plant and equipment	1 940 912	135 563
Long-term biological assets	667 105	703 676
Long-term investments	380 112	152 950
Deferred income tax assets	492 725	153 965
Other intangible assets	38 223	31 711
Restricted cash	200 517 <b>24 658 129</b>	15 373 767
Total non-current assets Total assets	62 967 406	39 051 365
LIABILITIES AND EQUITY Current liabilities		
Short-term borrowings	19 786 805	11 209 711
Trade and other payables	2 950 618	1 934 441
Current income tax payable	33 095	26 639
Other taxes payable	453 307	475 859
Other current liabilities  Total current liabilities	328 <b>23 224 154</b>	13 646 650
Total current habilities	23 227 137	13 040 030
Non-current liabilities		
Long-term borrowings	13 108 480	8 262 102
Government grants	517 409	577 134
Deferred income tax liability	343 613	386 627
Other non-current liabilities	46 378	43 046
Total non-current liabilities Total liabilities	14 015 880 37 240 034	9 268 909 22 915 558
Total Habilities	37 240 034	22 913 336
Equity		
Share capital	9 734	85
Treasury shares	(59 220)	-
Additional paid-in capital	8 173 831	-
Other reserves	569 670	
Retained earnings	16 875 247	15 726 367
Equity attributable to owners of ROS AGRO PLC	25 569 263	15 726 452
Non-controlling interest	158 110	409 355
Total equity	25 727 372	16 135 807
Total liabilities and equity	62 967 406	39 051 365

# Appendix 4. Unaudited consolidated statements of cash flows for the nine months ended 30 September 2011 (in thousand roubles)

		Nine months ended 30 September 2010 (unaudited)
Cash flows from operating activities		
Profit before taxation  Adjustments for:	1 002 203	4 111 186
Depreciation of property, plant and equipment	1 346 087	1 099 060
Interest expense	1 456 030	1 280 372
Government grants	(1 046 351)	(765 271)
Interest income	(586 374)	(296 272)
Gain on initial recognition of agricultural produce and	(/	( )
revaluation of unharvested crops, net (Reversal of provision)/ provision for net realisable value of	(1 180 547)	(762 572)
inventory	61 966	(23 592)
Revaluation of biological assets	(284 991)	(265 926)
(Reversal of provision)/ provision for impairment of	(204 991)	(203 920)
receivables and prepayments	36 310	(13 048)
Unrealised foreign exchange (gain)/loss	(88 540)	(24 564)
Write-off of trade and other receivables	20 709	75 959
Share based remuneration	569 670	10 909
Lost harvest write-off	14 621	191 425
Other non-cash and non-operating expenses, net	17 755	17 166
Operating cash flow before working capital changes	1 338 548	4 623 923
Change in trade and other receivables and prepayments	444 377	(2 211 677)
Change in other taxes receivable	(980 540)	(460 227)
Change in inventories	1 976 163	381 812
Change in biological assets	(856 198)	(745 389)
Change in trade and other payables	1 138 560	1 323 245
Change in other taxes payable	195 125	(56 127)
Cash generated from operations	3 256 035	2 855 560
Income tax paid	(166 898)	(486 777)
Net cash from operating activities	3 089 137	2 368 783
Cash flows from investing activities		
Purchases of property, plant and equipment	(8 712 265)	(2 601 666)
Purchases of other intangible assets	(19 891)	(15 462)
Proceeds from sales of property, plant and equipment	`19 511́	`38 20Ŕ
Investments in subsidiaries, net of cash acquired	(1 956)	(1 469)
Change in promissory notes	(224 823)	-
Proceeds from sales of other investments	· -	4 500
Change in cash on bank deposits	(10 360 833)	(4 181 500)
Loans given	(1 363 549)	(1 345 948)
Loans repaid	254 414	688 268
Interest received	370 496	284 930
Dividends received	4 402	1 021
Movement in restricted cash	104 470	<u>-</u>
Net cash used in investing activities	(19 930 024)	(7 129 118)
Cash flows from financing activities		
Proceeds from borrowings	20 849 617	11 020 176
Repayment of borrowings	(9 699 589)	(6 061 187)
Interest paid	(1 465 501)	(1 221 685)
Purchases of non-controlling interest	(116 813)	(46 431)
Sale of non-controlling interest	170	
Proceeds from government grants	986 626	746 578
Proceeds from issue of own shares	8 227 414	-
Purchases of treasury shares	(59 220)	- (400)
Dividends paid	(4.4.500)	(169)
Lease payments	(14 599)	(211 256)
Net cash from financing activities	18 708 105	4 226 026
Net effect of exchange rate changes on cash and cash	/F 400\	(47.050)
equivalents	(5 408)	(17 359) (FE4 668)
Net increase/ (decrease) in cash and cash equivalents	1 861 810	(551 668)
Cash and cash equivalents at the beginning of the period	5 120 208	2 457 921
Cash and cash equivalents at the end of the period	6 982 018	1 906 253