

ROSTELECOM REPORTS FIRST QUARTER 2004 RAS NET PROFIT INCREASE OF 125.1% TO RUR 2,809.8 MILLION

- Revenue for the first quarter of 2004 increased by 38.9% and totaled RUR 8,839.0 million. Excluding the effect of the introduction of the new settlement system, revenue grew by 17.0% to RUR 7,445.3 million;
- Domestic long-distance traffic grew by 10,3%², outgoing international traffic by 14.7% and incoming international traffic by 38.9%;
- Operating profit increased by 44.9% year-on-year to RUR 3,214.1 million;
- Net profit totaled RUR 2,809.8 million, a year-on-year increase of 125.1%.

Moscow – **May 17, 2004** – **Rostelecom** (NYSE: ROS; RTS, MICEX: RTKM, RTKMP), Russia's national long-distance telecommunications operator, today announced unaudited first quarter results for 2004 in accordance with Russian accounting legislation (RAS).

Domestic long-distance (DLD) traffic increased by 10,3% year-on-year and totaled 2,194,3 million minutes. First quarter 2004 DLD revenues grew 80.4% year-on-year to RUR 4,204.2 million. Excluding the effect of the introduction of the new settlement system, DLD revenues increased by 20.6% year-on-year to RUR 2,810.6 million.

Outgoing international long-distance (ILD) traffic grew 14.7% to 353.9 million minutes. ILD revenues from Russian clients for the first three months 2004 increased by 12.2% year-on-year and totaled RUR 2,091.5 million.

First quarter 2004 incoming ILD traffic surged 38.9% year-on-year to 367.4 million minutes, reflecting Rostelecom's growing market share. Revenues from international operators for telephone traffic termination increased by 5.5% year-on-year and totaled RUR 992.0 million.

Total revenues from Moscow subscribers for the first three months of 2004 increased by 10.3% on traffic growth of 3.3% year-on-year, due to tariff rebalancing initiatives undertaken in 2003.

First quarter 2004 total revenue amounted to RUR 8,839.0 million, an increase of 38.9% year-on-year. Excluding the effect of the introduction of the new settlement system, revenue grew by 17.0% year-on-year and amounted to RUR 7,445.3 million.

Rostelecom's operating expenses for the first quarter 2004 amounted to RUR 5,624.9 million, a 35.7% increase year-on-year, mainly due to higher payments to operators. Excluding the effect of the introduction of the new settlement system, operating expenses grew by 2.1% and totaled RUR 4,231.2 million.

As a result EBITDA³ was RUR 3,759.8 million, an increase of 19.4% year-on-year.

Depreciation charges declined by 41.4% year-on-year to RUR 545.7 million as ownership rights on previously leased assets were transferred to Rostelecom and the Company ceased to apply accelerated depreciation method to these assets.

Operating profit amounted to RUR 3,214.1 million, a 44.9% increase year-on-year.

¹ Rostelecom financial results for the first three months 2003 take into account the introduction of the new settlement system for domestic long-distance traffic transit from August 1, 2003. In order to ensure comparability, this press-release also contains figures for the first nine months 2003 in accordance with the old settlement system.

² All traffic data provided in the press-release is preliminary.

³ EBITDA is calculated as total revenues less operating costs excluding depreciation.



The result from other operating activities for the first quarter 2004 totaled RUR 513.3 million compared to RUR (443.1) million for the first three months 2003. This positive trend is attributable to the increased market value of the Company's financial investments, including Rostelecom's stake in Golden Telecom, Inc., acquired as a result of the sale of a 50% interest in Sovintel in 2002. The positive effect from the revaluation of the Company's financial investments totaled RUR 639.7 million.

The result from other non-sales activities amounted to RUR (9.8) million compared to RUR 19.2 million for the first three months 2003.

As a result, the first quarter 2004 net profit totaled RUR 2,809.8 million, an increase of 125.1% year-on-year. In addition to improved business indicators, the net profit was positively effected by significantly lower depreciation charges and income from the revaluation of the Company's financial investments.

In the first quarter of 2004 the Company finalized the restructuring of its leasing obligations to RTC-Leasing. As a result of the restructuring and partial redemption, leasing obligations, which totaled RUR 6,118.7 as of December 31, 2003 amounted to RUR 0 as of March 31, 2004. Part of the obligations in the amount of RUR 2,350.2 was converted into a long-term loan, which was transferred by RTC-Leasing to Westelcom, a 100% owned subsidiary of Rostelecom.

Thus, at the moment Rostelecom has no obligations to RTC-Leasing.



Profit and Loss Statement, RUR Million					
	3mo 2003	3mo		% change, y-o-y	
Revenue	6,362.8	8,83	39.0	38.9%	
Revenue (excluding the effect of the new settlement system)	6,362.8	7,44	15.3	17,0%	
Operating expenses	(4,145,2)	(5,62)	24.9)	35.7%	
Operating expenses (excluding the effect of the new settlement system)	(4,145.2)	(4,231.2)		2.1%	
Depreciation	(931.3)	(545.7)		-41.4%	
EBITDA	3,148.8	3,759.8		19.4%	
Operating profit	2,217.5	3,214.1		44.9%	
Results from other operating activities	(443.1)	513.3		n/a	
Profit from revaluation of financial investments	-	639.7		n/a	
Results from other non-sales activities	19.2	(9.8)		n/a	
Profit before tax	1,793.6	3,717.6		107.3%	
Profit tax	(538.5)	(907.4)		68.5%	
Extraordinary items	(7.0)	(0.4)		-94.3%	
Net Profit	1,248.0	2,809.8		125.1%	
Key ratios					
	3mo 2003		3mo 2004		
Operating margin, %	34.9%		36.4%		
EBITDA margin, %	49.5%			42.5%*	
Net margin, %	19.6%		31.8%		

 $^{^{*}}$ EBITDA margin decline was mainly due to the introduction of the new settlement system.



	01.01.2004	31.03.2004	% change, y-o-y
ASSETS			
Non-current assets, incl.	24,029.1	24,811.4	3.3%
Intangible assets	0.019	0.019	0.0%
Fixed assets	15,143.3	14,643.3	-3.3%
Construction in progress	4,515.4	5,143.2	13.9%
Long-term financial investments	3,971.4	4,632.6	16.6%
Deferred tax assets	-	-	n/a
Other non-current assets	398.9	392.3	-1.7%
Current assets, incl.	19,889.8	18,319.2	-7.9%
Inventory	730.2	693.8	-5.0%
VAT on obtained property	1,870.2	1,242.2	-33.6%
Accounts receivable	8,826.8	9,831.6	11.4%
Short-term financial investments	6,627.5	4,220.6	-36.3%
Cash and cash equivalents	1,835.1	2,330.8	27.0%
Other current assets	0.022	0.086	290.9%
BALANCE	43,918.9	43,130.6	-1.8%
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders' equity	26,463.8	29,253.8	10.5%
Liabilities, incl.	17,455.1	13,876.8	-20.5%
Long-term liabilities	5,201.0	5,075.2	-2.4%
Loans due more than in 12 months	2,124.0	4,224.5	98.9%
Leasing obligations	2,350.2	-	-100.0%
Short-term liabilities	12,254.1	8,801.6	-28.2%
Loans due less than in 12 months	1,715.7	1,835.5	7.0%
Leasing obligations	3,768.5	-	-100.0%
BALANCE	43,918.9	43,130.6	-1.8%



Certain statements in this press-release are "forward-looking statements" within the meaning of the U.S. federal securities laws and are intended to be covered by the safe harbors created thereby.

These forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from those expressed or implied by these forward-looking statements.

These risks include the risk of changes the Company's operations and business prospects, the general financial and economic circumstances, relating to regulation of the Russian telecommunications industry and the Russian legislation; the competition and other risks.

For a more detailed discussion of these and other factors, see the Company's Annual Report on Form 20-F for its most recently completed fiscal year and the Company's other public filings with The U.S. Securities and Exchange Commission. Many of these factors are beyond the Company's ability to control or predict. Given these and other uncertainties, the Company cautions not to place undue reliance on any of the forward-looking statements contained herein or otherwise.

The Company does not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as maybe required under applicable the U.S. federal securities laws.

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