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### FOR IMMEDIATE RELEASE

### VIMPELCOM ANNOUNCES FOURTH QUARTER AND AUDITED TWELVE MONTH 2007 FINANCIAL AND OPERATING RESULTS

**Moscow and New York (March 12, 2008) - Open Joint Stock Company "Vimpel-Communications"** ("VimpelCom" or the "Company") (NYSE: VIP), a leading provider of telecommunications services in Russia and the Commonwealth of Independent States (CIS) today announced its financial and operating results for the quarter and year ended December 31, 2007.

### **Financial and Operating Highlights**

#### 2007

- Net operating revenues reached \$7,171.1 million, an increase of 47.3% versus 2006.
- OIBDA reached \$3,596.7 million, an increase of 46.7% versus 2006.
- OIBDA margin was 50.2%, including 50.9% in Russia and 52.8% in Kazakhstan.
- Net income totaled \$1,462.7 million, an increase of 80.2% versus 2006.
- Free cash flow before acquisitions almost tripled, reaching US\$1,264.7 million.
- Russian ARPU showed strong growth through the year, reaching \$13.5 by the fourth quarter, an increase of 23.9% compared to the fourth quarter of 2006.
- Active subscriber base increased by 6.2 million, reaching 51.7 million consumers.
- 3G licenses for Russia, Uzbekistan and Armenia were received.
- Acquisition of Golden Telecom was launched in 2007 and completed in February 2008.

#### The Fourth Quarter of 2007

- Net operating revenues reached a record high of \$2,009.9 million in the fourth quarter, a year-on-year increase of 38.5% and a quarter-on-quarter increase of 2.8%.
- OIBDA reached \$918.4 million, a year-on-year increase of 33.1%, yielding an OIBDA margin of 45.7%. Importantly, rapid appreciation of VimpelCom's share price in the fourth quarter of 2007 resulted in an accrual of \$118.7 million, connected to our stock price based compensation plans. These accruals are \$78.2 million higher than in the third quarter of 2007 and \$94.5 million higher than in the fourth quarter of the previous year. Without this effect our OIBDA margin would have been above 50%.
- Net income totaled \$368.1 million, a year-on-year increase of 86.0%.

Commenting on today's announcement, Alexander Izosimov, Chief Executive Officer of VimpelCom, said: "2007 was another excellent year for VimpelCom. Our revenues exceeded \$7 billion and grew at a remarkable rate of 47%. We maintained our OIBDA margin at an impressive level of 50%. Strong revenue growth,

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coupled with a healthy margin and a balanced investment policy, resulted in free cash flow of \$1.26 billion, almost tripling the 2006 level.

"Our strong financial position supports our aspiration to expand into adjacent businesses and new geographic areas".

### Changes in definitions and reported data

Our 2007 subscriber data, ARPU and MOU are reported on the basis of active subscribers. For convenience, we continued to report the registered subscriber base and the related figures for comparable periods (see Attachment A for relevant definitions and refer to Attachment D for relevant data). The only exception was churn numbers, calculated traditionally on the basis of registered subscribers.

We intend to discontinue providing the number of registered subscribers and the related figures beginning with the Company's earnings press release for the first quarter 2008, because we believe that registered subscriber figures have become irrelevant for operational purposes. We will also align our reported churn policy to our active subscriber base.

All the definitions in Attachment A refer to mobile subscribers. With the acquisition of Armentel, the Company also has fixed-line subscribers which are treated separately.

Attachments A, B, C and D present respectively

- definitions for certain terms used in this press release,
- the condensed consolidated financial statements of VimpelCom,
- tables with relevant reconciliations of non-U.S. GAAP financial measures to their most directly comparable U.S. GAAP financial measures, and
- certain additional reference data relating to the registered subscriber base.

### **Key Consolidated Financial and Operating Results**

		Th	ree months	5			Year	
	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006
Active subscribers	51,739,947	45,547,700	13.6%	50,685,787	2.1%	51,739,947	45,547,700	13.6%
Fixed line subscribers	629,273	608,500	3.4%	616,175	2.1%	629,273	608,500	3.4%
Net operating revenues (US\$, 000)	2,009,946	1,451,412	38.5%	1,955,938	2.8%	7,171,098	4,867,978	47.3%
OIBDA (US\$, 000)	918,410	689,825	33.1%	1,015,158	-9.5%	3,596,743	2,451,783	46.7%
OIBDA margin	45.7%	47.5%		51.9%		50.2%	50.4%	
Gross margin (US\$, 000)	1,642,701	1,179,453	39.3%	1,589,625	3.3%	5,855,984	3,977,246	47.2%
Gross margin percentage	81.7%	81.3%		81.3%		81.7%	81.7%	
SG&A (US\$, 000)	715,892	478,423	49.6%	556,518	28.6%	2,206,322	1,503,615	46.7%
SG&A percentage	35.6%	33.0%		28.5%		30.8%	30.9%	
Net income (US\$, 000)	368,108	197,950	86.0%	458,050	-19.6%	1,462,706	811,489	80.2%
Net income per share (US\$)	7.25	3.89		9.02		28.78	15.94	
Net income per ADS*) (US\$)	0.36	0.19		0.45		1.44	0.80	

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\*) Number of ADSs is based on the ratio of 20 ADSs per one ordinary share, which came into effect on August 21, 2007. Prior year amounts have been restated to reflect the split.

In 2007, VimpelCom capital expenditures totaled \$1,772.8 million (before acquisitions), including \$795.8 million in the fourth quarter.

Consolidated figures represent the combined effect of the Company's operations in Russia, Kazakhstan, Ukraine, Uzbekistan, Tajikistan, Georgia and Armenia. The Company's consolidated operating and financial results reported in this press release do not include the operating and earnings results of Golden Telecom, Inc., the acquisition of which was completed in February 2008. The Company plans to include Golden Telecom's operating and earnings results with the Company's consolidated operating and earnings results beginning in the first quarter of 2008.

		Th	ree months	8			Year	
RUSSIA	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006
Net operating revenues <sup>*)</sup> (US\$, 000) including interconnect	1,700,589	1,280,762	32.8%	1,652,266	2.9%	6,090,315	4,400,299	38.4%
revenue	252,839	167,808	50.7%	224,402	12.7%	851,323	411,916	106.7%
OIBDA (US\$, 000)	773,338	645,144	19.9%	871,163	-11.2%	3,100,804	2,303,539	34.6%
OIBDA margin	45.4%	50.3%		52.7%		50.9%	52.3%	
Gross margin (US\$, 000)	1,410,421	1,061,055	32.9%	1,363,407	3.4%	5,047,001	3,652,249	38.2%
Gross margin percentage	82.9%	82.8%		82.5%		82.8%	83.0%	
SG&A (US\$, 000)	632,640	406,642	55.6%	477,277	32.6%	1,903,411	1,330,806	43.0%
SG&A percentage	37.2%	31.7%		28.9%		31.2%	30.2%	
Net income (US\$, 000)	363,624	222,220	63.6%	422,580	-14.0%	1,422,223	854,818	66.4%
ARPU, (US\$)	13.5	10.9	23.9%	13.4	0.7%	12.6	9.6	31.3%
MOU, (min)	204.1	157.9	29.3%	208.9	-2.3%	192.1	145.9	31.7%
SAC (US\$)	31.8	21.8	45.9%	24.8	28.2%	25.5	17.9	42.5%
Active subscribers	42,221,252	39,782,700	6.1%	41,801,545	1.0%	42,221,252	39,782,700	6.1%

<sup>\*)</sup> Net operating revenues here exclude inter-company transactions (US\$983 thousand in 4Q 2007, US\$578 thousand in 4Q 2006, US\$696 thousand in 3Q 2007, US\$3,354 thousand in 2007, US\$1,509 thousand in 2006).

10.1%

30.4%

32.9%

29.9%

35.4%

31.7%

<sup>\*\*)</sup> Subscriber market share data presented here and in the following country tables are published by AC&M-Consulting and are generally based on registered subscribers.

Our Russian business continues to deliver robust growth, strong margins and expanding cash flow.

Churn

share<sup>\*\*)</sup>

Subscriber market

7.1%

29.9%

9.5%

31.7%

In 2007, revenue in Russia grew by 38.4% year-on-year, driven predominantly by ARPU growth and supported by a continued increase in our active subscriber base.

Our annual OIBDA margin in Russia was at a strong level of above 50%. While OIBDA margin in the fourth quarter is seasonally softer than in the third quarter, the sharper than usual erosion this year was due to particularly large accruals connected to our stock price based compensation plans. Rapid appreciation of VimpelCom's share price in the fourth quarter of 2007 resulted in an accrual of \$118.7 million, which is \$78.2 million higher than in the third quarter of 2007 and \$94.5 million higher than in the fourth quarter of the previous year. These accruals for the VimpelCom group are fully reflected within the Russian numbers.

Excluding this impact, our 2007 OIBDA margin would have been slightly above the 2006 margin, both for the fourth quarter and the full year, confirming the financial health of our business.

In 2007, our annual capital expenditure (before acquisitions) in Russia was approximately \$1.1 billion, bringing its percentage to revenue to our long-term target of below 20%.

		Th	ree month	IS			Year	
KAZAKHSTAN	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006
Net operating revenues <sup>*)</sup> (US\$, 000)	173,902	112,378	54.7%	166,262	4.6%	607,642	350,043	73.6%
including interconnect revenue	33,027	26,278	25.7%	28,494	15.9%	108,522	81,325	33.4%
OIBDA (US\$, 000)	92,171	35,744	157.9%	88,127	4.6%	322,623	140,580	129.5%
OIBDA margin	52.8%	31.6%		52.7%		52.8%	40.0%	
Gross margin (US\$, 000)	128,390	77,269	66.2%	122,084	5.2%	450,624	240,002	87.8%
Gross margin percentage	73.5%	68.4%		73.1%		73.8%	68.2%	
SG&A (US\$, 000)	33,787	40,200	-16.0%	32,650	3.5%	123,584	96,451	28.1%
SG&A percentage	19.3%	35.6%		19.5%		20.2%	27.4%	
Net income <sup>**)</sup> (US\$, 000)	19,793	-4,443		21,653	-8.6%	70,963	9,902	616.7%
	<u> </u>							·
ARPU, (US\$)	13.0	13.8	-5.8%	13.6	-4.4%	13.1	12.6	4.0%
MOU, (min)	98.9	78.0	26.8%	112.7	-12.2%	94.6	70.4	34.4%
SAC (US\$)	16.3	8.8	85.2%	10.0	63.0%	11.5	8.2	40.2%
Active subscribers	4,603,300	3,052,900	50.8%	4,343,073	6.0%	4,603,300	3,052,900	50.8%
Churn	5.8%	6.1%		5.9%		23.5%	32.8%	
Subscriber market share	46.3%	49.5%		47.3%		46.3%	49.5%	

<sup>\*)</sup> Net operating revenues exclude inter-company transactions (US\$737 thousand in 4Q 2007, US\$584 thousand in 4Q 2006, US\$860 thousand in 3Q 2007, US\$2,844 thousand in 2007, US\$1,811 thousand in 2006).

\*\*) After minority interest.

2007 was a very successful year for our business in Kazakhstan. We delivered strong year-on-year revenue growth of 73.6% with impressive OIBDA margin expansion from 40.0% to 52.8%.

The growth was driven by strong additions of 1.6 million active subscribers, representing a 50.8% year-onyear increase, accompanied by stable ARPU.

At year end, the market penetration reached 82.5%, and the level of activity in the fourth quarter confirmed that the competition is getting more intense. Consequently, while we continue to build our active subscriber base, we are starting to refocus our efforts toward increasing revenue market share – a strategy which we successfully implemented in Russia.

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		Th	ree month	IS			Year	
UKRAINE	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006
Net operating revenues <sup>*)</sup> (US\$, 000)	30,691	14,306	114.5%	36,271	-15.4%	105,451	33,726	212.7%
including interconnect revenue	10,921	4,486	143.4%	10,861	0.6%	34,789	10,630	227.3%
OIBDA (US\$, 000)	3,643	-10,546		6,455	-43.6%	508	-34,690	
OIBDA margin	10.5%	n/a		17.5%		0.5%	n/a	
Gross margin (US\$, 000)	20,872	7,296	186.1%	23,314	-10.5%	67,147	16,472	307.6%
Gross margin percentage	60.4%	49.3%		63.0%		60.2%	46.8%	
SG&A (US\$, 000)	17,547	17,624	-0.4%	16,465	6.6%	66,519	50,703	31.2%
SG&A percentage	50.8%	119.1%		44.5%		59.6%	143.9%	
Net income (US\$, 000)	-17,551	-21,502		-6,443		-59,619	-60,990	
ARPU, (US\$)	5.6	4.2	33.3%	5.8	-3.4%	4.7	5.0	-6.0%
MOU, (min)	183.2	149.1	22.9%	168.2	8.9%	163.2	149.7	9.0%
SAC (US\$)	8.2	6.6	24.2%	5.5	49.1%	7.8	10.0	-22.0%
Active subscribers	1,941,251	1,523,700	27.4%	2,212,250	-12.2%	1,941,251	1,523,700	27.4%
Churn	20.9%	0.7%		25.5%		61.8%	18.6%	
Subscriber market share	4.8%	3.8%		5.1%		4.8%	3.8%	

<sup>\*)</sup> Net operating revenues exclude inter-company transactions (US\$3,854 thousand in 4Q 2007, US\$490 thousand in 4Q 2006, US\$708 thousand in 3Q 2007, US\$6,159 thousand in 2007, US\$1,500 thousand in 2006).

We are satisfied with our progress in Ukraine in 2007. Our revenues exceeded \$100 million and our annual OIBDA moved into positive territory. Moreover, despite an aggressive competitive environment, our ARPU grew in the second half of the year.

As expected, two factors adversely affected our revenues in the fourth quarter. First, the active base was reduced by the departure of summer tourists who had purchased local SIM-cards, and second, roaming revenues declined seasonally. However, even with this revenue erosion, OIBDA stayed positive and ARPU remained essentially flat quarter-on-quarter.

While we have stabilized our overall financial performance, we will increase our focus on building our customer base, paying attention to subscriber quality.

		T	hree month	ıs			Year	
UZBEKISTAN	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006
Net operating revenues <sup>*)</sup> (US\$, 000)	36,364	15,795	130.2%	29,913	21.6%	107,449	55,358	94.1%
OIBDA (US\$, 000)	17,756	7,815	127.2%	16,923	4.9%	54,732	32,079	70.6%
OIBDA margin	48.6%	49.1%		56.1%		50.6%	57.7%	
Gross margin (US\$, 000)	31,048	13,869	123.9%	25,794	20.4%	91,989	48,776	88.6%
Gross margin percentage	85.0%	87.1%		85.6%		85.1%	87.7%	
SG&A (US\$, 000)	13,053	5,933	120.0%	8,668	50.6%	36,517	16,451	122.0%
SG&A percentage	35.7%	37.3%		28.7%		33.8%	29.6%	
Net income (US\$, 000)	5,950	382	1457.6%	6,879	-13.5%	19,570	8,241	137.5%
ARPU, (US\$)	6.8	9.8	-30.6%	7.6	-10.5%	7.1	11.9	-40.3%
MOU, (min)	283.4	268.8	5.4%	289.8	-2.2%	274.0	320.5	-14.5%
SAC (US\$)	4.6	5.8	-20.7%	4.4	4.5%	4.3	7.2	-40.3%
Active subscribers	2,119,612	700,500	202.6%	1,586,890	33.6%	2,119,612	700,500	202.6%
Churn	10.6%	10.2%		14.2%		61.7%	44.9%	
Subscriber market share	37.3%	27.2%		35.6%		37.3%	27.2%	

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<sup>\*)</sup> Net operating revenues exclude inter-company transactions (US\$184 thousand in 4Q 2007, US\$122 thousand in 4Q 2006, US\$237 thousand in 3Q 2007, US\$653 thousand in 2007, US\$240 thousand in 2006).

It was an excellent year for our business in Uzbekistan. In 2007, we tripled our active subscriber base, and built our subscriber market share by more than 10 percentage points, reaching 37.3%. Revenue grew by 94.1%, and OIBDA margin remained strong at more than 50%.

In the fourth quarter, our revenue grew by 21.6% versus the third quarter, driven predominantly by a 33.6% sequential growth in the number of active subscribers. With SIM-card penetration passing 20%, we will be focusing on capturing rapid subscriber growth.

		Т	hree month	ıs		Year			
TAJIKISTAN	4Q2007	4Q2006	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006	Change, 2007/ 2006	
Net operating revenues <sup>*)</sup> (US\$, 000)	8,030	799	905.0%	7,615	5.4%	23,657	1,181	1903.1%	
OIBDA (US\$, 000)	1,366	-1,112		1,646	-17.0%	2,763	-2,447		
OIBDA margin	16.9%	n/a		21.5%		11.6%	n/a		
Gross margin (US\$, 000)	5,082	372	1266.1%	5,153	-1.4%	15,022	520	2788.8%	
Gross margin percentage	63.0%	45.4%		67.3%		63.2%	43.3%		
SG&A (US\$, 000)	3,547	1,485	138.9%	3,515	0.9%	12,074	2,968	306.8%	
SG&A percentage	43.9%	181.1%		45.9%		50.8%	246.9%		
Net income <sup>**)</sup> (US\$, 000)	-2,517	-1,114		-276		-5,564	-2,395		
ARPU, (US\$)	9.0	9.0	0.0%	10.8	-16.7%	9.7	6.8	42.6%	
MOU, (min)	216.3	187.9	15.1%	230.3	-6.1%	220.6	121.1	82.2%	
SAC (US\$)	13.0	2.5	420.0%	12.8	1.6%	12.5	3.3	278.8%	
Active subscribers	339,393	72,000	371.4%	268,446	26.4%	339,393	72,000	371.4%	
Churn	1.2%	17.9%		1.8%		4.6%	95.1%		
Subscriber market share	18.1%	7.0%		16.7%		18.1%	7.0%		

\*) Net operating revenues exclude inter-company transactions (US\$43 in 4Q 2007, US\$22 thousand in 4Q 2006, US\$39 thousand in 3Q 2007, US\$120 thousand in 2007, US\$22 thousand in 2006).

\*\*) After minority interest.

In Tajikistan, our business continues to demonstrate excellent dynamics with consistent growth in financial performance and subscriber base. On a year-on-year basis, we increased our subscriber base by almost five times. We reached positive OIBDA in less than one year of operations. Further, our fourth quarter revenues were 10 times higher than in the same period a year ago without any ARPU erosion.

		Th		Year				
ARMENIA	4Q2007	4Q 2006 <sup>***)</sup>	Change, 4Q07/ 4Q06	3Q2007	Change, 4Q07/ 3Q07	2007	2006***)	Change, 2007/ 2006
Net operating revenues <sup>*)</sup> (US\$, 000), including	59,423	27,373	n/a	63,277	-6.1%	235,123	27,373	n/a
mobile revenues fixed revenues	23,070 36,353	10,451 16,922	n/a n/a	25,723 37,554	-10.3% -3.2%	91,760 143,363	10,451 16,922	n/a n/a
OIBDA (US\$, 000)	32,476	13,290	n/a	32,888	-1.3%	122,743	13,290	n/a
OIBDA margin	54.3%	48.6%		51.9%		52.1%	48.6%	
Net income <sup>**)</sup> (US\$, 000)	257	2,927	n/a	15,961		22,734	2,927	n/a
Mobile active subscribers	442,484	416,000	6.4%	446,957	-1.0%	442,484	416,000	6.4%
ARPU, (US\$)	17.4	17.0	2.4%	17.6	-1.1%	16.7	17.0	-1.8%
MOU, (min)	171.8	178.0	-3.5%	181.0	-5.1%	169.9	178.0	-4.5%
Churn	23.8%	9.1%		4.4%		49.7%	9.1%	
Mobile subscriber market share	26.1%	37.9%		33.6%		26.1%	37.9%	
Fixed subscribers	629,273	608,500	3.4%	616,175	2.1%	629,273	608,500	3.4%
ARPU fixed (US\$)	19.6	18.5	5.9%	20.4	-3.9%	19.5	18.5	5.4%

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<sup>\*)</sup> Net operating revenues exclude inter-company transactions (US\$388 thousand in 4Q 2007, US\$0 thousand in 4Q 2006, US\$85 thousand in 3Q 2007, US\$629 thousand in 2007, US\$0 thousand in 2006).

\*\*) After minority interest.

\*\*\*) The 2006 numbers included only 1.5 months of operations.

Acquired in November 2006, our business in Armenia demonstrated robust margins and the highest ARPU of any country in the CIS. However, our business situation in the mobile market, particularly our subscriber market share, remains challenging. We are actively expanding coverage, improving the quality of the network, and strengthening our marketing activities to address the inherited issues of the Armenian operations.

### GEORGIA

The Company launched commercial operations in Georgia on March 15, 2007. Currently, we are continuing to build the network and develop our sales and distribution channels. At the end of 2007, we received frequencies in 900 MHz band, which will help us to improve the quality, speed and efficiency of our network construction. In the fourth quarter, we reached 72,655 active subscribers and had revenues of US\$0.95 million, representing 173.1% quarter-on-quarter subscriber growth and 187.9% revenue growth. However, our operations in this country are still in an early phase of development.

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The Company's management will discuss its fourth quarter results during a conference call and slide presentation on March 12, 2008 at 6:30 pm Moscow time (11:30 am ET in New York). The call and slide presentation may be accessed via webcast at the following URL address <u>http://www.vimpelcom.com</u>. The conference call replay will be available through March 19, 2008. The slide presentation webcast will also be available for download on VimpelCom's website <u>http://www.vimpelcom.com</u>.

The VimpelCom Group is a telecommunications operator, providing voice and data services, covered through a range of wireless, fixed and broadband technologies. The Group includes companies operating in Russia, Kazakhstan, Ukraine, Uzbekistan, Tajikistan, Georgia and Armenia, in territories with a total population of about 250 million. VimpelCom was the first Russian company to list its shares on the New York Stock Exchange ("NYSE"). VimpelCom's ADSs are listed on the NYSE under the symbol "VIP".

This press release contains "forward-looking statements", as the phrase is defined in Section 27A of the Securities Act and Section 21E of the Exchange Act. These statements relate to the Company's strategic and development plans, including network development plans, and developments in the telecommunications markets in which the Company operates. These and other forward-looking statements are based on management's best assessment of the Company's strategic and financial position and of future market conditions and trends. These discussions involve risks and uncertainties. The actual outcome may differ materially from these statements as a result of unforeseen developments from competition, governmental regulation of the telecommunications industries in Russia and the CIS, general political uncertainties in Russia and the CIS and general economic developments in Russia and the CIS, continued volatility in the world economy, challenges to 3G and Far East tenders and/or litigation with third parties. The actual outcome may also differ materially if the Company is unable to obtain all necessary corporate approvals relating to its business (including approval of funding and specific transactions), if the Company is unable to successfully integrate newly-acquired businesses, including Golden Telecom, and other factors. As a result of such risks and uncertainties, there can be no assurance that the effects of competition or current or future changes in the political, economic and social environment or current or future regulation of the Russian and CIS telecommunications industries will not have a material adverse effect on the VimpelCom Group. Certain factors that could cause actual results to differ materially from those discussed in any forward-looking statements include the risks described in the Company's Annual Report on Form 20-F for the year ended December 31, 2006 and other public filings made by the Company with the United States Securities and Exchange Commission, which risk factors are incorporated herein by reference. VimpelCom disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.

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-Definitions and tables are attached –

### **Attachment A: Definitions**

**Registered subscriber** is an authorized user of cellular services, using one SIM card (GSM/3G) with one or several selective numbers or one handset (DAMPS/CDMA) with one selective number. The number of subscribers includes employees using cellular services and excludes guest roamers and users of test SIM cards or handsets.

**Reported churn rate** is defined as the total number of registered subscribers disconnected from our network within a given period of time expressed as a percentage of the midpoint of subscribers in our network at the beginning and end of that period. Contract subscribers are disconnected if they have not paid their bills for two months. Prepaid subscribers are disconnected in two cases: (1) an account has been blocked after the balance drops to \$0 or below for up to six months, (2) an account showed no chargeable transaction for up to ten months. The exact number of months prior to the disconnection varies by country and depends on the legislation and market specifics.

Active subscribers are those subscribers in the registered subscriber base who were a party to a revenue generating activity in the past three months and remain in the base at the end of the reported period. Such activities include all incoming and outgoing calls, subscriber fee accruals, debits related to service, outgoing SMS, MMS, data transmission and receipt sessions, but do not include incoming SMS and MMS sent by our Company or abandoned calls.

Prepaid subscribers are those subscribers who pay for their services in advance.

Fixed-line subscriber is an authorized user of fixed-line communications services.

**OIBDA** is a non-U.S. GAAP financial measure. OIBDA, previously referred to as EBITDA by the Company, is defined as operating income before depreciation and amortization. The Company believes that OIBDA provides useful information to investors because it is an indicator of the strength and performance of our business operations, including our ability to finance capital expenditures, acquisitions and other investments and our ability to incur and service debt. While depreciation and amortization are considered operating costs under U.S. GAAP, these expenses primarily represent the non-cash current period allocation of costs associated with long-lived assets acquired or constructed in prior periods. Our OIBDA calculations are commonly used as bases for some investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies within the wireless telecommunications industry. OIBDA should not be considered in isolation as an alternative to net income, operating income or any other measure of performance under U.S. GAAP. OIBDA does not include our need to replace our capital equipment over time. Reconciliation of OIBDA to operating income, the most directly comparable U.S. GAAP financial measure, is presented below in the reconciliation tables section.

**OIBDA margin** is OIBDA expressed as a percentage of total net operating revenues. Reconciliation of OIBDA margin to operating income as a percentage of total net operating revenues, the most directly comparable U.S. GAAP financial measure, is presented below in the reconciliation tables section.

Gross margin is defined as total operating revenues less service costs and cost of handsets and accessories sold.

Gross margin percentage is gross margin expressed as a percentage of total net operating revenues.

Free cash flow is calculated as operating cash flow minus accrued capital expenditures before acquisitions.

Each ADS represents 0.05 of one share of common stock. This ratio was established effective August 21, 2007.

**ARPU** (Monthly Average Revenue per User), a non-U.S. GAAP financial measure, is calculated by dividing the Company's service revenue during the relevant period, including roaming revenue and interconnect revenue, but excluding revenue from connection fees, sales of handsets and accessories and other non-service revenue, by the average number of the Company's active subscribers during the period and dividing by the number of months in that period. Reconciliation of ARPU to service revenues and connection fees, the most directly comparable U.S. GAAP financial measure, is presented below in the tables section. The Company believes that ARPU provides useful information to investors because it is an indicator of the performance of the Company's business operations and assists management in budgeting. The Company also believes that ARPU provides management with useful information concerning usage and acceptance of the Company's services. ARPU should not be viewed in isolation or an alternative to other figures reported under U.S. GAAP.

 $ARPU_{REG}$  is ARPU calculated with regard to the registered subscriber base.

**MOU** (Monthly Average Minutes of Use per User) is calculated by dividing the total number of minutes of usage for incoming and outgoing calls during the relevant period (excluding guest roamers) by the average number of active subscribers during the period and dividing by the number of months in that period.

MOU<sub>REG</sub> is MOU calculated with regard to the registered subscriber base.

**SAC** (Average Acquisition Cost Per User), a non-U.S. GAAP financial measure, is calculated as dealers' commissions (for sales and bonus for exclusivity<sup>\*</sup>), advertising expenses and handset subsidies for the relevant period divided by the number of new subscribers added during the relevant period. Reconciliation of SAC to selling, general and administrative expenses, the most directly comparable U.S. GAAP financial measure, is presented below in the tables section. The Company believes that SAC in growing markets provides useful information to investors because it is an indicator of the performance of the Company's business operations and assists management in budgeting. The Company also believes that SAC assists management in quantifying the incremental costs to acquire a new subscriber. SAC should not be viewed in isolation or as an alternative to other figures reported under U.S. GAAP.

**Market share** of subscribers for each relevant area is calculated by dividing the estimated number of our subscribers in Russia, Kazakhstan, Ukraine, Uzbekistan, Tajikistan and Armenia, respectively, by the total estimated number of subscribers in Russia, Kazakhstan, Ukraine, Uzbekistan, Tajikistan and Armenia, respectively.

<sup>\*)</sup> Dealers' bonus for exclusivity which we counted prior to the fourth quarter of 2006 as a part of general and administrative expenses is now included in the dealers' commission expense. Historical numbers including SAC were recalculated accordingly.

# Attachment B: VimpelCom financial statements

# **Open Joint Stock Company "Vimpel-Communications"**

# **Condensed Consolidated Statements of Operations**

	Three month		Years en	
	December 2007	r <b>31,</b> 2006	December 2007	r <b>31,</b> 2006
	2007 (Unaudit		2007	2000
-	1	,	pt per share (ADS) an	nounts)
Operating revenues:			· · · ·	
Service revenues and connection fees	\$2,006,440	\$1,447,054	\$7,161,833	\$4,847,661
Sales of handsets and accessories	2,307	4,252	6,519	19,265
Other revenues	2,504	657	6,528	2,931
Total operating revenues	2,011,251	1,451,963	7,174,880	4,869,857
Revenue based tax	(1,305)	(551)	(3,782)	(1,879)
Net operating revenues	2,009,946	1,451,412	7,171,098	4,867,978
Operating expenses:	,, ,		, ,	, ,
Service costs (exclusive of depreciation shown separately below)	365,653	267,736	1,309,287	872,388
Cost of handsets and accessories sold	1,592	4,223	5,827	18,344
Selling general and administrative	1,572	7,223	5,627	10,544
expenses	715,892	478,423	2,206,322	1,503,615
Depreciation	331,725	265,086	1,171,834	874,618
Amortization	56,040	50,095	218,719	179,846
Provision for doubtful accounts	8,399	11,205	52,919	21,848
Total operating expenses	1,479,301	1,076,768	4,964,908	3,470,659
Operating income	530,645	374,644	2,206,190	1,397,319
Other income and expenses:				
Interest income	11,554	4,436	33,021	15,471
Interest expense	(50,274)	(46,602)	(194,839)	(186,404)
Net foreign exchange gain (loss)	21,614	10,667	72,955	24,596
Other income (expenses)	31,377	(22,567)	3,029	(38,844)
Total other income and expenses	14,271	(54,066)	(85,834)	(185,181)
Income before income taxes and minority				
interest	544,916	320,578	2,120,356	1,212,138
Income taxes expense	159,225	127,831	593,928	390,663
Minority interest in net earnings of	107,220	127,001	0,0,020	570,005
subsidiaries	17,583	(5,203)	63,722	8,104
Income before cumulative effect of change				
in accounting principle	368,108	197,950	1,462,706	813,371
Cumulative offect of changes in				
Cumulative effect of changes in accounting principles	-	-	-	(1,882)
Not income	269 109	107.050	1 462 706	911 490
Net income	368,108	197,950	1,462,706	811,489
Net income per common share	\$7.25	\$3.89	\$28.78	\$15.94
Net income per ADS equivalent	\$0.36	\$0.19	\$1.44	\$0.80
	+ 3.00	+ +		÷
Weighted average common shares outstanding (thousands)				
	50,777	50,859	50,818	50,911

# Open Joint Stock Company "Vimpel–Communications" Condensed Consolidated Balance Sheets

	December 31, 2007	December 31, 2006
	(In thousands	
Assets	,	
Current assets:		
Cash and cash equivalents	\$1,003,711	\$344,494
Trade accounts receivable	281,396	311,991
Other current assets	441,810	468,071
Total current assets	1,726,917	1,124,556
Non-current assets		
Property and equipment, net	5,497,819	4,615,675
Telecommunication licenses and allocation of frequencies, net	915,211	924,809
Other intangible assets, net	1,302,318	1,033,140
Other assets	1,126,619	738,366
Total non-current assets	8,841,967	7,311,990
Total assets	\$10,568,884	\$8,436,546
Liabilities and shareholders' equity		
Current liabilities:		
Accounts payable	\$700,589	\$671,953
Customer advances and deposits	423,611	314,375
Bank and other loans, current portion	526,512	424,103
Accrued liabilities	348,989	201,545
Total current liabilities	1,999,701	1,611,976
Deferred income taxes	576,276	528,025
Bank and other loans, less current portion	2,240,097	2,065,329
Accrued liabilities	52,614	30,447
Minority Interest	288,410	257,859
Shareholders' equity	5,411,786	3,942,910
Total liabilities and shareholders' equity	\$10,568,884	\$8,436,546

# Open Joint Stock Company "Vimpel–Communications" Condensed Consolidated Statements of Cash Flows

2007     2006 (In thousands of US dollars)       Net cash provided by operating activities     \$3,037,690     \$1,971,268       Proceeds from bank and other loans     666,248     925,183       Sale of treasury stock     39,787     12,855       Payment of rouble denominated bonds     -     (110,783)       Repayment of rouble denominated bonds     -     (110,783)       Payment of bank and other loans     (47,2,545)     (447,663)       Payment of avidends     (10,783)     (110,783)       Purchase of treasury stock     (81,069)     (38,355)       Net cash provided by financing activities     (193,744)     292,882       Short-term investments     (42,356)     -       Purchase of treasury stock     (1238,905)     (1,265,549)       Secrow cash deposit     (200,170)     (20,170)     -       Stort-term investing activities     (233,552)     (2,234,552)     (2,236,991)       Effect of exchange rate changes on cash     49,823     3,689       Net increase (decrease) in cash     659,217     (19,152)       Cash and cash equivalents a beginning of period     344,494     33,646 <		Years end December	
Net cash provided by operating activities\$3,037,690\$1,971,268Proceeds from bank and other loans666,348925,183Sale of treasury stock39,78712,255Payments of fees in respect of bank loans(14,380)(48,175)Repayment of bank and other loans(14,254)(447,663)Payment of bank and other loans(472,545)(447,663)Payment of bank and other loans(10,0783)(88,05)Payment of bank and other loans(412,545)(447,663)Purchase of treasury stock(193,744)292,882Short-term investments(42,356)(1,265,549)Purchase of rushisdiaries, net of cash(301,355)(679,765)Purchase of other assets(378,853)(310,269)Scrow cash deposit(200,170)-Purchase of other assets(378,552)(2,236,991)Effect of exchange rate changes on cash49,8233,689Net cash used in investing activities(201,710)-Supplemental cash flow information(201,710)-Cash and cash equivalents at end of period1,003,711344,494Supplemental cash flow information201,259188,991Non-cash activities:10,093,711344,494363,646Cash and cash equivalents at end of period1,003,711344,994Supplemental cash flow information232,76610,07,711Non-cash activities:12,25912,259188,991Non-cash activities:14,542671,97724,9020Offset of 200			,
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Net increase (decrease) in cash659,217(19,152)Cash and cash equivalents at beginning of period344,494363,646Cash and cash equivalents at end of period1,003,711344,494Supplemental cash flow information1,003,711344,494Supplemental cash flow information201,259188,991Non-cash activities:\$601,939\$354,566Equipment acquired under financing and capital lease agreements48,51423,458Accounts payable for equipment and other long-lived assets417,478249,020Offset of 2009 Tendered Notes-232,766Non-cash discounts from suppliers of equipment(5,441)14,542Acquisitions:84,125671,997Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	Net cash used in investing activities	(2,234,552)	(2,286,991)
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Cash and cash equivalents at end of period1,003,711344,494Supplemental cash flow informationCash paid during the period: Income tax nterest\$601,939\$354,566Non-cash activities: Equipment acquired under financing and capital lease agreements Accounts payable for equipment and other long-lived assets48,51423,458Offset of 2009 Tendered Notes Non-cash discounts from suppliers of equipment232,766232,766Non-cash discounts from suppliers of equipment(5,441)14,542Acquisitions: Fair value of minority interest acquired Difference between the amount paid and the fair value of net assets acquired Cash paid for the capital stock84,125671,997Gash paid for the capital stock(291,928)(735,500)268,315268,315	Net increase (decrease) in cash	659,217	(19,152)
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Cash paid during the period: Income tax nterest\$601,939 \$354,566 188,991Non-cash activities: Equipment acquired under financing and capital lease agreements Accounts payable for equipment and other long-lived assets48,514 23,458 249,020 201,259Offset of 2009 Tendered Notes Non-cash discounts from suppliers of equipment Fair value of assets acquired Fair value of minority interest acquired232,766 671,997 41,636Difference between the amount paid and the fair value of net assets acquired Cash paid for the capital stock182,034 (291,928)	Cash and cash equivalents at end of period	1,003,711	344,494
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nterest201,259188,991Non-cash activities:Equipment acquired under financing and capital lease agreements48,51423,458Accounts payable for equipment and other long–lived assets417,478249,020Offset of 2009 Tendered Notes232,766232,766Non-cash discounts from suppliers of equipment(5,441)14,542Acquisitions:7201,259188,991Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	Cash paid during the period:		
Non-cash activities:48,51423,458Equipment acquired under financing and capital lease agreements48,51423,458Accounts payable for equipment and other long–lived assets417,478249,020Offset of 2009 Tendered Notes232,766Non-cash discounts from suppliers of equipment(5,441)14,542Acquisitions:7Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	Income tax	\$601,939	\$354,566
Equipment acquired under financing and capital lease agreements48,51423,458Accounts payable for equipment and other long–lived assets417,478249,020Offset of 2009 Tendered Notes232,766Non–cash discounts from suppliers of equipment(5,441)14,542Acquisitions:7Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	nterest	201,259	188,991
Accounts payable for equipment and other long–lived assets417,478249,020Offset of 2009 Tendered Notes-232,766Non–cash discounts from suppliers of equipment(5,441)14,542Acquisitions:Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	Non-cash activities:		
Offset of 2009 Tendered Notes232,766Non-cash discounts from suppliers of equipment(5,441)Acquisitions:14,542Fair value of assets acquired84,125Fair value of minority interest acquired41,636Difference between the amount paid and the fair value of net assets acquired182,034Cash paid for the capital stock(291,928)(735,500)		48,514	23,458
Non-cash discounts from suppliers of equipment(5,441)14,542Acquisitions:14,542Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)		417,478	,
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Fair value of assets acquired84,125671,997Fair value of minority interest acquired41,636-Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)		(5,441)	14,542
Fair value of minority interest acquired41,636Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)			
Difference between the amount paid and the fair value of net assets acquired182,034268,315Cash paid for the capital stock(291,928)(735,500)	1	,	671,997
Cash paid for the capital stock (291,928) (735,500)	Fair value of minority interest acquired	41,636	-
		,	268,315
Liabilities assumed \$15,867 \$204,812	Cash paid for the capital stock	(291,928)	(735,500)
	Liabilities assumed	\$15,867	\$204,812

### Attachment C. Reconciliation tables (Unaudited)

# CONSOLIDATED

### **Reconciliation of OIBDA**

(In thousands of US dollars)

	Thi	ee months en	ded	Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006	
OIBDA	918,410	689,825	1,015,158	3,596,743	2,451,783	
Depreciation	(331,725)	(265,086)	(285,572)	(1,171,834)	(874,618)	
Amortization	(56,040)	(50,095)	(55,583)	(218,719)	(179,846)	
Operating income	530,645	374,644	674,003	2,206,190	1,397,319	

## **Reconciliation of OIBDA Margin**

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	45.7%	47.5%	51.9%	50.2%	50.4%
Less: Depreciation as a percentage of net operating					
revenue	(16.5%)	(18.3%)	(14.6%)	(16.3%)	(18.0%)
Less: Amortization as a percentage of net operating					
revenue	(2.8%)	(3.4%)	(2.8%)	(3.1%)	(3.7%)
Operating income as a percentage of net operating					
revenue	26.4%	25.8%	34.5%	30.8%	28.7%

### RUSSIA

# Reconciliation of OIBDA in Russia

(In thousands of US dollars)

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA	773,338	645,144	871,163	3,100,804	2,303,539
Depreciation	(269,036)	(229,544)	(249,781)	(991,886)	(796,137)
Amortization	(30,602)	(27,091)	(29,470)	(117,085)	(104,155)
Operating income	473,700	388,509	591,912	1,991,833	1,403,247

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	45.4%	50.3%	52.7%	50.9%	52.3%
Less: Depreciation as a percentage of net operating					
revenue	(15.8%)	(17.9%)	(15.1%)	(16.3%)	(18.0%)
Less: Amortization as a percentage of net operating					
revenue	(1.8%)	(2.1%)	(1.8%)	(1.9%)	(2.4%)
Operating income as a percentage of net operating					
revenue	27.8%	30.3%	35.8%	32.7%	31.9%

## **Reconciliation of OIBDA Margin in Russia**

### **Reconciliation of SAC in Russia** (In thousands of US dollars, except for SAC and subscriber amounts)

	Three months ended			Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006	
Selling, general and administrative expenses	632,640	406,642	477,277	1,903,411	1,330,806	
Less: General and administrative expenses	481,871	298,222	351,028	1,423,662	949,326	
Sales and marketing expenses, including	150,769	108,420	126,249	479,749	381,480	
advertising & marketing expenses	80,899	59,892	59,478	241,300	190,791	
dealers' commission expense	69,870	48,528	66,771	238,449	190,689	
New gross subscribers,'000	4,748	4,971	5,100	18,850	21,303	
Subscriber Acquisition Cost (SAC) (US\$)	31.8	21.8	24.8	25.5	17.9	

## **Reconciliation of ARPU in Russia** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Thi	ree months en	Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	1,697,465	1,276,276	1,650,358	6,082,473	4,379,534
Less: Connection fees	386	308	184	904	1,744
Less: Revenue from rent of fiber-optic channels	1,546	433	1,003	4,496	1,846
Service revenue used to calculate ARPU	1,695,533	1,275,535	1,649,171	6,077,073	4,375,944
Average number of registered subscribers, '000	50,883	47,541	49,926	49,457	46,142
ARPU <sub>REG</sub> (US\$)	11.1	8.9	11.0	10.2	7.9
Average number of active subscribers,'000	41,881	39,102	40,933	40,299	37,996
ARPU (US\$)	13.5	10.9	13.4	12.6	9.6

## KAZAKHSTAN

# **Reconciliation of OIBDA in Kazakhstan** (*In thousands of US dollars*)

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA	92,171	35,744	88,127	322,623	140,580
Depreciation	(20,139)	(21,142)	(14,983)	(68,477)	(56,158)
Amortization	(9,673)	(9,134)	(9,091)	(37,337)	(36,792)
Operating income	62,359	5,468	64,053	216,809	47,630

### **Reconciliation of OIBDA Margin in Kazakhstan**

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	52.8%	31.6%	52.7%	52.8%	40.0%
Less: Depreciation as a percentage of net operating revenue	(11.6%)	(18.7%)	(9.0%)	(11.2%)	(16.0%)
Less: Amortization as a percentage of net operating revenue	(5.5%)	(8.1%)	(5.4%)	(6.1%)	(10.5%)
Operating income as a percentage of net operating revenue	35.7%	4.8%	38.3%	35.5%	13.5%

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Selling, general and administrative expenses	33,787	40,200	32,650	123,584	96,451
Less: General and administrative expenses	21,034	33,080	23,419	86,405	74,054
Sales and marketing expenses, including	12,753	7,120	9,231	37,179	22,397
advertising & marketing expenses	5,678	4,419	5,093	19,584	11,791
dealers' commission expense	7,075	2,701	4,138	17,595	10,606
New gross subscribers,'000	783	809	919	3,226	2,724
Subscriber Acquisition Cost (SAC) (US\$)	16.3	8.8	10.0	11.5	8.2

**Reconciliation of SAC in Kazakhstan** (In thousands of US dollars, except for SAC and subscriber amounts)

### **Reconciliation of ARPU in Kazakhstan** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Th	ree months en	Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	174,624	112,963	167,122	610,471	351,854
Less: Connection fees	0	0	0	0	0
Less: Revenue from rent of fiber-optic channels	0	0	0	0	0
Service revenue used to calculate ARPU	174,624	112,963	167,122	610,471	351,854
Average number of registered subscribers, '000	5,716	3,498	5,120	4,880	2,893
ARPU <sub>REG</sub> (US\$)	10.2	10.8	10.9	10.4	10.1
Average number of active subscribers,'000	4,468	2,728	4,107	3,875	2,332
ARPU (US\$)	13.0	13.8	13.6	13.1	12.6

### UKRAINE

# Reconciliation of OIBDA in Ukraine

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA	3,643	(10,546)	6,455	508	(34,690)
Depreciation	(13,036)	(4,325)	(4,417)	(24,986)	(6,478)
Amortization	(3,096)	(5,722)	(5,210)	(18,749)	(20,555)
Operating income	(12,489)	(20,593)	(3,172)	(43,227)	(61,723)

### **Reconciliation of OIBDA Margin in Ukraine**

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	10.5%	n/a	17.5%	0.5%	n/a
Less: Depreciation as a percentage of net operating					
revenue	(37.7%)	n/a	(12.0%)	(22.4%)	n/a
Less: Amortization as a percentage of net operating					
revenue	(9.0%)	n/a	(14.1%)	(16.8%)	n/a
Operating income as a percentage of net operating					
revenue	(36.2%)	n/a	(8.6%)	(38.7%)	n/a

### **Reconciliation of SAC in Ukraine** (In thousands of US dollars, except for SAC and subscriber amounts)

	Three months ended			Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006	
Selling, general and administrative expenses	17,547	17,624	16,465	66,519	50,703	
Less: General and administrative expenses	13,588	11,346	12,454	48,718	33,235	
Sales and marketing expenses, including	3,959	6,278	4,011	17,801	17,468	
advertising & marketing expenses	3,493	5,144	2,753	14,128	14,949	
dealers' commission expense	466	1,134	1,258	3,673	2,519	
New gross subscribers,'000	480	948	729	2,290	1,752	
Subscriber Acquisition Cost (SAC) (US\$)	8.2	6.6	5.5	7.8	10.0	

### **Reconciliation of ARPU in Ukraine**

# (In thousands of US dollars, except for ARPU and subscriber amounts)

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	34,095	14,652	36,523	110,212	35,024
Less: Connection fees	0	5	112	153	8
Less: Revenue from rent of fiber-optic channels	0	0	0	0	0
Service revenue used to calculate ARPU	34,095	14,647	36,411	110,059	35,016
Average number of registered subscribers, '000	2,721	1,425	2,668	2,501	714
ARPU <sub>REG</sub> (US\$)	4.2	3.4	4.5	3.7	4.1
Average number of active subscribers,'000	2,037	1,170	2,081	1,937	582
ARPU (US\$)	5.6	4.2	5.8	4.7	5.0

### UZBEKISTAN

# **Reconciliation of OIBDA in Uzbekistan** (*In thousands of US dollars*)

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA	17,756	7,815	16,923	54,732	32,079
Depreciation	(5,088)	(2,720)	(4,011)	(15,508)	(8,376)
Amortization	(3,480)	(3,378)	(3,438)	(13,715)	(11,843)
Operating income	9,188	1,717	9,474	25,509	11,860

### **Reconciliation of OIBDA Margin in Uzbekistan**

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	48.6%	49.1%	56.1%	50.6%	57.7%
Less: Depreciation as a percentage of net operating revenue	(14.0%)	(17.1%)	(13.3%)	(14.3%)	(15.1%)
Less: Amortization as a percentage of net operating revenue	(9.5%)	(21.2%)	(11.4%)	(12.7%)	(21.3%)
Operating income as a percentage of net operating revenue	25.1%	10.8%	31.4%	23.6%	21.3%

### **Reconciliation of SAC in Uzbekistan** (In thousands of US dollars, except for SAC and subscriber amounts)

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Selling, general and administrative expenses	13,053	5,933	8,668	36,517	16,451
Less: General and administrative expenses	9,501	4,287	6,003	26,711	12,369
Sales and marketing expenses, including	3,552	1,646	2,665	9,806	4,081
advertising & marketing expenses	1,475	767	1,112	4,142	1,843
dealers' commission expense	2,077	879	1,553	5,664	2,238
New gross subscribers,'000	764	284	603	2,259	569
Subscriber Acquisition Cost (SAC) (US\$)	4.6	5.8	4.4	4.3	7.2

## **Reconciliation of ARPU in Uzbekistan** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	37,769	16,446	31,159	111,716	57,439
Less: Connection fees	0	0	0	0	0
Less: Revenue from rent of fiber-optic channels	0	0	0	0	0
Service revenue used to calculate ARPU	37,769	16,446	31,159	111,716	57,439
Average number of registered subscribers, '000	1,904	625	1,408	1,360	461
ARPU <sub>REG</sub> (US\$)	6.6	8.8	7.4	6.8	10.4
Average number of active subscribers,'000	1,847	558	1,372	1,315	402
ARPU (US\$)	6.8	9.8	7.6	7.1	11.9

## TAJIKISTAN

### Reconciliation of OIBDA in Tajikistan (In thousands of US dollars)

	Th	Three months ended			Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006		
OIBDA	1,366	(1,112)	1,646	2,763	(2,447)		
Depreciation	(1,472)	(204)	(948)	(3,352)	(318)		
Amortization	(168)	(69)	(158)	(643)	(680)		
Operating income	(274)	(1,385)	540	(1,232)	(3,445)		

## **Reconciliation of OIBDA Margin in Tajikistan**

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	16.9%	n/a	21.5%	11.6%	n/a
Less: Depreciation as a percentage of net operating					
revenue	(18.2%)	n/a	(12.3%)	(14.1%)	n/a
Less: Amortization as a percentage of net operating					
revenue	(2.1%)	n/a	(2.1%)	(2.7%)	n/a
Operating income as a percentage of net operating					
revenue	(3.4%)	n/a	7.1%	(5.2%)	n/a

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Selling, general and administrative expenses	3,547	1,485	3,515	12,074	2,968
Less: General and administrative expenses	2,309	1,325	2,470	8,022	2,741
Sales and marketing expenses, including	1,238	160	1,045	4,052	227
advertising & marketing expenses	467	91	553	1,990	158
dealers' commission expense	771	69	492	2,062	69
New gross subscribers,'000	95.3	65.0	81.5	323.0	69.0
Subscriber Acquisition Cost (SAC) (US\$)	13.0	2.5	12.8	12.5	3.3

### **Reconciliation of SAC in Tajikistan** (In thousands of US dollars, except for SAC and subscriber amounts)

# **Reconciliation of ARPU in Tajikistan** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	8,139	840	7,675	23,927	1,218
Less: Connection fees	0	0	0	0	0
Less: Revenue from rent of fiber-optic channels	0	0	0	0	0
Service revenue used to calculate ARPU	8,139	840	7,675	23,927	1,218
Average number of registered subscribers, '000	338	36	256	222	23
ARPU <sub>REG</sub> (US\$)	8.0	7.8	10.0	9.0	4.4
Average number of active subscribers,'000	302	31	236	205	15
ARPU (US\$)	9.0	9.0	10.8	9.7	6.8

## ARMENIA

### **Reconciliation of OIBDA in Armenia** (*In thousands of US dollars*)

	Th	Three months ended			Ended
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA	32,476	13,290	32,888	122,743	13,290
Depreciation	(21,840)	(7,148)	(10,671)	(65,182)	(7,148)
Amortization	(7,748)	(3,928)	(6,951)	(26,440)	(3,928)
Operating income	2,888	2,214	15,266	31,121	2,214

	Three months ended			Year Ended	
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
OIBDA margin	54.3%	48.6%	51.9%	52.1%	48.6%
Less: Depreciation as a percentage of net operating					
revenue	(36.5%)	(26.1%)	(16.8%)	(27.7%)	(26.1%)
Less: Amortization as a percentage of net operating					
revenue	(13.0%)	(14.4%)	(11.0%)	(11.2%)	(14.4%)
Operating income as a percentage of net operating					
revenue	4.8%	8.1%	24.1%	13.2%	8.1%

# **Reconciliation of mobile ARPU in Armenia** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Th	ree months er	Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	23,290	10,451	25,623	91,970	10,451
Less: Connection fees	66	0	64	279	0
Less: Revenue from rent of fiber-optic channels	0	0	0	0	0
Service revenue used to calculate ARPU	23,224	10,451	25,559	91,691	10,451
Average number of registered subscribers, '000	478	445	528	490	445
ARPU <sub>REG</sub> (US\$)	16.2	15.7	16.1	15.6	15.7
Average number of active subscribers,'000	444	409	483	457	409
ARPU (US\$)	17.4	17.0	17.6	16.7	17.0

### **Reconciliation of fixed ARPU in Armenia** (In thousands of US dollars, except for ARPU and subscriber amounts)

	Tł	ree months er	Year Ended		
	Dec 31, 2007	Dec 31, 2006	Sept 30, 2007	Dec 31, 2007	Dec 31, 2006
Service revenue and connection fees	36,299	16,922	37,551	143,363	16,922
Less: Connection fees	(271)	0	88	(128)	0
Service revenue used to calculate ARPU	36,570	16,922	37,463	143,491	16,922
Average number of subscribers,'000	622	609	611	612	609
Average revenue per subscriber per month (US\$)	19.6	18.5	20.4	19.5	18.5

# Attachment D. Additional reference data

			Three months	Year				
CONSOLIDATED	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered mobile								
subscribers	63,340,040	55,135,700	14.9%	60,990,302	3.9%	63,340,040	55,135,700	14.9%
Registered fixed subscribers	629,273	608,500	3.4%	616,175	2.1%	629,273	608,500	3.4%

# **Operating and Financial Indicators**

			Three months	Year				
RUSSIA	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered subscribers	51,622,117	48,141,200	7.2%	50,296,378	2.6%	51,622,117	48,141,200	7.2%
ARPU <sub>REG</sub> , (US\$)	11.1	8.9	24.7%	11.0	0.9%	10.2	7.9	29.1%
MOU <sub>REG</sub> , (min)	168.0	129.8	29.4%	171.3	-1.9%	156.5	120.1	30.3%

			Three months	Year				
KAZAKHSTAN	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered subscribers	5,905,511	3,826,500	54.3%	5,456,505	8.2%	5,905,511	3,826,500	54.3%
ARPU <sub>REG</sub> , (US\$)	10.2	10.8	-5.6%	10.9	-6.4%	10.4	10.1	3.0%
MOU <sub>REG</sub> , (min)	77.3	60.8	27.1%	90.4	-14.5%	75.1	56.8	32.2%

			Three months	Year				
UKRAINE	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered subscribers	2,646,647	1,876,100	41.1%	2,737,000	-3.3%	2,646,647	1,876,100	41.1%
ARPU <sub>REG</sub> , (US\$)	4.2	3.4	23.5%	4.5	-6.7%	3.7	4.1	-9.8%
MOU <sub>REG</sub> , (min)	137.1	122.4	12.0%	131.2	4.5%	126.3	121.8	3.7%

			Three months	Year				
UZBEKISTAN	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered subscribers	2,197,730	766,500	186.7%	1,631,673	34.7%	2,197,730	766,500	186.7%
ARPU <sub>REG</sub> , (US\$)	6.6	8.8	-25.0%	7.4	-10.8%	6.8	10.4	-34.6%
MOU <sub>REG</sub> , (min)	274.9	240.1	14.5%	282.4	-2.7%	264.9	279.5	-5.2%

			Three months	Year				
TAJIKISTAN	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered subscribers	386,460	73,400	426.5%	295,049	31.0%	386,460	73,400	426.5%
ARPU <sub>REG</sub> , (US\$)	8.0	7.8	2.6%	10.0	-20.0%	9.0	4.4	104.5%
MOU <sub>REG</sub> , (min)	193.0	160.8	20.0%	212.7	-9.3%	203.9	77.4	163.4%

			Three months	Year				
ARMENIA	4Q2007	4Q2006	Change, 4Q07/4Q06	3Q2007	Change, 4Q07/3Q07	2007	2006	Change 2007/2006
Registered mobile subscribers	487,170	452,000	7.8%	538,411	-9.5%	487,170	452,000	7.8%
ARPU <sub>REG</sub> , (US\$)	16.2	15.7	3.2%	16.1	0.6%	15.6	15.7	-0.6%
MOU <sub>REG</sub> , (min)	159.4	163.7	-2.6%	165.4	-3.6%	158.4	163.7	-3.2%